Res. #20959

Sponsor: Tony Miller Date: May 23, 2022

Completed by County Counselor's Office				
Action Requested:	Resolution	Res.Ord No.:	20959	
Sponsor(s):	Tony Miller	Legislature Meeting Date:	5/23/2022	

Introduction	
Action Items: ['Authorize']	
Project/Title:	

Authorizing the purchase of two (2) Bobcat Compact Track Loaders and attachments for use by the Parks + Rec department in the amount of \$140,994 under the terms and conditions of an existing competitively bid contract.

Request Summary

Pursuant to Section 1030.4 of the Jackson County Code, Parks + Rec and the Purchasing Department recommend the purchase of one (1) T450 T4 V2 Bobcat Compact Track Loader with attachments at a cost of \$50,609 and one (1) T770 T4 Bobcat Compact Track Loader with attachments for \$90,385. The two Track Loaders would be purchased from Clark Equipment Company, under the terms and conditions of the Missouri State NASPO Construction Contract CC190249002, an existing competitively bid government contract. This Missouri NASPO contract offers a 30% discount on the desired equipment and a 24% discount on the attachments which are reflected on the quote AMS-04737v3 dated May 2, 2022 and AMS-04736v4 dated May 2, 2022. The T450 track loader will be used to help properly maintain and make repairs for the recently constructed 14+ miles of the Rock Island Trail. The T770 track loader will be used throughout the park system for light construction, repairs and maintenance for other improved trails, park roads, parking lots and for snow duty during the winter for Independence County facilities.

The Dealer PDI, freight charges and materials and logistics fees on the quotes are addressed in the NASPO Construction contract under Section 5 of Exhibit B – Scope of Work. A copy of the email from Chris Gerving, Government Account Manager, Bobcat Company explaining the fees is attached. Funding is available within the Department's approved 2022 Budget, Account 1010-003-58110 for this purchase.

The cited NASPO Construction Contract CC190249002 and quotes are attached are for review and reference.

Contact Information					
Department:	Parks + Rec	Submitted Date:	3/31/2022		
Name:	Brian Nowotny	Email:	bpnowotny@jacksongov.org		
Title:	Deputy Director, Parks	Phone:	816-503-4803		

Budget Information

Amount authorized by th		\$140,994		
Amount previously autho	rized this fiscal year:			\$ 0
Total amount authorized	after this legislative action	:		\$140,994
Is it transferring fund?	No			
Single Source Funding:				
Fund:	Department:	Line Item Account:	Amount:	
003 (Park Fund)	1010 (Parks - Fleet	58110 (Heavy		\$140,994

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:

Purchasing	
Does this RLA include the purchase or lease of	Yes
supplies, materials, equipment or services?	
Chapter 10 Justification:	Fixed Price Contract
Core 4 Tax Clearance Completed:	Yes
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in	Yes
this RLA?	

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Vet	eran Owned Business Program
Goals Not Applicable for fo	llowing reason: Contract is with another government agency
MBE:	.00%
WBE:	.00%
VBE:	.00%
Prevailing Wage	
Not Applicable	

Fiscal Information

• There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered.

This eRLA has been previously submitted and restarted. Original comments are below. Brian Nowotny at 3/31/2022 2:24:43 PM - [Submitted |]Department Director: Michele Newman at 4/3/2022 9:10:19 AM - [Approved |]Finance (Purchasing): Barbara J. Casamento at 4/4/2022 9:19:18 AM - [Returned for more information | The Quotes include "dealer pdi"; "freight charges" and "materials and logistics" charges. The contract pages attached do not appear to include these items. Please point out where these charges are included in the contract and attach those pages or have them removed from the quote.]

New comments begin here.

Submitted by Parks + Rec requestor: Brian Nowotny on 3/31/2022. Comments:

Approved by Department Approver Michele Newman on 5/3/2022 9:07:38 AM. Comments:

Returned for more information by Purchasing Office Approver Craig A. Reich on 5/3/2022 9:17:12 AM. Comments: Returned per request of ERLA facilitator.

Submitted by Requestor Kay D. Norris on 5/3/2022 9:42:43 AM. Comments: 5.3.22 Added documents without special characters and resubmitted. kn

Approved by Department Approver Michele Newman on 5/4/2022 1:57:44 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 5/5/2022 8:33:32 AM. Comments:

Returned for more information by Compliance Office Approver Katie M. Bartle on 5/5/2022 9:14:41 AM. Comments: Clark Equipment Company is not in compliance. They can go to https://jacomocompliance.com/login.php to submit an application for a Certificate of Compliance. KMB

Submitted by Requestor Kay D. Norris on 5/11/2022 10:39:41 AM. Comments: 5.11.22 Clark Equipment has completed the on-line application for a Compliance Certificate on 5.10.22. kn

Approved by Department Approver Michele Newman on 5/11/2022 10:51:27 AM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 5/11/2022 11:05:10 AM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 5/13/2022 2:39:21 PM. Comments:

Approved by Budget Office Approver Mark Lang on 5/13/2022 3:54:43 PM. Comments: The fiscal note is attached.

May 18, 2022 eRLA #463 Page **4** of **4**

Approved by Executive Office Approver Troy Schulte on 5/13/2022 4:20:00 PM. Comments:

Fiscal Note:

This expenditure was included in the Annual Budget.

	PC	# 	101022005 000		
Date:	May 13, 2022		RES#	209	959
			eRLA ID #:		463
Org Co	de/Description	Object	Code/Description	Not	to Exceed
003	Park Fund	_			
1010	Parks - Fleet Replacement	58110	Heavy Machinery & Equipment	\$	140,994
			·		
		_			
		_			
	-	_		-	
			· 		
		_		-	
A DDD	OVED			\$	140,994

Budget Office

By Mark Lang at 3:53 pm, May 13, 2022



Product Quotation

Quotation Number: AMS-04737v3 Date: 2022-05-02 13:24:36

\$50,608.94

ORDERS TO BE PLACED WITH: Customer Name/Address: **Bobcat Delivering Dealer** Contract Holder/Manufacturer Clark Equipment Company K.C. Bobcat, Blue Springs, MO **JACKSON COUNTY PARKS &** dba Bobcat Company **RECREATION 293129** 1450 SE US 40 Hwy 250 E Beaton Dr 22807 Sw Woods Chapel Rd **BLUE SPRINGS MO 64014** West Fargo, ND 58078 Phone: (816) 229-4006 Blue Springs, MO 64015-9799 Phone: 701-241-8719 Fax: (816) 229-7631 Fax: 855-608-0681 Contact: Heather Messmer Heather.Messmer@doosan.com Discount Total SLP Qty **Part No** Description 30% \$36,747.90 \$52,497.00 M0209 T450 T4 V2 Bobcat Compact Track Loader \$3,295.00 M0209-P06-P26 1 30% \$2,306.50 P26 Performance **Factory** Installed **Package** M0209-P07-C33 30% \$3,823.40 C33 Comfort Package \$5,462.00 M0209-R01-C04 \$795.00 30% \$556.50 1 Selectable Joystick Controls 24% \$899.08 \$1.183.00 7272678 1 **Attachments** 62" Heavy Duty Bucket \$364.56 \$52.08 7355991 7 Standard Bolton tooth kit 24% \$300.20 1 \$395.00 2.5K Standard Duty 7297499 Pallet Fork Frame 24% \$250.80 1 \$330.00 42" 2.5k 7308798 Standard Duty **Pallet Fork** Teeth \$45.248.94 **Total of Items Quoted** \$200.00 Dealer P.D.I. \$742.00 **Freight Charges** \$133.00 **Dealer Assembly Charges** \$4,285.00 **Material and Logistics** Other Charges:

Quote Total - US dollars

^{*}Prices per the Missouri NASPO Construction - CC190249002

^{*}Terms Net 60 Days. Credit cards accepted.

^{*}FOB Destination

^{*}State Sales Taxes apply. IF Tax Exempt, please include Tax Exempt Certificate with order.

^{*}TID# 38-0425350

^{*}Orders Must Be Placed with Clark Equipment Company dba Bobcat Company, Govt Sales, 250 E Beaton Drive, West Fargo, ND 58078.

^{*}Quote valid for 30 days



BILLING ADDRESS (if different than Ship To):

Product Quotation

Quotation Number: AMS-04736v4 Date: 2022-05-02 13:33:30

Customer Name/Address:		Bobcat Delivering Dealer		ORDERS TO BE PLACED WITH Contract Holder/Manufacturer			
JACKSON COUNTY PARKS & RECREATION 293129 22807 Sw Woods Chapel Rd Blue Springs, MO 64015-9799		K.C. Bobcat,Blue Springs,MO 1450 SE US 40 Hwy BLUE SPRINGS MO 64014 Phone: (816) 229-4006 Fax: (816) 229-7631		Clark Equipment Company dba Bobcat Company 250 E Beaton Dr West Fargo, ND 58078 Phone: 701-241-8719 Fax: 855-608-0681 Contact: Heather Messmer Heather.Messmer@doosan.cor			
Description T770 T4 Bo	bcat Compact		Part No M0285	Qty 1	SLP \$78,851.00	Discount 30%	Total \$55,195.70
Track Load	-	,					
Factory Installed	P69 Performance Package	•	M0285-P06-P69	1	\$7,456.00	30%	\$5,219.20
mstanca	C37 Comfort Pac	kage	M0285-P07-C37	1	\$6,435.00	30%	\$4,504.50
	Selectable Joysti Controls (SJC)		M0285-R01-C04	1	\$945.00	30%	\$661.50
Attachments	80" Severe Duty Bucket		7326129	1	\$2,044.00	24%	\$1,553.44
	SG 60 Stump Gri	nder	6808034	1	\$10,766.00	24%	\$8,182.16
	68" Angle Broom	E	7337703	1	\$6,727.00	24%	\$5,112.52
*Terms Net 60 to *FOB Destinati *State Sales Tate *TID# 38-04253 *Orders Must E	ges hbly Charges es: Material a US dollars Missouri NASPO C Days. Credit cards on exes apply. IF Tax B 50 Be Placed with Clar West Fargo, ND 580	Constru accept Exemp	uction - CC1902 ted. t, <u>please includ</u>	le Tax Exe		te with orde	
Quote valid 10							
ORDER ACCE	PTED BY:						
SIGNATUR	RE .				DATE		5
PRINT NAM	IE AND TITLE			PURCHA	SE ORDER N	UMBER	
DELIVERY ADI	DRESS:						

November 1, 2021 BOBCAT SLP Pages







Standard Equipment	Discount	Discounted
	%	Price (USD)

55 HP Turbo Tier 4 V2 Diesel Engine Auxiliary Hydraulies: Variable Flow Backup Alarm Bob-Tach Mounting System Bobeat Interlock Control System (BICS TM)

Controls: Bobcat Standard

Engine/Hydraulic Systems Shutdown Glow Plugs (Automatically Activated)

Horn

Instrumentation: Engine Temperature & Fuel Gauges, Hour meter, RPM and Warning Lights

Lift Arm Support Lift Path: Radius Lights, Front & Rear

Operator Cab

- Includes: Adjustable Cushion Seat, Top & Rear Windows, Parking Brake, Seat Bar & Seat Belt
- Roll Over Protective Structure (ROPS) meets
- SAE-J1040 & ISO 3471
- Falling Object Protective Structure (FOPS) meets SAE-J1043 & ISO 3449, Level I; (Level II is available through Bobcat Parts)

Parking Brake – Spring Applied, Pressure Released (SAPR)

Solid Mounted Carriage with 3 Rollers

Tracks: Rubber, 11.8" Wide

Warranty: 2 years, or 2000 hours whichever occurs first

Quick Specs	Discount	Discounted
	%	Price (USD)

	<u>T450</u>
Rated Operating Capacity - 35% of Tipping Load	. 1,490 lbs.
Rated Operating Capacity - 50% of Tipping Load	. 2,120 lbs.
Rated Operating Capacity - 35% of Tipping Load. Rated Operating Capacity - 50% of Tipping Load. Tipping Load.	. 4,257 lbs.
Engine Model	2.4L V2 Bobcat Engin
Engine Fuel.	. Diesel
Engine Cooling	Liquid
Horsepower	. 55
Hydraulic Pump Capacity – Standard Flow	. 16.7 GPM
Travel Speed	. 7.0 MPH
Travel Speed – 2 Speed	. 7.3/11.0 MPH
Operating Weight	6,424 lbs.
Shinning Weight	5 728 lbs
Cab Height	77 8"
Width (w/out Attachment)	. 55.0"
Length (w/out Attachment)	. 98.4"
Ground Contact Length	50.2"
Reach at Maximum Height	. 23.5"
Reach at Maximum Height Height to Hinge Pin.	. 109.5"

Part	Compact Track Loader		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
M0209	T450 Compact Track Loader (Equipped with Tier 4 V2 Engine)	. \$52,497	30.0%	\$36,747.90
Part	Machine Controls		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	<u>Controls</u>			
MR01-C04	Selectable Joystick Control (SJC) Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control.	. \$795	30.0%	\$556.50

Part	Comfort Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	MUST SELECT ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTIONS			
MP07-C10	C10 Comfort Package	\$495	30.0%	\$346.50

Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat

MP07-C19	C19 Comfort Package Includes: Open Cab, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat	\$1,205	30.0%	\$843.50
MP07-C20	*Can only be ordered with P16 Standard Controls & P26 Standard Controls or SJC C20 Comfort Package	\$4,274	30.0%	\$2,991.80
MP07-C33	*Can only be ordered with P10 C33 Comfort Package	\$5,462	30.0%	\$3,823.40
	*Can only be ordered with P26			

Cab Accessories Package: Deluxe Headliner with Dome Light, Cab Accessory Harness, Power Port, Lower Interior Panels with Storage Compartments and Cup Holder.

Part	Performance Packages		Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)
	MUST SELECT ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTIONS			
MP06-P10	P10 Performance Package Includes: Standard Flow, Single Speed	\$0	30.0%	\$0.00
MP06-P16	P16 Performance Package	\$1,105	30.0%	\$773.50
MP06-P26	P26 Performance Package	\$3,295	30.0%	\$2,306.50

Number	Bobcat Standard Controls Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
II	F BOBCAT STANDARD CONTROLS IS REQUESTED MUST SELECT ONE OF THESE COMBINED PACKAGES OR BASE MACHI	NE		
Deluxe Oper	1 Cabin Configuration Pric	\$52,992	30.0%	\$37,094.4
M -P07-C10	C10 Comfort Package		30.0%	\$346.5
_	Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat			
M -P06-P10	P10 Performance Package	. 80	30.0%	\$0.0
_	Includes: Standard Flow, Single Speed			
Deluxe Oper	1 Cabin w/ Deluxe Monitor - Pwr Bob-Tach - ACD Pkg Configuration Pric	<u>s</u> \$54,807	30.0%	\$38,364.9
MP07-C19	C19 Comfort Package	\$1,205	30.0%	\$843.5
_	Includes: Open Cab, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat			
MP06-P16	P16 Performance Package	\$1,105	30.0%	\$773.5
	Includes: Power Bob-Tach, 7-Pin Attachment Control			
Deluxe Oper	1 Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg Configuration Pric	<u>s</u> \$56,997	30.0%	\$39,897.9
MP07-C19	C19 Comfort Package	\$1,205	30.0%	\$843.5
	Includes: Open Cab, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat			
MP06-P26	P26 Performance Package	\$3,295	30.0%	\$2,306.5
	Includes: Power Bob-Tach, 2-Speed, 7-Pin Attachment Control			
Deluxe Heat	AC Cabin Configuration Price	<u>\$56,771</u>	30.0%	\$39,739.7
MP07-C20	C20 Comfort Package	\$4,274	30.0%	\$2,991.8
	Includes: Enclosed Cab with AC/Heat, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat			
MP06-P10	P10 Performance Package	. \$0	30.0%	\$0.0
MP06-P10	P10 Performance Package Includes: Standard Flow, Single Speed	. \$0	30.0%	\$0.0
_	· · · · · · · · · · · · · · · · · · ·		30.0% 30.0%	
Deluxe Heat	Includes: Standard Flow, Single Speed			\$42,877.8
Deluxe Heat	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg Configuration Price	<u>s</u> \$61,254	30.0%	\$42,877.8
Deluxe Heat MP07-C33	Includes: Standard Flow, Single Speed ACC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package	\$61,254 \$5,462	30.0% 30.0%	\$42,877.8 \$3,823.4
Deluxe Heat MP07-C33	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package	\$61,254 \$5,462	30.0%	\$42,877.8 \$3,823.4
<u>Deluxe Heat</u> MP07-C33 MP06-P26	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat P26 Performance Package	\$61,254 \$5,462	30.0% 30.0%	\$42,877.6 \$3,823.4
Deluxe Heat MP07-C33 MP06-P26 Part	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package. Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat P26 Performance Package. Includes: Power Bob-Tach, 2-Speed, 7-Pin Attachment Control Selectable Joystick Controls Packages	\$61,254 \$5,462	30.0% 30.0% 30.0%	\$42,877.8 \$3,823.4 \$2,306.5
Deluxe Heat MP07-C33 MP06-P26 Part	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat P26 Performance Package Includes: Power Bob-Tach, 2-Speed, 7-Pin Attachment Control Selectable Joystick Controls Packages	\$61,254 \$5,462 \$3,295	30.0% 30.0% 30.0%	\$42,877.8 \$3,823.4 \$2,306.5
Deluxe Heat MP07-C33 MP06-P26 Part Number	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package. Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat P26 Performance Package. Includes: Power Bob-Tach, 2-Speed, 7-Pin Attachment Control Selectable Joystick Controls Packages Description	\$ \$61,254 \$5,462 \$3,295 \$SLP In US \$	30.0% 30.0% 30.0%	\$42,877.8 \$3,823.4 \$2,306.5 Discounted Price (USD)
Deluxe Heat MP07-C33 MP06-P26 Part Number	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat P26 Performance Package Includes: Power Bob-Tach, 2-Speed, 7-Pin Attachment Control Selectable Joystick Controls Packages Description IF BOBCAT SELECTABLE JOYSTICK CONTROLS IS REQUESTED MUST SELECT ONE OF THESE COMBINED PACKAGES	\$61,254 \$5,462 \$3,295 \$SLP In US \$	30.0% 30.0% 30.0% Discount	\$42,877.8 \$3,823.4 \$2,306.5 Discounted Price (USD)
Deluxe Heat MP07-C33 MP06-P26 Part Number	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package	\$61,254 \$5,462 \$3,295 \$SLP In US \$	30.0% 30.0% 30.0% Discount %	\$42,877.8 \$3,823.4 \$2,306.5 Discounted Price (USD)
Deluxe Heat MP07-C33 MP06-P26 Part Number Deluxe Open MP07-C10	Includes: Standard Flow, Single Speed AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package. Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat P26 Performance Package. Includes: Power Bob-Tach, 2-Speed, 7-Pin Attachment Control Selectable Joystick Controls Packages Description IF BOBCAT SELECTABLE JOYSTICK CONTROLS IS REQUESTED MUST SELECT ONE OF THESE COMBINED PACKAGES 1 Cabin - SJC Configuration Pric	\$61,254 \$5,462 \$3,295 \$LP In US \$	30.0% 30.0% 30.0% Discount %	\$42,877.8 \$3,823.4 \$2,306.5 Discounted Price (USD) \$37,650.9 \$346.5
Deluxe Heat MP07-C33 MP06-P26 Part Number	Includes: Standard Flow, Single Speed /AC Cabin w/ Deluxe Monitor -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable Suspension Seat P26 Performance Package Includes: Power Bob-Tach, 2-Speed, 7-Pin Attachment Control Selectable Joystick Controls Packages Description IF BOBCAT SELECTABLE JOYSTICK CONTROLS IS REQUESTED MUST SELECT ONE OF THESE COMBINED PACKAGES 1 Cabin - SJC C10 Comfort Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat	\$61,254 \$5,462 \$3,295 \$LP In US \$	30.0% 30.0% 30.0% Discount % 30.0%	

Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control.

Deluxe Open C MP07-C19	abin w/ Deluxe Monitor - SJC - Pwr Bob-Tach - 2-Speed - ACD Pkg C19 Comfort Package	Configuration Price	\$57,792 \$1,205	30.0% 30.0%	\$40,454.40 \$843.50
	Includes: Open Cab, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Adjustable	e Suspension Seat			
MP06-P26	P26 Performance Package		\$3,295	30.0%	\$2,306.50
MR01-C04	Selectable Joystick Control (SJC)		\$795	30.0%	\$556.50
	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed M Response, Drift Compensation and Foot Pedal for Engine Speed Control.	Management, Drive			
Deluxe Heat/A	C Cabin - SJC	Configuration Price	\$57,566	30.0%	\$40,296.20
MP07-C20	C20 Comfort Package Includes: Enclosed Cab with AC/Heat, Cab Accessories Package, Standard Panel, Adjustable Suspension		\$4,274	30.0%	\$2,991.80
	mended. Entered Cate Wat 100 steam, Cate steements steeming, standard states, stayandore stapeans	on bout			
MP06-P10	P10 Performance Package		\$0	30.0%	\$0.00
MR01-C04	Includes: Standard Flow, Single Speed Selectable Joystick Control (SJC)		\$795	30.0%	\$556.50
Delene Heat/A	C.C. Line of Dalman Maritan, C.C. Down But, Task, A.C. and A.C.D. Bland	Configuration Price	\$62,049	20.00/	642 424 20
M -P07-C33	C Cabin w/ Deluxe Monitor - SJC -Pwr Bob-Tach - 2-Speed - ACD Pkg C33 Comfort Package		\$5,462	_ 30.0% 30.0%	\$43,434.30 \$3,823.40
	Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Start, Adjustable Suspension Seat		50,102	20.070	\$5,525.40
MP06-P26	P26 Performance Package Includes: Power Bob-Tach, 2-Speed, 7-Pin Attachment Control		\$3,295	30.0%	\$2,306.50
MR01-C04	Selectable Joystick Control (SJC)		\$795	30.0%	\$556.50
	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed M Response, Drift Compensation and Foot Pedal for Engine Speed Control.	Management, Drive			

T62 (Tier 4 V2 Engine) R-Series Bobcat Compact Track Loader



Standard Equipment

68.0 HP Tier 4 V2 Bobcat Engine Auxiliary Hydraulies: Variable Flow Backup Alarm Bob-Tach Mounting System

Bobcat Interlock Control System (BICS TM)

Controls: Bobcat Standard

Cylinder Cushioning - Lift, Tilt Engine/Hydraulic Peformance De-rate Protection

Glow Plugs (Automatically Activated)

Horn

Instrumentation: 5" Display Panel (Rear Camera Ready)

- Engine Temperature & Fuel Gauges, Hourmeter, RPM, Warning Indicators & other vitals

Lift Arm Support

Lift Path: Radius

Lights, Front & Rear LED

Operator Cab

- Includes: Adjustable Vinyl Suspension Seat, Top & Rear Windows, Parking Brake, Seat Bar & Seat Belt
- Roll Over Protective Structure (ROPS) meets
- SAE-J1040 & ISO 3471
- Falling Object Protective Structure (FOPS)

meets SAE-J1043 & ISO 3449, Level I;

(Level II is available through Bobcat Parts)
Parking Brake: Spring Applied, Pressure Released (SAPR)

Solid Mounted Carriage with 4 Rollers

Tracks: Rubber, 12.6" Wide Telematics - Machine IQ

Warranty: 2 years, or 2000 hours whichever occurs first

Quick Specs

	T62
Rated Operating Capacity - 35% of Tipping Load	2,150 lbs.
Rated Operating Capacity - 35% of Tipping Load	2,050 lbs.
Rated Operating Capacity - 50% of Tipping Load	3,072 lbs.
Tipping Load	6,143 lbs.
Engine Model	2.4L V2
Engine Fuel	Diesel
Engine Cooling	Liquid
Horsepower	68
Hydraulic Pump Capacity-Standard Flow	17.6 GPM
Hydraulic Pump Capacity-High Flow (Optional)	26.9 GPM
Hydraulic Pump Capacity-High Flow (Optional)	7.2 MPH
Travel Speed - Two Speed	10.2 MPH
Operating Weight	8,612 lbs.
- with Torsion Suspension	9,070 lbs.
Shipping Weight	8,060 lbs.
Cab Height	80.5"
Width (w/out Attachment)	67.0"

- with Torsion Suspension	72.4"
Width with Wide Track Option (w/out Attachment)	70.2"
- with Torsion Suspension	73.4"
Length (w/out Attachment)	107"
Ground Contact Length	54.3"
Reach at Maximum Height	22.9"
Height to Hinge Pin	114.5"
e e e e e e e e e e e e e e e e e e e	114.5"

Part Number	Compact Track Loader	SLP In US \$	Discount	Discounted
Number	Description	SLF III US \$	%	Price (USD)
M0355	T62 Compact Track Loader	\$58,206	30.0%	\$40,744.20
Part	Machine Configuration		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	CAN BE SELECTED WITH PACKAGES OR WITH INDIVIUAL OPTIONS			
	<u>Tracks/Undercarriage</u>			
MR09-C02	15.7" C-Pattern Tracks	. \$1,597	30.0%	\$1,117.90
	Compatible with Solid Mounted or Torsion Suspension Carriages. Loader width is 70.2".			
MR09-C05	12.6" Multi Bar Track	\$612	30.0%	\$428.40
M -R21-C13	Compatible with Solid Mounted or Torsion Suspension Carriages. Loader width is 67.0". 5-Link Torsion Suspension Undercarriage	\$2,397	30.0%	\$1,677.90
	Compatible with 12.6" Tracks (Loader Width 72.4") or 15.7" Tracks (Loader Width 73.3") *Two-Speed Travel is required at Will be Automatically Added.		20.070	\$1,077.50
	<u>Controls</u>			
MR01-C04	Selectable Joystick Contol (SJC)	\$811	30.0%	\$567.63
MR01-C04	Selectable Joystick Contol (SJC)	\$811	30.0%	\$567.63
	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive	\$811	30.0% Discount	\$567.63
Part	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control.	\$811 SLP In US \$		
Part	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. Bobcat Packages		Discount	Discounted
Part Number	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. Bobcat Packages Description SELECT AN ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR	SLP In US \$	Discount	Discounted
Part Number	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. Bobcat Packages Description SELECT AN ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS	SLP In US \$	Discount %	Discounted Price (USD)
Part Number MP10-C01	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. Bobcat Packages Description SELECT AN ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package	SLP In US \$ \$5,087 \$7,000	Discount %	Discounted Price (USD)
Part Number MP10-C01	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. Bobcat Packages Bobcat Packages Description SELECT AN ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package	SLP In US \$ \$5,087 \$7,000	Discount % 30.0%	Discounted Price (USD) \$3,560.90
Part Number MP10-C01 MP10-C02	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. Bobcat Packages Bobcat Packages Description SELECT AN ORDERING PATH: 1: SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package	SLP In US \$ \$5,087 \$7,000	Discount % 30.0% 30.0%	Discounted Price (USD) \$3,560.90 \$4,900.00
Part Number MP10-C01 MP10-C02	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. Bobcat Packages Description SELECT AN ORDERING PATH: 1: SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, Two-Speed, Dual Direction Bucket Positioning. Core + Package Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable	SLP In US \$ \$5,087 \$7,000	Discount % 30.0%	Discounted Price (USD)
MR01-C04 Part Number MP10-C01 MP10-C02 MP10-C11 MP10-C12	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. Bobcat Packages Bescription SELECT AN ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, Two-Speed, Dual Direction Bucket Positioning. Core + Package Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, High Flow, Two-Speed, Dual Direction Bucket Positioning. Deluxe Package Includes: Enclosed Cab with HVAC, Sound Reduction, Radio Ready, HVAC Headliner, Adjustable Vinyl Suspension Seat,	SLP In US \$ \$5,087 \$7,000	Discount % 30.0% 30.0%	Discounted Price (USD) \$3,560.90 \$4,900.00

Part	Comfort Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	MUST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTIC	ONS		
MP07-C40	C40 Comfort Package Includes: Open Cab, Radio Ready, Deluxe Headliner, and Adjustable Vinyl Suspension Seat.	\$726	30.0%	\$508.51
MP07-C52	C52 Comfort Package Includes: Enclosed Cab with HVAC, Sound Reduction, Radio Ready, HVAC Headliner, and Adjustable Vinyl Suspension Seat.	\$5,157	30.0%	\$3,609.99
MP07-C68	C68 Comfort Package	\$7,772	30.0%	\$5,440.40
MP07-C77	C77 Comfort Package	\$6,847	30.0%	\$4,792.90

\$17,414

30.0%

\$12,189.80

Includes: Clear Side Enclosed Cab with HVAC, Sound Reduction, Touch Display with Radio & Bluetooth, Heated Cloth Air Ride Suspension Seat, Premium LED Lights, Rear View Camera, Power Bob-Tach, 7-Pin Attachment Control, High Flow, Two-Speed, Dual Direction Bucket Positioning, Automatic Ride Control, Reversing Fan.

M_-P10-C21

Premier Package....

Part	Performance Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	MUST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTIO	NS		
	Standard Flow Packages			
MP06-P17	P17 Performance Package	\$2,128	30.0%	\$1,489.35
MP06-P27	P27 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, Two-Speed Travel, and Dual Direction Bucket Positioning.	\$4,361	30.0%	\$3,053.00
MP06-P29	P29 Performance Package	\$5,828	30.0%	\$4,079.60
	High Flow Packages			
MP06-P67	P67 Performance Package		30.0%	\$4,391.59
MP06-P69	P69 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, High Flow, Two-Speed, Dual Direction Bucket Positioning, Automatic Ride Control, and Reversing Fan.		30.0%	\$5,418.70

Part		Individual Factory Options		Discount	Discounted
Number	Description		SLP in US \$	%	Price (USD)

$\underline{CANNOT\,BE\,ADDED}\,TO\,ANY\,ORDER\,WITH\,BOBCAT\,PACKAGE\,OR\,COMFORT\,AND\,PERFORMANCE\,PACKAGE\,SELECTION$

 $\underline{\textit{NOTE: Individual Options SLP includes a 20\% premium when compared to ordering the option in a \textit{package}}$

NOTE: Several individual options may require additional equipment, see details below. If the option requires additional equipment the Bobcat ordering systems will automatically add the required equipment to the order.

	Individual Cab Options			
MR02-C03	Enclosed Cab with HVAC	\$4,626	30.0%	\$3,237.99
MR02-C04	Clear Side Enclosed Cab with Auto HVAC	\$6,907	30.0%	\$4,834.90
MR02-C05	Clear Side Enclosed Cab with HVAC	\$6,352	30.0%	\$4,446.40
MR05-C11	Heated Air Ride Suspension Seat - Cloth Includes: Heat On/Off Switch on the Back of the Seat	\$616	30.0%	\$431.20
MR05-C12	Heated Air Ride Suspension Seat - Cloth 3 Point Belt	\$616	30.0%	\$431.20
MR07-C02	Sound Reduction for Manual Controls	\$585	30.0%	\$409.84
MR07-C03	Sound Reduction for SJC Controls	\$585	30.0%	\$409.84
MR08-C02	Radio Ready	\$180	30.0%	\$126.00
MR08-C03	Touch Display	\$2,122	30.0%	\$1,485.40
MR27-C02	Deluxe Headliner Standard Headliner with Dome Light and Location for Hands Free Microphone. *Required for Touch Display on Non-	\$86	30.0%	\$60.12

	Enclosed Cabs.			
MR52-C03	Rear Camera	\$450	30.0%	\$315.00
	Compatible with Standard Display OR Touch Display.			
MR55-C02	Premium LED Lights	\$322	30.0%	\$225.40
	Front LED Lights with Extended Corner View Lighting.			

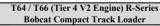
Part	Individual Factory Options		Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)
	Individual Performance Options			
MR03-C03	High-Flow Hydraulics	\$2,295	30.0%	\$1,606.50
MR04-C02	Two-Speed Travel	\$2,681	30.0%	\$1,876.39
MR06-C03	Power Bob-Tach Connect and Disconnect Non-Hydraulic Attachments from Inside the Cab.	\$1,053	30.0%	\$736.85
MR11-C02	Dual Direction Bucket Positioning Bucket Positioning Helps the Operator Keep the Same Tilt of the Load During Lifting (Up) and Retracting (Down). Includes On/Off Switch. 7-Pin Attachment Control is included in this option. This Option is Only Available with the Power Bob-Tach Option.	\$1,201	30.0%	\$840.70
MR28-C02	7-Pin Attachment Control	\$300	30.0%	\$209.92
MR32-C02	Reversing Fan Temporarily Reverses the Cooling Fan Direction to Blow Dust and Small Debris from the Radiator and Rear Screens. Includes Three. Operating Modes: Automatic, Momentary, and OFF.	\$799	30.0%	\$559.30
MR33-C02	Automatic Ride Control	\$961	30.0%	\$672.70

Part		Software Enabled Features/Subscriptions		Discount	Discounted
Number	Description		SLP In US \$	%	Price (USD)

Standalone Software Updates

$\underline{\textit{FEATURES ON DEMAND PERFORMANCE PACKAGE NOT REQUIRED}}$

	NOTE: Order and enable via app, available on iOS and Android			
9987603	Automatic Throttle Enable (T66)	\$425	0.0%	\$425.00
	Machine software must be version V88.16 or later. Est. Install Time: 0.25 hr			
9987604	Automatic Throttle Enable (T64)	\$425	0.0%	\$425.00
	Machine software must be version V88.16 or later. Est. Install Time: 0.25 hr			
9987606	Automatic Throttle Enable (T62)	\$425	0.0%	\$425.00
	Machine software must be version V88.16 or later. Est. Install Time: 0.25 hr			







Standard Equipment

68.0 HP Tier 4 V2 Bobeat Engine (T64)
74.0 HP Tier 4 V2 Bobeat Engine (T66)
Auxiliary Hydraulics: Variable Flow
Backup Alarm
Bob-Tach Mounting System
Bobeat Interlock Control System (BICS ™)
Controls: Bobeat Standard
Cylinder Cushioning - Lift, Tilt
Engine/Hydraulic Peformance De-rate Protection
Glow Plugs (Automatically Activated)

Lift Path: Vertical Lights, Front & Rear LED Operator Cab

- Includes: Adjustable Vinyl Suspension Seat, Top & Rear Windows, Parking Brake, Seat Bar & Seat Belt
- Roll Over Protective Structure (ROPS) meets
- SAE-J1040 & ISO 3471
- Falling Object Protective Structure (FOPS) meets SAE-J1043 & ISO 3449, Level I; (Level II is available through Bobcat Parts)

Horn

Instrumentation: 5" Display Panel (Rear Camera Ready)

- Engine Temperature & Fuel Gauges, Hourmeter, RPM, Warning Indicators & other vitals

Lift Arm Support

Parking Brake: Spring Applied, Pressure Released (SAPR)

Solid Mounted Carriage with 4 Rollers

Tracks: Rubber, 12.6" Wide Telematics - Machine IQ

Warranty: 2 years, or 2000 hours whichever occurs first

Quick Specs

	T64	T66
Rated Operating Capacity - 35% of Tipping Load	2,300 lbs.	2,450 lbs.
- with Torsion Suspension.	2,200 lbs.	2,350 lbs.
Rated Operating Capacity - 50% of Tipping Load	3,286 lbs.	3,500 lbs.
Fipping Load	6,571 lbs.	7,000 lbs.
Engine Model	2.4L V2	2.4L V2
Engine Fuel	Diesel	Diesel
Engine Cooling	Liquid	Liquid
Horsepower	68	74
Hydraulic Pump Capacity-Standard Flow	17.6 GPM	17.6 GPM
Hydraulic Pump Capacity-High Flow (Optional)	26.9 GPM	26.9 GPM
Travel Speed	7.2 MPH	7.2 MPH
Fravel Speed - Two Speed	10.2 MPH	10.2 MPH
Operating Weight	8,727 lbs.	8,927 lbs.
- with Torsion Suspension.	9,348 lbs.	9,548 lbs.
Shipping Weight	8,035 lbs.	8,235 lbs.
Cab Height	80.5"	80.5"
Width (w/out Attachment)	67.0"	67.0"
- with Torsion Suspension	72.4	72.4
Width with Wide Track Option (w/out Attachment)	70.2"	70.2"
- with Torsion Suspension.	73.4	73.4
Length (w/out Attachment)	107.0"	107.0"
Ground Contact Length	54.3"	54.3"
Reach at Maximum Height	36.7"	36.7"
Height to Hinge Pin	120.0"	120.0"

Part	Compact Track Loader		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
M0363	T64 Commant Trank London	662.027	20.00/	644.040.00
M0349	T64 Compact Track Loader	\$62,927	30.0%	\$44,048.90
W10349	T66 Compact Track Loader	\$64,232	30.0%	\$44,962.40
Part	Machine Configuration		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	CAN BE SELECTED WITH PACKAGES OR WITH INDIVIDUAL OPTIONS			
	<u>Tracks/Undercarriage</u>			
MR09-C02	15.7" C-Pattern Tracks	\$1,597	30.0%	\$1,117.90
	Compatible with Solid Mounted or Torsion Suspension Carriages. Loader width is 70.2".			
MR09-C05	12.6" Multi Bar Track	\$612	30.0%	\$428.40
	Compatible with Solid Mounted or Torsion Suspension Carriages. Loader width is 67.0".			
MR21-C13	5-Link Torsion Suspension Undercarriage	\$2,397	30.0%	\$1,677.90
	Compatible with 12.6" Tracks (Loader Width 72.4") or 15.7" Tracks (Loader Width 73.3") *Two-Speed Travel is required and Will be Automatically Added.			
	<u>Controls</u>			
MR01-C04	Selectable Joystick Contol (SJC)	\$811	30.0%	\$567.63

Part	Bobcat Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	SELECT AN ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS			
MP10-C01	Core Package Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, Two-Speed, Dual Direction Bucket Positioning.	. \$5,087	30.0%	\$3,560.90
MP10-C02	Core + Package Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, High Flow, Two-Speed, Dual Direction Bucket Positioning.	\$7,000	30.0%	\$4,900.00
MP10-C11	Deluxe Package Includes: Enclosed Cab with HVAC, Sound Reduction, Radio Ready, HVAC Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, Two-Speed, Dual Direction Bucket Positioning.	. \$9,518	30.0%	\$6,662.60
MP10-C12	Deluxe + Package Includes: Enclosed Cab with HVAC, Sound Reduction, Radio Ready, HVAC Headliner, Adjustable Vinyl Suspension Seat,	. \$11,431	30.0%	\$8,001.70

Power Bob-Tach, 7-Pin Attachment Control Kit, High Flow, Two-Speed, Dual Direction Bucket Positioning.

MP10-C21	Premier Package	\$17,414	30.0%	\$12,189.80
	Includes: Clear Side Enclosed Cab with HVAC, Sound Reduction, Touch Display with Radio & Bluetooth, Heated Cloth Air			
	Ride Suspension Seat, Premium LED Lights, Rear View Camera, Power Bob-Tach, 7-Pin Attachment Control, High Flow,			
	Two-Speed, Dual Direction Bucket Positioning, Automatic Ride Control, Reversing Fan.			

Part	Comfort Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
М	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION	NS		
MP07-C40	C40 Comfort Package	. \$726	30.0%	\$508.51
MP07-C52	C52 Comfort Package	\$5,157	30.0%	\$3,609.99
	Includes: Enclosed Cab with HVAC, Sound Reduction, Radio Ready, HVAC Headliner, and Adjustable Vinyl Suspension Seat.			
MP07-C68	C68 Comfort Package	. \$7,772	30.0%	\$5,440.40
	Includes: Enclosed Cab with HVAC, Sound Reduction, Touch Display with Radio & Bluetooth, Heated Cloth Air Ride Suspension Seat, Premium LED Lights, and Rear Camera.			
MP07-C77	C77 Comfort Package	. \$6,847	30.0%	\$4,792.90
	Includes: Clear Side Enclosed Cab with HVAC, Sound Reduction, Radio Ready, and Heated Cloth Air Ride Suspension Seat.			
M -P07-C88	C88 Comfort Package	. \$9,673	30.0%	\$6,771.10
_	Includes: Clear Side Enclosed Cab with Auto HVAC, Sound Reduction, Touch Display with Radio & Bluetooth, Heated Cloth Air Ride Suspension Seat, Premium LED Lights, and Rear Camera.	1		****
Part	Performance Packages		Discount	Discounted
Number	Description	CT D I TIC C		
м	Description	SLP In US \$	%	Price (USD)
NI.	DESCRIPTION UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION		%	Price (USD)
NI.	•		%	Price (USD)
М -Р06-Р17	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTIO:	NS	30.0%	Price (USD)
	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages	NS		
	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages P17 Performance Package	. \$2,128		
MP06-P17	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages P17 Performance Package	. \$2,128	30.0%	\$1,489.35
MP06-P17 MP06-P27	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages P17 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, and Dual Direction Bucket Positioning. P27 Performance Package	. \$2,128 . \$4,361	30.0%	\$1,489.35 \$3,053.00
MP06-P17	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages P17 Performance Package	. \$2,128 . \$4,361	30.0% 30.0%	\$1,489.35 \$3,053.00
MP06-P17 MP06-P27	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages P17 Performance Package	. \$2,128 . \$4,361	30.0% 30.0%	\$1,489.35 \$3,053.00
MP06-P17 MP06-P27 MP06-P29	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages P17 Performance Package	. \$2,128 . \$4,361 . \$5,828	30.0% 30.0% 30.0%	\$1,489.35 \$3,053.00 \$4,079.60
MP06-P17 MP06-P27	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages P17 Performance Package	. \$2,128 . \$4,361 . \$5,828	30.0% 30.0%	\$1,489.35 \$3,053.00 \$4,079.60
MP06-P17 MP06-P27 MP06-P29	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION Standard Flow Packages P17 Performance Package	. \$2,128 . \$4,361 . \$5,828	30.0% 30.0% 30.0%	\$1,489.35

Part	Individual Factory Options		Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)

$\underline{CANNOT\,BE\,ADDED}\,TO\,ANY\,ORDER\,WITH\,BOBCAT\,PACKAGE\,OR\,COMFORT\,AND\,PERFORMANCE\,PACKAGE\,SELECTION$

Ride Control, and Reversing Fan.

 $\underline{\textit{NOTE: Individual Options SLP includes a 20\% premium when compared to ordering the option in a package}$

NOTE: Several individual options may require additional equipment, see details below. If the option requires additional equipment the Bobcat ordering systems will automatically add the required equipment to the order.

Individual Cab Options

MR02-C03	Enclosed Cab with HVAC	\$4,626	30.0%	\$3,237.99
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MR02-C04	Enclosed Cab with Side Screens, Door, Heat and Air Conditioning. Clear Side Enclosed Cab with Auto HVAC	\$6,907	30.0%	\$4,834.90
MR02-C05	Required and Will be Automatically Added. Clear Side Enclosed Cab with HVAC	\$6,352	30.0%	\$4,446.40
MR05-C11	Heated Air Ride Suspension Seat - Cloth	\$616	30.0%	\$431.20
MR05-C12	Heated Air Ride Suspension Seat - Cloth 3 Point Belt	\$616	30.0%	\$431.20
MR07-C02	Sound Reduction for Manual Controls	\$585	30.0%	\$409.84
MR07-C03	Sound Reduction for SJC Controls	\$585	30.0%	\$409.84
MR08-C02	Radio Ready	\$180	30.0%	\$126.00
MR08-C03	Touch Display	\$2,122	30.0%	\$1,485.40
MR27-C02	Deluxe Headliner Standard Headliner with Dome Light and Location for Hands Free Microphone. *Required for Touch Display on Non-Enclosed Cabs.	\$86	30.0%	\$60.12
MR52-C03	Rear Camera Compatible with Standard Display OR Touch Display.	\$450	30.0%	\$315.00
MR55-C02	Premium LED Lights	\$322	30.0%	\$225.40

Part	Individual Factory Options		Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)
	Individual Performance Options			
M -R03-C03	High-Flow Hydraulics	\$2,295	30.0%	\$1,606.50
_	Provides 30.5 GPM and 3500 PSI for Attachment Operation. When Adding High-Flow Hydraulies the 7-Pin Attachment Control will Automatically be Added.			,,,,,,,
MR04-C02	Two-Speed Travel	\$2,681	30.0%	\$1,876.39
	Includes Two-Speed Travel Motors and 3-Point Seat Belt Low Travel Speed 7.2 MPH, High Travel Speed 10.2 MPH			
MR06-C03	Power Bob-Tach	\$1,053	30.0%	\$736.85
	Connect and Disconnect Non-Hydraulic Attachments from Inside the Cab.			
MR11-C02	Dual Direction Bucket Positioning	\$1,201	30.0%	\$840.70
	Bucket Positioning Helps the Operator Keep the Same Tilt of the Load During Lifting (Up) and Retracting (Down). Includes On/Off Switch. 7-Pin Attachment Control is included in this option. This Option is Only Available with the Power Bob-Tach Option.			
M -R28-C02	7-Pin Attachment Control.	\$300	30.0%	\$209.92
_	Electrical Connection for Selected Attachments. *Required for High Flow Hydraulics.			
MR32-C02	Reversing Fan	\$799	30.0%	\$559.30
	Temporarily Reverses the Cooling Fan Direction to Blow Dust and Small Debris from the Radiator and Rear Screens. Includes Three. Operating Modes: Automatic, Momentary, and OFF.			
MR33-C02	Automatic Ride Control	\$961	30.0%	\$672.70
	Automatically Activates by Detecting Increased Hydraulic Lift Arm Pressure when the Loader is Carrying Material. Includes On/Off Switch.			
Part	Software Enabled Features/Subscriptions		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	Standalone Software Updates			
	FEATURES ON DEMAND PERFORMANCE PACKAGE NOT REQUIRED			
	NOTE: Order and enable via app, available on iOS and Android			
9987603	Automatic Throttle Enable (T66)	\$425	0.0%	\$425.00
	Machine software must be version V88.16 or later. Est. Install Time: 0.25 hr			

Machine software must be version V88.16 or later. Est. Install Time: 0.25 hr

T76 (Tier 4 V2 Engine) R-Serion

T76 (Tier 4 V2 Engine) R-Series Bobcat Compact Track Loader



Standard Equipment

74.0 HP Tier 4 V2 Bobcat Engine

Auxiliary Hydraulics: Variable Flow

Backup Alarm

9987606

Bob-Tach Mounting System

Bobcat Interlock Control System (BICS $^{\text{TM}}$)

Controls: Selectable Joystic Controls

Cylinder Cushioning - Lift, Tilt

Engine/Hydraulic Peformance De-rate Protection

Glow Plugs (Automatically Activated)

Horn

Instrumentation: Keyless Start with

- 5" Display Panel (Rear Camera Ready) with Engine Temperature & Fuel Gauges, Hourmeter, RPM, Warning Indicators & other vitals

Lift Arm Support

Lift Path: Vertical Lights, Front & Rear LED

Operator Cab

- Includes: Adjustable Vinyl Suspension Seat, Top & Rear Windows, Parking Brake, Seat Bar & Seat Belt
- Roll Over Protective Structure (ROPS) meets
- SAE-J1040 & ISO 3471
- Falling Object Protective Structure (FOPS)

meets SAE-J1043 & ISO 3449, Level I;

(Level II is available through Bobcat Parts)

Parking Brake: Spring Applied, Pressure Released (SAPR)

Solid Mounted Carriage with 4 Rollers

Tracks: Rubber, 12.6" Wide

Telematics - Machine IQ

Warranty: 2 years, or 2000 hours whichever occurs first

Quick Specs

Rated Operating Capacity - 35% of Tipping Load. 2,900 lbs. - with Torsion Suspension. 2,800 lbs. Rated Operating Capacity - 50% of Tipping Load. 4,143 lbs. Tipping Load. 8,285 lbs. Engine Model. 2,44 V2 Engine Fuel. Diesel Engine Cooling. Liquid Horsepower. 74 Hydraulic Pump Capacity-Standard Flow. 23,3 GPM Hydraulic Pump Capacity-High Flow (Optional) 30,3 GPM Travel Speed. 6.8 MPH Travel Speed. 6.8 MPH Travel Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 110,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment).		<u>T76</u>
Rated Operating Capacity - 50% of Tipping Load. 4,143 lbs. Tipping Load. 8,285 lbs. Engine Model. 2,4L V2 Engine Fuel. Diesel Engine Cooling. Liquid Horsepower. 74 Hydraulic Pump Capacity-Standard Flow. 23,3 GPM Hydraulic Pump Capacity-High Flow (Optional). 30,3 GPM Travel Speed. 6.8 MPH Travel Speed. 9,2 MPH Operating Weight. 10,620 lbs. shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (wout Attachment). 72.9" with Torsion Suspension. 74.3" Width with Wide Track Option (wout Attachment). 78.0" with Torsion Suspension. 78.0" with Torsion Suspension. 78.0" with Torsion Suspension. 78.0" with Uwout Attachment). 78.0" with Torsion Suspension. 78.0" with Torsion Suspension. 78.0" with Torsion Suspension. 78.0" with Torsion Suspension. 78.0" centh (wout Attachment). 113.9" Ground C	Rated Operating Capacity - 35% of Tipping Load	2,900 lbs.
Tipping Load. 8,285 lbs. Engine Model 2 4L V2 Engine Fuel. Diesel Engine Cooling. Liquid Horsepower 74 Hydraulic Pump Capacity-Standard Flow. 23.3 GPM Hydraulic Pump Capacity-High Flow (Optional) 30.3 GPM Travel Speed. 6.8 MPH Travel Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight 9,460 lbs. Cab Height. 81.8" Width (wout Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (wout Attachment). 78.0" - with Torsion Suspension. 79.3" - with	- with Torsion Suspension	2,800 lbs
Engine Model. 2.4L V2 Engine Fuel. Diesel Engine Cooling. Liquid Horsepower. 74 Hydraulic Pump Capacity-Standard Flow 23.3 GPM Hydraulic Pump Capacity-High Flow (Optional) 30.3 GPM Travel Speed. 6.8 MPH Travel Speed. Two Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - unith Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Rated Operating Capacity - 50% of Tipping Load	4,143 lbs.
Engine Fuel. Diesel Engine Cooling. Liquid Horsepower. 74 Hydraulic Pump Capacity-Standard Flow. 23.3 GPM Hydraulic Pump Capacity-High Flow (Optional). 30.3 GPM Travel Speed. 6.8 MPH Travel Speed. Two Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Tipping Load	8,285 lbs.
Engine Cooling Liquid Horsepower. 74 Hydraulic Pump Capacity-Standard Flow. 23.3 GPM Hydraulic Pump Capacity-High Flow (Optional). 30.3 GPM Travel Speed. 6.8 MPH Travel Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight 9.460 lbs. Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" <td>Engine Model</td> <td>2.4L V2</td>	Engine Model	2.4L V2
Horsepower 74 Hydraulic Pump Capacity-Standard Flow 23.3 GPM Hydraulic Pump Capacity-High Flow (Optional) 30.3 GPM Travel Speed. 6.8 MPH Travel Speed - Two Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8° Width (wout Attachment). 72.9° - with Torsion Suspension. 74.3° Width with Wide Track Option (wout Attachment). 78.0° - with Torsion Suspension. 78.0° Length (wout Attachment). 113.9° Ground Contact Length. 59.3° Reach at Maximum Height. 37.4°	Engine Fuel	Diesel
Hydraulic Pump Capacity-Standard Flow 23.3 GPM Hydraulic Pump Capacity-High Flow (Optional) 30.3 GPM Travel Speed. 6.8 MPH Travel Speed - Two Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment) 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Engine Cooling	Liquid
Hydraulic Pump Capacity-High Flow (Optional) 30.3 GPM Travel Speed 6.8 MPH Travel Speed - Two Speed 9.2 MPH Operating Weight 10,250 lbs. - with Torsion Suspension 10,620 lbs. Shipping Weight 9,460 lbs. Cab Height 81.8" Width (w/out Attachment) 72.9" - with Torsion Suspension 74.3" Width with Wide Track Option (w/out Attachment) 78.0" - with Torsion Suspension 78.0" Length (w/out Attachment) 113.9" Ground Contact Length 59.3" Reach at Maximum Height 37.4"	Horsepower	74
Travel Speed. 6.8 MPH Travel Speed - Two Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Hydraulic Pump Capacity-Standard Flow	23.3 GPM
Travel Speed - Two Speed. 9.2 MPH Operating Weight. 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Hydraulic Pump Capacity-High Flow (Optional)	30.3 GPM
Operating Weight 10,250 lbs. - with Torsion Suspension. 10,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Travel Speed	6.8 MPH
- with Torsion Suspension. 10,620 lbs. Shipping Weight. 9,460 lbs. Cab Height. 81.8" Width (w'out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w'out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w'out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Travel Speed - Two Speed	9.2 MPH
Shipping Weight 9,460 lbs. Cab Height 81.8" Width (w/out Attachment) 72.9" - with Torsion Suspension 74.3" Width with Wide Track Option (w/out Attachment) 78.0" - with Torsion Suspension 78.0" Length (w/out Attachment) 113.9" Ground Contact Length 59.3" Reach at Maximum Height 37.4"	Operating Weight	10,250 lbs.
Cab Height. 81.8" Width (w/out Attachment). 72.9" - with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	- with Torsion Suspension	10,620 lbs.
Width (wout Attachment) 72.9° - with Torsion Suspension 74.3° Width with Wide Track Option (w/out Attachment) 78.0° - with Torsion Suspension 78.0° Length (w/out Attachment) 113.9° Ground Contact Length 59.3° Reach at Maximum Height 37.4°	Shipping Weight	9,460 lbs.
- with Torsion Suspension. 74.3" Width with Wide Track Option (w/out Attachment). 78.0" - with Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Cab Height	81.8"
Width with Wide Track Option (w/out Attachment) 78.0" - with Torsion Suspension 78.0" Length (w/out Attachment) 113.9" Ground Contact Length 59.3" Reach at Maximum Height 37.4"	Width (w/out Attachment)	72.9"
- with Torsion Suspension. 78.0" Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	- with Torsion Suspension	74.3"
Length (w/out Attachment). 113.9" Ground Contact Length. 59.3" Reach at Maximum Height. 37.4"	Width with Wide Track Option (w/out Attachment)	78.0"
Ground Contact Length 59.3" Reach at Maximum Height 37.4"	- with Torsion Suspension	78.0"
Reach at Maximum Height	Length (w/out Attachment)	113.9"
	Ground Contact Length	59.3"
YY ' 1 YY' - TY'	Reach at Maximum Height	37.4"
Height to Hinge Pin	Height to Hinge Pin	128.3"

Part	Compact Track Loader		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
M0371	T76 Compact Track Loader	\$73,388	30.0%	\$51,371.60
Part	Machine Configuration		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	CAN BE SELECTED WITH PACKAGES $\underline{\mathbf{OR}}$ WITH INDIVIDUAL OPTIONS			
	<u>Tracks/Undercarriage</u>			
M -R09-C02	17.7" C-Pattern Tracks	\$1,661	30.0%	\$1,162.70
_	Compatible with Solid Mounted or Torsion Suspension Carriages. Loader width is 78".			. ,
MR09-C05	17.7" Multi Bar Track	\$714	30.0%	\$499.80
	Compatible with Solid Mounted or Torsion Suspension Carriages. Loader width is 78".			
MR21-C13	5-Link Torsion Suspension Undercarriage	\$2,482	30.0%	\$1,737.40
	Compatible with 12.6" Tracks (Loader Width 72.4") or 17.7" Tracks (Loader Width 73.3") *Two-Speed Travel is Required and Will be Automatically Added.			

Part	Bobcat Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	SELECT AN ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:) ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS			
MP10-C01	Core Package		30.0%	\$3,560.90
MP10-C02	Core + Package Includes: Open Cab, Radio Ready, Deluxe Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, High Flow, Two-Speed, Dual Direction Bucket Positioning.		30.0%	\$5,164.60
MP10-C11	Deluxe Package Includes: Enclosed Cab with HVAC, Sound Reduction, Radio Ready, HVAC Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, Two-Speed, Dual Direction Bucket Positioning.	. \$9,518	30.0%	\$6,662.60
MP10-C12	Deluxe + Package Includes: Enclosed Cab with HVAC, Sound Reduction, Radio Ready, HVAC Headliner, Adjustable Vinyl Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control Kit, High Flow, Two-Speed, Dual Direction Bucket Positioning.	\$11,809	30.0%	\$8,266.30
MP10-C21	Premier Package Includes: Clear Side Enclosed Cab with HVAC, Sound Reduction, Touch Display with Radio & Bluetooth, Heated Cloth Air Ride Suspension Seat, Premium LED Lights, Rear View Camera, Power Bob-Tach, 7-Pin Attachment Control, High Flow, Two-Speed, Dual Direction Bucket Positioning, Automatic Ride Control, Reversing Fan.	\$17,792	30.0%	\$12,454.40

Number	Comfort Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
M	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION	is		
MP07-C40	C40 Comfort Package	\$726	30.0%	\$508.51
	Includes: Open Cab, Radio Ready, Deluxe Headliner, and Adjustable Vinyl Suspension Seat.			
MP07-C52	C52 Comfort Package	\$5,157	30.0%	\$3,609.99
	Includes: Enclosed Cab with HVAC, Sound Reduction, Radio Ready, HVAC Headliner, and Adjustable Vinyl Suspension Seat.			
MP07-C68	C68 Comfort Package	\$7,772	30.0%	\$5,440.40
	Includes: Enclosed Cab with HVAC, Sound Reduction, Touch Display with Radio & Bluetooth, Heated Cloth Air Ride Suspension Seat, Premium LED Lights, and Rear Camera.			
MP07-C77	C77 Comfort Package	\$6,847	30.0%	\$4,792.90
	Includes: Clear Side Enclosed Cab with HVAC, Sound Reduction, Radio Ready, and Heated Cloth Air Ride Suspension Seat.			
MP07-C88	C88 Comfort Package	\$9,673	30.0%	\$6,771.10
	Includes: Clear Side Enclosed Cab with Auto HVAC, Sound Reduction, Touch Display with Radio & Bluetooth, Heated Cloth Air Ride Suspension Seat, Premium LED Lights, and Rear Camera.			
Part	Performance Packages		I no	D: (1)
Part Number	<u> </u>	SLP In US \$	Discount %	Discounted Price (USD)
	•		,,,	11111 (0.22)
M	UST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTION	15		
	Standard Flow Packages			
MP06-P17	Standard Flow Packages P17 Performance Package	\$2,128	30.0%	\$1,489.35
MP06-P17		\$2,128	30.0%	\$1,489.35
_	P17 Performance Package		30.0% 30.0%	
_	P17 Performance Package			
_ MP06-P27	P17 Performance Package	\$4,361	30.0%	\$3,053.00
MP06-P17 MP06-P27 MP06-P29	P17 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, and Dual Direction Bucket Positioning. P27 Performance Package	. \$4,361		\$1,489.35 \$3,053.00 \$4,079.60
_ MP06-P27	P17 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, and Dual Direction Bucket Positioning. P27 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, Two-Speed Travel, and Dual Direction Bucket Positioning. P29 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, Two-Speed, Dual Direction Bucket Positioning, Automatic Ride	\$4,361	30.0%	\$3,053.00
MP06-P27	P17 Performance Package	\$4,361	30.0%	\$3,053.00 \$4,079.60
_ MP06-P27	P17 Performance Package	\$4,361	30.0%	\$3,053.00 \$4,079.60
MP06-P27 MP06-P29 MP06-P67	P17 Performance Package	\$4,361 \$5,828 \$6,652	30.0%	\$3,053.00 \$4,079.60 \$4,656.40
	P17 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, and Dual Direction Bucket Positioning. P27 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, Two-Speed Travel, and Dual Direction Bucket Positioning. P29 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, Two-Speed, Dual Direction Bucket Positioning, Automatic Ride Control, and Reversing Fan. ### High Flow Packages P67 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, Two-Speed Travel, High Flow, and Dual Direction Bucket Positioning.	\$4,361 \$5,828 \$6,652	30.0% 30.0% 30.0%	\$3,053.00

Includes: Power Bob-Tach, 7-Pin Attachment Control as Standard. Features that can be Enabled: Two-Speed, Dual Direction Bucket Positioning, Automatic Ride Control, Reversing Fan, and High Flow.

Part	Individual Factory Options		Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)

CANNOT BE ADDED TO ANY ORDER WITH BOBCAT PACKAGE OR COMFORT AND PERFORMANCE PACKAGE SELECTION

NOTE: Individual Options SLP includes a 20% premium when compared to ordering the option in a package

NOTE: Several individual options may require additional equipment, see details below. If the option requires additional equipment the Bobcat ordering systems will automatically add the required equipment to the order.

In die	ideral.	Cak	Ontio	

	<u>Individual Cab Options</u>			
MR02-C03	Enclosed Cab with HVAC	\$4,626	30.0%	\$3,237.99
MR02-C04	Clear Side Enclosed Cab with Auto HVAC	\$6,907	30.0%	\$4,834.90
MR02-C05	Clear Side Enclosed Cab with HVAC	\$6,352	30.0%	\$4,446.40
MR05-C11	Heated Air Ride Suspension Seat - Cloth Includes: Heat On/Off Switch on the Back of the Seat	\$616	30.0%	\$431.20
MR05-C12	Heated Air Ride Suspension Seat - Cloth 3 Point Belt	\$616	30.0%	\$431.20
MR07-C03	Sound Reduction for SJC Controls	\$585	30.0%	\$409.84
MR08-C02	Radio Ready	\$180	30.0%	\$126.00
MR08-C03	Touch Display	\$2,122	30.0%	\$1,485.40
MR27-C02	Deluxe Headliner Standard Headliner with Dome Light and Location for Hands Free Microphone. *Required for Touch Display on Non-Enclosed Cabs.	\$86	30.0%	\$60.12
MR52-C03	Rear Camera	\$450	30.0%	\$315.00
MR55-C02	Premium LED Lights	\$322	30.0%	\$225.40

Part	rt Individual Factory Options D			Discounted
Number	Description	SLP in US \$	%	Price (USD)
	Individual Performance Options			
MR03-C03	High-Flow Hydraulics	\$2,749	30.0%	\$1,924.30
MR04-C02	Two-Speed Travel	\$2,681	30.0%	\$1,876.39

	Low Travel Speed 7.2 MPH, High Travel Speed 10.2 MPH			
MR06-C03	Power Bob-Tach Connect and Disconnect Non-Hydraulic Attachments from Inside the Cab.	\$1,053	30.0%	\$736.85
MR11-C02	Dual Direction Bucket Positioning Bucket Positioning Helps the Operator Keep the Same Tilt of the Load During Lifting (Up) and Retracting (Down). Includes On/Off Switch. 7-Pin Attachment Control is included in this option. This Option is Only Available with the Power Bob-Tach Option.	\$1,001	30.0%	\$700.70
MR28-C02	7-Pin Attachment Control Electrical Connection for Selected Attachments. *Required for High Flow Hydraulics.	\$300	30.0%	\$209.92
MR32-C02	Reversing Fan Temporarily Reverses the Cooling Fan Direction to Blow Dust and Small Debris from the Radiator and Rear Screens. Includes Three. Operating Modes: Automatic, Momentary, and OFF.	\$799	30.0%	\$559.30
MR33-C02	Automatic Ride Control	\$961	30.0%	\$672.70

Part		Software Enabled Features/Subscriptions		Discount	Discounted
Number	Description		SLP In US \$	%	Price (USD)

Features On Demand

MUST HAVE FEATURES ON DEMAND PERFORMANCE PACKAGE

NOTE: 1-5 Options, No Time Increase With Additional Options in Same Transaction Order and enable via app, available on iOS and Android

	Graer and enable via upp, available on 103 and Anarola			
9986490	Automatic Ride Control Enable	\$416	0.0%	\$416.00
	Est. Install Time: 0.25 hr			
9986489	Dual Direction Bucket Positioning Enable	\$459	0.0%	\$459.00
	Est. Install Time: 0.25 hr			
9986487	High Flow Hydraulics Enable	\$1,261	0.0%	\$1,261.00
	Est. Install Time: 0.25 hr			
9986491	Reversing Fan Enable	\$346	0.0%	\$346.00
	Est. Install Time: 0.25 hr			
9986488	Two Speed Travel Enable	\$1,229	0.0%	\$1,229.00
	Est. Install Time: 0.25 hr			

Standalone Software Updates

FEATURES ON DEMAND PERFORMANCE PACKAGE NOT REQUIRED

NOTE: Order and enable via app, available on iOS and Android Automatic Throttle Enable (T76)..... \$425 0.0% \$425.00 Machine software must be version V88.16 or later. Est. Install Time: 0.25 hr

T740 (Tier 4) M2-Series

Bobcat Compact Track Loader



Standard Equipment

74 HP Turbo Tier 4 Diesel Engine

Air Intake Heater (Automatically Activated)

Auxiliary Hydraulics: Variable Flow

Backup Alarm

9987598

Bob-Tach Mounting System

Bobcat Interlock Control System (BICS TM)

Controls: Bobcat Standard Controls with Power Assist

Cylinder Cushioning - Lift, Tilt Engine/Hydraulic Systems Shutdown

Horn

Instrumentation: Engine Temperature & Fuel Gauges,

Hour meter, RPM and Warning Lights

Lift Arm Support

Lift Path: Vertical

Lights, Front & Rear

Operator Cab

- Includes: Adjustable Suspension Seat, Top & Rear Windows, Parking Brake, Seat Bar & Seat Belt
- Roll Over Protective Structure (ROPS) meets
- SAE-J1040 & ISO 3471
- Falling Object Protective Structure (FOPS) meets SAE-J1043 & ISO 3449, Level I; (Level

II is available through Bobcat Parts)

Parking Brake - Spring Applied, Pressure Released (SAPR)

Solid Mounted Carriage with 5 Rollers

Tracks: Rubber, 17.7" Wide

Warranty: 2 years, or 2000 hours whichever occurs first

Quick Specs

	T740
Rated Operating Capacity - 35% of Tipping Load	3,200 lbs.
with Roller Suspension Carriage	3,100 lbs.
Rated Operating Capacity - 50% of Tipping Load	4,571 lbs.
Tipping Load	9,143 lbs.
Engine Model	3.4L Bobcat Engine
Engine Fuel	Diesel

Engine Cooling	Liquid
Horsepower	74
Hydraulic Pump Capacity – Standard Flow	23.0 GPM
Hydraulic Pump Capacity – High Flow (Optional)	30.5 GPM
Travel Speed	6 0 MPH
Travel Speed – 2 Speed.	5.5/8.3 MPH
Operating Weight	10,127 lbs.
with Roller Suspension Carriage	10,281 lbs.
Shipping Weight	9,211 lbs.
Cab Height	81.3"
Cab Height. Width (w/out Attachment)	78.0"
Length (w/out Attachment)	114.3"
Length (w/out Attachment)	63.7"
Reach at Maximum Height	34.2"
Reach at Maximum Height	131.4"

Part	Compact Track Loader		Discount	Discounted
Number	Description	LP In US \$	%	Price (USD)
M0277	T740 Compact Track Loader (Equipped with Tier 4 Engine)	\$74,652	30.0%	\$52,256.40
Part	Machine Configuration		Discount	Discounted
Number		LP In US \$	%	Price (USD)
	CAN BE SELECTED WITH PACKAGES <u>OR</u> WITH INDIVIDUAL OPTIONS			
	Tracks/Undercarriage			
MR09-C05	17.7" Multi Bar Track	\$850	30.0%	\$595.00
	Compatible with Solid Mounted or Roller Suspension Carriages. Loader width is 78.0"			
MR21-C13	Roller Suspension Carriage	\$1,785	30.0%	\$1,249.50
	Includes Solid Mounted Undercarriage and 4 Rollers with Leaf Spring style suspension. Compatible with 12.6" tracks (Loader width 73.4") or 17.7" tracks (Loader width is 78.0").Roller suspension carriage is not available with single speed or Performance Package P13			
	<u>Controls</u>			
MR01-C04	Selectable Joystick Control (SJC)	\$945	30.0%	\$661.50
	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. *The Cab Accessories Package is required via Individual Factory Option if option ordered without package.			

Part Bobcat Packages				Discounted	
Number	Description	SLP In US \$	%	Price (USD)	
	SELECT A ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS				
MP10-C01	Core Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, 2-Speed, Hydraulic Bucket Positioning	\$4,348	30.0%	\$3,043.60	
MP10-C02	Core + Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, High Flow, 2-Speed, Hydraulic Bucket Positioning	\$6,594	30.0%	\$4,615.80	
MP10-C11	Deluxe Package	\$8,605	30.0%	\$6,023.50	
MP10-C12	Deluxe + Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, High Flow, 2-Speed, Hydraulic Bucket Positioning	\$10,851	30.0%	\$7,595.70	
MP10-C21	Premier Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Radio, Heated Cloth Air Ride Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, High Flow, 2-Speed, Hydraulic Bucket Positioning, Automatic Ride Control, Reversing Fan	\$13,891	30.0%	\$9,723.70	

Part	Comfort Cab Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	MUST SELECT ONE BOBCAT PACKAGES OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTI	ONS		
MP07-C10	C10 Comfort Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat	\$495	30.0%	\$346.50
MP07-C23	C23 Comfort Package	\$4,752	30.0%	\$3,326.40

MP07-C27	C27 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Standard Panel, Radio, Heated Cloth Air Ride Suspension Seat	\$5,725	30.0%	\$4,007.50
MP07-C37	C37 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Radio, Heated Cloth Air Ride Suspension Seat	\$6,435	30.0%	\$4,504.50

Cab Accessories Package: Deluxe Headliner with Dome Light, Cab Accessory Harness, Power Port, Lower Interior Panels with
Storage Compartments and Cup Holder.

Part	Performance Cab Packages	•	Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)
	${\tt MUSTSELECTONEBOBCATPACKAGESORONECOMFORTANDONEPERFORMANCEPACKAGEORSELECTINDIVIDUALOPTIONS}$			
	Standard Flow Packages:			
MP06-P13	P13 Performance Package	\$1,418	30.0%	\$992.60
MP06-P23	P23 Performance Package	\$3,608	30.0%	\$2,525.60
MP06-P27	P27 Performance Package	\$3,853	30.0%	\$2,697.10
MP06-P29	P29 Performance Package	\$5,210	30.0%	\$3,647.00
MP06-P39	P39 Performance Package	\$6,417	30.0%	\$4,491.90
MP06-P67	P67 Performance Package	\$6,099	30.0%	\$4,269.30
MP06-P69	P69 Performance Package	\$7,456	30.0%	\$5,219.20
MP06-P79	P79 Performance Package	\$8,663	30.0%	\$6,064.10

Part		Individual Factory Options		Discount	Discounted
Number	Description		SLP in US \$	%	Price (USD)

CANNOT BE ADDED TO ANY ORDER WITH BOBCAT PACKAGES OR COMFORT AND PERFORMANCE PACKAGE SELECTION

 $\underline{\textit{NOTE: Individual Options SLP includes a 20\% premium when compared to ordering the option in a package}$

NOTE: Several individual options may require additional equipment, see details below. If the option requires additional equipment the Bobcat ordering systems will automatically add the required equipment to the order.

Individual Cab Options

MR25-C04	Enclosed Cab With AC/Heat	\$4,535	30.0%	\$3,174.50
MR70-C02	Deluxe cab with heat and air conditioning Sound Reduction	\$574	30.0%	\$401.80
MR08-C03	Deluxe Instrument Panel with Keyless Start	\$852	30.0%	\$596.40
MR26-C02	Radio Includes weatherproof AM/FM/NOAA Weather Band Radio, Speakers, and Antenna. Works with MP3 or other portable music player. The Cab Accessories Package is required. See NOTE above.	\$598	30.0%	\$418.60
MR80-C02	Cab Accessories Package Deluxe Headliner with Dome Light, Cab Accessory Harness, Power Port, Lower Interior Panels with Storage Compartments and Cup Holder. Required for Reversing Fan, Hydraulic Bucket Positioning, Automatic Ride Control, and SJC, Radio, Air Ride Heated Seat, Power Bob-Tach. Required for Reversing Fan, Hydraulic Bucket Positioning, Automatic Ride Control, and SJC, Radio, Air Ride Heated Seat, Power Bob-Tach	\$594	30.0%	\$415.80
MR05-C12	Cloth Heated Air Ride Suspension Seat	\$570	30.0%	\$399.00
	Individual Performance Options			
MR06-C03	Power Bob-Tach Attachment System Connect and disconnect non-hydraulic attachments from inside the cab The Cab Accessories Package is required. See NOTE above.	\$1,032	30.0%	\$722.40
MR06-C09	Bob-Dock Ready Attachment System	\$2,480	30.0%	\$1,736.00

	and disconnect hydraulic attachments from inside the cab.			
MR28-C02	7-Pin Attachment Control	\$294	30.0%	\$205.80
MR03-C03	High Flow Hydraulics	\$2,695	30.0%	\$1,886.50
MR04-C02	2-Speed	\$2,628	30.0%	\$1,839.60
MR11-C02	Hydraulic Bucket Positioning Bucket Positioning helps the operator keep the same tilt of the load during lifting. Includes On/Off switch. The Cab Accessories Package is required. See NOTE above.	\$670	30.0%	\$469.00
MR33-C02	Automatic Ride Control	\$889	30.0%	\$622.30
MR32-C02	Reversing Fan	\$739	30.0%	\$517.30

T770 (Tier 4) M2-Series Bobcat Compact Track Loader

Temporarily reverses the cooling fan direction to blow dust and small debris from the radiator and rear screens. Includes three operating modes: Automatic, Momentary, & OFF. The Cab Accessories Package is required. See NOTE above.



Standard Equipment

92 HP Turbo Tier 4 Diesel Engine
Air Intake Heater (Automatically Activated)
Auxiliary Hydraulies: Variable Flow
Backup Alarm
Bob-Tach Mounting System
Bobeat Interlock Control System (BICS TM)
Controls: Bobeat Standard Controls
Cylinder Cushioning – Lift, Tilt
Engine/Hydraulie Systems Shutdown
Horn

Instrumentation: Engine Temperature & Fuel Gauges, Hour meter, RPM and Warning Lights

Lift Arm Support Lift Path: Vertical Lights, Front & Rear Operator Cab

- Includes: Adjustable Suspension Seat, Top & Rear Windows, Parking Brake, Seat Bar & Seat Belt
- Roll Over Protective Structure (ROPS) meets
- SAE-J1040 & ISO 3471
- Falling Object Protective Structure (FOPS) meets SAE-J1043 & ISO 3449, Level I; (Level II is available through Bobcat Parts)

Parking Brake – Spring Applied, Pressure Released (SAPR)

Solid Mounted Carriage with 5 Rollers

Tracks: Rubber, 17.7" Wide

Warranty: 2 years, or 2000 hours whichever occurs first

Quick Specs

	<u>T770</u>
Rated Operating Capacity - 35% of Tipping Load	3,475 lbs.
with Roller Suspension Carriage	3,325 lbs.
Rated Operating Capacity - 50% of Tipping Load	4,960 lbs.
Tipping Load	9,929 lbs.
Engine Model	3.4L Bobcat Engine
Engine Fuel.	Diesel
Engine Cooling	Liquid
Horsepower	
Hydraulic Pump Capacity – Standard Flow	23.0 GPM
Hydraulic Pump Capacity – High Flow (Optional)	36.6 GPM
Travel Speed	6.6 MPH
Travel Speed – 2 Speed	6.1/10.7 MPH
Operating Weight	10,515 lbs.
with Roller Suspension Carriage	10,678 lbs.
Shipping Weight	9,584 lbs.
Cab Height	81.3"
Width (w/out Attachment)	78.0"
Length (w/out Attachment)	114.3"
Ground Contact Length	63.7"
Reach at Maximum Height	
Height to Hinge Pin	131.4"

Part	Compact Track Loader		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
		0=0.0=4		
M0285	T770 Compact Track Loader (Equipped with Tier 4 Engine)	\$78,851	30.0%	\$55,195.70

Part	Machine Configuration		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	CAN BE SELECTED WITH PACKAGES OR WITH INDIVIDUAL OPTIONS			
	Tracks/Undercarriage			
MR09-C05	17.7" Multi Bar Track	. \$850	30.0%	\$595.00
	Compatible with Solid Mounted or Roller Suspension Carriages. Loader width is 78.0"			
MR21-C13	Roller Suspension Carriage		30.0%	\$1,249.50
	Includes Solid Mounted Undercarriage and 4 Rollers with Leaf Spring style suspension. Compatible with 12.6" tracks (Loader width 73.4") or 17.7" tracks (Loader width is 78.0").Roller suspension carriage is not available with single speed or Performance Package P13			
	<u>Controls</u>			
M -R01-C04	Selectable Joystick Control (SJC)	. \$945	30.0%	\$661.50
_	Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. *The Cab Accessories Package is required via Individual Factory Option if option ordered without package.			
Part	Bobcat Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	SELECT A ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR			
	2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS			
MP10-C01	2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR	. \$4,348	30.0%	\$3,043.60
MP10-C01	2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS	. \$4,348	30.0%	\$3,043.60
MP10-C01 MP10-C02	2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package	. \$4,348 \$6,594	30.0% 30.0%	
_	2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package	ŕ		
_	2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package	ŕ		\$4,615.80
MP10-C02	2;)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3;) SELECT INDIVIDUAL OPTIONS Core Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, 2-Speed, Hydraulie Bucket Positioning Core + Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, High Flow, 2-Speed, Hydraulie Bucket Positioning	\$6,594	30.0%	\$4,615.80
_ MP10-C02	2;)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3;) SELECT INDIVIDUAL OPTIONS Core Package	\$6,594 \$8,605	30.0%	\$3,043.60 \$4,615.80 \$6,023.50 \$7,595.70
	2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS Core Package	\$6,594 \$8,605	30.0% 30.0%	\$4,615.80 \$6,023.50
	2;)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3;) SELECT INDIVIDUAL OPTIONS Core Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, 2-Speed, Hydraulic Bucket Positioning Core + Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, High Flow, 2-Speed, Hydraulic Bucket Positioning Deluxe Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, 2-Speed, Hydraulic Bucket Positioning Deluxe + Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat, Power Bob-Tach, 7-Pin Attachment Control, 2-Speed, Hydraulic Bucket Positioning	\$6,594 \$8,605	30.0% 30.0%	\$4,615.80 \$6,023.50

Part	Comfort Cab Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	MUST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTIO	NS		
MP07-C10	C10 Comfort Package Includes: Open Cab, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat	. \$495	30.0%	\$346.50
MP07-C23	C23 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Standard Panel, Adjustable Suspension Seat	. \$4,752	30.0%	\$3,326.40
MP07-C27	C27 Comfort Package	. \$5,725	30.0%	\$4,007.50
MP07-C37	C37 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Radio, Heated Cloth Air Ride Suspension Seat	. \$6,435	30.0%	\$4,504.50
	Cab Accessories Package: Deluxe Headliner with Dome Light, Cab Accessory Hamess, Power Port, Lower Interior Panels with Storage Compartments and Cup Holder.			

Part	Performance Cab Packages		Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)
	MUST SELECT ONE BOBCAT PACKAGE OR ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIDUAL OPTIONS			
	Standard Flow Packages:			
MP06-P13	P13 Performance Package	\$1,418	30.0%	\$992.60
	Includes: Power Bob-Tach, Hydraulic Bucket Positioning			
MP06-P23	P23 Performance Package.	\$3,608	30.0%	\$2,525.60
	Includes: Power Bob-Tach, 2-Speed, Hydraulic Bucket Positioning			
MP06-P27	P27 Performance Package.	\$3,853	30.0%	\$2,697.10
	Includes: Power Bob-Tach, 7-Pin Attachment Control, 2-Speed, Hydraulic Bucket Positioning			
MP06-P29	P29 Performance Package	\$5,210	30.0%	\$3,647.00

	Includes: Power Bob-Tach, 7-Pin Attachment Control, 2-Speed, Hydraulie Bucket Positioning, Automatic Ride Control, Reversing Fan			
MP06-P39	P39 Performance Package Includes: Bob-Dock Ready, Power Bob-Tach, 7-Pin Attachment Control, 2-Speed, Hydraulic Bucket Positioning, Automatic Ride Control, Reversing Fan	\$6,417	30.0%	\$4,491.90
	High Flow Packages:			
MP06-P67	P67 Performance Package	\$6,099	30.0%	\$4,269.30
MP06-P69	P69 Performance Package	\$7,456	30.0%	\$5,219.20
MP06-P79	P79 Performance Package	\$8,663	30.0%	\$6,064.10

Part Number	Individual Factory Options		Discount	Discounted
Tumber	Description	SLP in US \$	%	Price (USD)
	CANNOT BE ADDED TO ANY ORDER WITH BOBCAT PACKAGE OR COMFORT AND PERFORMANCE PACKAGE SELECTION			
	NOTE: Individual Options SLP includes a 20% premium when compared to ordering the option in a package			
NOTE: Several in	dividual options may require additional equipment, see details below. If the option requires additional equipment the Bobcat ordering systems wadd the required equipment to the order.	ill automatically		
	Individual Cab Options			
M -R25-C04	Enclosed Cab With AC/Heat	\$4,535	30.0%	\$3,174.50
_	Deluxe cab with heat and air conditioning			
MR70-C02	Sound Reduction	\$574	30.0%	\$401.80
	Reduces operator and by-stander noise levels			
MR08-C03	Deluxe Instrument Panel with Keyless Start	\$852	30.0%	\$596.40
	Monitors key loader functions, communicates alerts and provides additional attachment information to track usage.			
M -R26-C02	Radio	\$598	30.0%	\$418.60
M1020 C02	Includes weatherproof AM/FM/NOAA Weather Band Radio, Speakers, and Antenna. Works with MP3 or other portable	40.0	50.070	5410.00
	music player. The Cab Accessories Package is required. See NOTE above.			
M -R80-C02	Cab Accessories Package	\$594	30.0%	\$415.80
_	Deluxe Headliner with Dome Light, Cab Accessory Harness, Power Port, Lower Interior Panels with Storage Compartments			
	and Cup Holder. Required for Reversing Fan, Hydraulic Bucket Positioning, Automatic Ride Control, and SJC, Radio, Air			
	Ride Heated Seat, Power Bob-Tach. Required for Reversing Fan, Hydraulic Bucket Positioning, Automatic Ride Control, and SJC, Radio, Air Ride Heated Seat, Power Bob-Tach			
	500, Radio, All Ride Heated Seal, Fower Boo-Taleii			
	Clad Hart J A's D'd. Commission Cont	\$570	20.00/	
MR05-C12	Cloth Heated Air Ride Suspension Seat	\$5/0	30.0%	\$399.00
	includes freat on on switch on the back of the seat. The Cao Accessories Fackage is required. See NOTE above.			
	Individual Performance Options			
M B06 C02	Power Bob-Tach Attachment System	\$1,032	20.00/	\$722.40
MR06-C03	Connect and disconnect non-hydraulic attachments from inside the cab The Cab Accessories Package is required. See NOTE	31,032	30.0%	\$722.40
	above.			
M - P06-C00	Bob-Dock Ready Attachment System	\$2,480	30.0%	\$1 736 00
MR06-C09	Bob-Dock Ready Attachment System	\$2,480	30.0%	\$1,736.00
MR06-C09		\$2,480	30.0%	\$1,736.00
MR06-C09 MR28-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect	\$2,480 \$294	30.0% 30.0%	\$1,736.00 \$205.80
_	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab.	,		
_	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	,		
MR28-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294	30.0%	\$205.80
MR28-C02 MR03-C03	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294 \$2,695	30.0% 30.0%	\$205.80 \$1,886.50
MR28-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294	30.0%	\$205.80
MR28-C02 MR03-C03 MR04-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294 \$2,695 \$2,628	30.0% 30.0% 30.0%	\$205.80 \$1,886.50 \$1,839.60
MR28-C02 MR03-C03	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control. Required for High Flow Hydraulics. High Flow Hydraulics. Provides 26.7 GPM and 3500 PSI for attachment operation. The 7-pin attachment control kit is required. 2-Speed. Includes 2-Speed motors and 3-Point Seat Belt Hydraulic Bucket Positioning.	\$294 \$2,695	30.0% 30.0%	\$205.80 \$1,886.50
MR28-C02 MR03-C03 MR04-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294 \$2,695 \$2,628	30.0% 30.0% 30.0%	\$205.80 \$1,886.50 \$1,839.60
MR28-C02 MR03-C03 MR04-C02 MR11-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294 \$2,695 \$2,628	30.0% 30.0% 30.0% 30.0%	\$205.80 \$1,886.50 \$1,839.60 \$469.00
MR28-C02 MR03-C03 MR04-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294 \$2,695 \$2,628 \$670	30.0% 30.0% 30.0%	\$205.80 \$1,886.50 \$1,839.60
MR28-C02 MR03-C03 MR04-C02 MR11-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294 \$2,695 \$2,628 \$670	30.0% 30.0% 30.0% 30.0%	\$205.80 \$1,886.50 \$1,839.60 \$469.00
MR28-C02 MR03-C03 MR04-C02 MR11-C02 MR33-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294 \$2,695 \$2,628 \$670 \$889	30.0% 30.0% 30.0% 30.0% 30.0%	\$205.80 \$1,886.50 \$1,839.60 \$469.00 \$622.30
MR28-C02 MR03-C03 MR04-C02 MR11-C02	Includes Power Bob-Tach, Bob-Dock interface plate, Tee and capped auxiliary hydraulic line within loader lift arm. Connect and disconnect hydraulic attachments from inside the cab. 7-Pin Attachment Control	\$294 \$2,695 \$2,628 \$670	30.0% 30.0% 30.0% 30.0%	\$205.80 \$1,886.50 \$1,839.60 \$469.00

T870 (Tier 4) M2-Series Bobcat Compact Track Loader





Standard Equipment

100 HP Turbo Tier 4 Diesel Engine

2-Speed Travel

Air Intake Heater (Automatically Activated)

Auxiliary Hydraulics: Variable Flow

Backup Alarm

Bob-Tach Mounting System

Bobcat Interlock Control System (BICS TM)

Controls: Bobcat Standard with Power Assist

Cylinder Cushioning – Lift, Tilt Engine/Hydraulic Systems Shutdown

Horn

Part

Number

Description

Instrumentation: Engine Temperature & Fuel Gauges,

Hour meter, RPM and Warning Lights

Lift Arm Support Lift Path: Vertical Lights, Front & Rear

Operator Cab

- Includes: Adjustable Suspension Seat, Top & Rear Windows, Parking Brake, Seat Bar & Seat Belt
- Roll Over Protective Structure (ROPS) meets
- SAE-J1040 & ISO 3471
- Falling Object Protective Structure (FOPS) meets
 SAE-J1043 & ISO 3449, Level I; (Level
 II is available through Bobcat Parts)

Parking Brake - Spring Applied, Pressure Released (SAPR)

5 Link Torsion Suspension with 5 Rollers

Hydraulic Track Tensioning Tracks: Rubber, 17.7" Wide

Warranty: 2 years, or 2000 hours whichever occurs first

Quick Specs

	T070
The state of the s	18/0
Rated Operating Capacity - 35% of Tipping Load	3,650 lbs.
Rated Operating Capacity - 50% of Tipping Load	5,200 lbs.
Tipping Load	10,430 lbs.
Engine Model	3.4L Bobcat Engine
Engine Fuel	Diesel
Engine Cooling	Liquid
Horsepower	100
Hydraulic Pump Capacity – Standard Flow	23.0 GPM
Hydraulic Pump Capacity – High Flow (Optional)	36.6 GPM
Travel Speed	5.5 MPH
Travel Speed – 2 Speed.	9.3 MPH
Operating Weight	12,925 lbs.
Shipping Weight	11,749 lbs.
Cab Height	84.8"
Width (w/out Attachment)	82.8"
Length (w/out Attachment)	119.3"
Ground Contact Length	70.2"
Reach at Maximum Height	36.5"
Height to Hinge Pin	145.4"

Part	Compact Track Loa	ader	Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
M0293	T870 Compact Track Loader (Equipped with Tier 4 Engine)	\$98,105	30.0%	\$68,673.50
Part	Machine Configura	tion	Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)

CAN BE SELECTED WITH PACKAGES $\underline{\mathbf{OR}}$ WITH INDIVIUAL OPTIONS

Controls

Features include: Selectable patterns (ISO or H-Pattern), Auto Idle, Horsepower Management, Speed Management, Drive Response, Drift Compensation and Foot Pedal for Engine Speed Control. *The Cab Accessories Package is required via Individual Factory Option if option ordered without package.

Part	Bobcat Packages		Discount	Discounted
Number	Description	SLP In US \$	%	Price (USD)
	SELECT A ORDERING PATH: 1:) SELECT ONE BOBCAT PACKAGE OR 2:)ONE COMFORT AND ONE PERFORMANCE PACKAGE OR 3:) SELECT INDIVIDUAL OPTIONS			
MP10-C21	Premier Package	\$7,062	30.0%	\$4,943.40

Comfort Cab Packages	Discount	Discounted

SLP In US \$ %

Price (USD)

	MUST SELECT ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIUAL OPTIONS			
MP07-C37	C37 Comfort Package Includes: Enclosed Cab with AC/Heat, Sound Reduction, Cab Accessories Package, Deluxe Instrument Panel with Keyless Start, Radio, Heated Cloth Air Ride Suspension Seat	\$2,656	30.0%	\$1,859.20
	Cab Accessories Package: Deluxe Headliner with Dome Light, Cab Accessory Harness, Power Port, Lower Interior Panels with Storage Compartments and Cup Holder.			

Part	Performance Cab Packages		Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)
	MUST SELECT ONE COMFORT AND ONE PERFORMANCE PACKAGE OR SELECT INDIVIUAL OPTIONS	•		
MP06-P29	Standard Flow Packages: P29 Performance Package	\$2,160	30.0%	\$1,512.00
MP06-P67	P67 Performance Package	\$3,049	30.0%	\$2,134.30
MP06-P69	P69 Performance Package Includes: Power Bob-Tach, 7-Pin Attachment Control, High Flow, 2-Speed, Hydraulic Bucket Positioning, Automatic Ride Control, Reversing Fan	\$4,406	30.0%	\$3,084.20
Part	Individual Factory Options		Discount	Discounted
Number	Description	SLP in US \$	%	Price (USD)

CANNOT BE ADDED TO ANY ORDER WITH COMFORT AND PERFORMANCE PACKAGE SELECTION

NOTE: Individual Options SLP includes a 20% premium when compared to ordering the option in a package

NOTE: Several individual options may require additional equipment, see details below. If the option requires additional equipment the Bobeat ordering systems will automatically add the required equipment to the order.

	<u>Individual Cab Options</u>			
MR70-C02	Sound Reduction	\$574	30.0%	\$401.80
MR08-C03	Deluxe Instrument Panel with Keyless Start	\$852	30.0%	\$596.40
MR26-C02	Radio Includes weatherproof AM/FM/NOAA Weather Band Radio, Speakers, and Antenna. Works with MP3 or other portable music player. The Cab Accessories Package is required. See NOTE above.	\$598	30.0%	\$418.60
MR05-C12	Cloth Heated Air Ride Suspension Seat	\$570	30.0%	\$399.00
	Individual Performance Options			
MR28-C02	7-Pin Attachment Control	\$294	30.0%	\$205.80
MR03-C03	High Flow Hydraulics	\$2,695	30.0%	\$1,886.50
MR11-C02	Hydraulic Bucket Positioning Bucket Positioning helps the operator keep the same tilt of the load during lifting. Includes On/Off switch. The Cab Accessories Package is required. See NOTE above.	\$670	30.0%	\$469.00
MR33-C02	Automatic Ride Control	\$889	30.0%	\$622.30
MR32-C02	Reversing Fan Temporarily reverses the cooling fan direction to blow dust and small debris from the radiator and rear screens. Includes three operating modes: Automatic, Momentary, & OFF. The Cab Accessories Package is required. See NOTE above.	\$739	30.0%	\$517.30

Kay D. Norris

From:

Chris Gerving <chris.gerving@doosan.com>

Sent:

Friday, April 29, 2022 4:16 PM

To:

Kay D. Norris

Cc:

Alyx Schmitz

Subject:

EXTERNAL Updated Invoices

WARNING: This email originated outside of Jackson County.

DO NOT CLICK links or attachments unless you recognize the sender and know the content is safe.

Good Afternoon,

I am responding to your inquiry relating to the Dealer PDI, freight charges, and material & logistics fees that were included on quotes AMS-04737v1 and AMS-04736v3 under the MO NASPO Construction contract. These items are addressed in section 5 of Exhibit B – Scope of Work.

"Any allowable freight, shipping and handling costs and set-up fees paid by a Purchasing Entity are to be annotated on the quote/invoice as a separate line item. Quotes shall show the Contractor's suggested retail price less any trade-in allowance if applicable, contract

percentage discount off, freight cost, set-up fees, any allied or incidental costs and the final price for each item delivered."

We classify PDI and Assembly as set-up fees and the surcharge is being utilized to offset short term incidental costs due to supply chain constraints. As such, they are included as separate line items in accordance with the scope of work. If you have any additional questions, feel free to reach out to me and we can continue to discuss.

Respectfully,

Chris A. Gerving
Government Account Manager
Bobcat Company
250 E Beaton Drive
West Fargo, ND 58078
M (701) 526-8357
www.bobcat.com/government
www.bobcat.com



ATTACHMENT C-1 TRACKED LOADERS

If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one.

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	T450	Current	30%
Bobcat	T62	Current	30%
Bobcat	T64	Current	30%
Bobcat	T66	Current	30%
Bobcat	T76	Current	30%
Bobcat	T740	Current	30%
Bobcat	T770	Current	30%
Bobcat	T870	Current	30%
Bobcat	MT55	Current	20%
Bobcat	MT85	Current	20%
Bobcat	MT100	Current	20%
For Bobcat Track Loaders			
Attachments/Accessories: 24 %			
Options: <u>30</u> % Trade-ins: <u>Yes</u> AvailableNot Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: 3 % (In addition to the equipment discount) based on 6 Units purchased			
For Bobcat MT Line			
Attachments/Accessories: 24 %			
Options: <u>20</u> % Trade-ins: <u>Yes</u> AvailableNot Available (Include any special conditions on a separate sheet)	i e		
Multiple Unit discount: 3 % (In addition to the equipment discount) based on 6 Units purchased			