

# REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/~~Ord~~ No.: 19256

Sponsor(s): Dennis Waits

Date: September 19, 2016

<p><b>SUBJECT</b></p>	<p>Action Requested  <input checked="" type="checkbox"/> Resolution  <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twelve Month Term and Supply Contract for the furnishing of Personal Computers, Miscellaneous Computer Software and Hardware, and Professional Services for use by Various County Departments from Dell Marketing L.P. of Round Rock, Texas; Hewlett Packard Enterprises of Palo Alto, California; SHI International Corp. of Somerset, New Jersey; World Wide Technology of St. Louis, Missouri; and Alexander Open Systems of Overland Park, Kansas under the terms and conditions set forth in WSCA Contract Numbers MNWNC-108 and MNWNC-115; State of Kansas Contract Numbers 36093, 10330AA, and 38294; State of Missouri Contract Number C211034001; Midwestern Higher Education Commission Contract Number MHEC-07012015; and Cooperating School District of Greater Kansas City Contract Number C062512 existing government contracts.</u></p>															
<p><b>BUDGET INFORMATION</b>  <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td></td> <td>\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> <td>\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td></td> <td>\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> <td>\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number; FROM / TO</td> <td></td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p><b>OTHER FINANCIAL INFORMATION:</b></p> <p><input type="checkbox"/> No budget impact (no fiscal note required)  <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:</p> <p style="text-align: center;">Department: Various Departments                      Estimated Use: \$1,114,500.00          (See attachment)</p> <p>This RLA only approves the term and supply contracts and does not obligate Jackson county to pay any specific amount; the funds were/are appropriated through the annual budget adoption. Figures included in the background section are for informational purposes to provide an estimate of the contract value.</p> <p>Prior Year Budget (if applicable): \$ 1,051,411.00          Prior Year Actual Amount Spent (if applicable): \$1,192,303.00</p> <p>There were significant expenditures for services and software to install new County-wide Microsoft 365 software and to upgrade existing EMC Avamar software.</p>	Amount authorized by this legislation this fiscal year:		\$	Amount previously authorized this fiscal year:		\$	Total amount authorized after this legislative action:		\$	Amount budgeted for this item * (including transfers):		\$	Source of funding (name of fund) and account code number; FROM / TO		
Amount authorized by this legislation this fiscal year:		\$														
Amount previously authorized this fiscal year:		\$														
Total amount authorized after this legislative action:		\$														
Amount budgeted for this item * (including transfers):		\$														
Source of funding (name of fund) and account code number; FROM / TO																
<p><b>PRIOR LEGISLATION</b></p>	<p>Prior ordinances and (date):          Prior resolutions and (date): 18902, August 10, 2015; 18590, August 18, 2014</p>															
<p><b>CONTACT INFORMATION</b></p>	<p>RLA drafted by (name, title, &amp; phone): Kyle Brack, Senior Buyer, 881-3265</p>															
<p><b>REQUEST SUMMARY</b></p>	<p>Various County Departments require Term and Supply Contracts for the purchase of Personal Computers, Miscellaneous Computer Software and Hardware, IT also has a requirement for Professional Services on an "as needed" basis to purchase new and replace aging equipment and software as necessary also while providing maintenance to existing equipment.</p> <p>Pursuant to Section 1030.4 of the Jackson County Code, the Director of Finance and Purchasing recommends the</p>															

awards of term and supply contracts for the furnishing of Personal Computers, Miscellaneous Computer Software and Hardware and Professional Services for use by Various County Departments from the following existing competitively bid government contracts:

RECOMMENDED VENDOR	CONTRACT NUMBER
Dell Marketing, Round Rock, Texas	WSCA MNWNC-108 and MHEC-07012015
Hewlett Packard, Deerfield, Illinois	WSCA MNWNC-115
Software House International, <i>Somerset, NJ</i>	State of Kansas 36093
World Wide Technology, St. Louis, Missouri	State of Missouri C211034001
Alexander Open Systems, Overland Park, Kansas	State of Kansas 10330AA and 38294
	Consolidated School Districts of Greater KC C062515

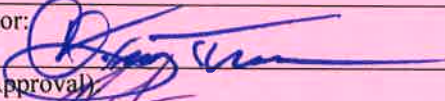

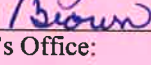
The Director of Finance and Purchasing recommends the approval of these contracts due to a higher volume discount offered to larger entities and purchasing groups.

This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.

**CLEARANCE**

Tax Clearance Completed (Purchasing & Department)  
 Business License Verified (Purchasing & Department)  
 Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)

**ATTACHMENTS** Pertinent pages of each contract, and 2017 Estimated IT Spend

<b>REVIEW</b>	Department Director: 	Date: 9/12/2016
	Finance (Budget Approval) <i>If applicable</i> 	Date: 9/12/2016
	Division Manager: 	Date: 9/14/16
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

**2017 Estimated IT Spend**

<b>Department</b>	<b>Estimate</b>
Assessment	\$ 10,000.00
Auditor & Legislative	\$ 5,000
Collections	\$ 7,000
Combat	\$ 4,000
Communications	\$ 23,500
Corrections	\$ 25,000
Econ. Development	\$ 5,000
Executive	\$ 5,000
Facilities	\$ 5,000
Family Support	\$ 45,800
Finance	\$ 8,000
Human Resources	\$ 3,000
IT and GIS	\$ 800,000
JCDTF	\$ 5,500
Medical Examiners	\$ 5,000
OHRCC	\$ 1,200
Parks + Rec	\$ 18,000
Prosecuting Attorney	\$ 75,000
Public Admin	\$ 5,000
Public Works - Eng.	\$ 8,500
Public Works - Environ.	\$ 5,000
Public Works - R & B	\$ 20,000
Recorder of Deeds	\$ 5,000
Sheriff's Office	\$ 20,000
Total	<u>\$ 1,114,500.00</u>



STATE OF MINNESOTA
Materials Management Division
112 Administration Building
50 Sherburne Avenue
St. Paul, MN 55155
Voice: 651.296.2600
Fax: 651.297.3996



MINNESOTA WCSA-NASPO MASTER AGREEMENT AWARD
WITH
DELL MARKETING, L.P.
FOR

COMPUTER EQUIPMENT: (Desktops, Laptops, Tablets, Servers and Storage
including Related Peripherals & Services)

To: Dell Marketing L. P. CONTRACT NO: MNWNC-108
One Dell Way
Mailstop 8707 RR1-33 Legal 8M 2/26/15
Round Rock, TX 78682
Contract Vendor Administrator: Diane Wington
Email: Diane.Wington@dell.com
Phone: (512) 728-4805
CONTRACT PERIOD: April 1, 2015, or upon final executed signatures, whichever is later
THROUGH March 31, 2017
EXTENSION OPTION: UP TO 36 MONTHS

You are hereby notified that your response to our solicitation, which opened January 31, 2014, is accepted. The following documents, in order of precedence, are incorporated herein by reference and constitute the entire Contract between you and the State: 1. A Participating Entity's Participating Addendum ("PA") A Participating Entity's Participating Addendum shall not diminish, change, or impact the rights of the Lead State with regard to the Lead State's contractual relationship with the Contract Vendor under the Terms of Minnesota WCSA-NASPO Master Agreement; 2. Minnesota WCSA-NASPO Master Agreement (includes negotiated Terms and Conditions); 3. The Solicitation; and 4. the Contract Vendor's response to the Solicitation. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above.

IN WITNESS WHEREOF, the parties have caused this Agreement to be duly executed intending to be bound thereby.

1. DELL MARKETING L. P.

The Contractor certifies that the appropriate person(s) have executed this Agreement on behalf of the Contractor as required by applicable articles, bylaws, resolutions, or ordinances.

By: [Signature of Stephanie G. Miller]
Stephanie G. Miller
Title: Contract Manager / Senior Manager 8M
Date: 16 February 2015

2. MINNESOTA MATERIALS MANAGEMENT DIVISION

In accordance with Minn. Stat § 16C.03, subd. 3.

By: [Signature of Julie Kane]
Title: Master Agreement Administrator
Date: 2/18/15

3. MINNESOTA COMMISSIONER OF ADMINISTRATION

Or delegated representative.

By: Original signed
Date:

MAR 03 2015

By Lucas J. Jannett

MASTER PRICE AGREEMENT  
BETWEEN  
MIDWESTERN HIGHER EDUCATION COMMISSION  
AND  
DELL MARKERING L.P.  
EFFECTIVE JULY 1, 2015 through JUNE 30, 2018

THIS AGREEMENT, and amendments and supplements thereto, is made between the Midwestern Higher Education Commission (hereinafter MHEC) located at 105 Fifth Avenue South, Suite 450 Minneapolis, MN 55401, on behalf of the Eligible Organizations located in the MHEC member states, and Dell Marketing L.P., (hereinafter Dell) One Dell Way, Round Rock TX, 78682. For purposes of this Master Agreement MHEC and Dell are referred to collectively as the "Parties" or individually as "Party".

**Whereas**, the Midwestern Higher Education Compact (Compact) is an interstate compact of twelve Midwestern states, such states being Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota and Wisconsin (Member States); and MHEC, a nonprofit 501(c) (3), is a statutorily created governing body of the Compact established for the purposes, in part, of determining, negotiating and providing quality and affordable services for the Member States, the entities in those Member States, and the citizens residing in those Member States; and

**Whereas**, MHEC has established a Technology Initiative for the purpose of which is to determine, negotiate and make available quality and affordable technology products and services to the not-for-profit and public education related entities in the MHEC Member States; and

**Whereas**, MHEC has entered into separate agreements with the Southern Regional Education Board (SREB) and the Western Interstate Commission for Higher Education (WICHE) respectively to allow entities in the SREB Member States and the WICHE Member States access MHEC's Technology Initiative contracts, including this Master Agreement; and

**Whereas**, SREB Member States refers to any state that is a member or an affiliate member of SREB. Current SREB Member States are: Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia; and

**Whereas**, WICHE Member States refers to any state that is a member or an affiliate member of SREB. Current WICHE Member States are: Alaska, Arizona, California, Colorado, Hawai'i, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming and U.S. Pacific Territories and Freely Associated States; and

**Whereas**, Dell offers certain quality technology related products and services; and

**Whereas**, MHEC conducted a competitive sourcing event for Network Hardware and Related Services in April 2014 and upon completion of the competitive process awarded Dell: Category 1: Network Equipment; and Category 2: Wireless Equipment; and

**Whereas**, MHEC conducted a competitive sourcing event for Computing Hardware and Related Services in August 2014 and upon completion of the competitive process awarded to Dell: Category 1: Desktop Hardware; Category 2: Laptop Hardware; Category 3: Tablet Devices; and Category 4: Server and Storage Hardware; and



**STATE OF MINNESOTA**  
**Materials Management Division**  
 112 Administration Building  
 50 Sherburne Avenue  
 St. Paul, MN 55155  
 Voice: 651.296.2600  
 Fax: 651.297.3996



**MINNESOTA WSCA-NASPO MASTER AGREEMENT AWARD**  
**WITH**  
**Hewlett Packard Company**  
**FOR**

**COMPUTER EQUIPMENT: (Desktops, Laptops, Tablets, Servers, and Storage including Related Peripherals & Services)**

<p>To: Hewlett-Packard Company                  3000 Hanover Street                  Palo Alto, CA 94304</p> <p>Contract Vendor Administrator:                  Debra Lee                  Email: <a href="mailto:debra.lee@hp.com">debra.lee@hp.com</a>                  Phone: 847.537.0344</p>	<p>CONTRACT NO: MNWNC-115</p> <p>CONTRACT PERIOD: April 1, 2015, or upon final executed signatures, whichever is later</p> <p>Through March 31, 2017</p> <p>EXTENSION OPTION: UP TO 36 MONTHS</p>
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You are hereby notified that your response to our solicitation, which opened January 31, 2014, is accepted. The following documents, in order of precedence, are incorporated herein by reference and constitute the entire Contract between you and the State: 1. A Participating Entity's Participating Addendum ("PA") A Participating Entity's Participating Addendum shall not diminish, change, or impact the rights of the Lead State with regard to the Lead State's contractual relationship with the Contract Vendor under the Terms of Minnesota WSCA-NASPO Master Agreement.; 2. Minnesota WSCA-NASPO Master Agreement (includes negotiated Terms and Conditions); 3. The Solicitation; and 4. the Contract Vendor's response to the Solicitation. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above.

**IN WITNESS WHEREOF**, the parties have caused this Agreement to be duly executed intending to be bound thereby.

**1. HEWLETT-PACKARD COMPANY**

The Contractor certifies that the appropriate person(s) have executed this Agreement on behalf of the Contractor as required by applicable articles, bylaws, resolutions, or ordinances.

By: *Matthew L. Keck*  
Signature  
 Title: Senior Counsel  
Printed Name  
 Date: 2/12/15

By: \_\_\_\_\_  
Signature  
 Title: \_\_\_\_\_  
Printed Name  
 Date: \_\_\_\_\_

**2. MINNESOTA MATERIALS MANAGEMENT DIVISION**

In accordance with Minn. Stat. § 16C.03, subd. 3.

By: *Jue Kahle*  
Signature  
 Title: Master Agreement Administrator  
Printed Name  
 Date: 2/17/15

**3. MINNESOTA COMMISSIONER OF ADMINISTRATION**  
 Or delegated representative.

By: \_\_\_\_\_  
Signature  
 Date: Original signed

**FEB 26 2015**

By Lucas J. Jannett

## AMENDMENT

**Amendment Date:** May 31, 2016

**Amendment Number:** 5

**Contract ID:** 0000000000000000000036093  
**WSCA/NASPO Number:** ADSP011-0000358-3

**Procurement Officer:** Neal Farron  
**Telephone:** 785/296-3122  
**E-Mail Address:** [neal.farron@da.ks.gov](mailto:neal.farron@da.ks.gov)  
**Web Address:** <http://admin.ks.gov/offices/procurement-and-contracts>

**Item:** **Software, Value Added Reseller**

**Agency / Business Unit:** Statewide – Mandatory use

**Period of Contract:** June 3, 2016 to October 1, 2016

**Contractor:** SHI INTERNATIONAL CORPORATION  
290 DAVIDSON AVE  
SOMERSET NJ 08873-4145

E-Mail: [David.Rounds@shi.com](mailto:David.Rounds@shi.com)  
Telephone Number: 800/509-2295  
Fax: 888/394-5322  
Vendor ID: 0000014659  
Contact Person: David Rounds, Account Executive

Support Team Email: [Kansas@shi.com](mailto:Kansas@shi.com)  
Support Team Telephone: 888/394-523

### Conditions:

The State of Kansas has a participating addendum with this Contractor. The contract is renewed through October 1, 2016 pursuant to the WSCA-NASPO-ValuePoint agreement administered by the State of Arizona.





STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT

## NOTIFICATION OF STATEWIDE CONTRACT

June 21, 2016

CONTRACT TITLE: PC PRIME VENDOR SERVICES

<b>CURRENT CONTRACT PERIOD:</b>	<b>JULY 1, 2015 THROUGH SEPTEMBER 30, 2016</b>	
<b>RENEWAL INFORMATION:</b>	Original Contract Period:	July 1, 2011 through June 30, 2012
	Renewal Options Available:	Three (3) One-Year Periods
	Potential Final Expiration:	September 30, 2016
<b>BUYER INFORMATION:</b>	Paul Linhardt 573-751-4578 Paul.linhardt@oa.mo.gov	

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **MANDATORY** FOR ALL STATE AGENCIES.  
Local Purchase Authority shall not be used to purchase supplies/services included  
in this contract unless specifically allowed by the contract terms.

The entire contract document may be viewed and printed from the Division of Purchasing & Materials Management's  
**Awarded Bid & Contract Document Search** located on the Internet at <http://www.oa.mo.gov/purch>.

~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
C211034001	4319128950 2	World Wide Technology, Inc. 58 Weldon Parkway St. Louis, MO 63043-3101 Phone: (888) 234-8898 Fax: (800) 775-5475 Web Address: <a href="http://www.wwt.com/missouri">http://www.wwt.com/missouri</a>	Yes	Yes

## AMENDMENT

**Amendment Date:** December 1, 2015

**Amendment Number:** 4

**Contract ID:** 10330AA

**Procurement Officer:** Neal Farron  
**Telephone:** 785/296-3122  
**E-Mail Address:** [neal.farron@da.ks.gov](mailto:neal.farron@da.ks.gov)  
**Web Address:** <http://admin.ks.gov/offices/procurement-and-contracts>

**Item:** Cisco Products and Support Services

**Agency:** Statewide

**Period of Contract:** January 1, 2016 through December 31, 2017  
With the option to renew for one (1) or two-year (2) renewal periods  
Renewals not to extend past December 31, 2018

**Contractor:** ALEXANDER OPEN SYSTEMS INC  
12851 Foster St, Suite 200  
Overland Park, KS 66213  
SMART Vendor ID: 0000056429  
Toll Free: 800-473-1110  
Telephone: 913-307-2380

Contact: Mit Winter  
Telephone: (O) 785-228-2727 or (C) 785-220-9805  
Email: [Mit.Winter@aos5.com](mailto:Mit.Winter@aos5.com)  
900 S. Kansas Avenue, Ste. 303  
Topeka, KS 66612

Conditions:

1. **By mutual agreement of both parties, this contract is renewed for the period January 1, 2016 through December 31, 2017.**
2. **See Page 2 for new labor rates.**

## CONTRACT AWARD

**Date of Award:** June 17, 2013

**Contract ID:** 38294  
**Event ID:** EVT0002043  
**Replaces Contract:** 07745

**Procurement Officer:** Neal Farron  
**Telephone:** 785-296-3122  
**E-Mail Address:** [neal.farron@da.ks.gov](mailto:neal.farron@da.ks.gov)  
**Web Address:** <http://admin.ks.gov/offices/procurement-and-contracts>

**Item:** Software, IT Security Products and Services

**Agency/Business Unit:** Statewide—Mandatory Use

**Period of Contract:** July 1, 2013 through June 30, 2017  
(With the option to renew for one (1) additional one (1) year period)

**Contractor:** ALEXANDER OPEN SYSTEMS  
900 S. KANSAS AVE  
TOPEKA, KS 66612  
Vendor ID: 0000056429  
Toll Free Telephone: 800-473-1110  
Local Telephone: 785-228-2727  
Fax: 785-220-9677  
FEIN: 48-1119310  
Contact Person: Mit Winter  
E-Mail: [mit.winter@aos5.com](mailto:mit.winter@aos5.com)

**Amendments:** Amendment 1—Changes the Procurement Card language to the agencies may not use a P-Card for purchases  
Amendment 2—Contract renewal through June 30, 2017

**Products and Price List:** <http://admin.ks.gov/offices/procurement-and-contracts/additional-files-for-procurement-contracts/>

**Political Subdivisions:** Pricing is available to the political subdivisions of the State of Kansas.

**Procurement Cards:** Agencies may not use a P-Card for purchases from this contract.

**Administrative Fee:** Any Administrative Fees assessed against purchases from this contract will be added to the invoice as a separate line item.

# NOTIFICATION OF COOPERATING SCHOOL DISTRICTS OF GREATER KANSAS CITY IT CONTRACT

July 1, 2012

**CONTRACT TITLE:** Cooperating School Districts of Greater Kansas City IT Contract # C062512

**CURRENT CONTRACT PERIOD:** JULY 1, 2012 THROUGH JUNE 30, 2018

**BUYER INFORMATION:**

Name	DR. GAYDEN CARRUTH
Phone	816-753-7275
Email address	gcarruth@csdgkc.org

RENEWAL INFORMATION	Original Contract Period	Annually Renewable
	7/1/2012 through 6/30/2018	After 2018

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR PUBLIC SECTOR USE ONLY.  
PURCHASES FOR PERSONAL USE ARE PROHIBITED.

THE USE OF THIS CONTRACT IS FOR SCHOOL DISTRICTS, UNIVERSITIES & ALL PUBLIC SECTOR.

Instructions for use of this contract, specifications, requirements, and pricing are attached.

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	COOP PROCUREMENT
CO62512	AOS	<p><b>ALEXANDER OPEN SYSTEMS, INC.</b></p> <p><b>Columbia</b> 2415 Carter Lane Providence Point, Suite 1 Columbia, MO 65201</p> <p><b>Springfield</b> 636 West Republic Road, Unit F100 Springfield, MO 65807</p> <p><b>St. Louis</b> 1855 Bowles Ave, Suite 105 Fenton, MO 63026</p> <p><b>Toll Free:</b> 800-473-1110</p> <p><b>Fax:</b> 636-686-1010</p>	YES

**ALEXANDER OPEN SYSTEMS CONTACT INFORMATION FOR CONTRACT C062512**

Name	Title	Phone	Email
Chris Alexander	Principal	800-473-1110	<a href="mailto:Chris.Alexander@aos5.com">Chris.Alexander@aos5.com</a>
Tom Boehmer	VP of Sales, Springfield	417-799-0736	<a href="mailto:Tom.Boehmer@aos5.com">Tom.Boehmer@aos5.com</a>
Jason Harris	VP of Sales, St. Louis/Columbia	573-441-5601	<a href="mailto:Jason.Harris@aos5.com">Jason.Harris@aos5.com</a>
Matt Cussigh	President, KC Metro	800-473-1110	<a href="mailto:Matt.Cussigh@aos5.com">Matt.Cussigh@aos5.com</a>