

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/Ord No.: 18888

Sponsor(s): Dennis Waits

Date: July 13, 2015

SUBJECT	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Authorizing a Ninety Day Interim Term and Supply Contract for the furnishing of Certified Laboratory Urinalysis Testing for use by the Prosecuting Attorney's Office and the Office of Population Control to Avertest of Richmond, Virginia.</u></p>										
BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i>	<table border="1" data-bbox="329 604 1430 804"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Estimated Use: \$52,500.00 Prosecuting Attorney's Office \$45,000.00 Population Control \$ 7,500.00</p> <p>Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable):</p>	Amount authorized by this legislation this fiscal year:	\$	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$	Amount budgeted for this item * (including transfers):	\$	Source of funding (name of fund) and account code number:	
Amount authorized by this legislation this fiscal year:	\$										
Amount previously authorized this fiscal year:	\$										
Total amount authorized after this legislative action:	\$										
Amount budgeted for this item * (including transfers):	\$										
Source of funding (name of fund) and account code number:											
PRIOR LEGISLATION	<p>Prior ordinances and (date): Prior resolutions and (date): 18082, February 4, 2013</p>										
CONTACT INFORMATION	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>										
REQUEST SUMMARY	<p>The Director of Finance and Purchasing requests the authorization of a Ninety Day Interim Term and Supply Contract for the furnishing of Certified Laboratory Urinalysis Testing for use by the Prosecuting Attorney's Office and the Office of Population Control beginning July 14, 2015 through October 14, 2015. The requested interim contract will allow the Purchasing Department the necessary time to issue, evaluate and award a Request for Proposal for these services and ensure continued services for the Drug Court and Population Control.</p> <p>Resolution No. 18082 was passed on February 4, 2013 awarding a Twenty Four Month Term and Supply Contract with two twelve month options to extend for the furnishing of Certified Laboratory Urinalysis Testing under the terms and conditions of Request for Proposal No. 93-12. The current vendor (Health Systems) has closed their doors and gone out of business. This Term and Supply Contract is being rebid and the requested interim contract will allow the continuation of services.</p>										
CLEARANCE	<p><input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) <input type="checkbox"/> Business License Verified (Purchasing & Department) <input type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>										
ATTACHMENTS	<p>Letter from Health Systems dated July 9, 2015 and Resolution No. 18082</p>										

REVIEW	Department Director: <i>Calvin [Signature] for Lew Pictor Baker</i>	Date: <i>7-7-15</i>
	Finance (Budget Approval): <i>If applicable</i>	Date:
	Division Manager: <i>Marylou Brown</i>	Date: <i>7/10/15</i>
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



Valued Customers — we are pleased to share some good news with you. Avertest has graciously agreed to step in and assist with an orderly transition that will benefit you and our existing HPS staff. Avertest's nationally certified laboratory is based in St. Louis. The lab is operated by PhD and Master level toxicologists. They can conduct all of the testing that we conduct, plus more.

What you need to know:

- You can continue to send samples to HPS.
- You can continue to send donors to HPS to submit samples.
- Avertest will honor all current pricing.
- These services will remain in-place until a timely and orderly transition plan is determined.

We, along with Avertest, will reach out to each of you on an individual basis to answer questions and discuss next steps.

Thank you for the opportunity to continue to serve. You have been and continue to be special part of HPS.

CONFIDENTIALITY NOTICE: This transmission and any documents accompanying same may contain confidential information which is legally privileged. The information is intended only for the use of the individual or entity named above. If you are not the intended recipient, or the person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in this transmission is strictly PROHIBITED. If you have received this transmission in error, please immediately notify us by telephone. Thank you.

*Clifford Group PhD
Director/HPS*

Angela C. Gravino
Anti-Drug Administrator, Jackson County Prosecutor's Officer
415 E. 12th Street, 10th Floor
Kansas City, MO 64106
(816)881-3113

From: Craig A. Reich
Sent: Wednesday, July 08, 2015 5:19 PM
To: Angela C. Gravino
Subject: Urinalysis testing

This week we were informed by our urinalysis testing vendor, Health Productivity Services, that due to a malfunction in their analyzer and the inability to repair or replace it they would be closing their business.

As of July 6th they were no longer able to analyze any urine samples for us, and we currently have about 100 samples that have not been tested.

I have contacted Barb Casamento in purchasing and informed her of this problem and she has advised us to re-bid the contract immediately, I have attached the previous Request for Proposal for this contract, I see no need to make any changes, but feel free to address any changes in the specifications that you feel necessary. Barb has also informed me that in the short term she would be able to get approval for Request for Legislative Actions to a vendor until we can complete the RFP process.

In the meantime I have contacted Redwood Laboratories out of California. They currently are a vendor for different programs with our treatment provider Heartland Center for Behavioral Change and come well recommended as well as being competitive price wise, I do not have a current, official price from their representative, but when they bid this contract last time they were competitive and speaking to senior staff at Heartland they tell me the prices are reasonable.

I have also contacted ARCPPoint Labs in Kansas City that currently has the County contract for employee drug testing. The problem with ARCPPoint is that the cost is almost 3 times what we are currently paying and they are not willing to reduce their price. After speaking with them on the phone the cost is \$31 per U/A.

I have also contacted Avertest who have facilities in the Kansas City area and a lab in St. Louis, MO. They have agreed to process our outstanding urinalysis' at the HPS prices as well as continue to provide services to us at the prices that HPS currently uses.

I would like to begin this process immediately, since Avertest has given me a proposal in writing (email) I would like to have permission to proceed with them as soon as possible to at the minimum have them process our outstanding U/A's and consider them for our interim use.

Thank you

Craig A. Reich
Database Administrator
Jackson County Drug Court
425 E. 12th Street
10th Floor
Kansas City, MO 64106
(816)881-3536
FAX (816)881-3577
creich@jacksongov.org <<mailto:creich@jacksongov.org>>

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a twenty-four month term and supply contract, with two twelve-month options to extend, for the furnishing of certified laboratory urinalysis testing for use by the Prosecuting Attorney's Office and the Office of Population Control to Health Productivity Systems, Inc., of Kansas City, MO, under the terms and conditions of Request for Proposals No. 93-12.

RESOLUTION NO. 18082, February 4, 2013

INTRODUCED BY Dan Tarwater, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited formal written bids pursuant to Request for Proposals No. 93-12 for certified laboratory urinalysis testing for use by the Prosecuting Attorney's Office and the Office of Population Control; and,

WHEREAS, a total of twelve notifications were distributed and five responses were received with the top four bidders evaluated as follows:

<u>BIDDERS</u>	<u>EVALUATION POINTS</u>
Health Productivity Systems Kansas City (Jackson), MO	95
Redwood Toxicology Santa Rosa, CA	80
Pharmatech San Diego, CA	70
Avertest Richmond, VA	70

and,

WHEREAS, an evaluation committee made up of representatives from the Prosecuting Attorney's Office, the bidders were evaluated on responsiveness to the RFP, method of performance, experience, qualification, references, and pricing; and,

WHEREAS, the Director recommends award to Health Productivity Systems of Kansas City, MO, which, while not the lowest bidder, submitted the lowest and best bid as determined by the evaluation committee; and,

WHEREAS, this award is made on an as needed basis and does not obligate Jackson County to pay any specific amount, with the availability of funds for specific purchases subject to annual appropriation; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be and hereby is authorized to execute for the County any documents necessary for the accomplishment of the award; and,

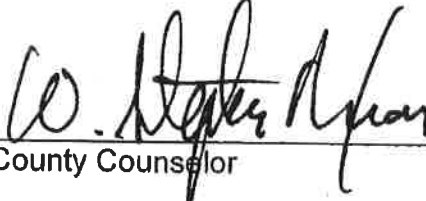
BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments on the contract, including final payment, to the extent that sufficient appropriations to the using spending agencies are available in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:



Chief Deputy County Counselor



County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 18082 of February 4, 2013, was duly passed on _____, 2013 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____ Nays _____

Abstaining _____ Absent _____

Date

Mary Jo Spino, Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.



Date



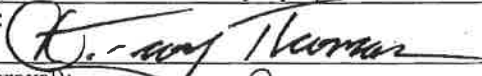
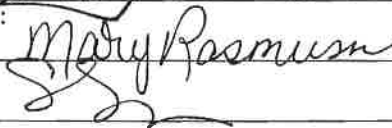

Director of Finance and Purchasing

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res. Ord. No.: 18082
 Sponsor(s): Dan Tarwater
 Date: February 4, 2013

SUBJECT	Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance Project/Title: <u>Authorizing the Award of a Twenty-Four Month Term and Supply Contract, with Two Twelve Month Extension Options for the furnishing of Certified Laboratory Urinalysis Testing for use by the Anti-Drug and Drug Court and Diversion Programs of the Prosecuting Attorney's Office and the Population Control Offices from Health Productivity Services of Kansas City, Missouri under the Terms and Conditions of Request for Proposal No. 93-12.</u>																												
BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right;">\$186,000.00</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td style="text-align: right;">\$186,000.00</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td style="text-align: right;">\$186,000.00</td> </tr> <tr> <td>Source of funding (name of fund) and account code number</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Estimated Use: \$ Prosecuting Attorney's Office \$180,000.00 Population Control \$ 6,000.00</p> <p>This RLA only approves the term and supply contract; the funds were already appropriated through the annual budget adoption. Figures included in the background section are for informational purposes to provide an estimate of contract value.</p> <p>Prior Year Budget (if applicable): \$150,000.00 Prior Year Actual Amount Spent (if applicable): \$170,750.00</p> <p>Increase in amount spent and requested is due to the following: Population Control is using this contract; increase of offenders from prior years; and this year an additional test for Synthetic Cannabis has been added to the Contract.</p>	Amount authorized by this legislation this fiscal year:	\$186,000.00	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$186,000.00	Amount budgeted for this item * (including transfers):	\$186,000.00	Source of funding (name of fund) and account code number																			
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PRIOR LEGISLATION	Prior ordinances and (date): Prior resolutions and (date): 16775, December 1, 2008																												
CONTACT INFORMATION	RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253																												
REQUEST SUMMARY	The Anti-Drug and Drug Court and Diversion Programs of the Prosecuting Attorney's Office and the Population Control Offices require a term and supply contract for Certified Laboratory Urinalysis Testing. The Purchasing Department issued Request for Proposal No. 93-12 to meet those requirements. A total of twelve notifications were distributed and five responses were received and evaluated as follows: <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th>Respondent, City and State</th> <th>4 Panel Screen</th> <th>5 Panel Screen</th> <th>7 Panel Screen</th> <th>Synthetic Cannabis</th> <th>Confirmation Test</th> <th>Evaluation Points</th> </tr> </thead> <tbody> <tr> <td>Redwood Toxicology Santa Rosa, CA</td> <td style="text-align: right;">\$ 3.25</td> <td style="text-align: right;">\$ 3.25</td> <td style="text-align: right;">\$ 3.50</td> <td style="text-align: right;">\$ 3.50</td> <td style="text-align: right;">\$ 9.00</td> <td style="text-align: right;">80</td> </tr> <tr> <td>Health Productivity Kansas City, MO</td> <td style="text-align: right;">\$ 4.75</td> <td style="text-align: right;">\$ 4.99</td> <td style="text-align: right;">\$ 5.75</td> <td style="text-align: right;">\$ 7.95</td> <td style="text-align: center;">N/C</td> <td style="text-align: right;">95</td> </tr> <tr> <td>Phamatech San Diego, CA</td> <td style="text-align: right;">\$ 3.95</td> <td style="text-align: right;">\$ 4.20</td> <td style="text-align: right;">\$ 4.70</td> <td style="text-align: right;">\$25.00</td> <td style="text-align: right;">\$ 9.00</td> <td style="text-align: right;">70</td> </tr> </tbody> </table>	Respondent, City and State	4 Panel Screen	5 Panel Screen	7 Panel Screen	Synthetic Cannabis	Confirmation Test	Evaluation Points	Redwood Toxicology Santa Rosa, CA	\$ 3.25	\$ 3.25	\$ 3.50	\$ 3.50	\$ 9.00	80	Health Productivity Kansas City, MO	\$ 4.75	\$ 4.99	\$ 5.75	\$ 7.95	N/C	95	Phamatech San Diego, CA	\$ 3.95	\$ 4.20	\$ 4.70	\$25.00	\$ 9.00	70
Respondent, City and State	4 Panel Screen	5 Panel Screen	7 Panel Screen	Synthetic Cannabis	Confirmation Test	Evaluation Points																							
Redwood Toxicology Santa Rosa, CA	\$ 3.25	\$ 3.25	\$ 3.50	\$ 3.50	\$ 9.00	80																							
Health Productivity Kansas City, MO	\$ 4.75	\$ 4.99	\$ 5.75	\$ 7.95	N/C	95																							
Phamatech San Diego, CA	\$ 3.95	\$ 4.20	\$ 4.70	\$25.00	\$ 9.00	70																							

	Avertest Richmond, VA	\$ 6.50	\$ 7.50	\$ 9.50	\$17.50	N/C	70
	Industrial Medical Kansas City, MO	\$24.98	\$24.98	\$24.98	\$25.00	\$25.00	20
	<p>Evaluation Points were based on Responsiveness to Request for Proposal; Proposed Method of Performance; Experience, Qualifications and References; and Pricing.</p> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of Certified Laboratory Urinalysis Testing to Health Productivity Systems of Kansas City, Missouri as the lowest and best proposal received.</p> <p>This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.</p>						
CLEARANCE	<input checked="" type="checkbox"/> Tax Clearance Completed (Purchasing & Department) <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)						
ATTACHMENTS	Abstract of Bids; Award Recommendation Memorandum from Craig Reich of the Prosecuting Attorney's Office and the pertinent pages of Health Productivity's proposal.						
REVIEW	Department Director:					Date:	1/23/2013
	Finance (Budget Approval): <i>If applicable</i>					Date:	1/24/13
	Division Manager:					Date:	1/30/13
	County Counselor's Office:					Date:	

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

MEMORANDUM

To: Barbara Casamento

From: Craig Reich

Subj: RFP for Urinalysis Testing No. 93-12

Date: 1/15/13

The Jackson County Drug Court is re-bidding the contract No. 43-08 for urinalysis testing. 5 responses were received in response to this bid.

All respondents received 5 points out of 100 for timely submission of their proposals.

With the proposed method of performance all respondents with the exception of Industrial Medical Center used the requested method of testing. However only Health Productivity Systems offered a test site, pick up, and willingness to work with the current database used by Drug Court.

3 of the 5 respondents had excellent experience, qualifications, and references. Health Productivity Service received a slightly higher score due to the fact that the Court is comfortable and familiar with their work.

With the exception of Industrial Medical Center all pricing was competitive. 2 of the respondents (Redwood and Phamatech) offered what appeared to be highly competitive pricing, but when combined with the price that they charged for confirmation tests and our rate of positives, showed to be no less relative to the pricing of the other respondents.

We recommend Health Productivity Service as the lowest and best proposal received.

Vendor	Responsiveness	Proposed Method of Performance	Experience, Qualifications, and References	Pricing
Redwood Toxicology	5	15	20	40
Avertest	5	15	20	30
Industrial Medical Center	5	5	5	5
Health Productivity Systems	5	25	25	40
Phamatech	5	15	15	35

ABSTRACT OF BIDS

BID NO: 93-12 DATE: 11/27/12 COMMODITY: Urinalysis Testing											
NO	DESCRIPTION	UNIT	QTY	AMOUNT	OHS Compcare	Phamatech Inc	Health Productivity Systems	Avertest	Redwood Toxicology Laboratory	AMOUNT	AMOUNT
	Proposal Submitted				No bid	see bid	See bid	See bid	See bid	See bid	See bid

OPENED AND RECORDED
 ON November 27 2012 BY
 CLERK OF THE LEGISLATURE
 Kelly Galland
 PURCHASING

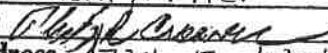
ABSTRACT OF BIDS

NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
	BID NO: 93-12								
	DATE: 11/27/12								
	COMMODITY: Urinalysis Testing								
	IMC								
	Proposal Submitted								
	<i>See bid</i>								

OPENED AND RECORDED
 ON: November 27, 2012 BY
 CLERK OF THE LEGISLATURE
Stacy Ballard
 PURCHASING

QUOTATION SHEET

No	Description	Estimated Monthly Quantity	Price Per Screen up to Estimated Monthly Quantity	Price Per Screen in Excess of Estimated Monthly Quantity
01	4 Panel Drug Screen - Amph/Methamphetamine, Benzodiazepine, Cannabinoids, Cocaine	650	\$ 4.75	\$
02	5 Panel Drug Screen - Amph/Methamphetamine, Benzodiazepine, Cannabinoids, Cocaine, Phencyclidine	1,250	\$ 4.99	\$
03	7 Panel Drug Screen - Marijuana, Cocaine, PCP, Amphetamine, Opiate, Benzodiazepine, Barbiturates	385	\$ 5.75	\$
04	1 Panel Drug/Alcohol Screen as an Add-On Test	25	\$.50	\$
05	1 Panel Drug Screen as a Single Test	25	\$ 2.00	\$
06	Synthetic Cannabis	Unknown	\$ 7.95	
07	Confirmation Test 2 nd screen	Unknown	\$ No charge	
08	Gas Chromatography/Mass Spectrometry (GC/MS) LC/MS	Unknown	\$ 10.00	
09	On Site Collection Fee	Unknown	\$ No charge	

Company Name: Health Productivity Systems, Inc.	Web Site Address:
Person Authorized to Sign Bid: Philip Craven	Telephone Number: 816-926-0404
Title: President/owner	Fax Number: 816-333-0940
Signature: 	Email Address:
Street Address: 1734 E. 63rd St.	
City, State and Zip Code: Kansas City, MO 64110	