

Request for Legislative Action

Resolution No. 21057
Sponsor: Tony Miller
Date: October 3, 2022

Completed by County Counselor's Office

Action Requested:	Resolution	Res.Ord No.:	21057
Sponsor(s):	Tony Miller	Legislature Meeting Date:	10/3/2022

Introduction

Action Items: ['Authorize']

Project/Title:

Awarding a twelve month contract with three twelve month options to extend for consultation and training services and software maintenance on the Mobile Assessor software from Data Cloud Solutions (DCS) – A Woolpert Company of Springfield, Ohio for the Assessment Department as a Sole Source purchase.

Request Summary

The Assessment Department purchased the Mobile Assessor software from Data Cloud Solutions of Springfield, Ohio as a Sole Source via Resolution No. 18473 dated April 7, 2014. Resolution No. 18934 dated September 21, 2015; Resolution No. 19516 dated June 19, 2017, Resolution No. 19800 dated March 26, 2018 and Resolution No. 20384 dated March 3, 2020 for additional training, consulting services, and software support and maintenance.

The Mobile Assessor software has helped the Assessment Department increase efficiency and productivity for field and clerical staff; enabled supervisors to generate a variety of specific reports; improved staff accountability and credibility; supplemented existing procedures; enhanced sales verification procedures and increased the accuracy of assessments. The Assessment Department is requesting the continued use and purchase of consultation, training services, and software support and maintenance for the Mobile Assessor software.

Pursuant to Section 1030.1 of the Jackson County Code, the Assessment Department recommends the purchase of consultation, training services, and software support and maintenance for the Mobile Assessor software from Data Cloud Solutions (DCS) - A Woolpert Company of Springfield, Ohio as a Sole Source. Data Cloud Solutions is the developer of the Mobile Assessor software and would be considered a Sole Source for consultation and training services; and software support and maintenance for this specific software.

Contact Information

Department:	Assessment	Submitted Date:	8/23/2022
Name:	Jeph BurroughsScanlon	Email:	jbs@jacksongov.org
Title:	Deputy Director of Assessment	Phone:	816-881-3256

Request for Legislative Action

Budget Information			
Amount authorized by this legislation this fiscal year:			\$101,603
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$101,603
Is it transferring fund?			No
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
045 (Assessment Fund)	1902 (Assessment)	56662 (Software Maintenance)	\$101,603

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:
18473	April 7, 2014
18934	September 21, 2015
19516	June 19, 2017
19800	March 26, 2018
20384	March 9, 2020

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Sole Source
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Not Applicable
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals Not Applicable for following reason: Sole Source	
MBE: .00%	

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WBE: .00%	
VBE: .00%	
Prevailing Wage	
Not Applicable	

Fiscal Information	
<ul style="list-style-type: none">There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered.	

Request for Legislative Action

Submitted by Assessment requestor: Jeph BurroughsScanlon on 8/23/2022. Comments:

Approved by Department Approver Gail McCann Beatty on 8/23/2022 3:02:13 PM. Comments:

Returned for more information by Purchasing Office Approver Barbara J. Casamento on 8/26/2022 9:31:44 AM. Comments: You need to cut down the number of extension to 1 12 month extension

Submitted by Requestor Jeph BurroughsScanlon on 8/26/2022 11:32:30 AM. Comments: I had an email discussion with Barb indicating that, as a Sole Source, this is a compelling reason to have more extensions available than is standard. She acknowledge that it may still be a task but that i should send it through again.

Approved by Department Approver Gail McCann Beatty on 8/26/2022 11:35:23 AM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 8/26/2022 12:31:25 PM. Comments:

Approved by Compliance Office Approver Jaime Guillen on 8/26/2022 1:14:19 PM. Comments:

Returned for more information by Budget Office Approver Mark Lang on 8/30/2022 5:03:51 PM. Comments: Please use round up to \$101,603 to use whole dollars.

Submitted by Requestor Jeph BurroughsScanlon on 8/30/2022 5:09:35 PM. Comments: I have updated this eRLA rounding up to \$101,603 to use whole dollars, as requested.

Approved by Department Approver Gail McCann Beatty on 8/31/2022 12:47:09 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 9/1/2022 2:21:54 PM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 9/1/2022 3:54:52 PM. Comments:

Approved by Budget Office Approver Mark Lang on 9/2/2022 2:16:30 PM. Comments: The fiscal note has been attached.

Approved by Executive Office Approver Sylvia Stevenson on 9/2/2022 2:45:07 PM. Comments:

Returned for more information by Counselor's Office Approver Elizabeth Freeland on 9/15/2022 2:28:21 PM. Comments: Plz correct prior legislation dates

Submitted by Requestor Jeph BurroughsScanlon on 9/15/2022 3:37:46 PM. Comments: I corrected prior

Fiscal Note:

This expenditure was included in the Annual Budget.

PC# 190222005 000

Date: 8/30/222

RES #	21057
eRLA ID #:	631

[illegible]

APPROVED
By Mark Lang at 2:15 pm, Sep 02, 2022

Budget Office




ASSESSMENT DEPARTMENT

JACKSON COUNTY

JACKSON COUNTY COURTHOUSE
415 EAST 12TH STREET, FIRST FLOOR MEZZANINE
KANSAS CITY, MISSOURI 64106
WWW.JACKSONGOV.ORG

(816) 881-3239
Fax: (816) 881-1388

MEMORANDUM

FROM: Jeph BurroughsScanlon, Deputy Director of Assessment 
TO: Bob Crutsinger, Director of Finance
CC: Barbara Casamento, Purchasing Administrator
Mark Lang, Budget Officer
DATE: August 23, 2022
RE: Data Cloud Solutions – A Woolpert Company sole source provider

The Assessment Department has an ongoing need to obtain additional products, licenses and training services related to Mobile Assessor. Mobile Assessor is a product offered by Data Cloud Solutions (DCS) – A Woolpert Company. The Jackson County Assessment Department has been actively engaged in the use of this product for several years. This product has helped the Assessment Department increase efficiency and productivity for field and clerical staff; enable supervisors to generate a variety of specific reports; improve staff accountability and credibility; supplement existing processes; enhance sales verification procedures and increase the accuracy of assessments. We have conducted research considering the goods and services provided and we have determined that there is no other company that can provide the specific services needed at this time. We are unaware of any similar company who can offer the same services in an immediate manner as required for the seamless and consistent work of the ongoing reassessment. I believe it would be an undue burden on the department to seek out a new consultant and to bring that consultant up to speed in the short period of time needed. For these reasons we believe Daniel Anderson and Data Cloud Solutions to be a sole source vendor for the specific products and services we need.

We are requesting a one-year contract with Data Cloud Solutions – A Woolpert Company of Springfield, Ohio, for 2022 with the possibility of three 12-month extensions. This coincides with our state-required biennial reassessment cycle. Our annual maintenance fee for 2022 for Consultation and Training Services and Software Maintenance regarding the Mobile Assessor software and for all previously installed and utilized DCS software is expected to be \$101,602.50. Our 2022 DCS expenditure for this contract is not expected to exceed \$101,602.50.

This will be funded from 2022 Assessment Department funding account 045-1902-56662: line-item Software Maintenance.

Previous Resolutions with the same vendor:

Resolution 20671, passed on 5/10/2021.

Resolution 20384, passed on 3/16/2020.

Resolution 19800, passed on 4/9/2018.

Resolution 19516, passed on 6/27/2017.



Invoice

Woolpert, Inc. (DBA: Data Cloud Solutions)
Mail Payments to:
PO Box 714874
Cincinnati, Ohio 45271-4874
Office Phone: 888-586-6914
accounting@datacloudsolutions.net

Invoice Number: I220217425
Invoice Date: 02/17/2022
Payment Terms: Payment 45 days after
invoice date
Invoice Amount: 101,602.50

Billing Address

Jackson County, MO
Jackson County Courthouse, Assessment De...
415 E. 12th St., 1M
Kansas City, MO 64106

Shipping Address

Jackson County, MO
Jackson County Courthouse, Assessment De...
415 E. 12th St., 1M
Kansas City, MO 64106

Item #	Item Name	Quantity	Unit Price	Total
Host-2	TA: Hosting-Full Client hosting: per parcel, annually: per parcel, annually - SaaS Maintenance, Photo Repository, Field Audit History & Remote Support (2+ year term); SSL, and Guaranteed no-loss data backups & secure storage. (up to 303,500 parcels)	303,500.00	0.08	24,280.00
Mnt- CAL1	TA: CAL Maintenance-1 CAL Maintenance	34.00	600.00	20,400.00
Mnt- SiteWG- 1	WG: Site Maintenance-1 **Site Maintenance w/ MA-WG-L1 (<25) - 0.08** 303,500 parcels (site32).	1.00	24,280.00	24,280.00
1006	Mnt-CSE Comparable Sales Engine / Uniformity Report Maintenance	11.00	500.00	5,500.00
1007	Mnt-MRA Data Analysis & Multiple Regression Analysis (MRA) Module Maintenance	4.00	525.00	2,100.00
1027	DTR-Host 0.02 pp (0.01 discount, 0.03 max if bundled with SV)	303,500.00	0.02	6,070.00
1029	SV-Host 0.02 pp (0.01 discount, 0.03 max if bundled with DTR)	303,500.00	0.02	6,070.00

1018	Misc Discount Bundle DTR + SV Modules	303,500.00	-0.01	-3,035.00
1030	Mtn-DTR-SV DTR + SV Bundled Annual Maintenance & Support	25.00	637.50	15,937.50

Comments:

**** !! -- The 2022 maintenance and support funds of \$101,602.50 (and any other future year) are subject to Parties mutual written agreement and appropriation in the County's then-current annual budget. -- !! ****

~~ Payment for 2022 shall be received by 05/17/22, or services will be disconnected on 04/27/22; and, a Reconnection & Data Refresh Professional Services Fee of \$1,500 shall apply.~~

Past References:

2018 Agreement Ref: RES. 19800 (March 26, 2018)

FROM: Assessment Fund Reserve: 045-8006

TO: 56835 - Reserve Operating

Non-Departmental: 045-4500

56662 - Software Maint

Max Parcel Size = 303,500 (increased from 299,500)
(DCS needs to filter out Inactive parcels from the total of 325,000)

Mobile = 34

Admin Console = 32 Total

(15 AC licenses included with Mobile licenses, 1 for SV, 1 for MRA/DA site, 1 for CP site, 14 included for DTR site with 25 DTR users)

Comp Prop = 11

MRA = 4

SV = 20

DTR = 25

Annual Support and hosting for the period 01-01-2023 - 12-31-2023 will be ~ \$104,650.58 for the same number of devices and upgrades and up to 307,500 parcels.

Email from Daniel Anderson 3/30/2022 Clarifying license counts

34 MobileAssessor

unlimited users can be assigned the Field Agent role across 34 iPads

41 Admin Console

unlimited users can be assigned any combination of Basic Settings, Appraisal Task Control, Quality Control, Reports, and/or Field Tracking roles across 41 PCs.

* 25 users can be assigned the Desktop Review role within the 41 available PC/Admin Console licenses

Subtotal: \$ 101,602.50

Invoice Amount \$ 101,602.50

- * 20 users can be assigned the Sketch Validation role within the 41 available PC/Admin Console licenses
- * 11 users can be assigned to the Comparable Properties + Uniformity Reports module
- * 4 users can be assigned to the Data Analyzer + MRA module