

## Request for Legislative Action

Res. #21127  
Sponsor: Ronald E. Finley  
Date: December 12, 2022

### Completed by County Counselor's Office

Action Requested:	Resolution	Res.Ord No.:	21127
Sponsor(s):	Ronald E. Finley	Legislature Meeting Date:	12/12/2022

### Introduction

**Action Items:** ['Award']

**Project/Title:**

Awarding a split contract for a Twelve (12) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Police Body Armor, Supplies and Equipment for use by Various County Departments to Gall's LLC of Lexington, Kentucky, Arrowhead Scientific, Inc of Lenexa, Kansas and G.T. Distributors, Inc of Pflugerville, Texas under the terms and conditions of Invitation to Bid No. 58-22.

### Request Summary

Various County Departments require a Term and Supply Contract for the furnishing of Police Body Armor, Supplies and Equipment. The Purchasing Department issued Invitation to Bid No. 58-22 in response to those requirements. A total of 1,191 notifications were distributed, forty-three (43) document takers and five (5) responses were received and evaluated. An Executive Summary of the Invitation to Bid, including ITB No. 58-22 Questionnaire, Catalog Letter and the using County Departments Recommendation Memos are attached.

Pursuant to Section 1054.6 of the Jackson County Code, the Purchasing Department and the using Departments recommend the split award of a Twelve (12) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Police Body Armor, Supplies and Equipment for use by Various County Departments to Gall's LLC of Lexington, Kentucky, Arrowhead Scientific, Inc of Lenexa, Kansas and G.T. Distributors, Inc of Pflugerville, Texas as the lowest and best bids under the terms and conditions of Invitation to Bid No. 58-22.

The estimated annual usage for this contract is as follows:

- Sheriff's Department: \$52,000
- Department of Corrections: \$20,000
- Drug Task Force: \$15,000
- Parks + Rec: \$5,000
- Total: \$92,000

This award is made on a "As Needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchase(s) is subject to annual appropriations.

### Contact Information

<b>Department:</b>	Finance	<b>Submitted Date:</b>	12/2/2022
<b>Name:</b>	Keith E. Allen	<b>Email:</b>	keallen@jacksongov.org

## Request for Legislative Action

<b>Title:</b>	Senior Buyer	<b>Phone:</b>	816-881-3465
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Budget Information			
Amount authorized by this legislation this fiscal year:			\$ 0
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$
Is it transferring fund?			No
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
			<b>!Unexpected End of Formula</b>

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:
19926	July 23, 2018

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Formal Bid
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals are waived - insufficient MBE or WBE firms available	
MBE:	.00%
WBE:	.00%
VBE:	.00%
Prevailing Wage	

## Request for Legislative Action

Not Applicable	
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### Fiscal Information

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.

### History

Submitted by Finance requestor: Keith E. Allen on 12/2/2022. Comments:

Approved by Department Approver Bob Crutsinger on 12/2/2022 10:17:55 AM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 12/2/2022 10:22:53 AM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 12/2/2022 10:42:46 AM. Comments:

Approved by Budget Office Approver David B. Moyer on 12/2/2022 10:55:04 AM. Comments:

Approved by Executive Office Approver Sylva Stevenson on 12/2/2022 11:08:40 AM. Comments:

Approved by Counselor's Office Approver Katherine Henry on 12/7/2022 12:06:49 PM. Comments:



# Office of the JACKSON COUNTY SHERIFF

Sheriff Darryl Forté

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## INTER-OFFICE MEMO

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**TO:** Barbara Casamento, Purchasing  
**FROM:** Beth Money, Office Administrator  
**CC:** Sgt. Penny Cole  
**RE:** Recommendation Memo 58-22 – Police Body Armor, Supplies and Equipment  
**Date:** September 9, 2022

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The Sheriff's Office has an ongoing need for vendors to provide police body armor, supplies and equipment. Sgt. Penny Cole has reviewed the bids submitted in response to the Invitation to Bid 58-22. We recommend awarding the contract to the following three vendors: Arrowhead Scientific, Inc., G T Distributors, Inc., and Galls, LLC. The products offered by these vendors will meet our needs.

The Sheriff's Office will spend approximately \$52,000 annually using this contract.



**JACKSON COUNTY**  
**Parks + Rec**

22807 Woods Chapel Road  
Blue Springs, Missouri 64015  
[MakeYourDayHere.com](http://MakeYourDayHere.com)

Michele Newman, Director  
(816) 503-4800  
Fax: (816) 795-1234

DATE: September 27, 2022

TO: Barbara Casamento, Purchasing Supervisor

FROM: Major Larry B. Niederschulte, Assistant Chief Park Ranger

SUBJECT: 58-22 Term and Supply for Police Body Armor, Supplies and Equipment

The bid received from Gall's has been reviewed for Body Armor and the bid meets our needs. Gall's has had an excellent record with providing the vests we order in a timely manner and as ordered.

The Ranger Division anticipated spending is a maximum of \$5,000 per year.



*Frank White, Jr., County Executive*



## JACKSON COUNTY DRUG TASK FORCE

### MEMORANDUM

**TO:** Keith Allen, Senior Buyer  
**FROM:** Cari Beeman, Operations Administrator  
**DATE:** November 17, 2022  
**SUBJECT:** Term & Supply Contract No. 58-22 Body Armor, Supplies and Equipment

The Drug Task Force Department's recommendation is to award the bid to Galls LLC.

Galls LLC, as the previous T&S vendor, has performed quality work in getting everything we have ordered in a timely and professional manner.

Our projected usage during the next twelve months for this vendor could approach \$15,000.



# Jackson County Detention Center

Office of the Jackson County Sheriff  
Sheriff Darryl Forté

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**TO:** Keith Allen, Senior Buyer  
**FROM:** Deloris Wells, Deputy Director of Administration JCDC

*Deloris Wells*

**SUBJECT:** Recommendation Memo- 58-22 Police Body Armor, Supplies & Equipment  
**DATE:** 11/22/2022

Mr. Allen,

I have completed reviewing the proposals for (58-22) Police Body Armor, Supplies and Equipment and recommend splitting the contract between Galls and GT Distributors. Arrowhead and Tiberian did not offer a discount on their products and Godfreys provided discount information with no specific rates to compare.

Although Galls offers the most significant discount both Galls and GT Distributors have provided reasonable discounts. In the past both vendors have provided quality affordable products in a timely manner. Splitting the award will give us access to both vendors which should increase the ability to receive the products we need in a timely manner.

The anticipated annual spend for the Jackson County Sheriff's Office, Detention Center is \$20,000.00.

Thanks, D. Wells.



# 58-22 - Police Body Armor, Supplies and Equipment (rebid)

## Project Overview

Project Details	
Reference ID	58-22
Project Name	Police Body Armor, Supplies and Equipment (rebid)
Project Owner	Barbara Casamento
Project Type	ITB
Department	Purchasing
Budget	\$0.00 - \$0.00
Project Description	Jackson County, Missouri is seeking bids for the furnishing of Police Body Armor, Supplies and Equipment for use by the Various County Departments.
Open Date	Jun 13, 2022 5:00 PM CDT
Close Date	Jul 12, 2022 2:00 PM CDT





Highest Scoring Supplier	Score
Arrowhead Scientific, Inc.	0 pts
G T DISTRIBUTORS, INC.	0 pts
Galls, LLC	0 pts
Godfrey's Tactical Supply	0 pts
Tiberian Development Group	0 pts

## Seal status

Requested Information	Unsealed on	Unsealed by
Standard Contract	Jul 13, 2022 9:16 AM CDT	Barbara Casamento
Affidavit	Jul 13, 2022 9:16 AM CDT	Barbara Casamento
Certificate of Compliance	Jul 13, 2022 9:16 AM CDT	Barbara Casamento
Statement of Contractor's Qualifications	Jul 13, 2022 9:16 AM CDT	Barbara Casamento
Acknowledgement of Receipt of Addenda	Jul 13, 2022 9:17 AM CDT	Barbara Casamento
Exhibit F, Bidder's Exceptions	Jul 13, 2022 9:20 AM CDT	Barbara Casamento
Contractor's Utilization Plan	Jul 13, 2022 9:20 AM CDT	Barbara Casamento
Catalogs, Pricing Sheets, or Internet Site, Item 4.1.10	Jul 13, 2022 9:21 AM CDT	Barbara Casamento
Greater Kansas City Metropolitan Area Memo, Item 4.1.11	Jul 13, 2022 9:21 AM CDT	Barbara Casamento



Delivery Time After Receipt of Order	Jul 13, 2022 9:20 AM CDT	Barbara Casamento
Questionnaire for Invitation to Bid No. 58-22 (Q-06TV)	Jul 13, 2022 9:20 AM CDT	Barbara Casamento
Pricing Sheet for Invitation to Bid No. 58-22 (BT-79LZ)	Jul 13, 2022 9:19 AM CDT	Barbara Casamento

### **Catalog % Discount Terms**

Only products that can be purchased on line through [www.gtdist.com](http://www.gtdist.com) are eligible for the discount. Gift Cards, 5.11 Tactical, Guns, Ammunition, Whelen, Surefire, and all Optics are excluded. Individual officer purchases only. Offer valid while supplies last. Offer subject to adjustment due to returns, cancellations and exchanges.

Not valid on previous purchases or with any other offers. Offer is valid for regular priced items only, cannot be combined with sale or clearance items.

Additional shipping charges may apply.

7-11-2022

Jackson County Sheriff's Office

RFQ# 58-22

Police Body Armor, Supplies and Equipment

Our up-to-date product catalog for the contract period can be found on our website at [www.arrowheadforensics.com](http://www.arrowheadforensics.com). We will offer the pricing in the online catalog which is law enforcement-based pricing and offer free freight on all non-equipment items to your requested destination in Missouri.

**\*\*Exception to free freight is Forensic Lab Equipment shipping on a pallet which we will provide at a discounted freight rate to be determined before purchase\*\***

Thank you,



Brianna McCreary  
Arrowhead Scientific, Inc.  
Arrowhead Forensics  
11006 Strang Line Rd.  
Lenexa, KS 66215  
(913) 945-1841  
[bmccreary@arrowheadforensics.com](mailto:bmccreary@arrowheadforensics.com)

## **ARROWHEAD FORENSICS**

Arrowhead Scientific, Inc.

11006 Strang Line Road

Lenexa, Kansas 66215

[www.arrowheadforensics.com](http://www.arrowheadforensics.com)

800-953-3274

913-894-8388

913-894-8399 fax





1340 Russell Cave Road  
Lexington, KY 40505

July 12, 2022

Jackson County, Missouri  
Compliance Review Office  
415 E 12<sup>th</sup> Street, 2<sup>nd</sup> Floor  
Kansas City, Missouri 64106

Re: 58-22 - Police Body Armor, Supplies and Equipment (rebid)

Dear Procurement:

Galls, LLC (Galls) is excited to respond to bid no. 58-22 for Police Body Armor, Supplies, and Equipment. In addition to the pricing provided for the specified body armor, Galls is offering a percentage discount off of list prices (strikethrough) on [www.galls.com](http://www.galls.com), per the instructions in the Questionnaire. Please see the Questionnaire Excel sheet for full discount list.

We look forward to working with the agency if selected for award. Please direct any questions to the undersigned.

Thank you,

Jerame Stephens  
Contract Management Specialist  
[bidreview@galls.com](mailto:bidreview@galls.com)  
Galls, LLC



## 58-22 - Police Body Armor, Supplies and Equipment (rebid)

### Questionnaire - Questionnaire for Invitation to Bid No. 58-22 (Q-06TV)

#### Question Set - Catalog Discounts

#	Question	Points	G T DISTRIBUTORS, INC.	Galls, LLC	Arrowhead Scientific, Inc.
1.1 Section 1					
1.1.1	Leather Goods	1	Response: Yes Comment: 10%	Response: Yes Comment: 15%	Response: No Comment: No Comment Provided
1.1.2	Badges and Brass	1	Response: Yes Comment: 10%	Response: Yes Comment: 20%	Response: No Comment: No Comment Provided
1.1.3	Helmets and Helmet Accessories	1	Response: Yes Comment: 10%	Response: Yes Comment: 15%	Response: No Comment: No Comment Provided
1.1.4	Gun Accessories	1	Response: Yes Comment: 10%	Response: Yes Comment: 20%	Response: No Comment: No Comment Provided
1.1.5	Gun Cleaning Supplies	1	Response: Yes Comment: 10%	Response: Yes Comment: 15%	Response: No Comment: No Comment Provided
1.1.6	Batons and Flashlights	1	Response: Yes Comment: 10%	Response: Yes Comment: 10%	Response: No Comment: No Comment Provided
1.1.7	Training Gear and Red Man Guns	1	Response: Yes Comment: 10%	Response: Yes Comment: 15%	Response: No Comment: No Comment Provided
1.1.8	Restraints	1	Response: Yes Comment: 10%	Response: Yes Comment: 15%	Response: No Comment: No Comment Provided
1.1.9	Evidence Collection Supplies	1	Response: Yes Comment: 10%	Response: Yes Comment: 10%	Response: No Comment: No Comment Provided
1.1.10	Teargas and Munitions	1	Response: Yes Comment: 10%	Response: Yes Comment: 10%	Response: No Comment: No Comment Provided
1.1.11	Lightbars and Sirens	1	Response: No Comment: No Comment Provided	Response: Yes Comment: 10%	Response: No Comment: No Comment Provided
1.1.12	Miscellaneous Supplies	1	Response: Yes Comment: 10%	Response: Yes Comment: 15%	Response: No Comment: No Comment Provided
1.1.13	Miscellaneous Equipment	1	Response: Yes Comment: 10%	Response: Yes Comment: 15%	Response: No Comment: No Comment Provided