

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION authorizing the County Executive to execute a revised Agreement with Garry and Associates of North Kansas City, MO, for the furnishing of broker and consulting services on the County's health, life, and dental insurance, for use County-wide, under the terms and conditions of Request for Proposals No. 11-13.

RESOLUTION NO. 18491, April 28, 2014

INTRODUCED BY Theresa Garza Ruiz, County Legislator

WHEREAS, by Resolution 18175, dated May 20, 2013, the Legislature awarded a twelve-month contract with five twelve-month options to extend to Garry and Associates of North Kansas City, MO, for the furnishing of broker and consulting services on the County's health, life, and dental insurance, for use County-wide, under the terms and conditions of Request for Proposals (RFP) No. 11-13, for a fee payable by the County; and,

WHEREAS, while RFP 11-13 specified that the County would directly pay for the broker's services out of County funds, Garry and Associates' response to the RFP also included an alternative compensation structure; and,

WHEREAS, under this alternative arrangement, Garry & Associates would be paid directly by the insurance provider a flat, specific, non-standard commission of .5 percent of the total premium, frozen at the current rate of \$5,833.00 per month; and,

WHEREAS, additionally, the current insurance provider has been charging the County an administrative fee based on the total number of individuals covered; and,

WHEREAS, in typical insurance industry practice, the insurer would remit this administrative fee to the insured's broker, which has not been occurring under the County's current arrangement; and

WHEREAS, under the revised Agreement, this administrative fee will be remitted by the insurance company directly to the broker without increasing the County's insurance costs; and,

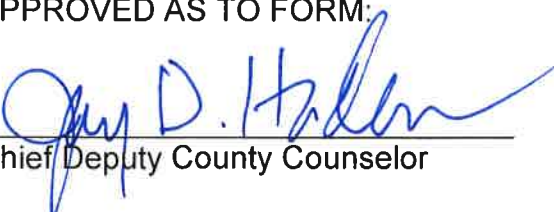
WHEREAS, the County and Garry and Associates desire to implement this alternative payment structure, as these changes will result in a \$45,000,00 savings to the County for 2014; and,

WHEREAS, this Agreement will be effective July 1, 2014, through June 30, 2015; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that the County Executive be and hereby is authorized to execute, in a form to be approved by the County Counselor, a revised Agreement and/or any other documents necessary to give effect to this Resolution.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:



Chief Deputy County Counselor



County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 18491 of April 28, 2014, was duly passed on May 5, 2014 by the Jackson County Legislature. The votes thereon were as follows:

Yeas 7

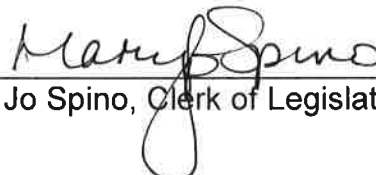
Nays 1

Abstaining 0

Absent 1

5.5.14

Date



Mary Jo Spino, Clerk of Legislature