

## Request for Legislative Action

Res. #20841

Sponsor: Dan Tarwater III

Date: December 13, 2021

### Completed by County Counselor's Office

Action Requested:	Resolution	Res.Ord No.:	20841
Sponsor(s):	Daniel T. Tarwater III	Legislature Meeting Date:	12/13/2021

### Introduction

**Action Items:** ['Authorize']

**Project/Title:**

Authorizing the Chairman of the Legislature to execute an eleven-month Consulting Agreement with two twelve-month options to extend with Fred Dreiling, LLC, of Kansas City, MO (Jackson County) to serve as Chief Lobbyist to perform State Legislative Lobbyist Services for the Legislature, under the terms and conditions of Request for Qualifications No. 69-21, at a cost to the County for 2021 in the amount of \$9,791.66, and a cost to the County for 2022 not to exceed \$117,500.00.

### Request Summary

The Legislature has a continuing need to enlist the services of a lobbyist to assess the current political climate in the State of Missouri, recommend appropriate strategies that would benefit the County, inform the Legislature on all pertinent legislative issues, and provide lobbying service as requested.

Chapter 2, Section 295 of the Jackson County Code provides the authority of the legislature to establish the position of lobbyist to the legislature.

Request for Qualifications No. 69-21 was issued October 13, 2021. A total of twenty-three notifications were distributed and two responses were received and evaluated pursuant to the attached memo.

Fred Dreiling will serve as Chief Lobbyist with participation from the following team members, to include both minority and woman participation at 12.5% and 15% respectively: Bennie Lewis, Cara Hoover, and Noel Torpey. Together, the team has over 60 years of combined experience.

To better align with the state legislative cycle, the initial contract award will run for an eleven-month period from December 2021 thru October 2022, with two twelve-month options for extension for the periods November 2022 thru October 2023 and November 2023 thru October 2024. The annual cost to the County will not exceed \$117,500.

Pursuant to Section 1054.6 of the Jackson County Code, a recommendation is made for the award of an eleven-month agreement with two twelve-month options to extend for Legislative Lobbyist Services to Fred Dreiling LLC of Kansas City, MO in an amount not to exceed \$9,791.66 for the 2021 fiscal year. Availability of 2022 funds subject to annual appropriation.

### Contact Information

<b>Department:</b>	County Legislature	<b>Submitted Date:</b>	12/6/2021
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## Request for Legislative Action

<b>Name:</b>	Crissy Wooderson	<b>Email:</b>	CWooderson@jacksongov.org
<b>Title:</b>	Legislative Auditor	<b>Phone:</b>	816-881-3310

Budget Information			
Amount authorized by this legislation this fiscal year:			\$9,792
Amount previously authorized this fiscal year:			\$117,500
Total amount authorized after this legislative action:			\$127,292
Is it transferring fund?			No
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
001 (General Fund)	0112 (Legislature as a Whole)	56021 (Lobbyist Services)	\$9,792

## Request for Legislative Action

<b>Prior Legislation</b>	
<b>Prior Ordinances</b>	
Ordinance:	Ordinance date:
<b>Prior Resolution</b>	
Resolution:	Resolution date:
20612	February 1, 2021
20359	January 27, 2020
20097	February 25, 2019
19706	January 29, 2018

<b>Purchasing</b>	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Formal Bid
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

<b>Compliance</b>	
<b>Certificate of Compliance</b>	
In Compliance	
<b>Minority, Women and Veteran Owned Business Program</b>	
Reviewed for Goals:	
MBE:	9.50%
WBE:	11.70%
VBE:	.00%
<b>Prevailing Wage</b>	
Not Applicable	

<b>Fiscal Information</b>	
<ul style="list-style-type: none"><li>There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered.</li></ul>	

## Request for Legislative Action

### History

Crissy Wooderson at 12/6/2021 2:27:57 PM - [Submitted | Requesting for the agenda 12/13/2021.]  
Department Director: Mary Jo Spino at 12/6/2021 2:54:43 PM - [ Approved | ]  
Finance (Purchasing): Barbara J. Casamento at 12/6/2021 3:38:18 PM - [ Approved | ]  
Compliance: Katie M. Bartle at 12/6/2021 5:12:00 PM - [ Approved | eRLA 340 ]  
Finance (Budget): Mark Lang at 12/7/2021 10:06:59 AM - [ Approved | The fiscal note is attached. ]  
Executive: Sylvy Stevenson at 12/7/2021 11:01:12 AM - [ Approved | ]  
Legal: Elizabeth Freeland at 12/9/2021 8:19:43 AM - [ Approved | ]

### Fiscal Note:

This expenditure was included in the Annual Budget.

PC# 011221002 000

Date: December 7, 2021

RES # 20841  
eRLA ID #: 340

Org Code/Description	Object Code/Description	Not to Exceed
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**001 General Fund**

0112 Legislature - As a Whole	56021 Lobbyist Services	\$ 9,792
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**FUTURE YEARS ARE SUBJECT TO APPROPRIATION**

		\$ 9,792
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**APPROVED**  
By Mark Lang at 10:05 am, Dec 07, 2021

Budget Office

To: Barbara Casamento, Purchasing Administrator  
 From: Crissy Wooderson, Legislative Auditor  
 Date: December 3, 2021  
 RE: RFQ 69-21 Evaluation and Recommendation

RFQ 69-21 was issued October 13, 2021 seeking proposals from qualified respondents for State Legislative Lobbyist Services for use by the Jackson County, Missouri Legislature. Twenty-three notifications were distributed, and two responses were received and evaluated as follows:

Evaluation Criteria:	Maximum Points	Respondents	
		Fred Dreiling, LLC Kansas City, MO	Gamble & Schlemeier Jefferson City, MO
Responsiveness to Request for Qualifications	10	10	8
Firm Experience	10	10	9
References	10	10	9
Qualifications of Employees	30	30	30
Ability to Perform	30	28	25
Additional Services Offered	10	7.5	7.5
<b>Total</b>	<b>100</b>	<b>95.5</b>	<b>88.5</b>

A recommendation of award to Fred Dreiling, LLC is made as the most qualified respondent with the highest evaluation score. Fred Dreiling will serve as Chief Lobbyist with participation from the following team members, to include both minority and woman participation at 12.5% and 15% respectively: Bennie Lewis, Cara Hoover, and Noel Torpey. Together, the team has over 60 years of combined experience.

Fred Dreiling's pricing is attached to this memo at an annual cost of \$117,500. Funds for December 2021 are in the current budget 001-0112-56021. Funds for 2022 are subject to appropriation and adoption of the annual budget.

To better align with the state legislative cycle, the initial contract award will run for an eleven-month period from December 2021 thru October 2022, with two twelve-month options for extension for the periods November 2022 thru October 2023 and November 2023 thru October 2024.

Fred Dreiling, LLC  
Description of Services and Compensation

1. Consultant will assess the current political climate in Missouri and recommend appropriate strategies that would benefit Jackson County.
2. Consultant will inform the county on all pertinent legislative issues. Consultant will monitor the appropriations process and seek funds that could benefit Jackson County. Consultant will look for additional federal funding that could be made available for Jackson County.
3. Consultant will provide appropriate and proper representation in the State of Missouri, the General Assembly, and all other governments as directed by Jackson County.
4. Consultant will be available to meet with Jackson County Officials when requested. Consultant will be available to attend legislative and committee meetings.
5. Consultant will be responsible for its own compliance with the provisions of section 105.450 et seq., RSMO.
6. Consultant shall bear all expenses of its work under this agreement.
7. Consultant will be responsible for directing the efforts amount shall be divided by the consultants as prescribed by the contract. of the entire legislative team in Jefferson City.
8. Consultant shall be paid \$9,791.66 per month. This amount shall be divided by the consultants as prescribed by the contract.