REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office: Res/Ord/No.: 19010

Sponsor(s): Alfred Jordan Date: November 30, 2015

SUBJECT	Action Requested					
	Resolution Ordinance					
	Project/Title: <u>Authorizing the Purchase</u> North America of College Station, TX					
BUDGET						
INFORMATION To be completed	Amount authorized by this legislation Amount previously authorized this fi			\$118,750.00		
By Requesting	Total amount authorized after this leg			\$118,750.00		
Department and Finance	Amount budgeted for this item * (inc			\$118,750.00		
Timance	Source of funding (name of fund) and General Fund, Corrections, Other Eq			\$118,750.00		
	* If account includes additional funds for other	expenses, total budgeted		\$110,730.00		
	OTHER FINANCIAL INFORMATIO	N:				
	No budget impact (no fiscal note r	equired)				
	Term and Supply Contract (funds Department: Est	approved in the ann imated Use: \$	ual budget); estimated	I value and use of contra	ct:	
		mated osc. \$				
	Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable)	mlicable).				
PRIOR	Prior ordinances and (date):	pricaole).				
LEGISLATION	Prior resolutions and (date):					
CONTACT INFORMATION	RLA drafted by (name, title, & phone)	: Jessica Johnson, S	enior Buver, 881-346	5		
REQUEST SUMMARY	The Department of Corrections requested the Purchase of a Full Body Scanner. The Purchasing Department issued Request for Proposals No. 64-15 in response to that request. A total of nine notifications were distributed and three responses were received and evaluated by a three person committee consisting of Department of Correction personnel as follows:					
	Evaluation Criteria Virtual Imaging; A Canon U.S.A. Company OD Security North America Adani Systems, Inc.					
	References & Qualifications (Max 20 points) 5 20 11					
	Proposed Body Scanner Specifications (Max 40 points)	12	32	15		
	Pricing (Max 40 points)	10	22	33	81	
	Total Points	27	74	59		
CLEARANCE	Pursuant to Section 1054.6 of the Jacks award for the Purchase of a Full Body of College Station, TX as the lowest ar	Scanner for the Dep	partment of Correction			
	rax clearance completed (Fulcha	sing & Department)	Π/Λ			

	☐ Business License Verified (Purchasing & Department) N/A ☐ Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)	
ATTACHMENTS	Memo from Ronald Bearce, Department of Corrections with supporting evaluation doc	umentation; Proposal
	Recap; Pertinent pages from OD Security North America's proposal.	
REVIEW	Department Director: Ool Rumm	Date: 11-16-15
	Finance (Budget Approval):	Date:
	If applicable / mg/ang	11/17/15
	Division Manager: Many fow Brown	Date: 11/23/15
	County Counselor's Office:	Date:

This expenditure was included in the annual budget. Funds for this were encumbered from the Fund in . There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized. Funds sufficient for this expenditure will be/were appropriated by Ordinance # Funds sufficient for this appropriation are available from the source indicated below. Account Number: Account Title: Amount Not to Exceed: This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.

This legislative action does not impact the County financially and does not require Finance/Budget approval.

Fiscal Information (to be verified by Budget Office in Finance Department)

Fiscal Note:

This expenditure was included in the Annual Budget.

	P	C#	
Date:	November 17, 2015		RES# 19010
Dep	partment / Division	Character/Description	Not to Exceed
General Fi	und - 001		
2701 - Cor	rections	8170 - Other Equipment	118,750
			-
	<u> </u>	*	-
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		-	
		<u>:</u>	
	*	5	
		A	
		:	118,750
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Budgeling



JACKSON COUNTY DEPARTMENT OF CORRECTIONS Kansas City, Missouri

Memorandum

To: Jessica Johnson, Senior Buyer

From: Ron Bearce, Compliance Review and Special Projects

CC: Joe Piccinini, Acting Director of Corrections, Rex Tarwater, Deputy Director of

Corrections, Laura Scott, Assistant Director of Administration, Jackie Robinson,

Manager of Detention Services, Norman Dennison, Special Duties Officer

Date: November 13, 2015

Re: Evaluation of Bid Proposals: 64-15 Full Body Scanner

Earlier this year, the Jackson County Department of Corrections determined a need for Full-Body Scanning equipment to screen new admissions to the jail for secreted contraband, such as drugs and weapons. On behalf of the Department of Corrections, the Purchasing Department issued RFP # 64-15. In response to that RFP, three (3) vendors provided proposals.

On November 12 and 13, 2015, a committee comprised of Myself, Rex Tarwater and Norman Dennison, met to review, discuss and score the three (3) bid proposals. Proposals were received from OD Security, North America (The SOTTER RS System); ADANI Systems, Inc. (The CONPASS System) and Digital Security Screening Systems (The Securpass System).

The following are notes regarding our evaluations of the three respondent's proposals:

OD Security (SOTTER RS) had the most comprehensive and informative submittal: Their local support is within 100 miles (Grain Valley, MO). The offer the highest image quality in both pixels and grey scale. OD Security has the highest image storage capacity (1 Terra byte, with a 1 TB back-up). They have the longest warranty at 4 years (with an option to purchase an additional 3 years). They are the only one to have have touchscreen control of image manipulation (along with mouse control-user option). They offer two control workstations that can work simultaneously or one could serve as a back-up. They also offer a fingerprint scanner as well. This system is also the only one manufactured in the United States, with US manufactured parts. This company is the only one that is WBE Owned.

ADANI (Compass) offered the second best warranty (3 years). Their image quality (rated by pixels) appears lowest (832 pixels in L-shaped array) and no grey scale information is provided. Their local support is within 100 miles (KCK). Their hard drive is 500 MB, which is ½ that of the other two bidders' equipment and they don't mention any back-up storage.

Virtual Imaging (Securpass/RadPRO) has the shortest warranty (1 year). No local support (within 100 miles). Mid-range image quality (when compared to the other two systems). Virtual Imaging also requires the County to provide labor for movement and set-up of equipment. The proposal was also the least informative of the 3 that we received. As an additional side note: This company cannot commit to a 30-day delivery, nor can the vendor supply enough labor to fully install the product. These two points along with no local support would (in our opinion) nearly disqualify their bid proposal.

In the end, we selected OD Security as the best and most qualified bidder. Although they were slightly higher in cost than the next lowest bidder, their longer warranty, product support capabilities, extras (workstation, fingerprint scanner), storage capacity, back-up storage capacity and image quality surpassed those offered by the other two respondents.

Attached to this memorandum, you will find scoring sheets provided by myself, Norman Dennison, Jackie Robinson and Rex Tarwater.

Proposal No: 64-15	Virtual	8	Adani		Vitual Imaging -		
Commodity: Full Body Scanner	Imaging;	Security	Systems	Evaluation Criteria	A Canon USA	OD Security	Adani Systems
Evaluator:	Canon	North	lnc.		Co.	North America	inc.
Bid Recap - Required Submittals				References &			
Original plus 3 Copies	Yes	Yes	Yes	Qualification	Ų	2	< ·
Cover Letter	Yes	Yes	Yes	(Max 20)	2	7	7.0
Executive Summary	Yes	Yes	Yes	Proposed Body			
Company name, address, phone, fax, email	Yes	Yes	Yes	Scanner Specifications	10	35	7
Year company est.	Yes	Yes	Yes	(Max 40)			
Name, title and phone of primary contact	Yes	Yes	Yes	Driving			
5 References from last 3 Years	Yes	Yes	Yes	רוויוון (איניאי)	0	20	07
Company Location	Yes	Yes	Yes	(INIAX 40)		\ \	
Nearest Service Tech (within 100 miles of KCMO)	No	Yes	Yes				
Affidavit	Yes	Yes	Yes				
Compliance Review OR Cert of Compliance	Yes	Yes	Yes				
Acknowledgement of Receipt of Addenda	Yes	Yes	Yes				
Bidder's Exceptions	No	Yes	Yes				
Contractor's Utilization Plan	Yes	Yes	Yes	TOTAL POINTS	25	75	65
Manufacturer's Specs	Yes	Yes	Yes			· .	
Trainer Personnel Certs	Yes	Yes	Yes				
ARRT Certified Resume	Yes	No	Yes				
Pricing	Yes	Yes	Yes				
Comments:			8	Rond	Blev	nd	_
	Virtual	QO	Adani				
	Imaging;	Security	Systems			.5	
	Canon	America	Inc.				
System Specifications	ations						R
3.1.1 - Detect object hidden on clothes, in							es
_	YES	YES	YES				. 19
techniques; imaging							901
does not exceed .25 uSv.	YES	YES	YES				0

Proposal No: 64-15	Virtual	5	iachy		With the same		
Commodity: Full Body Scanner	lmaeine.	Security	Syctoms	Evaluation Critoria	A Canon IIIA	OD Security	Adani Systems
Evaluator:	Canon	North	lnc			North America	luc.
Bid Recap - Required Submittals				References &			
Original plus 3 Copies	Yes	Yes	Yes	Oualification	(
Cover Letter	Yes	Yes	Yes	(Max 20)	8	H	0/
Executive Summary	Yes	Yes	Yes	Proposed Body			
Company name, address, phone, fax, email	Yes	Yes	Yes	Scanner Specifications	9	25	Ĺ
Year company est.	Yes	Yes	Yes	(Max 40)))	^
Name, title and phone of primary contact	Yes	Yes	Yes				
5 References from last 3 Years	Yes	Yes	Yes	Pricing	0/	000	H
Company Location	Yes	Yes	Yes	(Max 40)		(7
Nearest Service Tech (within 100 miles of KCMO)	No	Yes	Yes				
Affidavit	Yes	Yes	Yes				
Compliance Review OR Cert of Compliance	Yes	Yes	Yes				
Acknowledgement of Receipt of Addenda	Yes	Yes	Yes				
Bidder's Exceptions	S S	Yes	Yes				
Contractor's Utilization Plan	Yes	Yes	Yes	TOTAL POINTS	26	1/	\ \ \
Manufacturer's Specs	Yes	Yes	Yes		$\stackrel{\wedge}{\mathcal{S}}$	^ \	o O
Trainer Personnel Certs	Yes	Yes	Yes				
ARRT Certified Resume	Yes	No	Yes				
Pricing	Yes	Yes	Yes				
Comments:							\
				B	Som	11.13	11.13.2015
	Virtual	QO	Adani		,		
	Imaging;	Security	Systems				
	Canon	America	lnc.				
System Specifications	ations						
3.1.1 - Detect object hidden on clothes, in							
_	YES	YES	YES				
3.1.2 - provide 6 imaging techniques; imaging							
_	YES	YES	YES				

Commodity: Full Body Scanner Evaluator: Bid Recap · Required Submittals Oqymal Plus 3 Conies Cover Letter Executive Summary Company name, address, phone, fax, email Year company est Name, title and phone of primary contact	Imaging; Canon	Security	í			OD Security	Adani Systems
Evaluator: Bid Recap - Required Submittals Original plus 3 Copies Cover Letter Executive Summary Company name, address, phone, fax, email Year company est Name, title and phone of primary contact	Canon	_	Systems	Evaluation Criteria	A Canon USA		•
Bid Recap - Required Submittals Organisal plus 3 Conies Cover Letter Executive Summary Company name, address, phone, fax, email Year company est Name, title and phone of primary contact		North	luc.		Co.	North America	Inc.
Onjunal plus 3 Conies Cover Letter Executive Summary Company name, address, phone, fax, email Year company est Name, title and phone of primary contact				References &			
Cover Letter Executive Summary Company name, address, phone, fax, email Year company est Name, title and phone of primary contact	Yes	Yes	Yes	Qualification	١	((
Executive Summary Company name, address, phone, fax, email Year company est Name, title and phone of primary contact	Yes	Yes	Yes	(Max 20)	s	22	75
Company name, address, phone, fax, email Year company est Name, title and phone of primary contact	Yes	Yes	Yes	Proposed Body			
Year company est Name, title and phone of primary contact	Yes	Yes	Yes	Scanner Specifications	1	(1
Name, title and phone of primary contact	Yes	Yes	Yes	(Max 40)	^	30	۶/
	Yes	Yes	Yes				
5 References from last 3 Years	37.1	Yes	Yes	ALCON S)	(
Company Location	W.	Yes	Yes	(Max 40)	2	2	つく
Nearest Service Tech (within 100 miles of KCMO)	Please	Yes	Yes				
Affidavít	Yes	Yes	Yes				
Compliance Review OR Cert of Compliance	Yes	Yes	Yes				
Acknowledgement of Receipt of Addenda	Yes	Yes	Yes				
Bidder's Exceptions	No	Yes	Yes				
Contractor's Utilization Plan	Yes	Yes	Yes	TOTAL POINTS	ر ا	1	<i>]</i>
Manufacturer's Specs	Yes	Yes	Yes		2	Φ~	2
Trainer Personnel Certs	Yes	Yes	Yes				
ARRT Certified Resume	Yes	No	Yes				
Pricing	Yes	Yes	Yes				
Commante							
		g				4	1
	Virtual	Security	Adani				
	Imaging;	North	Systems				
	Canon	America	Inc.				
System Specifications	tions						
3.1.1 - Detect object hidden on clothes, in							
	YES	YES	YES				
3.1.2 - provide 6 imaging techniques; imaging							
	YES	YES	YES				

Proposal Recap RFP 64-15 - Full Body Scanner

The Jackson County, Missouri Corrections Department recognized a need for a Full Body Scanner for use within the Corrections Facility. The Purchasing Department issued RFP 64-15 in response to that need. Nine (9) bid notifications were sent out to vendors and three (3) proposals were received. A recap of these proposals is outlined below.

Terms and Organizations used within the proposals:

- 1. FDA Accession Number This is a number assigned by the United States Government, Food and Drug Administration (FDA) to a radiation product safety report for electronic products that emit radiation and are in use in the United States. (U.S. Food and Drug Administration, 2015)
- 2. ISO Certified International Standard Organization provides written assurance the product meets specific requirements to help reassure consumers that products are safe, efficient and good the environment. (Benefits of International Standards, n.d.).
- 3. ETL Certified Electrical Testing Labs Certification is issued because the product demonstrates compliance to the requirements of the product safety standards as determined through independent testing and periodic follow-up inspections by a Nationally Recognized Testing Laboratory which is recognized by the United States Government, Occupational Safety and Health Administration (OSHA). (ETL Listed Mark, n.d.)
- 4. Conference of Radiation Program Directors A nonprofit, non-governmental professional organization dedicated to radiation protection through consistency in addressing and resolving radiation protection issues, encouraging high standards of quality in radiation protection, providing leadership and education to assure that individual radiation exposure is kept to the lowest practical levels without degrading the beneficial use. (An Introduction to CRCPD, 2015)

Proposal 1

Virtual Imaging, A Canon U.S.A. Company 5600 Broken Sound Blvd, 2nd Flr. Boca Raton, FL 33487

System Offered: RadPRO SECURPASS

Virtual Imaging's proposal includes all required submittals as requested in the RFP except no Service Tech provided within 100 miles of KCMO. In regards to the following sections of the RFP Virtual Imaging status is:

- 3.1 System Specifications: Fully comply with all 17 requested items.
- 3.2 Training & Support: Fully comply with all 5 requested items.

- 3.3 Delivery: Comply with 3.3.1 FOB destination. Did not confirm guaranteed delivery within 30 days from Purchase order receipt 3.3.2.
- 3.4 Assembly/Placement/Demonstration: Comply with 3.4.2, 3.4.3 quality test, demonstration and debris removal. Did not comply 3.4.1 that vendor will provide labor for assembly. "The Customer's personnel will assist moving the SecurPASS System once it is uncreated to the location where the system will be installed."
- 3.5 Warranty: Fully comply with all 1 requested items.

Additional Information Provided:

- 1. Initial testing of the systems conducted by National Law Enforcement & Corrections Technology Center, The National Institute of Justice and Federal Bureau of Prisons in conjunction with Virtual Imaging A Canon USA Company.
- 2. ISO Certified, ETL Certified, FDA Accession Number.
- 3. Transaction will be handled as a National House Account. (This means the headquarters office will handle the transaction and will not be farmed out to an area/district sales manager.)
- 4. Body Scanner was developed in 2010.
- 5. In regards to training, the trainer will provide the requested 3 days of training, but will not leave the facility until all operators are comfortable operating the equipment. Operators will receive training certificates upon completion. Basic Radiation Safety Class will also be included.
- 6. There are 2 Preventative Maintenance Service calls per year.

Exceptions Requested

1. None

Offers with Purchase:

- 1. "Luminary Reference Site"
 - a. Unlimited application Training
 - b. Remote Access Capabilities (no additional cost)
 - c. Software Upgrade for as long as you own the system (no additional cost)

Proposal 2

OD Security North America 707 Texas Avenue College Station, TX 77840

System Offered: SOTER RS

OD Security's proposal includes all required submittals requested in the RFP with the requested exception of an ARRT certified trainer as their training program meets and exceed Missouri

Department of Health and Senior Services. In regards to the following sections of the RFP OD Security status is:

- 3.1 System Specifications: Fully comply with all 17 requested items.
- 3.2 Training & Support: Comply with 4 of 5 items. Cannot provide BOP/NIJ certified training. See exceptions.
- 3.3 Delivery: Fully comply with all 2 requested items.
- 3.4 Assembly/Placement/Demonstration: Fully comply with all 3 requested items.
- 3.5 Warranty: Fully comply with all 1 requested items.

Additional Information Provided:

- 1. Woman Owned Small Business
- 2. System is fully US manufactured with US components and US labor.
- 3. Local Service Tech in Grain Valley, MO.
- 4. FDA Approved X-Ray ANSI/HPS Std. N43.17: 2009; Accession number: 1380011-000.
- 5. First US System installed in January 2014.
- 6. Member of Conference of Radiation Program Directors.
- 7. Installation (assembled, tested & calibrated) within 8 hours and completed at facility's most convenient time.
- 8. Training will be 3 days Didactive and Realist (hands-on) by a certified trainer.
- 9. OD Security will ensure MO state compliance for use of this equipment in this facility.
- 10. System additions:
 - a. 360 degrees visibility of inmate.
 - b. Will announce maximum exposure limits per person and not allow scan.
 - c. 2 operator desks.
 - d. Fingerprint reader.

Exceptions Requested:

- 1. 3.1.11 "The unit base dimensions of 6'7'2" are specific to the Belorussian made SecurPASS. Our SOTER RS install footprint is compliant with the room dimensions stated on Attachment 2 and is narrower and shorter than the SecurPASS."
- 2. 3.2.2/3.2.3 "Our proposed training will meet and exceed all Missouri Department of Health and Senior Services Requirements. To Date we have successfully delivered state approved training in GA, TN, NM, TX, CO, VA, MD & UT."
- 3. 4.5 "See e-mail to Jessica Johnson & Reply October 26th 2015." (OD Security was directed to Addendum 2, Question 2 stating that as long as specifications requested are met or exceeded, proposals will be evaluated.).

Offers with Purchase:

- 1. "Discovery Audit" Initiated upon receipt of formal contract award that allows OD Security to gather the appropriate data to evaluate the contraband risks face and anticipated by the County Detention Center and ensure System's functionality is specific to the County's requirements.
- 2. 4 Year Warranty with purchase.
- 3. Option to purchase Warranty for years 5, 6, 7 for \$8,750/year.

Proposal 3

Adani Systems, Inc. 5731 NW 151st St. Miami Lakes, FL 33014

System Offered:

CONPASS

OD Security's proposal includes all required submittals requested in the RFP. In regards to the following sections of the RFP OD Security status is:

- 3.1 System Specifications: Fully comply with all 17 requested items.
- 3.2 Training & Support: Comply with 4 of 5 items. Cannot provide BOP/NIJ certified training. See exceptions.
- 3.3 Delivery: Fully comply with all 2 requested items.
- 3.4 Assembly/Placement/Demonstration: Fully comply with all 3 requested items.
- 3.5 Warranty: Fully comply with all 1 requested items.

Additional Information Provided

- 1. Certified Small Business in FL.
- 2. Applied to do Business with the State of MO.
- 3. 1st Machine installed in 1999 and still in use to date.
- 4. Comply with Radiation Safety for personnel Security Screening Systems using x-Ray or Gamma ANSI/HPS no. 43-17-2009.
- 5. Compatible with Inmate information management systems.

Exceptions Requested

1. 3.3.2 – "Because BOP has a sole source supplier of the RadPro System, only they can supply BOP certified training program. Adam Systems provides complete factory authorized training (Sample Curriculum attached). It will be delivered by a factory trained and certified instructor. Please refer to 'Training' Section in technical proposal for details."

Offers with Purchase:

- 1. 3 Year Warranty with Purchase.
- 2. Narcotics Detection Software (when released)
- 3. 15% discount on other Adani equipment.
- 4. Barcode reader or card reader County's Choice.

References

- An Introduction to CRCPD. (2015, November 5). Retrieved November 6, 2015. Retrieved from http://www.crcpd.org/about/about.aspx.
- Benefits of International Standards. (n.d.). Retrieved November 6, 2015. Retrieved from http://www.iso.org/iso/home/standards/benefitsofstandards.htm.

ingDevices/ucm050126.htm.

- ETL Listed Mark Frequently Asked Questions. (n.d.). Retrieved November 6, 2015. Retrieved from http://www.intertek.com/marks/etl/faq/.
- U.S. Food and Drug Administration. (2015, May 14). Retrieved November 6, 2015. Retrieved from http://www.fda.gov/MedicalDevices/DeviceRegulationandGuidance/ImportingandExport

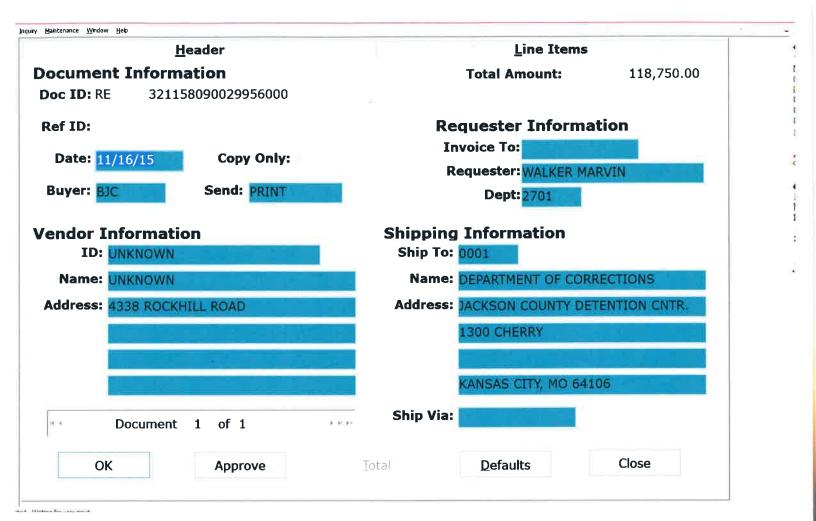
	Virtual Imaging	OD Security of North America	Adani Systems
X-Ray Dose range	< .25 uSv	.05 uSv - 1.75 uSv	.10 uSv - 2.0 uSv
Monitor size	21"	23"	24"
Warranty options	1 year included - No additional years offered for purchase	4 years included - 3 additional years offered @ \$8,750/year	3 years included - No additional years offered for purchase
Year est.	2004; Canon USA aquired in 2010	2012	1991; American Div - 2006
Diminsions	no proposed room scheme	room schematics included	no proposed room scheme
Length	86.1"	114"	89"
Width	89.4"	73"	78.7"
Height	101.2"	95"	97.2"
Platform weight max Image Quality (gray	660 lbs	660 lbs	650lbs
scales/image)	16,384	65,000	Unk
Storage Capacity	1 Terra-byte hard drive; 1 Terra-byte internal back- up drive	·	Unk
Local Service Tech	None	Grain Valley, MO	Kansas City, KS
Pricing	\$ 160,000.00		

ATTACHMENT 1

RESPONDENT'S QUOTATION For JACKSON COUNTY, MISSOURI REQUEST FOR PROPOSAL NO. 64-15

Body Scanner Make/Model (Including Equipment, Software, Installation, Training & Warranty)	SOTER RS FULL BODY SECURITY SCAMING SYSTEM CINCLUDING CONTRACT SIFTLARE, INSTALLATION MAINTHE & 4 YEAR'S LIAMANTY)
Quantity	1
Unit Cost	\$118,750.00
Total Quote	\$ 118,750.00

CERTIFICATION \\		,
SIGNATURE:		DATE: 10 30 U
NAME: JOHN SHANNON	(Print or Type)	PHONE: 1-866-99 - SOTER
TITLE: PRESIDENT	(Print or Type)	MOBILE: 979-777 - 1331
COMPANY NAME: OD SECURITY HORTH AMERICA	(Print or Type)	FAX: NA
EMAIL ADDRESS: John. shannon Co OD Security NA. con	(Print or Type)	



Res. 19010

