

## Request for Legislative Action

Res. #21000  
Sponsor: Tony Miller  
Date: June 27, 2022

### Completed by County Counselor's Office

Action Requested:	Resolution	Res.Ord No.:	21000
Sponsor(s):	Tony Miller	Legislature Meeting Date:	6/27/2022

### Introduction

**Action Items:** ['Authorize', 'Award']

**Project/Title:**

Awarding a Twelve-Month Term and Supply Contract for the furnishing of golf course chemicals and fertilizers for the Parks + Rec Department to Site One Landscape Supply of Cleveland, OH and Van Diest Supply of Webster City, IA, under the terms and conditions of Invitation to Bid 46-22

### Request Summary

Parks + Rec requires a term and supply contract for the furnishing of Golf Course Chemicals and Fertilizers. The Purchasing Department issued Invitation to Bid 46-22 in response to those requirements. A total of 750 notifications were distributed and 4 responses were received and evaluated with 2 being rejected. Attached is a Recap of Bids Received. The following split award is recommended for the lowest and best bidder specifications

**BIDDER**

Site One Landscape & Supply  
19, 0-21, 0-25,

**ITEMS RECOMMENDED FOR AWARD**

#0-1, 0-2, 0-3, 0-6, 0-10, 0-11, 0-13, 0-15, 0-16, 0-17, 0-19, 0-21, 0-25,  
0-28, 0-29, 0-30, 0-31, 0-32

Van Diest Supply  
0-26, 0-27, 0-33

#0-4, 0-5, 0-7, 0-8, 0-9, 0-14, 0-18, 0-20, 0-22, 0-23, 0-24,

Pursuant to Section 1054.6 of the Jackson County Code, the Department of Finance and Purchasing recommends the award of a Twelve-Month Term for the furnishing of golf course chemicals and fertilizers for the Parks + Rec Department to Site One Landscape Supply of Cleveland, OH and Van Diest Supply of Webster City, IA, under the terms and conditions of Invitation to Bid 46-22 as the lowest and best bidders meeting specifications for each item.

This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.

Estimated annual usage = \$60,000

### Contact Information

<b>Department:</b>	Parks + Rec	<b>Submitted Date:</b>	6/9/2022
<b>Name:</b>	Greg P. Addison	<b>Email:</b>	GAddison@jacksongov.org

## Request for Legislative Action

<b>Title:</b>	Superintendent of Golf Course & Marinas	<b>Phone:</b>	816-765-8405
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Budget Information			
Amount authorized by this legislation this fiscal year:			\$ 0
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$
Is it transferring fund?			No
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
			<b>!Unexpected End of Formula</b>

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:
20444	June 15, 2020

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Formal Bid
Core 4 Tax Clearance Completed:	Yes
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals are waived - insufficient MBE or WBE firms available	
MBE:	.00%
WBE:	.00%
VBE:	.00%

## Request for Legislative Action

Prevailing Wage	
Not Applicable	

Fiscal Information
<ul style="list-style-type: none"><li>This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.</li></ul>

## Request for Legislative Action

### History

Submitted by Parks + Rec requestor: Greg P. Addison on 6/9/2022. Comments:

Approved by Department Approver Michele Newman on 6/11/2022 3:44:22 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 6/13/2022 4:07:39 PM. Comments:

Returned for more information by Compliance Office Approver Katie M. Bartle on 6/14/2022 10:18:04 AM. Comments: Please include the estimated annual usage in the Request Summary. The CRO uses this for verification purposes. KMB

Submitted by Requestor Greg P. Addison on 6/14/2022 10:54:40 AM. Comments:

Approved by Department Approver Michele Newman on 6/14/2022 11:10:11 AM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 6/14/2022 11:52:37 AM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 6/16/2022 11:59:03 AM. Comments:

Approved by Budget Office Approver Mark Lang on 6/16/2022 12:15:50 PM. Comments: No fiscal note required for T&S contracts.

Approved by Executive Office Approver Sylvya Stevenson on 6/16/2022 12:48:31 PM. Comments:

Approved by Counselor's Office Approver Elizabeth Freeland on 6/23/2022 10:03:01 AM. Comments:



**JACKSON COUNTY**  
**Parks + Rec**

22807 Woods Chapel Road  
Blue Springs, Missouri 64015  
MakeYourDayHere.com

Michele Newman, Director  
(816) 503-4800  
Fax: (816) 795-1234

## MEMORANDUM

**TO:** Katelyn Edgar, Buyer, Purchasing

**FROM:** Greg Addison, Superintendent of Golf Course & Marinas

**DATE:** May 24, 2022

**SUBJECT:** ITB No. 46-22 Bid Recap/Recommendation (Golf Course Chemicals)

After review of the submitted bid and quotation prices, The Parks + Rec Department recommend a split award to Site One Landscape Supply, and Van Diest Supply Company as the best and most cost-effective options. Site One and Van Diest have the lowest pricing on the largest number of items requested.

Our **projected usage** with these vendors during the next twelve months is \$60,000.

**Greg Addison**  
**Superintendent, Golf Course & Marinas**  
**Jackson County Parks & Recreation**



*Frank White, Jr., County Executive*

				SiteOne Landscape Supply		Van Diest Supply Company	
				Cleveland, OH		Olathe, KS	
				\$95,763.05		\$ 63,674.28	
				18		14	
				\$59,825.85		\$27,520.50	
Total Cost Selected # Selected (\$)							
#	Items	Quantity Required	Quantity	Unit Price	Total Cost	Unit Price	Total Cost
0							
#0-1	.067 Acelepryn 50% Uflexx SGN 150	4000	Pounds	\$0.99	\$3,960.00	No Bid	No Bid
#0-2	50-10-31	4000	Pounds	\$0.64	\$2,560.00	No Bid	No Bid
#0-3	19-0-19 with Iron (Fairway Fertilizer)	4000	Pounds	\$0.73	\$2,920.00	No Bid	No Bid
#0-4	32-0-8	6000	Pounds	\$0.73	\$4,380.00	\$0.565	\$3,390.00
#0-5	Penecal (Pond Die)	40	Gallons	\$36.21	\$1,448.40	\$90.85	\$3,634.00
#0-6	Barricade .43 14-0-0	20000	Pounds	\$0.57	\$11,400.00	No Bid	No Bid
#0-7	Tebuconazole	70	Gallons	\$80.54	\$5,637.80	\$61.75	\$4,322.50
#0-8	Contac DG 18-2-18	2000	Pounds	\$1.17	\$2,340.00	\$1.70	\$3,400.00
#0-9	Bensulide	30	Gallons	\$152.47	\$4,574.10	\$121.65	\$3,649.50
#0-10	Daconil Action	30	Gallons	\$92.00	\$2,760.00	\$92.00	\$2,760.00
#0-11	Maxtima	10	Gallons	\$850.00	\$8,500.00	\$867	\$8,670.00
#0-12	<del>Plant Marvel 0-50-30</del>	500	Pounds	No Bid	No Bid	No Bid	No Bid
#0-13	Heritage	30	Pounds	\$353.00	\$10,590.00	\$343.00	\$10,290.00
#0-14	MSMA	40	Gallons	\$48.16	\$1,926.40	\$35.20	\$1,408.00
#0-15	Dimension .20 13-0-0	2000	Pounds	\$0.67	\$1,340.00	No Bid	No Bid
#0-16	Lesco Tracker Dye	30	Gallons	\$30.75	\$922.50	\$37.00	\$1,110.00
#0-17	Momentum	20	Gallons	\$61.64	\$1,232.80	No Bid	No Bid
#0-18	PhACID	5	Gallons	\$45.26	\$226.30	\$29.50	\$147.50
#0-19	Interface	20	Gallons	\$194.60	\$3,892.00	\$194.60	\$3,892.00
#0-20	Primer	25	Gallons	\$83.96	\$2,099.00	\$70.00	\$1,750.00
#0-21	Lesco 14-0-0 2% Merit	2000	Gallons	\$0.60	\$1,200.00	\$0.513	\$1,026.00
#0-22	Round Up	30	Gallons	\$41.75	\$1,252.50	\$35.80	\$1,074.00
#0-23	Scimitar	5	Gallons	\$825.48	\$4,127.40	\$145.90	\$729.50
#0-24	Sevin SL	20	Gallons	\$58.54	\$1,170.80	\$45.95	\$919.00
#0-25	Signature (Fungicide)	22	Pounds	\$31.82	\$700.04	\$183.75	\$4,042.50
#0-26	Imidicloprid	30	Gallons	\$80.63	\$2,418.90	\$40.25	\$1,207.50
#0-27	Nucleus 0-0-21	60	Gallons	\$48.32	\$2,899.20	\$10.55	\$633.00
#0-28	Trimmit	5	Gallons	\$243.07	\$1,215.35	\$503.00	\$2,515.00
#0-29	Knife Plus	40	Gallons	\$55.35	\$2,214.00	No Bid	No Bid
#0-30	Xemplar	3	Pounds	\$257.92	\$773.76	\$16.73	\$50.19
#0-31	T-Methyl	20	Gallons	\$46.76	\$935.20	\$48.40	\$968.00
#0-32	Segway	2	Gallons	\$1,355.10	\$2,710.20	\$415.00	\$830.00
#0-33	Propiconazole	20	Gallons	\$71.82	\$1,436.40	\$62.80	\$1,256.00



# 46-22 - Golf Course Chemicals

## Project Overview

Project Details	
Reference ID	46-22
Project Name	Golf Course Chemicals
Project Owner	Katelyn Edgar
Project Type	ITB
Department	Parks + Rec
Budget	\$0.00 - \$0.00
Project Description	Jackson County, Missouri is seeking bids for the furnishing of Golf Course Chemicals and Fertilizers for use by the Fred Arbanas Golf Course at Longview Lake located in the Parks + Rec Department.
Open Date	Apr 14, 2022 4:00 PM CDT
Close Date	May 17, 2022 2:00 PM CDT



## Seal status

Requested Information	Unsealed on	Unsealed by
Questionnaire for Invitation to Bid No. 46-22 (Q-57SY)	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Standard Contract	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Affidavit	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Certificate of Compliance	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Statement of Contractor's Qualifications	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Acknowledgement of Receipt of Addenda	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Exhibit F, Bidder's Exceptions	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Contractor's Utilization Plan	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Greater Kansas City Metropolitan Area Memo, Item 4.1.10	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Alternate Bids, Item 4.1.11	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Discontinued Items, Item 4.1.12	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Pricing Sheet for Invitation to Bid No. 46-22 (BT-41DF)	May 17, 2022 2:16 PM CDT	Katelyn Edgar
Bottom Line Price, Items 1 - 33	May 17, 2022 2:16 PM CDT	Katelyn Edgar



## Questions and Answers

### Midwest Turf, Inc.

#### Missing Requested Information

*Katelyn Edgar, May 17, 2022 4:07 PM CDT*

Good Afternoon, In review of your submitted bid for ITB No. 46-22, there is some missing information that needs to be cleared up before consideration: Item 4.1.3; Please follow the instructions attached here to apply for your Certificate of Compliance. Item 4.1.9; Contractor's Utilization Plan, pages 2 - 5 are missing. Please complete the attached form, signed by a notary and returned. Even though goals are set at 0%, this form must be completed, please state 0% for the goals and sign/notarize the last page. Return all 5 pages of the form. If this information is in your submitted bid, please indicate where the information can be found. If not, please have this information submitted to me by 5:00pm CDT on Thursday, May 19, 2022. If you have any questions, please feel free to reach out to me. Thank you

### Reinders Inc

#### Missing Requested Information

*Katelyn Edgar, May 17, 2022 4:08 PM CDT*

Good Afternoon, In review of your submitted bid for ITB No. 46-22, there is some missing information that needs to be cleared up before consideration: Item 4.1.9; Contractor's Utilization Plan; Please complete the attached form, signed by a notary and returned. Even though goals are set at 0%, this form must be completed, please state 0% for the goals and sign/notarize the last page. Return all 5 pages of the form. If this information is in your submitted bid, please indicate where the information can be found. If not, please have this information submitted to me by 5:00pm CDT on Thursday, May 19, 2022. If you have any questions, please feel free to reach out to me. Thank you



## Van Diest Supply Company

### Missing Requested Information

*Katelyn Edgar, May 17, 2022 4:09 PM CDT*

Good Afternoon, In review of your submitted bid for ITB No. 46-22, there is some missing information that needs to be cleared up before consideration: Item 4.1.9; Contractor's Utilization Plan, pages 2 - 5 are missing. Please complete the attached form, signed by a notary and returned. Even though goals are set at 0%, this form must be completed, please state 0% for the goals and sign/notarize the last page. Return all 5 pages of the form. If this information is in your submitted bid, please indicate where the information can be found. If not, please have this information submitted to me by 5:00pm CDT on Thursday, May 19, 2022. If you have any questions, please feel free to reach out to me. Thank you

*Mike Kipper, May 18, 2022 1:23 PM CDT*

Here is the notarized form.

*Katelyn Edgar, May 18, 2022 3:23 PM CDT*

Hi Mike, Your form has been received and accepted. Thank you



## Internal Discussions

### Golf Course Chemical Bid

*Greg Addison, May 19, 2022 12:57 PM CDT*

In product categories where I did not select the lowest bid, it's because I either already knew or was advised that the product being offered was not priced correctly (per unit) or where the generic offering was not of acceptable quality.

*Katelyn Edgar, May 19, 2022 3:19 PM CDT*

Hi Greg, Thank you for your evaluation scores. Currently, the vendors have until EOD, Today 5/19 to return any missing requested information. Tomorrow morning I will eliminate those vendors who failed to provide all requested information. Please keep in mind you may need to alter some of your selections on the pricing sheet. Once you have your price selections locked in, please provide me your recommendation memo (on letterhead) and include your estimated annual usage. Thank you

*Katelyn Edgar, May 20, 2022 10:04 AM CDT*

Good Morning, Midwest Turf and Reinders were rejected as their bids did not contain all requested information and they were not able to provide the missing information by an extended deadline. Please log back in to this project and update your Bid Table selections. Once you have completed your selections, please send me your recommendation memo. Thank you

*Greg Addison, May 25, 2022 7:12 AM CDT*

I sent the recommendation email to your Outlook inbox as i could not figure out how to attach a file to this email.

### Golf Course Chemical Bid

*Greg Addison, May 26, 2022 8:00 AM CDT*

I went in and re-scored; however, it still shows only 98% complete. I'm not sure what's wrong unless the no-bid lines are creating the gap between 98% and 10%.



## Submissions

Supplier	Date Submitted	Name	Email	Confirmation Code
SiteOne Landscape Supply	May 17, 2022 7:43 AM CDT	Keith McGinty	bids@siteone.com	MjEzODE1
Van Diest Supply Company	May 12, 2022 2:36 PM CDT	Mike Kipper	mike.kipper@vdsc.com	MjEzMDQ2
Reinders Inc	May 09, 2022 6:58 PM CDT	Michael Maas	mmaas@reinders.com	MjEyMDMw
Midwest Turf, Inc.	May 05, 2022 2:38 PM CDT	David Hunter	David.Hunter@MidwestTurfKC.com	MjExMjE3



## Scoring Summary

### Active Submissions

	Total	A - Proposal	A-1 - Greater Kansas City Memo	A-2 - Alternate Bids	A-3 - Discontinued Items
Supplier	/ 0 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
SiteOne Landscape Supply	0 pts	0 pts	Pass	Pass	Pass
Van Diest Supply Company	0 pts	0 pts	Pass	Pass	Pass



	<b>B - Forms</b>	<b>B-1 - Standard Contract</b>	<b>B-2 - Affidavit</b>	<b>B-3 - Certificate of Compliance</b>	<b>B-4 - Statement of Contractor's Qualifications</b>
<b>Supplier</b>	<b>/ 0 pts</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>
SiteOne Landscape Supply	0 pts	Pass	Pass	Pass	Pass
Van Diest Supply Company	0 pts	Pass	Pass	Pass	Pass

	<b>B-5 - Receipt of Addenda</b>	<b>B-6 - Exhibit F, Bidder's Exceptions</b>	<b>B-7 - Contractor's Utilization Plan</b>	<b>D - Questionnaire for Invitation to Bid No. 46-22 (Q-57SY)</b>	<b>D-1 - Catalog Prices</b>
<b>Supplier</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>/ 0 pts</b>	<b>/ 0 pts</b>
SiteOne Landscape Supply	Pass	Pass	Pass	0 pts	0 pts
Van Diest Supply Company	Pass	Pass	Pass	0 pts	0 pts



	D-2 - Respondent Information
Supplier	/ 0 pts
SiteOne Landscape Supply	0 pts
Van Diest Supply Company	0 pts

## Eliminated Submissions

	A - Proposal	A-1 - Greater Kansas City Memo	A-2 - Alternate Bids	A-3 - Discontinued Items	B - Forms
Supplier	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail	/ 0 pts
Midwest Turf, Inc.	0 pts	Pass	Pass	Pass	0 pts
Reinders Inc	0 pts	Pass	Pass	Pass	0 pts



	B-1 - Standard Contract	B-2 - Affidavit	B-3 - Certificate of Compliance	B-4 - Statement of Contractor's Qualifications	B-5 - Receipt of Addenda
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Midwest Turf, Inc.	Pass	Pass	Fail	Pass	Pass
Reinders Inc	Pass	Pass	Pass	Pass	Pass

	B-6 - Exhibit F, Bidder's Exceptions	B-7 - Contractor's Utilization Plan	D - Questionnaire for Invitation to Bid No. 46-22 (Q-57SY)	D-1 - Catalog Prices	D-2 - Respondent Information
Supplier	Pass/Fail	Pass/Fail	/ 0 pts	/ 0 pts	/ 0 pts
Midwest Turf, Inc.	Pass	Fail	0 pts	0 pts	0 pts
Reinders Inc	Pass	Fail	0 pts	0 pts	0 pts



## Reason

Supplier	Disqualified by	Reason
Reinders Inc	Katelyn Edgar	Reinders did not submit a complete Contractor's Utilization Plan. Vendor was contacted and given two days to provide missing information.
Midwest Turf, Inc.	Katelyn Edgar	Midwest Turf is not in Compliance with Jackson County (didn't submit a certificate), Submitted an incomplete Contractor's Utilization Plan (missing pages 2 - 5) and form was not notarized. Vendor was contacted and given two days to provide missing information.



## Proposal Scores

### SiteOne Landscape Supply - Scoring Summary

#### Evaluation Group 2 - Department Evaluation

	D - Questionnaire for Invitation to Bid No. 46-22 (Q-57SY)	D-1 - Catalog Prices	D-2 - Respondent Information
Reviewer	/ 0 pts	/ 0 pts	/ 0 pts
Evaluator No. 1	0 pts	0 pts	0 pts
Evaluator No. 2	0 pts	0 pts	0 pts
Katelyn Edgar	0 pts	0 pts	0 pts
	<b>Average:</b>	<b>0 pts</b>	<b>0 pts</b>
		↓	↓
<b>Calculated:</b>	<b>0 pts</b>	<b>0 pts</b>	<b>0 pts</b>



## Van Diest Supply Company - Scoring Summary

### Evaluation Group 2 - Department Evaluation

	D - Questionnaire for Invitation to Bid No. 46-22 (Q-57SY)	D-1 - Catalog Prices	D-2 - Respondent Information
Reviewer	/ 0 pts	/ 0 pts	/ 0 pts
Evaluator No. 1	0 pts	0 pts	0 pts
Evaluator No. 2	0 pts	0 pts	0 pts
Katelyn Edgar	0 pts	0 pts	0 pts
	<b>Average:</b>	<b>0 pts</b>	<b>0 pts</b>
		↓	↓
<b>Calculated:</b>	<b>0 pts</b>	<b>0 pts</b>	<b>0 pts</b>



## Reinders Inc - Scoring Summary (Eliminated)

### Evaluation Group 2 - Department Evaluation

	D - Questionnaire for Invitation to Bid No. 46-22 (Q-57SY)	D-1 - Catalog Prices	D-2 - Respondent Information
Reviewer	/ 0 pts	/ 0 pts	/ 0 pts
Evaluator No. 1	0 pts	0 pts	0 pts
Evaluator No. 2	0 pts	0 pts	0 pts
Katelyn Edgar	0 pts	0 pts	0 pts
	<b>Average:</b>	<b>0 pts</b>	<b>0 pts</b>
		↓	↓
<b>Calculated:</b>	<b>0 pts</b>	<b>0 pts</b>	<b>0 pts</b>



## Midwest Turf, Inc. - Scoring Summary (Eliminated)

### Evaluation Group 2 - Department Evaluation

	D - Questionnaire for Invitation to Bid No. 46-22 (Q-57SY)	D-1 - Catalog Prices	D-2 - Respondent Information
Reviewer	/ 0 pts	/ 0 pts	/ 0 pts
Evaluator No. 1	0 pts	0 pts	0 pts
Evaluator No. 2	0 pts	0 pts	0 pts
Katelyn Edgar	0 pts	0 pts	0 pts
	<b>Average:</b>	<b>0 pts</b>	<b>0 pts</b>
		↓	↓
<b>Calculated:</b>	<b>0 pts</b>	<b>0 pts</b>	<b>0 pts</b>