

## Request for Legislative Action

Res. #21126

Sponsor: Theresa Cass Galvin

Date: December 12, 2022

### Completed by County Counselor's Office

Action Requested:	Resolution	Res.Ord No.:	21126
Sponsor(s):	Theresa Galvin	Legislature Meeting Date:	12/12/2022

### Introduction

**Action Items:** ['Authorize']

**Project/Title:**

Authorizing the transfer of funds within the 2022 Enterprise Fund in the amount of \$27,123 for the purchase of a 1220 Tru-Finish mechanized utility rake for the Fred Arbanas Golf Course.

### Request Summary

Jackson County Parks + Rec is in need of a utility bunker rake for use the by golf course. A quotation was received by Van Wall Equipment, Inc. in the amount of \$27,123.

Funds are available for this purchase in our current budget, 003-1666. The amount of \$39,239 is available in line 003-1666-58202, lease/purchase equipment.

A copy of the quotation, dated 11/17/22, is attached. This quote and discounts are applicable to the terms & conditions of the Sourcewell Grounds Maintenance Contract 031121-DAC(PG NB CG 70), pursuant to Section 1030.4 of Chapter 10 - Competitively bid government contracts using Jackson County Sourcewell Membership ID #30910.

### Contact Information

<b>Department:</b>	Parks + Rec	<b>Submitted Date:</b>	11/17/2022
<b>Name:</b>	Greg P. Addison	<b>Email:</b>	GAddison@jacksongov.org
<b>Title:</b>	Superintendent of Golf Course & Marinas	<b>Phone:</b>	816-765-8405

### Budget Information

Amount authorized by this legislation this fiscal year:			\$27,123
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$27,123
Is it transferring fund?			Yes
<b>Transferring Fund From:</b>			
<b>Fund:</b>	<b>Department:</b>	<b>Line Item Account:</b>	<b>Amount:</b>
300 (Park Enterprise Fund)	1666 (Fred Arbanas Golf Course)	58202 (Lease/Purchase Equipment)	\$27,123

## Request for Legislative Action

Transferring Fund To:			
Fund:	Department:	Line Item Account:	Amount:
300 (Park Enterprise Fund)	1666 (Fred Arbanas Golf Course)	58111 (Landscaping Equipment)	\$27,123

<b>Prior Legislation</b>	
<b>Prior Ordinances</b>	
Ordinance:	Ordinance date:
<b>Prior Resolution</b>	
Resolution:	Resolution date:

<b>Purchasing</b>	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Fixed Price Contract
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Not Applicable
Have all required attachments been included in this RLA?	Yes

<b>Compliance</b>	
<b>Certificate of Compliance</b>	
In Compliance	
<b>Minority, Women and Veteran Owned Business Program</b>	
Goals Not Applicable for following reason: Less than \$50000	
MBE:	.00%
WBE:	.00%
VBE:	.00%
<b>Prevailing Wage</b>	
Not Applicable	

<b>Fiscal Information</b>	
<ul style="list-style-type: none"> <li>Funds sufficient for this appropriation and/or transfer are available from the source indicated on the budget information tab.</li> </ul>	

## Request for Legislative Action

Submitted by Parks + Rec requestor: Greg P. Addison on 11/17/2022. Comments: Purchase to be made via Sourcewell Grounds Maintenance Contract 031121-DAC(PG NB CG 70), a competitively bid contract using Jackson County Sourcewell Membership ID #30910.

Returned for more information by Department Approver Michele Newman on 11/17/2022 5:05:18 PM. Comments: Please make the changes we discussed

Submitted by Requestor Greg P. Addison on 11/18/2022 7:57:44 AM. Comments:

Approved by Department Approver Michele Newman on 11/18/2022 9:20:11 AM. Comments:

Returned for more information by Purchasing Office Approver Barbara J. Casamento on 11/18/2022 10:58:53 AM. Comments: Two things: (1) you need to add on the front "Pursuant to Section 1030.4 of Chapter 10 - Competitively bid government contracts; and (2) you will need the pertinent pages of the Sourcewell Contract you are referencing.

Submitted by Requestor Greg P. Addison on 11/21/2022 9:31:05 AM. Comments: Added Sourcewell contract and language referencing Section 1020.4, Chapter 10.

Approved by Department Approver Michele Newman on 11/21/2022 9:35:57 AM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 11/21/2022 2:46:06 PM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 11/21/2022 2:58:24 PM. Comments:

Returned for more information by Budget Office Approver Mark Lang on 11/22/2022 11:38:45 AM. Comments: Please input the amount of this legislation on the top line of the "budget info" tab.

Submitted by Requestor Greg P. Addison on 11/22/2022 1:17:20 PM. Comments: Added the transfer amount to the first box in the budget section.

Approved by Department Approver Michele Newman on 11/22/2022 3:38:46 PM. Comments: E-RLA # 736 replaces E-RLA # 716

Approved by Purchasing Office Approver Barbara J. Casamento on 11/22/2022 3:45:00 PM. Comments:

Approved by Compliance Office Approver Jaime Guillen on 11/23/2022 9:47:58 AM. Comments: E-RLA # 736

Returned for more information by Budget Office Approver Mark Lang on 11/28/2022 10:19:37 AM. Comments: Please make the top line of the budget info tab match the amount you are

### Fiscal Note:

Funds sufficient for this transfer are available from the sources indicated below.

PC# 166622002 000

Date: December 2, 2022

RES # 21126  
eRLA ID #: 736

[illegible]

**APPROVED**  
By Mark Lang at 4:19 pm, Dec 02, 2022

Budget Office

## Sourcewell – Grounds Maintenance Equipment, Attachments and Accessories

Contract Number:	031121-DAC
Contract Period:	April 30, 2021 – April 30, 2025
Eligibility:	<p>The contract allows for service to Sourcewell Member agencies in all states.</p> <p>The following eligibility requirements must be met:</p> <ul style="list-style-type: none"><li>• Entity must be a Sourcewell Member. John Deere dealers must verify membership before quoting. Please include the Sourcewell member number on the dealer quote or on the Sourcewell Member's purchase order.</li><li>• Eligible Sourcewell Members are state, city, county, municipal or local tax-supported governmental agencies, turnpikes, airports, housing authorities, electric cooperatives, water cooperatives, K-12 public school systems, public and private higher education facilities such as colleges and universities, public and volunteer fire departments, public or non-profit museums, libraries and zoos.</li><li>• Eligible Sourcewell Member non-profit agencies are eligible to purchase John Deere equipment on the Sourcewell contract.</li><li>• Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment.</li></ul> <p><b>Members of the Illinois Public Higher Education Cooperative (IPHEC) are also eligible to use this Sourcewell Contract.</b> IPHEC is comprised of universities and community colleges located in Illinois. Before quoting, please review the <a href="#">list of IPHEC Members</a> to verify eligibility.</p> <p>To become a Sourcewell Member, call 877-585-9706 for more details or visit the <a href="#">Sourcewell website</a> to complete an application.</p> <p>To obtain a membership list for eligible entities belonging to Sourcewell, please visit the <a href="#">Sourcewell Member Locator</a> and select Membership List Spreadsheet.</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Delivery Obligations	<b>None.</b>
Fees	<p><b>Delivery Charge</b> Optional delivery charge of \$8.00 per loaded mile is allowed for the delivering dealer. Use <a href="#">Google Maps</a> to calculate the mileage.</p> <p><b>State Fees</b></p> <ul style="list-style-type: none"> <li>California Tire Fee      All Motorized Equipment      \$1.75 per New Tire Please review the <a href="#">California Tire Fee</a> publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order. <b>Sales to American Indians occurring on Indian reservations are exempt from the fee.</b></li> <li>Louisiana Waste Tire Fee      All Tractors      \$10.00 per New Tire Utility Vehicles (Including ProGators)      \$2.25 per New Tire</li> <li>Mississippi ATV Trauma Fee      Utility Vehicles (Including ProGators)      \$50.00 per Vehicle</li> </ul> <p>Fees must be clearly labeled on the quote or purchase order.</p>
Financing	<p><b>John Deere Municipal Lease by John Deere Financial</b> <b>Allowed:</b> If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.</p> <p><b>Government Operating Lease by John Deere Financial</b> <b>Allowed:</b> If the agency rules and guidelines allow. This 24-60-month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p><b>Retail Note Financing by John Deere Financial or Third Party</b> <b>Allowed:</b> If the agency rules and guidelines allow.</p>
Machine Hours	<b>Not Allowed:</b> Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	<p><b>Shipping charges</b> <b>Alaska (AK) and Hawaii (HI): Shipping charges apply.</b></p>

	<p>For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.</p> <p><b>Continental US:</b> For all other deliveries within the continental US (excludes AK &amp; HI), the Sourcewell member will NOT be charged factory freight to the delivering dealer.</p>										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table> <tr> <th>Quantity</th><th>Additional Discount</th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p> <p><b>“Like self-propelled products” means 3 or more utility vehicles, 3 or more Ztraks, etc.</b> The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not “like” products.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p><b>Allowed:</b> Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Open Market by Dealer (not listed in the price book)	<p><b>Allowed:</b> Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere &amp; Company Ag &amp; Turf CBD &amp; Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Substitutions	<p>Not applicable. This is a current price contract.</p>										

Trade-In

**Allowed:** Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
<b>Turf Equipment</b>			
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%	Current Price
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%	Current Price
L25	Lawn Tractors (S100s – S240 only) & Equipment	4%	Current Price
L25	Lawn Tractors (X300s only) & Equipment	18%	Current Price
L30	Garden Tractors & Equipment	18%	Current Price
L35	Equipment for Lawn & Garden Tractors	18%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current Price
C15	Commercial Front Mowers & Equipment	23%	Current Price
C18	Commercial Wide Area Mowers & Equipment	23%	Current Price
C20	Compact Utility Tractors & Equipment	18%	Current Price
C21	Equipment for Commercial Mowing Products	23%	Current Price
C25	Equipment for Compact Utility Tractors	18%	Current Price
C40	Mid-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C41	Full-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C42	Traditional Utility Vehicles & Equipment	17%	Current Price
C47	HPX Utility Vehicles & Equipment	14%	Current Price
C48	Equipment for Utility Vehicles	14%	Current Price
<b>Golf Equipment</b>			
G10	Reel Mowers & Equipment	24%	Current Price
G15	Special Application Mowers & Equipment	24%	Current Price
G20	Special Application Vehicles & Equipment	24%	Current Price
G25	Aeration & Equipment	24%	Current Price
G30	Debris Maintenance & Equipment	24%	Current Price
G35	Golf Fleet Management	13%	Current Price
<b>Frontier Equipment</b>			
Frontier	Cotton	18%	Current Price
Frontier	Cutting & Mowing	18%	Current Price
Frontier	Hay & Forage	18%	Current Price
Frontier	Landscaping	18%	Current Price
Frontier	Livestock	18%	Current Price
Frontier	Material Handling	18%	Current Price
Frontier	Planting & Seeding	18%	Current Price



Frontier	Snow Equipment	18%	Current Price
Frontier	Sprayers	18%	Current Price
Frontier	Tillage	18%	Current Price

## Contract Updates

August 31, 2022 – Optional Delivery Fee increased from \$4.00 to \$8.00 per loaded mile.

June 1, 2021 – New contract announced.

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

Vendor: Deere & Company

- ☐ 2000 John Deere Run  
Cary, NC 27513
- ☐ Signature on all LOIs and POs with a signature line
- ☐ Contract name or number; or JD Quote ID
- ☐ Sold to street address (no PO box)
- ☐ Ship to street address (no PO box)
- ☐ Bill to contact name and phone number
- ☐ Bill to address
- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- ☐ Membership number if required by the contract

**For any questions, please contact:****Andy Klein**

Van-Wall Equipment, Inc.  
9650 Dice Lane  
Lenexa, KS 66215

Tel: 913-397-6009

Fax: 913-397-6090

Email: [andy.klein@vanwall.com](mailto:andy.klein@vanwall.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.



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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

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**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Van-Wall Equipment, Inc.  
9650 Dice Lane  
Lenexa, KS 66215  
913-397-6009  
mailbot.jd@vanwall.com

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**Quote Summary****Prepared For:**

FRED ARBANAS GOLF COURSE JACKSON CO  
PARKS & REC  
11100 VIEW HIGH DR  
KANSAS CITY, MO 64134  
Business: 816-881-3267

**Delivering Dealer:**

**Van-Wall Equipment, Inc.**  
Andy Klein  
9650 Dice Lane  
Lenexa, KS 66215  
Phone: 913-397-6009  
andy.klein@vanwall.com

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**Sourcewell Membership ID# 30910****Quote ID:** 27800408**Created On:** 17 November 2022**Last Modified On:** 17 November 2022**Expiration Date:** 17 December 2022

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Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE TruFinish 1220 Utility Rake	\$ 35,688.00	\$ 27,122.88 X	1 =	\$ 27,122.88
<b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)				
<b>Price Effective Date:</b> November 16, 2022				
<b>Equipment Total</b>				<b>\$ 27,122.88</b>

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\* Includes Fees and Non-contract items

**Quote Summary**

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Equipment Total	\$ 27,122.88
Trade In	
SubTotal	<b>\$ 27,122.88</b>
Est. Service Agreement Tax	\$ 0.00
Total	\$ 27,122.88
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 27,122.88</b>

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**Salesperson : X** \_\_\_\_\_**Accepted By : X** \_\_\_\_\_

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# Selling Equipment

**Quote Id:** 27800408      **Customer Name:** FRED ARBANAS GOLF COURSE JACKSON CO PARKS  
& REC

**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Van-Wall Equipment, Inc.  
9650 Dice Lane  
Lenexa, KS 66215  
913-397-6009  
mailbot.jd@vanwall.com

## JOHN DEERE TruFinish 1220 Utility Rake

**Hours:** **Suggested List \***  
**Stock Number:** \$ 35,688.00  
**Contract:** Sourcewell Grounds Maintenance 031121-DAC **Selling Price \***  
(PG NB CG 70) \$ 27,122.88  
**Price Effective Date:** November 16, 2022

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
1901XF	TruFinish 1220 Utility Rake	1	\$ 33,016.00	24.00	\$ 7,923.84	\$ 25,092.16	\$ 25,092.16
<b>Standard Options - Per Unit</b>							
001A	US/Canada	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0443	All Other Countries - Operator's Manual - English/ Spanish	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
6426	Rear Serrated Blade Sand Rake	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
9700	40 In. Front Blade	1	\$ 1,951.00	24.00	\$ 468.24	\$ 1,482.76	\$ 1,482.76
9702	LED Light Kit	1	\$ 721.00	24.00	\$ 173.04	\$ 547.96	\$ 547.96
<b>Standard Options Total</b>			<b>\$ 2,672.00</b>		<b>\$ 641.28</b>	<b>\$ 2,030.72</b>	<b>\$ 2,030.72</b>
<b>Total Selling Price</b>			<b>\$ 35,688.00</b>		<b>\$ 8,565.12</b>	<b>\$ 27,122.88</b>	<b>\$ 27,122.88</b>