REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office: Restord No.: 18954

Sponsor(s):

Scott Burnett

Date:

October 5, 2015

SUBJECT			
	Action Requested		
	Resolution		
	Ordinance		
	☐ Ordinance		
	Project/Title: Assertion Control C. D. I		
	Project/Title: Awarding a Contract for Broker to Pro	ride Property Insurance for	or the Finance and Purchasing
	Department to Lockton Companies of Kansas City, M	issouri under the terms ar	nd conditions of Request for
DUDGET	Proposal No. 53-15.		
BUDGET			
INFORMATION	Amount authorized by this legislation this fiscal year	tt.	\$495,586.00
To be completed	Amount previously authorized this fiscal year:		
By Requesting	Total amount authorized after this legislative action:		\$495,586.00
Department and	Amount budgeted for this item * (including transfers);	\$495 586 00
Finance	Source of funding (name of fund) and account code	number: 060-5160-56310	\$495,586.00
	Self-Insurance Fund, Non-Departmental, Property D	amage	\$495,560.00
	* If account includes additional funds for other expenses, total budg	teted in the account is: \$	
	OTHER FINANCIAL INFORMATION:	are decountries in	
	No budget impact (no fiscal note required)		
	Term and Supply Contract (funds approved in the	annual hudget): estimate	d value and use of contract
	Department: Estimated Use: \$	amuai budget), estimated	d value and use of contract:
	Estimated Osc. 5		
	Prior Year Budget (if applicable): \$552,191.00		
	Prior Year Actual Amount Spent (if applicable): \$552	101.00	
PRIOR	Prior ordinances and (date):	,191.00	
LEGISLATION	Prior resolutions and (date): 18608, September 15, 20		
CONTACT	Thor resolutions and (date): 18008, September 15, 20	14	
INFORMATION	PIA drafted by (name title 6 at a) P 1	1 8 1 1 2	W
REQUEST	RLA drafted by (name, title, & phone): Barbara Casa	mento, Purchasing Superv	visor, 881-3253
	TI D:		
SUMMARY	The Finance and Purchasing Department requires a Br	oker to Provide Property	Insurance for Jackson County,
SUMMAKY	The Finance and Purchasing Department requires a Br Missouri properties.	oker to Provide Property	Insurance for Jackson County,
SUMMAKY	Missouri properties.		
SUMMAKY	A total of twenty-four notifications were distributed an		
SUMMAKY	A total of twenty-four notifications were distributed as	nd two responses were rec	ceived and evaluated as follows:
SUMMAKY	A total of twenty-four notifications were distributed at Respondent	ad two responses were rec	points Awarded
SUMMARY	A total of twenty-four notifications were distributed as Respondent Lockton Companies, Kansas City, Missouri	Amount \$495,586.00	ceived and evaluated as follows:
SUMMAKY	A total of twenty-four notifications were distributed at Respondent	ad two responses were rec	points Awarded
SUMMAKY	A total of twenty-four notifications were distributed at Respondent Lockton Companies, Kansas City, Missouri Arthur J. Gallagher, Kansas City, Missouri	Amount \$495,586.00 \$482,002.00	Points Awarded 92 Points 83.5 Points
SOMINIARY	Respondent Lockton Companies, Kansas City, Missouri Arthur J. Gallagher, Kansas City, Missouri Points awarded were based on Respondent's Responsi	Amount \$495,586.00 \$482,002.00 \$veness to Proposal: Quali	Points Awarded 92 Points 83.5 Points fications and Experience:
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REVIEW	Department Director:	Date: 9/25/15
	Finance (Budget Approval): If applicable Mary Rosmusse	Date: 9/25/15
	Division Manager:	Date: 9/25/15
	County Counselor's Office	Date:

Fiscal Information (to be verified by Budget Office in Finance Department) This expenditure was included in the annual budget. Funds for this were encumbered from the Fund in . There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized. Funds sufficient for this expenditure will be/were appropriated by Ordinance # Funds sufficient for this appropriation are available from the source indicated below. Account Number: Account Title: Amount Not to Exceed:

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of

funds for specific purchases will, of necessity, be determined as each using agency places its order.

This legislative action does not impact the County financially and does not require Finance/Budget approval.

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Fiscal Note:

This expenditure was included in the Annual Budget.

	•	² U#			
Date:	September 25, 2015			RE	S# 18954
	Department / Division		Character/Description		Not to Exceed
Self Ins	urance Fund - 060				
5160 - N	Ion Departmental Self Ins		56310 - Property Damage	-	123,897
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May Rasmussen

ABSTRACT OF BIDS

From: Celestine I. Williams Audit Procedures Analyst/Risk Manager	Date: 9/23/15	
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Recommendation for Broker for Property Insurance

RFP No.: 53-15

Bids were opened on 9/15/15 for the evaluation process and criteria as set forth in the above Bid Package. We have determined that the following bid is complete, responsive and without unacceptable qualifications. As such, Celestine I. Williams, Audit Procedures Analyst/Risk Manager recommends the following bidder be awarded the contract for the work associated with this Bid Package.

The Bid Results are as follows:

Recommended Bidder: Lockton Companies (Travelers)

Amount of Bid: \$495,586

(All covered areas)

For your information, the following bids were also received for this Bid Package:

Arthur J. Gallagher & Co. (Fireman's Fund Insurance) & (Beazley Nat'l Ins. Co.) Amount of Bid: \$482,002 (Property Insurance Only) (Terrorism coverage)

The recommended contract award is \$ 13,584 (higher/lower) than the other bidder, but the experience and the overall coverage outweighed the pricing. This difference results from the items listed below:

- Newly constructed or acquired property coverage limit was what the RFP required \$25 million, unlike the lowest bidder who only quoted a \$5 million limit
- Miscellaneous Unscheduled Locations coverage was not quoted by the lowest bidder
- The Terrorism Coverage being offered has a higher policy limit of \$500 million vs. \$100 million by the lowest bidder
- Errors & Omissions, Not including Earth Movement or Flood is not included as per the RFP by lowest
- EDP Media & Equipment, Accounts Receivable, Valuable Papers & Records plus Transit coverage was not provided by the lowest bidder

Despite this difference of cost, we believe the contract should be awarded to this bidder because they provided Jackson County the best proposal.

Submitted by:

Celestine I. Williams

Audit Procedure's Analyst/Risk Manager



REQUEST FOR PROPOSAL PACKAGE

5.6.3

Property Quote Comparison

Coverages as Shown on Request for Proposal

[[인]] [[인] [[인]] [[인]] [[인]] [[인]	RFP	Travelers	Hartford
Blanket Real & Personal Property Values	1,409,174,727	1,409,174,727	1,409,174,727
Policy Loss Limit	1,000,000,000	1,000,000,000	1,000,000,000
Miscellaneous Unscheduled Locations	5,000,000	5,000,000	5,000,000
Newly Constructed or Acquired Property	25,000,000	25,000,000	25,000,000
Demolition, Increased Cost of Construction and Debris Removal	25,000,000	25,000,000	25,000,000
Ordinance or Law including Demolition and Increased Cost of Construction	25,000,000	25,000,000	25,000,000
Flood Except Zone A & V	100,000,000	100,000,000	100,000,000
Flood Zone A	1,000,000	1,000,000	1,000,000
Earth Movement	100,000,000	100,000,000	100,000,000
Errors and Omission, Not including Earth Movement or Flood	5,000,000	5,000,000	5,000,000
Extra Expense	10,000,000	10,000,000	10,000,000
Comprehensive Boiler and Machinery all Locations Include Inspections NOTE: Only the Independence Square Courthouse and Annex have boilers.	Policy Limit	500,000,000	300,000,000
Loss of Rents	10,000,000	10,000,000	10,000,000
Also Include: 1) EDP Media and Equipment 2) EDP Media and Reconstruction 3) Accounts Receivable 4) Valuable Papers and Records 5) Transit	25,000,000 Included 10,000,000 10,000,000 1,000,000	25,000,000 Included 10,000,000 10,000,000	Policy Limit Included 10,000,000 Policy Limit
Deductible—All Coverages		1,000,000	1,000,000
Deductible—Flood Zone A	150,000	150,000	100,000
Deductible—500 Year Flood	NFIP (500,000)	NFIP (500,000)	NFIP (500,000)
PREMIUM	150,000	150,000	100,000
LKEHIOH	552,937	\$495,586	519,500

Note: Only exception to coverage is the limit of the boiler and machinery is a at \$500,000,000 policy limit.



ADDITIONAL COVERAGES 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 10,000,000 250,000	RFI	P Travelers	Hartford
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