

COOPERATIVE AGREEMENT

THIS AGREEMENT, made by and between **JACKSON COUNTY, MISSOURI**, a Constitutional Home Rule Charter County of the First Class of the State of Missouri, hereinafter referred to as "the County" and a Missouri not-for-profit corporation, **KANSAS CITY CARE CLINIC 3515 BROADWAY KANSAS CITY, MO 64111**, hereinafter referred to as "Organization".

WHEREAS, the County and Organization desire to enter into an Agreement to provide funding to be used for Primary Care & Oral Health; and,

WHEREAS, the County deems it to be in the best interest of its citizenry to support such programs and activities; and,

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and Organization respectively promise, covenant, and agree with each other as follows:

NOW, THEREFORE, it is agreed by and between the parties as follows:

1. **Services.** Organization shall provide services Primary Care & Oral Health, as is more fully set out in the proposal attached hereto as Exhibit A and incorporated herein by reference. The term of this contract is January 1, 2021, through December 31, 2021, and as such, all expenditures must occur within this period. The budget Organization submitted as part of Exhibit A is considered final and non-changeable.

2. **Terms Of Payment.** The County agrees to pay Organization the total amount of **\$159,544.00** in quarterly reimbursements up to **\$39,886.00**, Payments shall

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COUNTY CLERK

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MAR 26 2021
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COUNTY CLERK

be made upon the County's receipt of the quarterly reports as set forth in paragraph 3 hereof. The final payment will not be processed until the Organization's annual program report has been completely reconciled. The County reserves the right to audit all invoices and to reject any invoice for good cause. The County retains the right to deduct from an invoice of Organization any overpayment made by the County on a prior invoice. The County retains the right to make invoice corrections/changes. The County will not reimburse sales tax expense.

3. **Reports/Other Documentation.** Within 30 days after the conclusion of each calendar quarter under this Agreement, Organization shall submit a quarterly report through the Outside Agency Portal along with proof of payment and receipt documentation that reconciles to the quarterly report, including cancelled checks and/or a copy of the face of the check and corresponding bank statements, invoices, itemized credit card receipts and credit card statements showing proof of purchase and proof of payment and any other documents requested by the Department of Finance and Purchasing, to establish that the funds provided pursuant to this Agreement were used for the purposes set forth herein. All payments will be processed within 30 days of receipt of invoice, if the invoice is complete and accurate. All payments will be detained until reports are received and accurate. Any reports that are incorrect will delay payment. The last quarter's report is due by January 30th, 2022 and shall include an annual report which shall summarize all of Organization's activities pursuant to this Agreement. Organization's failure to submit this annual report shall disqualify Organization from future funding by the County. The final payment will not be processed until the Organization's annual program report has been completely reconciled.

Organization must submit all quarterly reports in the format specified by the County regardless of whether activity took place in each quarter, before the next quarterly payment will be processed. Any quarterly reports that are incomplete or incorrect will delay payment. Any unspent funds under this Agreement not invoiced by Organization within 30 days from the expiration of this Agreement shall be forfeited and not be paid.

Organization must notify the County in writing on Organization's letterhead, within five working days of the following changes:

- a. Organization name, address, telephone number, administration, or board of directors
- b. Organization funding that will affect the program under this contract
- c. Liability insurance coverage
- d. Management or staff responsible for providing services pursuant to this contract. When a management or staff position responsible for providing services pursuant to this contract is vacated and when the position is subsequently filled, the following will apply i.) reimbursement for a vacated position will be suspended until it is filled, and ii.) if another person under this contract assumes the duties of the vacated position, the Organization will not be allowed to bill the County for both positions.
- e. Any proposed or actual merger or acquisition either taken by the Organization or toward the Organization

4. **Submission of Documents.** No payment shall be made under this Agreement unless Organization shall have submitted to the County's Department of Finance and Purchasing through the Jackson County Outside Agency Portal accessible on www.jacksongov.org/auditor: (1) a written proposal setting out in detail the intended use of the County's funding, including the target population to be served; (2) Organization's IRS Form 990 from the previous fiscal or calendar year; (3) a statement of Organization's total budget for its most recent fiscal year; and (4) a detailed explanation of actual expenditures of the County's funds; (5) audited financial statement for Organization's most-recent fiscal or calendar year, or a certified public accountant's

program audit of the County's funds. Organization must be chartered in the State of Missouri, hold a certificate of good standing with annual registration through the Missouri Secretary of State and have received an exemption from Federal income taxes under Section 501c3 of the Internal Revenue Code. Any documents described herein which were submitted as a part of an application for funding need not be resubmitted to qualify for payment. Organization understands that no payment shall be made under this agreement until Organization's 2020 Outside Agency contract has been fully reconciled with the County's Department of Finance and Purchasing. No payment shall be made if Organization is out of compliance on any other County contract, or has not paid county taxes on all properties owned by Organization and assessed by the County.

5. **Equal Opportunity**. Organization shall submit an Affirmative Action Plan or Equal Employment Opportunity statement as required by the County Compliance Review Office. Organization shall maintain policies of employment as follows:

A. Organization and Organization's subcontractor(s) shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, age, disability, or national origin. Organization shall take affirmative action as set forth to ensure that applicants for employment and employees are treated without regard to their race, religion, color, sex, age, disability, or national origin. Such action shall include, but not be limited, to the following: recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. Organization agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth

the policies of non-discrimination.

B. Organization and Organization's subcontractor(s) shall, in all solicitation or advertisements for employees placed by them or on their behalf, state that all qualified applicants will receive consideration for employment without regard to race, religion, color, sex, age, disability, or national origin.

6. **Employment of Unauthorized Aliens Prohibited.** Pursuant to §285.530.1, RSMo, Organization assures that it does not knowingly employ, hire for employment, or continue to employ an unauthorized alien to perform work within the State of Missouri and/or Jackson County, and shall affirm, by sworn affidavit and provision of documentation, its enrollment and participation in a federal work authorization program with respect to the employees working in connection with the contracted services. Further, Organization shall sign an affidavit, attached hereto and incorporated herein as Exhibit B, affirming that it does not knowingly employ any person who is an unauthorized alien in connection with the contracted services.

7. **Audit.** The parties agree that the County may, for any reason and at any given time, examine and audit the books and records of Organization pertaining to this Agreement. Further, Organization agrees to establish and adopt such accounting standards and forms as recommended by the County prior to receipt of the County's first distribution of funds under the terms of this Agreement. The forms used to document expenditure of these funds may be changed from time to time by the County.

8. **Default.** If Organization shall default in the performance or observation of any covenant, term or condition herein contained to be performed by Organization, the County shall give Organization ten days written notice, setting forth the default. If said

default shall continue and not be corrected by Organization within ten days after receipt of notice from the County, the County may, at its election, terminate this Agreement and withhold any payments not yet made to Organization. Said election shall not, in any way, limit the County's rights to sue for breach of this Agreement.

9. **Appropriation of Funds**. Organization and the County recognize that the County intends to satisfy its financial obligation to Organization hereunder out of funds annually appropriated for that purpose by the County. County promises and covenants to make its best efforts to appropriate funds in accordance with this Agreement. In the event no funds or insufficient funds are appropriated and budgeted, or are otherwise unavailable by any means whatsoever for payment due hereunder, County shall immediately notify Organization of this occurrence and this Agreement shall terminate on the last day for which appropriations were received, without penalty or expense to the County of any kind whatsoever, except as to the portions of the payment amounts herein agreed upon for which funds shall have been appropriated and budgeted or are otherwise available, or at any time after the last date that County has paid for the Services, if earlier.

County further agrees:

A. That any funds authorized or appropriated for services rendered under this Agreement shall be applied to the payments hereunder until all such funds are exhausted.

B. That County will use its best efforts to obtain authorization and appropriation of such funds including, without limitation, the inclusion in its annual

budget, a request for adequate funds to meet its obligation under this Agreement in full.

10. **Conflict of Interest.** Organization warrants that no officer or employee of the County, whether elected or appointed, shall, in any manner whatsoever, be interested in or receive any benefit from the profits or emoluments of this Agreement.

11. **Severability.** If any covenant or other provision of this Agreement is invalid, or incapable of being enforced by reason of any rule of law or public policy, all other conditions and provisions of this Agreement shall, nevertheless, remain in full force and effect; and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.

12. **Indemnification.** Organization shall indemnify, defend and hold the County harmless from any and all claims, liabilities, damages, and costs (including reasonable attorney's fees directly related thereto) including but not limited to violation of civil rights and/or bodily injury to or death of any person and for damage to or destruction of property if and to the extent caused by the negligence, willful misconduct or omissions of Organization during the performance of this Agreement.

13. **Insurance.** Organization shall maintain the following insurance coverage during the term of this Agreement.

A. Organization shall maintain Commercial General Bodily Injury and Property Damage Liability insurance, each in a combined single limit of One Million Dollars (\$1,000,000) each occurrence for bodily injury and property damage liability.

B. Organization shall maintain, if any motor vehicles are used in the

performance of the Services, Commercial General Bodily Injury and Property Damage Liability insurance, and Automobile Liability insurance including owned, non-owned, or hired vehicles, each in a combined single limit of One Million Dollars (\$1,000,000) each occurrence for bodily injury and property damage liability.

C. Organization agrees to provide the County with certificates of insurance evidencing the above described coverage prior to the start of Services, and annually thereafter, if required by the County. Such certificates shall provide that the applicable insurance policies have been endorsed to provide a minimum of thirty days advance notice to the County in the event of cancellation, non-renewal, or reduction in limits by endorsement.

14. **Term.** The term of this Agreement shall commence January 1, 2021, and shall continue until December 31, 2021, unless sooner terminated pursuant to paragraph 8, 15, or 19 hereof. If this Agreement is terminated by either party, the County shall pay only for those services actually performed by Organization as verified by the County's audit.

15. **Termination.** This Agreement may be terminated for any reason or no reason by either of the parties upon thirty (30) days' written notice to the other party's designated fiscal representative. All services and payments shall continue through the effective date of termination. Termination of this Agreement shall not constitute a waiver of the rights or obligations which the County or Organization may be entitled to receive as provided in this Agreement, or be obligated to perform under this Agreement for services prior to the date of termination. Should this Agreement terminate, all

County written materials of any kind must be delivered and returned by Organization to the County within ten (10) days of the termination of this Agreement.

16. **Standard of Care.** Organization shall exercise the same degree of care, skill, and diligence in the performance of the Services as is ordinarily possessed and exercised by professionals operating under similar circumstances.

17. **Financial Contact.** Organization shall designate a fiscal representative to act as a liaison between the parties to resolve any problems, complaints, or special circumstances encountered in the billing of the services agreed upon here.

Fiscal Representative

Department of Finance & Purchasing
415 E. 12th Street, Suite 100
Kansas City, MO 64106

Kansas City Care Clinic
Taylor McGowan
3515 Broadway
Kansas City, MO 64111
(816) 777-2787

18. **Compliance Review.** The performance of this Agreement shall be subject to review by the County. The County Compliance Review Office and staff shall review this contract according to their responsibilities including site visits to any and all agencies. Organization agrees any display of hostile behavior, refusing and/or hindering a site review by any employee or staff member shall be grounds for suspension, termination or disqualification of this Agreement. The County warrants that all books, records, accounts, and any other documents in the possession of the County relating to this Agreement are public records open for inspection in accordance with Chapter 610, RSMo.

19. **Remedies For Breach.** Organization agrees to faithfully observe and perform all of the terms, provisions, and requirements of this Agreement, and Organization's

failure to do so constitutes a breach of this Agreement. In such event, Organization consents and agrees as follows:

A. The County may, without prior notice to Organization, immediately terminate this Agreement; and

B. The County shall be entitled to collect from Organization all payments made by the County to Organization for which Organization has not yet rendered services in accordance with this Agreement, and to collect the County's reasonable attorney's fees, court costs and service fees if it is necessary to bring action to recover such payments.

20. **Transfer And Assignment**. Organization shall not assign or transfer any portion or the whole of this Agreement without the prior written consent of the County.

21. **Organization Identity**. If Organization is merged or purchased by another entity, the County reserves the right to terminate this Agreement. Organization shall immediately notify the county in the event it is merged or purchases by any other entity.

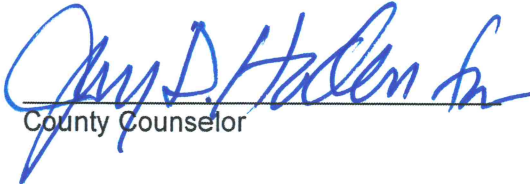
22. **Confidentiality**. Organization's records concerning the identities of those participating in its programs shall be strictly confidential; the County shall be entitled to examine said records in performing its audit and review functions, but shall not disclose said identities to any third party in any fashion.

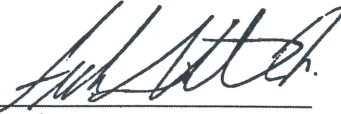
23. **Incorporation**. This Agreement incorporates the entire understanding and agreement of the parties.

IN WITNESS WHEREOF, the County and Organization have executed this Agreement this 26th day of MARCH, 2021.

APPROVED AS TO FORM:

JACKSON COUNTY, MISSOURI



County Counselor

By 
Frank White, Jr.
County Executive

ATTEST:

KANSAS CITY CARE CLINIC


Mary Jo Spino
Clerk of the Legislature

By 
Wil Franklin
Title **President & CEO**
Federal Tax I.D. 43-0967292

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this Agreement is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$159,544.00, which is hereby authorized.

3-25-2021
Date


Director of Finance and Purchasing
Account No. 002-7605-56789
CT760521002

2021 Jackson County Outside Agency Funding Proposal
Kansas City CARE Clinic
Primary Care & Oral Health

Kansas City CARE Clinic

Kansas City CARE Clinic
Primary Care & Oral Health
Feb 24, 2021
Page 1

3515 Broadway
Kansas City, MO 64111
(816) 777-2787
www.kccare.org
fedtaxid: 43-0967292

Fiscal Year: April to March

GuideStar: 3273723565

Mission: The mission of KC CARE is to promote health and wellness by providing quality care, access, research, and education to the underserved and all people in our community. We accomplish this by: Respecting the dignity of each individual, Serving a diverse community, Providing culturally competent quality care, Working collaboratively with volunteers, Cultivating partnerships throughout our community, Adapting to the changing needs of the community, Embracing healthcare innovation and research, Educating the healthcare workforce, and Maximizing our financial resources.

Executive Director

President & CEO
Wil Franklin
(816) 777-2763
wfranklin@kccare.org

Contact Person

Development Director
Taylor McGowan
(816) 777-2791
grants@kccare.org

Check the Jackson County Legislative District and your At-Large District where your agency is located?

District 1: Yes
At-large District 2: Yes

**2021 Jackson County Outside Agency Funding Proposal
Kansas City CARE Clinic
Primary Care & Oral Health**

Kansas City CARE Clinic
Primary Care & Oral Health
Feb 21, 2021
Page 2

Agency Revenue Information

Funding Entity	Source Description	Goods	Services	Cash	TFY Actual	NFY Projected
Federal	HRSA, CDC, Ryan White			X	\$4,805,634	\$4,850,000
State	MODHSS, State Health Department			X	\$579,533	\$585,000
KCMO	Health Department, Health Levy			X	\$2,192,535	\$2,400,000
Donations	United Way, Individual Donors, Various			X	\$69,300	\$69,300
Fundraisers	Beat Goes on and We CARE KC			X	\$5,200	\$5,500
Other	MATEC,HFF and, etc			X	\$5,481,733	\$5,500,000

Please check if your agency has cash reserves:

What is the current balance? \$3,724,724

Community Infrastructure

Other organizations in the community that provide the same or similar services as your organization.

Health Partnership Kansas City, Kansas City, Mo. Health Department, Mercy Health Free Clinic, Saint Luke's Health System, Samuel U. Rodgers Community Health Center Sojourner Health Clinic, Sharon Lee Family Health Care, Swope Health, Truman Medical Centers, Vibrant Health, UMKC Dental School

Compare your programs and results to others working in the same field.

Each member of Kansas City's safety net has a common goal of giving our underserved residents access to vital primary care, dental care, behavioral health, and support services. KC CARE has a reputation as the "safety net beneath the safety net," providing quality, compassionate healthcare. An established FQHC, we have both the local expertise and consistent quality of care. Among regional FQHCs, KC CARE is uniquely committed to serving the uninsured, with a 60%+ increase in the last 3 years. Our current uninsured rate is ~50%. We are also a Patient-Centered Medical Home.

List all partnerships you have with other organizations along with the nature of the partnership.

Volunteers & Students: Kansas City University, University of Kansas School of Medicine, UMKC Schools of Pharmacy, Nursing & Health Studies, Dentistry. 800+ volunteers provide 18,000+ hours annually. Community & Health Partners: Truman Medical Centers, Research Medical Center, Saint Luke's Health System, Cornerstones of Care, Rose Brooks Center, National Association of Community Health Centers. Government Partners: HRSA's HIV/AIDS Bureau and Bureau of Primary Health Care, Missouri Department of Health and Human Services, Kansas City, Mo. Department of Health.

**2021 Jackson County Outside Agency Funding Proposal
Kansas City CARE Clinic
Primary Care & Oral Health**

Kansas City CARE Clinic
Primary Care & Oral Health
Feb 24, 2021
Page 3

Date Program was Initiated: 2010

What time period does this program run: All Year

Provide program description: KC CARE provides affordable, high-quality medical and oral health services to Jackson County residents who are uninsured, underinsured, or would otherwise struggle to access and afford healthcare. Primary Care: adult, pediatric, HIV PC; chronic care (diabetes, etc.); acute care; physicals; preventive screens; women's health; prenatal/postpartum; vaccines; PrEP; COVID-19 tests; telehealth. Oral Health services include diagnostic, restorative, emergency, and preventive care; oral exams, X-rays, extractions, fillings, prophylaxis, cleanings, dentures, and pediatric molar sealants.

Describe the benefits of this program to Jackson County Missouri: KC CARE has increased access to primary care and oral health services in Jackson County and beyond since 1971. Our emphasis is on low-income individuals at or below 200% of the federal poverty level. At four locations, KC CARE offers quality, affordable, integrated health services to the community, promising dignity and personalized care; the vast majority of our patients reside in Jackson County. Our designations as an FQHC and PCMH demonstrate our quality of care and make us equipped to handle challenges such as the COVID-19 pandemic and the implementation of telehealth.

Describe target population to be served: Key patient demographics: 50% uninsured; 58% Black, Indigenous, or People of Color; 52% live at or below 100% of Federal Poverty Level; an additional 17% live at 100-200% FPL; 10% are 18 or under. Key patient health characteristics: 2/3 of patients have 1+ chronic conditions, 1/5 patients have a behavioral health/substance use disorder diagnosis. The most common diagnoses among KC CARE patients are HIV/AIDS, hypertension, diabetes, depression, anxiety, exposure to HIV, and Hepatitis.

What are the qualifications for participants: We offer a sliding scale, fee-for-service model based on income, and no patient is ever denied care due to an inability to pay. We ask patients to provide information on their residence, income, and insurance status. Many services require appointments, although walk-in patients are accommodated when possible and appropriate. KC CARE serves people from all walks of life, regardless of age, gender identity, sexual orientation, race/ethnicity, or ability to pay.

Check if your services are available to anyone: Yes

How do you maintain a database of participants: Electronic Health Record - eClinicalWorks

Number of participants from Jackson County: 8980

Number of participants from Other Areas: 2993

Total Number of participants: 11973

Identify the community need for your organization's program and services in Jackson County.

Despite area safety-net clinics providing 400,000+ annual patient visits, critical shortages exist for the medically underserved, defined as those who are uninsured or have Medicaid coverage. The cost of care for the uninsured is high for the individual/family and for the community, especially when they seek medical care from the emergency department rather than a primary care provider. According MDHSS, Missourians visit the ED with non-traumatic dental complaints approximately 60,000 times a year, with estimated costs exceeding \$17.5 million.

**2021 Jackson County Outside Agency Funding Proposal
Kansas City CARE Clinic
Primary Care & Oral Health**

Kansas City CARE Clinic
Primary Care & Oral Health
Feb 24, 2021
Page 4

Outcomes

Outcome: 9,600 Jackson County residents will receive Primary Care services.
Portion of budget request supporting this objective: Primary Care: 80%
Targets: 9600 patients, Age range: All

Outcome: Jackson County residents will receive Primary Care services through 21,000 encounters.
Portion of budget request supporting this objective: Primary Care: 80%
Targets: 21000 screenings/referrals/appointments, Age range: All

Outcome: 1,250 Jackson County residents will receive Oral Health services.
Portion of budget request supporting this objective: Oral Health: 20%
Targets: 1250 patients, Age range: All

Outcome: Jackson County residents will receive Oral Health services through 2,250 encounters
Portion of budget request supporting this objective: Primary Care: 80%
Targets: 2250 screenings/referrals/appointments, Age range: All

Outcome: At least 60% of chronic care patients w/ diabetes will have average HbA1C level controlled (<8%) in prior 12-mo. period.
Portion of budget request supporting this objective: Primary Care: 80%
Targets: 700 patients, Age range: All

Outcome: At least 40% of children (aged 6-9) at moderate to high risk for cavities will receive sealant on permanent first molar
Portion of budget request supporting this objective: Oral Health: 20%
Targets: 150 screenings/referrals/appointments, Age range: 7-17

What Jackson County Legislative Districts are served by this program:

Countywide: Yes

**2021 Jackson County Outside Agency Funding Proposal
Budget as Awarded
Kansas City CARE Clinic
Primary Care & Oral Health**

Kansas City CARE Clinic
Primary Care & Oral Health
Feb 24, 2021
Page 7

Direct Program Support				
Name	Description	Total Expense ⁽¹⁾	Amount Awarded ⁽²⁾	Percent
Program Staff Salary	Nurse Practitioner (2)	\$203,692	\$68,186	33%
Program Staff Salary	Physician Assistant	\$55,707	\$16,712	30%
Program Staff Salary	Medical Assistant (3)	\$69,752	\$31,624	45%
Program Staff Salary	Dental Assistant	\$47,112	\$9,422	20%
Program Staff Salary	Dentist	\$127,308	\$19,096	15%
				%
Direct Expense Totals		\$503,571	\$145,040	
Indirect/General Operating Support				
Fringe Benefit (Only FICA/Insurance-Max 10% of Salary Request)	Indirect- KC CARE	\$14,504	\$14,504	100%
				%
Indirect Expense Totals		\$14,504	\$14,504	

Total 2020 Program Budget Award: 159,544

Program sustainable without Jackson County Funding	No
Total Cost to Run Program WITHOUT Jackson County Funding	\$4,801,987
Cost/Participant	\$17.77
JACO Funding/Total Program Cost	%

WORK AUTHORIZATION AFFIDAVIT


As a condition for any service provided to the County, a business entity shall, by sworn affidavit and provision of documentation, affirm its enrollment and participation in a federal work authorization program with respect to the employees working in connection with the contracted services.

Business entity, as defined in section 285.525, RSMo pertaining to section 285.530, RSMo, is any person or group of persons performing or engaging in any activity, enterprise, profession, or occupation for gain, benefit, advantage, or livelihood. The term "business entity" shall include but not be limited to self-employed individuals, partnerships, corporations, contractors, and subcontractors. The term "business entity" shall include any business entity that possesses a business permit, license, or tax certificate issued by the state, any business entity that is exempt by law from obtaining such a business permit, and any business entity that is operating unlawfully without such a business permit.

Every such business entity shall complete the following affidavit affirming that it does not knowingly employ any person who is an unauthorized alien in connection with the contracted services. The completed affidavit must be returned as a part of the contract documentation.

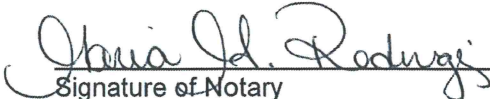
This affidavit affirms that **Kansas City Care Clinic**, is enrolled in, and is currently participating in, E-verify or any other equivalent electronic verification of work authorization operated by the United States Department of Homeland Security under the Immigration Reform and Control Act of 1986 (IRCA); and, **Kansas City Care Clinic**, does not knowingly employ any person who is an unauthorized alien in conjunction with the contracted services.

In Affirmation thereof, the facts stated above are true and correct. (The undersigned understands that false statements made in this filing are subject to the penalties provided under section 575.040, RSMo.)


Authorized Representative's Signature
President + CEO
Title

Wil Franklin
Printed Name
03.10.2021
Date

Subscribed and sworn before me this 10th day of March, 2021. I am commissioned as a notary public within the County of Jackson, State of Missouri, and my commission expires on July 5, 2024.


Signature of Notary

3/10/2021
Date

