

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

AN ORDINANCE appropriating \$213,735.00 from the fund balance of the 2010 General Fund and authorizing the County Executive to award a contract for the furnishing of a closed circuit television system upgrade for use by the Department of Corrections to Sound Products of Lenexa, KS, under the terms and conditions of Request for Proposals No. 40-10, at a cost to the County not to exceed \$213,734.33.

ORDINANCE #4272, November 22, 2010

INTRODUCED BY James D. Tindall, County Legislator

WHEREAS, the Department of Corrections has the need to upgrade its existing closed circuit television (CCTV) security system that will enhance and integrate with its current system, which is 25 years old; and,

WHEREAS, the Director of Finance and Purchasing has solicited bids on Request for Proposal No. 40-10 for the furnishing of this upgrade; and,

WHEREAS, a total of fifty-four (54) notifications were distributed and five (5) responses were received, one of which was rejected as unresponsive, with the remaining four (4) responses thereon as follows:

<u>VENDOR</u>	<u>FINAL SCORE</u>	<u>BASE PRICING</u>
Sound Products Lenexa, KS	98	\$188,280.18
Security Equipment Kansas City, KS	94	\$111,729.00

Shaw Electric Kansas City (Jackson), MO	94	\$248,096.00
ACS Lenexa, KS	90	\$336,775.00

WHEREAS, the Director of Finance and Purchasing recommends the award of the contract to Sound Products, Lenexa, KS, under the terms and conditions of Request for Proposal No. 40-10, for the reason that, while not the lowest bidder, it has submitted the lowest and best bid as set forth in the attached recapitulation and analysis; and,

WHEREAS, the total cost of \$213,734.33 for the CCTV security system includes the base price of \$188,280.18, plus Cathode ray tube (CRT) replacements at a cost of \$6,023.76, and an additional 10 percent contingency amounting to \$19,430.39 for unforeseen problems; and,

WHEREAS, an appropriation is necessary to cover the cost of this upgrade; and,

WHEREAS, the County Executive recommends said appropriation; now therefore,

BE IT ORDAINED by the County Legislature of Jackson County, Missouri, that the following appropriation from the fund balance of 2010 General Fund be and hereby is made:

<u>DEPARTMENT/DIVISION</u>	<u>CHARACTER/DESCRIPTION</u>	<u>FROM</u>	<u>TO</u>
2010 General Fund Corrections			
001-2810	Undesignated Fund Balance	\$213,734	
001-2701	58020 - Buildings & Improvements		\$213,734

BE IT FURTHER ORDAINED that the contract is awarded as recommended by the Director of Finance and Purchasing and that the Director be and hereby is authorized to execute all documents necessary to the award of the contract; and

BE IT FURTHER ORDAINED that the Director of Finance and Purchasing be and hereby is authorized to approve changes to the contract in total amount not to exceed 10% of the base bid; and

BE IT FURTHER ORDAINED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on the contract.

Effective Date: This ordinance shall be effective immediately upon its signature by the County Executive.

APPROVED AS TO FORM:

Jim P. Hall
Chief Deputy County Counselor

MWG Syden
Acting County Counselor

I hereby certify that the attached Ordinance, Ordinance #4272 introduced on November 22, 2010, was duly passed on November 29, 2010 by the Jackson County Legislature. The votes thereon were as follows:

Yeas 7

Nays 0

Abstaining 0

Absent 2

This Ordinance is hereby transmitted to the County Executive for his signature.

11.29.10
Date

Mary Jo Spino
Mary Jo Spino, Clerk of Legislature

I hereby approve the attached Ordinance #4272.

11/29/2010
Date

Michael D. Sanders
Michael D. Sanders, County Executive

Funds sufficient for this appropriation is available from the source indicated below.

ACCOUNT NUMBER: 001 2810
ACCOUNT TITLE: General Fund
Undesignated Fund Balance
NOT TO EXCEED: \$213,734.33

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

November 18, 2010
Date

[Signature]
Director of Finance and Purchasing

REQUEST FOR LEGISLATIVE ACTION

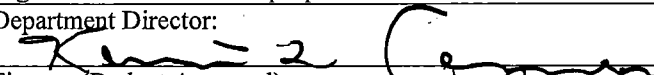

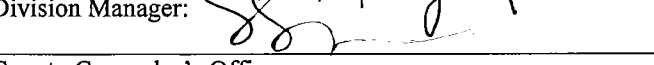
Completed by County Counselor's Office:

~~Res~~ Ord No.: 4272

Sponsor(s): James D. Tindall

Date: November 22, 2010

<p>SUBJECT</p>	<p>Action Requested <input type="checkbox"/> Resolution <input checked="" type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Appropriating \$213,734.33 from the Undesignated Fund Balance and authorizing the Award of a Contract for the CCTV System Upgrade at the Department of Corrections to Sound Products of Lenexa, KS under the Terms and Conditions of Request for Proposal No. 40-10.</u></p>															
<p>BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$213,734.33</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$213,734.33</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> </tr> <tr> <td>Source of funding (name of fund) and account code number: 001-2810 General Fund, Undesignated Fund Balance</td> <td>\$213,734.33</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Estimated Use: \$</p> <p>The \$213,734.33 includes the base price of \$188,280.18 plus the alternate quote for CRT replacements @ \$6,023.76 which equals \$194,303.94 and a 10% contingency for any unforeseen problems (\$19,430.39) for a grand total of \$213,734.33.</p> <p>Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable):</p>	Amount authorized by this legislation this fiscal year:	\$213,734.33	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$213,734.33	Amount budgeted for this item * (including transfers):		Source of funding (name of fund) and account code number: 001-2810 General Fund, Undesignated Fund Balance	\$213,734.33					
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<p>PRIOR LEGISLATION</p>	<p>Prior ordinances and (date): N/A Prior resolutions and (date): N/A</p>															
<p>CONTACT INFORMATION</p>	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>															
<p>REQUEST SUMMARY</p>	<p>The Department of Corrections needs to update their existing CCTV Security System which is 25 years old. The current system has 167 cameras that view the perimeter of the facility, the entrances and exits of the facility and as well as the entrances and exits of each of the facility's 50 plus inmate housing units. This upgrade would allow the cameras to capture the interiors of the inmate housing units, the support service areas where inmate workers are frequently assigned and increase the recording capability of the system. The new system will enhance and integrate with the existing system.</p> <p>A total of 54 notifications were distributed and five responses were received; one of which was Rejected for failure to comply with the Terms and Conditions of the Request for Proposal. The other four were evaluated as follows:</p> <table border="1"> <thead> <tr> <th></th> <th>Final Scores</th> <th>Base Pricing</th> </tr> </thead> <tbody> <tr> <td>Sound Products, Lenexa, KS *</td> <td>98</td> <td>\$188,280.18</td> </tr> <tr> <td>Security Equipment, Kansas City, KS</td> <td>94</td> <td>\$111,729.00</td> </tr> <tr> <td>Shaw Electric, Kansas City, MO</td> <td>94</td> <td>\$248,096.00</td> </tr> <tr> <td>ACS, Lenexa, KS</td> <td>90</td> <td>\$336,775.00</td> </tr> </tbody> </table>		Final Scores	Base Pricing	Sound Products, Lenexa, KS *	98	\$188,280.18	Security Equipment, Kansas City, KS	94	\$111,729.00	Shaw Electric, Kansas City, MO	94	\$248,096.00	ACS, Lenexa, KS	90	\$336,775.00
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	<p>Pursuant to Section 1054.6 of the Jackson County Code, 1984, the Director of Finance and Purchasing recommends the award of a Contract for the CCTV System Upgrade at the Department of Corrections to Sound Products of Lenexa, KS under the Terms and Conditions of Request for Proposal No. 40-10 as the best proposal received. Sound Products was the second lowest proposal received; the lowest proposal offered equipment that was of a much lesser quality than the equipment specified.</p> <p>The Director of Finance and Purchasing also requests approval of the following appropriation:</p> <table data-bbox="300 336 1534 556"> <thead> <tr> <th></th> <th style="text-align: right;">FROM:</th> <th style="text-align: right;">TO:</th> </tr> </thead> <tbody> <tr> <td>001-2810, General Fund, Undesignated Fund Balance</td> <td style="text-align: right;">\$213,734.33</td> <td></td> </tr> <tr> <td>001-2701-58020, Gen. Fund, Corrections, Building & Improvements</td> <td></td> <td style="text-align: right;">\$213,734.33</td> </tr> </tbody> </table> <p>*Women Owned Business</p>			FROM:	TO:	001-2810, General Fund, Undesignated Fund Balance	\$213,734.33		001-2701-58020, Gen. Fund, Corrections, Building & Improvements		\$213,734.33
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CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)										
ATTACHMENTS	Abstract of Bids, Recommendation Memorandum from Ron Bearce, Department of Corrections and the pertinent pages of Sound Products' proposal.										
REVIEW	Department Director:  Finance (Budget Approval):  <i>If applicable</i> Division Manager:  County Counselor's Office:	Date: 11-16-10 Date: 11/16/10 Date: 11/17/10 Date:									

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

FUND:		
DEPT:		
OBJECT:		
AMOUNT NOT TO EXCEED:		

- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

FUND:	General	001
DEPT:	Undesignated Fund Balance	2810
OBJECT:		
AMOUNT NOT TO EXCEED:		\$213,734.33

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.
- Funds sufficient for this expenditure are subject to appropriation in the 2011 annual budget.

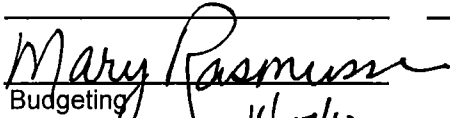
Supplemental Appropriation Request Jackson County, Missouri

unds sufficient for this transfer and appropriation are available from the source indicated below.

Date: November 16, 2010

ORD # 4272

<u>Department / Division</u>	<u>Character/Description</u>	<u>From</u>	<u>To</u>
General Fund - 001			
2810	Undesignated Fund Balance	213,734.00	
2701 - Corrections	58020 - Buildings & Improvements		213,734.00


 Budgeting 11/17/10

Barbara J. Casamento

From: Ronald Bearce
Sent: Wednesday, November 10, 2010 2:27 PM
To: Barbara J. Casamento
Cc: Ken Conlee; Laura J. Scott; Kenneth C. Cassway
Subject: RFP 40-10

Hi Barb,

We've reached an agreement on who we would like to have install our CCTV system.

We have selected Sound Products Inc. as the offering the best product and service at the best price.

Sound Products: Sound Products was actually the 2nd and 3rd lowest bidder. Sound Products submitted two (2) proposals. The first for \$161,290.30, which included a mixture of Bosch and other good quality products. The second was for \$188,280.18 was for a system using 100%, high quality Bosch products. Sound Products Inc. was rated at 50% for reliability, references and qualifications. They are rated at 48% for their pricing. Sound Products Inc's. **Total score is 98%**

NOTE: We would prefer to accept Sound Products Inc's. second proposal for 188,280.18, as this proposed system would integrate 100% Bosch products (Matrix expansion components, DVR's and Cameras) into an already existing Bosch Allegiant Matrix.

SEi: Due to their very low pricing, \$111,729.00, SEi scored highest (50%) in the area of cost, but their scores regarding reliability, references and qualifications (44%) set them below Sound Products. **SEi's total score is 94%**

Shaw Electric: Submitted a price proposal of \$248,096.00, which rates at 46%. They rated 48% in the areas of reliability, references and qualifications, bringing their **total score to 94%**

ACS: Submitted a price proposal of \$336,775.00, which scores at 44%. Their rating in the areas of reliability, references and qualifications was 46%, brining their **total score to 90%**

Other notes:

While SEi's response was a price much lower than all other respondents, we felt that the products offered were of a much lesser quality. We had asked the respondents to submit "proposals" for a quality system that would tie in to our existing system as seamlessly as possible. What SEi submitted appears to be a cut-rate bid for the lowest price products as opposed to an actual proposal. The response was very sparse and lacked the detail that we desired. SEi also didn't list any jails or correctional facilities among their references or experience.

Sound Products Inc. offered a very detailed package (package #2) complete with very detailed and itemized price lists. The products listed in their #2 proposal are 100% Bosch and will integrate very seamlessly into our existing Bosch system. Sound Products Inc. Listed 2 (two) correctional facilities among their references. They recently installed a 300 camera CCTV system in the Shawnee County Jail with DVR record capabilities. Captain Tim Phelps (Division Manager) gave Sound Products very high marks for their quality of service, quality of product and their ability to integrate the components in a very timely manner.

ALTERNATE PROPOSALS:

SEi submitted a price of **\$6,690.00** to replace 12 CRT monitors and turrets with **6** LCD Monitors. In our RFP, we asked that 12 LCD monitors and turrets be supplied. This response is inadequate.

11/10/2010

Sound Products: Submitted a price of **\$6023.76** to replace all 12 CRT monitors with 12 LCD monitors along with the turrets.

Shaw Electric: Submitted a price of **\$8756.00** to replace all 12 CRT monitors with 12 LCD monitors along with the turrets.

ACS: Submitted a price of **\$27,825** to replace all 12 CRT monitors with 12 LCD monitors along with the turrets.

Again, Sound Products Inc. submitted a price proposal that is lower than the other respondents, but includes high quality products.

Sound Products CCTV system priced at \$188,280.18 plus the alternate CRT replacements @ \$6023.76, equals \$194,303.94. Of course we would like to add a contingency of at least 10% (19,430.40) for a total of \$213,734.33.

If you need any more information,

I will be here til 3:00 pm. Although I won't be back to work until Monday, I will be checking my e-mail regularly on Thursday and Friday.

SEI' offerd t

Thanks Ron

tel > 913 599 3666
fax > 913 599 4002
svc > 800 466 3666

web > www.soundproductsinc.com
loc > 14849 west 95th Lenexa ks 66215 5220

sound
products



listen >

**PRICING PROPOSAL
OPTION #1
ALL BOSCH CCTV EQUIPMENT**

**REQUEST FOR PROPOSAL
40-10**

**JACKSON COUNTY
PURCHASING DEPARTMENT**

**THE GEORGE LEAR CRIMINAL
JUSTICES COMPLEX**

Sound Products Inc

Electronic Systems Contracting

PROPOSAL 12370

November 1, 2010

PAGE 1

Jackson County DOC
1300 Cherrv
Kansas Citv MO

BOSCH MATRIX EXPANSION, BOSCH FIXED & PTZ CAMERAS, BOSCH DVR'S

2	LTC882100	Bosch VIDEO INPUT MODULE FOR LTC	\$1,566.63	\$3,133.26
1	LTC883400	Bosch VIDEO OUTPUT MODULE, 4 VIDEO	\$1,024.34	\$1,024.34
2	LTC880800	Bosch 32 CHANNEL VIDEO INTERCONNECT	\$267.80	\$535.60
2	LTC855500	Bosch COMPACT FULL FUNCTION	\$930.61	\$1,861.22
2	LTC855760	Bosch HOOK-UP KIT FOR REMOTE	\$107.12	\$214.24
7	DHR75116A8	Bosch 750 Series Hybrid Recorder, 16 CH.,	\$6,658.60	\$46,610.20
6	VDN498V032	Bosch Flexidome 2X, Day/Night, WDR,	\$502.13	\$3,012.78
77	VDN498V032	Bosch Flexidome 2X, Day/Night, WDR,	\$528.91	\$40,726.07
83	VDA455UTP	Bosch BNC TO UTP TRANSCEIVER	\$33.48	\$2,778.84
3	VG4323ECS0	Bosch 300 SERIES PTZ 26X D/N,	\$2,356.64	\$7,069.92
5	VG4APSU1	Bosch 120VAC 100W NEMA PSU WHITE	\$130.00	\$650.00
2	VG4322ECS0	Bosch 300 Series PTZ 18X D/N, Enviro/Wall,	\$2,115.62	\$4,231.24
9	ADACTP01BN	American UTP adapter	\$26.82	\$241.38
2	NV3213S	NVT 32-Channel Video Transceiver Hub	\$1,495.00	\$2,990.00
1	NV1613S	NVT 16-Channel Video Transceiver Hub	\$747.50	\$747.50
170	279189	Aim Three Piece BNC Connector (Plenum)	\$1.65	\$280.50
2	RQS5C	Speco Color Quad Processor	\$232.70	\$465.40
2	ESERIES32	NEC 32" LCD Flat Panel Display	\$667.00	\$1,334.00
1		network Switch	\$128.70	\$128.70
1		PC/Server Workstation, 24" Monitor	\$999.54	\$999.54
1	LER4027	Lowell Enclosed Rack System, 40U	\$1,025.51	\$1,025.51
5	MCS1620	Pelco Master Camera Power Supply	\$192.40	\$962.00
2	C10DN6	Pelco High Res., Day/Night, Color Camera	\$344.24	\$688.48
2	HS8134	Pelco High Security Camera Enclosure	\$325.52	\$651.04
2	13VA2812	Pelco 2.8-12mm 1/3" Vari-Focal Lens	\$58.24	\$116.48
1		Installation & Programming	\$51,200.00	\$51,200.00
1		Shipping & Transportation	\$1,500.00	\$1,500.00
1		System Wire	\$5,950.00	\$5,950.00
1		Installation Materials,Hardware	\$2,118.24	\$2,118.24
1		Electrical Services, Conduit	\$5,000.00	\$5,000.00

TOTAL (less tax) \$188,280.18

Terms:

Prices Good For 90 Days