

**REQUEST FOR LEGISLATIVE ACTION**

**Version 6/10/19**

Completed by County Counselor's Office:

Res/Ord No.: 20633

Sponsor(s): Theresa Cass Galvin

Date: March 8, 2021

<b>SUBJECT</b>	<p>Action Requested</p> <p><input checked="" type="checkbox"/> Resolution</p> <p><input type="checkbox"/> Ordinance</p> <p>Project/Title: Transfer funds within the Jackson County Detention Center 2021 Budget from various accounts to realign funds in accordance with the new chart of accounts. The department needs additional cameras and a server to store the recorded data. We also need recording equipment for our training unit.</p>
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<b>BUDGET INFORMATION</b> <i>To be completed By Requesting Department and Finance</i>	<b>Amount authorized by this legislation this fiscal year:</b>		<b>\$75,513.00</b>
	<b>Amount previously authorized this fiscal year:</b>		
	<b>Total amount authorized after this legislative action:</b>		<b>\$75,513.00</b>
	<b>Amount budgeted for this item * (including transfers):</b>		<b>\$75,513.00</b>
	<b>Source of funding (name of fund) and account code number:</b>		
	<b>From:</b>		
	036-2701-56790 (Other Contractual Services)		\$45,604.00
	001-2701-56790 (Other Contractual Services)		\$18,950.00
	001-2701-58172 (Printers)		\$10,959.00
	<b>To:</b>		
036-2701-58180 (Audio & Video Recording Equip)		\$38,998.00	
036-2701-56130 (Freight & Drayage)		\$524.00	
036-2701-56663 (Software as a Service)		\$6,082.00	
001-2701-58171 (Personal Computers/ Accessories)		\$10,335.00	
001-2701-58180 (Audio & Video Recording Equip)		\$4,864.00	
001-2701-56165 (Coffee & Water Service)		\$14,710.00	

\* If account includes additional funds for other expenses, total budgeted in the account is: \$

**OTHER FINANCIAL INFORMATION:**

- No budget impact (no fiscal note required)
- Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:  
 Department: \_\_\_\_\_ Estimated Use: \_\_\_\_\_

Prior Year Budget (if applicable):  
 Prior Year Actual Amount Spent (if applicable):

PRIOR

Prior ordinances and (date):

LEGISLATION	Prior resolutions and (date):	
CONTACT INFORMATION	RLA drafted by (name, title, & phone): Deloris Wells, Deputy Director of Administration 816-881-4210	
REQUEST SUMMARY	This RLA is requesting a transfer within the 2021 Jackson County Detention Center budget realign funds in accordance with the new chart of accounts.	
CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) <input type="checkbox"/> Business License Verified (Purchasing & Department) <input type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)	
COMPLIANCE	<input type="checkbox"/> MBE Goals <input type="checkbox"/> WBE Goals <input type="checkbox"/> VBE Goals	
ATTACHMENTS	Estimates for all purchases are attached.	
REVIEW	Department Director: <i>Debra L. Luman</i>	Date: <i>2-1-2021</i>
	Finance (Budget Approval): <i>If applicable</i>	<b>APPROVED</b> By Mark Lang at 9:04 am, Mar 02, 2021
	Division Manager: <i>Mark Lang</i>	Date: <i>03-02-2021</i>
	County Counselor's Office: <i>Bea - Coeishy</i>	Date: <i>3/4/2021</i>

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

**Fiscal Note:**

Funds sufficient for this transfer are available from the sources indicated below.

PC# \_\_\_\_\_

Date: February 24, 2021

RES # 20633

<u>Org Code/Description</u>	<u>Object Code/Description</u>	<u>From</u>	<u>To</u>
<b><u>001 General Fund</u></b>			
2701 Corrections	56790 Other Contractual Services	\$ 18,950	\$ -
2701 Corrections	58172 Printers	10,959	
2701 Corrections	56165 Coffee & Water Service	-	14,710
2701 Corrections	58171 Personal Computers/Accessories	-	10,335
2701 Corrections	58180 Audio/Video Recording Equipment	-	4,864
		<u>\$ 29,909</u>	<u>\$ 29,909</u>
<b><u>036 Inmate Security Fund</u></b>			
2701 Corrections	56790 Other Contractual Services	\$ 45,604	\$ -
2701 Corrections	56130 Freight & Drayage	-	524
2701 Corrections	56663 Software As A Service	-	6,082
2701 Corrections	58180 Audio/Video Recording Equipment	-	38,998
		<u>\$ 45,604</u>	<u>\$ 45,604</u>

\$ 75,513      \$ 75,513

**APPROVED**

By Mark Lang at 9:05 am, Mar 02, 2021

Budget Office

## RLA Detail

Vendor	Item	Fund	Amount	Account	Account Detail
B&H	Recording Equipment for Training Department	001	\$ 4,239.07	58180	Audio/Video Recording Equipment
SHI	Camcorder-3	001	\$ 623.64	58180	Audio/Video Recording Equipment
SHI	Dell Monitors- 70	001	\$ 9,740.50	58171	Computer, Printer, Accessories
SHI	Memory Card-3	001	\$ 39.72	58171	Computer, Printer, Accessories
SHI	DVD Drive-15	001	\$ 554.70	58171	Computer, Printer, Accessories
Pure Water Oasis	Water Coolers/Water	001	\$ 14,710.00	56165	Coffee & Water Service
Kenton Brothers	Server for new cameras	036	\$ 9,953.41	58180	
Kenton Brothers	Camera Equipment	036	\$ 22,562.00	58180	Audio/Video Recording Equipment
Kenton Brothers	Supplies and Materials for Camera Equipment	036	\$ 1,718.62	58180	Audio/Video Recording Equipment
Cloud City Drones	Drone	036	\$ 4,763.00	58180	Audio/Video Recording Equipment
Kenton Brothers	Licenses	036	\$ 6,081.60	56663	Software as a Service
Kenton Brothers	Freight	036	\$ 404.00	56110	Shipping fees
Kenton Brothers	Freight	036	\$ 119.20	56110	Shipping fees



# Government, Education, and Corporate Department

For Pricing Requests, Purchase Orders, and Customer Service:

Phone: 800-947-8003  
212-239-7503

Fax: 800-858-5517  
212-239-7759

Email: Education: emailbids@bhphoto.com  
Corporate: corporatesales@bhphoto.com

Fed Gov: federalsales@bhphoto.com  
State and Local: bldept@bhphoto.com

The Professional's Source

420 Ninth Avenue, New York City, NY 10001 • www.bhphotovideo.com

Federal #1: 13-2768071

Prices Are Valid Until: 03/11/21

Quote No.: 1072249748

Reference No.: R160901-P

Sold To: Devyn Horsley  
Jackson County Sheriff Office  
4001 Ne Lakewood Ct  
Attn: Accounts Payable  
LEES SUMMIT, MO 64064

Bill Phone: (816)881-3267  
Work Phone: (816)524-4302 Ext.:72259  
Fax Phone: (816)881-3268

Date	Customer Code	Terms	Salesperson	Ship Via	
02/09/21	88338368	N/A	WB	FDX GROUND	
Qty Ord	Item Description	SKU# MFR#	Item Price	Amount	
2	PANASONIC AG-AC30PJ CAMCORDER/REG	PAAGAC30 (AGAC30PJ)	1,145.77	2,291.54	
2	MANFROTTO 500 HEAD WITH 190 ALU TRIPOD/REG	MAMVK5001903 (MVK500190X3)	251.10	502.20	
2	RODE RODLNK-FM RODELINK WIRELESS KIT/REG	RORODLNKFM (RODLNKFM)	299.25	598.50	
2	RODE XLR ADAPTER F/VIDEOMIC - MINI/F-XLR/M/REG	ROVXLR (VXLR)	7.49	14.98	
2	RODE TRRS (IPHONE) CABLE f/VIDEOMIC GO/REG	ROSC7 (SC7)	11.25	22.50	
2	TETHER HDMI (A) to HDMI (A) (BLACK) 25'/REG	TETPHDAA25 (TPHDA25)	48.71	97.42	
1	GVM 800D-RGB LED STUDIO 3-VIDEO LIGHT KIT/REG	GV800DRGB3L (800DRGB3L)	270.00	270.00	
1	PELICAN #1660 CASE w/DIVIDERS (BLACK)/REG	PE1660DB (1660024110)	441.93	441.93	
Continued on Next Page ...					

BNI\_gance



# Government, Education, and Corporate Department

For Pricing Requests, Purchase Orders, and Customer Service:

Phone: **800-947-8003**  
**212-239-7503**

Fax: **800-858-5517**  
**212-239-7759**

Email: Education: [emailbids@bhphoto.com](mailto:emailbids@bhphoto.com)  
Corporate: [corporatesales@bhphoto.com](mailto:corporatesales@bhphoto.com)

Fed Gov: [federalsales@bhphoto.com](mailto:federalsales@bhphoto.com)  
State and Local: [biddept@bhphoto.com](mailto:biddept@bhphoto.com)

The Professional's Source

420 Ninth Avenue, New York City, NY 10001 • [www.bhphotovideo.com](http://www.bhphotovideo.com)

Federal ID#: 13-2768071

Quote No.: 1072249748

Date	Customer Code	Terms	Salesperson	Ship Via	
	88338368	N/A	Sism	FDX GROUND	
Qty Ord	Item Description	SKU#	MFR#	Item Price	Amount
<p>PLEASE NOTE: -----</p> <p>*****UPCOMING SCHEDULE CHANGE *****</p> <p>We will remain close Friday Feb 26th</p> <p>We will reopen Sunday Feb 28th at 10am</p> <p>*****</p> <p>**** Please reference your quote number on all PO's ****</p> <p>Certain items may be enforced by vendor to sell at the vendor-imposed price posted at the time of order.</p>					
<b>Payment Type -</b> N/A				<b>- Amount</b>	
				<b>Sub-Total:</b>	<b>4,239.07</b>
				<b>Shipping:</b>	<b>Free STND</b>
				<b>Total:</b>	<b>4,239.07</b>

BNH\_quote

Pure Water Oasis Inc.  
 411 E. 23rd. St. S.  
 Independence, MO 64055

# Estimate

Date	Estimate #
2/11/2021	206616

Name / Address
Jackson County Dept. of Corrections 1300 Cherry Street Kansas City, Mo 64106

			Project
Description	Qty	Cost	Total
Distilled Water Delivery- 5 Gallon 45 bottles per week x 10 months	1,800	6.95	12,510.00
Cooler Rent 21 coolers for 10months	210	10.00	2,100.00
Rack Rental 2 racks for 10 months	20	5.00	100.00
Tax Exempt- Has Letter		0.00%	0.00
		<b>Total</b>	<b>\$14,710.00</b>

Customer Signature \_\_\_\_\_



Pricing Proposal  
 Quotation #: 20048795  
 Created On: 2/10/2021  
 Valid Until: 3/12/2021

**County of Jackson**

**Inside Account Manager**

**Michael Ohlson-Dicus**

415 E 12th Street  
 Room G8  
 Kansas City, MO 64106  
 United States  
 Phone: 8168813151  
 Fax:  
 Email: mgohlson-dicus@jacksongov.org

**Gabriella Jimenez**

290 Davidson Ave  
 Somerset, NJ,08873  
 Phone: 800-527-6389 EXT 6520247  
 Fax:  
 Email: gabriella\_jimenez@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Dell Monitor P2219H - Monitor 21.5 Adjustable stand Dell - Part#: 210-AQBK-1 Contract Name: PC Prime Vendor Services Contract #: CT160910001 Note: Hardware	70	\$139.15	\$9,740.50
		Subtotal	\$9,740.50
		Total	\$9,740.50

**Additional Comments**

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Please note: There are items on this quote that are available under contract # CT160910001. These items are marked on the line item level. Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*





Pricing Proposal  
 Quotation #: 20048812  
 Created On: 2/10/2021  
 Valid Until: 3/12/2021

**Jackson County Sherrif's Office**

**Seth Helmuth**  
 4001 NE Lakewood Court  
 Lees Summit, MO 64064  
 United States  
 Phone: 816 377 9754  
 Fax:  
 Email: sjhelmuth@jacksongov.org

**Inside Account Manager**

**Gabriella Jimenez**  
 290 Davidson Ave  
 Somerset, NJ,08873  
 Phone: 800-527-6389 EXT 6520247  
 Fax:  
 Email: gabriella\_jimenez@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Dell - Disk drive - DVD RW - USB 2.0 - external - black Dell - Part#: DW316 Contract Name: PC Prime Vendor Services Contract #: CT160910001 Note: 429-AAUQ	15	\$36.98	\$554.70
		Subtotal	\$554.70
		Total	\$554.70

**Additional Comments**

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Please note: There are items on this quote that are available under contract # CT160910001. These items are marked on the line item level. Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*



Pricing Proposal  
 Quotation #: 20048765  
 Created On: 2/10/2021  
 Valid Until: 3/12/2021

**County of Jackson**

**Inside Account Manager**

**Michael Ohlson-Dicus**

415 E 12th Street  
 Room G8  
 Kansas City, MO 64106  
 United States  
 Phone: 8168813151  
 Fax:  
 Email: mgohlson-dicus@jacksongov.org

**Gabriella Jimenez**

290 Davidson Ave  
 Somerset, NJ,08873  
 Phone: 800-527-6389 EXT 6520247  
 Fax:  
 Email: gabriella\_jimenez@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Kingston Canvas Go! Plus - Flash memory card (microSDXC to SD adapter included) - 64 GB - A2 / Video Class V30 / UHS-I U3 / Class10 - microSDXC UHS-I Kingston Technology - Part#: SDCG3/64GB Contract Name: PC Prime Vendor Services Contract #: CT160910001 Note: Hardware, In Stock	3	\$13.24	\$39.72
2 Sony Handycam HDR-CX405 - Camcorder - 1080p - 2.51 MP - 30x optical zoom - Carl Zeiss - flash card - black Sony - Part#: HDRCX405/B Contract Name: PC Prime Vendor Services Contract #: CT160910001 Note: Hardware, Out of Stock, ETA 2-3 weeks - NON RETURNABLE	3	\$207.88	\$623.64
Subtotal			\$663.36
Total			\$663.36

**Additional Comments**

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Please note: There are items on this quote that are available under contract # CT160910001. These items are marked on the line item level. Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*



Proposal: 16550-1-0

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## Bosch VMS Upgrade and Licenses

**Prepared for:**

Matthew Lewis

**Jackson County Detention Center**  
1300 Cherry St  
Kansas City, MO

**P**  
E [mlewis@jacksongov.org](mailto:mlewis@jacksongov.org)  
W (816) 308-0319

**Proposal Issued:**  
1/21/2021

**Proposal Valid To:**  
2/20/2021

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3401 E. Truman Road | Kansas City, MO 64108  
P - 816.842.3700 | F - 816.471.1897  
[kentonbrothers.com](http://kentonbrothers.com)



## OUR SERVICES

**Kenton Brothers** is one of the Midwest's oldest and most trusted security hardware distributors and service providers. We implement state of the art products, professional services and enterprise solutions to meet our customers' leading edge business objectives.

**Doors, Frames, and Finish Hardware:** Complete solutions for wood, hollow metal, and FRP openings

**Master Key & High Security Keying Systems/Locksmith Services:** Key control and restricted keying systems

**Electronic Access Control/Electronic Hardware:** IP-based & stand alone

**Video Surveillance:** IP, digital video systems

**Telephone Entry/Intercom Systems:** Access control with audio-video capabilities

**Automatic Door Operators for ADA Access:** Integrate ADA compliance with your door hardware

**Safes/Safety Deposit Boxes:** Burglary/fire resistant units, built-in or free standing

**Emergency Call Boxes:** For patron/client safety and security

**GSA Certified:** High Security Locking Devices

**Turnstiles:** For interior and exterior applications

**Service/Maintenance**

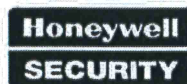
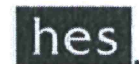
**Agreements:** Experienced staff to service your equipment and systems

**System Management:** Providing administrative support and training

**Video Analytics:** Automatically monitors cameras and alerts for events of interest

**Managed Monitoring Services:** Designed to improve the speed to value and reduce resource load

**Fire/Intrusion Defense:** Protecting your most important assets, your people, from fire, weather emergency, and intrusion.



## CLIENT INFORMATION

**Name: Jackson County Detention Center**

**Site**

Jackson County Detention Center  
1300 Cherry St  
Kansas City, MO 64106

**Billing**

Jackson County Detention  
Center  
1300 Cherry St  
Kansas City, MO

**Contact**

Matthew Lewis  
(816) 308-0319  
mlewis@jacksongov.org

## PROJECT DESCRIPTION

### *Project Objectives*

ALL PRICING PROVIDED PER THE AWARDED BID NUMBER 42-20 RESOLUTION NUMBER 20547.

To ensure a successful implementation and completion of this project, the following objective(s) will be completed by Kenton Brothers Inc.

- Provide rackmount VMS management server for existing video surveillance system
- Provide additional licensing for 5 workstations on existing video surveillance system

The services and hardware proposed in this document are developed based on the information provided by Jackson County Detention Center. The configuration and technical details set forth in this document are intended to provide Jackson County Detention Center with a solution designed to meet the current and future needs of the company.

### *Project Scope of Work*

#### Video System Description

KB will provide a rackmount VMS management server for existing Bosch video surveillance system. Additional licensing for 5 workstations will be provided for existing system.

#### Head End / Server location

- Use existing recording servers, network switches and cabling
- Customer to supply 2u's of server rack at head end, minimum depth 30"
  - Rack space will be taken from existing management server
- Customer to supply 2 outlets of 120v power at head end
  - Outlets will be taken from existing management server
- Provide 2U rackmount server
- Server specifications: single Xeon Silver CPU, 16GB RAM, battery backed RAID controller, RAID 1 array for operating system, Windows 2019 server standard
  - Current server configuration is for system management only, no recording
- ~~Server is expandable up to 120 TB~~
- Video server authentication can be integrated with Active Directory or be stand-alone
- Connect server to existing KVM (keyboard, video, mouse)

### Workstations/Video Clients

- Customer to provide additional workstations. Workstation specifications provided upon request. Workstation will be installed on the video network and may not be connected to the internet.
- Customer to supply 1 outlet of 120v power per workstation at workstation locations.
- Customer to supply IP address and network connectivity from workstation to Video server / NVR.
- Install video software client on up to 5 workstations provided by customer. Suggested computer requirements for video software provided upon request. Workstations must be available at time of installation and compatible with video system.

### Cabling

- Use existing cabling

### Warranty

- Materials are under warranty according to the manufacturer's warranty (minimum 1 year)
- Labor and workmanship is under warranty for 90 days.

### ***Customer Requirements***

The customer will provide items below to allow for a successful project implementation.

- Grant KB consultants and engineers reasonable access to facilities, IT systems, and administrative access rights needed to complete this project.
- Provide adequate workspace for KB personnel.
- Make available all participating customer personnel so as to facilitate timely completion of this project and the knowledge transfer process.
- Execute the timely review and approval of deliverables and project completion documentation in support of the overall project plan and objectives.
- Any security clearances required by customer will be supplied the by customer in a timely manner.
- Any safety or other training required by customer, not otherwise included in scope, will be an additional charge. Customer must notify KB of any specific training time requirements.
- Provide IP addresses needed for this project.
- Provide all usernames and password to complete scope.
- Provide internet security for server / NVR.
- Provide network routing and connectivity for cameras, workstations, servers, mobile applications.
- Provide ample space for mounting equipment and hardware as needed.
- Provide all Ethernet ports for system connectivity as needed.
- Kenton Brothers definition of PPE (Personal Protective Equipment) is: hard hat, safety glasses, steel toed boots, ear plugs, lift harness, high visibility vest. Any additional requirements must be communicated prior to quote acceptance.
- Verify that the job site is ready for KB to perform the installation before scheduling the installation.
- Any time that work cannot reasonably be performed must be disclosed before project acceptance. ~~This included periods of time that KB technicians cannot make noise and/or~~ access needed equipment, doors or wire paths.
- KB will charge the customer additional fees for any down time occurred during the installation if customer requirements are not met.

### ***Project Assumptions***

- Any and all training provided as a part of the project scope is designed to give clients an initial exposure to the systems involved. It is not designed to be a replacement for the comprehensive material offered by the manufacturer's education services.
- All outdoor lighting is operating as designed.
- All work will be performed with a 6'-8' ladder.
- Lift can be driven on grounds as needed, no landscaping repair is included.
- All work will be performed during normal business hours unless otherwise noted in the scope of work.

### ***Project Exceptions***

- No roof penetrations will be provided, unless otherwise specified in scope.
  - 120VAC power will not be provided unless otherwise specified in scope.
  - Power suppression (lighting protection) is not included unless otherwise specified in scope.
  - Permits and permit fees are not included unless otherwise specified in scope.
  - Conduit / raceway is not included unless otherwise specified in scope.
-

## PROJECT BUDGET

VMS Upgrade					
QTY	Manufacture	Part #	Description	Unit Price	Ext. Price
5	Bosch	MBV-XWST-FM	Bosch VMS Workstation License	\$485.10	\$2,425.50
1	Kenton Brothers	2URackmountXeonSilver	2U Rackmount Server, Xeon 4208 Processor, No Storage, Windows Server 2019	\$5,521.11	\$5,521.11
				<b>Equipment Subtotal</b>	<b>\$7,946.61</b>
				<b>Labor Subtotal</b>	<b>\$1,530.00</b>
				<b>Supplies &amp; Materials SubTotal</b>	<b>\$476.80</b>
				<b>Freight &amp; Warranty</b>	<b>\$119.20</b>
				<b>VMS Upgrade SubTotal</b>	<b>\$10,072.61</b>

## Investment Summary

Total Equipment	\$7,946.61
Total Labor	1530
Total Supplies & Materials	\$476.80
Total Freight & Warranty	\$119.20
<b>Total Proposal Amount</b>	<b>\$10,072.61</b>

## PROJECT INVESTMENT SUMMARY

### System Investment

Kenton Brothers will provide the proposed system as described in this proposal for the sum of: **\$10,072.61**, plus applicable taxes.

### Payment Terms:

Provide a mobilization fee in the amount of **0%** of the installation fee upon formal approval to proceed with the project. Balance to be paid in progress payments as invoiced by Kenton Brothers with payment in full due upon system deployment completion.

Payment shall be Net 30 of invoice date.



## PROJECT ACCEPTANCE

### Proposal Acceptance:

I have read the **General Terms and Conditions** of the sale, understand them fully, and agree to abide by them. I have also read and understand the payment terms as set forth in the **Schedule of Equipment** as listed.

I hereby certify that I am authorized by my company to sign this agreement. Kenton Brothers is hereby authorized to perform the work as specified.

## AGREEMENT

This Master Agreement as incorporated and reflected in the attached "Standard Terms and Conditions" (this "Agreement") is made and entered into effective as of January 21, 2021 (the "Effective Date") by and between **Kenton Brothers Locksmiths, Inc.**, a Missouri corporation ("KB") and the above-identified customer ("Customer"). By signing this Agreement, KB agrees to provide the security equipment, software and/or services identified in the schedule(s) from time to time executed by the parties and attached hereto and/or incorporating this Agreement (each a "Schedule" and collectively the "Schedules") and Customer agrees to acquire the same, upon the terms and conditions of this Agreement and the Schedules.

### THIS AGREEMENT CONTAINS AN ARBITRATION PROVISION WHICH MAY BE ENFORCED BY THE PARTIES

Accepted By: **Kenton Brothers**  
Name: **Garrett Scarlett**

Signature: \_\_\_\_\_

Title: Commercial Sales

Date: \_\_\_\_\_

Accepted By: **Jackson County Detention Center**  
Name: **Matthew Lewis**

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_



**Kenton**  
BROTHERS INC.  
All Secure.

Proposal: 16550-4-0

---

## Bosch Cam Order with Licenses

**Prepared for:**

Matthew Lewis

**Jackson County Detention Center**  
1300 Cherry St  
Kansas City, MO

P  
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W (816) 308-0319

Proposal Issued:  
**1/22/2021**

Proposal Valid To:  
**2/21/2021**

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3401 E. Truman Road | Kansas City, MO 64108  
P - 816.842.3700 | F - 816.471.1897  
[kentonbrothers.com](http://kentonbrothers.com)



## OUR SERVICES

**Kenton Brothers** is one of the Midwest's oldest and most trusted security hardware distributors and service providers. We implement state of the art products, professional services and enterprise solutions to meet our customers' leading edge business objectives.

**Doors, Frames, and Finish Hardware:** Complete solutions for wood, hollow metal, and FRP openings

**Master Key & High Security Keying Systems/Locksmith Services:** Key control and restricted keying systems

**Electronic Access Control/Electronic Hardware:**  
IP-based & stand alone

**Video Surveillance:** IP, digital video systems

**Telephone Entry/Intercom Systems:** Access control with audio-video capabilities

**Automatic Door Operators for ADA Access:** Integrate ADA compliance with your door hardware

**Safes/Safety Deposit Boxes:** Burglary/fire resistant units, built-in or free standing

**Emergency Call Boxes:** For patron/client safety and security

**GSA Certified:** High Security Locking Devices

**Turnstiles:** For interior and exterior applications

**Service/Maintenance**

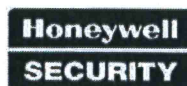
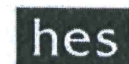
**Agreements:** Experienced staff to service your equipment and systems

**System Management:** Providing administrative support and training

**Video Analytics:** Automatically monitors cameras and alerts for events of interest

**Managed Monitoring Services:** Designed to improve the speed to value and reduce resource load

**Fire/Intrusion Defense:** Protecting your most important assets, your people, from fire, weather emergency, and intrusion.



## CLIENT INFORMATION

**Name: Jackson County Detention Center****Site**

Jackson County Detention Center  
1300 Cherry St  
Kansas City, MO 64106

**Billing**

Jackson County Detention  
Center  
1300 Cherry St  
Kansas City, MO

**Contact**

Matthew Lewis  
(816) 308-0319  
mlewis@jacksongov.org

## PROJECT DESCRIPTION

### *Project Objectives*

ALL PRICING PROVIDED PER THE AWARDED BID NUMBER 42-20 RESOLUTION NUMBER 20547.

To ensure a successful implementation and completion of this project, the following objective(s) will be completed by Kenton Brothers Inc.

- Provide replacement cameras and updated licensing for existing Bosch VMS system
- Provide replacement parts for on-site repair

The services and hardware proposed in this document are developed based on the information provided by Jackson County Detention Center. The configuration and technical details set forth in this document are intended to provide Jackson County Detention Center with a solution designed to meet the current and future needs of the company.

### *Project Scope of Work*

#### Video System Description

KB will provide replacement cameras and updated licensing for existing Bosch VMS system.

#### Head End / Server location

- Use existing Head End
- Use existing Power over Ethernet (POE) networks switches
- Use existing patch panels
- Customer to provide IP addresses for cameras, servers and network equipment
- Use existing Cat 6 from network switch to cameras

#### Cameras

- Provide 20 - 2MP Bosch Mini IP Dome Cameras
- Provide 4 - 2MP Bosch Corner Cameras
- Provide 30 - Replacement Corner Camera Covers

#### Cabling

- Use existing cabling

### Warranty

- Materials are under warranty according to the manufacturer's warranty (minimum 1 year)
- Labor and workmanship is under warranty for 90 days.

### Software Upgrade Plans (SUP)

- SUPs are included for 1 year. Continued software support is recommended to keep system updated with new features and security patches.

### **Customer Requirements**

The customer will provide items below to allow for a successful project implementation.

- Grant KB consultants and engineers reasonable access to facilities, IT systems, and administrative access rights needed to complete this project.
- Provide adequate workspace for KB personnel.
- Make available all participating customer personnel so as to facilitate timely completion of this project and the knowledge transfer process.
- Execute the timely review and approval of deliverables and project completion documentation in support of the overall project plan and objectives.
- Any security clearances required by customer will be supplied the by customer in a timely manner.
- Any safety or other training required by customer, not otherwise included in scope, will be an additional charge. Customer must notify KB of any specific training time requirements.
- Provide IP addresses needed for this project.
- Provide all usernames and password to complete scope.
- Provide grounded bus bars at switch and exterior camera locations for lightning protection
- Provide internet security for server / NVR.
- Provide network routing and connectivity for cameras, workstations, servers, mobile applications.
- Provide ample space for mounting equipment and hardware as needed.
- Provide all Ethernet ports for system connectivity as needed.
- Kenton Brothers definition of PPE (Personal Protective Equipment) is: hard hat, safety glasses, steel toed boots, ear plugs, lift harness, high visibility vest. Any additional requirements must be communicated prior to quote acceptance.
- Verify that the job site is ready for KB to perform the installation before scheduling the installation.
- Any time that work cannot reasonably be performed must be disclosed before project acceptance. This included periods of time that KB technicians cannot make noise and/or access needed equipment, doors or wire paths.

KB will charge the customer additional fees for any down time occurred during the installation if customer requirements are not met.

### **Project Assumptions**

- Any and all training provided as a part of the project scope is designed to give clients an initial exposure to the systems involved. It is not designed to be a replacement for the comprehensive material offered by the manufacturer's education services.
- All outdoor lighting is operating as designed.
- All work will be performed with a 6'-8' ladder.
- Lift can be driven on grounds as needed, no landscaping repair is included.

- All work will be performed during normal business hours unless otherwise noted in the scope of work.

***Project Exceptions***

- No roof penetrations will be provided, unless otherwise specified in scope.
- 120VAC power will not be provided unless otherwise specified in scope.
- Power suppression (lighting protection) is not included unless otherwise specified in scope.
- Permits and permit fees are not included unless otherwise specified in scope.
- Conduit / raceway is not included unless otherwise specified in scope.

## PROJECT BUDGET

Camera Replacement					
QTY	Manufacture	Part #	Description	Unit Price	Ext.Price
20	Bosch	TELEX NIN-63023-A3S	Mini Dome 2MP Camera C1028980	\$811.13	\$16,222.60
4	Bosch	TELEX NCN-90022-F1	1080P Corner Camera	\$943.60	\$3,774.40
24	Bosch	MBV-XCHAN-FM	Bosch VMS License	\$253.40	\$6,081.60
30	Bosch	NCA-CMT-GF	TELEX NCA-CMT-GF Clear Window for Corner Cam	\$85.50	\$2,565.00
Supplies & Materials:					
QTY	Description				Ext.Price
1	Misc mounting materials, conduit, connectors, etc.				\$1,718.62
<b>Equipment Subtotal</b>					<b>\$28,643.60</b>
<b>Supplies &amp; Materials SubTotal</b>					<b>\$1,718.62</b>
<b>Freight &amp; Warranty</b>					<b>\$404.00</b>
<b>Camera Replacement SubTotal</b>					<b>\$30,766.22</b>

## Investment Summary

<b>Total Equipment</b>	<b>\$28,643.60</b>
<b>Total Supplies &amp; Materials</b>	<b>\$1,718.62</b>
<b>Total Freight &amp; Warranty</b>	<b>\$404.00</b>
<b>Total Proposal Amount</b>	<b>\$30,766.22</b>

## PROJECT INVESTMENT SUMMARY

### System Investment

Kenton Brothers will provide the proposed system as described in this proposal for the sum of: **\$30,766.22**, plus applicable taxes.

### Payment Terms:

Provide a mobilization fee in the amount of **0%** of the installation fee upon formal approval to proceed with the project. Balance to be paid in progress payments as invoiced by Kenton Brothers with payment in full due upon system deployment completion.

Payment shall be Net 30 of invoice date.

## PROJECT ACCEPTANCE

### Proposal Acceptance:

I have read the **General Terms and Conditions** of the sale, understand them fully, and agree to abide by them. I have also read and understand the payment terms as set forth in the **Schedule of Equipment** as listed.

I hereby certify that I am authorized by my company to sign this agreement. Kenton Brothers is hereby authorized to perform the work as specified.

## AGREEMENT

This Master Agreement as incorporated and reflected in the attached "Standard Terms and Conditions" (this "Agreement") is made and entered into effective as of January 22, 2021 (the "Effective Date") by and between **Kenton Brothers Locksmiths, Inc.**, a Missouri corporation ("KB") and the above-identified customer ("**Customer**"). By signing this Agreement, KB agrees to provide the security equipment, software and/or services identified in the schedule(s) from time to time executed by the parties and attached hereto and/or incorporating this Agreement (each a "**Schedule**" and collectively the "**Schedules**") and Customer agrees to acquire the same, upon the terms and conditions of this Agreement and the Schedules.

### THIS AGREEMENT CONTAINS AN ARBITRATION PROVISION WHICH MAY BE ENFORCED BY THE PARTIES

Accepted By: **Kenton Brothers**  
Name: **Garrett Scarlett**

Accepted By: **Jackson County Detention Center**  
Name: **Matthew Lewis**

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: Commercial Sales

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_





Massachusetts State Police  
Forensic and Technology Center

# Proposal

for Jackson County Sheriff's Office

**Created by:**

Chris Williams  
Cloud City Drones - New England

**Prepared for:**

Danny Barnes  
Jackson County Sheriff's Office



**Cloud City Drones**  
 Company ID: 001001  
 2465 West Shore Road  
 Warwick, Rhode Island 02889 United States  
 New England Enterprise UAS/UAV Dealer  
 cwilliams@cloudcitydrones.com  
 + 401.681.4112

## QUOTE

Reference: Q- 502065  
 Prepared: Feb 09, 2021  
 Expires: April 10, 2021  
 Prepared by: Chris Williams

# Jackson County Sheriff's Office- Mavic 2 Enterprise Dual

**Danny Barnes**  
 Technology Sergeant  
 Jackson County Sheriff's Office  
 4001 NE Lakewood Ct.  
 Lee's Summit, MO 64064  
 dbarnes@jacksongov.org

Product or Service	SKU		Discount	Price	Line Total
Mavic 2 Enterprise (DUAL) with Smart Controller (SP) Includes Smart Controller and 1 year of DJI Shield Protection	CP.EN.00000164.01	1	\$0.00	\$3,850.00	\$3,850.00
DJI Mavic 2 Enterprise Intelligent Flight Battery	CP.EN.00000069.01	3	\$0.00	\$189.00	\$567.00
DJI Propeller Guards for Mavic 2 Pro/Zoom	CP.MA.00000060.01	1	\$0.00	\$31.00	\$31.00
Colorado Drone Chargers DJI Mavic 2 PRCS Elite Fly all day with our Portable Rapid Charging System (PRCS). Designed to work with generators, inverters, and other "alternative" sources. Charge 4 batteries at the same time,	MAVIC-2-PRCS-ELITE	1	\$0.00	\$315.00	\$315.00
Cloud City Phone Support Free! Cloud City Drones priority white-glove phone support. (3 Month)	CCDPSUP3M	1	-\$345.00	\$345.00	\$0.00
Samsung 128GB 100MB/s (U3) MicroSD EVO Select Memory Card with Adapter Free!	MB-ME128GA/AM	1	-\$32.00	\$32.00	\$0.00
				<b>Subtotal</b>	<b>\$4,763.00</b>
				<b>Line item discount total</b>	<b>-\$377.00</b>
				<b>Balance</b>	<b>\$4,763.00</b>

Accepted by:

"Flying with your feet on the ground"

## Terms and Conditions

Enterprise Sales and Services

### Credit Cards

We accept all major credit cards including VISA, Mastercard and American Express



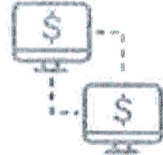
### Checks

Checks should be made out to:

**Cloud City Drones**  
2465 West Shore Road  
Warwick, RI 02889

### Wire Transfer

**Bank:** Citizens Bank, Rhode Island  
**Account Name:** Cloud City Drones, LLC  
**Routing:** 011500120  
**Account:** 2866 483 3  
**Account Type:** Checking



### Purchase Orders

Cloud City Drones accepts purchase orders from government agencies, educational institutions such as colleges, universities and private and public schools, utility companies and large businesses on an approval bases.

**Terms:** NET 15 on shipped items.

### New Returns

Cloud City Drones will take back any new item up to 14 days after purchase. Items must be unused and in the original sealed packaging. New items returned 14 days after the date of purchase can be returned for a refund minus 20% restocking fee. No returns are allowed after 30 days. Return shipping costs are to be paid by the purchaser. Any products that are returned damaged and/or defective (except in the case of a DOA return) will be returned to the sender without a refund.

### Open Box Returns

Cloud City Drones will take back any new and working item with all the original packaging. There will be a 20% restocking fee. No returns are allowed after 30 days. Return shipping costs are to be paid by the purchaser. Any products that are returned damaged and/or defective (except in the case of a DOA return) will be returned to the sender without a refund.

DJI products that are registered and/or activated can not be returned.

Special Order Items may be subject to a 3% order transaction fee for all processed refunds / canceled orders (except in the case of a DOA product) \*



Authorized Dealer

**Cloud City Drones**  
www.cloudcitydrones.com  
2465 West Shore Road  
Warwick, Rhode Island