



To: Rodney Watson, Ph.D.  
Executive Director

From: Adam Tabor, MBA, RTSBA  
Director, Procurement

Date: February 25, 2025

Re: Weapons and Threat Detection Equipment, Services, and Other Solutions; RFP  
#25-02

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Athena Security, Inc.
- Bluum USA, Inc.
- Flock Group, Inc. dba Flock Safety
- Genetec, Inc.
- School Specialty, LLC
- Verkada, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.

To: Board of Directors  
From: Jorgannie Carter  
Date: February 25, 2025  
Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on November 21, 2024, for RFP # 25-02 Weapons Detection Screening System. There were seven (7) proposals submitted:

- Athena Security, Inc.
- Bluum USA, Inc.
- DOWLEY SECURITY SYSTEM, LLC
- Flock Group Inc. d/b/a Flock Safety
- Genetec, Inc.
- School Specialty, LLC
- Verkada, Inc.

After careful review of all proposals, the Evaluation Team has determined that six (6) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

#### CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

#### RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Weapons Detection Screening System	Athena Security, Inc. Bluum USA, Inc. Flock Group Inc. d/b/a Flock Safety Genetec, Inc. School Specialty, LLC Verkada, Inc.	Three (3) years with the option of two (2) one-year renewals

Support documentation has been attached for your reference.  
Enclosure: Bid Tab Summary



February 25, 2025

Mark Smith  
General Counsel and Secretary  
Flock Group Inc. d/b/a Flock Safety  
1170 Howell Mill Rd. NW, Ste 210  
Atlanta, GA 30318  
legal@flocksafety.com

Re: Award of Contract # R250203

Dear Mark Smith:

Per official action taken by the Board of Directors of Region 4 Education Service Center on February 25, 2025, we are pleased to announce that Flock Group Inc. d/b/a Flock Safety has been awarded a (3) three-year contract for the following, based on the online proposal RFP# R250203 opened on November 21, 2024:

**Commodity/Service**

**Supplier**

Weapons Detection Screening System

Flock Group Inc. d/b/a Flock Safety

This contract is effective April 1, 2025, and will expire on March 31, 2028. As indicated above, your contract number is R250203. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC and Flock Group Inc. d/b/a Flock Safety.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact our Procurement Department at 713-462-7708 or [questions@esc4.net](mailto:questions@esc4.net).

Sincerely,

Signed by:  
  
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Adam Tabor  
Procurement Director