

Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Meeting Agenda Land Use Committee

Megan L. Smith (3rd AL), Jeanie Lauer (5th), Donna Peyton (2nd AL), Manuel Abarca IV (1st)

Monday, December 1, 2025

1:00 PM

K.C. Legislative Assembly Area Kansas City, Missouri

A public hearing will be held on Ordinances 6026, 6027, 6028, 6036, 6037, 6038, and 6039. Members of the public who wish to testify in person must be sworn in by the clerk before speaking. Those who wish to submit written testimony may do so by sending it to RLHarper@jacksongov.org

ORDINANCES IN COMMITTEE

6026 AN ORDINANCE amending the zoning districts established pursuant to the

Unified Development Code by rezoning a certain 17.68± acre tract from

District AG (Agricultural) to District RR (Residential Ranchette).

Attachments: 6026 Signed

6027 AN ORDINANCE vacating a portion of an unnamed and unimproved right

of way within Breezy Meadows, a subdivision in Jackson County.

<u>Attachments:</u> 6027 Signed

AN ORDINANCE amending the zoning districts established pursuant to the

Unified Development Code by rezoning a certain 10.13± acre tract from

District AG (Agricultural) to District RE (Residential Estates).

Attachments: 6028 Signed

6036 AN ORDINANCE amending the zoning districts established pursuant to the

Unified Development Code by rezoning a certain 10.00± acre tract from

District AG (Agricultural) to District RR (Residential Ranchette).

Attachments: 6036 Signed

6037 AN ORDINANCE amending the zoning districts established pursuant to the

Unified Development Code by rezoning a certain 36.68± acre tract from

District AG (Agricultural) to District RE (Residential Estates).

Attachments: 6037 Signed

6038 AN ORDINANCE requesting a renewal of a conditional use permit (CUP)

in District RE (Residential Estates) for continuous operation of a bed and

breakfast subject to specified conditions, as to a 0.48± acre tract.

Attachments: 6038 Signed

6039 AN ORDINANCE amending the zoning districts established pursuant to the

Unified Development Code by rezoning a certain 20.00± acre tract from

District AG (Agricultural) to District RE (Residential Estates).

Attachments: 6039 Signed

RESOLUTIONS IN COMMITTEE

22087 A RESOLUTION awarding a contract for the purchase of a Flex Wing

rotary cutter for use by the Parks + Rec Department to Van Wall Equipment of Lenexa, KS under the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC, an existing competitively bid government contract, at an actual cost to the County in the amount of \$32,487.00.

<u>Sponsors:</u> Megan L. Smith

<u>Attachments:</u> 22087 Signed

Fiscal Note 25-485 Parks + Rec John Deere.pdf Sourcewell Contract 082923 FC15 Rotary Cutter

22098 A RESOLUTION awarding a contract for a lease of three Wide-Area

Mowers, two Zero-Turn Mowers, a utility tractor, and brush cutter for use by the Parks + Rec Department to Van Wall Equipment of Lenexa, KS under

the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC and Sourcewell Grounds Maintenance Contract No.

112624-DAC, existing competitively bid government contracts, at an actual

cost to the County in the amount of \$115,585.00.

<u>Sponsors:</u> Megan L. Smith

<u>Attachments:</u> 22098 Signed

Fiscal Note 25-281 Parks + Rec Mower Lease.pdf

Jackson County Lease #BC-00040770 (1) Lease to own Tractor Amoritization



Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 6026, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 17.68± acre tract from District AG (Agricultural) to District RR (Residential Ranchette).

ORDINANCE NO. 6026, October 6, 2025

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

<u>Section 1</u>. The Zoning Order of Jackson County, Missouri, and the official maps which are a part thereof, are amended by changing the boundaries of the "AG" (Agricultural) and "RR" (Residential Ranchette) Districts, so that there will be transferred from District AG to District RR a 17.68± tract of land located at 1107 S. Sunnynook School Road in Jackson County, MO, legally described as follows:

Description: That part of the West Half of the Southeast Quarter of the Northwest Quarter of Section 1, Township 49 North, Range 30 West, In Jackson County, Missouri, being more particularly described as follows: Commencing at the West Quarter corner of said Section 1; thence South 89 degrees 27 minutes 35 seconds East along the South line of said Northwest Quarter, a distance of 1352.28 feet to a point on the east right of way line of South Sunnynook School Road, as now established, said point also being the Point of Beginning of the tract of land to be herein described; thence North 2 degrees 11 minutes 20 seconds East along said East right of way line, a distance of 1021.01 feet; thence North 0 degrees 59 minutes 33 seconds East continuing along said East right of way line, a distance of 314.74 feet to a point on the North line of said West half of the Southeast Quarter of the Northwest Quarter of Section 1: thence South 89 degrees 37 minutes 02 seconds East along said North line, a distance of 606.03 feet to the Northeast corner thereof; thence South 1 degrees 24 minutes 49 seconds West along the East line of said West Half of the Southeast Quarter of the Northwest Quarter of Section 1, a distance of 1337.13 feet to a point on said South line of said Northwest Quarter of Section 1; thence North 89 degrees 27 minutes 35 seconds West along last said South line, a distance of 77.47 feet to the Southeast Corner of lot 1, Graeff Acres, a subdivision in said County and State; thence North 0 degrees 32 minutes 25 seconds East along the East line of said Lot 1, a distance of 208.71 feet to the Northeast corner thereof; thence North 89 degrees 27 minutes 35 seconds West along the North line of said Lot 1, a distance of 208.71 feet to the

File #: 6026, Version: 0

Northwest corner thereof; thence South 0 degrees 32 minutes 25 seconds West along the West line of said Lot 1, a distance of 208.71 feet to the Southwest corner thereof, said point also being on said South line of the Northwest Quarter of Section 1; thence North 89 degrees 27 minutes 35 seconds West along said South line, a distance of 331.33 feet to the Point of Beginning; containing 17.754 acres, more or less.

<u>Section 2</u>. The Legislature, pursuant to the application of Betty Jean Harra Graeff, (RZ-2025-697), requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 7 to 0 to recommend <u>APPROVAL</u> of this application after public hearings on August 21, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective immediately upon its signature by the County Executive.

APPROVED AS TO FORM:

File #: 6026, Version: 0			
County Counselor			
I hereby certify that the attached ordinar 2025, was duly passed onvotes thereon were as follows:			
Yeas	Nays		
Abstaining	Absent		
This Ordinance is hereby transmitted to the C	County Executive for his signatur	re.	
Date	Spino, Clerk of Legislature	Mary	Jo
I hereby approve the attached Ordinance No.	. 6026.		
Date	County Executive	Phil	LeVota,

5

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 17.68± acre tract from District AG (Agricultural) to District RR (Residential Ranchette).

ORDINANCE NO. 6026, October 6, 2025

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Description: That part of the West Half of the Southeast Quarter of the Northwest Quarter of Section 1, Township 49 North, Range 30 West, In Jackson County, Missouri, being more particularly described as follows: Commencing at the West Quarter corner of said Section 1; thence South 89 degrees 27 minutes 35 seconds East along the South line of said Northwest Quarter, a distance of 1352.28 feet to a point on the east right of way line of South Sunnynook School Road, as now established, said point also being the Point of Beginning of the tract of land to be herein described; thence North 2 degrees 11 minutes 20 seconds East along said East right of way line, a distance of 1021.01 feet; thence North 0 degrees 59 minutes 33 seconds East continuing along said East right of way line. a distance of 314.74 feet to a point on the North line of said West half of the Southeast Quarter of the Northwest Quarter of Section 1; thence South 89 degrees 37 minutes 02 seconds East along said North line, a distance of 606.03 feet to the Northeast corner thereof; thence South 1 degrees 24 minutes 49 seconds West along the East line of said West Half of the Southeast Quarter of the Northwest Quarter of Section 1, a distance of 1337.13 feet to a point on said South line of said Northwest Quarter of Section 1; thence North 89 degrees 27 minutes 35 seconds West along last said South line, a distance of 77.47 feet to the Southeast Corner of lot 1, Graeff Acres, a subdivision in said County and State; thence North 0 degrees 32 minutes 25 seconds East along the East line of said Lot 1, a distance of 208.71 feet to the Northeast corner thereof; thence North 89 degrees 27 minutes 35 seconds West along the North line of said Lot 1, a distance of 208.71 feet to the Northwest corner thereof; thence South 0 degrees 32 minutes 25 seconds West along the West line of said Lot 1, a distance of 208.71 feet to the Southwest corner thereof, said point also being on said South line of the Northwest Quarter of

Section 1; thence North 89 degrees 27 minutes 35 seconds West along said South line, a distance of 331.33 feet to the Point of Beginning; containing 17.754 acres, more or less.

<u>Section 2</u>. The Legislature, pursuant to the application of Betty Jean Harra Graeff, (RZ-2025-697), requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 7 to 0 to recommend <u>APPROVAL</u> of this application after public hearings on August 21, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective.	ve immediately upon its signature by the
APPROVED AS TO FORM:	
Whitney Miller Whitney Miller (Oct 2, 2025 12:22:19 CDT) County Counselor	
I hereby certify that the attached ordi October 6, 2025, was duly passed on County Legislature. The votes thereon were a	nance, Ordinance No. 6026 introduced on, 2025 by the Jackson as follows:
Yeas	Nays
Abstaining	Absent
This Ordinance is hereby transmitted to the C	County Executive for his signature.
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordinance No.	6026.
 Date	Phil LeVota, County Executive



Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 6027, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE vacating a portion of an unnamed and unimproved right of way within Breezy Meadows, a subdivision in Jackson County.

ORDINANCE NO. 6027, October 6, 2025

WHEREAS, Kevin Roth & Lonnie Smith, owners of 34808 & 34809 E. Stringtown Road has requested that vacation of a portion of an unnamed and unimproved right of way within Breezy Meadows; now therefore,

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

<u>Section 1</u>. Pursuant to the Unified Development Code of Jackson County, section 24003.24, <u>Jackson</u> County Code, 1984, the below described right of way is hereby vacated:

All of the 30 foot wide public right-of-way lying West of and adjacent to Lot 12, Breezy Meadows, a subdivision in Jackson County, Missouri, described as follows: Beginning at the Northwest corner of said lot 12; thence South 02 degrees 37 minutes 25 seconds West, along the West line of said lot, 759.25 feet to the Southwest corner of said lot; thence South 88 degrees 48 minutes 11 seconds West, along the Westerly prolongation of the South line of said lot, 30.07 feet to the West boundary line of said plat; thence North 02 degrees 37 minutes 25 seconds East, along said plat boundary line, 759.14 feet to the Northwest corner of said plat; thence North 88 degrees 36 07 seconds East, along the North boundary line of said plat, 30.07 feet the Point of beginning, and

All of the 30 foot wide public right-of-way lying West of and adjacent to Lot 13A, Breezy Meadows, a subdivision in Jackson County, Missouri, described as follows: Beginning at the northwest corner of said lot 13a; thence South 02 degrees 21 minutes 10 seconds West, along the west line of said lot, 826.30 feet to the

File #: 6027, Version

Southwest corner of said lot; thence South 88 degrees 55 minutes 17 seconds West, along the South boundary line of said plat, 30.05 feet to the Southwest corner of said plat; thence North 02 degrees 21 minutes 10 seconds East, along the West boundary line of said plat, 826.23 feet to the intersection of said West boundary line with the westerly prolongation of the North line of said lot; thence North 88 degrees 36 minutes 07 seconds East, along said prolongation, 30.07 feet the Point of Beginning.

Section 2. The Legislature, pursuant to the application of the Kevin Roth & Lonnie Smith, (LA-2025-048), requesting the vacation embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 5 to 0 to recommended <u>APPROVAL</u> of this application with two <u>ABSTAINING</u> at a public hearing on August 21, 2025, does adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective immediately upon its signature by the County Executive.

APPROVED AS TO FORM:

votes thereon were as follows:

County Counselor

	•												
I	hereby	certify	that	the	attached	ordinance,	Ordinance	No.	6027	introduced	on	October	6
2	.025. wa	s dulv	passe	ed o	n		. 2025 by	the	Jackso	n County	Leais	slature. T	[⁻] he

Yeas _____ Nays ____

Abstaining _____ Absent ____

This Ordinance is hereby transmitted to the County Executive for his signature.

File #: 6027, Version: 0	
	M
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordinance No.	6027.
Date	Phil LeVota, County Executive

AN ORDINANCE vacating a portion of an unnamed and unimproved right of way within Breezy Meadows, a subdivision in Jackson County.

ORDINANCE NO. 6027, October 6, 2025

WHEREAS, Kevin Roth & Lonnie Smith, owners of 34808 & 34809 E. Stringtown Road has requested that vacation of a portion of an unnamed and unimproved right of way within Breezy Meadows; now therefore,

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

<u>Section 1</u>. Pursuant to the Unified Development Code of Jackson County, section 24003.24, <u>Jackson County Code</u>, 1984, the below described right of way is hereby vacated:

All of the 30 foot wide public right-of-way lying West of and adjacent to Lot 12, Breezy Meadows, a subdivision in Jackson County, Missouri, described as follows: Beginning at the Northwest corner of said lot 12; thence South 02 degrees 37 minutes 25 seconds West, along the West line of said lot, 759.25 feet to the Southwest corner of said lot; thence South 88 degrees 48 minutes 11 seconds West, along the Westerly prolongation of the South line of said lot, 30.07 feet to the West boundary line of said plat; thence North 02 degrees 37 minutes 25 seconds East, along said plat boundary line, 759.14 feet to the Northwest corner of said plat; thence North 88 degrees 36 07 seconds East, along the North boundary line of said plat, 30.07 feet the Point of beginning, and

All of the 30 foot wide public right-of-way lying West of and adjacent to Lot 13A, Breezy Meadows, a subdivision in Jackson County, Missouri, described as follows: Beginning at the northwest corner of said lot 13a; thence South 02 degrees 21 minutes 10 seconds West, along the west line of said lot, 826.30 feet to the Southwest corner of said lot; thence South 88 degrees 55 minutes 17 seconds West, along the South boundary line of said plat, 30.05 feet to the Southwest corner of said plat; thence North 02 degrees 21 minutes 10 seconds East, along the West boundary line of said plat, 826.23 feet to the intersection of said West boundary line with the westerly prolongation of the North line of said lot; thence North 88 degrees 36 minutes 07 seconds East, along said prolongation,30.07 feet the Point of Beginning.

<u>Section 2</u>. The Legislature, pursuant to the application of the Kevin Roth & Lonnie Smith, (LA-2025-048), requesting the vacation embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 5 to 0 to recommended <u>APPROVAL</u> of this application with two <u>ABSTAINING</u> at a public hearing on August 21, 2025, does adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be ef County Executive.	fective immediately upon its signature by the
APPROVED AS TO FORM:	
Whitney Miller Whitney Miller (Oct 2, 2025 12:22:19 CDT) County Counselor	
I hereby certify that the attached o	ordinance, Ordinance No. 6027 introduced on , 2025 by the Jackson County lows:
Yeas	Nays
Abstaining	Absent
This Ordinance is hereby transmitted to the	e County Executive for his signature.
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordinance I	No. 6027.
 Date	Phil LeVota, County Executive



Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 6028, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 10.13± acre tract from District AG (Agricultural) to District RE (Residential Estates)

Estates).

ORDINANCE NO. 6028, October 6, 2025

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

<u>Section 1</u>. The Zoning Order of Jackson County, Missouri, and the official maps which are a part thereof, are amended by changing the boundaries of the "AG" (Agricultural) and "RE" (Residential Estates) Districts, so that there will be transferred from District AG to District RE a 10.13± tract of land located at 31109 E. Old Major Road in Jackson County, MO, legally described as follows:

Description: Tract A, Old Major Estates, a subdivision in Jackson County, Missouri.

<u>Section 2</u>. The Legislature, pursuant to the application of Harold R. Herman, (RZ-2025-698), requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 7 to 0 to recommend <u>APPROVAL</u> of this application after public hearings on August 19, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective immediately upon its signature by the County Executive.

File #: 6028, Version: 0			
APPROVED AS TO FORM:			
County Counselor			
I hereby certify that the attached ordi 2025, was duly passed onvotes thereon were as follows:			
Yeas	Nays		
Abstaining	Absent		
This Ordinance is hereby transmitted to the	e County Executive for his signat	ure.	
Date	Spino, Clerk of Legislature	Mary	Jo
I hereby approve the attached Ordinance I	No. 6028.		
Data		Dhil	Lo\/oto
Date	County Executive	Phil	LeVota,

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 10.13± acre tract from District AG (Agricultural)

to District RE (Residential Estates).

ORDINANCE NO. 6028, October 6, 2025

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

Section 1. The Zoning Order of Jackson County, Missouri, and the official maps which

are a part thereof, are amended by changing the boundaries of the "AG" (Agricultural)

and "RE" (Residential Estates) Districts, so that there will be transferred from District AG

to District RE a 10.13± tract of land located at 31109 E. Old Major Road in Jackson

County, MO, legally described as follows:

Description: Tract A, Old Major Estates, a subdivision in Jackson County, Missouri.

<u>Section 2</u>. The Legislature, pursuant to the application of Harold R. Herman, (RZ-2025-

698), requesting the amendment embodied in this Ordinance and with notice that the

Jackson County Plan Commission voted 7 to 0 to recommend APPROVAL of this

application after public hearings on August 19, 2025, does hereby adopt this Ordinance

pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative

power pertaining to planning and zoning.

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Effective Date: This ordinance shall be effect County Executive.	ive immediately upon its signature by the
APPROVED AS TO FORM:	
Whitney Miller Whitney Miller (Oct 2, 2025 12:22:19 CDT)	
County Counselor	
I hereby certify that the attached ord October 6, 2025, was duly passed on County Legislature. The votes thereon were	inance, Ordinance No. 6028 introduced on , 2025 by the Jackson as follows:
Yeas	Nays
Abstaining	Absent
This Ordinance is hereby transmitted to the 0	County Executive for his signature.
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordinance No	. 6028.
Date	Phil LeVota, County Executive



Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 6036, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 10.00± acre tract from District AG (Agricultural) to District RR (Residential Ranchette).

ranchette).

ORDINANCE NO. 6036, November 3, 2025

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

<u>Section 1</u>. The Zoning Order of Jackson County, Missouri, and the official maps which are a part thereof, are amended by changing the boundaries of the "AG" (Agricultural) and "RR" (Residential Ranchette) Districts, so that there will be transferred from District AG to District RR a 10.00± tract of land located at 34507 E. Benson Road in Jackson County, MO, legally described as follows:

Description: The East half of the West half of the Northeast Quarter or the Southwest Quarter of Section 36, Township 48, Range 30, in Jackson County, Missouri

<u>Section 2</u>. The Legislature, pursuant to the application of Austin Gibbs, (RZ-2025-702), requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 7 to 1 to recommend <u>APPROVAL</u> of this application after a public hearing on September 18, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective immediately upon its signature by the County

File #: 6036, Version: 0			
Executive.			
APPROVED AS TO FORM:			
County Counselor			
I hereby certify that the attached ordinar 2025, was duly passed onvotes thereon were as follows:	nce, Ordinance No. 6036 intro , 2025 by the Jackson	oduced on No n County Legisl	vember 3, ature. The
Yeas	Nays		
Abstaining	Absent		
This Ordinance is hereby transmitted to the	County Executive for his signatu	ıre.	
Dete		Many	la
Date	Spino, Clerk of Legislature	Mary	Jo
I hereby approve the attached Ordinance No	o. 6036.		
Date	County Executive	Phil	LeVota,

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 10.00± acre tract from District AG (Agricultural) to District RR (Residential Ranchette).

ORDINANCE NO. 6036, November 3, 2025

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

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Description: The East half of the West half of the Northeast Quarter or the Southwest Quarter of Section 36, Township 48, Range 30, in Jackson County, Missouri

<u>Section 2</u>. The Legislature, pursuant to the application of Austin Gibbs, (RZ-2025-702), requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 7 to 1 to recommend <u>APPROVAL</u> of this application after a public hearing on September 18, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective County Executive.	re immediately upon its signature by the
APPROVED AS TO FORM:	
Bryan Covinsky Bryan Covinsky (Oct 30, 2025 13:43:58 CDT) County Counselor	
I hereby certify that the attached ordin November 3, 2025, was duly passed on County Legislature. The votes thereon were as	ance, Ordinance No. 6036 introduced on, 2025 by the Jackson s follows:
Yeas	Nays
Abstaining	Absent
This Ordinance is hereby transmitted to the Co	ounty Executive for his signature.
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordinance No.	6036.
 Date	Phil LeVota, County Executive



Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 6037, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 36.68± acre tract from District AG (Agricultural) to District RE (Residential Estates).

ORDINANCE NO. 6037, November 3, 2025

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

Section 1. The Zoning Order of Jackson County, Missouri, and the official maps which are a part thereof, are amended by changing the boundaries of the "AG" (Agricultural) and "RE" (Residential Estates) Districts, so that there will be transferred from District AG to District RE a 36.68± tract of land located at the southeast corner of Ryan and Arnett Roads in Jackson County, MO, legally described as follows:

Description: A two-acre tract of equal dimensions in the Northwest corner of the following described tract of land, North Half of the Northeast Quarter of Northeast Quarter of Section 9, in Township 48, Range 30 West of the 5th p.m., Jackson County, Missouri, subject to that part, if any, in streets, roadways, highways or other public rights-of-way, Also, North Half of Northeast Quarter of Northeast Quarter of section 9; also North Half of Northwest Quarter Northwest Quarter of Section 10; also North 15 feet of the South Half of the Northwest Quarter of Northwest Quarter of Section 10, except the East 30 feet thereof; all in Township 48, Range 30 West of the 5th p.m., Jackson County, Missouri, except A two-acre tract of equal dimensions in the Northwest corner of the following described tract of land, North Half of the Northeast Quarter of Northeast Quarter of Section 9, in Township 48, Range 30 West of the 5th p.m., Jackson County, Missouri, subject to that part, if any, in streets, roadways, highways or other public rights-of-way.

File #: 6037, Version: 0

<u>Section 2</u>. The Legislature, pursuant to the application of Khane Consulting LLC, (RZ-2025-701), requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 8 to 0 to recommend <u>APPROVAL</u> of this application after a public hearing on September 18, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective immediately upon its signature by the County Executive.

File #: 6037, Version: 0			
APPROVED AS TO FORM:			
County Counselor			
I hereby certify that the attached ord 2025, was duly passed onvotes thereon were as follows:			
Yeas	Nays		
Abstaining	Absent		
This Ordinance is hereby transmitted to	the County Executive for his signat	ure.	
 Date		 Mary	Jo
Balo	Spino, Clerk of Legislature	Wary	00
I hereby approve the attached Ordinanc	e No. 6037.		
 Date		Phil	LeVota,
	County Executive		,

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 36.68± acre tract from District AG (Agricultural) to District RE (Residential Estates).

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Description: A two-acre tract of equal dimensions in the Northwest corner of the following described tract of land, North Half of the Northeast Quarter of Northeast Quarter of Section 9, in Township 48, Range 30 West of the 5th p.m., Jackson County, Missouri, subject to that part, if any, in streets, roadways, highways or other public rights-of-way, Also, North Half of Northeast Quarter of Northeast Quarter of section 9; also North Half of Northwest Quarter Northwest Quarter of Section 10; also North 15 feet of the South Half of the Northwest Quarter of Northwest Quarter of Section 10, except the East 30 feet thereof; all in Township 48, Range 30 West of the 5th p.m., Jackson County, Missouri, except A two-acre tract of equal dimensions in the Northwest corner of the following described tract of land, North Half of the Northeast Quarter of Northeast Quarter of Section 9, in Township 48, Range 30 West of the 5th p.m., Jackson County, Missouri, subject to that part, if any, in streets, roadways, highways or other public rights-of-way.

<u>Section 2</u>. The Legislature, pursuant to the application of Khane Consulting LLC, (RZ-2025-701), requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 8 to 0 to recommend <u>APPROVAL</u> of this application after a public hearing on September 18, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective County Executive.	e immediately upon its signature by the
APPROVED AS TO FORM:	
Bryan Covinsky Bryan Covinsky (Oct 30, 2025 13:43:58 CDT) County Counselor	
I hereby certify that the attached ordina November 3, 2025, was duly passed on County Legislature. The votes thereon were as	ance, Ordinance No. 6037 introduced on, 2025 by the Jackson follows:
Yeas	Nays
Abstaining	Absent
This Ordinance is hereby transmitted to the Co	unty Executive for his signature.
Data	Mary la China Clark of Lagislatura
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordinance No. 6	6037.
Date	Phil LeVota, County Executive



Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 6038, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE requesting a renewal of a conditional use permit (CUP) in District RE (Residential Estates) for continuous operation of a bed and breakfast subject to specified conditions, as to a 0.48± acre tract.

ORDINANCE NO. 6038, November 3, 2025

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

<u>Section 1</u>. A conditional use permit is hereby requested for continuous operation of a bed and breakfast as to a 0.48± acre tract, commonly known as 9518 Lake Lotawana Drive, and legally described as follows:

Description: Lot 10, Storms Center, a subdivision in Jackson County, Missouri

<u>Section 2</u>. The conditional use permit granted by this Ordinance is subject to the following conditions:

- 1. The bed and breakfast is limited to no more than 1 bedroom for temporary lodging for transient guest on a paying basis.
- 2. Cooking facilities shall not be permitted in individual guest rooms.
- 3. In addition to required residential parking, one off-street parking space shall be provided for each guest room.
- 4. One identification/directional sign, not to exceed eight (8) square feet in area, may be permitted at the entrance to the bed and breakfast inn.

File #: 6038, Version: 0

<u>Section 3</u>. The Legislature, pursuant to the application of John and Linda England, (CU-2025-256), requesting approval embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 7 to 0 to recommend <u>APPROVAL</u> of this application in a public hearing on September 18, 2025, does adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective immediately upon its signature by the County Executive.

File #: 6038, Version: 0	
APPROVED AS TO FORM:	
County Counselor	
	ordinance, Ordinance No. 6038 introduced on November 3,, 2025 by the Jackson County Legislature. The
Yeas	Nays
Abstaining	Absent
This Ordinance is hereby transmitte	ed to the County Executive for his signature.
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordin	nance No. 6038.
 Date	Phil LeVota, County Executive

AN ORDINANCE requesting a renewal of a conditional use permit (CUP) in District RE (Residential Estates) for continuous operation of a bed and breakfast subject to specified conditions, as to a 0.48± acre tract.

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- 4. One identification/directional sign, not to exceed eight (8) square feet in area, may be permitted at the entrance to the bed and breakfast inn.

<u>Section 3</u>. The Legislature, pursuant to the application of John and Linda England, (CU-2025-256), requesting approval embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 7 to 0 to recommend <u>APPROVAL</u> of this application in a public hearing on September 18, 2025, does adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective immediately upon its signature by the County Executive.

APPROVED AS TO FORM:	
Bryan Covinsky Bryan Covinsky (Oct 30, 2025 13:43:58 CDT) County Counselor	
I hereby certify that the attached ordine November 3, 2025, was duly passed on County Legislature. The votes thereon were	nance, Ordinance No. 6038 introduced on , 2025 by the Jackson as follows:
Yeas	Nays
Abstaining	Absent
This Ordinance is hereby transmitted to the C	ounty Executive for his signature.
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordinance No.	6038.
 Date	Phil LeVota, County Executive



Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 6039, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 20.00± acre tract from District AG (Agricultural) to District RE (Residential Estates).

ORDINANCE NO. 6039, November 3, 2025

BE IT ORDAINED by the County Legislature of Jackson County, Missouri as follows:

<u>Section 1</u>. The Zoning Order of Jackson County, Missouri, and the official maps which are a part thereof, are amended by changing the boundaries of the "AG" (Agricultural) and "RE" (Residential Estates) Districts, so that there will be transferred from District AG to District RE a 20.00± tract of land located at 33804 E. Pink Hill Road in Jackson County, MO, legally described as follows:

Description: The Southeast Quarter of the Southeast Quarter and the South Half of the Northeast

Quarter of the Southeast Quarter of Section 14, Township 49, Range 30, Jackson County, Missouri

<u>Section 2</u>. The Legislature, pursuant to the application of Brookson Capital, LLC, (RZ-2025-699),

requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan

Commission voted 7 to 0 to recommend APPROVAL of this application after a public hearing on

August 21, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter

authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective immediately upon its signature by the County

File #: 6039, Version: 0			
Executive.			
APPROVED AS TO FORM:			
County Counselor			
I hereby certify that the attached ordi 2025, was duly passed onvotes thereon were as follows:	inance, Ordinance No. 6039 intr , 2025 by the Jackso	oduced on Nov n County Legisla	vember 3, ature. The
Yeas	Nays		
Abstaining	Absent		
This Ordinance is hereby transmitted to t	he County Executive for his signat	ure.	
Date	Spino, Clerk of Legislature	Mary	Jo
I hereby approve the attached Ordinance	e No. 6039.		
Data		Dhil	l o\/ata
Date	County Executive	Phil	LeVota

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE amending the zoning districts established pursuant to the Unified Development Code by rezoning a certain 20.00± acre tract from District AG (Agricultural) to District RE (Residential Estates).

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<u>Section 1</u>. The Zoning Order of Jackson County, Missouri, and the official maps which are a part thereof, are amended by changing the boundaries of the "AG" (Agricultural) and "RE" (Residential Estates) Districts, so that there will be transferred from District AG to District RE a 20.00± tract of land located at 33804 E. Pink Hill Road in Jackson County, MO, legally described as follows:

Description: The Southeast Quarter of the Southeast Quarter and the South Half of the Northeast Quarter of the Southeast Quarter of Section 14, Township 49, Range 30, Jackson County, Missouri

<u>Section 2</u>. The Legislature, pursuant to the application of Brookson Capital, LLC, (RZ-2025-699), requesting the amendment embodied in this Ordinance and with notice that the Jackson County Plan Commission voted 7 to 0 to recommend <u>APPROVAL</u> of this application after a public hearing on August 21, 2025, does hereby adopt this Ordinance pursuant to the Jackson County Charter authorizing the Legislature to exercise legislative power pertaining to planning and zoning.

Effective Date: This ordinance shall be effective County Executive.	e immediately upon its signature by the
APPROVED AS TO FORM:	
Bryan Covinsky Bryan Covinsky (Oct 30, 2025 13:43:58 CDT) County Counselor	
I hereby certify that the attached ordin November 3, 2025, was duly passed onCounty Legislature. The votes thereon were as	ance, Ordinance No. 6039 introduced on, 2025 by the Jackson s follows:
Yeas	Nays
Abstaining	Absent
This Ordinance is hereby transmitted to the Co	ounty Executive for his signature.
Date	Mary Jo Spino, Clerk of Legislature
I hereby approve the attached Ordinance No.	6039.
 Date	Phil LeVota County Executive



Jackson County Missouri

Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 22087, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a contract for the purchase of a Flex Wing rotary cutter for use by the Parks + Rec Department to Van Wall Equipment of Lenexa, KS under the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC, an existing competitively bid government contract, at an actual cost to the County in the amount of \$32,487.00.

RESOLUTION NO. 22087, October 27, 2025

INTRODUCED BY Megan L. Smith, County Legislator

WHEREAS, the Parks + Rec Department currently has a need for a John Deere Flex Wing rotary cutter for park maintenance; and,

WHEREAS, pursuant to section 1030.4 of the Jackson County Code, the Director of Parks + Rec and the Director of Finance and Purchasing recommend the award of a contract for the furnishing of a Flex Wing rotary cutter for use by the Parks + Rec Department to Van Wall Equipment of Lenexa, KS, under the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC, an existing competitively bid government contract, at an actual cost to the County in the amount of \$32,487.00; and.

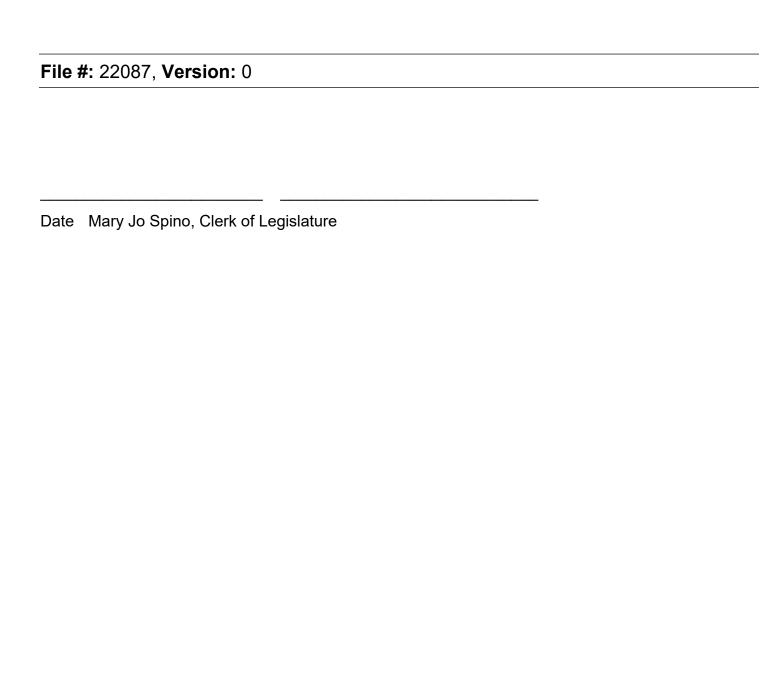
File #: 22087, Version: 0

WHEREAS, an award under the Sourcewell contract is recommended due to the significant discounts offered to larger entities; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that the award be made under the existing competitively bid government contract as recommended by the Director of Parks + Rec and Director of Finance and Purchasing and that the Directors be and hereby are authorized to execute any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments, including final payment on the contract.

File #: 22087, Version: 0	
Effective Date: This resolution shall be effecti Legislature.	ive immediately upon its passage by a majority of the
APPROVED AS TO FORM:	
County Councelor	
County Counselor	
Certificate of Passage	
	n, Resolution No. 22087 of October 27, 2025, was 2025 by the Jackson County Legislature. The votes
Yeas	Nays
Abstaining	Absent
/ wotaning	7.000/III



There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER: 003 1010 58170

ACCOUNT TITLE: Park Fund

Parks - Fleet Replacement

File #: 22087, Version: 0			
Other	Equipment		
NOT TO EXCEED: \$32,487.00			
Date	County Manager		

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a contract for the purchase of a Flex Wing rotary cutter for use by the Parks + Rec Department to Van Wall Equipment of Lenexa, KS under the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC, an existing competitively bid government contract, at an actual cost to the County in the amount of \$32,487.00.

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INTRODUCED BY Megan L. Smith, County Legislator

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WHEREAS, an award under the Sourcewell contract is recommended due to the significant discounts offered to larger entities; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that the award be made under the existing competitively bid government contract as recommended by the Director of Parks + Rec and Director of Finance and Purchasing and that the Directors be and hereby are authorized to execute any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments, including final payment on the contract.

APPROVED AS TO FORM:	
Whitney Miller Whitney Miller (Oct 23, 2025 11:44:33 CDT) County Counselor	
Certificate of Passage	
	d resolution, Resolution No. 22087 of October 27 , 2025 by the Jackson County s follows:
Yeas	Nays
Abstaining	Absent

Mary Jo Spino, Clerk of Legislature

Effective Date: This resolution shall be effective immediately upon its passage by a

majority of the Legislature.

Date

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER: 003 1010 58170

ACCOUNT TITLE: Park Fund

Parks – Fleet Replacement

Other Equipment

NOT TO EXCEED: \$32,487.00

10/23/2025	Stephen A. Arbo		
10/23/2025	Stephen A. Arbo (Oct 23, 2025 11:50:46 CDT)		
Date	County Manager		

Fiscal Note:

This expenditure was included in the Annual Budget.

PC# SCON-10001456

Date:	October 15, 2025		RES#	2:	2087
	•		eRLA ID #:		25-485
003	Park Fund				
	Cost Center	Spend Category	Program/Grant/Project	Not	to Exceed
1010	Parks - Fleet Replacement	58170 Other Equipment		\$	32,487
	_				
	_				
ADI	2001/50			\$	32,487
	PROVED avid Moyer at 8:45 am, Oct 15, 2025			Ψ	JZ, 4 01

Budget Office

082923-DAC



Solicitation Number: RFP #082923

CONTRACT

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Deere & Company, 2000 John Deere Run, Cary, NC 27513 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Ag Tractors with Related Attachments, Accessories, and Supplies from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

A. EFFECTIVE DATE. This Contract is effective upon the date of the final signature below.

EXPIRATION DATE AND EXTENSION. This Contract expires October 11, 2027, unless it is cancelled sooner pursuant to Article 22. This Contract allows up to three additional one-year extensions upon the request of Sourcewell and written agreement by Supplier. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

B. SURVIVAL OF TERMS. Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

- B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.
- C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

- B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid taxexemption certification(s). When ordering, a Participating Entity must indicate if it is a taxexempt entity.
- C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

Identify the applicable Sourcewell contract number;

- · Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized

subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

- B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.
- C. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as ecommerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.
- D. TERMINATION OF ORDERS. Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:
 - 1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
 - 2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.
- E. GOVERNING LAW AND VENUE. The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- · Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.
- B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price:
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted

Rev. 3/2022 6

price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

- A. AUDIT. Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.
- B. ASSIGNMENT. Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.
- C. AMENDMENTS. Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

- D. WAIVER. Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.
- E. CONTRACT COMPLETE. This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.
- F. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

- 1. Grant of License. During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.

- b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
- 2. Limited Right of Sublicense. The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.
- 3. Use; Quality Control.
 - a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
 - b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.
- 4. Termination. Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.
- B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.
- C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.
- D. ENDORSEMENT. The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

- A. PERFORMANCE. During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:
 - 1. Notification. The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
 - 2. Escalation. If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
 - 3. Performance while Dispute is Pending. Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.
- B. DEFAULT AND REMEDIES. Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:
 - 1. Nonperformance of contractual requirements, or
 - 2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. Workers' Compensation and Employer's Liability.

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. Commercial General Liability Insurance. Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. Commercial Automobile Liability Insurance. During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits: \$2,000,000

5. Network Security and Privacy Liability Insurance. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is

primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

- D. WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
- E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

- A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.
- B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Rev. 3/2022

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to "federal" should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier's Equipment, Products, or Services with United States federal funds.

A. EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

B. DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by nonfederal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

- C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.
- D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.
- E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.
- F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared

ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

- G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).
- H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.
- I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.
- J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.
- K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.
- L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in

guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

- M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.
- N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.
- O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.
- P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.
- Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.
- R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.
- S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell	Deere & Company		
By: Jury Suwarth By: COFDZA139D006489 Jeremy Schwartz Title: Chief Procurement Officer 10/9/2023 2:15 PM CDT Date:	By: Ludrw Koman C44230CF47A24D5 Andrew Roman Title: Contract Administrator Date: 10/16/2023 9:32 AM CDT		
Approved:			
By: Chad Coaudte Chad Coauette Title: Executive Director/CEO			
10/16/2023 9:34 AM CDT			

RFP 082923 - Ag Tractors with Related Attachments, Accessories, and Supplies

Vendor Details

Company Name:

Deere & Company

2000 John Deere Run

Address:

Cary, NC 27513

Contact:

Andrew Roman

Email:

GovContractSupport@JohnDeere.com

Phone:

800-358-5010 2285

Fax:

309-749-2313

HST#:

362382580

Submission Details

Created On:

Thursday July 20, 2023 13:07:43

Submitted On:

Monday August 28, 2023 11:12:17

Submitted By:

Andrew Roman

Email:

GovContractSupport@JohnDeere.com

Transaction #:

e25e49d8-8681-4a9e-9491-3285fcdbdcc8

Submitter's IP Address:

Bid Number: RFP 082923

104.129.207.130

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	Deere & Company
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	Not Applicable
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	Ag & Turf Strategic Accounts Business Division (SABD)
4	Provide your CAGE code or Unique Entity Identifier (SAM):	CAGE Code: 0XWZ3 ** UEID Number: FNSWEDARMK53
5	Proposer Physical Address:	2000 John Deere Run, Cary, NC 27513
6	Proposer website address (or addresses):	www.deere.com *
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Andrew Roman - Contract Administrator 2000 John Deere Run, Cary, NC 27513 GovContractSupport@JohnDeere.com 800-358-5010 Ext. 2285
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Andrew Roman - Contract Administrator 2000 John Deere Run, Cary, NC 27513 GovContractSupport@JohnDeere.com 800-358-5010 Ext. 2285
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Jerry McWilliams - Strategic Account Manager 10789 South Ridgeview Road, Olathe, KS 66061 McWilliamsJerryD@JohnDeere.com 205-612-2556

Bid Number: RFP 082923 Vendor Name: Deere & Company

Table 2: Company Information and Financial Strength

Line Item	Question	Response*	
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	We Run For All. We innovate on behalf of humanity. It doesn't matter if you've never driven a tractor, mowed a lawn, or operated a dozer. With our role in helping produce food, fiber, fuel and infrastructure, we work for every single person on the planet. Deere & Company, founded in 1837 (collectively known as John Deere), began as a simple one-man blacksmith. Today is has grown into a corporation that does business around the world. The company is guided by the same core values established by its founder: integrity, quality, commitment and innovation. John Deere produces intelligent, connected machines and applications that are helping revolutionize the agriculture and construction industries. Our easy-to-use products and solutions deliver results our customers see in the field, on the job site, and in their pockets. Deere & Company at a glance: https://www.deere.com/assets/pdfs/common/our-company/deere-&-company-at-a-glance.pdf	
11	What are your company's expectations in the event of an award?	If awarded, John Deere will be able to offer a wide array of products that fall within the scope of the products requested in this RFP. John Deere will continue to grow its successful partnership and relationship with Sourcewell to provide its members the best option for acquiring our Ag Tractors with Related Attachments.	
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	Please see Deere & Company's 2022 Annual Report that has been uploaded as part of our proposal.	
13	What is your US market share for the solutions that you are proposing?	John Deere considers its market share data to be proprietary information. While we do not publicly release market share information, John Deere holds a top-level market share position across our entire Ag & Turf product portfolio in the US.	
14	What is your Canadian market share for the solutions that you are proposing?	John Deere considers its market share data to be proprietary information. While we do not publicly release market share information, John Deere holds a top-level market share position across our entire Ag & Turf product portfolio in the Canada.	
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No.	
16	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third	John Deere is a manufacturer (b). John Deere has a dedicated governmental sales department (SABD) based out of Cary, NC. All employees of this group are full time John Deere employees. We have 4 Strategic Account Managers responsible for state governmental sales in their respective geographies, dedicating 100% of their time to grow the John Deere governmental sales business. The account managers work with John Deere dealers to provide training and a greater understanding of the contracts and selling process. John Deere has a nationwide dealer network. The dealer network is independently owned and operated businesses. The John Deere dealers will deliver and service the products being offered in the RFP. Upon contract award, the John Deere dealers can become an authorized seller on our contract. The dealers would have to successfully complete a contract training program administered by our account managers. The dealers would agree to the contract's terms and conditions and sign a dealer agreement. We do retain the right to sell directly if the dealer does not complete training and accept the contract's terms and conditions.	
17	party? If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Deere & Company maintains all licenses and certifications necessary to conduct its business in the United States and Canada.	
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	There are no suspensions or debarments.	

Bid Number: RFP 082923 Vendor Name: Deere & Company

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response*	
19	Describe any relevant industry awards or recognition that your company has received in the past five years	2023 Sourcewell Legacy Award Winner Ranked #3 for Brand Reputation - Axios/Harris Poll 100 World's Most Ethical Companies - Ethisphere Institute America's Best Large Employers - Forbes 100 Most Influential Companies - Times World's Most Admired Companies - Fortune	
		2022 World's Most Ethical Companies - Ethisphere Institute 50 Most Community-Minded Companies - The Civic 50 Consumer Electronics Show (CES) Innovation Awards AE50 Awards for Innovation	
		2021 World's Most Ethical Companies - Ethisphere Institute Most Admired Companies - Fortune Most Influential Black Corporate Directors for 2021 - Savoy Social Responsibility Award - Fast Company	*
		2020 World's Most Ethical Companies - Ethisphere Institute Most Innovative Product Engineering Designs - AE50 Awards Best Global Brands - Interbrand Best CES Sustainability Award - GadgetMatch Best Place to Work - Glassdoor	
		2019 World's Most Ethical Companies - Ethisphere Institute 50 Sustainability & Climate Leader - Bloomberg Best Workplaces for Innovators - Fast Company Top Employer - Top Employers Institute Americas Most JUST Companies - JUST 100	
20	What percentage of your sales are to the governmental sector in the past three years	Due to proprietary information, we would prefer not to provide the sales volume history of government agencies. We can assure you that we are a partner who is fully aligned with governmental customer purchase requirements. With a dedicated governmental sales department that works solely with public agencies and our dealer network, we continue to increase our sales volume in this key segment.	*
21	What percentage of your sales are to the education sector in the past three years	Due to proprietary information, we would prefer not to provide the sales volume history of education agencies. We can assure you that we are a partner who is fully aligned with educational customer purchase requirements. With a dedicated governmental sales department that works solely with public agencies and our dealer network, we continue to increase our sales volume in this key segment.	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	John Deere currently holds over 110 government contracts consisting of federal, state, county and cooperative contracts. Sales volumes are not publicly shared on any of these contracts.	*
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	John Deere currently holds GSA, AFNAF and DLA contracts. Sales volumes are not publicly shared on any of these contracts.	*

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Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number*
County of Henrico Purchasing Division	Justin Herbaugh	804-501-5680 *
University of Georgia Procurement	Megan Sheridan	706-542-7083 *
Orange County Procurement	Carlos Corona	714-667-9694 *
State of Indiana - Sourcewell Participating Addendum	Stephanie Nelson	317-234-0963
State of Arkansas - Sourcewell Participating Addendum	Davis Pankey	501-683-6636

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work*	Size of Transactions*	Dollar Volume Past Three Years *
PA-Ag and Grounds Keeping Power Equipment Contract	Government	Pennsylvania - PA	Complete Price Page Contract for all John Deere product categories	Varies	Sales volume not publicly shared.
MI-Ag, Grounds and Roadside Equipment Contract	Government	Michigan - MI	Complete Price Page Contract for all John Deere product categories	Varies	Sales volume not publicly shared.
Coop- Buyboard Grounds Maintenance Contract	Government	Texas - TX	Complete Price Page Contract for all John Deere product categories	Varies	Sales volume not publicly shared.
OK-Agriculture, Trees & Brush Maintenance Equipment Contract	Government	Oklahoma - OK	John Deere Ag Tractors and Related Equipment	Varies	Sales volume not publicly shared.
OH-Ag Machinery, Mowers & Tractors Contract	Government	Ohio - OH	Complete Price Page Contract for all John Deere product categories	Varies	Sales volume not publicly shared.

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line	Question	Resnonse *	
Item			

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26	Sales force.	Our sales force would include both the John Deere Government Sales group and our independent dealer network.
and the second s		John Deere has a dedicated governmental sales department based in Cary NC that focuses 100% of their time on the sales and processing of agriculture and turf equipment purchases to governmental and other public agencies. We have a total of 5 Strategic Account Managers, one of which is dedicated strictly to federal sales. The 4 remaining account managers are responsible for state governmental sales in their respective geographies, dedicating 100% of their time to grow the John Deere governmental sales business. The account managers work with John Deere dealers to provide training and a greater understanding of the contracts and selling process.
Andrews to the state of the sta		The John Deere dealers can also become an authorized seller on our contract and would be able to accept Purchase Orders and Invoice Sourcewell members. The dealers would have to successfully complete a contract training program administered by our account managers. The dealers would agree to the contract's terms and conditions and sign a dealer agreement. The dealers would be responsible for delivering and supporting the equipment purchased. In relation to the new Sourcewell Ag Tractors contract, the account managers would
		promote the contract to state purchasing agents who either do not have their own purchasing contract or have product gaps in their contract.
27	Dealer network or other distribution methods.	John Deere has a nationwide independent dealer network offering best-in-class parts, service, and support. We know the government customer and make everything easy, from the initial purchase to service and support. Our dealer network, with over 1,700 locations nationwide, would be responsible for delivering and servicing the equipment sold to end users using this contract. John Deere dealers offer a combination of after-hours service (varies by dealer) and online support (online parts ordering system), which gives end-users the service needed to avoid costly downtime. The John Deere parts ordering system is available for all dealers and gives them access to over 800,000 unique parts which are ready to ship overnight, if needed. Most dealers also offer some form of mobile maintenance service, which provides on-site service. Dealer technicians are factory-trained on the service and support of the products offered in this RFP.
28	Service force.	John Deere has a nationwide independent dealer network offering best-in-class parts, service, and support. We know the government customer and make everything easy, from the initial purchase to service and support. Our dealer network, with over 1,700 locations nationwide, would be responsible for delivering and servicing the equipment sold to end users using this contract. John Deere dealers offer a combination of afterhours service (varies by dealer) and online support (online parts ordering system), which gives end-users the service needed to avoid costly downtime. The John Deere parts ordering system is available for all dealers and gives them access to over 800,000 unique parts which are ready to ship overnight, if needed. Most dealers also offer some form of mobile maintenance service, which provides on-site service. Dealer technicians are factory-trained on the service and support of the products offered in this RFP.
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	We will have two processes in which Sourcewell members can order products. 1. Dealer Direct - John Deere dealers who have completed training and certified by the Government Sales group would be an authorized seller on our contract. The dealer would be able to quote, accept purchase orders and invoice the Sourcewell member directly. The Government Sales group has a sales reporting process to capture the sale and report it to Sourcewell. 2. Deere Direct - Our dealer network has the ability to quote a Sourcewell member. John Deere would still be the vendor and the PO would still be made out to John Deere. The dealer would upload the quote and PO to the Government Sales Order Processing for audit. Once audited, we will send the dealer confirmation to deliver the equipment. John Deere will invoice the member upon delivery of the product. The Government Sales group has a sales reporting process to capture the sale and report it to Sourcewell.

30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	The support of the equipment takes place through the John Deere dealer network. While customer service varies within the dealer network, the consistent training that is offered by John Deere Company to dealer technicians and parts personnel helps provide each agency with a similar customer experience. Should there be a need for equipment service, it will be the Sourcewell member's responsibility to contact the delivering dealer for service. The member can also work with other dealers, if necessary, as warranty and service work can be performed by any authorized John Deere dealer. In the event of service issues that cannot be solved by the John Deere dealer, the dealer works with John Deere Company's dealer technical assistance center for elevated support.	*
		As far as the John Deere Government Sales Department, we have an entire department of approximately 25 people dedicated to government sales. This includes an Order Management Team, that within an average of 15 days of submission, audits and processes the PO to verify contract pricing and verify the items quoted are eligible for the contract. Contract Administrators in the department ensure contract compliance is maintained.	
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	John Deere will serve Sourcewell member entities in the United States. The nationwide John Deere dealer network is able to provide products and services throughout the United States. Equipment Delivery Time After Receipt of Order (ARO) is as follows: 1. Ag Tractors - 90 to 365 days after receipt of order. 2. Related Attachment and Accessories - 90 to 365 after receipt of order.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	John Deere will serve Sourcewell member entities in Canada. The Canadian John Deere dealer network is able to provide products and services throughout Canada.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	John Deere will serve the entire United States, including Alaska and Hawaii and Canada.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	John Deere will serve all Sourcewell member entity sectors.	.*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	John Deere has assigned dealer in Hawaii and Alaska. Factory to dealer freight and local delivery by the dealer will be quoted as a separate line item and paid by the Sourcewell member.	*

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your	John Deere currently uses several forms of marketing to target the governmental and public customer segment:
	marketing materials (if applicable) in the document upload section of your response.	We have created a website where we prominently advertise the cooperative contracts we currently hold.
	Tesponse.	2. Each year, the company produces a purchasing guide for government equipment. This purchasing guide, available in both print and electronic Flash Drive format, is used by the John Deere dealer network to promote the products.
		3. John Deere also prints detailed marketing brochures for the products being offered in this RFP. This literature is made available to dealers and includes features and benefits and equipment specifications.
		A sample of marketing materials have been uploaded for review and include: Government Municipal Lease Literature, Government Sales Folder Packet and Government Sport Turf Banner.
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	John Deere's public website, www.deere.com, provides detailed product information for the products being offered in this RFP. Customers are able to view information on product features, specifications, and accessories. Utilizing www.deere.com, Sourcewell members would be able to "build-their own" product. Customers choose the product category and subsequent product options to configure their desired piece of equipment. Manufacturer's Suggested Retail List Price is shown. The website will not show the Sourcewell contract discount, but if the Sourcewell member knows the discount on the particular product category, they will be able to determine their purchase price.
	·	Through our Marketing Communications group, John Deere is also active promoting our brand and customer relationships on; 1. Facebook - www.facebook.com/JohnDeereUSCA 2. Twitter - https://twitter.com/JohnDeere 3. YouTube - https://www.youtube.com/user/JohnDeere 4. Instagram - instagram.com/johndeere
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	Sourcewell, the John Deere Government Sales group and the dealer network will all play a critical role in promoting this new contract. Sourcewell's role will be to continue to promote the John Deere brand to Sourcewell members, so they understand cooperative purchasing and the benefits of becoming a member. John Deere Government sales role will be to promote the Sourcewell contract to the dealer network and properly train dealers on the sales process (quoting, ordering and delivery of products), ensure entities are Sourcewell members and assist nonmembers on how to become a member. The dealers' role will be to partner with the Sourcewell member to identify the correct product and solution based on the application and use of the equipment being purchased. Continued communication between all three areas is critical for success and sales growth with this new contract.
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	We currently use e-procurement systems in North Carolina and Virginia (eVA) because we are contractually required to do so. The system does provide the state a constant record of sales activity, however, administratively, e-procurement is not a seamless process for us. When it comes to John Deere equipment, there are thousands of equipment configurations. Because Deere's price pages are in pdf format, we cannot just simply upload the pricing into the e-procurement systems. We have to manually construct base machines by model and enter them individually. Doing it this way means the agency is not getting the complete picture of what we have available. For the most part, agencies still feel most comfortable with working directly with the dealer to ensure they're getting equipment that will best suit their needs.

Table 8: Value-Added Attributes

Line Item	Question	Response*	
	programs that you offer to Sourcewell participating entities.	Training on equipment operation and safety is provided through the local dealer at the time of delivery. The dealer will provide a walk-around of the equipment and explain operation and maintenance procedures. This training is free of charge and is part of the purchase. If the entity requires additional product, service or technical training, the dealer will provide at a cost agreed to between the dealer and the entity.	*

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41	Describe any technological advances, safety features, autonomous solutions, or other smart solutions that your proposed products or services offer.	From machine performance to field management to data analysis, John Deere is the industry leader in providing farmers the precision ag tools they need to monitor, manage, and maximize their farm operations. Precision Ag Technology will allow customers to: 1. Reduce input costs through better machine management and application accuracy. 2. Increase yields by improving every aspect of the product process. 3. Run smoother with less stress by automating repetitive tasks and enabling remote diagnostics.	*
		Recent technological advances that have been introduced include: 1. See & Spray Ultimate uses machine learning, robotics, cameras, and ultra-fast GPUs to target-spray weeds, reducing chemical use and improving crop health. 2. The Autonomous 8R tractor with tillage tool can see, think, and work on its own, freeing up time for farmers to complete other tasks simultaneously. 3. Equipment connected to the cloud, customers can manage complex operations and ensure the health of their equipment, all with real-time data.	
42	Describe any industry-specific quality management system certifications obtained by your organization.	John Deere is committed to maintaining compliance with ISO 9001. Our commitment to production systems enables us to drive solutions that create the most value for customers and increase sustainability.	*
43	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	John Deere continually evaluates and identifies these initiatives and can be found in our most recently published Sustainability Report. https://www.deere.com/en/our-company/sustainability/ John Deere green initiatives include:	
		By 2026 1. Ensure 100% of new Small Ag equipment is connectivity enabled. 2. Offer an electric option in each Turf and Compact Utility Tractor product family. 3. Deliver a fully autonomous, battery-powered electric ag tractor to the market. By 2030 1. Achieve 95% recyclable product content. 2. Ensure 65% of product content is sustainable material.	*
44	Identify any third-party issued eco- labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Sustainability is foundational to the John Deere strategy. We are committed to reducing the environmental impact on 90% of new products to include emissions reductions. Third-party initiatives and recognition include: 1. John Deere acquires Smart Apply, Inc. Technology that virtually eliminates chemical crop overspray. 2. John Deere received notification that its emissions reduction targets have been validated by Science Based Targets initiatives (SBTi). 3. John Deere acquires majority ownership in Kreisel Electric. A leading pioneer in the development of immersion-cooled battery technology.	*
45	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	John Deere continues to proactively engage small and diverse businesses to support the economic growth of communities. Benefits of a thriving Supplier Diversity Program include: 1. Generates economic opportunities for disadvantaged communities. 2. Promotes supply base competition and creates risk mitigation options. 3. Unlocks innovation and diversity of thought. John Deere Government Sales is increasingly setting aside opportunities for small business entities. John Deere Government Sales has partnered with two small business entities to address this gap. Bravo, Inc. and The Akana Group (Akana). Bravo, Inc. is a certified Service-Disabled Veteran Owned Small Business and Akana is an authorized Native American Small Business.	*
46	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	John Deere is the world's leading manufacturer of agricultural equipment. John Deere also has a strong presence in the construction and forestry industry. John Deere Financial is one of the largest equipment finance companies. John Deere also has the most advanced, well-trained national dealer network. All these attributes reinforce that John Deere is an organization that will provide quality products and its dealer network will partner and support the Sourcewell participating entities for the long term.	*

Vendor Name: Deere & Company

Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response*	
47	Do your warranties cover all products, parts, and labor?	All Ag Tractors are warranted for 24 months or 2000 hours, whichever comes first. All Related Attachments are warranted for 12 months.	
		Warranty service will be performed without charge to the purchaser for parts and/or labor. However, the purchaser will be responsible for any service call and/or transportation of Equipment to and from the Authorized Dealer's place of business.	*
		See attached Warranty Statement.	
48	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Equipment is warranted for the number of months or operating hours specified in the attached Warranty Statement.	*
49	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	No, technicians' travel time and mileage are not covered. The purchaser will be responsible for any service call and/or transportation of Equipment to and from the Authorized Dealer's place of business.	*
50	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	The John Deere dealer network is able to service equipment throughout the United States and Canada.	*
51	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Warranty issues for other manufacturers are handled by the original equipment manufacturers of that product.	*
52	What are your proposed exchange and return programs and policies?	John Deere exchanges and returns will not be permitted.	*
53	Describe any service contract options or preventative maintenance programs your organization offers for the items included in your proposal.	John Deere is not including service contract options with our proposal. Service contracts and extended warranty options are available for entities from the local John Deere dealer and can be quoted to them at the time of purchase.	*

Table 10: Payment Terms and Financing Options

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Line Item	Question	Response*	
54	Describe your payment terms and accepted payment methods.	John Deere's payment terms are Net 30.	*
55	Describe any leasing or financing options available for use by educational or governmental entities.	If the entities rules and guidelines allow, John Deere offers financing and leasing options through John Deere Financial. The John Deere Municipal Lease Purchase Plan is a special low-rate financing plan that is designed to provide flexibility of leasing while building equity toward ownership of the John Deere equipment.	*
56	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	John Deere dealers use a quoting system called JDQuote2 which allows them to access the Sourcewell contract held by John Deere and apply the correct discount for equipment on contract. John Deere dealers can also become an authorized seller on our contract and would be able to accept Purchase Orders and Invoice Sourcewell members. The dealers would agree to the contract's terms and conditions and sign a dealer agreement. Examples of a Quote and Dealer Agreement are attached.	*
57	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	No.	*

Vendor Name: Deere & Company

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response*	
58	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	John Deere is offering product-category discounts. See uploaded Price Schedule and Price Pages.pdf	*
59	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	The percentage discount range is 14% to 24% off Current MSRP.	*
60	Describe any quantity or volume discounts or rebate programs that you offer.	John Deere offers a Multiple Unit Discount (MUD) based on the following schedule: 3-4 units - 1% 5-6 units - 2% 7-8 units - 3%	
		9 units or more – 4% Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. Frontier Equipment is excluded from the Multiple Unit Discount.	*
61	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	John Deere will allow Sourced or Open Market items if requested by the Sourcewell member to complete the purchase of John Deere equipment awarded on the contract. Discounts will not be applied to these items. Pricing for these items will be negotiated between the customer and the dealer and will appear as a separate line item on the quote.	
62	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like predelivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	For deliveries to Alaska, Hawaii, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.	
63	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	For deliveries to Alaska, Hawaii, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member. The dealer may charge \$8.00 per loaded mile to deliver equipment from the dealership to the agency's location. The charge must appear on the quote and purchase order.	*
64	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.		
65	Describe any unique distribution and/or delivery methods or options offered in your proposal.	There are no unique methods offered in this RFP.	*

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Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	

Table 13: Audit and Administrative Fee

Line Item	Question	Response*
67	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	Dealers who desire to become an authorized seller of the Sourcewell contract must complete a sales training class to ensure they understand and promote the contract per the Terms and Conditions. The dealers also sign a Dealer Agreement stating they will abide by the contract Terms and Conditions. This process is conducted and facilitated by our Strategic Account Managers.
		Sourcewell members who purchase from John Deere will receive their equipment quote directly from the John Deere dealer. The dealer is able to create the quote by utilizing the contract information (discounts, contract guidelines, eligible equipment, etc.) that we have posted on our website as well as a quoting tool that we've made available to them. The member will submit their purchase order (PO) to the dealer. John Deere will be listed as the vendor on the PO and the dealer, who created the quote, will be the delivering dealer. The dealer will then upload the quote and the PO to Deere's online order management system. Our Order Management Team will then retrieve the quote and the PO and audit them based on the contract guidelines. If an issue is discovered with PO and/or quote, the Order Management Team will contact the dealer and work with the dealer and the member to get the issue resolved.
		The Sourcewell contract is assigned a Price Group or Bonus Code that is used capture each sale on a quarterly basis. A quarterly sales report is generated and audited by the Contract Administration group. After the audit and review is completed, the Contract Administration group submits the proper admin fee to Sourcewell.
68	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	Our Strategic Account Managers have sales goals and will monitor the use of the Sourcewell contract and the sales performance of the dealer groups in their assigned geographic region.
	·	Quarterly sales reports are reviewed to compare the Sourcewell contract sales growth quarter over quarter and year over year.
69	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	John Deere will pay Sourcewell a 1.0% admin fee on sales generated from this new contract. John Deere has been a strategic partner of Sourcewell for 14 years and we are honored to be awarded the Sourcewell Legacy Award in 2023. The Sourcewell contracts we hold are very popular and frequently used by our dealers. The utilization continues to grow and expand.

Bid Number: RFP 082923

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response*	
70	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	John Deere will offer its complete product offering for ag tractors, implements and related equipment. The products include: 1. Small, Mid and Large frame agricultural tractors and attachments 2. Material handling attachments (tractor loaders, flail mowers, scrapers, shredders, backhoes) 3. Rotary cutters 4. Combines 5. Cotton 6. Hay & Forage (balers, disk mowers, etc.) 7. Tillage (plows, harrows, etc.) 8. Planting & Seeding (planters, drills, air seeders) 9. Self-propelled sprayers 10. Ag Management Solutions 11. Frontier implements and attachments Our independent dealer network will provide aftermarket services upon request.	
71	If you are providing used equipment, please provide details regarding the proposed program, including sales tracking and reporting procedures.	Used Equipment will not be included in this RFP.	
72	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	List of subcategory products and services John Deere will offer within this RFP include: 1. Material handling attachments (tractor loaders, flail mowers, scrapers, shredders, backhoes) 2. Rotary cutters 3. Combines 4. Cotton 5. Hay & Forage (balers, disk mowers, etc.) 6. Tillage (plows, harrows, etc.) 7. Planting & Seeding (planters, drills, air seeders) 8. Self propelled sprayers 9. Ag Management Solutions 10. Frontier implements and attachments	

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Bid Number: RFP 082923

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	7
73	Offering including one or more Ag Tractor(s) with a published net PTO horsepower rating of at least 50.	r Yes r No	John Deere will offer new (unused) current products that meet and exceed RFP specs.	*
74	Combines, chaser grain carts, tillage equipment, sprayers, spreaders, planters, seeders, hay balers, rakes, pallet forks, and forage equipment.	r Yes	John Deere will offer new (unused) current products that meet and exceed RFP specs.	*
75	Used equipment, attachments, or accessories, to the extent that the offering of used equipment, attachments, accessories, is ancillary or complementary to an offering of new, current model equipment and products.	r Yes r No	No used equipment will be offered in this RFP. John Deere will only offer new current models, attachments and accessories for this RFP.	*
76	Related technology, to the extent that the offering of technology solutions is ancillary or complementary to an offering of Ag Tractor(s).	€ Yes ← No	Ag Mgmt. Systems are examples of this solution.	*

Vendor Name: Deere & Company

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

- 1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided,
- 2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
- 3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
- 4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - Pricing 2023 RFP # 082923 Price Schedule & Price Pages.pdf Friday August 25, 2023 16:12:10
 - Financial Strength and Stability 2022-John-Deere-Annual-Report.pdf Thursday August 10, 2023 09:08:48
 - Marketing Plan/Samples Marketing Literature Samples.pdf Wednesday August 16, 2023 11:03:54
 - WMBE/MBE/SBE or Related Certificates (optional)
 - Warranty Information Warranty Statement Ag & Turf.pdf Wednesday August 16, 2023 11:03:41
 - Standard Transaction Document Samples Sample Quote & Dealer Agreement.pdf Wednesday August 23, 2023 18:54:15
 - <u>Requested Exceptions</u> RFP_082923_Ag_Tractors_Contract_Template_Requested Exceptions.pdf Wednesday August 23, 2023 18:54:34
 - Upload Additional Document Supplement Info Product Liability.pdf Wednesday August 23, 2023 18:56:38

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

- 1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
- 2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
- 3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
- 4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
- 5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
- 6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
- 7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
- 8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
- 9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
- 10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
- 11. Proposer its employees, agents, and subcontractors are not:
 - Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control
 of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;
 - 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or
 - 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

Bid Number: RFP 082923 Vendor Name: Deere & Company

DocuSign Envelope ID: 9B3E672E-9B97-4D29-9B67-C690B2162AC0

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

ຕ Yes ເ∈ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

I have reviewed the below addendum and pages attachments (if applicable)

There have not been any addenda issued for this bid.

Bid Number: RFP 082923 Vendor Name: Deere & Company



Jackson County Missouri

Jackson County Courthouse 415 E.12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Request for Legislative Action

File #: 22098, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a contract for a lease of three Wide-Area Mowers, two Zero-Turn Mowers, a utility tractor, and brush cutter for use by the Parks + Rec Department to Van Wall Equipment of Lenexa, KS under the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC and Sourcewell Grounds Maintenance Contract No. 112624-DAC, existing competitively bid government contracts, at an actual cost to the County in the amount of \$115,585.00.

RESOLUTION NO. 22098, November 3, 2025

INTRODUCED BY Megan L. Smith, County Legislator

WHEREAS, the Parks + Rec Department currently has a need for three Wide-Area Mowers, two Zero-Turn Mowers, a 5105M Utility Tractor, and a Landpride Brush Cutter for fleet replacement; and,

WHEREAS, pursuant to section 1030.4 of the Jackson County Code, the Director of Parks + Rec and the Director of Finance and Purchasing recommend the award of a contract for the lease of three Wide-Area Mowers, two Zero-Turn Mowers, a 5105M Utility Tractor, and a Landpride Brush Cutter for use by the Parks + Rec Department to Van Wall Equipment of Lenexa, KS, under the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC and Sourcewell Grounds Maintenance Contract No. 112624-DAC an existing competitively bid government contract, at an actual cost to the County in the amount of \$115,585.00; and,

File #: 22098, Version: 0

WHEREAS, an award under the Sourcewell contracts is recommended due to the significant

discounts offered to larger entities; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that the award be made

under the existing competitively bid government contract as recommended by the Director of Parks +

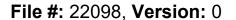
Rec and Director of Finance and Purchasing and that the Directors be and hereby are authorized to

execute any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is

authorized to make all payments, including final payment on the contract.

File #: 22098, Version: 0
Effective Date: This resolution shall be effective immediately upon its passage by a majority of the Legislature.
APPROVED AS TO FORM:
County Counselor
Certificate of Passage
I hereby certify that the attached resolution, Resolution No. 22098 of November 3, 2025, was
duly passed on, 2025 by the Jackson County Legislature. The votes thereon were as follows:
N.
Yeas Nays
Abstaining Absent
Date Mary Jo Spino, Clerk of Legislature



There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER: 003 1010 58202

ACCOUNT TITLE: Park Fund

Parks - Fleet Replacement

Lease/Purchase Equipment

NOT TO EXCEED: \$115,585.00

File #: 22098, Version: 0		
Date	County Administration	

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a contract for a lease of three Wide-Area Mowers, two Zero-Turn Mowers, a utility tractor, and brush cutter for use by the Parks + Rec Department to Van Wall Equipment of Lenexa, KS under the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC and Sourcewell Grounds Maintenance Contract No. 112624-DAC, existing competitively bid government contracts, at an actual cost to the County in the amount of \$115,585.00.

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WHEREAS, an award under the Sourcewell contracts is recommended due to the significant discounts offered to larger entities; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that the award be made under the existing competitively bid government contract as recommended by the Director of Parks + Rec and Director of Finance and Purchasing and that the Directors be and hereby are authorized to execute any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments, including final payment on the contract.

majority of the Legislature.	
APPROVED AS TO FORM:	
Bryan Covinsky Bryan Covinsky (Oct 30, 2025 13:43:58 CDT)	
County Counselor	
Certificate of Passage	
	esolution, Resolution No. 22098 of November 3,, 2025 by the Jackson County ollows:
Yeas	Nays
Abstaining	Absent
Date	Mary Jo Spino, Clerk of Legislature

Effective Date: This resolution shall be effective immediately upon its passage by a

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER: 003 1010 58202

ACCOUNT TITLE: Park Fund

Parks – Fleet Replacement Lease/Purchase Equipment

NOT TO EXCEED: \$115,585.00

10/30/2025	Thurt Gaza
	Theresa A. Garza Oct 30, 2025 13:01:33 CDT)

Date County Administration

Fiscal Note:

This expenditure was included in the Annual Budget.

	P	C# SCON-10001491	_		
Date:	October 24, 2025		RES#	22	2098
Date.	October 24, 2020		eRLA ID #:		25-281
003	Park Fund	_			
	Cost Center	Spend Category	Program/Grant/Project	Not	to Exceed
1010	Parks - Fleet Replacement	58202 Lease/Purchase Equipment		\$	115,585
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		_			
	PROVED vid Moyer at 12:31 pm, Oct 24, 2025		 -	\$	115,585

Page 1 of 1

Budget Office



Thank You for Choosing First Citizens Bank for your Financing Needs

Instructions for Completion of Your Documents First Citizens Bank Application: #BC-00040770

REVIEW YOUR AGREEMENT	 Please review your Agreement and the accompanying documents carefully. Review and electronically sign. As long as a copy of the signed and dated Lease or Loan Agreement Package is returned via DocuSign or manually signed and e-mailed to golfandturfef@firstcitizens.com there is no need to mail the original Agreement package to us. An authorized corporate officer, member or general partner must sign the Agreement. See Authorized Signer's List for appropriate titles. Please include your 9-digit Federal Tax ID # in the space provided on the Agreement. Contact your Financial Representative if you have questions or if any portion of this package is not clear or legible. 	
PERSONAL GUARANTY (IF APPLICABLE)	If a personal guaranty is required, please provide a clear copy of the guarantor(s) driver's license and have them properly sign and date the enclosed Personal Guaranty document	
ELECTRONIC DEBIT AGREEMENT	For your billing convenience, you may elect to have your payments automatically debited from your business checking account. If you would like to take advantage of this payment option, please complete, sign and return the attached Electronic Debit Authorization Form. *Please note: Automatic debits may be required as a condition of your application approval.	
DOCUMENTATION & TITLE PROCESSING FEES Documentation Fee \$50.00 Titling Fee This fee will be billed on your first invoice or drafted in your first payment with First Citizens Bank unless oth specifically indicated in your Lease Agreement.		
ADVANCE PAYMENT FEES (IF APPLICABLE)	Advance Payment Fee: \$0.00 Payments can be made by check payable to First-Citizens Bank & Trust Company or you may elect to have this payment debited from your bank account by completing the Electronic Debit Form. We do not accept money orders, cashier's checks or cash. Remit to: First-Citizens Bank & Trust Company 10201 Centurion Pkwy N, Ste. 100 Jacksonville, FL 32256 Attn: Industrial Originations Team	
SALES TAX EXEMPTION	If you are a tax-exempt entity, please email us a valid sales tax exemption certificate to golfandturfef@firstcitizens.com and reference your application number in the subject line. Please ensure the following information is provided: • Lessor's legal name which must match the name on the Agreement Description of the equipment being leased or financed • Your business type	

WE APPRECIATE YOUR BUSINESS!

Once your documents have been signed, please scan and send them via email to: golfandturfef@firstcitizens.com. If you have any questions, please feel free to contact a First Citizens Bank Financial Solutions Specialist at 877-496-4374.

Basis for claiming exemption

Your Registration Number / Federal Identification Number (FEIN) Select "Single Purchase" or "Blanket Purchase" on form Certificate must be valid (not expired)

Certificate must be signed and dates on or before the commencement date of your Agreement

AUTHORIZED SIGNER'S TITLES

CORPORATION

- President
- Vice President
- Treasurer
- Controller
- Chief _____ Officer:
 - Executive, Financial, Operating, Information, Accounting, Administrative, Analytics, Brand, Channel, Commercial, Compliance, Communications, Data, Detail, Information, Information Security, Legal, Marketing, Networking, Procurement, Risk, Strategy, Technical, Human Resources
- Director of Finance
- Director of Information Technology
- Administrator (Hospitals and Nursing Homes only)
- Information Technology Manager (Up to \$50,000)
- Director of Purchasing OR Purchasing Manager (Up to \$50,000)
- General Manager (Up to \$50,000)
- Operations Manager (Up to \$50,000)
- Branch Manager (Up to \$50,000)
- Facilities Manager (Up to \$50,000)
- Officer Manager (Up to \$25,000..Acceptable to non-publicly held corporations, professional associations and professional corporations only)

NON-PROFIT

- Refer to CORPORATION
- Executive Director
- Administrator (Up to \$50,000)

PROFESSIONAL CORPORATION/PROFESSIONAL ASSOCIATION

Refer to CORPORATION

LIMITED LIABILITY CORPORATION/COMPANY

- Member
- Managing Member
- Manager
- First five titled persons named under CORPORATION

GENERAL PARTNERSHIP

 General Partner (may be a legal entity, if so follow those rules as well)

LIMITED PARTNERSHIP

 General Partner (may be a legal entity, if so follow those rules as well)

LIMITED LIABILITY PARTNERSHIP

 General Partner (may be a legal entity, if so follow those rules as well)

SOLE PROPRIETORSHIP

Owner

CHURCH

- Refer to NON-PROFIT, however, only first five titled persons under CORPORATION
- Pastor

SCHOOL DISTRICTS

 Need school board approval for lease, person authorized on board approval must sign the lease

UNIVERSITIES / COLLEGES

Private

- Refer to "CORPORATION" (non-profit institutions)
- Chancellor / Vice Chancellor
- Provost / Vice Provost / Associate Provost
- Director/Administrator of Financial Services
- Director/Administrator of Purchasing/Procurement

Public

- May need PO especially if ordered off a BPA / BOA
- Copy of authorization signed by board or RFP award
- Chancellor / Vice Chancellor
- Provost / Vice Provost / Associate Provost
- Director/Administrator of Financial Services
- Director/Administrator of Purchasing/Procurement

PUBLIC SECTOR

- Need certificate of authority / resolution authorizing transaction
- Fully executed and funded PO will substitute
- Awarded RFP
- Contracting Officer
- Purchasing / Procurement Director or similar title ok for transactions under \$100,000

Equipment Schedule #BC-00040770 to Master Lease Agreement #535829



This Equipment Schedule #BC-00040770 (the "Schedule") contains the terms of your agreement with us.

Please read it carefully and ask us any questions you may have. The words **you, your** and **lessee** mean you, our customer. The words **we, us, our** and the **lessor**, mean First-Citizens Bank & Trust Company.

Equipment Description - See attached Exhibits

End of Lease Purchase	Option le box is checked, the Fair Market Value Purchase	Lessee Jackson County	
Option will apply.	ie box is checked, the rail Market value Fulchase	Lessee Legal Name	
Fair Market Value	X \$1.00 Purchase Option	Jackson County Parks & Rec	
Other	·	Lessee "Doing Business As" Name 415 E 12th Street	
		Billing Street Address	
erm and Lease		KANSAS CITY, Missouri 64106 Billing City, State, Zip	
	riable Payment Schedule (plus taxes, if	Kay Norris, 8165034824	
pplicable)	habie i dyment denedale (plas taxes, ii	Billing Contact Name & Phone No. 6062877783	
erm (Months) 36		Lessee Phone Number (if different from abor	ve)
Payment Frequency Monthly-S	ee Variable Payment Schedule	3314 Rennau Drive LEES SUMMIT MO 640	
ease Payments are due in Arre		Equipment Address	
The following additional payment One-time Documentation Fee \$5	s are due on the date you sign this agreement: 0.00 Payable with first invoice	TERMS AND CONDITIONS:	
Advanced Payment \$0	.00 due at Lease signing (plus taxes, if applicable)	BY SIGNING THE MASTER LEASE A	AND THIS SCHEDULE:
f more than one Lease Payment will be applied at the end of the in	is required in advance, the additional amount	of the master lease and this schedule you cannot terminate or cancel, and make all payments under this schedu	ead and understand the terms and conditions ; (ii) You agree that this is a net lease, which that you have an unconditional obligation le, and you cannot withhold, set off or reduce ou will use the Equipment covered under this
customer/clients/patients, that is store Equipment. You specifically agree that our agents, or removed by a supplier destroy, delete and remove all such int contained within or on the Equipment, to information is not possible. You have all data and information stored in or or	data belonging to your organization, or your d, recorded, or in any way contained within or on the before the Equipment is shipped to or retrieved by us or you will, at your sole cost and expense, permanently ormation and data that is stored, recorded or in any way o the extent that further recovery of any of such data and the sole responsibility to so destroy, delete, and remove the Equipment. We have absolutely no liability for any stroy, delete, and remove. All hard drives and other data originally installed after data removal.	balance of that existing lease schedu you; and (v) You agree that by provid wireless device, you are expressly co- our affiliates and agents (for non-mark not limited to, prerecorded and artifici- from automated telephone dialing sy	the new Lease Payment may include the ule and result in a greater aggregate cost to ling a telephone number to a cellular or other onsenting to receive communications from us keting purposes) at that number, including bur ial voice messages, text messages, and calls stems; these calls may incur fees from you applies to each such telephone number you
ACCOUNT: To help the governmen activities, Federal law requires all information that identifies each perswhen you open an account, we waddress, and other information that water inform	OUT PROCEDURES FOR OPENING A NEW t fight the funding of terrorism and money laundering financial institutions to obtain, verify, and record on who opens an account. What this means for you: ill ask for (i) if you are a legal entity, your name, ill allow us to identify you; (ii) if you are an individual, th. We may also ask to see your driver's license or	specified above and any extension of also agree to pay the Documentation Payment(s) when you sign this Schect terms and conditions of the Master Lease") and by the terms and condition addendum to this Schedule. This Sci	pment identified above for the schedule term or renewal thereof (collectively, "Term"). You had been seen that the schedule shall be governed by the Lease Agreement identified above ("Master or any exhibit or hedule shall constitute an independent Lease or any other Schedule. Capitalized not otherwise defined herein shall have the
LESSOR: First-Citiz	ens Bank & Trust Company	meaning given them in the Master Lea	
		This Calcadula is an annual and a suith and	an Oakadulaa uurdan Maakan Laasa
	nturion Parkway N. #100	X No	er Schedules under the Master LeaseYes
Jacksonvi	lle, FL 32256		are checked, it will be assumed that this Schedule is
Authorized Signature	Date Signed		
		Lessee Signature	
Printed Name			X
		X	^
Drint Title		Authorized Signature	Date Signed
Print Title		-	<u> </u>
		X	
		Print Signer's Name	
		<u> X</u>	
		Signer's Title	

X 446000524 Federal Tax ID Number



Equipment Schedule # BC-00040770 to Master Lease Agreement # 535829

EXHIBIT – 1 Equipment Listing

New / Used	Equipment Description	Serial Number	Annual Hours Not to Exceed	Starting Hours
New	2025 DEERE 5105M Utility Tractor	TBD	N/A	N/A
New	2025 Landpride RC5715	TBD	N/A	N/A

First-Citizens Bank & Trust Company	Jackson County
Ву:	Ву:
Printed Name:	Printed Name:
Title:	Title:
Date:	Date:



To facilitate the proper billing and crediting of your account, please complete this form and return it with the signed documents. Thank you.

BILLING INFORMATION REQUEST		
Agreement Number:	BC-00040770	
Customer Legal Name:	Jackson County	
Billing Address:	Street Address	
	City State ZIP	
Purchase Order # (if applicable)		
Attention: Individual who will process payments	First Name MI Last Name	
Contact Email Address:		
Telephone Number: Individual who will process payments	(Area Code)	
Equipment Location(s): 1.		
If different from Billing Address	Street Address	
2.	City, State, ZIP	
	Street Address	
	City, State, ZIP	
Are you sales/rental Yes – Tax exemption certificate attached		
tax exempt?	No	
_		
INVOICE PREFERENCE - PL	LEASE SELECT ONE OPTION	
Please select your Invoicing Prefibilling address provided.	erence below. If no selection is made, you will receive your invoice via standard U.S. Mail to the	
Please sign me up for Electronic Invoicing - I would like to receive my invoice electronically at the email address provided above.		
Please send my invoice via standard mail - I would like to receive my invoice via U.S. Mail to the billing address provided above.		
If you would like your payments automatically debited from your bank account each billing period, please complete and return the separate Electronic Debit Form included in this document package. You will still receive an invoice containing the billing detail (either via email or standard mail, dependent upon your selected preference).		
Special Instructions		
Customer Signature	Date Type/Print Name Title	



ELECTRONIC DEBIT AGREEMENT/AUTHORIZATION

The undersigned ("Customer"), directly or by its authorized representative, authorizes First-Citizens Bank & Trust Company, its agents and assigns (collectively, "Creditor"), to initiate debit entries and to initiate, if necessary, adjustments for any debit entries to Customer's account, as identified below (the "Account"), relating to Customer's obligations under the Lease Agreement, #BC-00040770 signed by (the "Agreement") and hereunder. Customer acknowledges that this authorizes debits for lease payments, applicable taxes (and any increases therein), late charges, and, in the event of default, the full amount due under the Agreement. Customer agrees that Customer shall execute and deliver to or for the benefit of Creditor all such other authorizations as may be reasonably requested to affect the intent of this instrument. This authorization is to remain in full force and effect until Creditor have received written notice from Customer of the termination hereof in such time and in such manner as to afford Creditor a reasonable opportunity to act thereon. Should funds not be available to Creditor from the Account when a payment is due under the Agreement, Customer agrees to pay Creditor any late charges payable under the Agreement. Customer, furthermore, agrees to provide Creditor thirty (30) days' written notice of Customer's intention to close the Account and debiting authorization, on terms substantially the same as provided herein, on a replacement account. Customer agrees to reimburse Creditor for all fees, charges and penalties Creditor may incur as the result of Customer's bank rejecting any automated clearing house (ACH) debits or credits due to insufficient funds or as the result of the bank account Customer provided to Creditor in the Electronic Payment Authorization (or otherwise) (the "Authorized Account") not being properly configured for ACH transactions. If Customer is ever in Default, Creditor, with or without notice to Customer, may initiate, and Customer hereby authorize Creditor to initiate, ACH debit entries at any time to the Authorized Account for all past due amounts (inclusive of any late payment charges and other amounts Customer is obligated to pay Creditor under the Agreement). Customer acknowledges that the operating rules of the National Automated Clearing House Association (NACHA) govern automated clearing house (ACH) transactions involving such account. Customer certifies to Creditor and agrees that: (i) such account is a business or commercial bank account that is enabled for ACH transactions and is not "consumer bank account" (as defined below), and (ii) Customer will not transact business with Creditor, including receiving payments from Creditor or making payments to Creditor, through a consumer bank account. A "consumer bank account" is a deposit account established primarily for personal, family, or household purposes. A breach of the foregoing certification and agreement shall be Default under the Agreement. Customer also authorizes Creditor to debit Customer's account for any Advance Payments due under the Agreement, upon receipt of this Electronic Debit Agreement/Authorization. **Jackson County** Customer Name Signature of Authorized Representative Printed Name of Representative Contact E-Mail Address ACCOUNT INFORMATION **

City, State, ZIP Code

Account Number

Account Name

Transit/Routing Number

Bank Name/Branch

^{**}Please provide your bank with our Company ID #1870654126



PAYMENT SCHEDULE ADDENDUM TO MASTER LEASE AGREEMENT SCHEDULE # BC-00040770

This Addendum forms and is made a part of that certain Lease Agreement ("Agreement") between First-Citizens Bank & Trust Company and Jackson County ("Customer") identified above. Capitalized terms used herein but not defined herein will have the same meaning given to them in the Agreement. Both parties agree that the Agreement is amended as follows:

1.	The Variable Payment section on the front page of the Agreement is deleted and replaced as
	follows:

1 @ \$39,658.88 11 @ \$0.00 1 @ \$39,658.88 11 @ \$0.00 1 @ \$39,658.88 11 @ \$0.00

All other terms and conditions of the Agreement shall remain unchanged and in full force and effect. All handwritten, typed or "red-lined" additions and/or deletions on the Agreement are null and void and of no force or effect. The changes contained in this Addendum shall apply to only the Agreement to which it is incorporated and is not a precedent for future lease transactions.

IN WITNESS WHEREOF, the parties hereto have executed this Addendum to Lease Agreement as of the date shown below.

First-Citizens Bank & Trust Company	Jackson County
By:	By:
Printed Name:	Printed Name:
Title:	Title:
Date:	Date:



CERTIFICATE OF APPROPRIATIONS

(Master Lease Schedule)

l, do h	ereby certify that I am the duly elected or appointed and
acting of _	Jackson County ("Customer"); that I have custody of the
financial records and budget information of suc	ch entity; that monies for all payments to be made under
that certain Master Lease Schedule, Number _	BC-00040770, between Customer and First-
Citizens Bank & Trust Company ("Agreeme	nt"), for the fiscal year ending, 20, are
available from unexhausted and unencumbere	d appropriations and/or funds within Customer's budget
for such fiscal year; and that appropriations a	and/or funds have been designated for the payment of
those installment payments that may come due	under the Agreement in such fiscal year.
IN WITNESS WHEREOF, I have duly ex	xecuted this Certificate of Appropriations this
day of	, 20
	 Signature
	Signature
	Print Name & Title
	certifies that the signature set forth above is the lentified above and that such individual holds the
title set forth above.	and that each marviada moide the
	Signature
	D: (N 0 Till
	Print Name & Title

100 Internal



CERTIFICATION OF ESSENTIAL USE RE: Master Lease Agreement Schedule #BC-00040770, dated ______, 2025 (hereinafter the "Agreement") by and between First-Citizens Bank & Trust Company and Jackson County ("Customer") Ladies and Gentlemen: This letter confirms and affirms that the Equipment described in the Agreement identified above is/are essential to the function of the undersigned or to the service we provide to our citizens. Further, we have an immediate need for, and expect to make immediate use of, substantially all such Equipment, which need is not temporary or expected to diminish in the foreseeable future. Such Equipment will be used by us only for the purpose of performing one or more of our governmental or proprietary functions consistent with the permissible scope of our authority. Specifically, such Equipment was selected by us to be used as follows (please include any specific department that may be its primary user): Is the Equipment additional or new technology to the department, or does it constitute a continuation of your existing technology? Our source of funds for payments due under the Agreement for the current fiscal year is ______ We expect and anticipate adequate funds to be available for all future payments due after the current fiscal year for the following reasons: **CUSTOMER: Jackson County** (Authorized Signature)

(Name and Title - printed or typed)

Date:



NON APPROPRIATION RIDER

This Non-Appropriation Rider to the Master Lease Agreement Schedule	No. BC-00040770 dated _	, <u>2025</u>
(Individually and collectively, the "Agreement"), is by and between	First-Citizens Bank & Trust (Company ("FCB") and
Jackson County ("Customer"). Capitalized terms used herein w	ithout definition shall be defin	ned as provided in the
Agreement.		

Notwithstanding anything contained in the Agreement to the contrary,

- 1. Customer presently intends to continue the Agreement for its entire term and to pay all payments relating thereto and shall do all things lawfully within its power to obtain and maintain funds from which the payments owing thereunder may be made. To the extent permitted by law, the person or entity in charge of preparing Customer's budget will include in the budget request for each fiscal year during the term of the Agreement the payments to become due in such fiscal year, and will use all reasonable and lawful means available to secure the appropriation of money for such fiscal year sufficient to pay all payments coming due therein. The parties acknowledge that appropriation for payments is a governmental function which Customer cannot contractually commit itself in advance to perform and the Agreement does not constitute such a commitment. However, Customer reasonably believes that moneys in an amount sufficient to make all payments can and will lawfully be appropriated and made available to permit Customer's continued use of the Equipment in the performance of its essential functions during the term of the Agreement.
- 2. If Customer's governing body fails to appropriate sufficient moneys in any fiscal year for payments due under the Agreement and if other funds are not available for such payments, then a "Non-Appropriation" shall be deemed to have occurred. If a Non-Appropriation occurs, then: (i) Customer shall give FCB immediate notice of such Non-Appropriation and provide written evidence of such failure by Customer's governing body at least sixty (60) days prior to the end of the then current fiscal year or if Non-Appropriation has not occurred by that date, immediately upon such Non-Appropriation; (ii) no later than the last day of the fiscal year for which appropriations were made for the payments due under the Agreement (the "Return Date"), Customer shall return to FCB all, but not less than all, of the Equipment covered by the Agreement, at Customer's sole expense, in accordance with the terms hereof; and (iii) the Agreement shall terminate on the Return Date without penalty or expense to Customer and Customer shall not be obligated to pay the payments beyond such fiscal year, provided, that Customer shall pay all payments due under the Agreement for which moneys shall have been appropriated or are otherwise available, provided further, that Customer shall pay month-to-month rent at the rate set forth in the Agreement for each month or part thereof that Customer fails to return the Equipment as required herein.
- 3. The Agreement shall be deemed executory only to the extent of monies appropriated and available for the purpose of the Agreement, and no liability on account thereof shall be incurred by the Customer beyond the amount of such monies. The Agreement is not a general obligation of the Customer. Neither the full faith and credit nor the taxing power of the Customer are pledged to the payment of any amount due or to become due under the Agreement. It is understood that neither the Agreement nor any representation by any public employee or officer creates any legal or moral obligation to appropriate or make monies available for the purpose of the Agreement.
- 4. The Customer and FCB agree that by the execution thereof, if the Agreement is a Rental Agreement, Cost Per Image Rental Agreement or a Fair Market Value Lease Agreement, the Customer acquires no ownership interest in the Equipment whether vested or contingent. The Customer's interest in the Equipment is limited to that of a Lessee and the Lessor retains all rights as the owner therein. Any provisions indicating to the contrary in this Rider are for precautionary purposes only.

IN WITNESS WHEREOF, each of the parties hereto has caused this Rider to be executed as of the day of 20 <u>25</u> .		
First-Citizens Bank & Trust Company (FCB)	<u>Jackson County</u> (Customer)	
Ву	Ву	
Name/Title	Name/Title	