# IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION transferring \$230,266.00 within the 2012 Special Road and Bridge Fund and authorizing the County Executive to execute an Agreement with the Kansas City Regional Transit Alliance for the furnishing of a transit education initiative, at a cost to the County not to exceed \$230,266.00.

**RESOLUTION #17884**, April 23, 2012

INTRODUCED BY Scott Burnett, County Legislator

WHEREAS, Jackson County, the City of Kansas City, the Mid-America Regional Council, the Kansas City Area Transportation Authority, and certain other municipalities throughout the County are supporting the development of a regional rail system that would connect downtown Kansas City with certain commuter corridors; and,

WHEREAS, the Kansas City Regional Transit Alliance is a non-profit organization formed to educate the public on transit options and is therefore an appropriate entity to undertake the coordination of a transit education effort that will inform the general public regarding the merits of public transit, including easing the burden on the County's roads and bridges; and,

WHEREAS, an Agreement with the Kansas City Regional Transit Alliance to provide for these services is in the best interest of the health, welfare, and safety of the citizens of Jackson County; and, WHEREAS, a transfer is necessary to fund this education initiative; and,

WHEREAS, the County Executive recommends this transfer; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that the following transfer be made within the 2012 Special Road and Bridge Fund:

DEPARTMENT/DIVISION	CHARACTER DESCRIPTION	<u>FROM</u>	<u>TO</u>
Special Road and Bridge Fund Non-Departmental 004-5104 004-5104	56080 – Other Professional Srvs 56790 – Other Contractual Srvs	. ,	230,266
and,			

BE IT FURTHER RESOLVED, that the County Executive be and hereby is authorized to execute an Agreement, in a form to be approved by the County Counselor, with the Kansas City Regional Transit Alliance, at a cost to the County not to exceed \$230,266.00; and,

BE IT FURTHER RESOLVED, that the Director of Finance and Purchasing be and hereby is authorized to make all payments including final payment on the agreement.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FOR	RM:		
Our D 1 Az		W. Styly Kihon	
Chief Deputy County Cou	ınselor	County Counselor	_
Certificate of Passage		,	
I hereby certify tha was duly passed on _ Legislature	it the attached resolution	ution, Resolution #17884 of April 23, 201, 2012 by the Jackson Cour	12, nty
The votes thereon	were as follows:		
Yeas9		Nays	
Abstaining		Absent	
5.9.12		Marypopino	_
Date		Mary Jo Spino, Clerk of Legislature	
Funds sufficient for this tr ACCOUNT NUMBER:	ansfer are available t 004 5104 56080	from the source indicated below.	
ACCOUNT TITLE:	Special Road and E	Bridge Fund	
	Non-Departmental Other Professional		
NOT TO EXCEED:	\$230,266.00		
expenditure is chargeable	and there is a cash	o the credit of the appropriation to which the h balance otherwise unencumbered in the payment is to be made each sufficient	he
provide for the obligation l	herein authorized.		ıo
ACCOUNT NUMBER: ACCOUNT TITLE:	004 5104 56790		
ACCOUNT TITLE.	Special Road and E Non-Departmental		
	Other Contractual S		
NOT TO EXCEED:	\$230,266.00		
April 23, 201.	2	V. 1 ser (Com	
jaté – – – – – – – – – – – – – – – – – – –	Direct	for of Finance and Purchasing	

# REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office: Res/074 No.: 17884

Sponsor(s): Date:

Scott Burnett April 23, 2012

SUBJECT	Action Requested  Resolution Ordinance						
	Project/Title: A resolution transferring \$230,266 within the Sp County Executive to execute a contract with the Kansas City R						
BUDGET INFORMATION To be completed By Requesting Department and Finance	Amount authorized by this legislation this fiscal year: Amount previously authorized this fiscal year: Total amount authorized after this legislative action: Amount budgeted for this item * (including transfers): Source of funding (name of fund) and account code number:	\$230,266 \$0 \$230,266 \$230,266					
	FROM: 004-5104-56080 Other Professional Services	\$230,266					
l	TO: 004-5104-56790 – Other Contractual Services	\$230,266					
	* If account includes additional funds for other expenses, total budgeted in the OTHER FINANCIAL INFORMATION:  No budget impact (no fiscal note required) Term and Supply Contract (funds approved in the annual b Department: Estimated Use: \$  Prior Year Budget (if applicable): N/A  Prior Year Actual Amount Spent (if applicable): N/A		ue and use of contract:				
PRIOR LEGISLATION	Prior ordinances and (date):  Prior resolutions and (date):						
CONTACT INFORMATION	RLA drafted by (name, title, & phone):						
REQUEST SUMMARY	Jackson County and others are supporting the development of a business of Kansas City, Missouri as well as key suburban areas right of way, as well as an I-435/US71 segment to Grandview a the KC metropolitan area, the Kansas City Regional Transit All coordination of this effort. The RTA will begin efforts to inform about the merits of public transit. This includes educating peop commuter rail services as well as ancillary transit services as magathering information on the current opinion with respect to pull outreach in the form of a Jackson County Regional Rail Coalitied discussion/focus groups and other activities intended to determing a contact database, web site social media, and email of	as along the I-70 corricand Martin City. As the liance (RTA) is well something the general public apple about the benefits of the edublic transit in Jackson ion (JCRRC), a speake time the community sta	dor, the Rock Island rail he premier voice of transit in suited to undertake the and targeted stakeholders of developing a regional ducation effort will begin by a County through community er's bureau, community anding of transit. RTA will				

		As part of the creative s messages and determin	services and communication e the appropriate media to u munication plan. The RTA	ns planning aspect of the case in communicating the	g meeting participants of meetings. contract, RTA will create educational messages and purchase media time funds received and how funds are
CLEA	RANCE	Business License V	npleted (Purchasing & Depa erified (Purchasing & Depa nce - Affirmative Action/Pr	rtment)	uditor's Office)
ATTA	CHMENTS				
REVIE	EW	Department Director:			Date:
		Finance (Budget Appro If applicable Division Manager		2	Date: 4-19-12 Date: 4/19/12-
		County Counselor's Off	ice:	•	9/19/12— Date:
Fiscal	This expend	n (to be verified by E	_	ce Department)  Fund in	
	There is a b	alance otherwise unencur e and there is a cash bala	nbered to the credit of the a	ppropriation to which the	e expenditure redit of the fund from which
	Funds suffic	eient for this expenditure	will be/were appropriated b	y Ordinance #	
	Funds suffic	eient for this appropriation	n are available from the sou	rce indicated below.	
	Account N	umber:	Account Title:	Amount Not	to Exceed:
			nd does not obligate Jackso accessity, be determined as		ific amount. The availability of its order.
	This legislat	ive action does not impac	et the County financially an	d does not require Financ	e/Budget approval.

# Supplemental Appropriation and Transfer Request Jackson County, Missouri

Funds sufficient for this appropriation and transfer are available from the source indicated below.

Date:	April 19, 2012		RES# 2	Ω21 <u>R</u> 2D#17884
Department / D	Division	Character/Description	From	То
004 - Special Road ar	nd Bridge			
5104		66080 - Other Professional Services	230,266	
		66790 - Other Contractual Services		230,266
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				_
333 <u></u>				
			-	
Total Road and Bridge	Fund			230,266
Alebrah Sh Budgeting	all 4-19	-17		

#### **Kansas City Regional Transit Alliance**

#### TRANSIT EDUCATION SCOPE OF SERVICES

#### **Purpose and Background**

This outlines services that the Kansas City Regional Transit Alliance (RTA) will undertake in an effort to inform the general public and targeted stakeholders about the merits of public transit. This includes, but not limited to, educating people about the benefits of developing a regional commuter rail service as well as ancillary transit services as may be needed. Funding for this education effort is being provided by various public and private entities.

Jackson County, Missouri and others are supporting the development of a regional rail system that connects the central business of Kansas City, Missouri as well as key suburban areas along the I-70 corridor, the Rock Island rail right of way, as well as an I-435/US71 segment to Grandview and Martin City. The County, through the Mid-America Planning Commission, the City of Kansas City, Missouri and the Kansas City Area Transportation Authority (KCATA) is raising funds to support a "Transit Education" effort that informs the population about the benefits of transit including the commuter rail proposals. As the premier voice of transit in the Kansas City metropolitan area, the RTA is well suited to undertake the coordination of this effort. In addition, the County has engaged Avvant Partners LLC (AP) to assist in developing and executing this "Transit Education" effort.

## **Scope of Work**

These tasks are associated with the Transit Education scope of work:

- 1. <u>Administration</u>—the overall effort will require coordination and administration to ensure that dollars are accounted for as well as properly and effectively spent. RTA will issue reports from time to time and upon request that account for funds received and expended. This task also includes responding to media inquiries that may be directed to the RTA and/or the Transit Education effort. Under RTA by-laws, the RTA Chairperson or his/her designee is the spokesperson for the RTA and will field media requests. If needed, a media relations may be engaged to assist in this task.
- 2. <u>Fundraising</u>—it is estimated that \$500,000 to \$750,000 will be needed in 2012 to execute an effective education effort. One of the main tasks is to secure public and private funding to support the effort.
- 3. Community Relations and Outreach—it is a cornerstone of the education effort to ascertain the current opinion with respect to public transit within Jackson County. This task includes community outreach in the form of a Jackson County Regional Rail Coalition (JCRRC), a speaker's bureau, community discussion/focus groups, and other activities intended to determine the community standing of transit. RTA will maintain a contact database, web site, social media, and email communication. RTA will also provide meeting JCRRC logistical support including securing meeting locations, set-up and reminding meeting participants of the meetings.
- 4. <u>Creative Services and Communications Planning</u>—this task involves creating educational messages (including copywriting) and deciding the media (e.g., television, radio, billboards, etc.) to be used in communicating these messages. RTA will provide input and feedback on task activity.

5. <u>Media Buying</u>—involves purchasing media time in execution of the communication plan. RTA will provide input and feedback on task activity.

# **Approach**

The scope of work will be executed by either or all of these entities:

- 1. RTA consists of RTA staff including the Executive Director as well as a special oversight group called the Transit Education Committee. RTA staff reports to the Education Committee.
- 2. AP is under contract with Jackson County but will work with RTA in the execution of the education effort.
- 3. Other consultants consist of firms with specialized skills needed for the above tasks. These firms will be under contract with the RTA. Key firms include Pelofsky and Associates (Pelofsky) and R&R Partners (R&R). Lake Research (Lake) will also assist. Finally, depending on funding and other factors, a media relations firm may be added to assist the RTA in fielding media inquiries regarding the education effort.

Table 1 below presents a "responsibility matrix" associating the tasks with the entities.

**Table 1: Work Assignments** 

	Table 1. WOLK Assign	Entity Role		
		4.0	045	
Task	RT	AP	Other	
	Staff/	Education		Consultants
	Executive Director	Committee		
Administration	Sets up and monitor	Reviews contracts	Assists*	Possible
	consultant contracts	and associated		media
	and work scope	work.		relations
	completion.			firm**
Fundraising	Track receipts	Reviews progress;	Assists*	Pelofsky
		assists with		
		efforts as needed		
Community Relations and Outreach	Provides logistical	Contributes	Assists	R&R leads
	support for	speakers and		with media
	meetings, maintains	input into this		relations
	web site, social	process; attends		firm TBD
	media, and email	meetings as		
	links.	needed		
<b>Creative Services and Communications</b>	Processes invoices;	Reviews	Assists	R&R leads
Planning	tracks expenditures	expenditures and		
•		provide feedback		
		on efforts.		
Media Buying	Processes invoices;	Reviews	Assists	R&R leads
	tracks expenditures	expenditures and		
		provide feedback		
		on efforts.		·
*Provides as needed.				
**Depending on the availability of fundin	g as well as need.			

## Compensation

RTA will receive for its services no more than 10 percent of funds raised for the education effort with a potential compensation range from \$40,000 to \$67,330. AP is compensated directly by Jackson County. Other consultants will be paid by RTA with funds raised for the education effort. Table 2 shows a preliminary budget indicating "high" and "low" levels to reflect uncertainty in fundraising. RTA, to accomplish start-up of its administrative services, is allowed an initial \$9,000 payment which will be credited against the overall allowable compensation. RTA will make a full accounting of funds received as well as expended. The below chart does not include a media relations firm to support RTA under the administration task above. Such an assignment will be added depending on need and funding.

**Table 2: Transit Education Budget** 

High Budget						Low Budge	t							
		RTA	Peiofsky	R&R	Lake	Other/TBD		Totals	RTA	Pelofsky	R&R	Lake	Other/TBD	Totals
Media Firm				\$ 150,000			\$	150,000	-		\$ 150,000			\$ 150,000
RTA Ex Dir	Ś	42,000		•				42,000	\$ 32,000					32,000
RTA interns	•	8,000						8,000	-					-
Office operations		17,330						17,330	8,000					8,000
Radio		,				85,000		85,000					50,000	50,000
Polling					42,000			42,000				35,000		35,000
Focus Group					5,000			5,000				5,000		5,000
Television						250,000		250,000					200,000	200,000
Outdoor/transit						50,000		50,000					25,000	25,000
Direct mail/print						40,000		40,000					-	-
Media production						30,000		30,000					30,000	30,000
Web/social						8,000		8,000					-	-
Fund raising			12,000					12,000		12,000				12,000
Travel			•			17,000		17,000					18,000	18,000
Totals	Ś	67,330	\$ 12,000	\$ 150,000	\$47,000	\$ 480,000	Ś	756,330	\$ 40,000	\$ 12,000	\$ 150,000	\$40,000	\$ 323,000	\$565,000

#### Schedule

The Transit Education effort began in late 2011 and is expected to continue until at least the fall of 2012. It is possible the effort will continue into the first quarter of 2013.

Jurisdiction	Population	Contribution	
Blue Springs	52,575	\$17,958	
Buckner	3,076	\$1,051	
Grain Valley	12,854	\$4,390	
Grandview	24,475	\$8,360	
Greenwood	5,221	\$1,783	
Independence	116,830	\$39,904	
Lake Lotawana	1,939	\$662	
Lake Tapawingo	730	\$249	
Lees Summit	91,364	\$31,206	
Levasy	83	\$28	
Lone Jack	1,050	\$359	
Oak Grove	7,795	\$2,662	
Raytown	29,526	\$10,085	
River Bend	10	\$3	
Sibley	357	\$122	
Sugar Creek	3,345	\$1,143	
Unity Village	99	\$34	
Jackson County	674,158	230,265.41	
Total	1,025,487	\$350,264.41	0.34156