REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office: Res/Orel No.: 18745

Sponsor(s): Alfred Jordan Date: March 2, 2015

OI ID IE CO		
SUBJECT	Action Requested	
	⊠ Resolution	
	Ordinance	
	Ordinance	
	Decicat/Cities And and a land a land	
	Project/Title: Authorizing the purchase and installation of upgraded Workstations and	Software for the
	Department of Corrections from Southern Folger Detention Equipment Company of Sa	an Antonio, Texas at a
DIFF	cost of \$132,098.00 as a Sole Source.	
BUDGET		
INFORMATION	Amount authorized by this legislation this fiscal year:	\$132,098.00
To be completed	Amount previously authorized this fiscal year:	
By Requesting	Total amount authorized after this legislative action:	\$132,098.00
Department and	Amount budgeted for this item * (including transfers):	V.52,070.00
Finance	Source of funding (name of fund) and account code number: 001-2701-58170	\$132,098.00
	General Fund, Department of Corrections, Other Equipment	\$132,098.00
	* If account includes additional funds for other expenses, total budgeted in the account is: \$	
	OTHER FINANCIAL INFORMATION:	
	☐ No budget impact (no fiscal note required)	
	Term and Supply Contract (funds approved in the annual budget); estimated value	
100	Department: Estimated Use: \$	and use of contract:
	Department. Estimated Ose. 5	
	Prior Year Budget (if applicable): N/A	
	Prior Veer Actual Amount Speed (if and in the NA	
PRIOR	Prior Year Actual Amount Spent (if applicable): N/A	
LEGISLATION	Prior ordinances and (date): 4689, November 17, 2014	
CONTACT	Prior resolutions and (date): 18665, November 17, 2014	
	DIA J. O. II. / C. O. I	
INFORMATION	RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 88	1-3253
REQUEST		
SUMMARY	The City of Kansas City, Missouri is partnering with the Department of Corrections to	expand jail services. As
	authorized by prior Resolution, construction services and upgrades are being performed	to expand the jail
	facility. The upgraded workstations and software purchased under this Resolution will	integrate the Detention
>	Center's existing proprietary security system with the upgraded workstations and softw	are.
	Pursuant to Section 1030.1 of the Jackson County Code, the Director of Finance and Pu	irchasing recommends the
	purchase and installation of upgraded Workstations and Software for the Department of	Corrections from
	Southern Folger Detention Equipment of San Antonio, Texas as a Sole Source. Southe	rn Folger Detention
	Equipment Company is considered a Sole Source because no other company can provide	led the equipment or
	software for this proprietary system.	see the equipment of
CLEARANCE		
`	Tax Clearance Completed (Purchasing & Department) N/A	
	Business License Verified (Purchasing & Department) N/A	
	Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Of	Pina)
ATTACHMENTS	Memorandum from Mr. Ken Conlee, Director of Corrections and the quote from Southern	F-1 D. ()
	Equipment Company	ern Folger Detention
REVIEW	Department Director:	The state of the s
1 T V 1 D VV	Department Diffector.	Date: 3 -/5
+	Finance (Budget Agrees)	
	Finance (Budget Approval):	Date:
	If applicable IV ary Tasmusen	2/19/15
	Division Manager:	Date: /
	XVI V	423/15
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

X	This expenditure was included	in the annual budget.				
	Funds for this were encumber	ed from the	Fund in			
X	is chargeable and there is a ca	nencumbered to the credit of the a sh balance otherwise unencumbere afficient to provide for the obligation	ppropriation to which the expenditure of in the treasury to the credit of the fund from which on herein authorized.			
	Funds sufficient for this exper	nditure will be/were appropriated by	y Ordinance #			
	Funds sufficient for this appropriation are available from the source indicated below.					
	Account Number:	Account Title:	Amount Not to Exceed:			
	This award is made on a need funds for specific purchases w	basis and does not obligate Jackson ill, of necessity, be determined as	n County to pay any specific amount. The availability of each using agency places its order.			
	This legislative action does no	t impact the County financially and	d does not require Finance/Budget approval.			

Fiscal Note:

This expenditure was included in the Annual Budget.

		PC#	PO Entered		
Date:	February 19, 2015			RES#	18745
Department / Division			Character/Description	Not to Exceed	
Gene	ral Fund - 001				
2701 -	Corrections		58170 - Other Equipment`	,	132,098
		·		3 6	
				72	
				-	
					
				3	
·		3 (1		3	<u>=</u>
·		e 2		× 	
		8 8			
				*	
		• 0			
					132.098

Mary Rasmussen
Budgeting Rasmussen

DATE:

November 12, 2014

TO:

Barbara Casamento, Purchasing Manager

FROM:

Ken Conlee, Director of Corrections

SUBJECT:

Sole Source Justification for Southern Folger

The Department of Corrections utilizes a proprietary system for security electronics. This system was installed in 1984 by Southern Folger (predecessor company) and they have been the company that has provided updates, support, training, and changes to the system. No other company can provide this service as it is a proprietary system.

As authorized by prior Ordinance, the Department of Corrections is partnering with the City of Kansas City, Missouri and the Kansas City Police Department to expand jailing services. As authorized by prior award, the bulk of the construction will be performed by Wilson Group.

In order to integrate the new construction with the existing security electronics and master control, it is necessary that Southern Folger provide equipment, engineering, and installation as outlined on the attached scope.

The Department has in the past sought support from other entities and none can provide this type of support without replacing the entire system.

Please let me know if you have any questions.



4634 S. Presa Street
San Antonio TX 78223-1000
210-533-1231 Phone • 210-533-2211 Fax

We will prepare an estimate and a competitive price to <u>furnish and install</u> the scope of work as described below utilizing the standard products of the Southern Folger Detention Equipment Company.

Detailed Scope of Work

- I. Scope of Work <u>Upgrade</u> for three (3) main control workstations, one (1) wonderware server and the conversion of the two (2) control panels to touchscreen work stations. We will upgrade the Intouch wonderware software to the current Intouch wonderware version software; the SQL database will be upgrade to the current version and an enhanced IMS report generator will be provided. All upgrades will be done at our facility and then shipped to the site to be installed; we will have a programmer onsite to startup the system and make sure all upgrades are working correctly. We will need current version of the wonderware program to ensure that the same program is converted during the upgrade.
 - A. Southern Folger Detention Equipment Company will furnish items of our standard design as listed below.
 - 1. Station Locations
 - a. Three (3) each Main Control touchscreen workstations
 - b. One (1) each C Pod touchscreen workstation
 - c. One (1) each D Pod touchscreen workstation
 - d. One (1) each Spare touchscreen workstation
 - e. One (1) each Wonderware Server

2. SOFTWARE

- a. Intouch Wonderware 2012 R2 or current version
- b. SQL 2012 or current version

3. SERVICES

- a. Software Implementation & Testing
- b. System Startup & Configuration
- c. 30 day phone support shake down period after installation is complete
- d. Troubleshooting guide
- e. Portable Hard drive with backup copies of software and programs
- f. All licenses of the software will be given to the facility





B. Our bid specifically includes:

- 1. Engineering site visit
- 2. Product Data Submittal
- 3. Operations and Maintenance Manuals
- 4. System start-up, system testing, and Owner training for the systems listed in "A." above. Your firm will need to have people available to perform the system start-up and testing, with technical assistance, guidance and direction from SFDEC.
- 5. List of all touchscreen tags and network layout.

C. Our bid specifically excludes:

- 1. Demolition of existing control panel
- 2. Touchscreen Monitors (Provided by owner)
- 3. All PLC hardware or software
- 4. UPS backup
- 5. All field cable/wire and conduit
- 6. Network infrastructure including fiber optic cable, connectors, and patch panels.
- 7. All network hardware including switches/patch panels.
- 8. All 120 VAC power required at each station.
- 9. Any products or services not specifically mentioned above.
- 10. All field wire and conduit.
- 11. Conduit sizing, conduit layouts and point to point wiring drawings.
- 12. Any spare parts, samples, mockups or repair kits unless specifically included above.
- 13. Any performance, payment, or supply bonds.
- 14. Warranty on all existing/owner provided equipment.
- 15. New Ergonomic/Millwork or casework, including fans, lights, chairs etc.
- 16. Furnishing and installing all Video LAN Jacks/outlets, cover plates, and wiring.
- 17. Furnishing and installing all Security LAN Jacks/outlets, cover plates, and wiring.
- 18. Installing / adjusting field devices.
- 19. All testing of existing wire
- 20. Providing town, state or federal permit fees.
- 21. We specifically exclude a performance/payment bond or supply bond if bond is required add 0.9%.
- 22. All taxes. If claiming exemption from sales and/or use tax, please provide a valid sales/use tax exemption certificate or proper reference to exemption specification. Lack of tax exemption evidence will require Southern Folger to bill applicable sales/use tax.
- 23. Power relays for other systems (i.e. HVAC, Electrical, etc.)

Terms and Conditions

D. Warranty

1. Equipment and manufacturing workmanship are warranted against defects for a period of one (1) year after installation. Warranty is limited to repair or replacement of equipment deemed to have failed under conditions of normal use and excludes failures attributable to misuse, vandalism, or lightning.

E. Contract Execution

- Our proposal is based on execution of a purchase agreement, which will incorporate this proposal in its entirety. As a supplier, SFDEC will not be bound by the General Conditions.
- Our proposal is based on reaching a mutually agreeable schedule. We will provide schedule input for incorporation into your schedule, utilizing durations and sequencing to support overall completion and owner acceptability.
- 3. Deviations from these items could affect our proposed price.
- 4. We will require an executed purchase agreement, from you, prior to performing any work, including submittals. We will begin submittals with an initial letter of "Intent to Purchase" with a notice to proceed until we receive your executed purchase agreement.
- 5. Payment terms will be net 30.
- F. Shipping terms are F.O.B. San Antonio, Texas, with freight allowed to the jobsite.

Proposal Price

Total budget of the above defined proposal: \$132,098.00

If you have any questions regarding the above, please call me at (210) 380-9713.

Sincerely,

Southern Folger Detention Equipment Company A Division of Phelps-Tointon, Inc.

Michael Chike - Director Security Electronics Division

CONFIDENTIALITY NOTICE: This letter and any attachments constitute confidential information, which is intended only for the named recipient(s) and may be legally privileged. Any disclosure, copying, distribution or the taking of any action concerning the contents herein, by anyone other than the named recipient(s) is strictly prohibited.

<u>H</u> e	ader	EWI (1817)	<u>L</u> ine Items Total Amount: 132,098.00			
Document Informa Doc ID: RE 321158	tion 3090028503000					
Ref ID:		Requester Information				
Date: 02/18/15	Copy Only:	Invoice To:				
		Requester: WALKER MARVIN				
Buyer: BJC	Send: PRINT		Dept: 2701			
endor Information ID: SSC20210	n 45 - 24 - 14 - 14 - 14 - 14 - 14 - 14 - 14	Shipping Ship To:	Information			
Name: SOUTHERN S	TEEL			DDECTIONS		
Address: PO BOX 2021			Name: DEPARTMENT OF CORRECTIONS			
		Address: JACKSON COUNTY DETENTIO				
			1300 CHERRY	加速能量的		
		Ballet .				
			KANSAS CITY, MO 64106			
Document	1 of 1	Ship Via:		v		
ОК	Approve	<u>T</u> otal	<u>D</u> efaults	Close		
a						

