



Petersen Industries, Inc
 2021 Price List
 Effective Date: Upon Award
 Contract #040621



#	DESCRIPTION	TL2	TL3	TR3	RL3	PL3	HL3	BL3	RS3	SL3	DL3	CP3	AL1	Source well Discou nt	% Increase
LOADER OPTIONS															
0.TL2	Base Under CDL Truck Mount Loader, Walk Through Controls	63,489												2%	N/A
0.TL3	Base Truck Mount Loader, Walk Through Controls		65,147											2%	10.6%
0.TR3	Base Truck Mount Loader with Route Assistant,			66,102										2%	10.9%
0.RL3	Base Rear Mount Loader, Walk Through Controls				74,952									2%	10.9%
0.PL3 24YD	Base Rolloff Loader w/ 24 yd. Body					109,750								2%	7.0%
0.PL3 26YD	Base Rolloff Loader w/ 26 yd. Body					110,942								2%	6.7%
0.HL3	Base Hook Lift Loader w/ 24 yd. Body						114,638							2%	7.1%
0.BL3	Base Loader for Rolloff w/ Walk Through Controls							68,080						2%	7.1%
0.RS3	Base Rear Steer Loader								135,850					2%	8.9%
0.SL3	Base Stationary Mount Loader (Installation not incl.)									75,079				2%	7.1%
0.DL3	Base Loader with Stationary Top Seat Controls										72,769			2%	8.6%
0.CP3	Base Truck Mount Loader, Walk Through Controls											69,004		2%	8.1%
0.AL1	Base Truck Mount Atlas Loader, Top Mount Pilot Hydraulic Controls w/ BB bucket												89,279	2%	8.4%
CONTROL OPTIONS															
01.1DW	Dual Walk-Thru Controls		STD		STD	STD	STD	STD	N/A	N/A	N/A	STD		2%	
01.11MQCA	Quadstick Controls (Dual Walk-Thru Joysticks)	3,333	3,333	3,333	3,333	3,333	3,333	3,333				STD	-3,150	2%	5.5%
01.20STM	Stationary Top Mount Controls with Seat				5,020			5,020			STD			2%	0.0%
	Rotating Top Seat Controls w/pilot hydraulic joystick and foot pedal swing											STD		2%	0.0%
01.21LA	Additional Access Ladder for Top Mount Controls	587	587	587	587			587			587			2%	12.4%
01.22FPSC	Foot Pedal Swing Control		457	457	457			457						2%	2.0%
01.23	Joysticks with Top Mount Controls				3,818			3,818			STD			2%	8.6%
	Pilot Hydraulic Joysticks for Dual Walk-Thru	6,115	6,115	6,115	6,115			6,115					N/C	2%	14.0%
1.12ESJ	Single Electronic joystick upgrade for RS3								6,454					2%	0.0%
	Dual Electronic Joysticks upgrade for RS3								8,320					2%	0.0%
01.24HS	Grating Heat Shield for Dual Walk-Thru Controls	479	479	479	479	479	479	479				479		2%	0.0%
	Stationary RS Cab with RL Style Loader				40,000										0.0%
01.30SMS-RL	Side Mount Seat (Moves w/boom) (RL/SL)				2,635					2,635				2%	0.0%
01.31SMS-W	Side Mount Seat w/All Weather Cab (Moves w/boom) (RL/SL)				7,526					7,526				2%	0.7%
	Pilot Hydraulic controls for side mount seat/cab RL (must select SMS-RL or SMS-W above)				7,472									2%	0.0%
01.34H12V	Heater for All Weather Cab (RL/SL) (12V)				545					545				2%	0.0%
01.35WIPER	Windshield Wipers for All Weather Cab (RL/SL)				490					490				2%	0.0%
01.41MJ	Mechanical Joysticks (SL2/3)									STD				2%	0.0%
01.42PILT4	Pilot Operated 4 function Joysticks (hoses not incl) (SL2)									3,124				2%	0.0%
01.43HOSE4	Hose kit for 4 function Joystick (per foot)									155				2%	0.0%
01.44PILT5	Pilot Operated 5 function Joysticks (hoses not incl) (SL3)									3,855				2%	0.0%
01.45HOSE5	Hose kit for 5 function Joystick (per foot)									194				2%	0.0%
OUTRIGGERS OPTIONS															
02.40RP	Outrigger Pads (Rubber)	379	379	379	379	379	379	379	379	379	379	379		2%	2.4%
02.41RT	Reflective Tape on Outriggers	113	113	113	113	113	113	113	113	113	113	113		2%	0.0%
PEDESTAL OPTIONS															
03.10HA36	HA-36 Hydraulic Actuator	STD	0		0	0	0	0	0	0				2%	0.0%
03.11SAI	Heavy Duty Swing Motor	0	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD		2%	0.0%



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03.12 EXTD PED	Extended Pedestal (12 inch)		955	STD	955			STD			STD	STD		2%	2.1%
04.10 SL	Swing Lock (required for bodies with 4 ft sides or less)	STD	700	700		700	700	STD				STD		2%	0.0%
	TL320- 20' Fixed Length Tip Boom		N/C		N/C	N/C	N/C	N/C						2%	0.0%
	SL2 Fixed Tip Boom (makes an SL3 an SL2)									-1,479				2%	0.0%
	SL2-20 20ft with Fixed Tip Boom									-920				2%	0.0%
ATTACHMENT OPTIONS															
07.10SB60	Standard Bucket, 60"	STD	STD		STD	STD	STD	STD	STD	7,390	STD	10,794		2%	0.0%
07.11SB23	Sand Bucket, 2/3 cu yd									STD				2%	0.0%
07.13CBWB	"Crab" can lifting attachment as additional lifting accessory		9,725		9,725			9,725				STD		2%	0.0%
	"Big Bite" 2 cylinder bucket (upgrade)		2,554		2,554	2,554	2,554	2,554			2,554		STD	2%	0.0%
07.14STB	Saw Tooth Blade Upgrade		175		175	175	175	175	175	175	175		175	2%	0.0%
0.7NB	No Bucket/Attachment Selected --- Deduct	-4,429	-4,429		-4,429	-4,429	-4,429	-4,429	-4,429	-3,159	-4,429	-4,429	-5,129	2%	0.0%
BODY OPTIONS - TBS=Trash Bdy Std, TBH=Trash Bdy Hvy, HDX=Hardox Floor & Sides															
1618-HDX	Trash Body, 1618 HDX, 16 ft., 18 cu. yd. Hardox	27,758													NA
1718-HDX	Trash Body, 1718 HDX, 17 ft., 18 cu. yd. Hardox	29,103													NA
8.10 1820-TBS	Trash Body, 1820 TBS, 18ft., 20 cu.yd.	33,872	33,872								33,872			2%	0.0%
8.11 1824-TBS	Trash Body, 1824 TBS, 18ft., 24 cu.yd.		34,169								34,169			2%	0.0%
8.12 1828-TBS	Trash Body, 1828 TBS, 18ft., 28 cu.yd.		38,692								38,692			2%	0.0%
8.13 2026-TBS	Trash Body, 2026 TBS, 20ft., 26 cu.yd.		35,968								35,968			2%	0.0%
8.14 2030-TBS	Trash Body, 2030 TBS, 20ft., 30 cu.yd.		40,010								40,010			2%	0.0%
8.15 1820-TBH	Trash Body, 1820 TBH, 18ft., 20 cu.yd.		39,915								39,915			2%	0.0%
8.16 1824-TBH	Trash Body, 1824 TBH, 18ft., 24 cu.yd.		40,100								40,100			2%	0.0%
8.17 1828-TBH	Trash Body, 1828 TBH, 18ft., 28 cu.yd.		40,852								40,852			2%	0.0%
8.18 2026-TBH	Trash Body, 2026 TBH, 20ft., 26 cu.yd.		41,230								41,230			2%	0.0%
8.19 2030-TBH	Trash Body, 2030 TBH, 20ft., 30 cu.yd.		41,823								41,823			2%	0.0%
8.28 1820-HDX	Trash Body, 1820 HDX, 18ft., 20 cu.yd. Hardox	36,747	36,747								36,747			2%	1.0%
8.28 1824-HDX	Trash Body, 1824 HDX, 18ft., 24 cu.yd. Hardox		36,747			2,935					36,747			2%	1.0%
8.28 1828-HDX	Trash Body, 1828 HDX, 18ft., 28 cu.yd. Hardox		36,901	36,901							36,901			2%	0.0%
8.29 2026-HDX	Trash Body, 2026 HDX, 20ft., 26 cu.yd. Hardox		37,740	37,740		3,815					37,740			2%	1.1%
8.29 2030-HDX	Trash Body, 2030 HDX, 20ft., 30 cu.yd. Hardox		38,309	38,309							38,309			2%	1.2%
8.20 2234-TBH	Trash Body, 2234 TBH, 22ft, 34 cu. yd. all 3/16" (HD hoist)**		48,905								48,905			2%	0.0%
8.21 2240-TBH	Trash Body, 2240 TBH, 22ft., 40 cu.yd. (Heavy duty hoist)**		49,250								49,250			2%	0.0%
8.21 2245-TBH	Trash Body, 2245 TBH, 22ft., 45 cu.yd. (Heavy duty hoist)**		49,853								49,853			2%	0.0%
8.22 2236-XDX	Trash Body, 2236 XDX, 22ft 36 yd. 3/16" Hardox floors and sides		50,899	50,899									50,899	2%	2.7%
8.22 2240-XDX	Trash Body, 2240 XDX, 22ft 40 yd. 3/16" Hardox floors and sides		51,400	51,400									51,400	2%	2.8%
8.22 2245-XDX	Trash Body, 2245 XDX, 22ft 45 yd. 3/16" Hardox floors and sides		53,551										53,551	2%	6.9%
8.22 2440-XDX	Trash Body, 2440 XDX, 24ft 40 yd. 3/16" Hardox floors and sides		57,096										57,096	2%	4.0%
8.22 2445-XDX	Trash Body, 2445 XDX 24ft. 45 yd. 3/16" Hardox floors and sides		58,094										58,094	2%	4.8%
8.22 2450-XDX	Trash Body, 2450 XDX 24ft. 50 yd. 3/16" Hardox floors and sides		58,315										58,315	2%	4.9%
8.23 2236-MHX	Trash Body, 2236MHX, 22ft., 36cu. Yd. all 3/16" Hardox												50,883	2%	2.6%
8.23 2240-MHX	Trash Body, 2240MHX, 22ft., 40cu. Yd. all 3/16" Hardox												51,489	2%	2.0%
8.23 2245-MHX	Trash Body, 2245MHX, 22ft., 45cu. Yd. all 3/16" Hardox												52,092	2%	3.4%
8.23 2440-MHX	Trash Body, 2440MHX, 24ft., 40cu. Yd. all 3/16" Hardox												57,490	2%	3.7%



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8.23 2445-MHX	Trash Body, 2445MHX, 24ft., 45cu. Yd. all 3/16" Hardox												58,094	2%	3.6%
8.23 2450-MHX	Trash Body, 2450MHX, 24ft., 49cu. Yd. all 3/16" Hardox												58,699	2%	3.8%
NEW	Trash Body, 2455MHX 24ft. 55 cu. Yd. all 3/16" Hardox												68,125	2%	5.4%
8.24 2222-TBS	Container Body, 22 CBS, 22ft. X 30" tall, Non-dump											25,380		2%	0.0%
	** For 22 ft bodies, use DL column for body/paint options.													2%	
8.31 .25FP	1/4 Inch Floor Plate (upgrade for TBS body)		909			909	909				909	909		2%	9.5%
	1/4" Hardox Floor Upgrade (HDX, XDX, MHX only)		1,052	1,052									1,052	2%	0.0%
8.32 CW	Continuous Welds for Side Stakes		880	880		880	880				1,219	635		2%	0.0%
8.33 RPCW	Reinforcement Plates Continuously Welded (upgrade for TBS)		937			937	937				937			2%	0.0%
8.35 BL	Body Ladder (Outside)	383	383	383							383			2%	7.8%
8.36 PISWLCD	PI Self-Winding Load Covering Device	1,353	1,353	1,353		1,353	1,353				1,353		1,353	2%	12.4%
8.37 MPTLCD	Manual Goal Post Type Load Covering Device	1,900	1,900	1,900							1,900		1,900	2%	0.0%
8.38 EGPTLCD	Electric Goal Post Covering Device	2,395	2,395	2,395							2,395		2,395	2%	1.9%
8.39 HL DOOR	Hand Loading Doors, 1 each		925											2%	0.0%
8.41 TB TFM	Tool Box, Truck Frame Mounted Under Body, 18x18x48	885	885	885							885	885		2%	8.4%
8.42 TB IB	Tool Box, Inside Body, Locking Door Ea. Side		1,933											2%	0.0%
8.43 BDA	Body Dump Alarm	542	542	542							542		542	2%	0.0%
8.44 SMF	Steel Mud Flaps in Front of Rear Wheels	442	442	442							442		442	2%	0.0%
8.45 TTDR	Tarp Tie Down Rods	463	463	463		463	463					463		2%	0.0%
8.46 WC-S	Wire Conduit (Steel)	302	302	302							302	302		2%	0.0%
8.47 WL-BW	Wire Loom for Body Wiring	STD	STD	STD							STD	STD	STD	2%	0.0%
8.60 SWICC	Swing Away ICC Bumper (Manual Up)		536	536							536		536	2%	2.8%
8.61 SWAIRICC	Swing Away ICC Bumper (Air Acuator to Raise)		920	920							920		920	2%	4.2%
8.71 TRP	Top Rail Protection		829	829		829	829				829	829	829	2%	2.1%
8.72 OPRD	Single rear door (replaces double barn doors)	1,445	1,445	1,445		1,445	1,445						1,724	2%	0.0%
8.75 DOTSGN	DOT Slow Moving Vehicle Sign, 1 ea.		61	61		61	61				61			2%	0.0%
	See Thru Windows in Headboard 20" X 8"		254	254							254			2%	0.0%
8.76 TDPC3	(5) Load Winches on Slide Track for CP3											639		2%	0.0%
	TV-550 Rear Camera mounted in tail light	1,808	1,808	1,808	1,808						1,808	1,808		2%	0.0%
	Route Assistant® (2026HDX & 2030HDX only) Requires ext. ped and sin		N/A	19,568										2%	0.0%
TRAILER OPTIONS (Trailers can be ordered separately)															
9.01 TT2-1820SA	Trash Trailer, TT2, 18 ft., 20 cu.yd., Sgl. 15 K Axle					45,685								2%	0.0%
9.02 TT2-1824SA	Trash Trailer, TT2, 18 ft., 24 cu.yd., Sgl.15 K Axle					47,360								2%	0.0%
9.03 TT2-1827	Trash Trailer, TT2, 18 ft., 27 cu.yd.,Tandem Axle***					50,663								2%	0.0%
9.04 TT2-HDX	Hardox Body for any Model Trailer Above					4,416								2%	0.0%
	Trash Trailer, TT3 25', 62 cu.yd., 30K Axles					79,819								2%	0.0%
9.04AB	Air Brakes for Single Axle Trailers (Truck air pkg by dealer)					P.O.R.								2%	0.0%
9.04EB	Electric Brakes for Single Axle Trailers					STD								2%	0.0%
9.05 ABTP	Trailer Package on Truck (structural, hyd., and lighting, NOT air)					3,074								2%	0.0%
9.06 TA	10,000 lb. Tandem Axles (upgrade for 1820 and 1824)					5,080								2%	0.0%
9.08 JS	Hydraulic Jack Stand					2,421								2%	0.0%
09.10	Air Brakes for Tandem Axle Trailers (Truck air pkg by dealer)					P.O.R.								2%	0.0%
	Battery operated powerpack for Dump (5" hoist cyliders required)					P.O.R.								2%	0.0%
	*** Includes 10,000 lb. Tandem Axles													2%	0.0%



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LIGHTS & INSTRUMENT OPTIONS															
10.01ORWL	Outrigger Warning Light with Audible Alarm	691	691	691	691			691	691		691	691		2%	0.0%
10.02INTERLOCK	Outrigger Interlock (Prevents boom movement w/outrigge	1,229	1,229	1,229	1,229			1,229			1,229	1,229		2%	0.0%
10.16 HDHI	Heavy Duty, High Intensity LED Outrigger Strobes	592	592	592	592	592	592	592	592		592	592	592	2%	2.5%
10.05 DS	Dual LED Strobes, Mounted on Head	508	508	508	508	508	508	508			508	508		2%	4.5%
10.06 SS	Single Strobe, Mounted on Rear of Body	405	405	405							405	405		2%	0.0%
10.07 BG	Brush Guard for Single Rear Strobe	213	213	213							213	213		2%	17.4%
10.07 NNRS	Newport News Style Rear Strobe		P.O.R.	N/A							P.O.R.	P.O.R.		2%	0.0%
10.09 LED	LED Type Body Lights	STD	STD	STD		361	361				STD	STD		2%	0.0%
10.10 LED FLASH	LED Flashers in Rear Corner Body Post	430	430	430			430				430			2%	4.6%
10.11 SLS	Peterson Smart Light System	1,258	1,258	1,258							1,258	1,258	1,258	2%	0.0%
10.97 WL	Work Lights - (Set of 2) (1 ea side of boom)	375	375	375	375	375	375	375	375	375	375	375		2%	0.0%
10.98 WLCB	Work Lights- (Set of 2) (Curbside under body)	375	375	375	375	375	375	375	375	375	375	375		2%	0.0%
10.98 WLSB	Work Lights- (Set of 2) (Streetside under body)	375	375	375	375	375	375	375	375	375	375	375		2%	0.0%
10.99 SA-901	SA-901 back-up alarm	215	215	215	215	215	215	215	215	215	215	215		2%	0.0%
	IFM CR1081 Upper Cab Gauge Screen								3,706					2%	0.0%
	Back Cup Camera with IFM CR1081								1,305					2%	0.0%
12.25 GS-WH	Front Mount Strobes- White	894	894	894	894	894	894	894	894	894	894	894	894	2%	0.0%
12.25 GS-AM	Front Mount Strobes- Amber	894	894	894	894	894	894	894	894	894	894	894	894	2%	0.0%
PAINT OPTIONS															
11.01 DL	Undercoat Underside of Trash Body		1,000	1,000		1,000	1,000				1,000	1,000		2%	0.0%
11.02 LIBB	Loader Orange, Body Black, Frame Black (PI colors only)		STD	STD		STD	STD				STD	STD		2%	0.0%
	Loader and Body PI Black		N/C	N/C		N/C	N/C				N/C	N/C		2%	0.0%
	Loader and Body PI Orange		208	208		208	208				208	208		2%	0.0%
11.03	Add, Loader & Body Same Color (PI Color not black or orange		307	307		307	307				307	307		2%	0.0%
11.04 LB1	Add, Loader & Body Different Colors (& not PI Orange or Black) (PI colors		464	464		464	464				908	464		2%	0.0%
11.05 ACRYLIC	Add for Acrylic or Urethane Color Coats		POR	POR	POR	POR	POR	POR	POR	POR	POR	POR		2%	0.0%
	Certain coatings will require an additional charge													2%	
	Other paint options available on request													2%	
MISCELLANEOUS OPTIONS															
12.01 FMP	Front Mount Pump w/Overspeed Control		P.O.R.	P.O.R.	P.O.R.							P.O.R.	P.O.R.	2%	NA
12.02 SC	Steel Cover for Front Mount Pump		P.O.R.	P.O.R.	P.O.R.							P.O.R.	P.O.R.	2%	NA
12.09 PTO4000	Allison 4000 Series PTO upcharge		1,602	1,602	1,602	N/A	N/A	N/A	STD	N/A	1,602		STD	2%	0.0%
12.03 CP	Cab Protector for Rear Loader				1,774									2%	0.0%
	"Mobile" Mount Bucket Rack (between loader and cab) (+ 12.03)				3,218									2%	14.4%
12.05 HG	Hose Guards (Head and Valve Bank) (not for top mount co	410	410	410	410	410	410	410	410	410		410		2%	17.1%
12.06 5LB	Fire Extinguisher, 5 lb.		153	153	153	153	153	153	153	153	153	153	153	2%	0.0%
12.07 10LB	Fire Extinguisher, 10 lb.	360	360	360	360	360	360	360	360	360	360	360	360	2%	24.9%
12.08 RK	Triangle Flare Kit		53	53	53	53	53	53			53	53	53	2%	0.0%
12.12 DIPL3	Dealer Installation of PL3 (Petersen provides wet kit)					-2,125								2%	0.0%
12.13FRAME	Add After Frame		876	876	876						876	876		2%	0.0%
12.14GB	Add Grab Handle, ea. Side		121	121	121			121				121	121	2%	0.0%



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12.15AOM	Additional Owner's Manuals		40	40	40	40	40	40	40	40	40	40		2%	0.0%
	Perfect Fit Hose Routing		703	703				703				703	703	2%	0.0%
12.22 ICCNG	Installation on any CNG/LNG Chassis		1,930	1,930	1,930	1,930	1,930	1,930	1,930	1,930	1,930	1,930	1,930		0.0%
12.24 MTF-EXT	Megatough Hose Upgrade (for 12" extended TL pedestals)	551	551	551	535	551	551	551	551	551	551	551	551	2%	2.9%
	1 Add'l year Hydraulic Warranty (total of 2 years)		2,475	2,475	2,475	2,475	2,475	2,475	2,475	2,475	2,475	2,475	2,475	2%	0.0%
CHASSIS OPTIONS - AVAILABLE ON EACH COMPATIBLE MODEL															
	Freightliner M2 106 Conventional Cab Chassis Single Axle		\$ 100,146											2%	4.9%
	Freightliner Conventional Cab Chassis Tandem Axle		\$159,302											2%	7.2%
	Freightliner M2 112 Conventional Cab Chassis w/ CNG Single Axle		\$214,000											2%	5.1%
	Hino 338 Conventional Cab Chassis Single Axle		\$125,306											2%	4.8%
	International Conventional Cab Chassis Single Axle		\$123,256											2%	6.8%
	International Conventional Cab Chassis Tandem Axle		\$163,168											2%	10.0%
	Ford F-750 Conventional Cab Chassis Single Axle		\$104,435											2%	5.8%
	Mack Conventional Cab Chassis Single Axle		\$144,402											2%	1.0%
	Mack Conventional Cab Chassis Tandem Axle		\$176,985											2%	6.6%
	Kenworth Conventional Cab Chassis Single Axle		\$137,850											2%	11.6%
	Kenworth Conventional Cab Chassis Tandem Axle		\$189,954											2%	12.0%
	Peterbilt 537 Conventional Cab Chassis Single Axle		\$139,507											2%	7.9%
	Peterbilt 537 Conventional Cab Chassis w/ CNG Single Axle		\$204,114											2%	8.0%
	Peterbilt 567 Conventional Cab Chassis Tandem Axle		\$199,277											2%	14.9%
	Peterbilt 567 Conventional Cab Chassis w/ CNG Tandem Axle		\$237,900											2%	9.7%
	Western Star Conventional Cab Single Axle		\$139,650											2%	2.9%
	Western Star Conventional Cab Tandem Axle		\$182,268											2%	4.8%
	Volvo Conventional Cab Single Axle		\$160,107											2%	7.0%
	Volvo Conventional Cab Tandem Axle		\$197,005											2%	7.0%
	Right Hand Stand Up Drive for any chassis (that is compatible)		\$36,600											2%	11.2%
	Rental/Loaner for use while truck is down/new unit being built (per mo		\$8,500											2%	0.0%
	Possible Chassis Surcharge up to		10%												
	Discount on all O.E.M. Parts Sales		P.O.R.											10%	