

COOPERATIVE AGREEMENT

AN AGREEMENT by and between **JACKSON COUNTY, MISSOURI**, hereinafter called "the County" and **UNION STATION, INC.**, 30 West Pershing Road, Kansas City, MO 64108, a not-for-profit organization, hereinafter called "Union Station."

WHEREAS, the County and Union Station desire to enter into a Cooperative Agreement whereby County will provide funds to allow indigent children to participate in programs offered by Science City at Union Station; and,

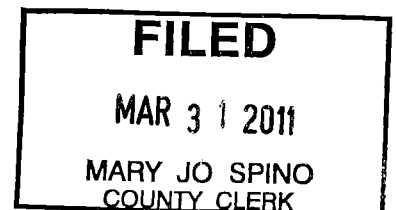
WHEREAS, the County deems it to be in the best interest of the citizenry to support such efforts;

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and Union Station respectively promise, covenant and agree with each other as follows:

1. **Services.** Union Station shall use said \$48,010.00 as funding to allow indigent children to participate in programs offered by Science City at Union Station, as explained in Union Station's Outside Agency Funding Request Form, attached hereto as Exhibit A..

2. **Terms of Payment.** The County agrees to pay to Union Station the amount of \$48,010.00, in quarterly installments of \$12,002.50 each to be made upon execution of this Agreement. The remaining payments shall be made upon the County's receipt of the reports required under paragraph 3 below.

3. **Reports.** Within 30 days after the conclusion of each calendar quarter under



this Agreement, Union Station shall submit a quarterly report, including cancelled checks and/or a copy of the face of the check and corresponding bank statements, invoices, and any other documents as requested by the Director of Finance and Purchasing to establish that the funds paid by the County were used for the purpose set forth in this Agreement. The last quarter's report shall include an annual report which shall summarize Union Station's activities pursuant to this Agreement. Failure to submit the annual report shall disqualify the Union Station from future funding by the County.

4. **Submission of Documents.** No payment shall be made under this contract unless the contracting agency shall have submitted to the County's Director of Finance and Purchasing (1) a written proposal setting out in detail the intended use of the County's funding, including the target population to be served; (2) the agency's IRS Form 990, from the previous fiscal or calendar year; (3) a statement of the agency's total budget for its most recent fiscal year; and, (4) a detailed explanation of actual expenditures of County funds (pertains to final payments and payments on contracts for future years.) If an agency has previously received County funding, to be eligible for future payments, an agency must submit either an audited financial statement for the agency's most recent fiscal or calendar year, by March 31 of the following year, or a certified public accountant's program audit of County funds, by January 31 of the following year. Any document described herein which was submitted to the Director of Finance and Purchasing as a part of an application for funding need not be resubmitted to qualify for payment. No payment shall be made if the contract agency is out of compliance on any other County contract.

5. **Equal Opportunity.** Union Station agrees and assures that no person eligible for services shall on the ground of race, color, religion, national origin, sex, handicap, veteran status, or age be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination for any service funded by this Agreement. Furthermore, the Union Station agrees and assures that it will provide equal employment opportunities to applicants and employees and will not discriminate against them on the basis of race, color, religion, national origin, sex, handicap, veteran status, or age.

6. **Audit.** The County further reserves the right to examine and audit, during reasonable office hours, the books and records of Union Station pertaining to the finances and operations of Union Station.

7. **Default.** If Union Station shall default in the performance or observation of any term or condition of this Agreement, the County shall give Union Station written notice setting forth the default and the correction required. If said default shall continue, and not be corrected within 10 days of the receipt of the notice by Union Station, the County may, at its election, terminate the Agreement and withhold any payments not yet made to Union Station. Said election shall not in any way limit the County's rights to seek legal redress.

8. **Conflict of Interest.** Union Station warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this Agreement.

9. **Term.** This Agreement shall be as of January 1, 2011 and shall terminate on

December 31, 2011. This Agreement may be terminated prior to that date by either party upon written notice, delivered thirty days prior to the effective date of termination. If this Agreement is terminated by either party, the County shall pay only for those services actually performed by Union Station as verified by the County's audit.

10. **Incorporation.** This Agreement incorporates the entire understanding and agreement of the parties.

IN WITNESS WHEREOF, the parties have executed this Agreement this 24th day of March, 2011.

APPROVED AS TO FORM
Stephen D. Nixon
W. Stephen Nixon
County Counselor

JACKSON COUNTY, MISSOURI
By: Michael D. Sanders
Michael D. Sanders
County Executive

ATTEST:
Mary Jo Spino
Mary Jo Spino
Clerk of the County Legislature

UNION STATION, INC.
By: [Signature]
Executive Director
43-1890025
Federal I.D. or S.S. #

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this agreement is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$48,010.00 which is hereby authorized.

March 28, 2011
Date

[Signature]
Director of Finance and Purchasing
Acct. No. 002-7759-56789 - 36,310
003-7759-56789-11,700
77592011001



EXHIBIT
tabbles
A

OUTSIDE AGENCY FUNDING REQUEST FOR 2011 BUDGET

415 E 12th Street, 2nd Floor
Kansas City, MO 64106

Email: auditor@jacksongov.org

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SEP 17 2010
JACKSON COUNTY
AUDITOR'S OFFICE
KANSAS CITY, MISSOURI

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Section A: Organization or Agency Information

Name:	Union Station Kansas City, Inc.		
Address:	30 W. Pershing Rd. Suite 850		
Phone No:	816-460-2000	Fax:	816-460-2260
Website Address:	www.unionstation.org		
Federal Tax ID No:	43-1890025	Fiscal Year Cycle:	2011
Executive Director:	George M. Guastello II		
Name and Title of Principal Contact Person:	Jeff Rosenblatt, Director Science City		
Phone No:	816-460-2218	Email Address:	rosen@unionstation.org
Submittal of this request has been authorized by:	George M. Guastello II, President & CEO		
Date:	September 6th, 2010		

Section B: Agency's 2010 and 2011 Revenue Information

Agency's 2011 Projected Revenue Information

Funding Entity	Agency's 2011 Total Projected Revenue Source You Will Request 2011 Funding From	Projected Amount	% of Total Revenue
Federal		\$ -	0
State		\$ -	0
Jackson County	Science City -- A Student Experience, A Family Endeavor	\$ 69,150	1
Other Counties		\$ -	0
City	Mil Levy dedicated to museum operations; NTDF	\$ 1,407,890	19
Charity/Donations	Grants and Gifts	\$ 211,418	3
Fundraisers		\$ -	0
Other	Facility Rental, Admissions, Memberships, Leasing	\$ 5,823,238	77
2011 Total Projected Revenue		\$ 7,511,696	

Agency's 2010 Revenue Information

Funding Entity	Agency's 2010 Total Revenue Source You Received Funding From	Amount	% of Total Revenue
Federal		\$ -	0
State		\$ -	0
Jackson County	Science City Scholarships	\$ 48,010	1
Other Counties		\$ -	0
City	Mil Levy dedicated to museum operation; NTDF	\$ 1,439,890	15
Charity/Donations	Grants and Gifts	\$ 501,379	5
Fundraisers		\$ -	0
Other (please list)	Facility Rental, Admissions, Memberships, Leasing	\$ 7,696,187	79
2010 Total Revenue		\$ 9,685,466	

If your agency received funding from Jackson County in 2010, please identify the funding source, amount and program name below.

Jackson County Funding Source	Yes	No	Amount	Program Name
COMBAT	<input type="checkbox"/>	<input type="checkbox"/>	\$ -	
Mental Health Levy	<input type="checkbox"/>	<input type="checkbox"/>	\$ -	
Board of Services for Developmentally Disabled	<input type="checkbox"/>	<input type="checkbox"/>	\$ -	
Domestic Violence Board	<input type="checkbox"/>	<input type="checkbox"/>	\$ -	
Housing Resources Commission	<input type="checkbox"/>	<input type="checkbox"/>	\$ -	
Outside	<input checked="" type="checkbox"/>	<input type="checkbox"/>	\$ 48,010	Science Ed. Field Trip
			2010 Total Jackson County Funding	\$ 48,010

Does your agency receive funding or resources in 2010 from either of the following?

Mid Kansas Regional Council	<input type="checkbox"/>	<input checked="" type="checkbox"/>	\$ -
Harvesters	<input type="checkbox"/>	<input checked="" type="checkbox"/>	\$ -

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JACKSON COUNTY AUDITOR'S OFFICE
MID KANSAS REGIONAL COUNCIL

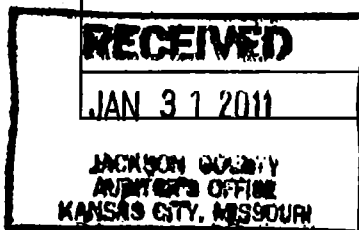
Section C: 2011 REVISED Program Budget

Complete a separate program budget for each program your agency is applying for funding.

Agency Name: Union Station Kansas City, Inc.
Program Name: Science, Technology, Engineering and Math -- A Student Experience

Personal Services			
For each salary request below please attach a job description or duties.			
Position / Title	Total Salary	% of Salary to be funded by Jackson Co.	Amount of Salary to be funded by Jackson County
Director, Science City	43,000	4%	\$ 1,720
Education Administrative Assistant	40,000	6%	\$ 2,290
Sales Executive	40,000	5%	\$ 2,000
			\$ -
			\$ -
Total Salaries			\$ 6,010
Total Benefits			\$ -
Total Personal Services			\$ 6,010
Contractual Services			
7,000 Jackson County Scholarship Students for Science City Field Trip			\$ 42,000
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
Total Contractual Services			\$ 42,000
Supplies			
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
Total Supplies			\$ -

Total Program Request \$ 48,010



Section D: 2011 Program Information

Complete a separate program information sheet for each program your agency is applying for funding.

Agency Name: Union Station Kansas City, Inc.

Program Name: Science, Technology, Engineering and Math -- A Student Experience

Proposed Program

The program "Science, Technology, Engineering and Math -- A Student Experience" will continue to provide Science City scholarship field trips for 7,000 under-served students, grades K-8, in the Jackson County School District during 2011. Students will be engaged in pre-visit, on-site, and post-visit educational programming which will link their field trip experience to Missouri GLE's in science, technology, engineering, and math (or STEM content). The field trip program at Science City makes science relevant, fun and memorable for students. This educational experience is vitally important to students as it serves to create life-changing experiences and new world perspectives. The Science City field trip fosters natural curiosity, play and discovery for students, all within a safe environment. These factors provide an ideal platform for students to have a positive physical and emotional experience that will contribute to their overall health, vigor, happiness and soundness of body and mind.

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JACKSON COUNTY
AUDITORS OFFICE
KANSAS CITY, MISSOURI

Section D: 2011 Program Information

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Program Name: Science, Technology, Engineering and Math -- A Student Experience

Participants

Identify the number of participants by County that each program serves.

Jackson, MO	7,000 student participants
Clay, Platte, Cass, MO	
Wyandotte, Johnson, KS	
Other Missouri	

Target Population

Describe target population and demographics to be served by each program.

The target population for the scholarship field trip program is students, grades K-8, at either public, charter, or private schools in the Jackson County area.

Would you provide these services to anyone at your door?

Yes

Is anyone denied services?

No

What level of indigents (below poverty level) do you serve?

7%

Please classify your program from the following types by percentage of your agency's overall service

Senior Program

3%

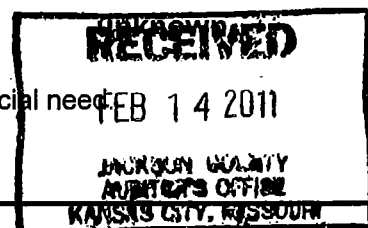
Indigent Program (Below Poverty Level)

7%

Senior Indigent Program

What criteria do you have for the clients you serve?

For scholarship student field trip programs, our criteria is based upon financial need.



Section D: 2011 Program Information

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Program Name: Science, Technology, Engineering and Math -- A Student Experience

Service Delivery Area

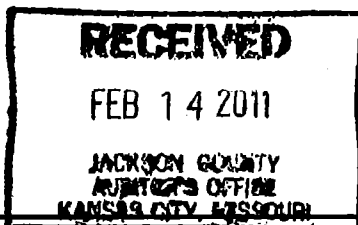
Identify your specific geographic service delivery area for each program.

The geographic service area for the scholarship student field trip program is Jackson County, MO.

Fund Separation

Indicate what measures your agency will take to ensure that funds received from Jackson County will be utilized for the benefit of Jackson County residents.

All funds will be placed in a restricted account, only available for supporting the programs outlined in this application. Student and public attendance will be tracked to ensure the funds are utilized appropriately and the designated goals are achieved.



Section D: 2011 Program Information

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Program Name: Science, Technology, Engineering and Math -- A Student Experience

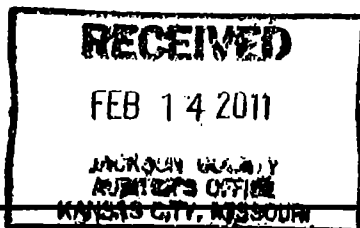
Approach & Method

List the top three (3) objectives for each program.

1) The field trip program to Science City will provide students a positive physical and emotional experience, which will contribute to their overall health, vigor, happiness and soundness of body and mind. 2) Students will have an increased interest in topics, such as science, technology, engineering, and math. 3) The program will link the science field trip experience to Missouri GLE's on science and math standards required in the classroom.

Detail specific methods you will use to achieve these objectives.

Science City fosters natural curiosity, play and discovery all within a safe physical environment. All of these factors provide for a positive physical and emotional experience for the students. For the student field trip program, Science City has sufficient content in science, technology, engineering, and math (STEM) to achieve the stated objectives. The main method will be to make the STEM content available for both students and teachers before, during, and after their visit. Short pre-visit activities, on-site age appropriate Science City guides and maps, and post-visit follow-up activities will serve to achieve these objectives.



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Program Name: Science, Technology, Engineering and Math -- A Student Experience

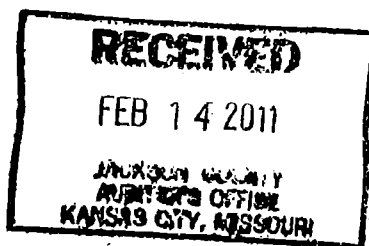
How can the success of each program be evaluated?

Indicate performance measures or statistics you will use to demonstrate the success of each program.

To measure initial success of the student field trip program, we will engage early in 2011 with Jackson County schools, including past school contacts from 2009 and 2010, as well as new school contacts. Collaborative work with teachers to implement additional pre-visit, on-site, and post-visit educational programming for students is key to taking this program to a more impactful level. From the 7,000 student base, a minimum of 10%, or 700 students, will be given informal student evaluations after their field trip visit to Science City. The student evaluations will measure indicators such as science content experienced, emotional feelings, learning, interest, relevance, and physical engagement. In addition, all participating teachers will be required to complete a post-visit evaluation form within two weeks of the Science City field trip for classroom feedback. All data from these evaluations will be compiled, interpreted, and used to guide us with future educational program structures.

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How will your organization make clients, the public and the media aware of the generous taxpayer funding received from Jackson County? (Please attach any examples)



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Program Name: Science, Technology, Engineering and Math -- A Student Experience

Our organization will distribute a press release upon notification of funding from Jackson County. An additional press release will be issued upon completion of the 7,000 student scholarship field trips. All required field trip forms sent to schools, educator guides sent to teachers and administrators and the Science City website will acknowledge Jackson County as the funding source in 2011.

2011 Outside Agency Funding Request – Union Station Kansas City, Inc.

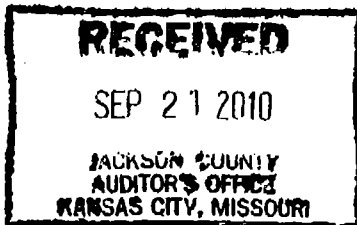
Job Descriptions/Duties

The **Director of Science City** will oversee the entire project, create quarterly reports, and evaluate the project progress throughout the year. The Director will hold weekly or monthly staff meetings to ensure all project expectations and goals are attained. Additional duties will be to complete a year-end projection evaluation and compose future funding requests.

The **Education Staff** will deliver a variety of educational programming on science-related topics during the Science City Community Days in February and September. The Education Staff programming includes science demonstrations, workshops, tabletop experiments and make n' take activities for the general public.

The **Education Account Executive** will implement and summarize all survey data for scholarship students, teachers and the general public. Surveys will be sent via email for all students and teachers, while the majority of public surveys will be given in person. The Education Account Executive will work in tandem with the Sales Executive on school group scheduling in order to send surveys in a timely manner.

The **Sales Executive** will outline a strategy for scheduling all scholarship student field trips to Science City, and based upon the strategy will fulfill on all 5,000 scholarship student visits. The Sales Executive will also maintain a spreadsheet with required school data, such as student and chaperone attendance, school district, date of visit, and other information. A year-end evaluation on scheduling and delivery will also be completed.



UNION STATION KANSAS CITY

30 W Pershing Rd. Suite 850, Kansas City MO 64108 816-460-2000 fax 816-460-2260

www.sciencecity.com