

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/Ord No.: 18772

Sponsor(s): Dennis Waits

Date: March 23, 2015

| | | | | | | | | | | | | | | |
|--|---|-------------------------|---|-------------------------|--|---|--|-------------------------|--|----------|---|----------------------------|--|-------|
| <p>SUBJECT</p> | <p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>A RESOLUTION authorizing the Chairman of the Legislature to execute a Consulting Agreement with Midwest Mediation & Consulting, LLC - Phil LeVota in the amount of \$20,000, to serve as an intergovernmental relations consultant, at an actual aggregate cost to the County not to exceed \$20,000</u></p> | | | | | | | | | | | | | |
| <p>BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i></p> | <table border="1" data-bbox="311 554 1515 779"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$20,000</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$0</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$20,000</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$20,000</td> </tr> <tr> <td>Source of funding (name of fund) and account code number; FROM/TO</td> <td>FROM ACCT TO ACCT</td> </tr> </table> <p>***Detailed on Back Page***</p> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Estimated Use: \$ Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable):</p> | | Amount authorized by this legislation this fiscal year: | \$20,000 | Amount previously authorized this fiscal year: | \$0 | Total amount authorized after this legislative action: | \$20,000 | Amount budgeted for this item * (including transfers): | \$20,000 | Source of funding (name of fund) and account code number; FROM/TO | FROM ACCT TO ACCT | | |
| Amount authorized by this legislation this fiscal year: | \$20,000 | | | | | | | | | | | | | |
| Amount previously authorized this fiscal year: | \$0 | | | | | | | | | | | | | |
| Total amount authorized after this legislative action: | \$20,000 | | | | | | | | | | | | | |
| Amount budgeted for this item * (including transfers): | \$20,000 | | | | | | | | | | | | | |
| Source of funding (name of fund) and account code number; FROM/TO | FROM ACCT TO ACCT | | | | | | | | | | | | | |
| <p>PRIOR LEGISLATION</p> | <p>Prior ordinances and (date): Prior resolutions and (date): 18376 1/27/2014</p> | | | | | | | | | | | | | |
| <p>CONTACT INFORMATION</p> | <p>RLA drafted by (name, title, & phone Cindy Wallace, Sr. Asst. Auditor (816) 881-3312</p> | | | | | | | | | | | | | |
| <p>REQUEST SUMMARY</p> | <p>Funds are being requested to renew the contract with this consultant who will serve an Intergovernmental Relations Consultant to the Legislature, to assess the political climate in Jefferson City, to advise the County on pertinent State legislative issues and to provide lobbying efforts as requested by the Legislature. This consultant will work as an Assistant Lobbyist to Fred Dreiling, the Chief Lobbyist.</p> <p>The consultants will recommend appropriate strategies that would benefit the County, inform the County on all pertinent legislative issues and provide lobbying service as requested, especially concerning health, parks and recreation, land use, road and bridge and other transportation related matters.</p> <p>Details regarding the scope of services are attached.</p> | | | | | | | | | | | | | |
| <p>CLEARANCE</p> | <p><input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) <input type="checkbox"/> Business License Verified (Purchasing & Department) <input type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p> | | | | | | | | | | | | | |
| <p>ATTACHMENTS</p> | <p><i>Scope of Services</i></p> | | | | | | | | | | | | | |
| <p>REVIEW</p> | <table border="1" data-bbox="298 1696 1531 1944"> <tr> <td>Department Director:</td> <td><i>Joseph V. Orsina</i></td> <td>Date:</td> </tr> <tr> <td>Finance (Budget Approval): If applicable</td> <td><i>Albman S Ball</i></td> <td>Date: <i>8-10-15</i></td> </tr> <tr> <td>Division Manager:</td> <td></td> <td>Date:</td> </tr> <tr> <td>County Counselor's Office:</td> <td></td> <td>Date:</td> </tr> </table> | | Department Director: | <i>Joseph V. Orsina</i> | Date: | Finance (Budget Approval): If applicable | <i>Albman S Ball</i> | Date: <i>8-10-15</i> | Division Manager: | | Date: | County Counselor's Office: | | Date: |
| Department Director: | <i>Joseph V. Orsina</i> | Date: | | | | | | | | | | | | |
| Finance (Budget Approval): If applicable | <i>Albman S Ball</i> | Date: <i>8-10-15</i> | | | | | | | | | | | | |
| Division Manager: | | Date: | | | | | | | | | | | | |
| County Counselor's Office: | | Date: | | | | | | | | | | | | |

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____

Funds sufficient for this appropriation are available from the source indicated below.

| Account Number: | Account Title: | Amount Not to Exceed: |
|-----------------|--|-----------------------|
| 001-5101-56080 | General Fund Non-Departmental Other Prof. Services | \$12,550 |
| 002-5102-56080 | Health Fund Non-Departmental Other Prof. Services | \$ 2,050 |
| 003-5103-56080 | Park Fund Non-Departmental Other Prof. Services | \$ 2,300 |
| 004-5104-56060 | Road & Bridge Fund Non-Departmental Other Prof. Services | \$ 2,300 |
| 045-4500-56080 | Assessment Fund Non-Departmental Other Prof Services | \$ 800 |
| | | \$20,000 |

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

MMC's lobbyists and attorneys utilize established networks and creative thinking to help resolve our clients' complex issues involving state government. Such issues often require unique, multifaceted strategies. We understand how the state government impacts the businesses, trade associations, municipalities, local and state governmental agencies, and individuals that we represent. We have crafted strategies based on our knowledge, experience, and ability to influence the state government's decision-making processes. Our staff has proven their capabilities in courts, the legislative branch as well as the executive branch. There is no other firm that has the access, knowledge, and experience in state government as an advocate for Jackson County that MMC has.

Midwest Mediation & Consulting has lobbyists with decades of experience in Jefferson City and with substantial relationships with elected officials on both sides of the aisle as well as with the governor's office and our local congressional delegation. Also, MMC lobbyists have decades long relationships with US Senators Claire McCaskill and Roy Blunt, US Representatives Emanuel Cleaver II, Sam Graves, Russ Carnahan, and many others as well as Governor Jay Nixon, Attorney General Chris Koster, State Treasurer Clint Zweifel, and Secretary of State Jason Kander. Further, MMC has long standing successful relationships with all members of the local state delegation as well as many across the state including the Speaker of the House, Senate Pro Tem, and minority leadership members.

Further, MMC is also one of the only lobbying firms that has the full time services of experienced government relations legal counsel. MMC will utilize the legal services of attorney Phil A. LeVota for legal analysis and consulting on lobbying efforts and legislation review. There are very few attorney/lobbyists currently in practice in the state of Missouri.

MMC will provide the following services of providing consulting, advising and lobbying services to the City on an as-needed basis, as county deems appropriate. Among the services to be provided are:

- MMC will act as an advocate for and representing the county before the State Legislature and other state-wide elected officials and any state departments;
- MMC will be able to not only pursue the passage and defeat of state legislation, but can be instrumental in access to behind the scenes information and access to decision makers;
- MMC will provide to the county a weekly report of any legislation of interest to the County's legislative priorities in a county approved format;
- The firm will provide a weekly (possibly daily, depending on the issue) report to the county of the activities the firm has engaged in to further the legislative priorities of the County of Jackson;
- MMC will provide advice and assistance on special projects that may arise during the year that entails lobbying or access to State Officials;
- Attend Legislative meetings to brief county on activities as the county sees fit for such briefings and dialogue are necessary;
- Monitoring and analyzing legislation filed in the General Assembly that affects Jackson County's interests;

Be available to county staff to help draft legislation and assist in finding elected officials to propose such legislation.