IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION authorizing the extension of the one-year contract with annual renewal options for two additional years under the terms and conditions of Request for Proposals No. 36-07 for the furnishing of group term life insurance for use countywide as an employee benefit to Metropolitan Life Insurance Company of New York, NY.

RESOLUTION #17400, October 18, 2010

INTRODUCED BY Theresa Garza Ruiz, County Legislator

WHEREAS, by Resolution 16445, dated October 29, 2007, the Legislature did award a contract under Request for Proposals (RFP) 36-07 for the furnishing of group term life insurance countywide as an employee benefit to Metropolitan Life Insurance Company (MetLife) of New York, NY; and,

WHEREAS, RFP 36-07 authorized five one-year renewal options, but Resolution 16445 only awarded two one-year renewal options; and,

WHEREAS, MetLife has agreed to continue coverage at no increase in rates for three additional years of coverage; and,

WHEREAS, the Administration now recommends that MetLife Insurance Company be awarded the remaining renewal options provided in the terms and conditions of RFP No. 36-07; and,

WHEREAS, this award is made on an as needed basis and the estimated cost of \$50,000.00 for 2011 will be subject to appropriation in the 2011 annual budget; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Administration and that the Finance and Purchasing Director be and hereby is authorized to execute for the County any documents necessary to accomplish the award to MetLife and the exercise of renewal options; and,

BE IT FURTHER RESOLVED that the Director of Finance is hereby authorized to make all payments, including final payment on the contract, to the extent that sufficient appropriations are contained in the then current annual budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:	
Chief Deputy County Counselor	Acting County Counselor
Certificate of Passage	
I hereby certify that the attached rewas duly passed on	resolution, Resolution#17400 of October 18, 2010 2010 by the Jackson Count s follows:
Yeas	Nays
Abstaining	Absent/
/0 · / የ · / O Date	Mary Jo Spino, Clerk of Legislature
Funds sufficient for this expenditure are	e subject to appropriation in the 2011 budget.
Olfer 13,2010 Date	Director of Finance and Purchasing

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office: Res/Ord No.: 17400

Sponsor(s):

Theresa Garza Ruiz

Date:

October 18, 20<u>1</u>0

SUBJECT	Action Requested Resolution Ordinance					
	Project/Title: Authorizing the County Executive to executive options for two additional years under the terms and confurnishing of group term life insurance for use countywing Insurance Company of New York, NY.	ditions of Reque	est for Pro	posal No. 36-07 for the		
BUDGET						
INFORMATION	Amount authorized by this legislation this fiscal year:		\$50,000]		
To be completed	Amount previously authorized this fiscal year:		\$	1		
By Requesting	Total amount authorized after this legislative action:		\$50,000]		
Department and	Amount budgeted for this item * (including		\$50,000	1		
Finance	transfers):		,			
	Source of funding (name of fund) and account code number; FROM / TO	FROM ACCT				
	All funds – Acct 2270	ТО АССТ				
	* If account includes additional funds for other expenses, total budgete	d in the account is:	\$	1		
	OTHER FINANCIAL INFORMATION:					
,						
	No budget impact (no fiscal note required)					
	Term and Supply Contract (funds approved in the an	nual budget); es	timated va	lue and use of contract:		
	Department: Estimated Use: \$					
	D' W D I (10 II II)					
	Prior Year Budget (if applicable): 2010, 2009, 2008					
	Prior Year Actual Amount Spent (if applicable): \$47,284.80 in 2009					
DDIOD						
PRIOR	D'					
LEGISLATION	Prior ordinances and (date):					
	P. 141. Mac 4. 20. 1. 20. 20. 20. 20. 20. 20. 20. 20. 20. 20					
	Prior resolutions and (date): #164\$\overline{4}\$5 October 29, 2007					
COMM COR						
CONTACT						
INFORMATION	RLA drafted by (name, title, & phone): Joanne Mossie, Director of HR – 881-3140					
REQUEST	Authorizing the County Executive to execute an addition	al one-year contr	act with a	nnual renewal options for		
SUMMARY	two additional years under the terms and conditions of Re	equest for Propos	sal No. 36	-07 for the furnishing of		
	group term life insurance for use countywide as an employee benefit to Metropolitan Life Insurance Company of					
	New York, NY.					
	Resolution No. 16445 was passed on November 5, 2007,	awarding a conti	ract to Me	tLife for a three year period		
	through December 31, 2010. MetLife's Request for Propo	osal No. 36-07 al	lso provid	ed a renewal option of three		
	additional annual renewals. MetLife has agreed to continu	ie coverage at no	increase	in rates for the next three		
	years.	-				
				1		

CTT		li		
CLE	ARANCE	Business License	mpleted (Purchasing & Department) Verified (Purchasing & Department) ance - Affirmative Action/Prevailing Wage (County A	uditor's Office)
ATT	ACHMENTS	Resolution #16445 Oc No. 36-07	tober 29, 2007; September 22, 2010 Renewal Letter fr	om MetLife; Renewal pg from Bio
REV	IEW	Department Director: J	Joanne Mossie James flassie	Date: 10-12-10
 		Finance (Budget Appro If applicable Division Manager: Pre	THINLY KARMUN	Date: 10 / 3/10 Date: 10-12-10
ı		County Counselor's Of	ffice	Date:
		liture was included in the	e annual budget. m the Fund in	
	This expend	liture was included in the		
	is chargeable	e and there is a cash bala	mbered to the credit of the appropriation to which the cance otherwise unencumbered in the treasury to the cre	expenditure dit of the fund from which
	is chargeable payment is t	e and there is a cash bala o be made each sufficien	ance otherwise unencumbered in the treasury to the crent to provide for the obligation herein authorized.	expenditure dit of the fund from which
	is chargeable payment is t	e and there is a cash bala o be made each sufficien ient for this expenditure	ance otherwise unencumbered in the treasury to the cre	expenditure dit of the fund from which
	is chargeable payment is t	e and there is a cash bala o be made each sufficien ient for this expenditure ient for this appropriation	ance otherwise unencumbered in the treasury to the cre nt to provide for the obligation herein authorized. are subject to appropriation in the 2011 budget.	dit of the fund from which
	is chargeable payment is to Funds suffice Funds suffice Account North This award is	e and there is a cash bala o be made each sufficien ient for this expenditure ient for this appropriatio umber: s made on a need basis a	ance otherwise unencumbered in the treasury to the creat to provide for the obligation herein authorized. are subject to appropriation in the 2011 budget. on are available from the source indicated below.	Exceed:

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Jackson County Missouri

Jackson County Courthouse 415 East 12th Street, 2nd floor Kansas City, Missouri 64106 (816)881-3242

Legislation Text

File #: 16445, Version: 0

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

Title

A RESOLUTION authorizing the County Executive to execute a one-year contract with annual renewal options for two additional years under the terms and conditions of Request for Proposal No. 36-07 for the furnishing of group term life insurance for use countywide as an employee benefit to Metropolitan Life Insurance Company of New York, NY.

intro

RESOLUTION # 16445, October 29, 2007

INTRODUCED BY Theresa A. Garza, County Legislator

Bodv

WHEREAS, the Finance and Purchasing Director solicited formal written bids on Request for Proposal 36-07 for the furnishing of group term life insurance for use countywide; and,

WHEREAS, a total of twenty-two (22) solicitations were distributed and nine (9) responses were received including one (1) no bid as set forth in Exhibit A; and,

WHEREAS, upon comparison, the proposal submitted by the Metropolitan Life Insurance Company of New York, NY, (A MetLife @) provided the lowest total unit cost for the base proposal that includes life and accidental death and dismemberment; and,

WHEREAS, MetLife provided the lowest total unit cost for additional optional coverage for purchase

File #: 16445, Version: 0

by employees; and,

WHEREAS, MetLife has proposed a rate decrease for 2008 and a three-year rate guarantee; and,

WHEREAS, this award is made on an as needed basis and the estimated cost of \$50,400.00 for the first year will be subject to the appropriation process for 2008; and,

WHEREAS, the Administration now recommends that MetLife Insurance Company be awarded for up to a three year period as provided in the terms and conditions of Request for Proposal No. 36-07; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Administration and that the Finance and Purchasing Director be and hereby is authorized to execute for the County any documents necessary to accomplish the award to MetLIfe and the exercise of renewal options; and,

BE IT FURTHER RESOLVED that the Director of Finance is hereby authorized to make all payments, including final payment on the contract.

Enacted and Approved

Effective Date. This Resolution shall be effective immediately upon its nessence by a majority of the

File #: 1644	5, Version: 0						
Effective D		esolution sha	Il be effective	immedia	tely upon its	passage by a maj	ority of the
APPROVE	ED AS TO F	ORM:					
Deputy County Co	unselor		County Cou	unselor			
Certificate	of Passage						
I hereby con passed on follows:	ertify that ti <u>November</u>	he attached r <u>5</u> , 2007 by	esolution, Re the Jackson	solution a	# 16445 of _egislature.	October 29, 2007 The votes thereor	was duly were as
	Yeas	8	Nays	0			
	Abstainin	g <u> </u>	Absent _	1			
Date		Ma	ary Jo Spino, C	Clerk of Le	egislature		
Fiscal Note	e						
Funds suffic	cient for this	expenditure a	are subject to a	appropria	tion in the 2	008 budget.	
D (D)							
Date Direc	ctor of the D	epartment of	Finance & Pur	chasing			



September 22, 2010

Joanne R. Mossie 415 East 12th Street, 9th Floor Kansas City, MO 64106

Re: Jackson County, Missouri Renewal – January 1, 2011

Dear Joanne,

MetLife appreciates the opportunity to be a part of your benefit program. This letter confirms your renewal for the 2011 plan year.

I am pleased to advise you that the rates currently in effect will continue for the next plan year commencing on January 1, 2011. In determining the rates for the plan year ahead, we have evaluated your plan experience, taking into account the credibility of the experience and the demographics of your group. Our objective in the renewal process is to identify rates that will maintain the overall financial stability of your benefit program.

We have set the following rates for the coming year:

Coverage	Current	Renewal	Change in
	Rate	Rate	Rate
			(+/- %)
Basic Life	\$0.14/\$1,000	\$0.14/\$1,000	0%
Optional Life			
• <30	\$0.09/\$1,000	\$0.09/\$1,000	0%
• 30-34	\$0.10/\$1,000	\$0.10/\$1,000	0%
• 35-39	\$0.12/\$1,000	\$0.12/\$1,000	0%
• 40-44	\$0.20/\$1,000	\$0.20/\$1,000	0%
• 45-49	\$0.35/\$1,000	\$0.35/\$1,000	0%
• 50-54	\$0.56/\$1,000	\$0.56/\$1,000	0%
• 55-59	\$0.89/\$1,000	\$0.89/\$1,000	0%
• 60-64	\$1.15/\$1,000	\$1.15/\$1,000	0%
• 65-69	\$1.75/\$1,000	\$1.75/\$1,000	0%
• 70+	\$3.00/\$1,000	\$3.00/\$1,000	0%
Dependent Life	\$2.50/EE	\$2.50/EE	0%
Personal AD&D	\$0.02/\$1,000	\$0.02/\$1,000	0%

I would also like to offer you the option of extending the rates for an additional 2 years, through December 31, 2013.

The rates shown above assume your existing plan design, contribution structure and group demographics remain the same. Please do not hesitate to contact me at (913) 907-1671 if I may answer any questions or assist in any way.

Once again, thank you for the privilege you have extended to us. You are the reason we are in business. We look forward to continuing our relationship in the months and years ahead.

Sincerely,

Trina Serrault
Account Executive

- 3. on any premium due date by giving the policyholder sixty days advance written notice, if the Policyholder fails to provide information on a timely basis or perform any obligations required by the policy or any applicable law; or
- 4. on any Policy anniversary, by giving the policyholder thirty-one days advance written notice.

In the event of termination, the County will have the right to procure items similar to those terminated and to recover from the contractor the excess cost of services provided by another contractor due to non-performance related to causes beyond the control of the supplier.

Performance guarantees are not included with MetLife's renewal package.

G. RENEWAL

1. The rates quoted shall be guaranteed for a three (3) year period with the option of three additional annual renewals by the County.

MetLife has provided a three-year renewal guarantee with this proposal.

- 2. Coverage shall be provided on a guaranteed issue basis. Agreed.
- 3. Renewal information must be provided at least 120 days prior to the anniversary date. The County reserves the right to not renew the annual contract with thirty (30) days notice.

 Agreed.
- 4. Upon the mutual agreement of both parties, coverage may be extended beyond the original term to the extent allowed by law. Agreed.

RFP-36-07