

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a contract for the purchase of new hardware, including setup and configuration necessary for the upgrade to fully managed video services for use by the Office of the Clerk of the County Legislature in 2026 to Granicus of St. Paul, MN, at an actual cost to the County not to exceed \$70,000.00, as a sole source purchase.

RESOLUTION NO. 22136, December 8, 2025

INTRODUCED BY DaRon McGee, County Legislator

WHEREAS, The Office of the Clerk of the County Legislature currently uses Granicus Encoding, Open Platform Suite and Meeting Efficiency Suite for legislative meetings but is upgrading to the Governance (Legislative) edition of Operations Cloud; and,

WHEREAS, this will require a one-time cost for new hardware, and initial setup and configuration costs, which are necessary to support the fully managed video services; and,

WHEREAS, support and maintenance of the equipment are included in the price of the contract; and,

WHEREAS, pursuant to section 1030.1 of the Jackson County Code, 1984, the Interim Director of Finance and Purchasing and Clerk recommend the award of a contract for new hardware, setup and configuration for the video services upgrade for use by the Office of the Clerk of the County Legislature to Granicus of St. Paul, MN, at an actual cost to the County not to exceed \$70,000.00 for 2026, as a sole source purchase; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Interim Director of Finance and Purchasing and Clerk of the County Legislature, and that the Director be and hereby is authorized to execute for the County any documents necessary for the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Interim Director of Finance and Purchasing is authorized to make all payments, including final payment, on the contract.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Bryan Covinsky

Bryan Covinsky (Dec 8, 2025 11:08:05 CST)

County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 22136 of December 8, 2025, was duly passed on December 15, 2025 by the Jackson County Legislature. The votes thereon were as follows:

Yeas 9

Nays 0

Abstaining 0

Absent 0

12.15.2025
Date

Mary Jo Spino
Mary Jo Spino, Clerk of the Legislature

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER	001 0112 56662
ACCOUNT TITLE	General Fund Legislature – As a Whole Software Maintenance
NOT TO EXCEED	\$70,000.00

12/08/2025

Date



Theresa A. Garcia (Dec 8, 2025 10:26:33 CST)

County Administration



Amendment
Prepared for
Jackson County MO

First Amendment to the Granicus Service Agreement between Granicus, LLC and Jackson County MO

This First Amendment to the Granicus, LLC Service Agreement is effective on the date this document is signed and entered into by and between Granicus, LLC, a Minnesota Limited Liability Company d/b/a Granicus (hereinafter referred to as "Granicus"), and Jackson County MO (hereinafter referred to as "Client"), with reference to the following:

WHEREAS, the Client and Granicus entered into an Agreement effective 01 Jan 2022 (the "Agreement"); and

WHEREAS, in addition to Client's existing solution, Client wishes to add certain products and services as detailed in Q-503240, which is attached as Exhibit A and incorporated herein by reference; and

NOW, THEREFORE, in consideration of the premises, the parties intend that the Agreement be amended as follows:

1. Compensation to be paid to Granicus under the Agreement shall be amended to include the fees detailed in Exhibit A. Exhibit A is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of the Client to provide applicable exemption certificate(s).
2. Except as amended by this First Amendment, all other terms and conditions of the Agreement shall remain in full force and effect.
3. In the event of any inconsistency between the provisions of this First Amendment and the documents comprising the Agreement, the provisions of this First Amendment shall prevail.

IN WITNESS WHEREOF, the parties have caused this First Amendment to be executed by their duly authorized representatives.

Agreement and Acceptance

By signing this document, the undersigned certifies they have authority to enter the agreement. The undersigned also understands the services and terms.

Jackson County MO

Signature:

Cheryl L. Colter

Name: Cheryl L. Colter

Title: Interim Director of Finance

Date: 12/16/2025

Granicus

Signature:

DocuSigned by:

Kimberly Rosenberger

BA340728RET5949E

Name: Kimberly Rosenberger

Title: Sr. Contracts Manager

Date: 12/12/2025

APPROVED AS TO FORM
[Signature]
County Counselor



THIS IS NOT AN INVOICE

Exhibit A
Prepared for
Jackson County MO

Exhibit A

ORDER DETAILS

Prepared By: George Gamboa
Phone:
Email: jorge.gamboa@granicus.com
Order #: Q-503240
Prepared On: 04 Dec 2025
Expires On: 31 Dec 2025

ORDER TERMS

Currency: USD
Payment Terms: Net 30 (Payments for subscriptions are due at the beginning of the period of performance.)
Period of Performance: 01 Jan 2026 - 31 Dec 2026



Exhibit A
Jackson County MO

PRICING SUMMARY

The pricing and terms within this Proposal are specific to the products and volumes contained within this Proposal.

Terminating Subscriptions		
Solution	Quantity/Unit	Prior Annual Fee
Government Transparency Suite	0 Each	\$33,035.39
Send Agenda (Legistar)	0 Each	\$0.00
Legistar	0 Each	\$0.00
Granicus Encoding Appliance Software (GT)	0 Each	\$3,886.52
Open Platform Suite	0 Each	\$0.00
Meeting Efficiency Suite	0 Each	\$0.00
Upgrade to SDI 720p Streaming	0 Each	\$9,716.28
Granicus Encoding Appliance Software (GT)	0 Each	\$1,344.00
govDelivery for Integrations	0 Each	\$0.00
SUBTOTAL:		\$47,982.19

Upon the signing of this Agreement, annual fees for the terminating subscription(s) shall cease. Any pre-paid fees for the terminating subscription(s) after the signing of this Agreement will be prorated from the signing of this Agreement to the end of the Client's then-current billing term, credited, and such credit applied to the annual fees for new subscriptions.

Client will continue to have access to and use the terminating solution until the new subscription(s) is/are deployed.

Upon the deployment of Client's new solution as determined at Granicus' sole discretion, Granicus shall remove access to the Client's terminating subscription(s).



Exhibit A
Jackson County MO

One-Time Fees			
Solution	Billing Frequency	Quantity/Unit	One-Time Fee
Fully Managed PRO Remote Broadcast System - Three Camera Setup	Up Front	1 Each	\$49,962.57
Granicus Operations Cloud - Governance (Legislative) w/ Fully Managed Video - Setup and Deployment	Up Front	1 Each	\$0.00
Fully Managed Video - Standard Pre-Assembly & Install	Up Front	1 Each	\$5,342.40
Advanced Caption Encoder/Decoder	Up Front	1 Each	\$10,589.40
Captioning Software Only	Upon Delivery	1 Each	\$3,413.20
Upgrades Swagit's HD default 720p to 1080p - Setup	Upon Delivery	1 Each	\$0.00
SUBTOTAL:			\$69,307.57

New Subscription Fees			
Solution	Billing Frequency	Quantity/Unit	Annual Fee
Granicus Operations Cloud - Governance (Legislative) w/Fully Managed Video (100)	Annual	1 Each	\$156,016.67
CaptionLive ESP	Annual	150 Hours	\$18,651.00
Upgrades Swagit's HD default 720p to 1080p	Annual	1 Each	\$5,114.80
Government Transparency Suite	Annual	1 Each	\$0.00
Open Platform Suite	Annual	1 Each	\$0.00
Upgrade to SDI 720p Streaming	Annual	1 Each	\$0.00
Granicus Encoding Appliance Software (GT)	Annual	1 Each	\$0.00
SUBTOTAL:			\$179,782.47



Exhibit A
Jackson County MO

CREDITS AVAILABLE

The number of Credits acquired due to the above purchase items:

Available Service Credits	
Total Services Catalog Credits:	125