

Request for Legislative Action

Resolution No.: 21112

Sponsor: Tony Miller

Date: December 5, 2022

Completed by County Counselor's Office

| | | | |
|-------------------|-------------|---------------------------|-----------|
| Action Requested: | Resolution | Res.Ord No.: | 21112 |
| Sponsor(s): | Tony Miller | Legislature Meeting Date: | 12/5/2022 |

Introduction

Action Items: ['Authorize']

Project/Title:

A RESOLUTION authorizing a payment for annual software maintenance to AskReply, Inc dba B2Gnow of Phoenix, AZ for use by the Compliance Review Office at an actual cost to the County in the amount of \$32,906.55 as a sole source purchase.

Request Summary

AskReply Inc, dba B2Gnow, of Phoenix, AZ provides the software utilized by the Compliance Review Office to oversee compliance requirements related to MBE/WBE subcontractor utilization on contracts with assigned goals. This software provides a platform through which contractors report payments made to certified MBE and/or WBE subcontractors as required by Chapter 6 of the Jackson County code. Furthermore, subcontractors verify the payments reported by the prime contractors through the same platform. The software also keeps spend data, subcontractor utilization information, and maintains a file for each project.

B2Gnow was initially purchased in December, 2021 through the County's term and supply contract with SHI, and was implemented throughout the 2022 fiscal year. The contract was approved as a purchase utilizing a contract which was competitively bid by another governmental entity.

Pursuant to Section 1030.1 of the Jackson County Code, the Compliance Office requests the payment of \$32,906.55 for the annual software maintenance of B2Gnow be approved as a sole source purchase. B2Gnow is a sole source as they are the original developer and owner of the software. Maintenance services cannot be purchased elsewhere.

Contact Information

| | | | |
|--------------------|-----------------------------------|------------------------|-------------------------|
| Department: | Legislative Auditor | Submitted Date: | 11/17/2022 |
| Name: | Katie M. Bartle | Email: | KMBartle@jacksongov.org |
| Title: | Chief Deputy Auditor - Compliance | Phone: | 816-881-1485 |

Budget Information

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|---|----------|
| Amount authorized by this legislation this fiscal year: | \$32,907 |
| Amount previously authorized this fiscal year: | \$ 0 |

Request for Legislative Action

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|--|---------------------------------|------------------------------|----------|
| Total amount authorized after this legislative action: | | | \$32,907 |
| Is it transferring fund? | | | No |
| Single Source Funding: | | | |
| Fund: | Department: | Line Item Account: | Amount: |
| 001 (General Fund) | 0302 (Legislature - Compliance) | 56662 (Software Maintenance) | \$32,907 |

| | |
|--------------------------|------------------|
| Prior Legislation | |
| Prior Ordinances | |
| Ordinance: | Ordinance date: |
| | |
| Prior Resolution | |
| Resolution: | Resolution date: |
| 20746 | August 30, 2021 |

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|--|----------------|
| Purchasing | |
| Does this RLA include the purchase or lease of supplies, materials, equipment or services? | Yes |
| Chapter 10 Justification: | Sole Source |
| Core 4 Tax Clearance Completed: | Not Applicable |
| Certificate of Foreign Corporation Received: | Not Applicable |
| Have all required attachments been included in this RLA? | Yes |

| | |
|---|------|
| Compliance | |
| Certificate of Compliance | |
| In Compliance | |
| Minority, Women and Veteran Owned Business Program | |
| Goals Not Applicable for following reason: Sole Source | |
| MBE: | .00% |
| WBE: | .00% |
| VBE: | .00% |
| Prevailing Wage | |
| Not Applicable | |

| | |
|---|--|
| Fiscal Information | |
| <ul style="list-style-type: none"> There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered. | |

Request for Legislative Action

History

Submitted by Legislative Auditor requestor: Katie M. Bartle on 11/17/2022. Comments:

Returned for more information by Department Approver Crissy Wooderson on 11/21/2022 12:17:02 PM. Comments: Fix account codes.

Submitted by Requestor Katie M. Bartle on 11/21/2022 2:55:00 PM. Comments: Account code corrected.

Approved by Department Approver Crissy Wooderson on 11/21/2022 3:36:39 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 11/22/2022 9:35:01 AM. Comments:

Approved by Compliance Office Approver Jaime Guillen on 11/22/2022 11:04:23 AM. Comments:

Approved by Budget Office Approver Mark Lang on 11/22/2022 11:50:15 AM. Comments:

Approved by Executive Office Approver Sylva Stevenson on 11/22/2022 3:14:45 PM. Comments:

Approved by Counselor's Office Approver Katherine Henry on 12/1/2022 8:53:35 AM. Comments:

Fiscal Note:

This expenditure was included in the Annual Budget.

PC# 030222001 000

Date: November 22, 2022

| | |
|------------|-------|
| RES # | 21112 |
| eRLA ID #: | 738 |

[illegible]

APPROVED

By Mark Lang at 11:49 am, Nov 22, 2022

Budget Office



**OFFICE OF THE COUNTY AUDITOR
JACKSON COUNTY, MISSOURI**

(816) 881-3302
Fax (816) 881-3340
www.jacksongov.org

COMPLIANCE REVIEW OFFICE

cro@jacksongov.org
415 E 12th Street, 2nd Floor
Kansas City, Missouri 64106

MEMORANDUM

DATE: November 15, 2022

FROM: Katie Bartle, Chief Deputy Auditor – Compliance
TO: Barbara Casamento, Purchasing Administrator

SUBJECT: Sole Source Request – B2Gnow

AskReply Inc, dba B2Gnow, of Phoenix, AZ provides the software utilized by the Compliance Review Office to oversee compliance requirements related to MBE/WBE subcontractor utilization on contract with assigned goals. This software provides a platform through which contractors report payments made to certified MBE and/or WBE subcontractors as required by Chapter 6 of the Jackson County code. Furthermore, subcontractors verify the payments reported by the prime contractors through the same platform. The software also keeps spend data, subcontractor utilization information, and maintains a file for each project.

B2Gnow was initially purchased in December, 2021 through the County's term and supply contract with SHI, and was implemented throughout the 2022 fiscal year. The contract was approved as a purchase utilizing a contract which was competitively bid by another governmental entity.

The Compliance Office requests the one-year renewal of \$32,906.55 be approved as a sole source purchase. To bid and implement new software would be cost prohibitive from both the financial and human capital perspectives.

Account: 001-0302-56662
General Fund – Compliance Review Office – Software Maintenance

B2Gnow/AskReply, Inc.
725 W. McDowell Rd
Phoenix, AZ 85007
+1 6023259277
accounting@b2gnow.com
www.b2gnow.com

Received by KMB
11/11/22



BILL TO

Jackson County
415 E 12th St, Room 105
Kansas City, MO 64106

SHIP TO

Jackson County
415 E 12th St, Room 105
Kansas City, MO 64106

INVOICE # 22111101-Rev

DATE 11/11/2022

DUE DATE 12/11/2022

TERMS Net 30

EFFECTIVE START DATE

01/01/2023

EFFECTIVE END DATE

12/31/2023

| DATE | DESCRIPTION | QTY | RATE | AMOUNT |
|------|--|-----|-----------|-----------|
| | B2Gnow Service Fee | 1 | 32,906.55 | 32,906.55 |
| | B2Gnow System Annual Service Fee | | | |
| | Baseline System & Vendor Management Module | | | |
| | Contract Compliance | | | |
| | Goal Setting | | | |
| | Outreach Module | | | |
| | Connection to 3 Certified Directories | | | |
| | Sales Tax | 1 | 0.00 | 0.00 |
| | Sales Tax calculated by AvaTax on Fri 11 Nov 21:06:17 UTC 2022 | | | |

ACH Information

Webster Bank
Name: AskReply Inc/B2Gnow
Routing # 211170101
Acct # 24156901

BALANCE DUE

\$32,906.55

Remit email: accounting@b2gnow.com