



415 East 12th Street
Kansas City, MO 64106

COUNTY LEGISLATURE JACKSON COUNTY, MISSOURI

MARY JO SPINO

CLERK OF THE COUNTY LEGISLATURE

201 West Lexington, 2nd Floor
Independence, MO 64050

August 23, 2024 – August 29, 2024

8-23-2024 Friday

NO MEETINGS –

8-26-2024 Monday

NO ANTI-CRIME, DIVERSITY, EQUITY, & INCLUSION,
INTER-GOVERNMENTAL AFFAIRS, VETERANS, OR 911
OVERSIGHT MEETINGS

10:30 A.M.

Health & Environment Committee Meeting –
Jackson County Courthouse, 415 East 12th Street,
2nd Floor, Kansas City Legislative Assembly Area

The Health & Environment Committee will have a public hearing.

12:10 P.M.

Housing & Homelessness Committee Meeting –
Jackson County Courthouse, 415 East 12th Street,
2nd Floor, Kansas City Legislative Assembly Area

Professor Davis Renz (UMKC) will do a presentation
on homelessness mapping.

1:00 P.M.

Budget Committee Meeting –
Jackson County Courthouse, 415 East 12th Street,
2nd Floor, Kansas City Legislative Assembly Area

The Budget Committee will have a public hearing on Ordinance
#5875.

1:15 P.M.

Public Works Committee Meeting –
Jackson County Courthouse, 415 East 12th Street,
2nd Floor, Kansas City Legislative Assembly Area

1:30 P.M.

Justice & Law Enforcement Committee Meeting –
Jackson County Courthouse, 415 East 12th Street,
2nd Floor, Kansas City Legislative Assembly Area

- | | | |
|---------------------|-----------|---|
| 8-26-2024 Monday | 1:45 P.M. | Land Use Committee Meeting –
Jackson County Courthouse, 415 East 12 th Street,
2 nd Floor, Kansas City Legislative Assembly Area |
| | 2:05 P.M. | Rules Committee Meeting –
Jackson County Courthouse, 415 East 12 th Street,
2 nd Floor, Kansas City Legislative Assembly Area |
| | 2:20 P.M. | Finance & Audit Committee Meeting –
Jackson County Courthouse, 415 East 12 th Street,
2 nd Floor, Kansas City Legislative Assembly Area |
| | | The Finance & Audit Committee will have a public hearing
on Ordinance #5876 |
| | 3:00 P.M. | LEGISLATIVE MEETING –
Jackson County Courthouse, 415 East 12 th Street,
2 nd Floor, Kansas City Legislative Assembly Area |
| 8-27-2024 Tuesday | | NO MEETINGS – |
| 8-28-2024 Wednesday | | Land Trust Board of Trustees
Video Conference Call
www.jacksoncountylantrust.org |
| 8-29-2024 Thursday | | NO MEETINGS – |

Persons with disabilities wishing to participate in the above meetings and who require reasonable accommodation may call the County Clerk's Office at 881-3242 or 1-800-735-2466 (Missouri Relay). Forty-eight (48) hours' notice is required. To put information on the Activity Calendar, please contact the County Clerk's Office by NOON Wednesday of each week.

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a contract for construction services for Buckner Tarsney Road Bridge Replacement over Fire Prairie Creek project to Phillips Hardy, Inc. of Columbia, MO, under the terms and conditions of Invitation to Bid No. 24-037 at a cost to the County not to exceed \$1,347,099.00.

RESOLUTION NO. 21697, August 19, 2024

INTRODUCED BY Jalen Anderson, County Legislator

WHEREAS, the Buckner Tarsney Road Bridge over Fire Prairie Creek has deteriorated and must be replaced; and,

WHEREAS, the work on the Buckner Tarsney Road Bridge includes demolition of the existing bridge and portions of the roadway as well as construction of a new bridge, new roadway, and a guardrail system; and,

WHEREAS, the Director of Finance and Purchasing has solicited bids on Invitation to Bid No. 24-037 for the construction of this project; and,

WHEREAS, a total two responses received and evaluated from the following:

<u>BIDDER</u>	<u>BID</u>
Phillips Hardy, Inc. Columbia, MO	\$1,347,099
[Primetime Contracting Corp] <u>Radmacher Brothers</u> <u>Excavating Co., Inc.</u> Pleasant Hill, MO	\$1,586,595

and,

WHEREAS, pursuant to section 1054.6 of the Jackson County Code, the Directors of Finance and Purchasing and Public Works recommend award for the construction of road improvements to Phillips Hardy, Inc. of Columbia, MO, for the reason that it has submitted the lowest and best bid; and,

WHEREAS, in the event that line-item adjustments to the contract become necessary, it is appropriate that the Director of Public Works be authorized to approve said line-item adjustments, to the extent there is no additional cost to the County; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Public Works, and that the County Executive be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award, in forms to be approved by the County Counselor; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on the contract.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Bryan Covinsky
Bryan Covinsky (Aug 15, 2024 11:21 CDT)

County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 21697 of August 19, 2024, was duly passed on _____, 2024 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____

Nays _____

Abstaining _____

Absent _____

Date

Mary Jo Spino, Clerk of Legislature


There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER: 013 1507 58040
ACCOUNT TITLE: County Improvement Fund
Public Works – Special Projects
Roads & Highways
NOT TO EXCEED: \$1,200,000.00

ACCOUNT NUMBER: 004 1506 58040
ACCOUNT TITLE: Special Road & Bridge Fund
Public Works – Road & Bridge Maintenance
Roads & Highways
NOT TO EXCEED: \$147,099.00

08/15/2024

Date



Sylvya Stevenson (Aug 15, 2024 11:25 CDT)

Chief Administrative Officer



8/8/2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of AARP Missouri, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to empowering people to choose how they live as they age, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,

Craig Eichelman
State Director
AARP Missouri

8/6/2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of my company AskSAMIE, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to helping seniors get the right equipment and resources to stay living in their homes as they age, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,



Brandy Archie, OTD, OTR/L, CLIPP
Founder, CEO
AskSAMIE

August 6, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Assisted Transportation, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As a non-emergency transportation provider, we have been committed to transporting seniors to medical appointments for the last 25+ years. We recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,

Scott Florez

Scott Florez
Vice President of Operations
Assisted Transportation

8/9/2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of CarePatrol of KCMO, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to helping seniors understand all of their senior living options from living at home to Independent / Assisted Living, Memory Care or Long Term Care, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

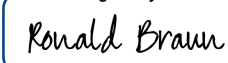
The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,
DocuSigned by:


Ron Braun

Owner, Certified Senior Advisor
CarePatrol of KCMO



Wednesday, August 7, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Clay County Senior Services to show our support of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in your community.

Board of Directors

Robert Steinkamp
Chair

Marie Steiner
Vice Chair
Treasurer

Andrew Pratt
Secretary

Su Bacon

Eric Johnson

John McGovern

Charli Seitz

Executive Director
Tina Uridge

Clay County Senior Services fund has been in existence for almost 20 years. We support our senior residents by funding critical basic needs such as transportation, home delivered meals, home repair, and other programs that address social isolation issues and encourage healthy aging. All of which are designed to help older adults to age in place in the community. Our office staff connects seniors to information and resources directly, plus, we also fund qualified partner organizations and agencies to provide care coordination that helps our seniors navigate services and maintain their independence.

The nation's population is growing older and living longer than at any other time in our history. Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. The passage of this levy will enable your community to provide comprehensive support to these older adults which will reduce social isolation and improve health outcomes and quality of life.

As the Executive Director of CCSS, I also serve as President of the Missouri Association of Levy Boards & Senior Organizations (www.moalso.org). We assist new levy counties with the passage and implementation of the fund. You can rest assured that members of MoALSO will be at the ready to assist Jackson County with governance and best practices as the senior levy is being set up to fund these vital programs and services in your county.

Thank you for considering this important initiative. We are proud proponents for the inclusion of the proposed senior levy on the upcoming November 2024 ballot as we have seen firsthand the good that a levy like this can do for a community!

Sincerely,

Tina Uridge
Executive Director
Clay County Senior Services



August 8, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Community Assistance Council, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

CAC is the primary nonprofit providing critical human services for all low-income residents of the Hickman Mills, Center and KCMO part of the Grandview School Districts – a population of about 80,000. Since 1976, CAC has provided emergency rent and utilities to keep individuals from eviction and homelessness with the heat/AC, lights, and water on, with food and hygiene, case management and resources and referrals to dozens of our community partners. If we can't provide it, we are one phone or email away from who can.

With about one third of our 27,000 services last year going to residents 60 and older, everyday CAC feels first-hand the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence. Many, many of the seniors CAC serves are now raising their grandchildren, but struggling to do so on their fixed income, without necessary supports. This week, CAC received another call to help a widow grandmother who, due to community violence, is now responsible for her grandchildren.

- In CAC's five primary ZIP codes, the number of residents 62 years and older increased from 15% to 17% from 2011 to 2021, while the overall population declined by about 1,000.
- In CAC's primary ZIP codes, there is no senior center, no senior hot meals, and no walk-in urgent care; meals on wheels and public transportation are limited.
- About 90% of CAC clients fall under HUD's Extremely Low Poverty of \$21,550 for a one-person household;
- 70% of CAC clients are African-American; the Hispanic and refugee populations are growing;
- 80% of CAC family heads of households are single moms or widows.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Sincerely,

A handwritten signature in blue ink that reads "Rachel V. Casey".

Rachel V. Casey
Executive Director



HopeBUILDERS

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

06 August 2024

Dear Jackson County Legislature,

I am writing on behalf of HopeBUILDERS Home Repair, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to providing accessibility solutions and critical home repairs for older adults, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence. In 2023, HopeBUILDERS provided services to 103 households in Jackson County. Year to date in 2024, we've already served 74 households.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue. Together, we can make a significant difference in the lives of our older adults.

Sincerely,

Founder and Executive Director

8/5/2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. I am proud to express my personal support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As a person committed to eliminating disparities in dementia care, I recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. I strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. I respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jaime', with a stylized flourish extending to the right.

Jaime Perales Puchalt, PhD, MPH
Assistant Professor



August 6, 2024

Dear Jackson County Legislature,

I am writing on behalf of Jewish Family Services of Greater Kansas City (JFS), a Steering Committee Member and advocate of the Jackson County Seniors Count Coalition. This coalition seeks to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to improving lives by providing essential human services for people of all faiths, ages, cultures, and identities, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence. At JFS, our aging services include social work, transportation for individuals who no longer drive and ongoing home maintenance that allows individuals to age in their own home for as long as possible.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population in just 6 short years, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Sincerely,

Awais Sufi
Interim Executive Director
Jewish Family Services of Greater Kansas City

President

Jeff Stolper

Vice Presidents

Courtney Landy
Jane Sosland, PhD

Secretary

Alice Megerman

Treasurer

Joan Cohen
Immediate Past President
Lara Krigel Pabst

At Large Member

Kelly Somberg

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Brenda Althouse
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Aaron Blazar
Michelle Cole
James (Jamie) Copaken, LCSW
Deanna Culver
Kristen Fromm
Crystal Johnson, PhD
Katie McGurk
Mary McLean
Brett Parker
Janice Pinson
Joseph B. Reuben, MD, MBA, FACEP
Rabbi Rachel Rothstein
Erika Saleski
Josia (Jo) Taylor
Julia Vargus, Ed.D.

Interim Executive Director

Awais Sufi

Partnerships



JFS at the J

5801 W. 115th Street | Suite 103
Overland Park, KS 66211

JFS Brookside

425 East 63rd Street
Kansas City, MO 64110

913-327-8250 | Info@jfskc.org
EIN: 44-0545829

www.jfskc.org

August 11, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature:

I am writing on behalf of the *Missouri Council on Aging*, a dedicated supporter of the Jackson County Seniors Count Coalition, to express our strong support for including the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to promoting and protecting the well-being of older adults in Missouri, we recognize the critical need for sustainable, long-term funding. Senior levy funding provides local, county-contained support for services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over the age of 60. With older adults expected to comprise nearly 20% of the population, the demand for essential services will continue to grow. Senior levy funding supports critical services such as in-home care, transportation, nutrition access, and caregiving support.

The passage of the senior levy will enable Jackson County to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct and positive impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of Jackson County's older adults. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot so that residents of Jackson County can vote on this essential issue.

Together, we can make a significant difference in the lives of older adults.



Nicole L. Brueggeman, MSW, LCSW, MA
Executive Director
nicole@missouricouncilonaging.org



August 8, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Menorah Heritage Foundation, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As a funder, one of our grant cycles is focused on Aging in Community. We have been funding in the aging space for over 15 years. We know the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. Philanthropic dollars cannot keep pace with the growing need. A senior levy has been successful in other counties in Missouri, helping organizations serving older adults with in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy would be a game changer for our community. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population.

Thank you for considering this important initiative. We ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Sincerely,

Kim

Kim Lewis
Program Officer
Menorah Heritage Foundation



**MENORAH HERITAGE FOUNDATION
BOARD OF DIRECTORS**

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PRESIDENT

Barbara MacArthur, RN, MN
EXECUTIVE VICE PRESIDENT

Brian Landy
VICE PRESIDENT, INVESTMENTS

Alice Jacks Achtenberg
VICE PRESIDENT, GRANTS

Justin Johl
VICE PRESIDENT, GRANTS

Deidre Anderson
VICE PRESIDENT, INCUBATION

Michael Liss
TREASURER

Amy Gale
SECRETARY

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Seth Freiden
Karen Glickstein
Samara Crawford Herrera
Jonathan Jacobs, M.D.
Moir Mulhern, Ph.D.
M. Jeffrey Novorr, MHA
Scott Picker
Andrew Schlachter
Dana Schwartz
Ellen Sommi
Jerry Williams

EXECUTIVE DIRECTOR
Rita M. Cortés

8/7/2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Missouri Budget Project in support of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

The Missouri Budget Project advances policy issues that improve the quality of life for all Missourians, particularly state budget, tax, health and economic policies. Through our work on state budget and tax policy issues we are acutely aware that state lawmakers underinvest in all public services, placing pressure on localities and counties to develop solutions to fund an array of critical community needs. As the older population continues to increase, the need for services that empower older adults to age in place with dignity and independence will increase significantly. In response, voters in more than 50 counties have already established senior funds to provide for this need.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,

A handwritten signature in black ink, appearing to read "Amy L. Blouin". The signature is fluid and cursive, with a long horizontal stroke at the end.

Amy L Blouin
President & CEO
Missouri Budget Project



August 8, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of the Missouri Association of Levy Boards and Senior Organizations (MoALSO), a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

MoALSO convenes county senior levy boards, advocates, and other stakeholders; representing 55 out of 115 Missouri counties that currently have a senior levy. MoALSO supports senior levy boards through education and collaboration, including assisting other counties to learn about Missouri Statute 67-990. We recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence. Our association members will be available to answer questions and offer guidance as your county implements the Jackson County Senior Levy Fund board.

The passage of this levy will enable Jackson County to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of Jackson County's older residents and addressing the growing needs of the aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so that Jackson County citizens can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,

Tina Uridge
President

Missouri Association of Levy Boards and Senior Organizations

<https://www.moalso.org/>

8/5/2024



Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of PACE KC, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to providing wrap around health and wellness services to older adults, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,

Heath Rath
Executive Director
PACE KC



August 7, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Phoenix Family, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to empowering people living in affordable housing communities with the onsite support they need to gain stability and meet their full potential, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue. Together, we can make a significant difference in the lives of our older adults.

Sincerely,

Jessica Welch, LMSW
Program Manager
Phoenix Family

CHAIRMAN

RICK KAHLE

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THOMAS VOLINI

PRESIDENT & CEO

KIMBER MYERS GIVNER



August 14, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Sandwiched KC, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

Sandwiched KC is a 501c3 has been welcoming, embracing, and walking alongside those who sacrifice their time, self, and sanity to care for those they love in the Kansas City metro since 2018. As a nonprofit committed to creating opportunities for family caregivers to find local support and shared wisdom, we recognize the critical need for sustainable funding to support services that empower our elders to age in place with dignity and independence, as well as the provide needed information and support to family caregivers who often find themselves providing countless hours of time, often unpaid and with great sacrifice, to make that possible.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors and family caregivers.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of older adults and the daughters, sons, grandchildren, nieces & nephews, friends, and neighbors who support them.

Sincerely,

A handwritten signature in black ink, appearing to read 'Rachel Kathleen Hiles' with a stylized flourish at the end.

Rachel Kathleen Hiles
Founder
Sandwiched KC



August 8, 2024

Officers

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Carolyn Hall, *Vice President*
Darren Taylor, *Treasurer*
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Alexis Thomas Mabin, MD

Executive Director

Janet Carlson Baker

9200 Ward Parkway, Ste 200
Kansas City, MO 64114
Phone: (816) 444-1121
Fax: (816) 444-1177
www.kcshepherdscenter.org

*Honoring our elders by
empowering, celebrating
and serving older adults
since 1972*



Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

KC Shepherd's Center lives the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence. We are asking the legislature to include the proposed Jackson County senior levy, as drafted by County Counsel, on the upcoming November 2024 ballot. As a Jackson County Outside Agency grantee serving 3,500 older adults, KCSC is committed to providing critical in-home support services, caregiver respite, Meals on Wheels, integrated care management and other programs to help Jackson County taxpayers remain safely in their homes as they age, rather than being unnecessarily or prematurely placed on long waiting lists for scarce Medicare and Medicaid nursing home beds.

Of our 3,500 clients, 70% are low-income; 50% BIPOC, 65% female and 45% are 75 years and older. 60% live alone. 80% have no caregiver support. 1 in 10 seniors in our area are food-insecure, compared to 1 in 15 nationwide. 15% of our clients are veterans, compared to 7.5% statewide. 75% find shopping difficult and 65% find preparing meals difficult. These older adults depend on KCSC to help them remain in their homes, yet with no public funding to support senior services in Jackson County, KCSC must compete against our partners for the 1-2% of philanthropic giving that goes to support older adults, as well as children's services, which are well-funded both philanthropically and publicly.

Jackson County's older population is the fastest growing population, projected to nearly double by 2030 reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow and the nonprofit agencies trying to fill that gap can't do it alone, and Jackson County isn't ready.

Sustainable funding in Jackson County provided by the same kind of senior levy that Platte, Clay and Ray Counties, as well as 55 counties across Missouri already have in place with no sunset clauses, will address the key priorities and challenges in Jackson County identified directly by older adults and the aging services organizations serving them. The passage of this levy will enable our community to provide ongoing comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring full transparency and a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the growing needs of our aging population in Jackson County. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction. Together, we can make Jackson County a place that honors its elders and provides sustainable funding to meet their needs as a vulnerable population. We respectfully ask for your support in approving the senior levy for inclusion on the November 2024 ballot, so our community can vote on this essential issue.

Sincerely,

Executive Director, KC Shepherd's Center
House Majority Leader, MO Silver Haired Legislature



The SPARK Flossie Pack Center for Lifelong Long Learning
University of Missouri-Kansas City
PO Box 300362
Kansas City, MO 64130

August 5, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of the SPARK Flossie Pack Center for Lifelong Learning, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to bringing lifelong learning opportunities to senior citizens, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.



The SPARK Flossie Pack Center for Lifelong Long Learning
University of Missouri-Kansas City
PO Box 300362
Kansas City, MO 64130

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,

LeeAnne Hays
President

The SPARK Flossie Pack Center for Lifelong Learning



In affiliation with the University of Missouri- Kansas City

An equal opportunity /affirmative action institution



August 7, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Swope Health, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to comprehensive healthcare services and improving the quality of life for underserved communities, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

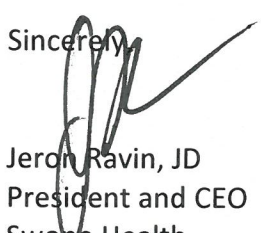
The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so that our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,


Jeron Ravin, JD
President and CEO
Swope Health



August 5, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature:

I am writing this letter on behalf of my company, Thrive Homes, to express our strong support for placing the proposed senior levy on the November 2024 ballot. We are long-time advocates for the Jackson County Seniors Count Coalition and its mission to enhance the lives of our older residents.

Our organization is dedicated to creating supportive living environments for individuals with intellectual and physical disabilities and older adults, and we understand the pressing need for reliable funding to help these individuals maintain their independence and dignity.

With Jackson County's senior population expected to nearly double by 2030, reaching around 230,000 individuals over 60, the demand for vital services will increase significantly. This levy will address critical needs identified by both seniors and the aging services organizations that support them, including in-home care, transportation, nutrition, and caregiving.

By passing this levy, our community can offer more comprehensive support, reduce social isolation, and improve overall health outcomes for our seniors. Importantly, the funds will stay within Jackson County and be overseen by an independent board, ensuring they directly benefit our local older adults.

We strongly urge you to approve this measure for the November 2024 ballot. Doing so will be a crucial step toward ensuring that our senior population receives the support they deserve and addressing the evolving needs of our aging community.

Thank you for considering this important initiative. We respectfully ask for your support in moving this levy forward so our community can make its voice heard on this vital issue.

Together, we can make a meaningful difference in the lives of our older residents.

Sincerely,

Christian J. Hill
Founder & CEO
Thrive Homes

4200 LITTLE BLUE PARKWAY
SUITE 340
INDEPENDENCE, MO 64057

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Beth Silverstein

Dr. Jason Snodgrass

Terri Steele

Allan Thompson

Dave Turner

Dyan Zimmerman

ADMINISTRATION

Phillip J. Hanson
President and CEO

(816) 836.8189
FAX: (816) 836.8898

www.THCF.org

August 5, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Truman Heartland Community to support the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As the Community Foundation serving the Eastern Jackson County community, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,



Phillip J. Hanson
President and CEO





We strive for a better world where
everyone has a decent place to live.

August 7, 2024

Jackson County Legislature
415 E 12th St.
Kansas City, MO 64106

Dear Jackson County Legislature,

I am writing on behalf of Truman Heritage Habitat for Humanity, a dedicated supporter of the Jackson County Seniors Count Coalition and its mission to enhance the lives of older adults in our community. We are proud to express our support for the inclusion of the proposed senior levy on the upcoming November 2024 ballot.

As an organization committed to eliminating poverty housing conditions in Eastern Jackson County communities, we recognize the critical need for sustainable funding to support services that empower older adults to age in place with dignity and independence.

Jackson County's older population is projected to nearly double by 2030, reaching approximately 230,000 individuals over 60 years old. With older adults expected to comprise nearly 20% of our population by then, the demand for essential services will only grow. This funding will address key priorities and challenges identified directly by older adults and the aging services organizations serving them, including in-home support, transportation, nutrition access, and caregiving support.

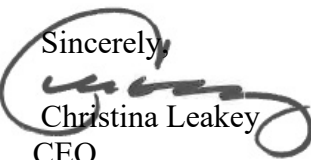
The passage of this levy will enable our community to provide comprehensive support to older adults, reduce social isolation, and improve health outcomes. Importantly, all funds generated will remain within Jackson County and will be managed by an independent levy board, ensuring a direct impact on our local seniors.

By approving this measure for the November 2024 ballot, you will be taking a vital step toward securing the well-being of our older residents and addressing the growing needs of our aging population. We strongly believe that every older adult deserves access to the support they need to live a fulfilling life, and this levy is a crucial step in that direction.

Thank you for considering this important initiative. We respectfully ask for your support in approving the senior levy for inclusion on the ballot, so our community can vote on this essential issue.

Together, we can make a significant difference in the lives of our older adults.

Sincerely,


Christina Leakey
CEO

Truman Heritage Habitat for Humanity



OFFICE OF GUN VIOLENCE PREVENTION AND COMMUNITY SOLUTIONS *The mission of the Office of Gun Violence Prevention and Community Solutions is to collaborate, collect, and foster solutions specific to gun violence prevention efforts, and advocacy for victims and community solutions within Jackson County.*

Supporting COMBAT and integrating efforts

The office of gun violence prevention supports the objectives and mission of the Community Backed Anti-Crime Tax (COMBAT) program by:

1. Collaborative efforts:
 - a. Partnering with local organizations, law enforcement, educational institutions, and community groups to develop comprehensive strategies to reduce gun violence
2. Data collection and analysis:
 - a. Systematically collecting and analyzing data to understand the patterns and causes of gun violence, thereby informing effective interventions and policies
3. Promotion of Solutions:
 - a. Recommending evidence-based solutions and promoting best practices in gun violence prevention, ensuring that successful initiatives are scaled and replicated
4. Victim advocacy and support
 - a. Providing robust support systems for victims of gun violence, including counseling, legal assistance, and social services, to aid in their recovery and prevent further trauma

How this supports COMBAT

1. Integration of services
 - a. The office of gun violence prevention will integrate its efforts with COMBAT'S existing programs, ensuring a holistic approach to violence prevention that addresses both drug-related and firearm-related violence
2. Resource allocation
 - a. When pooling resources and expertise, the office will enhance COMBAT'S capacity to implement comprehensive and effective violence prevention strategies
 - b. This also would include increasing federal funding opportunities

3. Community engagement
 - a. The office will leverage COMBAT'S established community relationships to increase outreach and engagement, ensuring that gun violence prevention efforts are community-driven and widely supported

Proposed Staffing Structure

1. Director of Office (first priority)
 - a. Responsible for leadership, strategy and coordination of office activities
2. Deputy Director
 - a. Assists the director in managing operations of office, overseeing programs and sponsorships, and ensuring alignment with COMBAT and other initiatives
3. Policy Analyst
 - a. Conducts research, analyzes data, and develops potential policy initiatives based on evidence of crime levels throughout Jackson County to reduce gun violence and crime
4. Community outreach coordinator (First priority)
 - a. Engages with local and national community organizations and stakeholders to promote prevention programs and receive feedback and/or support
5. Victims support director (or coordinator)
 - a. Provides direct support to victims or families affected by gun violence, including counseling and mental health services, and recommendations to social services
6. Admin support (First priority)
 - a. Manages communications between office coordinators and staff and offers logistical support for all initiatives

The establishment of an Office of Gun Violence Prevention will significantly enhance our community's ability to address and mitigate gun violence through targeted, collaborative, and evidence-based efforts. By integrating our work with the COMBAT program, we will create a unified and effective approach to making Jackson County a safer place for all its residents.

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE appropriating \$40,000.00 from the undesignated fund balance of the 2024 Health Fund in acceptance of funds received from the Missouri Department of Health and Senior Services for its Opioid and Violent Death tracking program and to cover contracted locum services provided by Dr. Tracy Dyer.

ORDINANCE NO. 5877, August 26, 2024

INTRODUCED BY Megan L. Marshall, County Legislator

WHEREAS, the Medical Examiner's Office has been awarded a grant by the Missouri Department of Health and Senior Services in the amount of \$87,500.00 for Violent Death and Overdose Death Surveillance for the period of September 1, 2022, through August 31, 2025; and,

WHEREAS, the grant does not require local matching funds; and,

WHEREAS, some of the grant funds are necessary to pay for the contracted services of Dr. Tracy Dyer, Board Certified Forensic Pathologist during increased caseloads and to maintain National Association of Medical Examiner's accreditation requirements; and,

WHEREAS, an appropriation is necessary in order to place the grant funds in the proper spending accounts; now therefore,

BE IT ORDAINED by the County Legislature of Jackson County, Missouri, that the following appropriation be made from the undesignated fund balance of the 2024 Grant Fund:

<u>DEPARTMENT/DIVISION</u>	<u>CHARACTER/DESCRIPTION</u>	<u>FROM</u>	<u>TO</u>
Grant Fund			
Medical Examiner			
010-2001	45907 Opioid Surveillance ME	\$40,000	
9999	32810 Undesignated Fund Balance		\$40,000
9999	32810 Undesignated Fund Balance	\$40,000	
010-2001	56060 Medical & Dental Services		\$40,000

and,

BE IT FURTHER ORDAINED that all County officials be and hereby are authorized to execute any and all documents necessary to give effect to said grant.

Effective Date: This ordinance shall be effective immediately upon its signature by the County Executive.

APPROVED AS TO FORM:

Bryan Covinsky
Bryan Covinsky (Aug 22, 2024 12:23 CDT)

County Counselor

I hereby certify that the attached ordinance, Ordinance No. 5877 introduced on August 26, 2024, was duly passed on _____, 2024 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____	Nays _____
Abstaining _____	Absent _____

This Ordinance is hereby transmitted to the County Executive for his signature.

Date

Mary Jo Spino, Clerk of Legislature

I hereby approve the attached Ordinance No. 5877.

Date

Frank White, Jr., County Executive

Funds sufficient for this appropriation are available from the source indicated below.

ACCOUNT NUMBER: 010 2001 45907
ACCOUNT TITLE: Grant Fund
Medical Examiner
Opioid Surveillance ME
NOT TO EXCEED: \$40,000.00

ACCOUNT NUMBER: 010 9999 32810
ACCOUNT TITLE: Grant Fund
Undesignated Fund Balance
NOT TO EXCEED: \$40,000.00

8/22/2024
Date


Chief Administrative Officer



Jackson County, Missouri

Request for Legislative Action

REQUESTED MEETING DATE: _____ SPONSOR: _____

To be completed by the County Counselor's Office:

NUMBER: _____ (Ordinance 5877)

ASSIGNED MEETING DATE: _____

STAFF CONTACT: _____ PHONE: _____

EMAIL: _____

DEPARTMENT: _____

TITLE: _____

SUMMARY: _____

FINANCIAL IMPACT: NO ☐

YES ☐

Amount

Fund

Department

Line-Item Detail

ACTION NEEDED: _____

ATTACHMENT(S): _____

Funds sufficient for this appropriation are available from the source indicated below.

Ord # 5877
eRLA ID #: 24-178

[illegible]

Budget Office

**FIRST ADDENDUM AGREEMENT
MEDICAL SERVICES AGREEMENT**

THIS FIRST ADDENDUM, made as of the ____ day of August 2024, by and between **JACKSON COUNTY, MISSOURI**, (hereinafter referred to as "the County") and **TRACY DYER, M.D.** (hereinafter referred to as "Provider"), 610 Blair Blvd., Dallas, TX 75223.

WITNESSETH:

WHEREAS, the County and Provider did enter into a Medical Services Agreement dated February 12, 2024, whereunder Provider agreed to provide assistance to the County's Medical Examiner with specialized pathologist services as may from time to time be needed, at the direction of the Medical Examiner, at a cost to the County not to exceed \$180,000; and,

WHEREAS, the parties now desire to increase the contract amount under the Agreement by an additional \$40,000.00, for a maximum total of \$220,000.00; and,


NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and Provider respectively promise, covenant and agree as follows:

1. Except as expressly provided herein, all provisions of the medical services agreement between the parties dated February 12th, 2024, shall remain in full force and effect.
2. The compensation Provider shall be entitled to under this Agreement shall be increased by an additional amount of \$40,000.00.

3. This First Addendum to the Agreement shall be effective upon execution and extend through December 31, 2024.
4. This First Addendum, together with the Medical Services Agreement dated February 12, 2024, incorporates the entire agreement and understanding of the parties.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement the day and year first above written.

JACKSON COUNTY, MISSOURI

By 
Chief Medical Examiner

TRACY DYER, M.D.

By 
Provider

APPROVED AS TO FORM:

Bryan O. Covinsky
County Counselor

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$40,000.00 which is hereby authorized.

Date

Director of Finance and Purchasing



MISSOURI DEPARTMENT OF HEALTH AND SENIOR SERVICES
PROGRAM SERVICES CONTRACT

This contract is entered into by and between the State of Missouri, Department of Health and Senior Services (Department/state agency) and the below named entity/individual (Contractor). The contract consists of the contract signature page, the scope of work; any attachments referenced and incorporated herein; the terms and conditions; and any written amendments made in accordance with the provisions contained herein. This contract expresses the complete agreement of the parties. By signing below, the Contractor and Department agree to all the terms and conditions set forth in this contract.

Tracking # 52428	Contract Title: VIOLENT DEATH AND OVERDOSE DEATH SURVEILLANCE	
Contract Start: 9/1/2022	Contract End: 8/31/2025	Questions/Please Contact: PROCUREMENT UNIT @ (573)751-6471
Contract #: KQ230052428		Amend #: 03

PLEASE VERIFY/COMPLETE - TYPE OR PRINT - SIGNATURE REQUIRED

NAME OF ENTITY/INDIVIDUAL (Contractor) JACKSON COUNTY MEDICAL EXAMINER	
DOING BUSINESS AS (DBA) NAME	
MAILING ADDRESS 950 EAST 21ST STREET	
CITY, STATE, and ZIP CODE KANSAS CITY MO 64108	
REMIT TO (PAYMENT) ADDRESS (if different from above)	
CITY, STATE, and ZIP CODE	
CONTACT PERSON	EMAIL ADDRESS
PHONE NUMBER	FAX NUMBER
TAXPAYER ID NUMBER (TIN) *****	UEI NUMBER:
CONTRACTOR'S AUTHORIZED SIGNATURE <i>Lindsey Haldiman DO</i>	DATE 06/20/2024
PRINTED NAME Lindsey Haldiman DO	TITLE Chief Medical Examiner
DEPARTMENT OF HEALTH AND SENIOR SERVICES DIRECTOR OF DIVISION OF ADMINISTRATION OR DESIGNEE SIGNATURE <i>Amy Blankenship</i>	DATE JUN 24 2024

AMENDMENT #03 TO CONTRACT KQ23052428

CONTRACT TITLE: Violent Death and Overdose Death Surveillance

CONTRACT PERIOD: September 1, 2024 through August 31, 2025

The Department of Health and Senior Services hereby exercises its option to renew the above referenced contract; therefore Section 1.1 is hereby deleted in its entirety and replaced with revised Section 1.1 as follows:

- 1.1 The contract amount shall not exceed \$87,500.00 for the period of September 1, 2024 through August 31, 2025.

In addition, the Department of Health and Senior Services desires to amend the above-referenced contract in accordance with the following:

1. Delete paragraph 5.1 in its entirety and replace with the revised paragraph 5.1 as follows:

5.1 The Department will pay the Contractor a firm, fixed price of \$30.00 for each submitted complete MOVDRS case and upon approval of all required reports and invoices. The total amount for all MOVDRS cases shall not exceed \$13,500.00.
2. Delete paragraph 5.2 in its entirety and replace with the revised paragraph 5.2 as follows:

5.2 The Department will pay the Contractor a firm, fixed price of \$30.00 for each submitted complete OD2A case and upon approval of all required reports and invoices. The total amount for all OD2A cases shall not exceed \$9,000.00.
3. Delete paragraph 5.3 in its entirety and replace with the revised paragraph 5.3 as follows:

5.3 The Department will pay the Contractor the cost associated for each submitted opioid-suspected comprehensive toxicology test upon approval of all required reports and invoices. The total amount for all OD2A toxicology reimbursement shall not exceed \$65,000.00.

All other terms, conditions and provisions of the above referenced contract shall remain the same and apply hereto.

**CONTRACT FUNDING SOURCE(S)**

The Contract Funding Source(s) identifies the total amount of funding and federal funding source(s) expected to be used over the life of this contract. The CFDA number is the pass-through identification number for your Schedule of Expenditures of Federal Awards (SEFA), if one is required. You may reconcile your financial records to actual payment documents by going to the vendor services portal at <https://www.vendorservices.mo.gov/>. If the funding information is not available at the time the contract is issued, the Contractor will be notified in writing by the Department. Please retain this information with your official contract files for future reference.

Tracking #	52428	State: 0%	\$0.00	Federal: 100%	\$210,000.00
Contract Title:	VIOLENT DEATH AND OVERDOSE DEATH SURVEILLANCE				
Contract Start:	9/1/2022	Contract End:	8/31/2025	Amend#: 03	Contract #: KQ230052428
Vendor Name:	JACKSON COUNTY MEDICAL EXAMINER				

CFDA: 0	Research and Development:				
CFDA Name:					
Federal Agency:					
Federal Award:	*				
Federal Award Name:	*				
Federal Award Year:	*	DHSS #: ZZZ-PENDING FOA	Federal Obligation:	\$13,500.00	
CFDA: 93.136	Research and Development: N				
CFDA Name:	INJURY PREVENTION AND CONTROL RESEARCH AND STATE AND COMMUNITY BASED PROGRAMS				
Federal Agency:	DEPARTMENT OF HEALTH AND HUMAN SERVICES / CENTERS FOR DISEASE CONTROL AND PREVENTION				
Federal Award:	5NU17CE925004-03, 6NU17CE925004-03				
Federal Award Name:	OVERDOSE DATA IN ACTION - NCIPC				
Federal Award Year:	2021	DHSS #: CE925004-03A	Federal Obligation:	\$56,000.00	
CFDA: 93.136	Research and Development: N				
CFDA Name:	INJURY PREVENTION AND CONTROL RESEARCH AND STATE AND COMMUNITY BASED PROGRAMS				
Federal Agency:	DEPARTMENT OF HEALTH AND HUMAN SERVICES / CENTERS FOR DISEASE CONTROL AND PREVENTION				
Federal Award:	1NUCE010204-01				
Federal Award Name:	OVERDOSE DATA TO ACTION-STATES				
Federal Award Year:	2023	DHSS #: CE010204-01B	Federal Obligation:	\$59,000.00	
CFDA: 93.136	Research and Development: N				
CFDA Name:	INJURY PREVENTION AND CONTROL RESEARCH AND STATE AND COMMUNITY BASED PROGRAMS				
Federal Agency:	DEPARTMENT OF HEALTH AND HUMAN SERVICES / CENTERS FOR DISEASE CONTROL AND PREVENTION				
Federal Award:	1NU17CE010204-01				
Federal Award Name:	OVERDOSE DATA TO ACTION-STATES				
Federal Award Year:	2023	DHSS #: CE010204-01A	Federal Obligation:	\$74,000.00	



MISSOURI DEPARTMENT OF HEALTH AND SENIOR SERVICES
CONTRACT FUNDING SOURCES CONTINUED

CFDA: 93.136	Research and Development: N		
CFDA Name:	INJURY PREVENTION AND CONTROL RESEARCH AND STATE AND COMMUNITY BASED PROGRAMS		
Federal Agency:	DEPARTMENT OF HEALTH AND HUMAN SERVICES / CENTERS FOR DISEASE CONTROL AND PREVENTION		
Federal Award:	5NU17CE010161-02		
Federal Award Name:	MISSOURI COLLECTING VIOLENT DEATH INFORMATION USING NATIONAL VIOLENT DEATH REPORTING SYSTEM (NVDRS)		
Federal Award Year: 2023	DHSS #: CE010161-02	Federal Obligation:	\$7,500.00

* The Department will provide this information when it becomes available.

Project Description:

The purpose of this project is to collect coroner and medical examiner reports from contracted data providers, which will be abstracted into an anonymous web-based system. The aggregate data will be used to develop and target violence and opioid overdose interventions at local, county, and statewide levels.

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a twenty-four-month term and supply contract, with one twelve-month option to extend, for the furnishing of mowing, lawncare, and landscaping services for use by various County departments to Eyedeal Lawn Care of Olathe, KS and RC Landscape Services of Kansas City, MO, under the terms and conditions of Invitation to Bid No. 24-022.

RESOLUTION NO. 21705, August 26, 2024

INTRODUCED BY Charlie Franklin, County Legislator

WHEREAS, various County departments have need throughout the year for mowing, lawncare and landscaping services; and,

WHEREAS, the Director Finance of Purchasing has solicited formal written bids on Bid No. 24-022 for the furnishing of mowing, lawncare, and landscaping services for use by various County departments; and,

WHEREAS, a total of 600 notifications were distributed and three responses were received and evaluate from the following:

EYEDEAL LAWN CARE SOLUTIONS, LLC
Olathe, KS

RC Landscape Services
Kansas City (Jackson County), MO

T. Rae, LLC dba DG Lawnsaping
Kansas City, MO

WHEREAS, pursuant to section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of a twenty-four-month term and supply contract, with one twelve-month option to extend, for the furnishing of mowing, lawncare, and landscaping services to Eyedeal Lawn Care of Olathe, KS and RC Landscape Services of Kansas City, MO as the lowest and best bidders; and,

WHEREAS, a split award is recommended to allow the various County departments to get the best price on each item needed; and,

WHEREAS, this award is made on an as needed basis and does not obligate the County to pay any specific amount, with the availability of funds for specific purchases being subject to annual appropriation, with estimated spending for 2024 to be \$350,000.00; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be, and hereby is, authorized to execute for the County any documents necessary for the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of the Department of Finance is authorized to make all payments, including final payment on the contract, to the extent that sufficient appropriations to the using spending agencies have been made in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Bryan Covinsky
Bryan Covinsky (Aug 22, 2024 12:23 CDT)

County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 21705 of August 26, 2024, was duly passed on _____, 2024 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____

Nays _____

Abstaining _____

Absent _____

Date

Mary Jo Spino, Clerk of the Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations, with estimated spending for 2024 to be \$350,000.00.

8/22/2024
Date

[Signature]
Chief Administrative Officer



Jackson County Missouri

Jackson County Courthouse
415 E. 12th Street, 2nd floor
Kansas City, Missouri
64106
(816)881-3242

Request for Legislative Action

File #: 21705, **Version:** 0

REQUESTED MEETING DATE: August 26, 2024

SPONSORS: Charlie Franklin

Resolution No. 21705

Sponsor: Charlie Franklin

Date: August 26, 2024

Choose Sponsor #1.

Choose Sponsor #2.

Choose Sponsor #3.

Choose Sponsor #4.

Choose Sponsor #5.

Choose Sponsor #6.

Choose Sponsor #7.

Choose Sponsor #8.

Choose Sponsor #9.

To be confirmed by County Counselor's Office:

STAFF CONTACT: John Konon **PHONE:** 816-881-3292

EMAIL: jkonon@jacksongov.org

DEPARTMENT: Purchasing

TITLE: Awarding a split contract for a Twenty-Four (24) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Mowing, Lawncare, and Landscaping Services for use by Various Departments to EyedeaLawn Care Solutions of Olathe, KS & RC Landscape Services of Kansas City, MO under the terms and conditions of Invitation to Bid No. 24-022.

SUMMARY: The Parks + Rec & Facilities Departments require a Term and Supply Contract for the furnishing of Mowing, Lawncare, and Landscaping Services. The Purchasing Department issued Invitation to Bid No. 24-022 in response to those requirements. A total of (600) notifications were distributed, there were (30) document takers and (3) responses received and evaluated. The Bonfire Executive Summary of the Invitation to Bid, Bidders Quotation Sheets and the using County Departments Recommendation Memos are attached. Pursuant to Section 1054.6 of the Jackson County Code, the Purchasing Department recommends awarding a Twenty-Four (24) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Mowing,

File #: 24-113, Version: 0

Lawncare, and Landscaping Services for use by various County Departments to Eyeddeal Lawn Care Solutions of Olathe, KS & RC Landscape Services of Kansas City, MO as the lowest and best bids received under the terms and conditions of Invitation to Bid No. 24-022. This award is made on a "As Needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchase(s) is subject to annual appropriations. The annual estimated spend for this contract is \$350,000.00. The Jackson County Compliance office confirmed both recommended awardee(s) are in 2024 compliance.

FINANCIAL IMPACT:**NO** ☐

Amount	Fund	Department	Line-Item Detail

YES ☐**ACTION NEEDED:** Choose an item.**ATTACHMENTS:**

Click or tap here to enter text.



JACKSON COUNTY Public Works Department

Jackson County Technical Center
303 West Walnut Street
Independence, Missouri 64050
jacksongov.org

(816) 881-4530
Fax: (816) 881-4448

Memorandum

To: John Konon, Buyer
From: Robert Rives, Deputy Director Facilities Management
Date: June 25, 2024
RE: Term and Supply Recommendation – Mowing, Lawncare and Landscaping Services Ref # 24-022

John,

The Department of Public Works, Facilities Management Division recommends Eyedead Lawn Care Solutions LLC of Olathe, KS and RC Landscape Services LLC of Kansas City, MO as the lowest and best bidders for scopes of work listed in the Invitation to Bid No. 24-22.

Please consider Eyedead Lawn Care Solutions LLC and RC Landscape Services LLC of Kansas City, MO as Term and Supply Vendors to provide mowing, lawncare and landscaping services for the Facilities Division.

We estimate that an annual total of \$200,000 would be sufficient to complete the tasks necessary by this vendor subject to budget approval.

Thank you for your consideration with the above term and supply recommendation.

Professionally,

Robert Rives
Deputy Director Facilities Management

Frank White, Jr., County Executive



JACKSON COUNTY Parks + Rec

22807 Woods Chapel Road
Blue Springs, Missouri 64015
MakeYourDayHere.com

Michele Newman, Director
(816) 503-4800
Fax: (816) 795-1234

TO: John Konon, Purchasing Department

FROM: Brian Nowotny, Parks + Rec

RE: Mowing & Landscaping Services Bid, No. 24-022

DATE: June 25, 2024

Parks + Rec requires mowing and landscaping services at locations throughout the Parks System. The Purchasing Department issued Invitation To Bid No. 24-022, to meet those needs. The bid produced 30 Document Takers and three bid submissions, meeting all County requirements of the bid.

After reviewing the bid proposals, pursuant to Section 1054.6 of the Jackson County Code, Parks + Rec recommends award to Eyedead Lawn Care Solutions LLC of Olathe, KS and RC Landscape Services LLC of Kansas City, MO as the lowest and best bidders for all scopes of work.

Parks + Rec estimates spending approximately \$150,000 annually on these services, subject to budget approval. For any needs in 2024 the Department has budgeted funds in account 003-1602-56732 for this expense.



Frank White, Jr., County Executive



24-022 - Mowing, Lawncare, and Landscaping Services

Project Overview

Project Details	
Reference ID	24-022
Project Name	Mowing, Lawncare, and Landscaping Services
Project Owner	John Konon
Project Type	ITB
Department	Various Departments
Budget	\$0.00 - \$0.00
Project Description	Jackson County, Missouri is seeking a Twenty-Four (24) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Mowing, Lawncare, and Landscaping Services for use by Various County Departments.
Open Date	May 21, 2024 2:00 PM CDT
Intent to Bid Due	Jun 18, 2024 12:00 PM CDT
Close Date	Jun 18, 2024 2:00 PM CDT

Highest Scoring Supplier	Score
EYEDEAL LAWN CARE SOLUTIONS LLC	92.75 pts



Seal status

Requested Information	Unsealed on	Unsealed by
Acknowledged Receipt of Addenda	Jun 18, 2024 2:27 PM CDT	John Konon
Affidavit	Jun 18, 2024 2:27 PM CDT	John Konon
Attachment C – MBE/WBE/VBE Participation Affidavit	Jun 18, 2024 2:27 PM CDT	John Konon
Bidders Quotation Sheet	Jun 18, 2024 2:27 PM CDT	John Konon
Certificate of Compliance	Jun 18, 2024 2:27 PM CDT	John Konon
Dedicated Email Addresses (per section 4.5 – on Company Letterhead)	Jun 18, 2024 2:27 PM CDT	John Konon
Exhibit F – Bidders Exceptions	Jun 18, 2024 2:27 PM CDT	John Konon
Greater KC Metro Area Information Memo (per section 3.0 - on Company Letterhead)	Jun 18, 2024 2:27 PM CDT	John Konon
Statement of Contractors Qualifications	Jun 18, 2024 2:27 PM CDT	John Konon
Term and Supply Contract Page	Jun 18, 2024 2:27 PM CDT	John Konon
List of Equipment (per section 5.4.1 – on Company Letterhead)	Jun 18, 2024 2:27 PM CDT	John Konon



Scoring Summary

Active Submissions

	Total	A - Purchasing Evaluation	A-1 - Term and Supply Contract Page	A-2 - Affidavit	A-3 - Certificate of Compliance
Supplier	/ 100 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
EYEDEAL LAWN CARE SOLUTIONS LLC	92.75 pts	0 pts	Pass	Pass	Pass
RC Lansdscape Services	81.75 pts	0 pts	Pass	Pass	Pass
T. Rae, LLC dba DG Lawnsaping	71.5 pts	0 pts	Pass	Pass	Pass



	A-4 - Statement of Contractors Qualifications	A-5 - Acknowledgment of Receipt of Addenda	A-6 - Greater KC Metropolitan Area Information Memo (per section 3.0 on company letterhead)	A-7 - Bidders Quotation Sheet	A-8 - Exhibit F - Exceptions
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
EYEDEAL LAWN CARE SOLUTIONS LLC	Pass	Pass	Pass	Pass	Pass
RC Landscape Services	Pass	Pass	Pass	Pass	Pass
T. Rae, LLC dba DG Lawnscapeing	Pass	Pass	Pass	Pass	Pass



	A-9 - Dedicated Email Addresses (per section 4.5 – on Company Letterhead)	A-10 - List of Equipment (per section 5.4.1 – on Company Letterhead)	A-11 - Attachment C - MBE/WBE/VBE Participation Affidavit	B - Department Evaluation	B-1 - Bidders Quotation Sheet
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	/ 100 pts	/ 50 pts
EYEDEAL LAWN CARE SOLUTIONS LLC	Pass	Pass	Pass	92.75 pts	46.25 pts
RC Lansdscape Services	Pass	Pass	Pass	81.75 pts	40 pts
T. Rae, LLC dba DG Lawnsclaping	Pass	Pass	Pass	71.5 pts	27.5 pts



	B-2 - Statement of Contractors Qualifications	B-3 - Exhibit F - Bidders Exceptions	B-4 - Attachment C – MBE/WBE/VBE Participation Affidavit
Supplier	/ 25 pts	/ 15 pts	/ 10 pts
EYEDEAL LAWN CARE SOLUTIONS LLC	22 pts	14.5 pts	10 pts
RC Lansdscape Services	20.5 pts	14.25 pts	7 pts
T. Rae, LLC dba DG Lawnscapeing	20.5 pts	14 pts	9.5 pts

Bidders Quotation Sheet

Mowing, Lawncare, and Landscaping Services

#	Items	Quantity Required	Unit Price	Total Cost
1	Jackson County Downtown Courthouse: 415 E. 12th Street, Kansas City, MO (7,800 Total Square Footage) (7)			
#1-1	Bed Weed Control	4	\$ 250	\$ 1,000
#1-2	Bed pre-emergent	1	\$ 200	\$ 200
#1-3	Prune Shrubs and Trees	3	\$ 950	\$ 2,850
#1-4	Irrigation Startup	1	\$ 180	\$ 180
#1-5	Irrigation Inspection	6	\$ 100	\$ 600
#1-6	Irrigation Winterization	1	\$ 180	\$ 180
#1-7	Seasonal Color Install	3	\$ 450	\$ 1,350
2	14th Street Parking Garage: 505 E. 14th Street, Kansas City, MO (3,000 Total Square Footage) (1)			
#2-1	Mow, Blow, Trim, Litter	24	\$ 150	\$ 3,600
3	Jackson County Detention Center: 1300 Cherry Street, Kansas City, MO (2,375 Total Square Footage) (2)			
#3-1	Bed Weed Control	4	\$ 250	\$ 1,000
#3-2	Prune Shrubs and Trees	3	\$ 950	\$ 2,850
4	Jackson County Circuit Court: 1305 Locust Street, Kansas City, MO (1,100 Total Square Footage) (2)			
#4-1	Bed Weed Control	4	\$ 250	\$ 1,000
#4-2	Prune Shrubs and Trees	3	\$ 750	\$ 2,250
5	Albert Reiderr Comm. Justice Bldg.: 1315 Locust Street, Kansas City, MO (650 Total Square Footage) (2)			
#5-1	Bed Weed Control	4	\$ 250	\$ 1,000
#5-2	Prune Shrubs and Trees	3	\$ 550	\$ 1,650
6	Jackson County Health Department: 3651 Ralph Powell Rd, Lee's Summit, MO (27,500 Total Square Footage) (9)			
#6-1	Mow, Blow, Trim, Litter	24	\$ 140	\$ 3,360
#6-2	Bed Weed Control (1,000 Total Square Footage)	4	\$ 250	\$ 1,000
#6-3	Lawn Applications	4	\$ 195	\$ 780
#6-4	Bed pre-emergent	1	\$ 175	\$ 175
#6-5	Prune Shrubs and Trees	3	\$ 750	\$ 2,250
#6-6	Irrigation Startup	1	\$ 180	\$ 180
#6-7	Irrigation Inspection	6	\$ 100	\$ 600
#6-8	Irrigation Winterization	1	\$ 180	\$ 180
#6-9	Seasonal Color Install	3	\$ 400	\$ 1,200
7	Jackson County Technology Center: 303 W. Walnut Ave., Independence, MO (4,200 Total Square Footage) (4)			
#7-1	Mow, Blow, Trim, Litter	24	\$ 120	\$ 2,880
#7-2	Bed Weed Control (600 Total Square Footage)	1	\$ 250	\$ 250
#7-3	Lawn Applications	4	\$ 150	\$ 600
#7-4	Prune Shrubs and Trees	3	\$ 0	\$ 0
8	Eastern Jackson County Courthouse: 308 W. Kansas Ave., Independence, MO (9,050 Total Square Footage) (7)			
#8-1	Mow, Blow, Trim, Litter	24	\$ 150	\$ 3,600
#8-2	Bed Weed Control (170 Total Square Footage)	1	\$ 150	\$ 150
#8-3	Lawn Applications	4	\$ 165	\$ 660
#8-4	Prune Shrubs and Trees	3	\$ 350	\$ 1,050
#8-5	Irrigation Startup	1	\$ 180	\$ 180
#8-6	Irrigation Inspection	6	\$ 100	\$ 600
#8-7	Irrigation Winterization	1	\$ 180	\$ 180
9	Historic Truman Courthouse: 112 W. Lexington, Independence, MO (16,000 Total Square Footage) (6)			
#9-1	Mow, Blow, Trim, Litter	24	\$ 160	\$ 3,840
#9-2	Bed Weed Control (170 Total Square Footage)	1	\$ 165	\$ 165
#9-3	Lawn Applications	4	\$ 185	\$ 740
#9-4	Irrigation Startup	1	\$ 180	\$ 180
#9-5	Irrigation Inspection	6	\$ 100	\$ 600
#9-6	Irrigation Winterization	1	\$ 180	\$ 180

Bidders Quotation Sheet

Mowing, Lawncare, and Landscaping Services

10	Lone Jack Historical Society: 301 S. Bynum Road, Lone Jack, MO (1)			
#10-1	Mow, Blow, Trim, Litter (Area Outlined in Black on Provided Location Maps, Frequency: Every Two Weeks)	15	\$ 250	\$ 3,750
11	Brown Athletic – Blue River Park: 944 E. Blue Ridge Blvd., Kansas City MO (2)			
#11-1	Mow, Blow, Trim, Litter (Area Outlined in Solid Black on Provided Location Maps, Frequency: Once a Week)	25	\$ 225	\$ 5,625
#11-2	Mow (Area Outlined in Dotted Black on Provided Location Maps, Frequency: Every Three Months)	2	\$ 350	\$ 700
12	Old Health Department: 313 South Liberty, Independence MO (29,300 Total Square Footage) (1)			
#12-1	Mow, Blow, Trim, Litter	24	\$ 195	\$ 4,680
13	Election Board Warehouse: 1801 North Noland Road, Independence MO (43,800 Total Square Footage) (1)			
#13-1	Mow, Blow, Trim, Litter	24	\$ 160	\$ 3,840
14	McCune Facility: 21001 East US 40 HWY, Independence, MO (5' stripe on each side of Roadway - 1,000 LF) (2)			
#14-1	Mow, Blow, Trim, Litter	24	\$ 125	\$ 3,000
#14-2	Manage Brush Annually	1	\$ 500	\$ 500
15	Admin Building: 1300 Washington, Kansas City, MO (10,500 Total Square Footage) (3)			
#15-1	Mow, Blow, Trim, Litter	24	\$ 185	\$ 4,440
#15-2	Bed Weed Control (1,000 Total Square Footage)	1	\$ 595	\$ 595
#15-3	Prune Shrubs & Trees	3	\$ 1,500	\$ 4,500
16	Sports Commission House: 1308 Pennsylvania, Kansas City, MO (3,200 Total Square Footage) (3)			
#16-1	Mow, Blow, Trim, Litter	24	\$ 150	\$ 3,600
#16-2	Bed Weed Control (500 Total Square Footage)	1	\$ 250	\$ 250
#16-3	Prune Shrubs & Trees	3	\$ 550	\$ 1,650
17	Neighborhood Park: 2413 Woodland, Kansas City, MO (18,997 Total Square Footage) (1)			
#17-1	Mow, Blow, Trim, Litter	24	\$ 175	\$ 4,200
18	Neighborhood Park: 35 th & Wabash, Kansas City, MO (13,602 Total Square Footage) (1)			
#18-1	Mow, Blow, Trim, Litter	24	\$ 150	\$ 3,600
19	Neighborhood Park: 37 th & Forest, Kansas City, MO (35,664 Total Square Footage) (1)			
#19-1	Mow, Blow, Trim, Litter	24	\$ 250	\$ 6,000

SIGNATURE: 	DATE: 06/17/2024
NAME (Print or Type): Claudia Fuleihan	PHONE: 913 221 9554
TITLE (Print of Type): Owner	MOBILE: 913 221 9554
COMPANY NAME (Print or Type): Eyedeal Lawn Care Solutions.	FAX:
EMAIL ADDRESS (Print or Type): eyedeallandscape@gmail.com	
WEBSITE URL (Print or Type): eyedeallandscape.com	

Bidders Quotation Sheet

Mowing, Lawncare, and Landscaping Services

#	Items	Quantity Required	Unit Price	Total Cost
1	Jackson County Downtown Courthouse: 415 E. 12th Street, Kansas City, MO (7,800 Total Square Footage) (7)			
#1-1	Bed Weed Control	4	\$ 350	\$ 1400
#1-2	Bed pre-emergent	1	\$ 350	\$ 700
#1-3	Prune Shrubs and Trees	3	\$ 500	\$ 1500
#1-4	Irrigation Startup	1	\$ 350	\$ 350
#1-5	Irrigation Inspection	6	\$ 350	\$ 2100
#1-6	Irrigation Winterization	1	\$ 350	\$ 350
#1-7	Seasonal Color Install	3	\$ 400	\$ 1200
2	14th Street Parking Garage: 505 E. 14th Street, Kansas City, MO (3,000 Total Square Footage) (1)			
#2-1	Mow, Blow, Trim, Litter	24	\$ 175	\$ 3600
3	Jackson County Detention Center: 1300 Cherry Street, Kansas City, MO (2,375 Total Square Footage) (2)			
#3-1	Bed Weed Control	4	\$ 200	\$ 800
#3-2	Prune Shrubs and Trees	3	\$ 500	\$ 1500
4	Jackson County Circuit Court: 1305 Locust Street, Kansas City, MO (1,100 Total Square Footage) (2)			
#4-1	Bed Weed Control	4	\$ 150	\$ 600
#4-2	Prune Shrubs and Trees	3	\$ 500	\$ 1500
5	Albert Reidarr Comm. Justice Bldg.: 1315 Locust Street, Kansas City, MO (650 Total Square Footage) (2)			
#5-1	Bed Weed Control	4	\$ 100	\$ 400
#5-2	Prune Shrubs and Trees	3	\$ 250	\$ 750
6	Jackson County Health Department: 3651 Ralph Powell Rd., Lee's Summit, MO (27,500 Total Square Footage) (9)			
#6-1	Mow, Blow, Trim, Litter	24	\$ 245	\$ 5880
#6-2	Bed Weed Control (1,000 Total Square Footage)	4	\$ 200	\$ 800
#6-3	Lawn Applications	4	\$ 400	\$ 1600
#6-4	Bed pre-emergent	1	\$ 200	\$ 640
#6-5	Prune Shrubs and Trees	3	\$ 500	\$ 1500
#6-6	Irrigation Startup	1	\$ 250	\$ 250
#6-7	Irrigation Inspection	6	\$ 250	\$ 1500
#6-8	Irrigation Winterization	1	\$ 250	\$ 250
#6-9	Seasonal Color Install	3	\$ 350	\$ 1050
7	Jackson County Technology Center: 303 W. Walnut Ave., Independence, MO (4,200 Total Square Footage) (4)			
#7-1	Mow, Blow, Trim, Litter	24	\$ 200	\$ 4800
#7-2	Bed Weed Control (600 Total Square Footage)	1	\$ 150	\$ 150
#7-3	Lawn Applications	4	\$ 225	\$ 900
#7-4	Prune Shrubs and Trees	3	\$ 450	\$ 1250
8	Eastern Jackson County Courthouse: 308 W. Kansas Ave., Independence, MO (9,050 Total Square Footage) (7)			
#8-1	Mow, Blow, Trim, Litter	24	\$ 225	\$ 5400
#8-2	Bed Weed Control (170 Total Square Footage)	1	\$ 175	\$ 175
#8-3	Lawn Applications	4	\$ 250	\$ 1000
#8-4	Prune Shrubs and Trees	3	\$ 300	\$ 900
#8-5	Irrigation Startup	1	\$ 250	\$ 250
#8-6	Irrigation Inspection	6	\$ 250	\$ 1500
#8-7	Irrigation Winterization	1	\$ 250	\$ 250
9	Historic Truman Courthouse: 112 W. Lexington, Independence, MO (16,000 Total Square Footage) (6)			
#9-1	Mow, Blow, Trim, Litter	24	\$ 275	\$ 6600
#9-2	Bed Weed Control (170 Total Square Footage)	1	\$ 100	\$ 100
#9-3	Lawn Applications	4	\$ 350	\$ 1400
#9-4	Irrigation Startup	1	\$ 250	\$ 250
#9-5	Irrigation Inspection	6	\$ 250	\$ 1500
#9-6	Irrigation Winterization	1	\$ 250	\$ 250

Bidders Quotation Sheet

Mowing, Lawncare, and Landscaping Services

10	Lone Jack Historical Society: 301 S. Bynum Road, Lone Jack, MO (1)			
#10-1	Mow, Blow, Trim, Litter (Area Outlined in Black on Provided Location Maps, Frequency: Every Two Weeks)	15	\$ 300	\$ 4500
11	Brown Athletic - Blue River Park: 944 E. Blue Ridge Blvd., Kansas City, MO (2)			
#11-1	Mow, Blow, Trim, Litter (Area Outlined in Solid Black on Provided Location Maps, Frequency: Once a Week)	25	\$ 250	\$ 6250
#11-2	Mow (Area Outlined in Dotted Black on Provided Location Maps, Frequency: Every Three Months)	2	\$ 370	\$ 740
12	Old Health Department: 313 South Liberty, Independence, MO (29,390 Total Square Footage) (1)			
#12-1	Mow, Blow, Trim, Litter	24	\$ 240	\$ 5760
13	Election Board Warehouse: 1801 North Noland Road, Independence, MO (43,890 Total Square Footage) (1)			
#13-1	Mow, Blow, Trim, Litter	24	\$ 275	\$ 6600
14	McCune Facility: 21001 East US 40 HWY, Independence, MO (5' stripe on each side of Roadway - 1,000 LF) (2)			
#14-1	Mow, Blow, Trim, Litter	24	\$ 250	\$ 6000
#14-2	Manage Brush Annually	1	\$ 400	\$ 400
15	Admin Building: 1300 Washington, Kansas City, MO (10,500 Total Square Footage) (3)			
#15-1	Mow, Blow, Trim, Litter	24	\$ 250	\$ 6000
#15-2	Bed Weed Control (1,000 Total Square Footage)	1	\$ 150	\$ 150
#15-3	Prune Shrubs & Trees	3	\$ 380	\$ 1140
16	Sports Commission House: 1308 Pennsylvania, Kansas City, MO (3,200 Total Square Footage) (3)			
#16-1	Mow, Blow, Trim, Litter	24	\$ 100	\$ 2400
#16-2	Bed Weed Control (500 Total Square Footage)	1	\$ 100	\$ 100
#16-3	Prune Shrubs & Trees	3	\$ 330	\$ 990
17	Neighborhood Park: 2413 Woodland, Kansas City, MO (18,997 Total Square Footage) (1)			
#17-1	Mow, Blow, Trim, Litter	24	\$ 225	\$ 5400
18	Neighborhood Park: 35 th & Wabash, Kansas City, MO (13,602 Total Square Footage) (1)			
#18-1	Mow, Blow, Trim, Litter	24	\$ 195	\$ 4680
19	Neighborhood Park: 57 th & Forest, Kansas City, MO (35,664 Total Square Footage) (1)			
#19-1	Mow, Blow, Trim, Litter	24	\$ 355	\$ 8520

SIGNATURE: 	DATE: 06-17-24
NAME (Print or Type): Chris Henry	PHONE: 816-914-1600
TITLE (Print or Type): Owner	MOBILE: 816-914-1600
COMPANY NAME (Print or Type): RC Landscape Services LLC	FAX: N/A
EMAIL ADDRESS (Print or Type): rckclawns@gmail.com	
WEBSITE URL (Print or Type): N/A	

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a contract for the purchase of one Skid-Steer for use by the Public Works Department to Murphy Tractor & Equipment of Olathe, KS under the terms and conditions of Sourcewell Contract No. 011723-JDC, an existing competitively bid government contract, at an actual cost to the County in the amount of \$64,639.00.

RESOLUTION NO. 21706, August 26, 2024

INTRODUCED BY Jalen Anderson, County Legislator

WHEREAS, the Public Works Department has a need for one Skid-Steer to replace aged equipment; and,

WHEREAS, the Directors of Public Works and Finance and Purchasing recommend the award of the contract for purchase to Murphy Tractor & Equipment of Olathe, KS, under the terms and conditions of Sourcewell Contract No. 011723-JDC, an existing competitively bid government contract, at an actual cost to the County in the amount of \$64,639.00; and,

WHEREAS, pursuant to section 1030.4, Jackson County Code, 1984, the Directors of Public Works and Finance and Purchasing recommend the award under the existing competitively bid government contract for the reason that this will allow the County to take advantage of significant discounts offered to larger entities; now therefore,

BE IT RESOLVED that award be made under the existing competitively bid government contract as recommended by the Directors of Public Works and Finance and Purchasing and that the Director of Finance and Purchasing be and hereby is authorized to execute for the County any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments, including final payment on the contract.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Bryan Covinsky
Bryan Covinsky (Aug 22, 2024 12:23 CDT)
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 21706 of August 26, 2024, was duly passed on _____, 2024 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____

Nays _____

Abstaining _____

Absent _____

Date

Mary Jo Spino, Clerk of Legislature

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER: 004 1011 58110
ACCOUNT TITLE: Special Road & Bridge Fund
Public Works - Fleet Replacement
Heavy Machinery & Equipment
NOT TO EXCEED: \$64,639.00

Date

8/22/2024


Chief Administrative Officer

REQUESTED MEETING DATE: 7/15/2024

Resolution #21706

Sponsor: Jalen Anderson

Date: August 26, 2024

SPONSORS:

Choose Sponsor #1.

Choose Sponsor #2.

Choose Sponsor #3.

Choose Sponsor #4.

Choose Sponsor #5.

Choose Sponsor #6.

Choose Sponsor #7.

Choose Sponsor #8.

Choose Sponsor #9.

To be confirmed by County Counselor's Office:

STAFF CONTACT: Kristina Miller **PHONE:** 816-881-4449

EMAIL: kjmillier@jacksongov.org

DEPARTMENT: Public Works, Fleet

..title

TITLE: Purchase of a new Skid-Steer 324G from Murphy Tractor & Equipment

..body

SUMMARY: Public Works Fleet Division within the Public Works Department is requesting the purchase of one Skid-Steer to replace aging equipment within the fleet. Pursuant to section 1030.4 of Jackson County code Public Works Fleet Division recommends the purchase of the Skid-Steer 324G from Murphy Tractor & Equipment out of Olathe, KS under terms and conditions of Sourcewell contract 011723-JDC an existing competitively bid government contract with a base cost of \$69113.00. The standard options and set up for this machine with a cost of \$16729.00 are dealer add on and are on the machine as standard options and discounted with the Sourcewell discount of 30% as well. Bringing the total for this machine to \$85842.00 less the 30% \$25752.60 bringing the total price of the machine to \$60089.40 with dealer attachments and freight added \$4549.16 after discounts are taken. Since Sourcewell doesn't know the extent of add on items per dealer they are not able to list out every option available the dealer is allowed to add, it is up to the dealer to discount the machine being purchased with the specific add on appropriately. Total purchase price for this machine is \$64638.56.

..budget

FINANCIAL IMPACT:**NO** ☐**YES** ☒

Amount	Fund	Department	Line-Item Detail
64638.56	004	1011	58110

..recommendation

ACTION NEEDED: Choose Sponsor #1.

..end

ATTACHMENTS:

Click or tap here to enter text.

This expenditure was included in the Annual Budget.

RES # 21706
eRLA ID #: 24-070

	Cost Center	Spend Category	Program/Grant/Project	Not to Exceed
1011	Public Works - Fleet Replacement	58110 Heavy Machinery & Equipment		\$ 64,639
				\$ 64,639

Page 1 of 1

Sourcewell Contract 011723-JDC
John Deere Construction Retail Sales
U.S. Pricing Document

****Canada pricing is based off U.S. List Price plus exchange factor at time of quote request**

John Deere Model	Date of Price Page	Base Model List Price	Sourcewell 011723 Discount
Articulated Dump Trucks			
260E	11/21/2023	\$ 564,878.00	31.0%
260 P-Tier	11/21/2023	\$ 602,490.00	28.0%
310E	11/21/2023	\$ 633,438.00	31.0%
310 P-Tier	11/21/2023	\$ 669,189.00	28.0%
410E-II	11/21/2023	\$ 777,175.00	31.0%
410 P-Tier	11/21/2023	\$ 834,864.00	28.0%
460E-II	11/21/2023	\$ 799,298.00	29.0%
460 P-Tier	11/21/2023	\$ 886,075.00	28.0%
Backhoes			
310L EP	11/21/2023	\$ 142,595.00	43.0%
310L	11/21/2023	\$ 149,403.00	43.0%
310 G-Tier	11/21/2023	\$ 143,386.00	43.0%
310 P-Tier	11/21/2023	\$ 157,919.00	43.0%
310SL	11/21/2023	\$ 158,363.00	43.0%
310SL HL	11/21/2023	\$ 160,942.00	43.0%
315SL	11/21/2023	\$ 151,859.00	43.0%
320 P-Tier	11/21/2023	\$ 169,068.00	43.0%
410L	11/21/2023	\$ 173,697.00	41.0%
410 P-Tier	11/21/2023	\$ 197,574.00	41.0%
710L	11/21/2023	\$ 267,867.00	43.0%
710 P-Tier	11/21/2023	\$ 283,916.00	43.0%
Compact Track Loaders			
317G II	11/21/2023	\$ 74,004.00	30.0%
325G II	11/21/2023	\$ 84,881.00	30.0%
331G II	11/21/2023	\$ 98,275.00	30.0%
331 P-Tier	11/16/2023	\$ 106,215.00	30.0%
333G II	11/21/2023	\$ 117,518.00	30.0%
333 P-Tier	11/16/2023	\$ 121,991.00	30.0%
335 P-Tier	11/16/2023	\$ 138,053.00	30.0%
Crawler Dozers			
450K	11/21/2023	\$ 158,844.00	27.0%
450 P-Tier	11/21/2023	\$ 169,576.00	27.0%
550K	11/21/2023	\$ 183,534.00	27.0%
550 P-Tier	11/21/2023	\$ 204,717.00	27.0%
650K	11/21/2023	\$ 209,532.00	28.0%
650 P-Tier	11/21/2023	\$ 234,004.00	28.0%
700L	11/21/2023	\$ 252,106.00	25.0%
750L	11/21/2023	\$ 379,250.00	25.0%
850L	11/21/2023	\$ 470,972.00	26.0%
950K	11/21/2023	\$ 783,480.00	33.0%
950 P-Tier	11/16/2023	\$ 832,430.00	27.0%
1050K	11/21/2023	\$ 961,458.00	33.0%
1050 P-Tier	11/16/2023	\$ 900,140.00	27.0%
Crawler Loaders			
655K	11/21/2023	\$ 315,483.00	28.0%
755K	11/21/2023	\$ 443,120.00	28.0%

Excavators			
75G	11/21/2023	\$ 151,938.00	32.0%
75 P-Tier	11/21/2023	\$ 151,576.00	32.5%
85G	11/21/2023	\$ 157,982.00	32.0%
85 P-Tier	11/21/2023	\$ 165,048.00	33.0%
130G FT4	11/21/2023	\$ 213,631.00	34.0%
130 P-Tier	11/21/2023	\$ 248,096.00	32.5%
135G FT4	11/21/2023	\$ 252,249.00	34.0%
135 P-Tier	11/21/2023	\$ 277,957.00	32.5%
160G LC FT4	11/21/2023	\$ 239,898.00	36.0%
160 P-Tier	11/21/2023	\$ 279,465.00	32.5%
190GW FT4	11/21/2023	\$ 425,881.00	43.0%
200G LC FT4	11/21/2023	\$ 250,042.00	36.0%
200 G-Tier	11/21/2023	\$ 282,885.00	32.5%
210G LC FT4	11/21/2023	\$ 263,199.00	36.0%
210 P-Tier	11/21/2023	\$ 302,182.00	32.5%
245G LC FT4	11/21/2023	\$ 334,876.00	35.0%
245 P-Tier	11/21/2023	\$ 376,673.00	32.5%
250G LC FT4	11/21/2023	\$ 307,759.00	35.0%
250 P-Tier	11/21/2023	\$ 360,899.00	32.5%
300G LC FT4	11/21/2023	\$ 355,028.00	35.0%
300 P-Tier	11/21/2023	\$ 415,481.00	32.5%
345G LC FT4	11/21/2023	\$ 411,131.00	30.0%
345 P-Tier	11/21/2023	\$ 496,975.00	32.5%
350 P-Tier	11/21/2023	\$ 475,409.00	32.5%
380 P-Tier	11/21/2023	\$ 510,772.00	32.5%
470 P-Tier	11/21/2023	\$ 709,067.00	32.0%
670 P-Tier	11/21/2023	\$ 1,022,000.00	32.5%
870 P-Tier	11/21/2023	\$ 1,340,029.00	32.5%
Excavators (Compact)			
17G	11/21/2023	\$ 40,936.00	27%
17 P-Tier	11/21/2023	\$ 42,583.00	27%
26G	11/21/2023	\$ 47,911.00	27%
26 P-Tier	11/21/2023	\$ 51,743.00	27%
30G	11/21/2023	\$ 60,014.00	27%
30 P-Tier	11/21/2023	\$ 61,812.00	27%
35G	11/21/2023	\$ 65,606.00	27%
35 P-Tier	11/21/2023	\$ 68,240.00	27%
50G	11/21/2023	\$ 89,730.00	27%
50 P-Tier	11/21/2023	\$ 92,597.00	27%
60G	11/21/2023	\$ 102,376.00	27%
60 P-Tier	11/21/2023	\$ 108,837.00	27%
Tractor Loader			
210 G-Tier	11/21/2023	\$ 134,702.00	39%
210 P-Tier	11/21/2023	\$ 142,166.00	39%
Motor Graders			
620G	11/21/2023	\$ 418,939.00	41%
622G	11/21/2023	\$ 480,708.00	41%
670G	11/21/2023	\$ 466,433.00	42%
672G	11/21/2023	\$ 514,436.00	42%
770G	11/21/2023	\$ 503,506.00	43%
772G	11/21/2023	\$ 559,736.00	43%
870G	11/21/2023	\$ 546,213.00	43%
872G	11/21/2023	\$ 621,069.00	43%

Skid Steer Loaders			
316GR II	11/21/2023	\$ 58,062.00	30%
318G II	11/21/2023	\$ 63,163.00	30%
320G II	11/21/2023	\$ 66,134.00	30%
324G II	11/21/2023	\$ 69,113.00	30%
330G II	11/21/2023	\$ 81,568.00	30%
330 P-Tier	11/16/2023	\$ 87,331.00	30%
332G II	11/21/2023	\$ 94,345.00	30%
334 P-Tier	11/16/2023	\$ 113,210.00	30%
Wheel Loaders			
444 G-Tier	11/21/2023	\$ 205,917.00	36%
444 P-Tier	11/21/2023	\$ 221,058.00	38%
524 P-Tier	11/21/2023	\$ 249,874.00	39%
544 G-Tier	11/21/2023	\$ 242,414.00	36%
544 P-Tier	11/21/2023	\$ 273,274.00	39%
624 P-Tier	11/21/2023	\$ 307,419.00	38%
644 P-Tier	11/21/2023	\$ 374,908.00	34%
644 X-Tier	11/21/2023	\$ 420,268.00	37%
644 G-Tier	11/21/2023	\$ 342,306.00	33%
724 P-Tier	11/21/2023	\$ 394,556.00	35%
744L	11/21/2023	\$ 497,270.00	32%
744 P-Tier	11/21/2023	\$ 551,146.00	32%
744 X-Tier	1/17/2024	\$ 598,277.00	32%
824L	11/21/2023	\$ 523,678.00	32%
824 P-Tier	11/21/2023	\$ 580,346.00	32%
824 X-Tier	1/17/2024	\$ 629,083.00	32%
844L	11/21/2023	\$ 615,330.00	32%
844L AH	11/21/2023	\$ 623,810.00	32%
844 P-Tier	11/21/2023	\$ 689,964.00	32%
904 P-Tier	11/21/2023	\$ 746,595.00	32%
944K	11/21/2023	\$ 1,234,153.00	36%
944 X-Tier	11/21/2023	\$ 1,418,630.00	35%
Wheel Loader (Compact)			
184 G-Tier	11/21/2023	\$ 83,301.00	26%
204L	11/21/2023	\$ 90,593.00	26%
204 G-Tier	11/21/2023	\$ 106,895.00	26%
244L	11/21/2023	\$ 124,578.00	26%
244 P-Tier	11/21/2023	\$ 134,055.00	26%
304L	11/21/2023	\$ 104,414.00	26%
304 G-Tier	11/21/2023	\$ 126,768.00	26%
324L	11/21/2023	\$ 140,831.00	26%
324 P-Tier	11/21/2023	\$ 150,552.00	26%
344L	11/21/2023	\$ 195,426.00	26%
344 P-Tier	11/21/2023	\$ 204,257.00	26%
Compact Tele Lift Loader			
326 P-Tier	1/18/2024	\$ 180,897.00	26%
Forestry Excavators			
2154G	2/14/2024	\$ 378,139.00	37%
2654G	2/14/2024	\$ 482,742.00	42%
3154G	2/14/2024	\$ 568,480.00	36%
3754G	2/14/2024	\$ 616,516.00	40%
Crawler Log Loaders			
2156G	2/14/2024	\$ 399,186.00	38%
2656G	2/14/2024	\$ 535,474.00	38%

2956G	2/14/2024	\$ 586,746.00	37%
3156G	2/14/2024	\$ 625,301.00	37%
3756G	2/14/2024	\$ 645,888.00	33%
Wheeled Feller Bunchers			
643L-II	2/14/2024	\$ 346,429.00	34%
843L-II	2/14/2024	\$ 354,906.00	32%
Tracked Feller Bunchers			
803M	2/14/2024	\$ 582,324.00	30%
853M	2/14/2024	\$ 606,780.00	33%
859M	2/14/2024	\$ 737,539.00	31%
903M	2/14/2024	\$ 659,151.00	31%
953M	2/14/2024	\$ 677,023.00	30%
959M	2/14/2024	\$ 757,248.00	30%
Skidders			
640L II	2/14/2024	\$ 344,804.00	30%
648L II	2/14/2024	\$ 379,375.00	30%
748L II	2/14/2024	\$ 400,217.00	29%
768L II	2/14/2024	\$ 587,869.00	29%
848L II	2/14/2024	\$ 460,431.00	28%
948L II	2/14/2024	\$ 469,808.00	29%
Knuckleboom Loader			
337E	2/14/2024	\$ 269,551.00	31%
437E	2/14/2024	\$ 292,476.00	34%
Wheeled Harvesters			
1070G	2/14/2024	\$ 623,754.00	36%
1170G	2/14/2024	\$ 642,096.00	34%
1270G	2/14/2024	\$ 758,897.00	39%
1470G	2/14/2024	\$ 800,090.00	37%
Tracked Harvesters			
803MH	2/14/2024	\$ 575,182.00	31%
853MH	2/14/2024	\$ 613,506.00	32%
859MH	2/14/2024	\$ 722,969.00	31%
953MH	2/14/2024	\$ 721,341.00	30%
959MH	2/14/2024	\$ 789,394.00	30%
959ML	2/16/2024	\$ 764,289.00	30%
Forwarders			
1110G	2/14/2024	\$ 483,514.00	36%
1210G	2/14/2024	\$ 526,374.00	34%
1510G	2/14/2024	\$ 616,061.00	39%
1910G	2/14/2024	\$ 772,068.00	39%
Base Coded Attachments (CE & CCE)			
Various	11/27/2023	Various	14%

Sourcewell Contract 011723-JDC**John Deere Construction Retail Sales****List Price Discounts**

Note: Discounts will be calculated based on current pricing at the time an agency requests the quote and will be valid for 30 days.

Please contact your local dealer for a contract quote: <https://dealerlocator.deere.com/servlet/>

Product Family	Model	List Price Discount
Articulated Dump Trucks	260E	31%
Articulated Dump Trucks	260 P-Tier	28%
Articulated Dump Trucks	310E	31%
Articulated Dump Trucks	310 P-Tier	28%
Articulated Dump Trucks	410E-II	31%
Articulated Dump Trucks	410 P-Tier	28%
Articulated Dump Trucks	460E-II	31%
Articulated Dump Trucks	460 P-Tier	28%

Product Family	Model	List Price Discount
Backhoes	310L EP	43%
Backhoes	310L	43%
Backhoes	310 G-Tier	43%
Backhoes	310 P-Tier	43%
Backhoes	310SL	43%
Backhoes	310SL HL	43%
Backhoes	315SL	43%
Backhoes	320 P-Tier	43%
Backhoes	410L	41%
Backhoes	410 P-Tier	41%
Backhoes	710L	43%
Backhoes	710 P-Tier	43%

Product Family	Model	List Price Discount
Compact Track Loaders	317G	30%

Compact Track Loaders	325G	30%
Compact Track Loaders	331G	30%
Compact Track Loaders	331 P-Tier	30%
Compact Track Loaders	333G	30%
Compact Track Loaders	333 P-Tier	30%
Compact Track Loaders	335 P-Tier	30%

Product Family	Model	List Price Discount
Dozers	450K	27%
Dozers	450 P-Tier	27%
Dozers	550K	27%
Dozers	550 P-Tier	27%
Dozers	650K	28%
Dozers	650 P-Tier	28%
Dozers	700L	25%
Dozers	750L	25%
Dozers	850L	26%
Dozers	950K	33%
Dozers	950 P-Tier	27%
Dozers	1050K	33%
Dozers	1050 P-Tier	27%

Product Family	Model	List Price Discount
Crawler Loaders	655K	28%
Crawler Loaders	755K	28%

Product Family	Model	List Price Discount
Excavators	75G	32%
Excavators	75 P-Tier	32.5%
Excavators	85G	32%
Excavators	85 P-Tier	33%
Excavators	130G	34%

Excavators	130 P-Tier	32.5%
Excavators	135G	34%
Excavators	135 P-Tier	32.5%
Excavators	160G LC	36%
Excavators	160 P-Tier	32.5%
Excavators	190GW	43%
Excavators	200G LC	36%
Excavators	200 G-Tier	32.5%
Excavators	210G LC	36%
Excavators	210 P-Tier	32.5%
Excavators	245G LC	35%
Excavators	245 P-Tier	32.5%
Excavators	250G LC	35%
Excavators	250 P-Tier	32.5%
Excavators	300G LC	35%
Excavators	300 P-Tier	32.5%
Excavators	345G LC	30%
Excavators	345 P-Tier	32.5%
Excavators	350 P-Tier	32.5%
Excavators	380 P-Tier	32.5%
Excavators	470 P-Tier	32%
Excavators	670 P-Tier	32.5%
Excavators	870 P-Tier	32.5%

Product Family	Model	List Price Discount
Compact Excavators	17G	27%
Compact Excavators	17 P-Tier	27%
Compact Excavators	26G	27%
Compact Excavators	26 P-Tier	27%
Compact Excavators	30G	27%
Compact Excavators	30 P-Tier	27%
Compact Excavators	35G	27%

Compact Excavators	35 P-Tier	27%
Compact Excavators	50G	27%
Compact Excavators	50 P-Tier	27%
Compact Excavators	60G	27%
Compact Excavators	60 P-Tier	27%

Product Family	Model	List Price Discount
Tractor Loader	210 G-Tier	39%
Tractor Loader	210 P-Tier	39%

Product Family	Model	List Price Discount
Motor Graders	620G	41%
Motor Graders	622G	41%
Motor Graders	670G	42%
Motor Graders	672G	42%
Motor Graders	770G	43%
Motor Graders	772G	43%
Motor Graders	870G	43%
Motor Graders	872G	43%

Product Family	Model	List Price Discount
Skid Steers	316GR	30%
Skid Steers	318G	30%
Skid Steers	320G	30%
Skid Steers	324G	30%
Skid Steers	330G	30%
Skid Steers	330 P-Tier	30%
Skid Steers	332G	30%
Skid Steers	334 P-Tier	30%

Product Family	Model	List Price Discount
Wheel Loaders	444 G-Tier	36%

Wheel Loaders	444 P-Tier	38%
Wheel Loaders	524 P-Tier	39%
Wheel Loaders	544 G-Tier	36%
Wheel Loaders	544 P-Tier	39%
Wheel Loaders	624 P-Tier	38%
Wheel Loaders	644 G-Tier	33%
Wheel Loaders	644 P-Tier	34%
Wheel Loaders	644 X-Tier	37%
Wheel Loaders	724 P-Tier	35%
Wheel Loaders	744L	32%
Wheel Loaders	744 P-Tier	32%
Wheel Loaders	744 X-Tier	32%
Wheel Loaders	824L	32%
Wheel Loaders	824 P-Tier	32%
Wheel Loaders	824 X-Tier	32%
Wheel Loaders	844L	32%
Wheel Loaders	844 P-Tier	32%
Wheel Loaders	844L AH	32%
Wheel Loaders	904 P-Tier	32%
Wheel Loaders	944K	36%
Wheel Loaders	944 X-Tier	35%

Product Family	Model	List Price Discount
Compact Wheel Loaders	184 G-Tier	26%
Compact Wheel Loaders	204L	26%
Compact Wheel Loaders	204 G-Tier	26%
Compact Wheel Loaders	244L	26%
Compact Wheel Loaders	244 P-Tier	26%
Compact Wheel Loaders	304L	26%
Compact Wheel Loaders	304 G-Tier	26%
Compact Wheel Loaders	324L	26%
Compact Wheel Loaders	324 P-Tier	26%

Compact Wheel Loaders	344L	26%
Compact Wheel Loaders	344 P-Tier	26%

Product Family	Model	List Price Discount
Compact Tele Lift Loader	326 P-Tier	26%

Product Family	Model	List Price Discount
Forestry Excavators	2154G	37%
Forestry Excavators	2654G	42%
Forestry Excavators	3154G	36%
Forestry Excavators	3754G	40%

Product Family	Model	List Price Discount
Crawler Log Loaders	2156G	38%
Crawler Log Loaders	2656G	38%
Crawler Log Loaders	2956G	37%
Crawler Log Loaders	3156G	37%
Crawler Log Loaders	3756G	33%

Product Family	Model	List Price Discount
Wheeled Feller Bunchers	643L-II	34%
Wheeled Feller Bunchers	843L-II	32%

Product Family	Model	List Price Discount
Tracked Feller Bunchers	803M	30%
Tracked Feller Bunchers	853M	33%
Tracked Feller Bunchers	859M	31%
Tracked Feller Bunchers	903M	31%
Tracked Feller Bunchers	953M	30%
Tracked Feller Bunchers	959M	30%

Product Family	Model	List Price Discount
Skidders	640L II	30%
Skidders	648L II	30%
Skidders	748L II	29%
Skidders	768L II	29%
Skidders	848L II	28%
Skidders	948L II	29%

Product Family	Model	List Price Discount
Knuckleboom Loaders	337E	31%
Knuckleboom Loaders	437E	34%

Product Family	Model	List Price Discount
Wheeled Harvesters	1070G	36%
Wheeled Harvesters	1170G	34%
Wheeled Harvesters	1270G	39%
Wheeled Harvesters	1470G	37%

Product Family	Model	List Price Discount
Tracked Harvesters	803MH	31%
Tracked Harvesters	853MH	32%
Tracked Harvesters	859MH	31%
Tracked Harvesters	953MH	30%
Tracked Harvesters	959MH	30%
Tracked Harvesters	959ML	30%

Product Family	Model	List Price Discount
Forwarders	1110G	36%
Forwarders	1210G	34%
Forwarders	1510G	39%
Forwarders	1910G	39%

Product Family	Model	List Price Discount
Base Coded Attachments	Various	14%

Additional Volume Discounts if Ordered on One Purchase Order

CE Volume Discount:

Quantity	Additional Volume Discount
5-7 Machines	1%
8-14 Machines	2%
15+ Machines	3%

CCE Volume Discount:

Quantity	Additional Volume Discount
8-14 Machines	1%
15+ Machines	3%

For Contract questions, contact:

Brooke L. DeVol

Contract Administrator

John Deere Construction Retail Sales

309-207-0431

ForsbergBrookeL@JohnDeere.com

**Solicitation Number: RFP # 011723****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and John Deere Construction Retail Sales a division of John Deere Shared Services LLC, DBA John Deere Construction Retail Sales, 1300 River Drive, Moline, IL 61265 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Heavy Construction Equipment with Related Attachments and Technology from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires April 14, 2027, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above.

Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. The John Deere Warranty Statement describes covered items and services when returning Damaged Equipment and

Products. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. **SALES TAX.** Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. **HOT LIST PRICING.** At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. **BUSINESS REVIEWS.** Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. **CONTRACT SALES ACTIVITY REPORT.** Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. **ADMINISTRATIVE FEE.** In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee. Any state that requires a Sourcewell participating addendum with an additional admin fee, we reserve the right to reduce the list price discount to accommodate this additional fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:

- a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
- b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.

2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

- a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
 - b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.
4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. **REQUIREMENTS.** At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance.* During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance.* During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier.

E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

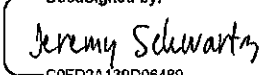
Intentionally Omitted.

22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

011723-JDC

Sourcewell

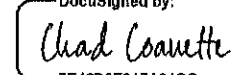
DocuSigned by:

By: C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 4/4/2023 | 2:30 PM CDT

**John Deere Construction Retail Sales a
division of John Deere Shared Services LLC,
DBA John Deere Construction Retail Sales**

DocuSigned by:

By: 1CAF73242BB647F...
Mark Oliver
Title: Manager Contract Sales
Date: 4/5/2023 | 8:05 AM CDT

Approved:

DocuSigned by:

By: 7E42B8F817A64CC...
Chad Coauette
Title: Executive Director/CEO
Date: 4/5/2023 | 8:20 AM CDT

RFP 011723 - Heavy Construction Equipment with Related Attachments and Technology

Vendor Details

Company Name: John Deere Shared Services LLC

Does your company conduct business under any other name? If yes, please state: John Deere Construction Retail Sales a division of John Deere Shared Services LLC

Address: 1300 River Drive
Moline, IL 61265

Contact: Brooke DeVol

Email: ForsbergBrookeL@JohnDeere.com

Phone: 309-207-0431

HST#: 36-2382580

Submission Details

Created On: Monday November 28, 2022 09:24:58

Submitted On: Thursday January 12, 2023 14:48:05

Submitted By: Brooke DeVol

Email: ForsbergBrookeL@JohnDeere.com

Transaction #: 17731346-34ec-484a-83d5-3fc1c1f49270

Submitter's IP Address: 165.225.57.43

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	John Deere Construction Retail Sales a division of John Deere Shared Services LLC *
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	Not Applicable *
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	John Deere Construction Retail Sales JDCRS John Deere Construction & Forestry *
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Cage Code: 3PSD7 UEI: ED9BLXH3Hg21 *
5	Proposer Physical Address:	1300 River Drive Moline, IL 61265 *
6	Proposer website address (or addresses):	www.deere.com *
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Mark Oliver, Manager Contract Sales 1300 River Drive Moline, IL 61265 OliverMarkR@JohnDeere.com 309-748-3418 *
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Brooke DeVol, Contract Administrator 1300 River Drive Moline, IL 61265 ForsbergBrookeL@JohnDeere.com 309-207-0431 *
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Mark Oliver, Manager Contract Sales 1300 River Drive Moline, IL 61265 OliverMarkR@JohnDeere.com 309-748-3418 *

Table 2: Company Information and Financial Strength

Line Item	Question	Response *
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>We Run Like No Other. We conduct business essential to life. Running for the people who trust us and the planet that sustains us, we create intelligent connected machines that enable lives to leap forward.</p> <p>See our higher purpose: https://www.deere.com/en/our-company/higher-purpose/</p> <p>John Deere customers are at the center of everything we do. We rely on more than 180 years of experience and terabytes of precision data to know them and their businesses better than anyone else. Our easy-to-use technology helps deliver results they see in the field, on the job site, and on the balance sheet. We ensure seamless access to parts, services, and performance upgrades from take home to trade-in by providing world-class support throughout the lifecycle of their equipment, with productivity and sustainability always in mind.</p> <p>We never forget that we're here to help life leap forward.</p> <p>Deere & Company at a glance: https://www.deere.com/assets/pdfs/common/our-company/deere-&-company-at-a-glance.pdf</p>

11	What are your company's expectations in the event of an award?	Our expectation, if we are awarded, is to continue working with Sourcewell to provide governmental customers the best option for acquiring our Construction and Compact Construction products. The John Deere Governmental Sales Team will continue to train our dealers on how to present Sourcewell and the benefits the contract offers to continue growing our sales. Since our training plan was rolled out in late 2016, our sales on this contract have had significant growth and our expectation is to continue that trend in the market place.	*
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	John Deere has a long history and attached in supplemental documents is our most recent annual report from 2021. Our 2022 fiscal year just concluded on October 31, 2022 and the annual report is not published at this time.	*
13	What is your US market share for the solutions that you are proposing?	While we do not publicly state market share position, John Deere Construction & Forestry holds a top level market share position across our entire product portfolio in the US.	*
14	What is your Canadian market share for the solutions that you are proposing?	While we do not publicly state market share position, John Deere Construction & Forestry holds a top level market share position across our entire product portfolio in Canada.	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No bankruptcy proceedings have taken place.	*
16	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	John Deere Construction Retail Sales (JDCRS) is based in Moline, IL and is responsible for growing sales in the governmental segment for the Construction & Forestry Division of John Deere. All employees of JDCRS are full time John Deere employees. This sales team is responsible for training our dealers on governmental business, contracts and sales processes. Specific to supporting the Sourcewell contract, the account managers, contract manager and sales support team are responsible for educating the dealers on the quoting, ordering and delivery process of products sold on the Sourcewell contract. All dealers are required to go through a contract training program either in person or virtually via Microsoft Teams to become an authorized seller on our contract. This process has been the main driver of our growth since it was launched in 2016. We do retain the right to sell direct if required or the dealer has not completed our training program. Upon award of this new contract, we are revamping our training process to leverage our John Deere University online training system to make it easier and more efficient for the dealer field staff to become trained and certified on the Sourcewell contract.	*
17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	John Deere maintains all licenses and certifications necessary to conduct its business around the world. This is supported by our Supply Management, Engineering, Safety, Accounting, Human Resources and Tax and Legal Departments. John Deere self-audits and has regular outside audits performed by Deloitte & Touche for compliance with all required licenses, certifications and regulations.	*
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	There are no suspensions or disbarments to note.	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *	
19	Describe any relevant industry awards or recognition that your company has received in the past five years	John Deere has received numerous levels of recognition and awards worldwide for quality production standards, environmental responsibility, ethics, diversity, safety and corporate citizenship. Page 12 of the 2021 Annual Report (attached in the documents section of the response) showcases some of our business highlights and the list of 2021 Awards and Recognitions. Also, attached within the documents section is our 2021 Sustainability Report for John Deere.	*
20	What percentage of your sales are to the governmental sector in the past three years	Customer and segment specifics for John Deere sales are not shared publicly. For the industry as a whole that we participate in, approximately 10-15% of sales for Construction and Compact Construction Equipment are sold to governmental agencies across North American each year.	*
21	What percentage of your sales are to the education sector in the past three years	Our education sector sales is a low percentage of our total governmental business but education entities have utilized the Sourcewell contract previously. For construction and compact construction equipment it is generally reported as a local or state level sale.	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	NASPO, as well as state participating addendums through this contract H-GAC TASB BuyBoard We also hold on average 5-10 individual state contracts outside of cooperative purchasing contracts. Sales figures are not publicly shared on any of these contracts.	*
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	GSA DLA US Fish & Wildlife, IDIQ Sales figures are not publicly shared on any of these contracts.	*

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Murphy Tractor & Equipment; an authorized dealer with a vast customer base with Sourcewell purchases.	Cole Iverson VP of Sales	507-320-8826	*
Brandt Tractor Ltd.; an authorized dealer with a vast customer base with Sourcewell purchases.	Lloyd Norminton Government Sales Manager	780-486-6786	*
RDO Construction Equipment MW; an authorized dealer with a vast customer base with Sourcewell purchases.	Jesse Miller Government Sales Manager	952-882-2752	*

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
New York State	Government	New York - NY	Sourcewell and Sourcewell participating addendum sales.	We averaged 172 sales per year over the last 3 years within the state of New York.	We averaged 19 million dollars per year over the last 3 years within the state of New York.	*
State of Ohio	Government	Ohio - OH	Sourcewell sales. Ohio STS contract was also held and is now expired. These sales are not publicly shared from our office. 2022 Q4 is our first full quarter of our Sourcewell PA contract being rolled out in Ohio.	Previous contracts in Ohio averaged 38-50 transactions per year.	Previous contracts in Ohio averaged 3-5 million dollars per year.	*
United States Air Force	Government	Pennsylvania - PA	DLA Military Sales	Not publicly shared from our office.	Not publicly shared from our office.	*
Florida Forest Service	Government	Florida - FL	Florida Forest Service contract	Not publicly shared from our office.	Not publicly shared from our office.	*
Louisiana DOT	Government	Louisiana - LA	State DOT contract	Not publicly shared from our office.	Not publicly shared from our office.	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	Sales is covered by our independent dealer network that has been trained and certified on the Sourcewell sales processes. We have dealer standards that require a minimum sales person to customer ratio to ensure proper sales coverage and response time.	*
27	Dealer network or other distribution methods.	There are nearly 400 dealer locations in the U.S., authorized to sell John Deere construction equipment products and another 60 covering Canada. There are roughly 1400 dealer locations in the U.S. authorized to sell compact construction equipment another 500 across Canada. These John Deere dealers sign contracts to sell and service John Deere products in their assigned areas. We have dealer standards that require a minimum sales person to customer ratio to ensure proper sales coverage and response time.	*
28	Service force.	This is covered fully by our dealers. Our dealers standard policy also has a minimum service technician to machine base ratio to ensure the best service and response time.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	We have two processes for ordering products on our Sourcewell contract. The majority of our sales are ordered by authorized selling dealers that have been trained and certified by our John Deere Government Sales office. Upon delivery of an order we have a sales reporting automated process to capture the sales for reporting to Sourcewell. For dealers that may not be certified yet, our John Deere Government Sales office reserves the right to order direct.	*

30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>A professional, capable, well-trained, well-capitalized dealer network is one of John Deere's competitive advantages. Our dealers, backed by John Deere, provide local customer support, repairs, maintenance and parts. John Deere has authorized dealers in all 50 U.S. states and all across Canada.</p> <p>There are nearly 400 dealer locations in the U.S., authorized to sell John Deere construction equipment products and another 60 covering Canada. There are roughly 1400 dealer locations in the U.S. authorized to sell compact construction equipment and another 500 across Canada. These John Deere dealers sign contracts to sell and service John Deere products in their assigned areas.</p> <p>We also have a certified technician training program to ensure quality service for our customers. There are also multiple regional parts depots across North America for the best parts availability in the industry.</p> <p>Dealers must submit an annual business plan that contains their commitment to effectively selling and supporting all potential customer in their area, including but not limited to commercial accounts, national accounts, and state, county, and local governmental agencies.</p> <p>Customer can count on John Deere construction dealers to support our products and customers.</p>	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	All areas of the U.S. will be served.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	All areas of Canada that Sourcewell has a defined partner (such as Canoe) will also be served.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	All areas of the U.S. will be served. All areas of Canada that Sourcewell has a defined partner (such as Canoe) will also be served.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	<p>Any agency that John Deere defines as a governmental customer and is also eligible to be a Sourcewell member will qualify for the discounts on our contract. John Deere Construction & Forestry defines a governmental customer as the following:</p> <ol style="list-style-type: none"> 1. Federal, state/provincial, county, municipal and local governmental agencies 2. Hospitals and state/provincially accredited schools (both public and private) 3. Special government and/or taxing districts that have authority to levy taxes and/or issue tax free municipal bonds (ex. airports) 4. Governmental facilities run by independent management groups qualify only if a governmental agency issues the purchase order and retains ownership. Ownership by the management group voids discount eligibility. 5. Non-governmental utilities or departments or divisions of them that provide has, water, electrical, or telephone service directly to commercial or home users 6. Governmental agencies or departments or divisions of them that provide recycling or waste service directly to commercial or home users. Companies or departments or divisions of these utilities that do not provide service directly to commercial or home users do not qualify 7. North American Indian Tribal Councils 8. Non-profit agencies exempt from state/provincial and federal taxes 9. All Municipal Railroads 	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	The John Deere Construction & Forestry Division has assigned dealers in both Alaska and Hawaii. As is the case for the continental U.S. (CONUS), factory to dealer freight as well as local delivery by dealer to end-user will be quoted and invoiced for any applicable areas outside of the continental U.S. (CONUS). Location specific factors related to moves by ocean, barge, inland, etc. will affect final delivery date.	*

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Since our "authorized selling dealer" initiative that was rolled out in late 2016, our marketing plan has focused on getting our dealer network to understand the power of cooperative purchasing, specially the Sourcewell contract. Our dealers are closer to the end use customers and understand their business and product needs better than our small team here in Moline, IL. Once we got the dealers fully bought in on the power, ease of use and importance of the contract, the sales numbers took off year over year. Our plan for the new contract is to continue this with our dealer network.
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	John Deere has a great public website with information about our entire product line. We also have a link to a variety of governmental contracts that are available. In addition to those site, we also allow the customer to build their own machine online so they can see the options that are available before they contact their local dealer. https://www.deere.com/en/ https://www.deere.com/en/construction/ https://www.deere.com/en/government-and-military-sales/ https://www.deere.com/en/government-and-military-sales/state-and-local-purchasing/ https://configure.deere.com/cbyo/#/en_us/products Our marketing communications group runs a variety of social media promotions including a YouTube channel (https://www.youtube.com/user/JohnDeere) and Facebook page (https://www.facebook.com/JohnDeereUSCA/). The message on these sites changes periodically but it is primarily focused on the benefits of the John Deere relationship and how we are close to our customer.
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	From the John Deere perspective, there are three key components to promoting the Sourcewell contract: Sourcewell, John Deere Construction Retail Sales (JDCRS), and our dealer network across the US and Canada. Each has a key role to the success of the continued and incremental sales increases each year. Sourcewell's job is to continue to promote the brand to eligible members so they understand the basics of cooperative purchasing and the benefits of membership. JDCRS has the responsibility to train the dealers on sales processes (ceiling price, discount structure, ordering and delivering of products), how to determine if a customer is already a member and how to assist a customer that is not a member how to become a member. Our dealer's responsibility is to help identify the right product for the job and how to find the easiest, most cost effective way to source that product/solution. We believe that Sourcewell provides one of the best tools available to eligible customer and we will continue to promote that in our annual training. We work with our dealers and support them at any regional conference or training opportunity that helps promote the brand of all three entities. Open communication between all three parties is the key for future success and incremental sales gains on the next contract.
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	We are investigating e-procurement options for certain product families in the future but those are not available at this time. Due to the customizable nature of products and services, there are many possible configurations for each model. Many build-code dependencies must be taken into consideration for a properly functioning machine to be built. For that reason, we feel it is best to contact the local dealer for machine configuration guidance prior to requesting a contract quote.

Table 8: Value-Added Attributes

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Training on equipment operation and safety is provided through the local dealer. At time of delivery, the dealer provides an introductory walk-around of the unit, explaining general operation and maintenance procedures, free of charge as part of the purchase. Additional product or specific system training is optional and quoted by the local dealer.

41	Describe any technological advances that your proposed products or services offer.	<p>John Deere C&F products offer a variety of technology solutions that work to eliminate rework, improve jobsite safety, counteract labor shortages and increase efficiency. Information on those initiatives is public and can be found at the following link: https://www.deere.com/en/technology-products/precision-construction-technology/</p> <p>There was also a magazine published in the Fall of 2021 that focused on technology and its place in our industry. A link to that publication is below.</p> <p>THE DIRT publication, Fall 2021. https://www.deere.com/assets/pdfs/common/industries/construction/publications/the-dirt-fall-2021-dkmag265c-cv.pdf</p> <p>John Deere has also published what is known as our "Leap Ambitions" and that is also public. Our strategy for the Construction & Forestry Division is by 2026, we will deliver:</p> <ul style="list-style-type: none"> • 20+ electric and hybrid-electric product models. • Earthmoving: Increase SmartGrade™ grade control adoption to 50%. • Forestry: Boost Intelligent Boom Control adoption to 100%. • Roadbuilding: Increase Precision Roadbuilding Solution adoption to 85%. <p>More information on our Leap Ambitions can be found at: https://www.deere.com/en/our-company/sustainability/sustainability-report/leap-ambitions/</p> <p>Technology advances in our products is vitally important and was on display at CES 2023 where our CEO was the keynote speaker on day 1. Information can be found at CES2023.deere.com</p>	*
42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>John Deere has been very public with these initiatives and more can be found on our website in our most recently published Sustainability Report. https://www.deere.com/en/our-company/sustainability/sustainability-report/</p> <p>"Our next leap is ELECTRIC" is another informative piece discussing the future of electrification at John Deere. https://www.deere.com/en/our-company/electrification/</p>	*
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>In October 2022, John Deere received an award for the SBTi Validation of Greenhouse Gas Emission Reduction. https://www.deere.com/en/news/all-news/john-deere-receives-sbti-validation-of-greenhouse-gas-emission-reduction-targets/</p> <p>In 2021 John Deere acquired majority ownership of Kreisel Electric. https://www.kreiselelectric.com/johndeere/</p>	*
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	<p>John Deere is committed to Supplier Diversity. Each year we submit to GSA a commercial plan that outlines our commitment to use WMBE's, SBE's, and other MBE's suppliers in support of our business.</p> <p>We also have signed on with two small business partners to learn about small business and partner with them to meet demand for products with a small business designation in the Federal market as well as help grow their businesses. Our partners are The Akana Group (Native American owned small business, small business, HUBZone certified) and Bravo (Service Disabled Veteran-Owned Business). If opportunities arise in the cooperative world for small business designation, we are prepared to grow that segment as well.</p>	*
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>John Deere has a very strong presence as a construction equipment and compact construction equipment provider. John Deere is also the world's leading manufacturer of agricultural equipment. Additionally, John Deere Financial is one of the largest equipment finance companies.</p> <p>Valuable Extras:</p> <ol style="list-style-type: none"> 1) Genuine John Deere Parts - highest quality parts for the highest quality equipment. -Regional parts depots strategically placed around North America for the best parts delivery response. 2) John Deere Connected Support – Allows customers to: <ul style="list-style-type: none"> - Monitor alerts for the machine remotely. - Monitor engine hours and utilization. - View machine location and get driving directions to the jobsite. - Monitor fuel level and idle time. 3) John Deere Connected Support – Allows dealers to: <ul style="list-style-type: none"> - Monitor alerts coming from the customers machine. - Remotely connect to a customers machine for real-time diagnostics. - Leverage Expert Alerts from John Deere to address potential future downtime. - Perform software updates from the dealership. 	*

Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	Construction equipment has basic warranty of 12 months/unlimited hours. The standard warranty general provisions including parts and labor is attached to this RFP submission. Compact construction equipment has a basic warranty of 24 months or 2,000hrs whichever occurs first.	*
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Extended warranty is available as a separate purchase, not on this RFP, through our local dealers. Extended warranty has a year and hour limitation with each purchase. An example is 3 year 5,000hr power train/hydraulics extended warranty option.	*
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	No, TTM is not covered within our warranty.	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	No, we can cover the entire U.S. and Canada with our dealer network.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Third party warranties are handled by the original OEM of that attachment.	*
51	What are your proposed exchange and return programs and policies?	As noted in the standard warranty document, "John Deere will repair or replace, at its option, any parts... of a new John Deere product that, as delivered to the original retail purchaser(s), are defective in material or workmanship." See attached standard warranty document for full text explanation.	*
52	Describe any service contract options for the items included in your proposal.	John Deere does not offer any service contracts within this RFP. Service contracts and extended warranty options are available for customers from their local dealer and can be quoted to them at time of purchase.	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *	
53	Describe your payment terms and accepted payment methods.	JDCRS' only option for payment terms is Net 30 Days for direct sales. Since the majority of our deals are purchased through one of our authorized dealers, there are financing options available (JD Financial) that can be negotiated before finalizing the deal.	*
54	Describe any leasing or financing options available for use by educational or governmental entities.	<p>JDCRS (contract vendor) does not play a role in leasing, financing or payment terms other than Net 30 Days.</p> <p>John Deere Financial offers leasing/financing options. The John Deere Municipal Lease Purchase Plan is a special low-rate financing plan that is designed to provide flexibility of leasing while building equity toward ownership of the John Deere equipment. Any state or local government body, or their political subdivisions, having the power to tax may be eligible for the John Deere Municipal Lease Purchase Plan, subject to approval.</p> <p>John Deere Financial also offers other leasing and financing options for governmental, educational and non-profit entities, subject to approval.</p> <p>All leasing and financing options are handled through the local dealer and John Deere Financial.</p> <p>The lease/finance provider funds the contract sales invoice within 30 days.</p>	*
55	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	Our John Deere dealers use approved applications in their business system to provide quotes to customers stating the approved contract discount rate. The quote contains terms and conditions for the quote and terms for payment when a PO is issued. For direct sales through our office similar documentation is used and is available in the document upload section.	*
56	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	P-card payments are accepted with a 3% processing fee added to the contract quote. P-card usage is to be made known at time of quote request. Customer PO must cover the added fee.	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcwell Price and Product Change Request Form.

Line Item	Question	Response *
57	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Each model will have a discount associated to it which applies to all options of that model fully configured, base coded attachments will have a separate discount schedule. Third party attachments (AT and BYT kits) are not part of this RFP proposal and are available for separate purchase by our dealer. The model and discount schedule is attached. Full current price pages will be submitted upon successful award. Any price changes or model updates will be submitted through the PnP process.
58	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Quotes are provided to the customer with a discount off of current list price. Quotes are price protected for a period of 30 days as long as a PO is received within that 30 day period. See attached pricing & discount schedule as well as the example quote for our proposal on this RFP.
59	Describe any quantity or volume discounts or rebate programs that you offer.	We offer two different volume discounts between our construction equipment (CE) portfolio and our compact construction equipment (CCE) portfolio due to the difference in acquisition costs of the larger construction equipment verses the smaller compact construction equipment. CE: 5-7 machines = 1%, 8-14 machines = 2%, 15+ machines = 3% CCE: 8-14 machines = 1%, 15+ machines = 3%
60	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Sourced or open market items are not part of our RFP response but we do allow dealers to quote these as dealer provided items as a separate line item on the quote. Discounts will not be applied to these open market items. Quotes for these products are negotiated directly through the customer and our dealer network.
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	The following will not be included: 1. Dealer provided goods and services: Non-factory goods and services (third party items) will be quoted by dealer at the customers request. 2. Set-up and installation fees: These charges will be quoted by the dealer and are not part of this RFP. 3. Pre-Delivery Inspection (PDI): A PDI is performed on all new machine purchases to ensure proper fluid levels, check system pressures, verify accurate system operation, and cleaning of the unit prior to delivery. The cost of the PDI is quoted by the dealer and will vary by machine model and complexity. Taxes: Local taxes, if applicable, will be assessed.
62	If freight, delivery, or shipping is an additional cost to the Sourcwell participating entity, describe in detail the complete freight, shipping, and delivery program.	Freight, delivery and shipping are charged to the customer and added to the quote as separate line items.
63	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Freight, delivery and shipping are charged to the customer and added to the quote as separate line items just as they are for all participating entities. Travel that occurs by ocean, barge or inland may affect the delivery time of the machine.
64	Describe any unique distribution and/or delivery methods or options offered in your proposal.	If a customer has a unique request, we can review at that time, otherwise there are no unique methods offered in this RFP.

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
65	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	Sourcwell has become our most valued contract to our dealer network for governmental business. We will continue to use our best available discount schedule to support this contract.

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
66	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcwell. This process includes ensuring that Sourcwell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcwell. Provide sufficient detail to support your ability to report quarterly sales to Sourcwell as described in the Contract template.	Our dealers are required to participate in a contract sales training class to ensure they are promoting the contract per the Terms and Conditions of our RFP response. Dealers are made aware of how to obtain the effective price date of the contract, so the customer is being quoted accurately. Whenever there is a price change approved by Sourcwell, we communicate that information via our dealer bulletin process and post on our dealer microsite. We also use an automated settlement process where a dealer utilizes a program ID code so that we can accurately capture the sales each quarter for our internal review and submit to Sourcwell for the payment of our admin fee. We will also be launching a new quoting process to simplify the quoting process for many of our dealers to ensure accurate pricing per the terms and conditions of our contract.
67	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	Upon award of this contract, we track the sales performance of each dealer group across the US and Canada to achieve our market share goals for construction equipment and compact construction equipment in the governmental segments. This has worked well for this contract to date, and we will continue to use this market share metric to keep our dealers accountable for performance.
68	Identify a proposed administrative fee that you will pay to Sourcwell for facilitating, managing, and promoting the Sourcwell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	We have had great success growing and expanding the utilization of this contract for all our dealers in the US and Canada and will continue this growth by providing a 0.5% admin fee to Sourcwell on all contract items. Third party attachments or non-contract items (dealer provided items) are not subject to the admin fee. The total calculated admin fee is payable each calendar quarter to Sourcwell.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
69	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>We will be offering our complete line of construction equipment and compact construction equipment, as well as base coded attachments. Product families include Articulated Dump Trucks, Backhoes, Compact Track Loaders, Crawler Dozers, Crawler Loaders, Excavators, Compact Excavators, Tractor Loaders, Motor Graders, Skid Steer Loaders, Wheel Loaders and Compact Wheel Loaders.</p> <p>All services including product support, part support, and warranty work will be provided by our authorized dealers and not part of this contract.</p>
70	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	N/A

Table 148: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered	Comments
71	Wheeled, tracked, and backhoe loaders	<input checked="" type="radio"/> Yes <input type="radio"/> No	
72	Motor Graders	<input checked="" type="radio"/> Yes <input type="radio"/> No	
73	Wheeled and tracked excavators	<input checked="" type="radio"/> Yes <input type="radio"/> No	
74	Bulldozers, compactors, scrapers, articulated and rigid haulers	<input checked="" type="radio"/> Yes <input type="radio"/> No	We do not offer rigid haulers. Compactors are offered on the separate Wirtgen contract.
75	Cranes	<input type="radio"/> Yes <input checked="" type="radio"/> No	
76	Accessories or attachments for the offering in #71-75 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	We will be offering base coded attachments at time of whole goods purchase or separately if needed. AT kits and BYT kits (third party attachments) are not part of this contract.
77	Technology or services for the offering in #71-75 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	Link Telematics, Grade Control, and Slope Control are examples of these technology services that are available as options on certain products.

Table 14C: Required Offering of Equipment

Indicate below if the proposer's proposal includes at least one (1) of the following listed types or classes of equipment. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered	Comments
78	Wheel loader with published net horsepower (HP) of at least 300 HP	<input checked="" type="radio"/> Yes <input type="radio"/> No	We offer 4 wheel loaders that meet this spec requirement.
79	Wheeled or tracked excavator with a published net horsepower (HP) of at least 150 HP	<input checked="" type="radio"/> Yes <input type="radio"/> No	We offer 10 excavators that meet this spec requirement.
80	Motor Grader with a published maximum operating weight of at least 30,000 lbs.	<input checked="" type="radio"/> Yes <input type="radio"/> No	We offer 8 motor graders that meet this spec requirement.
81	Rough terrain, all terrain, crawler, floating, lattice, or telescopic crane with a published maximum lifting capacity of at least 300 tons and a published maximum boom length of at least 150 feet	<input type="radio"/> Yes <input checked="" type="radio"/> No	

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcwell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - Pricing - RFP 011723 Model & Discount Schedule.pdf - Monday January 09, 2023 11:48:21
 - Financial Strength and Stability - Deere-Co_Annual-Report-2021.pdf - Tuesday November 29, 2022 12:34:40
 - Marketing Plan/Samples (optional)
 - WMBE/MBE/SBE or Related Certificates (optional)
 - Warranty Information - US CAN deere wty stmt.pdf - Tuesday December 06, 2022 10:27:02
 - Standard Transaction Document Samples - Sample Sourcewell Quote.pdf - Monday January 09, 2023 11:22:37
 - Upload Additional Document - Sustainability Report 2021.pdf - Tuesday November 29, 2022 13:01:16

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Mark Oliver, Manager, Contract Sales, John Deere Construction Retail Sales

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

☐ Yes ☒ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_5_Heavy_Construction_Equipment_RFP_011723 Tue January 10 2023 08:47 AM	<input checked="" type="checkbox"/>	1
Addendum_4_Heavy_Construction_Equipment_RFP_011723 Fri January 6 2023 09:51 AM	<input checked="" type="checkbox"/>	2
Addendum_3_Heavy_Construction_Equipment_RFP_011723 Thu December 29 2022 12:33 PM	<input checked="" type="checkbox"/>	2
Addendum_2_Heavy_Construction_Equipment_RFP_011723 Wed December 21 2022 01:49 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Heavy_Construction_Equipment_RFP_011723 Thu December 15 2022 09:27 AM	<input checked="" type="checkbox"/>	1



RFP #011723
REQUEST FOR PROPOSALS
for
Heavy Construction Equipment with Related Attachments and Technology

Proposal Due Date: January 17, 2023, 4:30 p.m., Central Time

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

SOLICITATION SCHEDULE

Public Notice of RFP Published:	November 15, 2022
Pre-proposal Conference:	December 6, 2022, 10:00 a.m., Central Time
Question Submission Deadline:	January 9, 2023, 4:30 p.m., Central Time
Proposal Due Date:	January 17, 2023, 4:30 p.m., Central Time Late responses will not be considered.
Opening:	January 17, 2023, 6:30 p.m., Central Time See RFP Section V.G. "Opening"

I. ABOUT SOURCEWELL

A. SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements (including Canadian Free Trade Agreement, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement, as applicable), and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

B. USE OF RESULTING CONTRACTS

In the United States, Sourcewell's contracts are available for use by:

- Federal and state government entities¹;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's contracts are available for use by:

- Provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Indigenous self-governing bodies;
- Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly funded academic, health, and social service

¹ Pursuant to HAR §3-128-2, the State of Hawaii, Department of Accounting and General Services, State Procurement Office, on behalf of the State of Hawaii and participating jurisdictions, has provided notice of its Intent to Participate in the solicitation as a participating entity.

entities referred to as MASH sector (this should be construed to include but not be limited to the Cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities;

- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest; and
- Members of the Canoe procurement group of Canada, and their partner associations: Canoe members are regional, local, district or other forms of municipal government, school boards, publicly-funded academic, health and social service entities in Alberta and across Canada, as well as any corporation or entity owned or controlled by one or more of the preceding entities – as well as partner associations, including Saskatchewan Association of Rural Municipalities, Association of Manitoba Municipalities, Local Authorities Services/Association of Municipalities Ontario, Nova Scotia Federation of Municipalities, Federation of Prince Edward Island Municipalities, Municipalities Newfoundland Labrador, Union of New Brunswick Municipalities, North West Territories Association of Communities, CivicInfo BC, and their members.

For a listing of current United States and Canadian Participating Entities visit Sourcewell's website (note: there is a tab for each country): <https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator>.

Participating Entities typically access contracted equipment, products, or services through a purchase order issued directly to the contracted supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell contracts is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities' needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In addition, where applicable, other purchasing cooperatives and procurement officials receive notice and are encouraged to re-post the solicitation opportunity.

Proof of publication will be available at the conclusion of the solicitation process.

II. SOLICITATION DETAILS

A. SOLUTIONS-BASED SOLICITATION

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and that are commonly desired or are required by law or industry standards.

B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, a school district, or a regional cooperative.

1. Sourcewell is seeking proposals for Heavy Construction Equipment with Related Attachments and Technology, including, but not limited to, the following types of heavy construction equipment:

- a. Wheeled, tracked, and backhoe loaders;
- b. Motor graders;
- c. Wheeled and tracked excavators;
- d. Bulldozers, compactors, scrapers, articulated and rigid haulers; and,
- e. Cranes.

Proposers may include related equipment, accessories, attachments, technology, and services, to the extent these solutions are ancillary or complementary to the equipment, products, or services being proposed.

2. A Proposal must include **at least one** of the following four equipment types to be considered within scope of this solicitation. For purposes of Section II. B. 2. and its subsections, the term “published” means information that is readily available within the proposer’s printed literature or website and the proposer has verified the accuracy of the information:

- a. A wheel loader with published net horsepower (HP) of at least 300 HP;
- b. A wheeled or tracked excavator with a published net horsepower of at least 150 HP;
- c. A motor grader with a published maximum operating weight of at least 30,000 lbs; or,
- d. A rough terrain, all terrain, crawler, floating, lattice, or telescopic crane with a published maximum lifting capacity of at least 300 tons and a published maximum boom length of at least 150 feet.

3. The primary focus of this solicitation is on Heavy Construction Equipment with Related Attachments and Technology. This solicitation should NOT be construed to include:

- a. Construction services; and,
- b. Equipment accessory, attachment, and supply only solutions.

4. This solicitation does not include those equipment, products, or services covered under categories included in pending or planned Sourcewell solicitations, or in contracts currently maintained by Sourcewell, identified below:

- a. Equipment Rental with Related Services (RFP #062320);
- b. Forklifts and Lift Trucks with Related Services (RFP #091520);

- c. Grounds Maintenance Equipment, Attachments, Accessories, and Related Services (RFP #031121);
- d. Roadway Maintenance Equipment (RFP #080521);
- e. Public Utility Equipment with Related Accessories and Supplies (RFP #110421);
- f. Roadway Paving Equipment (RFP #060122);
- g. Medium Construction Equipment with Related Accessories, Attachments, and Supplies (RFP #TBD); and,
- h. Portable Construction Equipment with Related Accessories and Attachments (RFP #TBD).

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a properly operating status. However, equipment-only or products-only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting contract. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting contract.

Sourcewell encourages suppliers to offer the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

1. Safety Requirements. All items proposed must comply with current applicable safety or regulatory standards or codes.
2. Deviation from Industry Standard. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
3. New Equipment and Products. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal. Proposers may also include used

equipment, attachments, or accessories, to the extent that the offering of used equipment, attachments, accessories, is ancillary or complementary to an offering of new, current model equipment and products.

4. Delivered and operational. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.
5. Warranty. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

D. ANTICIPATED CONTRACT TERM

Sourcewell anticipates that the term of any resulting contract(s) will be four years, with an optional one-year extension that may be offered based on the best interests of Sourcewell and its Participating Entities.

E. ESTIMATED CONTRACT VALUE AND USAGE

Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$950 Million; therefore, proposers are expected to propose volume pricing. Sourcewell anticipates considerable activity under the contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

G. ADDITIONAL CONSIDERATIONS

1. Contracts will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
2. A proposer may submit only one proposal. If related, affiliated, or subsidiary entities elect to submit separate proposals, rather than a single parent-entity proposal, each such proposal must be prepared independently and without cooperation, collaboration, or collusion.
3. If a proposer works with a consultant on its proposal, the consultant (an individual or company) may not assist any other entity with a proposal for this solicitation.
4. Proposers should include all relevant information in its proposal, since Sourcewell cannot consider information that is not included in the proposal. Sourcewell reserves the right to verify proposer's information and may request clarification from a proposer, including samples of the proposed equipment or products.

5. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.
6. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell contract may be considered in the evaluation of a proposal.

III. PRICING

A. REQUIREMENTS

All proposed pricing must be:

1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
 - a. **Line-item Pricing** is pricing based on each individual product or services. Each line must indicate the proposer's published "List Price," as well as the "Contract Price."
 - b. **Percentage Discount from Catalog or Category** is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this pricing must be included in its proposal and provided throughout the term of any contract resulting from this RFP.
2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the contracted price.
3. Stated in U.S. and Canadian dollars (as applicable).
4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

B. ADMINISTRATIVE FEES

Proposers awarded a contract are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment,

products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

IV. CONTRACT

Proposers awarded a contract will be required to execute a contract with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Contract reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To request a modification to the template Contract, a proposer must submit the Exceptions to Terms, Conditions, or Specifications table with its proposal. Only those exceptions noted at the time of the proposal submission will be considered.

Exceptions must:

1. Clearly identify the affected article and section.
2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the contract document provided to the awarded supplier for signature.

If a proposer receives a contract award resulting from this solicitation it will have up to 30 days to sign and return the contract. After that time, at Sourcewell's sole discretion, the contract award may be revoked.

V. RFP PROCESS

A. PRE-PROPOSAL CONFERENCE

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive contracting process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Vendor Account. Pre-proposal conference attendance is optional.

B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the

Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

C. ADDENDA

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.

If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The proposer can view this status change in the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account. The proposer is solely responsible to check the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer's proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

- i) make any required adjustments to its proposal;
- ii) acknowledge the addenda; and
- iii) ensure the re-submitted proposal is received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

D. PROPOSAL SUBMISSION

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. **Late proposals will not be considered.** It is the proposer's sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcewell is solely determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcewell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcewell's support provider at support@bidsandtenders.ca.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcewell Procurement Portal Vendor Account and register for this solicitation opportunity.

Within the Sourcewell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the proposer to remedies available by law.

E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

- In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
- Complete. A proposal will be rejected if it is conditional or incomplete.
- Submitted in English.
- Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

G. OPENING

The Opening of proposals will be conducted electronically through the Sourcewell Procurement Portal. A list of all proposers will be made publicly available in the Sourcewell Procurement Portal after the Proposal Due Date, but no later than the Opening time listed in the Solicitation Schedule.

To view the list of proposers, verify that the Sourcewell Procurement Portal opportunities list search is set to "All" or "Closed." The solicitation status will automatically change to "Closed" after the Proposal Due Date and Time.

VI. EVALUATION AND AWARD

A. EVALUATION

It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities.

Factors to be considered in determining the number of contracts to be awarded in any category may include the following:

- Total evaluation scores (giving consideration to natural breaks in the scoring of responsive proposals);
- The number and geographic location of highest-scoring proposers that offer:
 - A comprehensive selection of the requested equipment, products, or services;
 - A sales and service network ensuring availability and coverage for Participating Entities' use; and
 - Other attributes of the proposer or contents of its proposal that assist Participating Entities in achieving environmental and social requirements, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

B. AWARD(S)

Award(s) will be made to the highest-scoring proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcewell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcewell Evaluator Scoring Guide (a copy is available in the Sourcewell Procurement Portal):

Conformance to RFP Requirements	50
Financial Viability and Marketplace Success	75
Ability to Sell and Deliver Service	100
Marketing Plan	50

Value Added Attributes	75
Warranty	50
Depth and Breadth of Offered Equipment, Products, or Services	200
Pricing	400
TOTAL POINTS	1000

C. PROTESTS OF AWARDS

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcewell's Executive Director, and delivered to the Sourcewell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received, and time stamped at the Sourcewell office by 4:30 p.m., Central Time, no later than 10 calendar days following Sourcewell's notice of contract award(s) or non-award. and must be time stamped by Sourcewell no later than 4:30 p.m., Central Time. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal's content will not be entertained

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;
- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any contract, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for contracts or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;

- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;
- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a contract if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a contract to one or more proposers if it is in the best interest of Participating Entities.

E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting contract. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.



12/15/2022

Addendum No. 1

Solicitation Number: RFP 011723

Solicitation Name: Heavy Construction Equipment with Related Attachments and Technology

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Is a proposer required to have a CAGE or Unique Entity Identifier (SAM) code?

Answer 1:

A CAGE or Unique Entity Identifier (SAM) code is not required to be considered for or awarded a Sourcewell contract. Proposals are evaluated based on the criteria as stated in the RFP.

Refer to the General Instructions above Questionnaire Table 1. Respond "N/A" if a question does not apply (preferably with an explanation).

End of Addendum

Acknowledgement of this Addendum to RFP 011723 posted to the Sourcewell Procurement Portal on 12/15/2022, is required at the time of proposal submittal.



12/21/2022

Addendum No. 2

Solicitation Number: RFP 011723

Solicitation Name: Heavy Construction Equipment with Related Attachments and Technology

Consider the following amendment to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

RFP Amendment:

As the result of the publication of two RFPs included in the equipment, products, or services of this solicitation, RFP Subsections II. B. 4. g - h. are revised to remove the (RFP #####) placeholders, update the RFP title of RFP Subsection II. B. 4. g., and insert the actual RFP numbers, to read as follows:

* * * *

- g. Medium Duty and Compact Construction Equipment with Related Attachments (RFP #020223); and,
- h. Portable Construction Equipment with Related Accessories and Attachments (RFP #020923).

* * * *

The remainder of the RFP content remains unchanged.

End of Addendum

Acknowledgement of this Addendum to RFP 011723 posted to the Sourcewell Procurement Portal on 12/21/2022, is required at the time of proposal submittal.



12/29/2022

Addendum No. 3

Solicitation Number: RFP 011723

Solicitation Name: Heavy Construction Equipment with Related Attachments and Technology

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

What information does Sourcewell require, if any, on a quote provided by an awarded supplier to a participating entity?

Answer 1:

Refer to Section 6. A. – Orders and Payment, of the Sourcewell contract template. "...order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller."

Question 2:

How does Sourcewell track what is sold on the contract for administrative fee verification from an awarded supplier?

Answer 2:

Refer to Section 8. A. – Contract Sales Activity Report, of the Sourcewell contract template. "Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract.

Refer also to Section 8. B. – Administrative Fee, of the Sourcewell contract template. "Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract."

End of Addendum

Acknowledgement of this Addendum to RFP 011723 posted to the Sourcewell Procurement Portal on 12/29/2022, is required at the time of proposal submittal.



01/6/2023

Addendum No. 4

Solicitation Number: RFP 011723

Solicitation Name: Heavy Construction Equipment with Related Attachments and Technology

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Is there a dollar amount limit for non-contract, sourced, or open market items that can be included in a proposal? Are they also subject to the administrative fee?

Answer 1:

Sourcewell has not set a specific dollar limit for non-contract, sourced, or open market items. However, to be considered for a contract award a proposer's primary offering of equipment, products, or services must be within scope of RFP Section II. B. – Requested Equipment, Products, or Services.

Refer to RFP Section III. B. – Administrative Fees and Section 8. B. – Administrative Fee of the Sourcewell contract template for additional information regarding administrative fees. It is left to the discretion of each proposer to determine and propose an administrative fee that is consistent with its business and its industry.

Question 2:

Can you elaborate more and/or give an example on what you are looking for in the question below from Table 10, Line Item 55 from the proposal questionnaire?

Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.

Answer 2:

It is left to the discretion of each proposer to determine the content and format of the data and documentation that best represents their proposal. Sourcewell will consider the relevant information submitted in each proposal and apply the evaluation criteria as set forth in the RFP.

End of Addendum

Acknowledgement of this Addendum to RFP 011723 posted to the Sourcewell Procurement Portal on 01/6/2023, is required at the time of proposal submittal.



01/10/2023

Addendum No. 5

Solicitation Number: RFP 011723

Solicitation Name: Heavy Construction Equipment with Related Attachments and Technology

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Regarding Line Item 17 of the proposer questionnaire, are there any specific licenses or certifications that you are looking for?

Answer 1:

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. It is left to the discretion of each proposer to determine the information necessary to best demonstrate their ability to serve Sourcewell participating entities. Proposals are evaluated based on the criteria stated in the RFP.

Question 2:

Regarding Line Items 24 & 25 of the proposer questionnaire, if we don't do any direct business with eligible Sourcewell participants, government, education or non-profit customers are the references required?

Answer 2:

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. It is left to the discretion of each proposer to determine the information necessary to best demonstrate their financial viability and marketplace success. Proposals are evaluated based on the criteria stated in the RFP.

End of Addendum

Acknowledgement of this Addendum to RFP 011723 posted to the Sourcewell Procurement Portal on 01/10/2023, is required at the time of proposal submittal.



The New York State Contract Reporter

*NYS' official source of contracting opportunities
Bringing business and government together*

This document printed
Tuesday, 11/15/2022

Contracting Opportunity

Title: Heavy Construction Equipment with Related Attachments and Technology

Agency: Sourcewell

Division: Procurement Department

Contract Number: 011723

Contract Term: 4 years, with potential 1 year extension

Date of Issue: 11/15/2022

Due Date/Time: 01/17/2023 4:30 PM
Central Time

County(ies): All NYS counties

Classification: Vehicles & Equipment - *Commodities*

Opportunity Type: General

Entered By: Chris Robinson

Description: Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Service-Disabled Veteran-Owned Set Aside: No

Business entities awarded an identical or substantially similar procurement contract within the past five years:

BOMAG Americas, Inc.

Caterpillar, Inc.

CNH Industrial America, LLC

Grove U.S. LLC dba Manitowoc

Hyundai Construction Equipment Americas, Inc.

John Deere Construction Retail Sales

Komatsu America Corp.

Link Belt Cranes

Volvo Construction Equipment North America, LLC

Contact Information

Primary contact: Sourcewell
Procurement Department
Chris Robinson
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-895-4168
rfp@sourcewell-mn.gov

Submit to contact: Sourcewell
Procurement Department
Chris Robinson
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-895-4168
rfp@sourcewell-mn.gov

Bid Results

Bid Results have not been entered

Awards

Awards have not been entered

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AFFIDAVIT OF PUBLICATION



DJC OREGON

11 NE Martin Luther King Jr. Blvd. Suite 201 / Portland, OR 97232-3579
(503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH--ss.

I, **Nick Bjork**, being first duly sworn, depose and say that I am a **Publisher** of the **Daily Journal of Commerce**, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

Case Number: NOT PROVIDED

HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ATTACHMENTS AND TECHNOLOGY

Sourcewell; Bid Location Staples, MN, Todd County; Due 01/17/2023 at 04:30 PM

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

11/16/2022

State of Oregon
County of Multnomah

SIGNED OR ATTESTED BEFORE ME
ON THE 16th DAY OF November, 2022

Nick Bjork

Notary Public-State of Oregon



SOURCEWELL
HEAVY CONSTRUCTION EQUIPMENT
WITH RELATED ATTACHMENTS
AND TECHNOLOGY

Proposals due 4:30 pm,
January 17, 2023

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Nov. 16, 2022. 12173819

Carol Jackson
Sourcewell
202 12th St NE
Staples, MN 56479-2438

Order No.: 12173819
Client Reference No:

LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

PROOF OF PUBLICATION

Sourcewell
Sourcewell
PO BOX 219
STAPLES MN 56479

STATE OF OKLAHOMA, COUNTY OF OKLAHOMA

The Oklahoman, a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; published and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issues dated on:

11/17/2022, 11/24/2022

and that the fees charged are legal.
Sworn to and subscribed before on 11/24/2022

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.
11/17, 11/24/22 8060849

Legal Clerk

Notary, State of WI, County of Brown

My commission expires

Publication Cost: \$36.80

Order No: 8060849

of Copies:

Customer No: 727698

1

PO #:

THIS IS NOT AN INVOICE!

Please do not use this form for payment remittance.

MARIAH VERHAGEN
Notary Public
State of Wisconsin



Beaufort Gazette
Belleville News-Democrat
Bellingham Herald
Bradenton Herald
Centre Daily Times
Charlotte Observer
Columbus Ledger-Enquirer
Fresno Bee

The Herald - Rock Hill
Herald Sun - Durham
Idaho Statesman
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Tri-City Herald
Wichita Eagle

AFFIDAVIT OF PUBLICATION

Account #	Order Number	Identification	Order PO	Amount	Cols	Depth
34474	346675	Print Legal Ad-IPL00980790 - IPL0098079		\$132.13	1	18 L

Attention: Carol Jackson

SOURCEWELL
PO BOX 219
STAPLES, MN 56479

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Heavy Construction Equipment with Related Attachments and Technology** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://portal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.
IPL0098079
Nov 15 2022

State of South Carolina

County of Richland

I, Tara Pennington, makes oath that the advertisement, was published in The State, a newspaper published in the City of Columbia, State and County aforesaid, in the issue(s) of

No. of Insertions: 1

Beginning Issue of: 11/15/2022

Ending Issue of: 11/15/2022

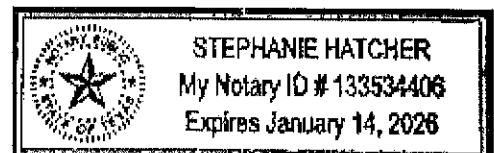
Tara Pennington

Tara Pennington

Sworn to and subscribed before me this 15th day of November in the year of 2022

Stephanie Hatcher

Notary Public in and for the state of Texas, residing in Dallas County



Errors- the liability of the publisher on account of errors in or omissions from any advertisement will in no way exceed the amount of the charge for the space occupied by the item in error, and then only for the first incorrect insertion."

Extra charge for lost or duplicate affidavits.
Legal document please do not destroy!

Opportunity Notice Heavy Construction Equipment with Related Attachments and Technology

Category: Goods

Potential vendors (bidders)
may view the bid package
here.

Opportunity Information

Organization: Canoe Procurement Group of Canada
Organization Address:
Reference Number: AB-2022-05557
Solicitation Number: AB-2022-05557
Solicitation Type: Request for Proposal
Posting (MM/dd/yyyy): 11/17/2022
04:30:00 PM Alberta Time
Closing (MM/dd/yyyy): 01/17/2023
03:30:00 PM Alberta Time
Last Update (MM/dd/yyyy): 11/17/2022
04:15:53 PM Alberta Time
Agreement Type: NWPIA/TILMA & CFTA & CETA & TCA
Region of Opportunity: Open
Region of Delivery: Alberta
Opportunity Type: Open & Competitive
Commodity Codes:
N3815: Crane and Crane-Shovel Attachments
N3805C: Excavator, Hydraulic, Truck Mounted
N3805FC: Loaders, Scoop Type, Wheeled 4X4, One Cubic Yard or Less
N3805FB: Loaders, Scoop Type, Wheeled 4X4, One Cubic Yard or Larger
N3810: Cranes and Crane-Shovels
N3805: Earthmoving and Excavating Equipment
N3805K: Earth and Rock Hauling Trucks and Trailers
N3805D: Graders, Road, Motorized
N3805B: Excavator, Hydraulic, Crawler Mounted

[View Bid Package](#)

Interested vendors (bidders)
who wish to submit a
response to this opportunity
should register their interest
by downloading the
document(s) from the bid
package.

[View Interested Vendor Bidder!](#)

Response Submission:

Only Proposals submitted through the Sourcewell Procurement Portal will be considered.

<https://portal.sourcewell-mn.gov>

Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Response Contact:

Robinson, Chris
Procurement Manager
2510 Sparrow Drive
Nisku, Alberta T9E 8N5
Tel: 218-895-4168
Email: rfp@sourcewell-mn.gov

Response Specifics:

A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://portal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, 4:30 pm Central Time, and late proposals will not be considered.

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. Only complete proposals that are timely submitted through the Sourcewell Procurement Portal will be considered. Late proposals will not be considered. It is the Proposer's sole responsibility to ensure that the proposal is received on time.

All proposals must be received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time noted in the Solicitation Schedule above. It is recommended that Proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The closing time and date is determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to twenty-four (24) hours to respond to certain issues.

Upon successful submission of a proposal, the Portal will automatically generate a confirmation email to the Proposer. If the Proposer does not receive a confirmation email, contact Sourcewell's support provider at support <https://portal.sourcewell-mn.gov>.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the Proposer has obtained this solicitation document from a third party, the onus is on the Proposer to create a Sourcewell Procurement Portal Vendor Account and register for this solicitation opportunity.

All proposals must be acknowledged digitally by an authorized representative of the Proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, Proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the Proposer to remedies available by law.

Opportunity Description:

Canoe Procurement Group of Canada, is posting the solicitation on behalf of CivicInfo BC, RMA, SARM, AMM, LAS, UMHB, HSFH, FPEM, MNL, NWYAC and its current and potential Members and represented Associations and their Members, which includes local Governmental and other not-for-profit organizations located in all provinces and territories in Canada including but not limited to British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador and Northwest Territories. Request for Proposal ("RFP") to result in regional and/or national contract solutions under the rules and regulations of the New West Partnership Trade Agreement ("CETA") for this procurement, Canoe/Sourcewell is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology with to result in a national contracting solution for use by its members.

Members include thousands of governmental, higher education, K-12 education, not-for-profit, tribal government, and other public agencies located in Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://portal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

APC "Opportunity Notices" This notice is provided for information purposes only. Refer to the "Opportunity Documents" in the bid package for authoritative information.

All queries pertaining to the language, content or any missing or inaccurate information within this abstract must be sent to its originator of the abstract, as specified in the opportunity notice.

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SA.APC@news@ab.ca His Majesty the King in right of Alberta and the Alberta public sector entities that use

Bid RFP #011723 - Heavy Construction Equipment with Related Attachments and Technology

Bid Type RFP

Bid Number 011723

Title Heavy Construction Equipment with Related Attachments and Technology

Expected Start Date Nov 15, 2022 12:00:00 AM CST

Expected End Date Jan 17, 2023 4:30:00 PM CST

Agency Sourcewell

Bid Contact Chris Robinson

(218) 895-4168

rfp@sourcewell-mn.gov

202 12th Street NE

P.O. Box 219

Staples, MN 56479-0219

Questions

0 Questions
0 Unanswered
[View Questions]

Edit Bid

[Edit]

Description

Sourcewell, a state of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Pre-Bid Conference

Date Dec 6, 2022 10:00:00 AM CST

Location Online Conference

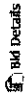
Notes Login information will be emailed two business days prior to the event.

Documents

No Documents for this bid

View Details

Click here to return to the Sourcewell Procurement Portal home page.



Bid Classification:

Bid Type: General

Bid Number: RFP 011723

Bid Name: Heavy Construction Equipment with Related Attachments and Technology

Bid Status: Open

Bid Closing Date: Tue Jan 17, 2023 4:30:00 PM (CST)

Question Deadline: Mon Jan 9, 2023 4:30:00 PM (CST)

Electronic Auctions: Not Applicable

Language for Bid Submissions: English unless specified in the bid document

Submission Type: Online Submissions Only

Submission Address: Online Submissions Only

Public Opening: No

Description:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Heavy Construction Equipment with Related Attachments and Technology** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than **January 17, 2023, at 4:30 p.m. Central Time**, and late proposals will not be considered.

Bid Document Access:

Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation.

Show Categories [+]

Submit a Question

Register for this Bid

Download Bid Documents

Meeting Locations

The following are the meeting times and locations for the opportunity

Meeting Location	Description	Date / Time	Mandatory Me...	Meeting Document
Online Pre-Proposal Conference	Login instructions will be posted to the "Documents" section and available to registered suppliers two business days prior to the web conference.	Tuesday December 6, 2022 10:00 AM (CST)	No	

Documents

File Name	Pages
RFP_011723_Heavy_Construction_Equipment Monday November 14, 2022 12:27 PM	13 Download
RFP_011723_Heavy_Construction_Equipment_Contract_Template Monday November 14, 2022 12:28 PM	18 Download
RFP_011723_Heavy_Construction_Equipment_Login_Instructions Friday December 2, 2022 09:29 AM	1 Download
RFP_011723_Heavy_Construction_Equipment_Login_Instructions_Updated_120722 Wednesday December 7, 2022 03:10 PM	-- Download

Addenda

File Name	Pages
Addendum_1_Heavy_Construction_Equipment_RFP 011723 Thursday December 15, 2022 09:27 AM	1 Download



[View](#) [Edit](#) [Delete](#) [Revisions](#)



Heavy Construction Equipment with Related Attachments and Technology


Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://portal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Important Dates

Pre-Proposal Conference:
December 6, 2022 at 10:00 am CST

Proposals Due:
January 17, 2023 at 4:30 pm CST

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#) 



Publish

Bid/Invite Members

Doc/Taker's list

Publish / Verify Contents

Save as Template

Solicitation Setting

✓ Invite Bidders	No
✓ Evaluate Response online	No
✓ Internal Approval	No
✓ Enable Collaboration with other Users	No

Solicitation Details

Mandatory Information

Solicitation Type	RFP	Solicitation Number	011723
Solicitation Name	Heavy Construction Equipment with Related Attachments and Technology	Procurement Type	Goods
Country & Province/State	Canada / Ontario	Published By	Sourcewell
Accept Questions	Not Applicable		

Internal Information (For Internal Use Only)

Procurement Title/Project Name	011723 Heavy Construction Equipment
--------------------------------	-------------------------------------

Advertisement

Basic Settings

Solicitation Type	Open to all suppliers	Estimated Contract Amount	
Publish Date	11/15/2022	Closing Date & Time	01/17/2023 16:30:00 CT
Publish Option		Value Range for this Solicitation	10,000,001 over

Selected Categories

Automotive/Industrial

Heavy Equipment/ Vehicles Dump trucks, bull-dozers, cranes, asphalt rollers, etc. tractors Office trailers, skid loader, earthmovers, heavy duty vehicles, excavators, caterpillar, graders, trains etc.



Solicitation Overview



Heavy Construction Equipment with Related Attachments and Technology

011723

Closing Date: 01/17/2023 04:30:00 PM CT

Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Notice

Basic Information

Estimated Contract Value (CAD) \$3,800,000,000.00 (Not shown to suppliers)
Reference Number 0000236008
Issuing Organization Sourcewell
Owner Organization
Solicitation Type RFP - Request for Proposal (Formal)
Solicitation Number 011723
Title Heavy Construction Equipment with Related Attachments and Technology
Source ID PP.CO.USA.868485.C88455

Details

Location All of Canada, All of Canada
Purchase Type Duration:4 years
Description Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://proportal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Dates

Publication 2022/11/15 09:26:17 AM EST
Question Acceptance Deadline 2023/01/09 05:30:00 PM EST
Questions are submitted online No
Bid Intent Not Available
Closing Date 2023/01/17 05:30:00 PM EST

Prebid Conference 2022/12/06 01:00:00 AM EST

Contact Information

Procurement Department
 218-894-1930
rfp@sourcewell-mn.gov

Pre-Bidding Events

Event Type Prebid Conference
Attendance Recommended
Event date 2022/12/06 01:00:00 AM EST
Location Online Conference
Event Note Login information will be emailed two business days prior to the event.

Bid Submission Process

Bid Submission Type Electronic Bid Submission
Pricing In attached document
Pricing In attached document
Bid Documents List

Item Name	Description	Mandatory
Bid Documents	Documents defining the proposal	Yes

Categories

Selected Categories

GSIN Category (1)		
G	Goods Goods	
N38	Construction, Mining, Excavating And Highway Maintenance Equipment Construction, Mining, Excavating And Highway Maintenance Equipment	
N3800	CONSTRUCTION, MINING, EXCAVATING AND HIGHWAY MAINTENANCE EQUIPMENT Construction, mining, excavating and highway maintenance equipment	
MERX Category (1)		
G	Goods Goods	
G28	Special Purpose Vehicles Special Purpose Vehicles	
UNSPSC Categories (4)		
22000000	Building and Construction Machinery and Accessories	
22100000	Heavy construction machinery and equipment	
22101500	Earth moving machinery	
22101700	Heavy equipment components	
22101900	Building construction machinery and accessories	
22102000	Building demolition machinery and equipment	



Proposal Opening Record

Date of opening: January 17, 2023

Sourcewell posted Request for Proposal #011723, for the procurement of Heavy Construction Equipment with Related Attachments and Technology, on the Sourcewell Procurement Portal [proportal.sourcewell-mn.gov] on Tuesday, November 15, 2022, and the solicitation remained in an open status within the portal until January 17, 2023, at 4:30 pm CT. The RFP required that all proposals be submitted through the Sourcewell Procurement Portal no later than 4:30 pm CT on January 17, 2023, the date and time specified in the Solicitation Schedule.

The undersigned certify that all responses received on Request for Proposal #011723 were submitted through the Sourcewell Procurement Portal, and that each Proposer's response material was digitally sealed upon submission and remained inaccessible until the due date and time specified in the Solicitation Schedule.

Responses were received from the following:

Caterpillar, Inc. - Submitted 1/17/23 at 4:10:22 PM
CNH Industrial America, LLC - Submitted 1/17/23 at 12:55:10 PM
Doosan Infracore North America - Submitted 1/17/23 at 10:42:22 AM
Gradall Industries, Inc. - Submitted 1/12/23 at 8:01:35 PM
Grove U.S., LLC dba Manitowoc - Submitted 1/16/23 at 10:51:24 AM
Hitachi Construction Machinery America's, Inc. - Submitted 1/17/23 at 11:11:54 AM
Hi-Vac Corporation - Submitted 1/16/23 at 4:23:39 PM
Hyundai Construction Equipment Americas, Inc. - Submitted 1/15/23 at 10:14:34 AM
John Deere Shared Services, LLC - Submitted 1/12/23 at 2:48:05 PM
Kobelco Construction Machinery U.S.A. - Submitted 1/17/23 at 11:06:30 AM
Komatsu America Corp. - Submitted 1/17/23 at 12:43:04 PM
LBX Company, LLC - Submitted 1/16/23 at 8:44:10 AM
Liebherr USA, Co. - Submitted 1/17/23 at 11:53:35 AM
Link-Belt Cranes - Submitted 1/16/23 at 2:39:01 PM
LiuGong Construction Machinery North America, LLC - Submitted 1/17/23 at 1:47:35 PM
MAZIO ATTACHMENTS, LLC - Submitted 1/17/23 at 3:41:06 PM
SANY America, Inc. - Submitted 1/17/23 at 3:57:09 PM
Volvo Construction Equipment North America - Submitted 1/10/23 at 9:00:46 AM

The Proposals were opened electronically, and a list of all Proposers was made publicly available in the Sourcwell Procurement Portal, on January 17, 2023, at 4:31:28 PM CT. All responsive proposals were then submitted for review by the Sourcwell Evaluation Committee.

DocuSigned by:
Kim Austin
6830543C58384D1...

Kim Austin, MBA, CPPB, Procurement Lead Analyst

DocuSigned by:
Carol Jackson
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Carol Jackson, Procurement Analyst

Proposal Evaluation
Heavy Construction Equipment with Related Attachments and Technology RFP #011723



Possible Points	Caterpillar, Inc.	CNH Industrial America, LLC	Doosan Infracore North America	Gredali Industries, Inc.	Grove U.S., LLC	Hitachi Construction Machinery America's, Inc.	Hi-Vac Corporation	Hyundai Construction Equipment Americas, Inc.	John Deere Shared Services, LLC
Conformance to RFP Requirements	44	40	39	43	36	40	39	40	41
Pricing	329	338	316	333	278	333	319	333	339
Financial Viability and Marketplace Success									
Ability to Sell and Deliver Service	67	65	62	63	59	60	61	62	62
Marketing Plan	90	82	78	80	79	79	75	78	87
Value Added Attributes	43	41	40	40	38	40	39	43	41
Warranty	66	64	61	58	58	61	55	64	64
Depth and Breadth of Offered Equipment, Products, or Services	44	41	40	41	41	44	40	42	41
Total Points	174	167	162	154	139	161	140	162	171
Rank Order	857	838	798	812	728	818	768	816	846
	1	4	14	11	16	9	15	10	3

Possible Points	Kobelco Construction Machinery, USA	Komatsu America Corp.	LBX Company, LLC	Liebherr USA Co.	Link-Belt Cranes	Liugong Construction Machinery North America, LLC	MAZIO ATTACHMENTS, LLC	SANY America	Volvo Construction Equipment North America
Conformance to RFP Requirements	43	43	36	38	41	42	42	41	44
Pricing	348	343	265	336	329	340	340	329	334
Financial Viability and Marketplace Success									
Ability to Sell and Deliver Service	62	63	55	57	62	55	55	59	64
Marketing Plan	80	83	73	75	81	80	80	79	85
Value Added Attributes	41	43	35	37	41	41	41	42	43
Warranty	65	63	56	58	60	60	60	60	64
Depth and Breadth of Offered Equipment, Products, or Services	42	43	40	43	41	44	44	42	44
Total Points	154	166	146	165	154	158	158	168	159
Rank Order	835	847	706	809	809	820	820	820	837
	6	2	17	12.5	12.5	7.5	7.5	7.5	5

DocuSigned by:

James Voelker

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James Voelker, CPCU, CFM, Procurement Lead Analyst

DocuSigned by:

Leo Aq

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Michael Muñoz, CPPB, Procurement Analyst

DocuSigned by:

Carol Jackson

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Carol Jackson, Procurement Analyst

DocuSigned by:

Bill Davison

679614F597034BA...

Bill Davison, CPO, NIGP-CPP, Procurement Analyst



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #011723
Entitled

Heavy Construction Equipment with Related Attachments and Technology

The following advertisement was placed November 15, 2022 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, and PublicPurchase.com, November 16, 2022 in Oregon's *Daily Journal of Commerce*, and on November 17 and November 24, 2022 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Heavy Construction Equipment with Related Attachments and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 17, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Best Equipment, Inc.	Komatsu America Corp.
Calder Brothers Corporation	LBX Company, LLC
Caterpillar, Inc.	Liebherr USA, Co.
Century Propeller	Link-Belt Cranes
Clark Equipment Company	LiuGong Construction Machinery North America, LLC
CNH Industrial America, LLC	MAZIO ATTACHMENTS, LLC
Construction Industry Center	Noregon Systems
Craig Manufacturing, Ltd.	Norlift, Inc.
Crane Works, Inc.	NPK Construction Equipment, Inc.
Doosan Infracore North America	PAPE MACHINERY
EASTERN EQUIPMENT SERVICES, LLC	Prime Vendor, Inc.

Falcon Equipment Holdings, LLC	ProCon, LLC
Federal Contracts Corp.	Pure Air Wellness, LLC
Gradall Industries, Inc.	PWXPress
Grove U.S., LLC dba Manitowoc	Quantum International Services, Ltd.
Hi-Vac Corporation	Regina Construction Association
Hitachi Construction Machinery America's, Inc.	SANY America, Inc.
Humdinger Equipment, Ltd.	SEGO Industries
Hyundai Construction Equipment Americas, Inc.	Sled Consulting, LLC
INTEGRITY EXPRESS LOGISTICS	UNITED RENTALS (NORTH AMERICA), INC.
John Deere Shared Services, LLC	Vans Equipment Co.
JRET CO. CORPORATION	Volvo Construction Equipment North America
Kobelco Construction Machinery U.S.A.	XCMG NORTH AMERICA CORPORATION

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on January 17, 2023 at 4:31:28 pm CT. Proposals were received from the following:

Caterpillar, Inc.
 CNH Industrial America, LLC
 Doosan Infracore North America
 Gradall Industries, Inc.
 Grove U.S., LLC dba Manitowoc
 Hitachi Construction Machinery America's, Inc.
 Hi-Vac Corporation
 Hyundai Construction Equipment Americas, Inc.
 John Deere Shared Services, LLC
 Kobelco Construction Machinery U.S.A.
 Komatsu America Corp.
 LBX Company, LLC
 Liebherr USA, Co.
 Link-Belt Cranes
 LiuGong Construction Machinery North America, LLC
 MAZIO ATTACHMENTS, LLC
 SANY America, Inc.
 Volvo Construction Equipment North America

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst
 Carol Jackson, Procurement Analyst
 Michael Muñoz, CPPB, Procurement Analyst
 Bill Davison, NIGP-CPP, CPPO, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from MAZIO ATTACHMENTS, LLC, fell outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Caterpillar, Inc. manufactures an extensive line of heavy construction equipment, attachments, and services. Their sales and service forces, and large dealer network are available to Sourcewell participating entities in the United States and Canada. Caterpillar is offering financing/leasing options, along with competitive discount ranges on machine and work tool list pricing.

CNH Industrial America, LLC provides a strong offering of loaders, motor graders, excavators, bulldozers, attachments, and technology. Their dealer network is strategically located across North America and is ready to serve Sourcewell participating entities in the United States and Canada. CNH Industrial America, LLC is also dedicated to their Clean Energy Leader® strategy which promotes the use of renewable fuels, systems to reduce emissions, technological tools, and sustainable agricultural practices. They are offering Sourcewell participating entities significant pricing discounts.

Gradall Industries, Inc. manufactures excavators for heavy construction use in a variety of models and configurations. They have regional sales and service managers that cover the United States and Canada. Their broad dealer network can provide training and service to Sourcewell participating entities. Financing options are available through Gradall dealers along with competitive discounts off MSRP.

Hitachi Construction Machinery America's, Inc. offers a full range of compact, mid-size, and large wheel loaders, excavators, attachments, and technology. Their dealer network is ready to serve Sourcewell participating entities in the United States and Canada. Hitachi's Consite telematics program allows tracking ability of fuel efficiency, machine location, and service alerts. They are offering Sourcewell participating entities generous pricing discounts.

Hyundai Construction Equipment Americas, Inc. provides excavators, crawler excavators, wheeled excavators, wheel loaders, skid steer loaders, articulated dump trucks, and track loaders. Their Hi MATE telematics service improves equipment uptime, and their Hi DETECT service improves safety by detecting the machines surrounding environment and issues warnings to the operator. They have 85 dealers with 192 locations that are ready to provide sales and service to Sourcewell participating entities in the United States and Canada. Hyundai Construction Equipment North America, Inc. is offering a solid discount off their list price.

John Deere Shared Services, LLC is offering a comprehensive solution of construction equipment including, but not limited to backhoes, crawler, tractor and wheel loaders, dozers, excavators, motor graders, and skid steers. Their WorkSight suite of technologies provides features including JDLink Telematics, machine health prognostics, remote diagnostics and programming, payload weighing, and grade control. John Deere's extensive dealer network of nearly 1,500 locations in the United States and Canada stands ready to support Sourcewell participating entities. Their pricing proposal offers Sourcewell participating entities a significant discount from list prices.

Kobelco Construction Machinery U.S.A. supplies tracked excavators and crawler cranes in a wide variety of classes and capacities. Their dealer network composed of 163 locations is ready to serve Sourcewell participating entities in the United States and Canada. Kobelco's exclusive Integrated Noise and Dust Reduction (iNDR) system is also

available on their short radius excavators. They are offering Sourcewell participating entities competitive pricing discounts.

Komatsu America Corp. provides a substantial selection of wheel loaders, motor graders, tracked excavators, crawler dozers, articulated trucks, attachments, and technology solutions. Their dealer network of 263 locations can serve Sourcewell participating entities across the United States and Canada. Komatsu also offers their Komatsu Care program standard on Tier 4 Final machines that offers complimentary maintenance for 3 years or 2000 hours. Their pricing proposal includes generous discounts for Sourcewell participating entities.

Liebherr USA, Co. provides a strong offering of wheeled and tracked loaders, excavators, bulldozers, articulated dump trucks, attachments, and technologies. Their sales team and dealer network are ready to serve Sourcewell participating entities in the continental United States. Liebherr backs their equipment with a 60 month or 3000-hour standard warranty. They are offering Sourcewell participating entities substantial discounts from MSRP.

Link-Belt Cranes manufactures a wide selection of all-terrain, rough-terrain, telescopic crawler, lattice crawler, and telescopic truck cranes along with attachments and technology offerings. Their dealer network of 30 distributors is ready to serve Sourcewell participating entities throughout the United States and Canada. Link-Belt's included 3D Lift Planning allows users to create, save, view, and print three-dimensional lift plans from anywhere they have an internet connection. They are offering Sourcewell participating entities competitive pricing discounts.

LiuGong Construction Machinery North America, LLC offers a range of models for wheel loaders, excavators, soil compaction rollers, and an electric loader. Their 92 dealers, with 159 locations, can provide service and training to Sourcewell participating entities throughout the United States and Canada. They offer excellent discounts for base model equipment, to include parts and attachments.

SANY America, Inc. provides a large selection of wheeled and backhoe loaders, motor graders, tracked excavators, soil compactors, rough terrain and crawler cranes, attachments, and technology options. Their dealer network consisting of 91 locations is prepared to serve Sourcewell participating entities in the United States and Canada. SANY is a leader in advanced manufacturing and has two Lighthouse Factories designated by the World Economic Forum Global Lighthouse Network. They are offering Sourcewell participating entities generous pricing discounts.

Volvo Construction Equipment North America's catalog includes an extensive array of construction equipment including wheel loaders, excavators, haulers, compactors, pavers, skid steers, and compact track loaders. Volvo Co-Pilot offers a fully integrated and supported touch screen machine indication system to monitor machine and operator performance. Volvo's large dealer network is ready to serve Sourcewell participating entities throughout the United States and Canada. Their pricing proposal offers a solid discount from MSRP.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #011723 to:

Caterpillar, Inc.	#011723-CAT
CNH Industrial America, LLC	#011723-CNH
Gradall Industries, Inc.	#011723-GRD
Hitachi Construction Machinery America's, Inc.	#011723-HTI
Hyundai Construction Equipment Americas, Inc.	#011723-HCE
John Deere Shared Services, LLC	#011723-JDC
Kobelco Construction Machinery U.S.A.	#011723-KBL

Komatsu America Corp.	#011723-KOM
Liebherr USA, Co.	#011723-LEB
Link-Belt Cranes	#011723-LIN
LiuGong Construction Machinery North America, LLC	#011723-LIU
SANY America, Inc.	#011723-SNY
Volvo Construction Equipment North America	#011723-VCE

The preceding recommendations were approved on February 23, 2023.

DocuSigned by:

James Voelker

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James Voelker, CPCM, CFCM, Procurement Lead Analyst

DocuSigned by:

Carol Jackson

6EE63AEDED6F46E...

Carol Jackson, Procurement Analyst

DocuSigned by:

Michael Muñoz

0B0204E40D3E445...

Michael Muñoz, CPPB, Procurement Analyst

DocuSigned by:

Bill Davison

679614F597034BA...

Bill Davison, NIGP-CPP, CPPO, Procurement Analyst

STATEMENT OF COMPLIANCE

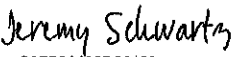
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #011723 for Heavy Construction Equipment with Related Attachments and Technology**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

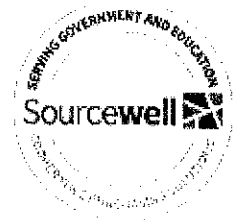
1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:


C0FD2A139D08489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer

**SOURCEWELL
STATE OF MINNESOTA**



Member Veronen moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

10/18/2022

Resolution No. 2022_28

WHEREAS, Sourcewell desires to issue a solicitation and is seeking permission from the Board to issue a solicitation for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Barrows and the following voted in favor: (list names here)

Zylka, Veronen, Thiel, Thomas, Barrows, Kircher

and the following voted against: (list names here or "NONE")

None

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:
Sara Nagel
0BEF5D6F88D140B
Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - October 2022

CONSENT AGENDA ITEMS

Requesting Board permission to Solicit the following categories:

Unmanned and Remotely-Operated Vehicle Systems with Related Technology and Services

Requesting Board permission to Re-Solicit the following categories:

Indefinite Delivery Indefinite Quantity Construction - Illinois

Heavy Construction Equipment with Related Attachments and Technology

CONSENT AGENDA ITEMS

NEW CONTRACTS

Supplier Name	Contract Number	Solicitation Title
CenturyLink Communications dba Lumen Technologies Group	072822-LUM	"Communications Technology Consulting Services"
Ross & Baruzzini, Inc.	072822-RBZ	"Communications Technology Consulting Services"
Ten4 Mobility, LLC dba OpDecision	072822-TN4	"Communications Technology Consulting Services"
Safeware, Inc.	080922-SAF	"Public Safety and Emergency Management Equipment, Tool, and Supply Catalog Solutions"
W.W. Grainger, Inc.	080922-WWG	"Public Safety and Emergency Management Equipment, Tool, and Supply Catalog Solutions"

CONTRACT EXTENSIONS

Supplier Name	Contract Number	Solicitation Title
Ennis Flint, Inc.	062817-EPI	"Airport Consumable Products with Related Supplies and Services"
Hi-Lite Airfield Services, LLC	062817-HLA	"Airport Consumable Products with Related Supplies and Services"
New Deal Deicing	062817-NDD	"Airport Consumable Products with Related Supplies and Services"
Epoke North America, Inc.	080818-EPK	"Snow and Ice Handling Equipment, Supplies and Accessories"

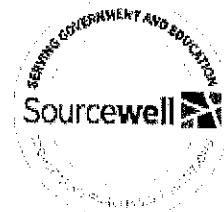
NEW IDIQ CONTRACTS

Company Name	Contract Number	State - Region - Type of Work
NONE		

IDIQ Contract Extensions

Company Name	Contract Number	
Happel & Associates, Inc.	CO-NE-GC03-090920-HAI	
RoofConnect Logistics, Inc.	CO-SE-RW01-090920-RCL	
RoofConnect Logistics, Inc.	CO-SW-RW01-090920-RCL	
Happel & Associates, Inc.	CO-NW-GC02-090920-HAI	
Happel & Associates, Inc.	CO-SE-GC02-090920-HAI	
Sunland Asphalt, Inc.	CO-SW-PAV02-090920-SAC	
Facilities Contracting, Inc.	CO-NE-GC04-090920-FCI	
Sunland Asphalt, Inc.	CO-NE-PAV01-090920-SAC	
ATI Restoration, LLC	CO-NE-GC05-090920-ATI	
RoofConnect Logistics, Inc.	CO-NE-RW01-090920-RCL	
Z-Craft, Ltd.	CO-SE-RW02-090920-ZCR	
PaveConnect Logistics, LLC	CO-SW-PAV01-090920-PCL	
PaveConnect Logistics, LLC	CO-NE-PAV02-090920-PCL	
PaveConnect Logistics, LLC	CO-SE-PAV01-090920-PCL	
JOC Construction	CO-SE-GC01-090920-LRI	
Happel & Associates, Inc.	CO-SW-GC02-090920-HAI	
Sunland Asphalt, Inc.	CO-SE-PAV02-090920-SAC	
PaveConnect Logistics, LLC	CO-NW-PAV01-090920-PCL	
Z-Craft, Ltd.	CO-SW-RW02-090920-ZCR	
JOC Construction	CO-SW-GC01-090920-LRI	
JOC Construction	CO-NW-GC01-090920-LRI	
RoofConnect Logistics, Inc.	CO-NW-RW01-090920-RCL	
JOC Construction	CO-NE-GC01-090920-LRI	
Sunland Asphalt, Inc.	CO-NW-PAV02-090920-SAC	

**SOURCEWELL
STATE OF MINNESOTA**



Member Thiel moved the adoption of the following Resolution:

RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS

4/20/2023

Resolution No. 2023_10

WHEREAS, the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and

WHEREAS, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and

WHEREAS, the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and

WHEREAS, the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.

NOW THEREFORE BE IT RESOLVED by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.

The motion for the adoption of the foregoing resolution was duly seconded by Member Kircher and the following voted in favor: (list names here)
Zylka, Nagel, Thiel, Barrows, Arts, Kircher, Kicker
and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

Linda Arts

0EF6785E1EAD4CF...

Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - April 2023

CONSENT AGENDA ITEMS

Requesting Board permission to Solicit the following categories:

Alternative Student/Client Transportation Solutions

Requesting Board permission to Re-Solicit the following categories:

Fabric Structures with Related Materials and Services

Refuse Collection Vehicles with Related Equipment, Accessories, and Services

Indefinite Delivery Indefinite Quantity Construction - Kansas

NEW CONTRACTS

CONSENT AGENDA ITEMS

Supplier Name	Contract Number	Solicitation Title
Advexure, LLC	011223-ADX	"Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services"
Deep Trekker, Inc.	011223-DTK	"Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services"
FLYMOTION, LLC	011223-FLM	"Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services"
RMUS, LLC	011223-RMS	"Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services"
Seafloor Systems, Inc.	011223-SEA	"Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services"
Unmanned Vehicle Technologies	011223-UNM	"Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services"
Volatus Aerospace USA Corp.	011223-VTS	"Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services"
CNH Industrial America, LLC	011723-CNH	"Heavy Construction Equipment with Related Attachments and Technology"
Caterpillar, Inc.	011723-CAT	"Heavy Construction Equipment with Related Attachments and Technology"
Gradall Industries, Inc.	011723-GRD	"Heavy Construction Equipment with Related Attachments and Technology"
Hitachi Construction Machinery	011723-HTI	"Heavy Construction Equipment with Related Attachments and Technology"
Hyundai Construction Equipment	011723-HCE	"Heavy Construction Equipment with Related Attachments and Technology"
John Deere Construction	011723-JDC	"Heavy Construction Equipment with Related Attachments and Technology"
Kobelco Construction Machinery	011723-KBL	"Heavy Construction Equipment with Related Attachments and Technology"
Komatsu America Corp.	011723-KOM	"Heavy Construction Equipment with Related Attachments and Technology"
Liebherr-America, Inc.	011723-LEB	"Heavy Construction Equipment with Related Attachments and Technology"
Link-Belt Cranes	011723-LIN	"Heavy Construction Equipment with Related Attachments and Technology"
LiuGong Construction Machinery	011723-LIU	"Heavy Construction Equipment with Related Attachments and Technology"
SANY America, Inc.	011723-SNY	"Heavy Construction Equipment with Related Attachments and Technology"
Volvo Construction Equipment	011723-VCE	"Heavy Construction Equipment with Related Attachments and Technology"
Across International, LLC	020723-ASI	"Laboratory and Science Equipment, Supplies and Related Technology and Services"
Carolina Biological Supply Company	020723-CBS	"Laboratory and Science Equipment, Supplies and Related Technology and Services"
Eppendorf North America	020723-EPP	"Laboratory and Science Equipment, Supplies and Related Technology and Services"
Neta Scientific, Inc.	020723-NTA	"Laboratory and Science Equipment, Supplies and Related Technology and Services"
Possible Missions, Inc.	020723-PSB	"Laboratory and Science Equipment, Supplies and Related Technology and Services"

APPENDIX A Continued

Thomas Scientific Holdings, LLC	020723-TMS	"Laboratory and Science Equipment, Supplies and Related Technology and Services"
Avant Tecno USA	020223-AVT	"Medium Duty Construction Equipment"
Caterpillar, Inc.	020223-CAT	"Medium Duty Construction Equipment"
Clark Equipment Company	020223-CEC	"Medium Duty Construction Equipment"
Gradall Industries, Inc.	020223-GRD	"Medium Duty Construction Equipment"
Hyundai Construction Equipment	020223-HCE	"Medium Duty Construction Equipment"
JCB, Inc.	020223-JCB	"Medium Duty Construction Equipment"
LiuGong Construction Machinery	020223-LIU	"Medium Duty Construction Equipment"
Manitou North America, Inc.	020223-MAI	"Medium Duty Construction Equipment"
Tobroco Machinery, LLC	020223-TBO	"Medium Duty Construction Equipment"
XCMG Canada	020223-XCM	"Medium Duty Construction Equipment"

CONTRACT EXTENSIONS

Supplier Name	Contract Number	Solicitation Title
AT&T Mobility	080119-ATT	"Wireless Voice and Data Services with Related Solutions, Equipment and Accessories"
T-Mobile USA	080119-SPT	"Wireless Voice and Data Services with Related Solutions, Equipment and Accessories"
Sunrise Banks	060519-SUN	"Employee Loans and Related Financial Services"

NEW IDIQ CONTRACTS

Company Name	Contract Number	State - Region - Type of Work
None		

IDIQ Contract Extensions

Company Name	Contract Number	
RJM Construction, LLC	MN-R7-GC-040622-RJM	
The Jamar Company	MN-R4-R-040622-JMR	
Solid Rock Construction	MN-R3-GC-040622-SRC	
The Jamar Company	MN-R2-PLUM-040622-JMR	
The Jamar Company	MN-R2-R-040622-JMR	
McDowall Company	MN-R5-R-040622-MDC	
Kraus-Anderson Construction Company	MN-R2-GC-040622-KRU	
RJM Construction, LLC	MN-R3-GC-040622-RJM	
The Jamar Company	MN-R2-GC-040622-JMR	
Anderson Brothers	MN-R3-PAV-040622-ABC	
VSI Construction, Inc.	MN-R1-GC-040622-VSI	
VSI Construction, Inc.	MN-R4-GC-040622-VSI	
Bituminous Roadways, Inc.	MN-R6-PAV-040622-BIR	
Design Electric, Inc.	MN-R5-E-040622-DEI	
Kraus-Anderson Construction Company	MN-R5-GC-040622-KRU	
Loeffler Construction & Consulting	MN-R6-GC-040622-LCL	
McDowall Company	MN-R1-R-040622-MDC	
McDowall Company	MN-R2-R-040622-MDC	
Peterson Sheet Metal, Inc.	MN-R2-HVAC-040622-PSM	
Peterson Sheet Metal, Inc.	MN-R3-PLUM-040622-PSM	
Peterson Sheet Metal, Inc.	MN-R6-HVAC-040622-PSM	
Peterson Sheet Metal, Inc.	MN-R6-PLUM-040622-PSM	
RAK Construction, Inc.	MN-R3-GC-040622-RAK	
RAK Construction, Inc.	MN-R4-GC-040622-RAK	
RJM Construction, LLC	MN-R4-GC-040622-RJM	
The Jamar Company	MN-R1-R-040622-JMR	
The Jamar Company	MN-R3-HVAC-040622-JMR	
The Jamar Company	MN-R6-R-040622-JMR	
Baratto Brothers Construction, Inc.	MN-R1-GC-040622-BBC	
Baratto Brothers Construction, Inc.	MN-R2-GC-040622-BBC	
Bruce Kreofsky and Sons Incorporated	MN-R7-GC-040622-BKS	
Design Electric, Inc.	MN-R4-E-040622-DEI	
Iyawe and Associates	MN-R6-GC-040622-IAA	
Kraus-Anderson Construction Company	MN-R3-GC-040622-KRU	
Kraus-Anderson Construction Company	MN-R6-GC-040622-KRU	
Design Electric, Inc.	MN-R6-E-040622-DEI	
VSI Construction, Inc.	MN-R2-GC-040622-VSI	
Kraus-Anderson Construction Company	MN-R7-GC-040622-KRU	
L.S. Black Constructors, Inc.	MN-R6-GC-040622-LSB	
Baratto Brothers Construction, Inc.	MN-R3-GC-040622-BBC	
Baratto Brothers Construction, Inc.	MN-R5-GC-040622-BBC	

APPENDIX A Continued

Baratto Brothers Construction, Inc.	MN-R6-GC-040622-BBC	
Kraus-Anderson Construction Company	MN-R4-GC-040622-KRU	
RAK Construction, Inc.	MN-R2-GC-040622-RAK	
Nor-Son, Inc.	MN-R3-GC-040622-NSI	
Nor-Son, Inc.	MN-R7-GC-040622-NSI	
Peterson Sheet Metal, Inc.	MN-R1-HVAC-040622-PSM	
Peterson Sheet Metal, Inc.	MN-R4-HVAC-040622-PSM	
RJM Construction, LLC	MN-R1-GC-040622-RJM	
The Jamar Company	MN-R3-PLUM-040622-JMR	
Solid Rock Construction	MN-R5-GC-040622-SRC	
The Jamar Company	MN-R3-R-040622-JMR	
VSI Construction, Inc.	MN-R5-GC-040622-VSI	
Kraus-Anderson Construction Company	MN-R1-GC-040622-KRU	
Solid Rock Construction	MN-R6-GC-040622-SRC	
Design Electric, Inc.	MN-R1-E-040622-DEI	
Design Electric, Inc.	MN-R3-E-040622-DEI	
McDowall Company	MN-R3-R-040622-MDC	
McDowall Company	MN-R4-R-040622-MDC	
McDowall Company	MN-R6-R-040622-MDC	
Nor-Son, Inc.	MN-R4-GC-040622-NSI	
Northland Constructors of Duluth, Inc.	MN-R2-PAV-040622-NCD	
Peterson Sheet Metal, Inc.	MN-R1-PLUM-040622-PSM	
Peterson Sheet Metal, Inc.	MN-R2-PLUM-040622-PSM	
Nor-Son, Inc.	MN-R5-GC-040622-NSI	
Nor-Son, Inc.	MN-R6-GC-040622-NSI	
McDowall Company	MN-R7-R-040622-MDC	
Peterson Sheet Metal, Inc.	MN-R4-PLUM-040622-PSM	
RAK Construction, Inc.	MN-R1-GC-040622-RAK	
The Jamar Company	MN-R3-GC-040622-JMR	
The Jamar Company	MN-R5-R-040622-JMR	
The Jamar Company	MN-R7-R-040622-JMR	
RJM Construction, LLC	MN-R2-GC-040622-RJM	
RJM Construction, LLC	MN-R5-GC-040622-RJM	
RAK Construction, Inc.	MN-R5-GC-040622-RAK	
VSI Construction, Inc.	MN-R3-GC-040622-VSI	
VSI Construction, Inc.	MN-R6-GC-040622-VSI	
VSI Construction, Inc.	MN-R7-GC-040622-VSI	
RAK Construction, Inc.	MN-R6-GC-040622-RAK	
RAK Construction, Inc.	MN-R7-GC-040622-RAK	
RJM Construction, LLC	MN-R6-GC-040622-RJM	
The Jamar Company	MN-R2-HVAC-040622-JMR	
Nor-Son, Inc.	MN-R1-GC-040622-NSI	
Nor-Son, Inc.	MN-R2-GC-040622-NSI	
Mid-Minnesota Hot Mix	MN-R5-PAV-040622-MHM	
Peterson Sheet Metal, Inc.	MN-R3-HVAC-040622-PSM	
Peterson Sheet Metal, Inc.	MN-R5-HVAC-040622-PSM	
Peterson Sheet Metal, Inc.	MN-R5-PLUM-040622-PSM	
Hy-Tec Construction	MN-R3-GC-040622-HTC	

Quote Id: 30820314

Prepared For:
JACKSON COUNTY PUBLIC WORKS



Prepared By: **WILL ARENS**

Murphy Tractor & Equipment
15854 S Us 169 Hwy
Olathe, KS 66062

Tel: 913-298-7373
Mobile Phone: 816-507-6671
Email: warens@murphytractor.com

Date: 24 April 2024

Offer Expires: 31 August 2024

Confidential

Quote Id: 30820314

24 April 2024

JACKSON COUNTY PUBLIC WORKS
PO BOX 160
GRAIN VALLEY, MO 64029

We are pleased to quote you 1 new John Deere 324G per Sourcewell contract #032119-JDC. Specified per Jackson County Public Works to include published and unpublished options.

WILL ARENS
913-298-7373
Murphy Tractor & Equipment

Quote Summary**Prepared For:**

JACKSON COUNTY PUBLIC WORKS
PO BOX 160
GRAIN VALLEY, MO 64029
Business: 816-881-4458

Prepared By:

WILL ARENS
Murphy Tractor & Equipment
15854 S Us 169 Hwy
Olathe, KS 66062
Phone: 913-298-7373
Mobile: 816-507-6671
warens@murphytractor.com

MSRP - 85,842.00**Sourcewell Discount - 30% off MSRP = 25,752.60****Machine Sourcewell Price - 60,089.40****Other Costs listed below - 4,549.16****Total Selling Price = 64,638.56****Quote Id:** 30820314**Created On:** 24 April 2024**Last Modified On:** 12 August 2024**Expiration Date:** 31 August 2024

Equipment Summary**Selling Price****Qty****Extended**

2024 JOHN DEERE 324G SKID

\$ 64,638.56 X 1 = \$ 64,638.56

STEER - 1T0324GMERJ466003

John Deere Extended Warranty-24

\$ 0.00 X 1 = \$ 0.00

Month/2000 Hour Comprehensive

Equipment Total**\$ 64,638.56**

Quote Summary

Equipment Total \$ 64,638.56

SubTotal \$ 64,638.56

Total \$ 64,638.56

Balance Due \$ 64,638.56

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 30820314

Customer: JACKSON COUNTY PUBLIC WORKS

2024 JOHN DEERE 324G SKID STEER - 1T0324GMERJ466003

Hours: 2
Stock Number: 235780

				Selling Price
				\$ 64,638.56
Code	Description	Qty	Unit	Extended
00C2T	CAB, HF HYD, EH, PP, TIER 2	1	\$ 69,113.00	\$ 69,113.00
Standard Options - Per Unit				
00C2T170K	JDLINK	1	\$ 0.00	\$ 0.00
00C2T0770	2SP HIFL SLEV RC CB/AC PQT	1	\$ 11,345.00	\$ 11,345.00
00C2T0953	ISO SWITCHABLE CTLS & JS PPK	1	\$ 1,133.00	\$ 1,133.00
00C2T1301	ENGINE TURBO 4TNV98CT	1	\$ 0.00	\$ 0.00
00C2T1501	ENGLISH OP MAN & DECALS	1	\$ 0.00	\$ 0.00
00C2T2440	12X16.5 12PR GALAXY HULK	1	\$ 885.00	\$ 885.00
00C2T4001	2" SEAT BELT W/SHOULDERSTRAP	1	\$ 232.00	\$ 232.00
00C2T6006	AIR RIDE SEAT (CLOTH W HEAT)	1	\$ 684.00	\$ 684.00
00C2T8042	REAR VIEW CAMERA	1	\$ 931.00	\$ 931.00
00C2T8050	COLD START PACKAGE 110V	1	\$ 332.00	\$ 332.00
00C2T8060	PRE CLEANER	1	\$ 498.00	\$ 498.00
00C2T8370	HD REAR GRILLE	1	\$ 532.00	\$ 532.00
00C2T8380	FOOTREST WITH FLOORMAT	1	\$ 157.00	\$ 157.00
Standard Options Total				\$ 16,729.00
Dealer Attachments				
AT321177	New JOHN DEERE AT321177 72 IN TOOTH BUCKET	1	\$ 1,741.16	\$ 1,741.16
	Factory Freight	1	\$ 938.00	\$ 938.00
	Machine Set Up	1	\$ 650.00	\$ 650.00
	Follow Up	1	\$ 800.00	\$ 800.00
	Fuel	1	\$ 170.00	\$ 170.00
	Delivery Freight	1	\$ 250.00	\$ 250.00
Dealer Attachments Total				\$ 4,549.16
Service Agreements				
	John Deere Extended Warranty - 24 Month/2000 Hour Comprehensive	1	\$ 0.00	\$ 0.00
Service Agreements Total				\$ 0.00
Suggested Price				\$ 90,391.16
Customer Discounts				
Customer Discounts Total			\$ -25,752.60	\$ -25,752.60
Total Selling Price				\$ 64,638.56

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a twenty-four-month term and supply contract with three twelve-month options to extend for the furnishing of holiday lighting supplies for use by the Parks+Rec Department to Jolt Lighting LLC, of Richmond, MO and Reindeers, Inc of Sussex WI, under the terms and conditions of Invitation to Bid No. 24-040.

RESOLUTION NO. 21707, August 26, 2024

INTRODUCED BY Charlie Franklin, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited bids pursuant to Invitation to Bid No. 24-040 for the furnishing of holiday lighting supplies for use by the Parks+Rec Department; and,

WHEREAS, a total of thirty seven notifications were viewed and distributed and two responses was received and evaluated from the following:

Jolt Lighting, LLC
Richmond, MO

Reindeers, Inc
Sussex, WI

and,

WHEREAS, pursuant to section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of a twenty-four-month term and supply contract with three twelve-month options to extend to Jolt Lighting of Richmond, MO and Reindeers, Inc of Sussex WI under the terms and conditions of Invitation to Bid 24-040, as the lowest and best bidder; and,

WHEREAS, this award is made on an as needed basis and does not obligate Jackson County to pay any specific amount, with the availability of funds for specific purchases subject to annual appropriation, with an estimated usage of \$40,000 for 2024; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be and hereby is authorized to execute for the County any documents necessary for the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on the contract, to the extent sufficient appropriations to the using spending agency are contained in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Bryan Covinsky
Bryan Covinsky (Aug 22, 2024 12:23 CDT)
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 21707 of August 26, 2024, was duly passed on _____, 2024 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____

Nays _____

Abstaining _____

Absent _____

Date

Mary Jo Spino, Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation with an estimated usage of \$40,000 for 2024.

8/22/2024
Date

[Signature]
Chief Administrative Officer



Jackson County Missouri

Jackson County Courthouse
415 E. 12th Street, 2nd floor
Kansas City, Missouri
64106
(816)881-3242

Request for Legislative Action

File #: 21707, Version: 0

REQUESTED MEETING DATE: August 26, 2024

Resolution No.: 21707

SPONSORS: Charlie Franklin

Sponsor: Charlie Franklin

Date: August 26, 2024

Choose Sponsor #1.

Choose Sponsor #2.

Choose Sponsor #3.

Choose Sponsor #4.

Choose Sponsor #5.

Choose Sponsor #6.

Choose Sponsor #7.

Choose Sponsor #8.

Choose Sponsor #9.

To be confirmed by County Counselor's Office:

STAFF CONTACT: Tina Spallo **PHONE:** 816-503-4823

EMAIL: TSpallo@jacksongov.org

DEPARTMENT: Parks + Rec

TITLE: Awarding a split contract for a Twelve (12) Month Term and Supply Contract with Three (3) Twelve Month Options to Extend for the furnishing of Holiday Lighting for use by Parks + Rec to Jolt Lighting, LLC of Richmond, MO and Reinders, Inc of Sussex, Wisconsin under the terms and conditions of Invitation to Bid No.24-040.

SUMMARY: The Parks + Rec Department requires a Term and Supply Contract for the furnishing of Holiday Lighting. The Purchasing Department issued an Invitation to Bid No. 24-040 in response to those requirements. A total of 347 notifications were distributed, thirty-seven (37) vendors viewed the documents with Two (2) responses being received and evaluated. The Executive Summary of the Invitation to Bid, the Bidders Quotations Sheets and the using department's Recommendation Memo is attached. Pursuant to Section 1054.6 of the Jackson County Code, the Purchasing Department recommends a split award of a Twelve (12) Month Term and Supply Contract with Three (3) Twelve

File #: 24-195, Version: 0

Month Options to Extend for the furnishing of Holiday Lighting to Jolt Lighting, LLC of Richmond, MO and Reinders, Inc. of Sussex, Wisconsin under the terms and conditions of Invitation to Bid No. 24-040 as the best qualified bids received. After reviewing the two submissions, pursuant to Section 1054.6 of the Jackson County Code, Parks + Rec recommends splitting the award between Jolt Lighting, LLC of Richmond, MO and Reinders, Inc. of Sussex, Wisconsin to take advantage of the best price per category and ensure product availability. Product availability is of the utmost importance as the building of displays cannot be completed without the specific lights offered by each vendor. Parks + Rec states an annual estimated usage of \$40,000. The award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations. 2024 Compliance has been confirmed by Jackson County's Compliance Review Office Budget: 003-1670-57360 Electrical Supplies

FINANCIAL IMPACT:**NO** ☐

Amount	Fund	Department	Line-Item Detail
40000	003	1670	57360

YES ☒**ACTION NEEDED: AWARD A CONTRACT****ATTACHMENTS:**

Click or tap here to enter text.

To: John Konon, Purchasing Buyer

From: Tina Spallo, Superintendent of Park Operations

Date: August 13, 2024

Re: Recommendation Memo Invitation to Bid No. 24-040

Pursuant to Section 1054.6 of the Jackson County Code, the Parks + Rec department recommends a split award of a Twelve (12) Month Term and Supply Contract with Three (3) Twelve Month Options to Extend for the furnishing of Holiday Lighting to Jolt Lighting, LLC of Richmond, MO and Reinders, Inc. of Sussex, Wisconsin under the terms and conditions of Invitation to Bid No. 24-040 as the best qualified bids received.

After reviewing the two submissions, pursuant to Section 1054.6 of the Jackson County Code, Parks + Rec recommends splitting the award between Jolt Lighting, LLC of Richmond, MO and Reinders, Inc. of Sussex, Wisconsin to take advantage of the best price per category and ensure product availability. Product availability is of the utmost importance as the building of displays cannot be completed without the specific lights offered by each vendor.

Estimated annual usage is \$40,000. The award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.

2024 Compliance has been confirmed by Jackson County's Compliance Review Office for both organizations.

Budget: 003-1670-7360 Electrical Supplies

Bidders Quotation Sheet
LED 3/8" Rope Lighting

NO.	DESCRIPTION	COLOR	U/M	QTY	UNIT PRICE
1.	Rope Lighting: PARA 5.3, page 2	Blue	150 ft roll	1	\$ 305
2.		Red	150 ft roll	1	\$ 305
3.		Green	150 ft roll	1	\$ 305
4.		Yellow	150 ft roll	1	\$ 305
5.		Purple	150 ft roll	1	\$ 315
6.		Amber	150ftroll	1	\$ 305
7.		Pink	150 ft roll	1	\$ 315
8.	End cap to cover exposed end 3/8" LED rope light		Each	10	\$ 3
9.	3-foot power cord and connector to power 3/8" LED rope light		Each	10	\$ 90
10.	Power connector to connect 110-volt cord to 3/8" LED rope light		Each	10	\$ 9
11.	3/8" Invisible shrink tube to cover splices per foot		Foot	10	\$ 9
12.	Invisible splice for 3/8" LED rope light		Each	1000	\$ 1000
	TOTAL				\$

Outdoor Standard LED 5mm Lens String Mini Lights

NO.	DESCRIPTION	COLOR	U/M	QTY	UNIT PRICE
13.	Outdoor Standard LED string lights 5mm Lens String Mini Light Sets: PARA 5.4, page 3	Blue	EACH	24	\$ 515
14.		Red	EACH	24	\$ 515
15.		Green	EACH	24	\$ 515
16.		Yellow	EACH	24	\$ 515
17.		Purple	EACH	24	\$ 525
18.		Amber	EACH	24	\$ 515
19.		Pink	EACH	24	\$ 525
20.		Multi	EACH	24	\$ 515
	TOTAL				\$

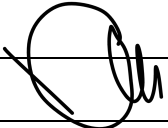
Bidders Quotation Sheet
Color Changing RGB String Lights 21 Lights

NO.	Description: Color Changing RGB String Lights 21 Lights: PARA 5.5, page 3	Dust/Water proof Rating IP66: Y/N	No. of Bulbs in Set	String Length	Required Voltage 12Volt: Y/N	No. of Wires in Cord	Required Connector of Coax Design: Y/N	U/M	Qty	Unit Price
21.	Pixy Style String							Each Set	1	\$ 45
22.	Cube Style String							Each Set	1	\$ 45
23.	Triklit or G40 Orb Style String 21 Bulbs Per Set		21					Each Set	1	\$ 90
24.	Bullet Style String							Each Set	1	\$ 45
25.	Strip/Roll Style String							Each Set	1	\$ 90
	TOTAL									\$

Miscellaneous Catalog Orders: PARA 5.6, page 3

Discount off List Price for items not listed: 0 %

****NOTE - If there are different discounts for different manufacturers and/or product lines, please attach a separate sheet with the breakdown of discounts.****

SIGNATURE: 	DATE: 7-2-24
NAME (Print or Type): Aaron Odell	PHONE: 816-258-3663
TITLE (Print of Type): President	MOBILE:
COMPANY NAME (Print or Type): Jolt Lighting LLC	FAX:
EMAIL ADDRESS (Print or Type): aodell@joltlighting.com	
WEBSITE URL (Print or Type):	



24-040 - Holiday Lighting

Project Overview

Project Details	
Reference ID	24-040
Project Name	Holiday Lighting
Project Owner	John Konon
Project Type	ITB
Department	Parks + Rec
Budget	\$0.00 - \$0.00
Project Description	Jackson County, Missouri is seeking a Twelve (12) Month Term and Supply Contract with Three (3) Twelve (12) Month Options to Extend for the furnishing of Holiday Lighting for use by Parks + Rec for Christmas in the Park.
Open Date	May 30, 2024 2:00 PM CDT
Intent to Bid Due	Jul 02, 2024 12:00 PM CDT
Close Date	Jul 02, 2024 2:00 PM CDT

Highest Scoring Supplier	Score
Jolt Lighting LLC	92.5 pts

Seal status



Requested Information	Unsealed on	Unsealed by
Acknowledged Receipt of Addenda	Jul 02, 2024 2:01 PM CDT	John Konon
Affidavit	Jul 02, 2024 2:01 PM CDT	John Konon
Bidders Quotation Sheet	Jul 02, 2024 2:01 PM CDT	John Konon
Certificate of Compliance	Jul 02, 2024 2:01 PM CDT	John Konon
Exhibit F – Bidders Exceptions	Jul 02, 2024 2:01 PM CDT	John Konon
Greater KC Metro Area Information Memo (per section 3.0 - on Company Letterhead)	Jul 02, 2024 2:01 PM CDT	John Konon
Statement of Contractors Qualifications	Jul 02, 2024 2:01 PM CDT	John Konon
Term and Supply Contract Page	Jul 02, 2024 2:01 PM CDT	John Konon



Scoring Summary

Active Submissions

	Total	A - Purchasing Evaluation	A-1 - Term and Supply Contract Page	A-2 - Affidavit	A-3 - Certificate of Compliance
Supplier	/ 100 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
Jolt Lighting LLC	92.5 pts	0 pts	Pass	Pass	Pass
Reinders	85 pts	0 pts	Pass	Pass	Pass



	A-4 - Statement of Contractors Qualifications	A-5 - Acknowledgment of Receipt of Addenda	A-6 - Greater Kansas City Metropolitan Area Information Memo (per section 3.0 - on Company Letterhead)	A-7 - Bidders Quotation Sheet	A-8 - Manufacturers Specifications and Warranty Information on Products being Bid
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Jolt Lighting LLC	Pass	Pass	Pass	Pass	Pass
Reinders	Pass	Pass	Pass	Pass	Pass

	A-9 - Exhibit F - Bidders Exceptions	A-10 - Dedicated Email Addresses (per section 4.5 – on Company Letterhead)	B - Department Evaluation	B-1 - Bidders Quotation Sheet	B-2 - Statement of Contractors Qualifications
Supplier	Pass/Fail	Pass/Fail	/ 100 pts	/ 50 pts	/ 35 pts
Jolt Lighting LLC	Pass	Pass	92.5 pts	45 pts	32.5 pts



	A-9 - Exhibit F - Bidders Exceptions	A-10 - Dedicated Email Addresses (per section 4.5 – on Company Letterhead)	B - Department Evaluation	B-1 - Bidders Quotation Sheet	B-2 - Statement of Contractors Qualifications
Supplier	Pass/Fail	Pass/Fail	/ 100 pts	/ 50 pts	/ 35 pts
Reinders	Pass	Pass	85 pts	45 pts	27.5 pts

	B-3 - Exhibit F – Bidders Exceptions
Supplier	/ 15 pts
Jolt Lighting LLC	15 pts
Reinders	12.5 pts

Reinders	jolt	Reinders	jolt	Reinders	jolt
174.42	305	197.28	515	n/a	45
174.42	305	197.28	515	51.15	45
174.42	305	197.28	515	123.75	90
174.42	305	197.28	515	59.95	45
174.42	315	197.28	525	74.99	90
174.42	305	197.28	515	309.84	315
174.42	315	197.28	525		
0.5	3	197.28	515		
77.4	90	1578.24	4140		
39.9	9				
14.8	9				
1940	1000				
3293.54	3266				

	Reinders	jolt
Bides Quotation Sheet Price	5181.62	7721
Actual Quoted Price	5,378.90	

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a twenty-four-month contract for the furnishing of software maintenance services for the COMBAT Community CareLink and COMBAT Connections databases for use by the COMBAT staff to First Call Technologies, LLC, of Kansas City, MO, at an actual cost to the County in the amount of \$182,435.00 for 2024, as a sole source purchase.

RESOLUTION NO. 21708, August 26, 2024

INTRODUCED BY Venessa Huskey, County Legislator

WHEREAS, by Resolutions 20564 dated November 23, 2020, 20697 dated June 14, 2021, and 21076 dated October 31, 2022, the Legislature awarded contracts for the furnishing of the COMBAT Community CareLink and COMBAT Connections databases which include grant application software, prevention software, and the Striving Together to Reduce Violence in Neighborhoods (STRIVIN) package, for use by COMBAT to First Call Technologies, LLC, of Kansas City (Jackson County), MO, as sole source purchases; and,

WHEREAS, COMBAT has a need for annual software maintenance for these software packages; and,

WHEREAS, section 1030.1, Jackson County Code, 1984, eliminates the requirement for competitive bidding when items to be purchased can be obtained from only one source and requires notification of and approval by the Legislature on such sole source purchases exceeding \$25,000.00; and,

WHEREAS, the COMBAT Director and Director of Finance and Purchasing recommend the purchase of the required maintenance from First Call Technologies, LLC, as a sole source, because First Call, as the developer of this proprietary software, is the only vendor capable of maintaining it; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the COMBAT Director and Director of Finance and Purchasing; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments, including final payment on the contract.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Bryan Covinsky
Bryan Covinsky (Aug 22, 2024 12:23 CDT)

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 21708 of August 26, 2024, was duly passed on _____, 2024 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____

Nays _____

Abstaining _____

Absent _____

Date

Mary Jo Spino, Clerk of Legislature

Required funds are subject to appropriation in the County's 2024 annual budget.

8/22/2024
Date

[Signature]
Chief Administrative Officer



Jackson County Missouri

Jackson County Courthouse
415 E. 12th Street, 2nd floor
Kansas City, Missouri
64106
(816)881-3242

Request for Legislative Action

File #: 21708, Version: 0

REQUESTED MEETING DATE: Select

Date SPONSORS: Venessa Huskey

Resolution #: 21708

Sponsor: Venessa Huskey

Date: August 26, 2024

Choose Sponsor #2.

Choose Sponsor #3.

Choose Sponsor #4.

Choose Sponsor #5.

Choose Sponsor #6.

Choose Sponsor #7.

Choose Sponsor #8.

Choose Sponsor #9.

To be confirmed by County Counselor's Office:

STAFF CONTACT: Whitney Miller

PHONE: 816-881-3150

EMAIL: WMiller2@jacksongov.org

DEPARTMENT: County Counselor

TITLE: A RESOLUTION awarding a twenty-four-month contract a for the furnishing of software maintenance services for the COMBAT Community CareLink and COMBAT Connections databases for use by the COMBAT staff to First Call Technologies, LLC, of Kansas City, MO, as a sole source purchase.

SUMMARY: WHEREAS, by Resolutions 20564, dated November 23, 2020, 20697, dated June 14, 2021, and 21076 dated October 31, 2022 the Legislature awarded contracts for the furnishing of the COMBAT Community CareLink and COMBAT Connections databases which include grant application software, prevention software, and the Striving Together to Reduce Violence in Neighborhoods (STRIVIN) package, for use by COMBAT to First Call Technologies, LLC, of Kansas City (Jackson County), MO, as sole source purchases; and,

File #: 24-173, **Version:** 0

FINANCIAL IMPACT:

NO ☐

Amount \$182,435	Fund 008	Department 4401	Line-Item Detail 56662

YES ☒

ACTION NEEDED: AWARD A CONTRACT

ATTACHMENTS:

Click or tap here to enter text.

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION authorizing the Director of Finance and Purchasing to issue a check in the amount of \$539,845.00 from the 911 System Fund for the purchase of an updated CAD system and integration to Jackson County's CentralSquare software for use by the Independence Police Department.

RESOLUTION NO. 21709, August 26, 2024

INTRODUCED BY Sean E. Smith, County Legislator

WHEREAS, the Independence Police Department is in need of purchasing an CAD system and to update their dispatch software to CentralSquare to integrate with the dispatch system that Jackson County currently uses; and,

WHEREAS, the current dispatch system used by the Independence Police Department has obsolete consoles at the primary dispatch center effecting the quality of emergency services needed in Eastern Jackson County; and,

WHEREAS, the Independence Police Department requests assistance in the amount of \$539, 845.00 for the implementation of the new CAD system which is intended to support communication and information sharing of the Independence Police Department to Jackson County and other municipalities; and,

WHEREAS, funds in the amount of \$539, 845.00 is to be issued to the Independence Police Department for an updated CAD system; now therefore,

BE IT RESOLVED that the Director of Finance be and hereby is authorized to issue a check to the Independence Police Department in the amount not to exceed \$539,845.00 for the new CAD system and integration to CentralSquare software.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Bryan Covinsky

Bryan Covinsky (Aug 22, 2024 12:23 CDT)

County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 21709 of August 26, 2024, was duly passed on _____, 2024 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____

Nays _____

Abstaining _____

Absent _____

Date

Mary Jo Spino, Clerk of Legislature

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER: 031 5032 56070
ACCOUNT TITLE: E-911 System Fund
911 Initiatives
Intergovernmental Agreements
NOT TO EXCEED: \$539,845.00

Date

Chief Administrative Officer



Jackson County Missouri

Jackson County Courthouse
415 E. 12th Street, 2nd floor
Kansas City, Missouri
64106
(816)881-3242

Request for Legislative Action

File #: 21709, **Version:** 1

REQUESTED MEETING DATE: 8/5/2024

SPONSORS: Sean E. Smith

Resolution #: 21709

Sponsor: Sean E. Smith

Date: August 26, 2024

Choose Sponsor #2.

Choose Sponsor #3.

Choose Sponsor #4.

Choose Sponsor #5.

Choose Sponsor #6.

Choose Sponsor #7.

Choose Sponsor #8.

Choose Sponsor #9.

To be confirmed by County Counselor's Office:

STAFF CONTACT: Ashley Al-Shawish **PHONE:** 913-827-8028

EMAIL: Enter Email Address

DEPARTMENT: Click or tap here to enter text.

TITLE: A RESOLUTION transferring \$539,844.41 within the 2024 E-911 System Fund and authorizing the Director of Finance and Purchasing to issue a check in the amount of \$539,844.41 for the purchase of updated CAD system, infrastructure and equipment and integration to Jackson County's CentralSquare software for use by the Independence Police Department.

SUMMARY: Click or tap here to enter text.

FINANCIAL IMPACT:

NO ☐

Amount	Fund	Department	Line-Item Detail
--------	------	------------	------------------

\$539,844.41	2024 E-911 System Fund		Independence Police Department
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YES ☒

ACTION NEEDED: TRANSFER FUNDS

ATTACHMENTS:

See Attachments:

Original eRLA Request. Outstanding from April 2024

Independence PD Cover Letter

Independence PD 'Tax Proposal'

Additional Comments from Deputy Chief Jason Petersen

Fiscal Note:

This expenditure was included in the Annual Budget.

PC# _____

Date: August 7, 2024

RES # 21709
eRLA ID #: 24-144

031 E-911 System Fund

[illegible]

Budget Office



223 N. Memorial Drive
Independence, Missouri 64050
(816) 325-7271

March 20th, 2024

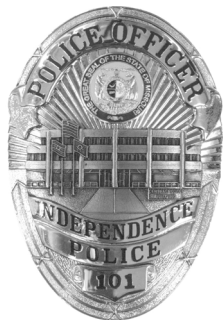
Mr. Frank White Jr.
Jackson County Executive

The Independence Police Department (IPD) respectfully requests consideration for funding from Jackson County, Missouri for replacement of obsolete consoles in our primary dispatch center, necessary infrastructure improvements, and equipment required to fully deploy the back-up site.

IPD received estimated costs for the above projects is \$469,180.59 as identified on the attached spreadsheet. Neither IPD's annual budget nor the City of Independence's annual budget are robust enough to absorb these costs.

We have been informed that the Jackson County 911 tax funds would be an appropriate funding source for this request. Therefore, the Independence Police Department respectfully requests your consideration for funding these projects with 911 tax funds in the amount of \$539,844.41. This equipment is necessary to improve resiliency and quality of service to all the agencies in Eastern Jackson County utilizing these emergency communications resources.

Adam Dustman
Chief of Police



INDEPENDENCE **POLICE**

MEMORANDUM

DATE: 9/20/2023

TO: Adam Dustman, Chief of Police

FROM: Jason Petersen, Deputy Chief of Police Operations Support

SUBJECT: 911 Tax Fund Proposal

As discussed in the City Leadership meeting, the Emergency Dispatch Improvement Meeting, and in several internal meetings, I contacted stakeholders to determine needs in the ECC, evaluate these needs for possible 911 Tax funding, and prepared a document that outlines the needs with the associated costs and total amount needed to fund the request in its entirety. Please see the attached spreadsheet for a detailed breakdown.

The following projects were identified as needed for the security, resilience, and redundancy necessary in systems necessary for emergency operations.

S2 Upgrade at four tower sites migrates access control from obsolete Millenium system to S2.

Replace obsolete original consoles in ECC with five new Motorola complete Dispatch consoles. This allows for upgrades and interoperability that is not attainable with the current equipment.

Back-up site needs that include consolettes, desktop computers, and accessories.

Fiber project that provides a permanent solution to weather-related radio degradation and connection to KCPD radio and network for back-up site.

Dispatch building and training equipment needs that include wireless headset bases and 24/7 chairs.

Auto-alert for Fire dispatching.

These projects total \$879,844.41. There will be some variance due to the need for more specific quotes or RFP in some areas.

Additional comments from Independence Deputy Chief Jason Petersen:

The following projects were identified as needed for the security, resilience, and redundancy necessary in systems necessary for emergency operations;

S8 Upgrade at four tower sites migrates access control from obsolete Millennium system to S8j.

Replace obsolete original consoles in ECC with five new Motorola complete Dispatch consoles; This allows for upgrades and interoperability that is not attainable with the current equipment;

Back up site needs that include consolettes, desktop computers, and accessories;

Fiber project that provides a permanent solution to weather-related radio degradation and connection to KCPD radio and network for back up site;

Dispatch building and training equipment needs that include wireless headset bases and 80-90 chairs;

Auto alert for Fire dispatching;

These projects total \$435,400. There will be some variance due to the need for more specific quotes or RFP in some areas;

IDP 911 Tax Proposal

ECC CONSOLE REPLACEMENT	\$90,000.00	4	\$360,000.00
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\$360,000.00

PRIME AND BACK-UP SITE	Price	Qty
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Consolette	\$ 8,604.02	5	\$ 43,020.10
Consolette Rack mount Kit	\$ 120.00	1	\$ 120.00
MCD 5000, RGU Pwr Cord	\$ 100.00	1	\$ 100.00
SM, MCD 5000 Deskset	\$ 2,275.00	1	\$ 2,275.00
Radio Gateway Unit (RGU)	\$ 2,275.00	1	\$ 2,275.00
Ethernet cable 10'	\$ 47.00	2	\$ 94.00
Assy, CBL, MCD5000 to RGU	\$ 100.00	1	\$ 100.00
System Programming MCD 5000	\$ 600.00	1	\$ 600.00
System Installation	\$ 960.00	1	\$ 960.00
Device Programming APX	\$ 364.29	1	\$ 364.29
Infrastructure Equip Move	\$ 560.00	1	\$ 560.00
HPZ2 Mini i9	\$ 2,112.00	5	\$ 10,560.00
HP 4 Yr Support	\$ 52.44	5	\$ 262.20
Imaging and Tagging	\$ 30.00	5	\$ 150.00
2 Port Triple Monitor KVM Switch	\$ 448.00	5	\$ 2,240.00

\$ 63,680.59

Dispatch Equipment			
Plantronics wireless base	\$ 350.00	10	\$ 3,500.00
24/7 Office Chairs	\$ 3,000.00	14	\$ 42,000.00

\$ 45,500.00

Comprehensive Total	\$469,180.59
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