#### IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding twenty-four month term and supply contracts with three twelve month options to extend, for the furnishing of paint and painting supplies for use by various County departments to Sherwin Williams of Kansas City, MO, and PPG Architectural Finishes under the terms and conditions of Invitation to Bid No. 84-17.

**RESOLUTION NO. 19689, January 16, 2018** 

**INTRODUCED BY Greg Grounds, County Legislator** 

WHEREAS, the Director of Finance and Purchasing has solicited formal written bids on Invitation to Bid No. 84-17, for the furnishing of paint and painting supplies for use by various County departments; and,

WHEREAS, a total of twenty-nine bid notifications were distributed and four responses were received, from the following:

#### **Bidder**

Sherwin Williams Kansas City (Jackson County), MO

PPG Architectural Finishes, Inc. Kansas City (Jackson County), MO

Davis Paints North Kansas City, MO

Spectrum Paint Kansas City, MO

WHEREAS, following evaluation of the bids submitted, the Director of Finance and Purchasing recommends the contract be divided and awarded to Sherwin Williams of Kansas City, MO, and PPG Architectural Finishes, Inc. of Kansas City, Mo, under the

terms and conditions of Invitation to Bid No. 84-17, as the two lowest and best bidders, to best meet the needs of the using departments and to ensure the ready availability of all required materials, as set forth in the attached recapitulation and analysis; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award and any necessary extensions; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on the contracts, to the extent sufficient appropriations to the using spending agencies have been made in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature. APPROVED AS TO FORM: puty County Counselor Certificate of Passage I hereby certify that the attached resolution, Resolution No. 19689 of January 16, 2018, was duly passed on Jackson County Legislature. The votes thereon were as follows: Yeas \_\_\_\_\_ Nays\_\_\_\_ Abstaining Absent Mary Jo Spino, Clerk of Legislature Date This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.

appropriations.

Date 1 10/2018

Director of Finance and Purchasing

	UNT						Res.	19689
	AMOUNT							]  -
Sherwin Williams	AMOUNT	\$865,23						ABSTRACT
Davis Paint	AMOUNT	Pig aas						
PPG Architectural Finishes	AMOUNT	8198.09						
Spectrum Paint	AMOUNT	£935, 97						
	UNIT   QTY							
4/17 FY: P	DESCRIPTION	s 1-24						DF 1
	ON COL	1.0 Total, Items 1-24						PAGE 1 OF 1

## REQUEST FOR LEGISLATIVE ACTION

**Action Requested** 

**SUBJECT** 

Completed by County Counselor's Office: Res/Ord No.: 19689

Sponsor(s): Date:

Greg Grounds

January 16, 2018

	Resolution							
	Ordinance							
1	Project/Title: Awarding a Twenty-Four Month	Term and Sup	ply Contract w	ith Three Twelve	Month Optio	ns to		
	- t c it c it c it c it is and Doint Supplied for the Parcillies Malidectical Department (Metades							
	CO							
	The Sherwin Williams Company of Kansas City, MO under the terms and conditions of Invitation to Bid 84-17.							
BUDGET								
INFORMATION	Amount authorized by this legislation this fisc	cal year:				1		
To be completed	Amount previously authorized this fiscal year	;						
By Requesting	Total amount authorized after this legislative	action:						
Department and	Amount budgeted for this item * (including tr	ransfers):						
Finance	Source of funding (name of fund) and accoun	t code number						
	* If account includes additional funds for other expenses, t	total budgeted in th	ne account is: \$					
	OTHER FINANCIAL INFORMATION:					100		
	<ul> <li>□ No budget impact (no fiscal note required)</li> <li>□ Term and Supply Contract (funds approve</li> </ul>	d in the annual	budget): estim	ated value and us	e of contract:			
	Department:	d ill the aimuai	Estimated	Use:				
	Department.							
	Facilities Management (includes DOC)		\$150,000.					
	Parks + Rec		\$ 25,500	.00				
	D: W De-last (if applicable):							
	Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable)	e):						
PRIOR	Prior ordinances and (date):							
LEGISLATION	Prior resolutions and (date): 18278 (October 2	1, 2013), 1766	1 (September	12, 2011)				
CONTACT								
INFORMATION	RLA drafted by (name, title, & phone): Katie The Facilities Management Division (includes	Bartle, Senior	f Corrections)	and Parks + Rec r	equire a Term	n and		
REQUEST	Supply Contract for the furnishing of Paint an	d Paint Supplie	es. The Purcha	sing Department	ssued Invitat	ion to Bid		
SUMMARY	84-17 in response to those requirements.	a rumi supp						
					ad as fallows			
	A total of twenty-nine notifications were distr	ibuted and four	r bids were rec	eived and evaluate	ed as follows	•		
				PPG				
	Item	Unit of	Sherwin	Architectural	Davis	Spectrum		
	Atom	Measure	Williams	Finishes	Paint	Paint		
	Acrylic Latex Paint, Exterior Wood, Flat	5 Gallon	\$76.95	\$75.00	\$79.25	\$90.50		
	Sheen, Better Quality	Pail	#20.0£	\$17.99	\$21.40	\$20.00		
	100% Acrylic Latex Primer, Best Quality,	1 Gallon	\$30.95	\$17.55	Ψ21.40	Ψ20.00		
	Exterior Wood Paint Thinner, Mineral Spirits	1 Gallon	\$7.25	\$6.99	\$7.99	\$6.95		
	Paint Thinner, Mineral Spirits  Paint Thinner, Mineral Spirits	2 ½ Gallon	\$18.13	\$16.99	\$17.45	\$17.95		
	Tame Timmer, Wimerax Spares	Pail			****	00000		
	Paint Thinner, Mineral Spirits	5 Gallon	\$37.50	\$34.99	\$34.90	\$39.95		
		Pail	610.00	\$9.50	\$9.60	\$10.49		
	Lacquer Thinner	1 Gallon	\$10.00 \$40.00	\$36.00	\$67.43	\$39.95		
	Lacquer Thinner	5 Gallon Pail	₽40.00	\$50.00				
		Tan			***************************************			

Item	Unit of Measure	Sherwin Williams	PPG Architectural Finishes	Davis Paint	Spectrum Paint
Oil Base Interior Enamel Semi-Gloss	1 Gallon	\$19.20	\$20.95	\$19.75	\$27.85
Latex Eggshell (Pro-Mar 200) Wall Paint	1 Gallon	\$19.35	\$12.95	\$15.72	\$15.28
Latex Eggshell (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$91.75	\$64.75	\$78.60	\$76.40
Latex Flat (Pro-Mar 200) Wall Paint	1 Gallon	\$10.99	\$12.95	\$14.82	\$12.10
Latex Flat (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$54.95	\$64.75	\$74.10	\$60.50
Semi-Gloss Polyurethane, Clear Wood Finish	1 Gallon	\$31.99	\$26.95	\$38.44	\$35.95
Oil Base Stain Killer, Kilz or Better	1 Gallon	\$18.01	\$15.95	\$15.59	\$20.80
Oil Base Stain Killer, Kilz or Better	5 Gallon Pail	\$90.05	\$79.75	\$85.37	\$101.40
Oil Base Stain Killer, Kilz or Better, Spray Can	Case	\$21.84 \$3.64 ea	\$47.88 \$3.99 ea	\$29.88 \$4.98 ea	\$3.85 ea
Ultra Lite Drywall Compound	5 Gallon Pail	\$16.00	\$15.50	No Bid	\$13.40
OSHA Safety Yellow, High Gloss Oil	1 Gallon	\$26.50	\$24.95	\$23.75	\$32.70
OSHA Safety Yellow, High Gloss Oil	5 Gallon Pail	\$132.50	\$124.75	\$118.75	\$163.50
Ceiling Paint, Latex, Flat, White	1 Gallon	\$10.99	\$7.95	\$10.41	\$11.75
Ceiling Paint, Latex, Flat, White	5 Gallon Pail	\$54.95	\$39.75	\$52.05	\$55.75
Denatured Alcohol	1 Gallon	\$9.00	\$8.95	\$7.99	\$8.20
Quick Dry Oil Enamel with Rust Protection, Flat Black	1 Gallon	\$16.90	\$23.95	\$17.21	\$31.50
Oil Base Floor and Deck Enamel	1 Gallon	\$19.20	\$19.95	\$21.77	\$39.25
Discount off Manufacturer's Published Price List		20%	25% Paints 20% Supplies	Varies	30%
Up-Charge for Deep Tones and Accents		None	None	None	\$1.00/Ga

award of a Twenty-Four Month Term and Supply Contract with Three Twelve Month Options to Extend, for the furnishing of Paint and Paint Supplies for use by the Facilities Management Division (includes Department of Corrections Facilities) and Parks + Rec to PPG Architectural Finishes, Inc., of Kansas City, MO and The Sherwin Williams Company of Kansas City, MO as the best bids received.

The split award will allow Parks + Rec to take advantage of the lowest prices provided by PPG Architectural Finishes, Inc., of Kansas City, MO. Facilities Management Division (including Department of Corrections Facilities) requires the color matching capabilities of The Sherwin Williams Company, of Kansas City, MO.

"as peeded" basis and does not obligate Jackson County. Missouri to pay any specific

	This award is made on an "as needed" basis and does not obligate Jackson County, Missouri to pay any specific amount. The availability of funds for specific purchases is subject to annual approval.
CLEARANCE	<ul> <li>☐ Tax Clearance Completed (Purchasing &amp; Department) N/A</li> <li>☐ Business License Verified (Purchasing &amp; Department) N/A</li> <li>☐ Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</li> </ul>
COMPLIANCE	☐ MBE Goals ☐ WBE Goals ☐ VBE Goals ☐ VBE Goals
ATTACHMENTS	Abstract of Bids, Award Recommendations from the Using Departments, and the pertinent pages of each vendor's bid documents.

REVIEW	Department Director:	Date: 1/5/2018
	Finance (Budget Approval):  If applicable	Date: 1/8/18
	Division Manager:	Date:
	County Counselor's Office:	Date:

<u>Fiscal</u>	Information (to be verified	by Budget Office in Finance	Department)					
	This expenditure was included	in the annual budget.						
	Funds for this were encumbered from the Fund in							
	There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.							
	Funds sufficient for this expenditure will be/were appropriated by Ordinance #							
	Funds sufficient for this approp	riation are available from the sour	ce indicated below.					
	Account Number:	Account Title:	Amount Not to Exceed:					
×	This award is made on a need be funds for specific purchases wi	asis and does not obligate Jackson	n County to pay any specific amount. The availabeach using agency places its order.	ility of				
	This legislative action does not	impact the County financially and	d does not require Finance/Budget approval.					



### JACKSON COUNTY Parks + Rec.

22807 Woods Chapel Road Blue Springs, Missouri 64015 www.jacksongov.org

Administration Historic Sites Ranger Station Leisure Services (816) 503-4800 Fax (816) 795-1234

Kemper Outdoor Education Center (816) 229-8980

Fred Arbanas Golf Course at Longview Lake (816) 761-9445

Blue Springs Marina (816) 795-1112

Jacomo Marina (816) 795-8888

Longview Marina (816) 966-0131

Special Population Services (816) 763-5130

#### **MEMORANDUM**

TO:

Katie Bartle, Senior Buyer, Purchasing

FROM:

Wayne Shipley, Park Supervisor

DATE:

December 4, 2017

**SUBJECT:** T/S Contract No. 84-17 "Painting & Painting Supplies"

The Parks + Rec. Department recommendation is to award the contract to PPG Paints as the lowest and best bid.

Our projected usage during the next twelve months is \$25,500.

300 - 1654 - 57340 - \$5,500

300 - 1682 - 57340 - \$1,500

003 - 1602 - 57340 - \$18,500



JACKSON COUNTY DEPT. OF CORRECTIONS 1300 CHERRY KANSAS CITY, MISSOURI 64106

TO:

Katie Bartle, Senior Buyer

FROM:

Craig Mosher, Facility Administrator

DATE:

December 5, 2017

RE:

Paint and Supplies

The Department of Corrections recommends award of T&S 84-17: Paint and Paint Supplies to Sherwin Williams.

The Department of Corrections does not use all of the products in the bid. The ones mostly used are:

- 1. Oil based enamel
- 2. Latex flat white
- 3. Paint thinner
- 4. Lacquer thinner

The yendor with the lowest cost for these products is Sherwin Williams.

Samples of latex eggshell paint were obtained from each vendor. Coverage rates for all samples except Sherwin Williams indicated that applying additional paint to surfaces may be needed. One vendor recommended a two coat application. Sherwin Williams paint coats better, achieving a lower cost per gallon. This was documented in a 2013 email to Annessa Culbertson, then Senior Buyer, in the Purchasing Department. (See Attached)

Sherwin Williams has store locations that are centrally located to the KC metro area. This reducing time spent on acquiring supplies. The locality also cuts response time in case of emergencies.

Sherwin Williams provides excellent customer service. Their knowledge is invaluable when product questions arise and when different applications and advice is needed.

Department of Corrections currently uses Sherwin Williams. Color matching will be more difficult if another vendor is chosen. Although most vendors have color matching technology, the colors may not the same. This plays an important role with touch up painting and trying to match surface colors.

After review, the Department of Corrections recommends Sherwin Williams for award.



# JACKSON COUNTY Facilities Management Division

Res. 19689

(816) 881-3258 Fax: (816) 881-3583

Jackson County Courthouse 415 East 12th Street, Third Floor Mezzanine Kansas City, Missouri 64106 jacksongov.org

#### **MEMORANDUM**

From: Joseph Tomlinson, Facilities Management Administrator

To: Katie Bartle, Senior Buyer, Purchasing Department

**Date**: 12/27/2017

Subject: Bid Evaluation 84-17, Paint and Paint Supply T&S Contract Recommendation

#### Katie,

This memorandum is being prepared and submitted in response to your request for feedback regarding the above contract being awarded by Jackson County for Paint and Paint Supply on a Term and Supply basis.

The Facilities Division would like to recommend moving forward with Sherwin Williams, a vendor who applied for this contract and subsequently returned a bid including a rapid turnaround time for availability of paint, as well as the ability to exactly match the entire Jackson County paint spectrum already in use. These factors are important when dealing with the standardization and quick turnaround needed for County construction and repair projects.

Thank you,

Joseph Tomainson

Facilities Management Administrator

816.881.3748 (desk) 816.217.9310 (mobile)

## STATEMENT OF CONTRACTOR'S QUALIFICATIONS (Complete in full, Use attachments if necessary)

Name of Bidder: The Sherwin-William	NW, Cleveland, OH 44/15
Address with Zip Code: 101 Prospect Aue	NW. Cleveland 1 # 44/15
Federal Tax I.D. Number: 34-0526850	
Check One: Corporation Partnership Sole F	Proprietorship
If SOLE PROPRIETORSHIP, state name, address and phone n	umber of owner:
If donnon trials	
If CORPORATION:	
Date of Incorporation: /4/4/6, 1884	Name of State(s) in which incorporated: Ohio
President's Name: John Morikis	Sr. ICFO Vice-President's Name: Allen Mistysyn
Secretary's Name: Mary Garceau	Treasurer's Name: Leffrey Miklich
If PARTNERSHIP: /	
Is the Partnership: General Limited	Association (Check one)
Date of Organization:	
Name and addresses of all partners:	
1.	
2,	
3,	
GENERAL INFORMATION:	
Percent of work to be done under the proposed contract by your ow	on staff: Paint & Related Pondet 1009
No. of Permanent Employees: $\approx 40,000$	Geographical Limits of Operation: World wide
No. of years in business: 150	
Have you ever done business under a different name: Yes	No (Check one)
If Yes, give Name and Location:	(Greek time)
Sherwin Williams and	Company-Cloudland, OH
Has contractor ever withdrawn or defaulted on a contractual obliga-	tion: Yes (No (Check one)
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W. 4 over 4,000 Steres an	d limited dutabase Volontion
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## STATEMENT OF CONTRACTOR'S QUALIFICATIONS - Continued

Has Contractor ever been sued for breach of a	my contract? Yes No	(Check one)	
If Yes Evnlain	C / 7	The state of the s	0
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Jackson County, M	0 BIN NO. 51	-/3	
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ist of Current Contracts, Including Amount of	of Each:		
Jeveral hundred.			1
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ustomer Reference (state name, address, and	phone number):		
Jackson County, MO 415 East 12th Street			
415 East 12th Street			1
KANSAS C. Yy, MA 6410	6 #816-881-32	67	
st each subcontractor you plan to use if awar	ded the contract. If no, so sta	ite.	
BCONTRACTOR'S NAME & PHONE	ITEM OF WORK	\$ AMOUNT OF CONTRACT	MBE/WBE
none to be used.			
The second of th			
ate any other relevant information concerning	Contractor's history, credent	tials, responsibility and capabilities (If	ione so state).
ate any other relevant information concerning on pany-produces, trausporther Corporates) in Corporated Castamors	rtsells it's own	products (And some proc	Juced by
merlepanies in Corpon	ate Stores. TW	s Allows for tight goal	4 Control
end rapid customers BESTATUS Indicate status claimed	ervice for pro	ducts naeded in at	note manno
E STATUS / Indicate status claimed:	7		A Marine
1. Minority Owned Business (MBE)	YESNO		7.3
African American Latino		sianPacific Islander	
2. Woman Owned Business (WBE)	YES NO		(
3. Small Business	/ES NO		
consideration as an MBE, WBE or Small But the attached.	usiness, a copy of any govern	mental entity or Minority Supplier Cou	ncil certification
pared by (print or type): William H.	Harris Title:	Division Mar Catrai	1 Sever
nature:		- / //	
	Date:	11/12/10	/

#### 7.0 QUOTATION

NO.	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
	High Volume Items		
1.0	Acrylic Latex Paint, Exterior Wood, Flat Sheen, Better Quality	5 Gallon Pail	\$ 76.95 / 15.
2.0	100% Acrylic Latex Primer, Best Quality, Exterior Wood 842	I Gallon	\$ 30.95
3.0	Paint Thinner, Mineral Spirits 958-8393	1 Gallon	\$ 7.25
4.0	Paint Thinner, Mineral Spirits 160-0139	2 1/2 Gallon Pail	\$ 18.13
5.0	Paint Thinner, Mineral Spirits 154-2323	5 Gallon Pail	\$ 37.50
6.0	Lacquer Thinner /60-0204	I Gallon	\$ 10.00
7.0	Lacquer Thinner 154- 4709	5 Gallon Pail	\$ 40.00
8.0	Oil Base Interior Enamel Semi-Gloss 354	I Gallon	\$ 19.20
9.0	Latex Eggshell (Pro-Mar 200) Wall Paint	1 Gallon	\$19.35
10,0	Latex Eggshell (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$ 91.75
11.0	Latex Flat (Pro-Mar 200) Wall Paint	1 Gallon	\$16.99
12.0	Latex Flat (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$ 54.95
13.0	Semi-Gloss Polyurethane, Clear Wood Finish 154-8890	1 Gallon	\$ 31.99
14.0	Oil Base Stain Killer, Kilz or Better	I Gallon	\$ 18.01
15.0	Oil Base Stain Killer, Kilz or Better	5 Gallon Pail	\$ 90.05
16.0	Oil Base Stain Killer, Kilz or Better, Spray Can	Case	\$21.84/3.64
17.0	Ultra Lite Drywall Compound 123-0044	5 Gallon Pail	\$ 16.00
18.0	OSHA Safety Yellow, High Gloss Oil BS4Y37	1 Gallon	\$26.50
19.0	OSHA Safety Yellow, High Gloss Oil	5 Gallon Pail	\$ 132.50
20.0	Cciling Paint, Latex, Flat, White	1 Gallon	\$ 10.99
21.0	Ceiling Paint, Latex, Flat, White	5 Gallon Pail	\$ 54.95
22.0	Denatured Alcohol 160-0220	1 Gallon	\$9.00
23.0	Quick Dry Oil Enamel with Rust Protection, Flat Black F77 B2	t Gallon	\$16.90
24.0	Oil Base Ploor and Deck Enamel 854	1 Gallon	\$ 19.20
	SUB-TOTAL ITEMS 1-24		\$ 865.25
	Miscellaneous Items and Catalog Orders		
25.0	Discount off Manufacturer's Published Price List		20.0%
26.0	Up-Charge for Deep Tones and Accents, if any		SO

SIGNATURE: Mille St. Jacks	DATE: 1//13/17
NAME (PRINT): William H. Hamis	PHONE: 9/9249/201
TITLE (PRINT): Divisin Manager Catract Services	CELL: 9/9 434 9832
COMPANY NAME (PRINT) The Shewin- Williams Companie	
E-MAIL ADDRESS (PRINT) Lill. h. harris posherwin. Com	
E-MAIL ADDRESS FOR PO'S (PRINT) SW 7320 PS herwin a	om
URL (PRINT): WWW. Shecwin-williams Com	

AMES INTO

STATEMENT OF CONTRACTOR'S QUALIFICATIONS (Complete in full, Use attachments if necessary).

Name of Bidder: PPG Architectural Finishes. Inc.	
Address with Zip Code: 400 Bertha Lamme Drive Cramberry	Township, PA 16066
Federal Tax I.D. Number: 25-1612585	
	Proprietorship
If SOLE PROPRIETORSHIP, state name, address and phone n	umber of owner:
If CORPORATION:	1
II CORFORATION:	
Date of Incorporation: 1989	Name of State(s) in which incorporated: DE
President's Name; David Cole	Vice-President's Name: Donna Broome
Secretary's Name: Anne Foulkes If PARTNERSHIP:	Treasurer's Name: Eric Thiele
IT PARTNERSHIP:	
Is the Partnership: General Limited	Association (Check one)
Date of Organization:	
Name and addresses of all partners:	
1.	
2.	
3.	
GENERAL INFORMATION:	
Percent of work to be done under the proposed contract by your or	wn staff: 100%
No. of Permanent Employees: 4,500	Geographical Limits of Operation: Nationwide
No. of years in business: 134	
Have you ever done business under a different name: Yes x	No (Check one)
If Yes, give Name and Location:	
Porter Paints Nationwide	
Glidden Professional Nationwide	
Has contractor ever withdrawn or defaulted on a contractual obliga	ntion: Yes No x (Check one)
If Yes, state where and why:	

## STATEMENT OF CONTRACTOR'S QUALIFICATIONS - Continued

Has Contractor ever been sued for breach of a	ny contract? Yes No	x (Check one)	
If Yes, Explain:			
List Completed Contracts within the Past Thre	e Years, Including Amount of	Each:	
List of Current Contracts, Including Amount o	€ Pachi		
Dist of Current Contracts, Including Amount o	1 EAGN;		
	8		
Customer Reference (state name, address, and	phone number):		
State of Ohio 4200 Surface Road Columbus O			
State of Illinois 801 Stratton Office Blvd Sprin			
State of Indiana 402 W. Washington Street Inc			
List each subcontractor you plan to use if awar			
SUBCONTRACTOR'S NAME & PHONE #	ITEM OF WORK	\$ AMOUNT OF CONTRACT	MBE/WBE
PPG is proud of our Minority Supplier Div	ersity Program. We will utilize	all MBE indirectly in our manufactu	ring facilities
,		an was managing in our managing.	ring racinties
		-	
State any other relevant information concerning	Contractor's history, credentia	ıls, responsibility and capabilities (If	none, so state):
DBE STATUS Indicate status claimed:			
Minarity Owned Business (MBE)	YES NO_x		
African American Latino	9 8	The older tells of the	
	-	n Pacific Islander	
2. Woman Owned Business (WBE)	YESNO_x		
3. Small Business	yes no_x		
For consideration as an MBE, WBE or Small B must be attached.	usiness, a copy of any governm	nental entity or Minority Supplier Co	uncil certification
Prepared by (print or type): Steye Zweig	Title:	Segment Director	
(14)		1/2/2	
Signature:	Date:	1 1/12	
U	₩3	· ·	

#### 7.0 QUOTATION

NO.	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
	High Volume Items		
1.0	Acrylic Latex Paint, Exterior Wood, Plat Sheen, Better Quality	5 Gallon Pail	\$ 75.00
2.0	100% Acrylic Latex Primer, Best Quality, Exterior Wood	1 Gallon	\$ 17.99
3.0	Paint Thinner, Mineral Spirits	1 Gallon	\$ 6.99
4.0	Paint Thinner, Mineral Spirits	2 1/2 Gallon Pail	\$ 16.99
5.0	Paint Thinner, Mineral Spirits	5 Gallon Pail	\$ 34.99
6.0	Lacquer Thinner	1 Gallon	\$ 9.50
7.0	Lacquer Thinner	5 Gallon Pail	\$ 36.00
8.0	Oil Base Interior Enamel Semi-Gloss	1 Gallon	\$ 20.95
9.0	Latex Eggshell (Pro-Mar 200) Wall Paint	1 Gallon	\$ 12.95
10.0	Latex Eggshell (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$ 64.75
11.0	Latex Flat (Pro-Mar 200) Wall Paint	1 Gallon	\$ 10.95
12.0	Latex Flat (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$ 54.75
13.0	Semi-Gloss Polyurethane, Clear Wood Finish	1 Gallon	\$ 26.95
14.0	Oil Base Stain Killer, Kilz or Better	1 Gallon	S 15.95
15.0	Oil Base Stain Killer, Kilz or Better	5 Gallon Pail	\$ 79.75
16.0	Oil Base Stain Killer, Kilz or Better, Spray Can	Case 3.99/ each	\$ 47.88
17.0	Ultra Lite Drywall Compound	5 Gallon Pail	\$ 15.50
18.0	OSHA Safety Yellow, High Gloss Oil	1 Gallon	\$ 34.95 SIB # 2
19.0	OSHA Safety Yellow, High Gloss Oil	5 Gailon Pail	\$ 134.15 918 \$12
20.0	Ceiling Paint, Latex, Flat, White	1 Gallon	\$ 7.5 9 8 \$7.0
21.0	Ceiling Paint, Latex. Flat. White	5 Gallon Pail	\$ 34.75 5/13 \$ 39
22.0	Denatured Alcohol	1 Gallon	\$ 1/2 G/2 48 90
23.0	Quick Dry Oil Enamel with Rust Protection, Flat Black	1 Gallon	S = C12 474
24.0	Oil Base Floor and Deck Enamel	1 Gallon	\$ 10,018 \$18 \$19.
	SUB-TOTAL ITEMS 1-24		<b>s</b> 798.09
	Miscellaneous Items and Catalog Orders		
25.0	Discount off Manufacturer's Published Price List	25% off Pai	its /20% off supplies %
26.0	Up-Charge for Deep Tones and Accents, if any		\$ 0

SIGNATURE: Little Sprey	DATE: 1/3//>
NAME (PRINT): Steve Zweig	PHONE; 910-515-0538
TITLE (PRINT): Segment Directorr	CELL: 910-515-0538
COMPANY NAME (PRINT) PPG Architectural Finishes, Inc.	FAX: 855-292-6543
E-MAIL ADDRESS (PRINT) முoltz@ppy.com	
E-MAIL ADDRESS FOR PO'S (PRINT) paf9858@ppg.com	
URL (PRINT): www.ppgpaints.com	

#### IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

**A RESOLUTION** awarding a contract for the operation of water sports entertainment park for use by the Parks + Rec Department to Rowdy Ribbits, LLC, of Savannah, MO, as a sole source purchase, for a concessions fee payable to the County.

**RESOLUTION NO. 19690,** January 16, 2018

**INTRODUCED BY** Tony Miller, County Legislator

WHEREAS, the Parks + Rec Department desires to provide a water sports park at the Longview Lake Beach; and,

WHEREAS, the Wibits Water Park system contains a series of air inflatables designed to create a water-based family entertainment center; and,

WHEREAS, the Director of Finance and Purchasing recommends the award of a contract to Rowdy Ribbits, LLC, of Savannah, MO, for the operation of the Wibits Water Park for use by the Parks + Rec Department, for a concessions fee payable to the County; and,

WHEREAS, section 1030.1, Jackson County Code, 1984, eliminates the requirement for competitive bidding when items to be purchased can be obtained from only one source; and,

WHEREAS, the Director further recommends that he not take competitive bids for the Wibits Water Park for the reason that Rowdy Ribbits, LLC, is the only known provider of this type water-based entertainment center; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be and hereby is authorized to execute for the County any documents necessary to the accomplishment of the award.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:	10/1
Chief Deputy County Counselor	County Counselor
Certificate of Passage	
I hereby certify that the attached resolu 2018, was duly passed on	tion, Resolution No. 19690 of January 16, , 2018 by the Jackson County s:
Yeas	Nays
Abstaining	Absent
Date	Mary Jo Spino, Clerk of Legislature

### REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office: Res/Qrd No.: 19690

Sponsor(s): Date:

Tony Miller January 16, 2018

SUBJECT	Action Requested x Resolution Ordinance  Project/Title: Usage Agreement with Rowdy Ribbits, LLC						
BUDGET							
INFORMATION	Amount authorized by this legislation this fiscal year:						
To be completed	Amount previously authorized this fiscal year:	0.00\$					
By Requesting	Total amount authorized after this legislative action:	0.00\$					
Department and Finance	Amount budgeted for this item * (including transfers):	0.00\$					
	Source of funding (name of fund) and account code number; FROM / TO	FROM ACCT					
	* If account includes additional funds for other expenses, total budgete	d in the account is: \$					
	OTHER FINANCIAL INFORMATION:						
	x No budget impact (no fiscal note required)  Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:  Department: Estimated Use: \$						
	Prior Year Budget (if applicable): N/A Prior Year Actual Amount Spent (if applicable): N/A						
PRIOR	D' I' I'I						
LEGISLATION	Prior ordinances and (date):						
	Prior resolutions and (date):						
CONTACT INFORMATION	RLA drafted by (name, title, & phone): Tina Spallo, Superintendent of Recreation 503-4872						
REQUEST SUMMARY	A RESOLUTION awarding a contract for the operation of a water sports entertainment park for use by the Parks + Rec Department to Rowdy Ribbits, LLC, of Savannah, MO, as a sole source purchase, for a concessions fee payable to the County.						
CLEARANCE	☐ Tax Clearance Completed (Purchasing & Department) ☐ Business License Verified (Purchasing & Department) ☐ Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)						
ATTACHMENTS							
REVIEW	Department Director: Weche Wywana		Date: 1-4-18				

	Finance (Budge If applicable	t Approval): WA	Date	1/8/8			
	Division Manag	er:	Date	17			
	County Counsel	or's Office:	Date	e:			
Fisca	l Information (to be verific	ed by Budget Office in Financ	e Department)				
	This expenditure was include	ed in the annual budget.					
	Funds for this were encumber	nds for this were encumbered from theFund in					
	is chargeable and there is a c	There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.					
	Funds sufficient for this expe	enditure will be/were appropriated b	y Ordinance #				
	Funds sufficient for this appropriation are available from the source indicated below.						
	Account Number:	Account Title:	Amount Not to Exceed:				

This legislative action does not impact the County financially and does not require Finance/Budget approval.

X

2



## Jackson County Parks + Rec 2018 Longview Lake Beach Use Agreement

Tł	is Longview	Lake Beach Use	Agre	ement (the	"Agreen	nent") is	made and	d entere	d into or	n this
day	of	, 2018, b	y and	between	Jackson	County	Parks +	Rec	("JCPR")	and
		Rowdy Rib	oits, L	LC and its	Owner E	Brittani H	atley resi	ding at	13661 Co	ounty
Road 355	, Savannah, M	1O 64485 ("RR")	•							-

WHEREAS, JCPR is a recreation department organized to provide quality, cost-effective recreation programs and facilities that reflect the needs of Jackson County residents and that add value to the Greater Metropolitan Community;

WHEREAS, RR is a business who is interested in partnering with JCPR to provide a seasonal water based family entertainment center at the Longview Lake Beach; and

WHEREAS, RR desires to utilize the JCPR facilities for the purpose of offering a Wibits Water Sports Park, and JCPR is willing to allow such use, both subject to the terms and conditions set forth below.

NOW, THEREFORE, in consideration of the foregoing and, in accordance with the terms and conditions set forth below, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

#### Management Company Duties.

- A. Water Sports Park. A Wibits Water Sports Park is a series of rubber sealed air inflatables, topped off weekly or semi weekly as deemed necessary. The placement of each inflatable is determined by either depth of water or pattern of play. The inflatables are designed for individuals reaching a minimum height of 48 inches tall. The water play structure would be anchored at the south side of the beach area and protected by a buoyed rope system. See Attachment A and A-1 diagram. A secondary portion of the experience is the option to use Corcls and Paddlers in a lazy river type area surrounding the water structure.
- B. <u>Anchors.</u> The water play structure will be anchored at the south side of the beach area as designated in Attachment B-1 and protected by a buoyed rope system. The anchoring system consists approximately of 40 tires filled with 1/3 yard of concrete each, rope, chain and hooks as designated in Attachment B-2 and B-3. Tire anchors may remain in the lake attached to identifying buoys for future use.

- C. <u>Standards of Conduct</u>. RR agrees that a Wibits Water Sports Park may be perceived as a JCPR facility and RR and his/her staff may be perceived as being part of the JCPR staff. Therefore, RR's owner(s) and staff agree to conduct themselves and administer the Wibits Water Sports Park, according to the highest standards. RR also agrees to ensure their staff shall act according to the same high standards.
- D. <u>Season Dates</u>. The Wibits Water Sports Park would be open Memorial Day through Labor Day during the same hours as Longview Beach: Sunday-Saturday 11:00 a.m. to 7:00 p.m. The Wibits Water Sports Park closures would coincide with Longview Beach closings based upon special events, inclement weather or water quality issues.
- E. <u>Equipment.</u> RR shall provide all equipment necessary to operate the Wibits Water Sports Park at no cost to JCPR. For example, but not limited to, inflatable water apparatus, anchoring system for the water apparatus, rental equipment, registration kiosk, perimeter buoys and rope, life-saving devices such as a ring buoy and line, shepherds hook or rescue tubes. Excluding the anchors, all equipment must be removed from the Longview Lake Beach no later than September 7, 2018. Neither the anchoring system nor the inflatables are permanent structures. All cleaning or spraying of the inflatables must occur on land. No chemicals of any kind are permitted to enter the water.
- F. <u>Signage.</u> RR shall provide all signage associated with the operation of the Wibits Water Sports Park at no cost to JCPR. Water safety requirements, emergency phone numbers, and USACE Title 36 Regulations must be posted on protected bulletin boards, located where swimmers may view them prior to entering the water.
- G. <u>Location of water sports park</u>. Longview Lake Beach, 11101 Raytown Road, Kansas City, MO 64134.
- H. <u>Insurance</u>. RR shall provide proof of Comprehensive General Liability Insurance indemnifying the United States and Jackson County, MO, and naming them as additional insureds with a minimum \$2 million per occurrence and a \$2 million general aggregate. Proof of Liability insurance shall be presented to Jackson County, Missouri no later than April 6, 2018. RR must also be insured for vandalism or damage to the water structure while anchored in the lake.
- I. Patron Reservation Fees. RR shall be responsible for all financial transactions related to the Wibits Water Sports Park. RR shall be wholly responsible for the collection and payment of any and all state and local sales and use taxes due from the sale of admission, memorabilia or rental of equipment at the site. RR shall sell tickets via the internet or onsight at the Longview Beach. RR staff will be responsible for all equipment associated with financial transactions: ticket booth, computer, cash drawer, start up cash, credit card readers Wi-Fi connection, proof of purchase identifying wrist bands and any other equipment deemed necessary.
- J. <u>JCPR Approval of Outside Entity / Individual Involvement.</u> No later than (7) days prior to the commencement of a Wibits Special Event, RR shall notify the JCPR staff liaison of any proposed promotional happenings, contests, raffles, and/or other similar events at the time period offered. The operation of any of the aforementioned contests or competitions

- and involvement with the event by any outside individual must be approved by JCPR and JCPR may, at its sole discretion, prohibit any such activity or involvement.
- K. Staff Requirement. RR is responsible for hiring, training, supervising and compensating all staff associated with the operation of the Wibits Water Sports Park. RR Staff must be onsite at least (30) minutes prior to the scheduled beach opening time each day and remain on site until the Longview Beach closes. If the required number of RR staff is not present upon opening of the beach the attraction will not open. If the attraction opens for the day and staffing falls below the required number, the attraction will be closed. RR, or its designee, such designee being at least twenty-one (21) years of age, must be on-site throughout the duration of the day. RR shall hire certified American Red Cross lifeguards to work the Wibits Water Sports Park. JCPR requires a minimum of 3 lifeguards be assigned to guard the Wibits Water Sports Park at all times. JCPR requires RR to position 2-4 staff members plus a daily manager on the beach to assist with the management of the water sports park, including but not limited to selling of tickets, signing of waivers, equipment rental, training of participants and the fitting of patrons with US Coast Guard approved lifejackets and identification wristbands.
- L. <u>Emergency Action Plan SOP.</u> RR and JCPR beach staff will utilize the same Emergency Action Plan SOP to insure the safety and security of all patrons visiting the Longview Beach. See attachment C-1 illustrating the procedure.
- M. Patron Participation Requirements. Participation in this attraction will require individuals to pay the established beach admission fee (\$6 per adult 16 and older, \$4 for kids 3-15), plus purchase a separate ticket to participate at the water sports park. Safety regulations would include each participant signing a waiver, wearing a wristband and being fitted with an appropriate sized US Coast Guard approved lifejacket. Participants may not enjoy the attraction without fulfilling these requirements.
- N. <u>Special Needs</u>. RR shall communicate any special needs to the JCPR staff liaison a minimum of (48) hour prior to the need.
- O. <u>Memorabilia</u>. Upon signing this agreement, RR shall inform the JCPR staff liaison whether or not he/she will sell Wibits Water Sports Park memorabilia.
- Property. RR assumes all responsibility and JCPR and the United States assumes no responsibility whatever for any property of RR, RR exhibitors or participants placed on said property and the County is released from any and all liability for loss, injury or damage to any property brought onto Park property throughout the season. Additional recreational equipment must be removed from the beach front at the conclusion of each day's business (for example, but not limited to lifejackets, Corcls and Paddlers). A Dry Storage enclosure is available at the Longview Lake Marina for overnight storage of property if RR wishes to utilize such storage. The fee for the Dry Storage space would be based upon the 2018 Schedule of Park User Fees and Charges.
- Q. <u>Property Damage.</u> RR will be responsible for repair of any damages to park property, caused through negligence by RR staff, volunteers and/or employees. At the conclusion of the season, RR will be responsible for restoring the property to its condition prior to the season. If the property is not restored within 30 days of season end, the County may retain

- any and all vendors, suppliers and or contractors necessary to restore the property to its original condition. The cost of such restoration shall be at the sole cost of the RR.
- R. <u>Agreement Assignment.</u> RR shall not assign this Agreement, nor suffer any use of said Property other than specified in this agreement nor sublet the Property or any part thereof, without expressed written consent of the County.

#### II. JCPR Duties.

- A. <u>Beach Front Headquarters</u>. JCPR shall provide an area designated on the Longview Beach as the Wibits Water Sports Park headquarters. This area shall serve as the official entry point into the Wibits Water Sports Park, along with adequate space to conduct daily business activities.
- B. Additional Services/Items Provided by JCPR. JCPR shall provide such services/items, including, but not limited to, a staff liaison, restrooms, trash barrels, and trash removal, refrigerated storage for staff use and a designated parking area for equipment storage trailer on the Longview Beach parking lot. JCPR shall not provide such services/items, including, but not limited to, paid advertising, equipment or equipment repair, lifeguards, site manager or registration staff.
- C. <u>Water Delineation and Safety</u>. JCPR will install a minimum of two depth markers delineating each 1-ft change in water depth in the designated swimming area. JCPR will install "Boats Keep Out" buoys not less than 100-ft beyond the delineated swim area.
- D. **Beach Set-Up**. JCPR staff will prepare the beach and restrooms daily for public use. This includes, but not limited to, cleaning of restrooms, removal of trash and debris from beach grounds and parking lot, removal of goose droppings from sand and sidewalks and weekly dragging of sand.
- E. <u>Beach Manager.</u> A JCPR Beach Manager is on site to help with enforcement of JCPR policies, lifeguard scheduling, daily beach preparation and managing the sale of admissions each day. No additional fees will be charged to the RR for the assignment of this individual.
- F. Proceeds Retained by JCPR. JCPR shall retain proceeds from all concession sales and 10% of gross revenue collected by RR through the sale of admission tickets, memorabilia and rentals from the Wibits Sports Park. RR shall retain 90% of the remaining percentage of gross revenue collected through the sale of admission tickets, memorabilia and rentals generated from the Wibits Water Sports Park. JCPR requires payment on a monthly basis beginning June 1, 2018. Payment must be accompanied by a gross revenue report outlining the previous month's activity and mailed to Jackson County Parks + Rec, 22807 Woods Chapel Road, Blue Springs, MO 64015. Attn: Tina Spallo, Superintendent of Recreation.

It is understood by RR that all water park participants are required to pay the beach admission fee (\$6 adults 16 and older, \$4 children 3-15 years of age). 100% of these fees will be retained by JCPR.

#### III. Longview Beach Use Guidelines.

- A. <u>Publication of Rules</u>. RR shall provide all signage related to the operation of the Wibits Water Sports Park. This would include, but not limited to, rules, pricing, hours and refund policy information. It is recommended that signage be printed in English and Spanish.
- B. <u>Behavior Rules</u>. RR agrees that the Wibits Water Sports Park rules contain provisions ensuring that the behavior of participants and spectators is appropriately controlled.
- C. <u>Maximum Number of Participants</u>. At no time will RR staff permit more than 100 individuals to be on the water apparatus at one time.
- D. <u>Food and Drink</u>. JCPR allows beach participants to carry in food and drink for consumption inside of the Longview Beach facility. No alcohol or glass containers are allowed. Special event days may be scheduled at the Longview Beach, where food trucks are invited to set up in the parking lot. Food Truck vendors would be required to pay a vendor fee to JCPR and must comply with the Jackson County Environmental Health Standards. All Food Truck revenue would be retained by the Food Truck vendors.
- IV. <u>Additional Information About JCPR Facilities</u>. Full service restrooms, with shower and changing facilities are available for use by all paying participants.
- V. <u>Term</u>. This agreement will commence upon its execution and expire September 7, 2018. If JCPR and RR mutually agree to continue partnering, RR will be given right of first refusal for corresponding beach season dates for the next year. RR must provide JCPR in writing its intent to continue offering the Wibits Water Sports Park at Longview Beach no later than October 31, 2018.
- VI. <u>Indemnification</u>. RR agrees to indemnify and hold harmless Jackson County, Missouri and the United States, their elected officials, employees, agents and assigns from any personal injury or property damage incurred by RR, RR employees, agents and assigns, the participants at the water sports park, RR invitees and or any person(s) observing throughout the Longview Beach season.
- VII. <u>Final Authority</u>. JCPR shall have the final decision in any and all matters, including decisions related to inclement weather.
- VIII. <u>Termination of Agreement</u>. JCPR may terminate this agreement at any time based upon, but not limited to unsatisfactory level of service, staffing issues, non-payment of proceeds retained by JCPR and safety enforcement.
- IX. Governing Law. This Agreement shall be subject to and governed by the laws of the State of Missouri.

IN WITNESS WHEREOF, the undersigned have executed this Agreement as of the date and year first set forth above.

Res. 19690

Rev Number: 1

Issue Phase: Initial

Project Number: 1

S P E ( 1 & L 1 S T S

Serious About Fun 837-896-842 | CRS-Rec.com

Revision

Date

Project Title:

Sports Park M

Project Location:

Location

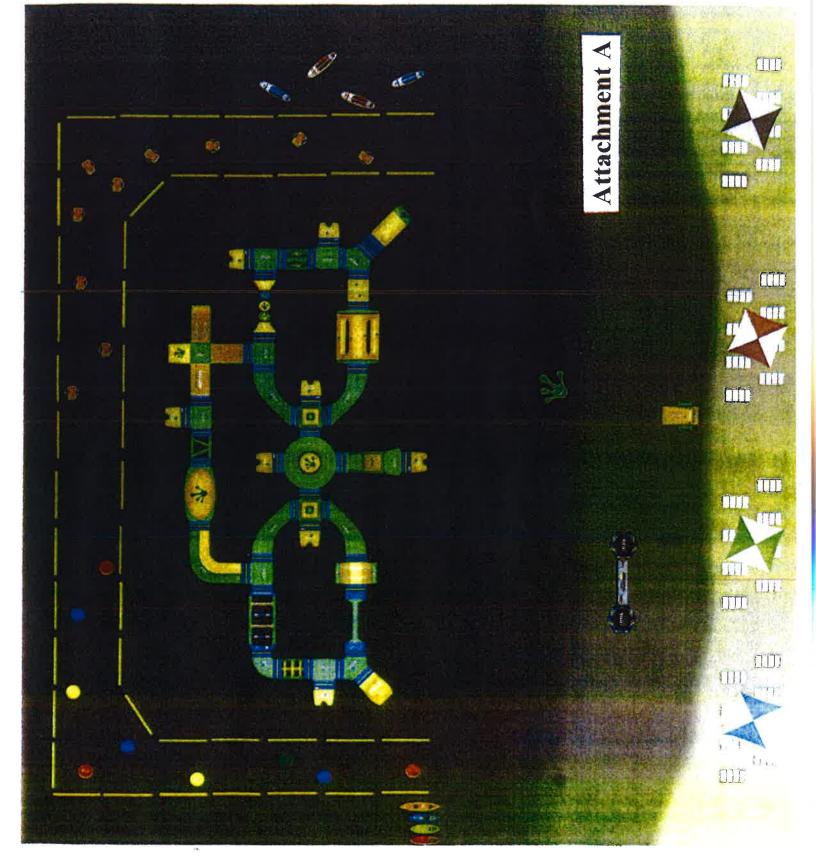
Project Owner.

Rep Name

Date Issued: Date

**Scale:** 20' per 1"

Recreation Specialists (CKS)
International office acontent particular rest, professional acontent of the content of the conten All rights reserved Commercial









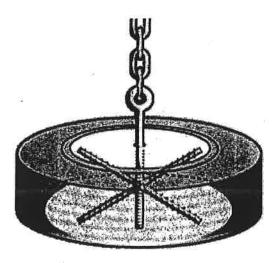




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## Tire Anchor

Do you have an old tire lying around? Put it to use as an achor! First get a piece of plastic or plywood and place it in the middle of the tire as its lying on its side (this prevents wet concrete from seeping out) Then mix a bag of concrete per the instructions and pour it into the tire opening. After the concrete starts to set (roughly 20-30 minutes later), add an anchor bolt and reinforce using rebar. One advantage of using a tire anchor is that it will settle into the lake bottom due to its shape.

### Longview Beach Emergency Action Plan Standard Operating Procedure

Recognize that someone needs immediate help Lifeguard(s) on duty activates EAP (1 long whistle blast) Follow the applicable rescue procedure

#### Water Emergency

- Survey the scene and safely enter the water
- Determine if the victim is distressed, active, or passive
- Perform an appropriate rescue
- Move the victim to safety
- Remove the victim from the water

#### Land Emergency

- Survey the scene and approach the victim
- Provide emergency care if needed

For both water and land emergencies call 911 for life-threatening circumstances such as victim is unconscious, not breathing, has sustained a snake bite, has severe bleeding, broken bones, choking or heat related illness.

#### Additional Beach staff will:

- Call the Jackson County Park Rangers
- Call the Beach Supervisor Scott Hall
- Perform a secondary survey and assist as needed (first aid, CPR, etc.)
- The next guard/guards on duty will be on surveillance duty until the assist is completed, unless they are needed to assist the primary rescuer.
- Clear the water if necessary (if you don't have two back-up guards or back-up guards are on the stand for more than 45 minutes). Back up guards to resume duty after 15-minute break.
- Interview witnesses privately with the assistance of Park Rangers and complete accident report forms along with the beach manager on duty.
- Inventory equipment used during rescue. Report any damaged or missing items to beach manager for immediate replacement.
- Do not respond to any media requests. Direct them to Jackson County's Public Information Officer.

#### **ATTACHMENT C-1**