# REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office: Res/Ord No.: 18552

Sponsor(s):
Date:

Bob Spence June 23, 2014

| SUBJECT            | Action Requested  Resolution Ordinance  |                                     |                          |  |  |  |
|--------------------|---|-------------------------------------|--------------------------|--|--|--|
|                    | Project/Title: Awarding a Twelve Month Term and Supply Contract with Four Twelve Month Options to Extend, for the furnishing of Bulk Salt and Treated Salt for the Road and Bridge Division of the Public Works Department to Central Salt, LLC of Elgin, IL; under the Terms and Conditions of the MARC (Mid-America Regional Council) Contract No. 37, an existing government contract. |                                     |                          |  |  |  |
| BUDGET             |   |                                     |                          |  |  |  |
| INFORMATION        | Amount authorized by this legislation this fiscal year:   |                                     |                          |  |  |  |
| To be completed    | Amount previously authorized this fiscal year:  |                                     |                          |  |  |  |
| By Requesting      | Total amount authorized after this legislative action:  |                                     |                          |  |  |  |
| Department and     | Amount budgeted for this item * (including tr   | ansfers):                           | \$                       |  |  |  |
| Finance            | Source of funding (name of fund) and accoun   | code number;                        |                          |  |  |  |
|                    | 004-1506-57450  |                                     |                          |  |  |  |
|                    | Road & Bridge, Road Maintenance, Salt & Sa  | nd                                  | \$                       |  |  |  |
|                    | * If account includes additional funds for other expenses, to   | otal budgeted in the account is: \$ | 1                        |  |  |  |
|                    | OTHER FINANCIAL INFORMATION:  |                                     |                          |  |  |  |
|                    | No budget impact (no fiscal note required)  Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:  Department: Road & Bridge Division  of Public Works  Estimated Use: \$200,158.00  |                                     |                          |  |  |  |
|                    | Requesting approval by the Legislature of the Term and Supply Contract; the funds were already appropriated through the annual budget adoption. Estimated use figures are for informational purposes only.  Prior Year Budget (if applicable): \$300,000.00   |                                     |                          |  |  |  |
|                    | Prior Year Actual Amount Spent (if applicable): \$299,282,20  |                                     |                          |  |  |  |
| PRIOR              | Prior ordinances and (date):  |                                     |                          |  |  |  |
| LEGISLATION        | Prior resolutions and (date): 16984, August 10, 2009  |                                     |                          |  |  |  |
| CONTACT            |   |                                     |                          |  |  |  |
| INFORMATION        | RLA drafted by (name, title, & phone): Anessa   | Culbertson, Senior Buyer, 881-34    | 65                       |  |  |  |
| REQUEST<br>SUMMARY | The Road & Bridge Division of the Public Works Department requires a Term and Supply Contract for Bulk Salt and Treated Salt for departmental operations.   |                                     |                          |  |  |  |
|                    | RECOMMENDED VENDOR:   | CONTRAC                             | T NILIMDED               |  |  |  |
|                    | Central Salt, LLC – Elgin, IL   |                                     | CONTRACT NUMBER MARC 37  |  |  |  |
|                    |   |                                     | ite 37                   |  |  |  |
|                    | Pursuant to Section 1030.04 of the Jackson Cou  | nty Code, 1984, the Director of Fir | nance and Purchasing     |  |  |  |
|                    | recommends a Twelve Month Term and Supply Contract with Four Twelve Month Options to Extend. for the  |                                     |                          |  |  |  |
|                    | furnishing of Bulk Salt and Treated Salt for the  | Road & Bridge Division of the Pub   | blic Works Department to |  |  |  |
|                    | Central Salt LLC of Elgin, IL; under the Terms and Conditions of the MARC (Mid-America Regional Council) Contract No. 37, an existing government contract.  |                                     |                          |  |  |  |
|                    | This award is made on on "as and in 1   | december 1                          |                          |  |  |  |
| CLEADANCE          | This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.   |                                     |                          |  |  |  |
| CLEARANCE          |   |                                     |                          |  |  |  |
|                    | Tax Clearance Completed (Purchasing & Department)   |                                     |                          |  |  |  |
|                    | Business License Verified (Purchasing & Department) Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)   |                                     |                          |  |  |  |
|                    | Chapter o Compliance - Affirmative Action   | rrevailing Wage (County Auditor     | 's Office)               |  |  |  |

| -  |  |   |   |   |                       |  |  |
|--|--|---|---|---|-----------------------|--|--|
| ATT  | ACHMENTS   | MARC Contract No. 37 and Memorandum from Public Works Department  |   |   |                       |  |  |
| REVIEW   |  | Department Director:  | Earl New C  | U   | Date: 6-16-14         |  |  |
|  |  | Finance (Budget Appro-  | val):   | U   | Date: 6-17-17         |  |  |
|  |  | Division Manager:   | 8   |   | Date: 6/17/14         |  |  |
|  |  | County Counselor's Off  | ice:  |   | Date:                 |  |  |
| Fiscal   | Information  | (to be verified by Bu   | udget Office in Finance D                                     | epartment)  |                       |  |  |
|  |  |   |   |   |                       |  |  |
|  | This expenditure was included in the annual budget.  |   |   |   |                       |  |  |
|  | Funds for this were encumbered from the Fund in  |   |   |   |                       |  |  |
|  | There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized. |   |   |   |                       |  |  |
|  | Funds suffici  | ent for this expenditure will be/were appropriated by Ordinance # |   |   |                       |  |  |
| Funds sufficient for this appropriation are available from the source indicated below. |  |   |   |   |                       |  |  |
|  | Account N  | lumber:   | Account Title:  | Amount Not to Exceed:   |                       |  |  |
|  |  |   |   |   |                       |  |  |
|  | This award is funds for spec   | made on a need basis and<br>cific purchases will, of ne           | d does not obligate Jackson Coccessity, be determined as each | ounty to pay any specific amount using agency places its order. | . The availability of |  |  |
|  | This legislation   | ve action does not impact   | the County financially and do                                 | es not require Finance/Budget ap                                | proval.               |  |  |



# Jackson County Public Works Department

**ROAD MAINTENANCE** 

34900 E. Old US 40 Hwy, P.O. Box 160 Grain Valley, Missouri 64029 (816) 847-7050 phone (816) 847-7051 fax

## **MEMORANDUM**

TO:

Anessa Culbertson, Senior Buyer

FROM:

Caroline Deihl, Public Works - Road Maintenance

DATE:

May 28, 2014

SUBJECT:

Salt & Deicer- Bid No. 66

Anessa, We have evaluated the above referenced bid for Salt & Deicer. We recommend the bid be awarded to Central Salt. We will purchase approximately 2900 tons which comes to \$200,158.00 out of account 004-1506-57450.



# YEARLY CONTRACT for SALT & DEICER MARC/KCRPC Bid NO. 66

This CONTRACT, by and between Mid-America Regional Council/Kansas City Regional Purchasing Cooperative, hereinafter referred to as "MARC/KCRPC", and Central Salt, L.L.C., hereinafter referred to as "Contractor" is effective this 16<sup>th</sup> day of May, 2014.

## WITNESSETH:

WHEREAS, MARC/KCRPC does hereby accept, with modifications, if any, the bid of <u>Central Salt, L.L.C.</u> The bid document and submittal by Contractor is made a part of this contract. Awarded items include:

- Item 1 straight road salt at \$69.02/ton delivered
- Item 2 Snowslicer (deicer) at \$80.09/ton delivered

NOW, THEREFORE, in consideration of the mutual covenants contained herein, the parties agree as follows:

# 1. SCOPE OF SERVICES

Contractor shall provide awarded items on an as-needed basis, for MARC/KCRPC Participants, as specified on attached price sheet. Contract pricing will be extended to Non-Participants until December 1, 2014. Any Non-Participants expressing interest in using the contract will be mutually agreed upon by issuance of contract modification.

All sales will be made in accordance with the prices, terms and conditions of the invitation for bid and any subsequent term contract. All sales to Participants or Non-Participants will be made on purchase orders issued by that jurisdiction. All receiving, inspection, payments and other procurement administration will be the responsibility of the ordering Participant or Non-Participant.

The Contractor shall furnish to MARC/KCRPC:

- a) Payment of the 1.5% Administrative Fee to MARC/KCRPC, based on gross sales for each month to Participants and Non-Participants. All payments shall be made payable to: Mid-America Regional Council (bid number and month of sales must be referenced on each payment.) Mail payment to Attn: Finance Department, MARC, 600 Broadway Suite 200, Kansas City MO 64105-1659.
- b) A composite report of all contract purchases against any and all purchase orders issued against this contract. The report shall be compiled and submitted to Program Coordinator electronically. Copies of invoices may be submitted electronically, in lieu of a composite report.

# CONTRACT TIME

Contract is effective from May 16, 2014 to May 15, 2015 with the option to renew in writing for four (4) one-year renewal periods.

#### 3. INVOICES

Invoices for orders placed by MARC shall be prepared and submitted in triplicate to the Participant or Non-Participant. All invoices shall contain the following information: contract number, purchase order number, catalog number; description, quantities, unit prices and extended totals. Invoices for and inquiries regarding payment should be addressed to the ordering Participant or Non-Participant. Any delay in receiving invoices, or errors and omissions, on statement or invoices will be considered just cause for withholding settlement with respect to such invoice without losing discount privileges until such delay, error or omission has been remedied.

#### 4. TERMINATION

This contract may be terminated by either party upon sixty (60) calendar days prior notice in writing to the other party. The MARC/KCRPC and Participants may terminate this contract immediately, under breach of contract, if the Contractor fails to perform in accordance with the terms and conditions of this contract. In the event of any termination of contract

by the Contractor that is not due to the breach of this Contract by, or other fault of, MARC/KCRPC or any Participant, the Participants may purchase such supplies and/or services similar to those so terminated, and for the duration of the contract period the Contractor will be liable for all costs in excess of the established contract pricing.

# 5. CHANGES AND ADDITIONAL SERVICES

The MARC/KCRPC may at any time, by written order, make changes or additions, within the general scope of this contract in or to specifications, instructions for work, methods of shipment or packing or place of delivery. If any such change causes an increase or decrease in the cost of or in the time required for performance of this contract or purchase order, the Contractor shall notify MARC/KCRPC in writing immediately and an appropriate equitable adjustment will be made in the price or time of performance, or both, by written modification of the contract. Any claim by the Contractor for such adjustment must be asserted within 30 days, or such other period as may be agreed upon in writing by the parties, after the Contractor's receipt of notice of the change. Nothing herein contained shall excuse the Contractor from proceeding with the contract as changed.

# 6. <u>CONFLICTS OF INTEREST</u>

The Contractor, by acceptance of any purchase order resulting from this bid, certifies that to the best of their knowledge or belief, no elected or appointed official of any Participant is financially interested, directly or indirectly, in the purchase of the goods or services specified on this order.

## 7. COMPLIANT WITH APPLICABLE LAWS

The Contractor warrants it has complied with all applicable laws, rules and ordinances of the United States, or any applicable state, municipality or any other Governmental authority or agency in the manufacture or sale of the items covered by this order, including but not limited to, all provisions of the Fair Labor Standards Act of 1938, as amended.

#### 8. NOTICES

Any notice to any Contractor from MARC/KCRPC relative to any part of this contract will be in writing and considered delivered and the service thereof completed when said notice is posted, by certified or regular mail, to the said Contractor at his last given address or delivered in person to said Contractor or his authorized representative.

IN WITNESS WHEREOF, the parties hereto have signed this CONTRACT:

David Warm
Executive Director
Mid-America Regional Council
600 Broadway Suite 200
Kansas City, MO, 64105-1659

Lori Young
Customer Service Supervisor

Central Salt, L.L.C. 385 Airport Road Suite 108

Elgin, IL, 60123

P. 620-257-5626 or 847-608-8130 F. 620-257-5052 or 847-608-8135 Email: <a href="mailto:lyoung@centralsalt.com">lyoung@centralsalt.com</a> and

centralsalt@centralsalt.com

Date:

By:

<u>Distribution:</u>

Originals (2): Contractor

MARC/KCRPC Program Coordinator

Staff Contact:

Rita Parker, KCRPC Program Coordinator

P. 816-246-5083 (F. 816-421-7758)

Email:

rita.parker@kcrpc.com

# MARC/KCRPC Bid #66 Yearly Contract for Bulk Road Salt and Treated Salt



Contractor: Central Salt, L.L.C. (Tax ID 43-1788697) Lori Young, Customer Service Supervisor Mailing / PO's | 1420 State Hwy 14 Lyons KS 67554 Phone: 800-873-7258 x 203 Fax: 620-257-5052 Email: lyoung@centralsalt.com & centralsalt@centralsalt.com Remit: Central Salt, L.L.C. - UMB Lockbox PO Box 798303 St Louis MO 63179-8000 Location of facility: Central Salt/Lyons Mine 1420 State Hwy 14, Lyons KS 67554 Hours of Operation: 8AM to 10PM Hours may increase at peak season Effective Date: 5/16/14 to 5/15/14 with 4 one-year renewal options Reference: MARC/KCRPC Bid 66 when ordering or note on PO Governent Pro-Cards: No Payment Terms: Net 30 Pre-season orders (before November 15) 10 Business days (maximum 3500 tons) Delivery time: Non-emergency seasonal orders (after November 15) 10 Business Days (maximum 3500 Emergency orders 10 Business days (maximum 1500 tons) Pickup at contractor's facility - N/A

Notes:

Average ton load capacity of trucks 25 tons

|   | DESCRIPTION                               | UNIT PRICE         |               |  |  |
|---|---|--------------------|---------------|--|--|
| Salt, straight<br>Deicer  | ASTM D632-01 Type 1 Grade 1<br>SnowSlicer | \$69.02<br>\$80.09 |               |  |  |
|   |   | Est:               | Est:          |  |  |
| Required Truck:   |   | Salt / Tons        | Deicer / Tons |  |  |
| Hopper or end dump  | City of Belton, MO                        | 1500               | •             |  |  |
| End dump  | Jackson County, MO                        | 5750               |               |  |  |
|   | City of Lee's Summit, MO                  | 5000               | 500           |  |  |
| Hopper or end dump  | City of North Kansas City, MO             | 400                |               |  |  |
| End dump  | City of Edwardsville, KS                  | 100                |               |  |  |
| End dump  | City of Platte City, MO                   | 75                 |               |  |  |
| End dump  | Truman Medical Center - Lakewood          | 250                |               |  |  |
| Non-Participants may join if established by 12/1/14 with modification Delivery for Non-Participants outside the metro (50 mile radius): |   |                    |               |  |  |
|   |   | 51-100 \$          | 3.50/mile     |  |  |
|   |   | 101-150 \$         | 4.00/mile     |  |  |
|   |   | 151-200 \$         | 4.50/mile     |  |  |

MARC/KCRPC Staff contact:

Rita Parker

rita.parker@kcrpc.com or 816-246-5083