## **AGREEMENT**

Res. 18521

THIS AGREEMENT, made and entered into on this day of \_\_\_\_\_\_\_\_, 2014, by and between JACKSON COUNTY, MISSOURI, hereinafter called "the County" and KCCP TRUST d/b/a/ TIME WARNER CABLE, hereinafter called "Time Warner."

## WITNESSETH:

WHEREAS, Time Warner has agreed to provide professional services for the County in the form of television air time for its marketing campaign, in accordance with the terms, conditions and covenants set forth in this Agreement; and,

WHEREAS, Time Warner and the County have agreed to be bound by the provisions hereof,

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and Time Warner respectively promise, covenant and agree with each other as follows:

- 1. <u>Duties</u>. Time Warner shall provide television air time for marketing purposes as more fully set out in the 2014 Advertising Proposal, attached hereto as Exhibit A.
- 2. <u>Independent Contractor</u>. Time Warner shall work as an independent contractor and not as an employee of the County. Time Warner shall be subject to the direction of the County only as to the result to be accomplished and not as to the means and methods for accomplishing the result. Time Warner shall report all earnings received hereunder as gross income and be responsible for its own Federal, State and City withholding taxes and all other taxes, and shall operate its business independent of the business of the County except as required by this Agreement.
  - 3. <u>Terms for Payment</u>. The County shall pay Time Warner a total amount not to

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exceed \$18,000.00 for the duration of this Agreement. Payments shall be made monthly, for actual air time used, upon receipt of Time Warner's invoice.

- Duration and Termination. This Agreement shall be effective as of June 23, 2014, and expire on October 31, 2014, unless sooner terminated. Time Warner may terminate this Agreement by giving written notice to the County. The Legislature may terminate this Agreement by giving 30 days written notice to Time Warner. Termination of this Agreement shall not constitute a waiver of the rights or obligations which the County or Time Warner may be entitled to receive or be obligated to perform under this Agreement. Should this Agreement terminate, all papers, documents, books and all other County materials must be delivered and returned by Time Warner to the County within 30 days of the demand of the County.
- 5. Remedies for Breach. Time Warner and County promise, covenant and agree to faithfully observe and perform all of the terms, provisions and requirements of this Agreement and failure to so observe and perform in accordance with said terms, provisions, and requirements of this Agreement shall represent and constitute a breach of this Agreement and in such event, Time Warner and County consent and agree as follows:
- (a) either party may terminate any portion of this Agreement in the event of any breach of a material term of this Agreement which is not remedied within thirty (30) days after written notice to the breaching party; and,
- (b) in addition to all of the foregoing, the prevailing party shall be entitled to collect from the breaching party all costs incurred as a result of said breach including reasonable attorney's fees, reasonable accountant's fees, investigation expenses, court costs and sheriff's mileage and service fees without limitation by enumeration.
  - 6. Severability. If any covenant or other provision of this Agreement is invalid,

or incapable of being enforced, by reasons of any rule of law or public policy, all other conditions and provisions of this Agreement shall nevertheless remain in full force and effect and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.

- 7. <u>Incorporation</u>. This Agreement incorporates the entire understanding and agreement of the parties.
- 8. <u>Conflict of Interest.</u> Time Warner warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this contract.

(Signature page to follow)

IN WITNESS WHEREOF, the parties hereto have signed and executed this Agreement on the date first above written.

APPROVED AS TO FORM:

Rv

W. Stephen Nixon County Counselor JACKSON COUNTY, MISSOURI

Q. Troy Thomas

Director of Finance and Purchasing

ATTEST:

KCCP TRUST d/b/a
TIME WARNER CABLE

Mary Jo Spino

Clerk of the Legislature

Federal Tax I.D. No. 13-3790433

## **REVENUE CERTIFICATE**

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$18,000.00 which is hereby authorized.

Jane 9/2014

Director of Finance and Purchasing Account No. 003-1601-56210

16012014003

|             |             |          |             |             |          |                            |                  |          |             |          |             | •         |             |           |                   |  |            |           |              |                       |              | Advertiser                   | Version | AE Id | Agency Id                 | Agency        | Primary Demo  | Client Name                  | Jackson                    |
|-------------|-------------|----------|-------------|-------------|----------|----------------------------|------------------|----------|-------------|----------|-------------|-----------|-------------|-----------|-------------------|--|------------|-----------|--------------|-----------------------|--------------|------------------------------|---------|-------|---------------------------|---------------|---------------|------------------------------|----------------------------|
| M-Su 6p-12m | M-Su 11a-6p | TNT-IV   | Sa-Su 9a-6p | M-Su 6p-12m | FX -JV   | Sa-Su 9a-6p                | M-Su 6p-12m      | FAM-TV   | M-Su 6p-12m | TIF-TIV  | M-Su 6p-12m | HGTV-TV   | M-Su 6p-12m | BRVO-TV   | 5961, KANSAS CITY | Kansas City Jul 13 C-DMA<br>Nielsen Live+7 | Total      |           |              |                       | All-Wks Avrg | Jackson County Parks and Rec | ##      | *     |                           | <none></none> | Adults 25-54  | Jackson County Parks and Rec | Jackson Co Summer REV 2014 |
|             |             |          |             |             |          |                            |                  |          |             |          |             |           |             |           |                   |  |            |           | 5            | Notes                 |              |                              |         |       | Email                     | Phone         | Asst          | Æ                            | / 2014                     |
| \$30.00     | \$20.00     | \$420.00 | \$17.00     | \$35.00     | \$482,00 | \$13.00                    | \$10.00          | \$458.00 | \$25.00     | \$725.00 | \$50.00     | \$1450.00 | \$45.00     | \$1305.00 | \$6210.00         | \$15011.00                                 | \$18001.00 |           |              | Rate \$\$.00 Unit Tot |              |                              |         |       | brant.gillett@twcable.com | 816-222-5874  | Becca Metzler | Brant Gillett                |                            |
| 10          | o.          | 16       | 16          | 0           | 22       | 16                         | 25               | 41       | 29          | 29       | 29          | 29        | 29          | 29        | 311               | 1096                                       | 1109       |           |              | Unit Tot              |              |                              |         |       | twcable.com               | 4             | ¥-            |                              |                            |
| TNT PRIME   | THE DAYTIME |          | FX WEEKEND  | FX PRIME    |          | WEEKEND MOVIE/SUNDAY MOVIE | ABC FAMILY PRIME |          | LIFE PRIME  |          | HGTV PRIME  |           | BRAVO PRIME |           |                   |  |            | Prog Name | Adults 25-54 | Wk 1 - Wk 18          | 1            |                              |         |       |                           |               |               |                              |                            |
| 11 3%       | 2.8%        | 12.5%    | 8.8%        | 8.3%        | 13.5%    | 6.3%                       | 13.6%            | 16.5%    | 13.1%       | 13.1%    | 19,7%       | 19.7%     | 8 6%        | 8.6%      | 70.0%             | 73.0%                                      | 29.5%      | Rch %     |              |                       |              |                              |         |       |                           |               |               |                              |                            |
| 14          | 12          | 1.5      | 1.5         | 1.1         | 1.7      | 1.3                        | 1.4              | 1.7      | 1.6         | 1.6      | 1.7         | 17        | 1.7         | 17        | 2.4               | 2.6  | 2.6        | Freq      |              |                       |              |                              |         |       |                           |               |               |                              |                            |
|             |             |          | 2           |             | 2        | 2                          | 2                | 4        | 2           | 2        | 2           | 2         | 2           | 2         | 22                | 99   | 100        | -         | 6/9          | $\dashv$              |              |                              |         |       |                           |               |               |                              |                            |
|             |             |          | 2           |             | 2        | 2                          | 2                | 4        | ш           | ш        | ш           | ω         | ယ           | ω         | 25                | 105  | 106        | _         | 6/16         | $\neg$                |              |                              |         |       |                           |               |               |                              |                            |
|             |             | -        | 2           |             | 2        | 2                          | Ν                | 4        | 3 2         | ω<br>2   | ω 2         | 2         | 3 2         | ы         | 26 23             | 109 104                                    | 111 105    |           | 6/23 6/30    | $\neg$                |              |                              |         |       |                           |               |               |                              |                            |

| M-Su 6p-12m | нсту-ту  | M-Su 6p-12m | BRVO-TV  | 1446, Kansas City AT&T | M-Su 5a-12m     | TWC-TV   | M-Su 6p-12m                            | FSMW-TV  | M-Su 6p-12m | M-Su 11a-6p | TNT-TV   | Sa-Su 9a-6p | M-Su 6p-12m | FX -TV   | Sa-Su 9a-6p                | M-Su 6p-12m      | FAM -TV  | M-Su 6p-12m | LIF -TV  | M-Su 6p-12m | HGTV-TV   | M-Su 6p-12m | BRVO-⊺V   | 5963, Kansas City East | M-Su 5a-12m  | GOLF-TV        | M-Su 5a-12m     | TWC-TV   | M-Su 6p-12m                            | FSMW-TV  |
|-------------|----------|-------------|----------|------------------------|-----------------|----------|--|----------|-------------|-------------|----------|-------------|-------------|----------|----------------------------|------------------|----------|-------------|----------|-------------|-----------|-------------|-----------|------------------------|--------------|----------------|-----------------|----------|--|----------|
|             |          |             |          |                        |                 |          |  |          |             |             |          |             |             |          |                            |                  |          |             |          |             |           |             |           |                        |              |                |                 |          | RTG based on<br>Overnight              |          |
| \$10.00     | \$520.00 | \$5.00      | \$260.00 | \$1943.00              | \$5.00          | \$325.00 | \$100.00                               | \$600.00 | \$20 00     | \$13.00     | \$364.00 | \$17 00     | \$20.00     | \$540.00 | \$12.00                    | \$12.00          | \$504.00 | \$25.00     | \$675.00 | \$35.00     | \$1015.00 | \$35.00     | \$1015.00 | \$5038.00              | \$6.00       | \$270.00       | \$5.00          | \$475.00 | \$125.00                               | \$625.00 |
| 52          | 52       | 52          | 52       | 287                    | 65              | 65       | თ                                      | 6        | 0           | 28          | 28       | 0           | 27          | 27       | 0                          | 42               | 42       | 27          | 27       | 29          | 29        | 29          | 29        | 253                    | 45           | 45             | 95              | 95       | თ                                      | ر<br>ن   |
| HGTV PRIME  |          | BRAVO PRIME |          |                        | WEATHER ROTATOR |          | ROYALS BASEBALL (INCLUDES WEEKEND DAY) | 0        | TNT PRIME   | THT DAYTIME |          | FX WEEKEND  | FX PRIME    |          | WEEKEND MOVIE/SUNDAY MOVIE | ABC FAMILY PRIME |          | LIFE PRIME  |          | HGTV PRIME  |           | BRAVO PRIME |           |                        | GOLF ROTATOR | Not insertable | WEATHER ROTATOR |          | ROYALS BASEBALL (INCLUDES WEEKEND DAY) |          |
| 27.6%       | 27.6%    | 11.8%       | 11.8%    | 81 9%                  | 1 9%            | 1 9%     | 20.0%                                  | 20.0%    |             | 6.6%        | 6.6%     |             | 23.6%       | 23.6%    |                            | 17.5%            | 17.5%    | 11.5%       | 11.5%    | 18.1%       | 18.1%     | 7.9%        | 7.9%      | 71.3%                  | 0.0%         | 0.0%           | 2.3%            | 2.3%     | 17.3%                                  | 17.3%    |
| 22          | 2.2      | 2.2         | 2.2      | 3.3                    | 2.6             | 2.6      | 1.2                                    | 12       |             | 2.2         | 2.2      |             | 1.6         | 1.6      |                            | 1.7              | 1.7      | 1.5         | 1.5      | 1.7         | 17        | 1.7         | 1.7       | 2.4                    | 2.1          | 2.1            | 3.3             | 33       | 1.2                                    | 12       |
| 6           | 6        | o           | 6        | 31                     | On              | CT.      |  |          |             | ω           | ω        |             | N           | 2        |                            | 4                | Δ        | N           | Ŋ        | N           | 2         | 2           | N         | 20                     |              |                | 10              | 10       |  |          |
| <u></u>     | <u>о</u> | a           | a        | 32                     | CII             | CII      |  |          |             | w           | ω        |             | N           | 2        |                            | 4                | 4        | N           | 2        | ω           | w         | ω           | ω         | 22                     |              |                | 10              | ð        |  |          |
| o l         | 6        | 6           | o        | ္ဌ                     | Ch              | Oil      | _                                      |          |             | ω           | ω        | 4           | N           | 2        |                            | 4                | 4        | N           | N        | ယ           | ω         | w           | ω         | ដ                      |              |                | 6               | 5        | -1                                     | _        |

|             |             | IN.      |               |             | TZ.      |                            |                  | FAI      |             | 듞        |             | HG       |             | BRV      | 1447, I<br>East                |                 | W              |  | FSN      |             |             | INI      | (0)         | 2           | - Z      | col                        |                  | FAN      |             |   |
|-------------|-------------|----------|---------------|-------------|----------|----------------------------|------------------|----------|-------------|----------|-------------|----------|-------------|----------|--------------------------------|-----------------|----------------|--|----------|-------------|-------------|----------|-------------|-------------|----------|----------------------------|------------------|----------|-------------|---|
| M-Su 6p-12m | M-Su 11a-6p | TNT-TV   | Sa-Su 9a-6p . | M-Su 6p-12m | FX -TV   | Sa-Su 9a-6p                | M-Su 6p-12m      | FAM -TV  | M-Su 6p-12m | UF-TV    | M-Su 6p-12m | HGTV-TV  | M-Su 6p-12m | BRVO-TV  | 1447, Kansas City AT&T<br>East | M-Su 5a-12m     | TWC -TV        | M-Su 6p-12m                            | FSMW-TV  | M-Su 6p-12m | M-Su 11a-6p | TNT -TV  | Sa-Su 9a-6p | M-Su 6p-12m | FX -TV   | Sa-Su 9a-6p                | M-Su 6p-12m      | FAM -TV  | M-Su 6p-12m |   |
| \$8.00      | \$6.00      | \$276.00 | \$8.00        | \$8.00      | \$304.00 | \$8.00                     | \$5.00           | \$220.00 | \$6.00      | \$210.00 | \$10.00     | \$380.00 | \$5.00      | \$190.00 | \$1820.00                      | \$0.00          | \$0.00         | \$40.00                                | \$240.00 | \$6.00      | \$6.00      | \$228.00 | \$8.00      | \$5.00      | \$210 00 | \$8.00                     | \$5.00           | \$225.00 | \$5.00      |   |
| ٥           | 46          | 46       | 0             | 38          | 38       | 0                          | 44               | 44       | 35          | 35       | 38          | 38       | 38          | 38       | 245                            | 0               | 0              | 6                                      | 6        | 0           | 38          | 38       | 0           | 42          | 42       | ٥                          | 45               | 45       | 52          |   |
| TUT PRIME   | TNT DAYTIME |          | FX WEEKEND    | FX PRIME    |          | WEEKEND MOVIE/SUNDAY MOVIE | ABC FAMILY PRIME |          | LIFE PRIME  |          | HGTV PRIME  |          | BRAVO PRIME |          |                                | WEATHER ROTATOR | Not Insertable | ROYALS BASEBALL (INCLUDES WEEKEND DAY) |          | TNT PRIME   | THT DAYTIME |          | FX WEEKEND  | FX PRIME    |          | WEEKEND MOVIE/SUNDAY MOVIE | ABC FAMILY PRIME |          | LIFE PRIME  |   |
|             | 8 9%        | 8.9%     |               | 31.4%       | 31.4%    |                            | 19.9%            | 19.9%    | 14.8%       | 14.8%    | 23.7%       | 23.7%    | 10.2%       | 10.2%    | 78.9%                          |                 |                | 20.0%                                  | 20.0%    |             | 8.3%        | В.3%     |             | 33.0%       | 33.0%    |                            | 20.1%            | 20.1%    | 18.3%       |   |
|             | 2.9         | 29       |               | 1.9         | 19       |                            | 1.7              | 17       | 1.7         | 1.7      | 1.9         | 1.9      | 1.9         | 1.9      | 2.9                            |                 |                | 1.2                                    | 1.2      |             | 2.6         | 26       |             | 2.0         | 2.0      |                            | 1.7              | 1.7      | 2.0         | 3 |
| -           | On .        | Ċη       |               | 4           | 4        |                            | 5                | Ç.       | 4           | 4        | 4           | 4        | 4           | 4        | 26                             |                 |                |  |          | _           | 4           | 4        |             | 4           | 4        |                            | ហ                | O1       | 6           |   |
|             | Ch          | ĆΠ       |               | 4           | 4        | -                          | ហ                | ហ        | 4           | 4        | 4           | 4        | 4           | 4        | 26                             |                 | 1              |  |          |             | 4           | 4        | _           | თ           | თ        |                            | თ                | 51       | 6           |   |
| $\dagger$   | Ch          | Ch       |               | 4           | 4        | $\dashv$                   | υ                | υı       | 4           | 4        | 4           | 4        | 4           | 4        | 27                             |                 | 1              |  |          |             | 4           | 4        |             | Ch          | Ćħ       |                            | ĊΊ               | C)       | 6           | - |

| TOTAL INVESTMENT: \$18001.00 | 5 | » Estimate information indicated has been supplied by the user | TWCcentral.com: unrated station | Kansas City Feb14 C-DMA Nielsen Live+7 | Cable Zones: TIME WARNER CABLE, VOD KANSAS CITY | Kansas City Feb14 C-DMA Nielsen Live+7 | Cable Zones: AT&T U-VERSE, Kansas City AT&T East | Kansas City Jul13 C-DMA Nielsen Live+7 | Cable Zones: AT&T U-VERSE, Kansas City AT&T Central | Kansas City Jul13 C-DMA Nielsen Live+7 | Cable Zones: COMCAST, Kansas City East | Cable Zones: TIME WARNER CABLE, KANSAS CITY CENTRAL Kansas City, Juli 3 C-DMA Niclean   ive+7 | Kansas City Jul 3 C-DMA Nielsen Live+7 | Adjustments: Network Insertability and Network Carriage have been factored into calculations | Nielsen Audience Estimates Copyright ©2014 The Nielsen Company, used under license, all rights reserved | This report has been prepared using STRATA NuMath research.<br>STRATA NuMath and report designs Copyright ©2014 Strata Marketing, Inc. 312-222-1555 | M-Su 12m-11:59p   | TWCcentral.com | 8605, VOD KANSAS CITY | Kansas City Feb14 C-DMA | M-Su 5a-12m     | TWC-TV         | M-Su 6p-12m                            | FSMW-TV  |
|------------------------------|---|--|---------------------------------|--|---|--|--|--|---|--|--|---|--|--|---|---|---|----------------|-----------------------|-------------------------|-----------------|----------------|--|----------|
| 18001.00                     |   | as been supplied by  |                                 | Live+7                                 | ILE, VOD KANSAS                                 | Live+7                                 | nsas City AT&T Eas                               | Live+7                                 | nsas City AT&T Cer                                  | Live+7                                 | City East                              | ILE, KANSAS CITY  | Live+7                                 | and Network Carria   | ght ©2014 The Nie   | g STRATA NuMath<br>is Copyright ©2014   | TWC & AT&T  |                | Υ                     |                         |                 |                |  |          |
|                              |   | the user   | 21                              |  | CITY  |  | -  |  | ± 1 .   |  |  | CENTRAL   | ×                                      | ge have been facto   | sen Company, use  | research.<br>Strata Marketing, I  | \$230.00  | \$2990.00      | \$2990.00             | \$2990.00               | \$0.00          | \$0.00         | \$40.00                                | \$240.00 |
|                              |   |  |                                 |  |   |  |  |  |   |  |  |   |  | oned linto   | d under   | nc, 312   | ± ± ± ± ± ± ± ± ± ± ± ± ± ± ± ± ± ± ±   | 13             | 13                    | 13                      | 0               | ٥              | თ                                      | 6        |
|                              |   |  |                                 |  |   |  |  |  |   |  |  |   |  | calculations.  | license, all rights reserved  | 122-1555  | TWCCentral.com - 230,000 In Banner Video Impressions (TV spot will run in banner) (17,792 videos each week) (35,584 will run weeks 6/23 and 7/14) | Not insertable |                       |                         | WEATHER ROTATOR | Not Insertable | ROYALS BASEBALL (INCLUDES WEEKEND DAY) |          |
|                              |   |  |                                 |  |   |  |  |  |   |  |  |   |  |  |   |   |   |                |                       |                         |                 |                | 20.0%                                  | 20.0%    |
|                              |   |  |                                 |  |   |  |  |  |   |  |  |   |  |  |   |   |   |                |                       |                         |                 |                | 1.2                                    | 12       |
|                              |   |  |                                 |  |   |  |  |  |   |  |  |   |  |  |   |   |   |                | >                     | -1                      |                 | -              |  |          |
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Accepted for Jackson County and Rec by: Date:

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