

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/~~Ord~~ No.: 18329

Sponsor(s): Scott Burnett

Date: November 25, 2013

SUBJECT	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Thirty-Six Month Term and Supply Contract with Two Twelve Month Option to Extend for the furnishing of Copier Leasing Services for County Wide use to Knighton Business Solutions of Overland Park, KS under the Terms and Conditions of Invitation to Bid No. 56-13.</u></p>																				
BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td></td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td></td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> </tr> <tr> <td>Source of funding (name of fund) and account code number; FROM / TO</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: County Wide Use Estimated Use: \$129,106.69</p> <p>Requesting Legislative approval for Fiscal year 2014 funds.</p> <p>Prior Year Budget (if applicable): \$175,824.32 Prior Year Actual Amount Spent (if applicable): \$182,626.55</p>	Amount authorized by this legislation this fiscal year:		Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:		Amount budgeted for this item * (including transfers):		Source of funding (name of fund) and account code number; FROM / TO											
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PRIOR LEGISLATION	<p>Prior ordinances and (date):</p> <p>Prior resolutions and (date): 16609, August 2008</p>																				
CONTACT INFORMATION	<p>RLA drafted by (name, title, & phone): Cassandra Cheek, Senior Buyer, 881-3265</p>																				
REQUEST SUMMARY	<p>The County requires a Term and Supply Contract for the furnishing of Leased Copier Services, Purchasing issued Invitation to Bid No. 56-13 in response to those requirements.</p> <p>A total of 21 notifications were distributed with seven responses received of which three responses were rejected; a following is a summary of the four responses evaluated:</p> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th colspan="5">Total County</th> </tr> <tr style="background-color: #f2f2f2;"> <th></th> <th>Ricoh</th> <th>Knighton</th> <th>Toshiba</th> <th>GFI</th> </tr> </thead> <tbody> <tr> <td style="background-color: #f2f2f2;">Estimated Monthly Cost for New Equipment</td> <td>\$ 11,230.00</td> <td>\$ 8,106.00</td> <td>\$ 14,413.00</td> <td>\$ 10,929.77</td> </tr> <tr> <td style="background-color: #f2f2f2;">Estimated Monthly Cost for Copy Charges</td> <td>\$ 2,985.59</td> <td>\$ 2,652.89</td> <td>\$ 2,648.39</td> <td>\$ 2,833.04</td> </tr> </tbody> </table>	Total County						Ricoh	Knighton	Toshiba	GFI	Estimated Monthly Cost for New Equipment	\$ 11,230.00	\$ 8,106.00	\$ 14,413.00	\$ 10,929.77	Estimated Monthly Cost for Copy Charges	\$ 2,985.59	\$ 2,652.89	\$ 2,648.39	\$ 2,833.04
Total County																					
	Ricoh	Knighton	Toshiba	GFI																	
Estimated Monthly Cost for New Equipment	\$ 11,230.00	\$ 8,106.00	\$ 14,413.00	\$ 10,929.77																	
Estimated Monthly Cost for Copy Charges	\$ 2,985.59	\$ 2,652.89	\$ 2,648.39	\$ 2,833.04																	

Estimated Total Cost for 1 Month	\$ 14,215.59	\$ 10,758.89	\$ 17,061.39	\$ 13,762.81
12 Month Total	\$ 170,587.10	\$ 129,106.69	\$ 204,736.65	\$ 165,153.75

Pursuant to Section 1054.6 of the Jackson County Code, 1984, the Director of Finance and Purchasing recommends the award of a Thirty-Six Month Term and Supply contract for the furnishing of Copier Leasing Services to Knighton Business Solutions of Overland Park as the lowest and best bid received.

This award is made on an "As Needed" basis and does not obligate Jackson County to pay any specific amount. The availability of fund for specific purchases is subject to annual appropriations.

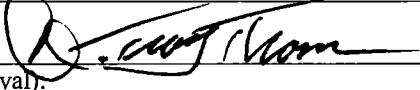
CLEARANCE

- Tax Clearance Completed (Purchasing & Department)
- Business License Verified (Purchasing & Department)
- Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)

ATTACHMENTS

Abstract of Bid, pricing Recap & Pertinent pages of Knighton Bid

REVIEW

Department Director:		Date:	11/25/2013
Finance (Budget Approval). <i>If applicable</i>		Date:	
Division Manager:		Date:	
County Counselor's Office:		Date:	

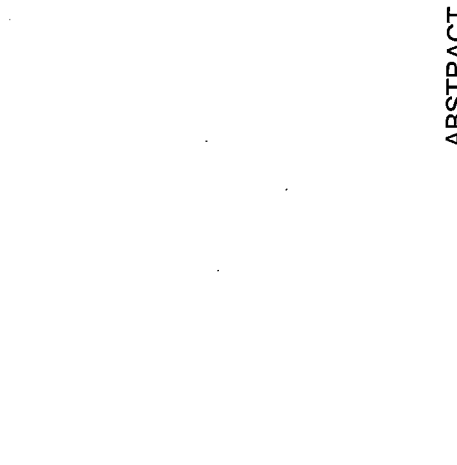
ABSTRACT OF BIDS

NO	DESCRIPTION	UNIT	QTY	Ricoh		Knighton Business Solutions		Toshiba Business Solutions		GFI Digital		Canon	
				AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT		
	BID NO: 58-13												
	DATE: 10/22/13												
	COMMODITY: Leased Copiers												
1	16 PPM, Black/White, Console, Print & Scan, ADF, AD, Collate/Sort, 250 Sheet PT, 50 Sheet By-Pass:			28.00	16.00	38.00	19.50	34.19					
2	21 PPM, Black/White, Console, Print & Scan, 50 Sheet ADF, AD, Collate/Sort, 2 250 Sheet PT, 100 Sheet By-Pass:			50.00	16.00	42.00	21.67	34.19					
3	25 PPM Black/White, Console, Print & Scan, 50 Sheet ADF, AD, Collate/Sort, 2 250 Sheet PT, 100 Sheet By-Pass:			59.00	47.00	88.00	53.93	60.00					
4	40 PPM, Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass:			89.00	69.00	97.00	82.43	105.00					
5	50 PPM, Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass:			105.00	77.00	170.00	97.20	110.00					
6	60 PPM, Black/White, Console, Print & Scan, 100 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet By-Pass, LCT:			195.00	161.00	170.00	151.88	225.00					
7	70 PPM, Black/White, Console, Print & Scan, 100 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet by-Pass, LCT:			225.00	172.00	243.00	167.12	177.00					
8	25 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass:			99.00	42.00	150.00	94.91	57.00					
9	30 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass			125.00	59.00	197.00	94.31	80.00					
10	35 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet by-Pass			125.00	88.00	217.00	125.37	151.00					
11	45 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet By-Pass			155.00	124.00	241.00	139.81	159.00					
12	Black and White copy Charges, per copy			.00411	.0035	.00349	.0039	.0031					
13	Color Copy Charges, per copy			.0411	.039	.039	.039	.04					

BID NO: 58-13 DATE: 10/22/13 COMMODITY: Leased Copiers		UDP AMOUNT	Datamax AMOUNT	AMOUNT	AMOUNT
NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT
1	16 PPM, Black/White, Console, Print & Scan, ADF, AD, Collate/Sort, 250 Sheet PT, 50 Sheet By-Pass:			29.22	23.95
2	21 PPM, Black/White, Console, Print & Scan, 50 Sheet ADF, AD, Collate/Sort, 2 250 Sheet PT, 100 Sheet By-Pass:			32.79	26.25
3	25 PPM Black/White, Console, Print & Scan, 50 Sheet ADF, AD, Collate/sort, 2 250 Sheet PT, 100 Sheet By-Pass:			39.75	49.75
4	40 PPM, Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass:			78.23	78.50
5	50 PPM, Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass:			85.02	89.15
6	60 PPM, Black/White, Console, Print & Scan, 100 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet By-Pass, LCT:			145.28	151.24
7	70 PPM, Black/White, Console, Print & Scan, 100 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet by-Pass, LCT:			183.25	159.42
8	25 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass:			94.23	90.75
9	30 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass			94.23	98.15
10	35 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet by-Pass			104.07	103.15
11	45 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet By-Pass			117.06	113.32
12	Black and White copy Charges, per copy			.00475	.00475
13	Color Copy Charges, per copy			.0425	.0425

ABSTRACT OF BIDS

BID NO: 58-13
DATE: 10/22/13
COMMODITY: Leased Copiers

NO	DESCRIPTION	UNIT	QTY	AMOUNT	Ricoh	Knighton Business Solutions	Toshiba Business Solutions	GFI Digital	Canon
				AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
	 <p>CERTIFICATION OF BID OPENING BIDS WERE PUBLICLY OPENED AND RECORDED ON <i>October 27, 2013</i>, BY <i>[Signature]</i> CLERK OF THE LEGISLATURE <i>[Signature]</i> PURCHASING</p>								

No.	Description	Lease Price Per Machine Per Month				
		Ricoh	Knighoton Business Solutions	Toshiba Business Solutions	GFI Digital	
	Copier-Based Multi-Function Equipment					
	Equipment Bid	Ricoh 301SPF	Canon iR 1025IF	Lexmark XM1145	Sharp MX-B201D	
1	16 PPM, Black/White, Console, Print & Scan, ADF, AD, Collate/Sort, 250 Sheet PT, 50 Sheet By-Pass					
		\$ 28.00	\$ 16.00	\$ 38.00	\$ 19.50	
	Fax Option for this Equipment	included	included		\$ 5.57	
	E-Fax Option for this Equipment	included	included		\$ 5.57	
	Total Equipment	\$ 28.00	\$ 16.00	\$ 38.00	\$ 30.64	
	Equipment Bid	Ricoh 2501SP	Canon iR 1025IF	Lexmark XM1145	Sharp MX-B201D	
2	21 PPM, Black/White, Console, Print & Scan, 50 Sheet ADF, AD, Collate/Sort, 2 250 Sheet PT, 100 Sheet By-Pass					
		\$ 50.00	\$ 16.00	\$ 42.00	\$ 21.67	
	Fax Option for this Equipment	\$ 6.00	included	included	\$ 5.57	
	E-Fax Option for this Equipment	included	included	included	\$ 5.57	
	Total Equipment	\$ 56.00	\$ 16.00	\$ 42.00	\$ 32.81	
	Equipment Bid	Ricoh 2852SP	Canon iRA 4025	Toshiba e-Studio256	Sharp MX-B264N	
3	25 PPM Black/White, Console, Print & Scan, 50 Sheet ADF, AD, Collate/Sort, 2 250 Sheet PT, 100 Sheet By-Pass					
		\$ 59.00	\$ 47.00	\$ 88.00	\$ 53.93	
	Fax Option for this Equipment	\$ 12.00	\$ 7.00	\$ 13.00	\$ 14.84	
	E-Fax Option for this Equipment	included	included	included	\$ 11.74	
	Stapler Option for this Equipment	\$ 15.00	\$ 10.00	\$ 20.00	\$ 14.70	
	LCT Option for this Equipment	\$ 15.00	\$ 18.00	\$ 11.00	\$ 8.52	
	Total Equipment	\$ 101.00	\$ 82.00	\$ 132.00	\$ 103.73	

No.	Description	Lease Price Per Machine Per Month			
		Ricoh	Knighon Business Solutions	Toshiba Business Solutions	GFI Digital
	Copier-Based Multi-Function Equipment				
	Equipment Bid	Ricoh 4002SP	Canon IRA 4045	Toshiba e-Studio456	Sharp MX-453
4	40 PPM, Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass				
	Fax Option for this Equipment	\$ 89.00	\$ 69.00	\$ 97.00	\$ 82.43
	E-Fax Option for this Equipment	\$ 15.00	\$ 7.00	\$ 13.00	\$ 14.84
	Stapler Option for this Equipment	included	included	included	\$ 11.74
	LCT Option for this Equipment	\$ 18.00	\$ 10.00	\$ 20.00	\$ 13.93
	Total Equipment	\$ 15.00	\$ 18.00	\$ 11.00	\$ 24.15
		\$ 137.00	\$ 104.00	\$ 141.00	\$ 147.09
	Equipment Bid	Ricoh 5002SP	Canon IRA 4051	Toshiba e-Studio656	Sharp MX-503
5	50 PPM, Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass				
	Fax Option for this Equipment	\$ 105.00	\$ 77.00	\$ 170.00	\$ 97.20
	E-Fax Option for this Equipment	\$ 15.00	\$ 7.00	\$ 13.00	\$ 14.84
	Stapler Option for this Equipment	included	included	included	\$ 11.74
	LCT Option for this Equipment	\$ 18.00	\$ 10.00	\$ 38.00	\$ 13.93
	Total Equipment	\$ 15.00	\$ 18.00	included	\$ 24.15
		\$ 153.00	\$ 112.00	\$ 221.00	\$ 161.86
	Equipment Bid	Ricoh 6002SP	Canon IRA 6265	Toshiba e-Studio656	Sharp MX-623N
6	60 PPM, Black/White, Console, Print & Scan, 100 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet By-Pass				
	Fax Option for this Equipment	\$ 195.00	\$ 161.00	\$ 170.00	\$ 151.88
	E-Fax Option for this Equipment	\$ 15.00	\$ 7.00	\$ 13.00	\$ 14.84
	Stapler Option for this Equipment	included	included	included	\$ 11.74
	LCT Option for this Equipment	\$ 29.00	\$ 24.00	\$ 38.00	\$ 46.43
	Total Equipment	included	\$ 21.00	included	included
		\$ 239.00	\$ 213.00	\$ 221.00	\$ 224.89

No.	Description	Lease Price Per Machine Per Month			
		Ricoh	Knighoton Business Solutions	Toshiba Business Solutions	GFI Digital
	Copier-Based Multi-Function Equipment				
	Equipment Bid	Ricoh 7502SP	Canon iRA 6275	Toshiba e-Studio756	Sharp MX-753N
7	70 PPM, Black/White, Console, Print & Scan, 100 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet by-Pass				
	Fax Option for this Equipment	\$ 225.00	\$ 172.00	\$ 243.00	\$ 167.12
	E-Fax Option for this Equipment	\$ 15.00	\$ 7.00	\$ 13.00	\$ 14.84
	Stapler Option for this Equipment	included	included	included	\$ 11.74
	LCT Option for this Equipment	\$ 29.00	\$ 24.00	\$ 38.00	\$ 46.43
	Total Equipment	included	\$ 21.00	included	included
		\$ 269.00	\$ 224.00	\$ 294.00	\$ 240.13
	Equipment Bid	Ricoh C2551	Canon iRA C2225	Toshiba e-Studio2550c	Sharp MX-2615N
8	25 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass				
	Fax Option for this Equipment	\$ 99.00	\$ 42.00	\$ 150.00	\$ 94.91
	E-Fax Option for this Equipment	\$ 10.00	\$ 7.00	\$ 19.00	\$ 14.84
	Stapler Option for this Equipment	included	included	included	\$ 11.74
	LCT Option for this Equipment	\$ 15.00	\$ 9.00	\$ 28.00	\$ 13.93
	Total Equipment	\$ 12.00	\$ 10.00	\$ 18.00	\$ 21.82
		\$ 136.00	\$ 68.00	\$ 215.00	\$ 157.24
	Equipment Bid	Ricoh C3503	Canon iRA C2230	Toshiba e-Studio3055c	Sharp MX-3116N
9	30 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass				
	Fax Option for this Equipment	\$ 125.00	\$ 59.00	\$ 197.00	\$ 94.31
	E-Fax Option for this Equipment	\$ 15.00	\$ 7.00	\$ 15.00	\$ 9.29
	Stapler Option for this Equipment	included	included	included	\$ 6.19
	LCT Option for this Equipment	\$ 15.00	\$ 9.00	\$ 19.00	\$ 13.93
	Total Equipment	\$ 12.00	\$ 10.00	\$ 12.00	\$ 21.83
		\$ 167.00	\$ 85.00	\$ 243.00	\$ 145.55

No.	Description	Lease Price Per Machine Per Month				
		Ricoh	Knighoton Business Solutions	Toshiba Business Solutions	GFI Digital	
	Copier-Based Multi-Function Equipment					
	Equipment Bid	Ricoh C3503	Canon iRA C5235	Toshiba e-Studio3555c	Sharp MX-3640N	
10	35 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass	\$ 125.00	\$ 88.00	\$ 217.00	\$ 125.37	
	Fax Option for this Equipment	\$ 15.00	\$ 7.00	\$ 15.00	\$ 9.29	
	E-Fax Option for this Equipment	included	included	included	\$ 6.19	
	Stapler Option for this Equipment	\$ 15.00	\$ 10.00	\$ 19.00	\$ 13.93	
	LCT Option for this Equipment	\$ 12.00	\$ 28.00	\$ 12.00	\$ 21.82	
	Total Equipment	\$ 167.00	\$ 133.00	\$ 263.00	\$ 176.60	
	Equipment Bid	Ricoh C4503	Canon iRA C5250	Toshiba e-Studio4555c	Sharp MX-5140N	
11	45 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet By-Pass	\$ 155.00	\$ 124.00	\$ 241.00	\$ 139.81	
	Fax Option for this Equipment	\$ 15.00	\$ 7.00	\$ 15.00	\$ 9.29	
	E-Fax Option for this Equipment	included	included	included	\$ 6.19	
	Stapler Option for this Equipment	\$ 15.00	\$ 10.00	\$ 19.00	\$ 13.93	
	LCT Option for this Equipment	\$ 12.00	\$ 28.00	\$ 12.00	\$ 14.86	
	Total Equipment	\$ 197.00	\$ 169.00	\$ 287.00	\$ 184.08	
	Copy Charges for all Equipment					
12	Black and White Copy Charges, per copy	0.00411	0.0035	0.00349	0.0039	
13	Color Copy Charges, per copy	0.0411	0.039	0.039	0.039	

Estimated Montly Totals

Assessment				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 1,247.00	\$ 915.00	\$ 1,680.00	\$ 1,269.98
Estimated Cost of Monthly Copy Charges	\$ 630.45	\$ 580.84	\$ 580.41	\$ 598.23
Total Montly Cost	\$ 1,877.45	\$ 1,495.84	\$ 2,260.41	\$ 1,868.21
BOE				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 165.00	\$ 120.00	\$ 179.00	\$ 177.73
Estimated Cost of Monthly Copy Charges	\$ 21.35	\$ 18.18	\$ 18.13	\$ 20.26
Total Montly Cost	\$ 186.35	\$ 138.18	\$ 197.13	\$ 197.99
Collection				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 705.00	\$ 566.00	\$ 765.00	\$ 685.21
Estimated Cost of Monthly Copy Charges	\$ 140.55	\$ 119.69	\$ 119.35	\$ 133.37
Total Montly Cost	\$ 845.55	\$ 685.69	\$ 884.35	\$ 818.58
Clerk's Office				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 74.00	\$ 57.00	\$ 108.00	\$ 68.63
Estimated Cost of Monthly Copy Charges	\$ 7.46	\$ 6.36	\$ 6.34	\$ 7.08
Total Montly Cost	\$ 81.46	\$ 63.36	\$ 114.34	\$ 75.71

Estimated Montly Totals

Combat				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 107.00	\$ 79.00	\$ 117.00	\$ 96.36
Estimated Cost of Monthly Copy Charges	\$ 21.27	\$ 18.12	\$ 18.06	\$ 20.19
Total Montly Cost	\$ 128.27	\$ 97.12	\$ 135.06	\$ 116.55
Office of Communications				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 155.00	\$ 75.00	\$ 231.00	\$ 123.72
Estimated Cost of Monthly Copy Charges	\$ 37.91	\$ 35.72	\$ 35.72	\$ 35.97
Total Montly Cost	\$ 192.91	\$ 110.72	\$ 266.72	\$ 159.69
Corrections				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 1,684.00	\$ 1,231.00	\$ 2,073.00	\$ 1,590.25
Estimated Cost of Monthly Copy Charges	\$ 560.72	\$ 477.50	\$ 476.14	\$ 532.07
Total Montly Cost	\$ 2,244.72	\$ 1,708.50	\$ 2,549.14	\$ 2,122.32
Counselors				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 167.00	\$ 133.00	\$ 263.00	\$ 176.60
Estimated Cost of Monthly Copy Charges	\$ 98.74	\$ 91.37	\$ 91.31	\$ 93.69
Total Montly Cost	\$ 265.74	\$ 224.37	\$ 354.31	\$ 270.29
County Executive Office				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 155.00	\$ 105.00	\$ 251.00	\$ 154.78
Estimated Cost of Monthly Copy Charges	\$ 102.17	\$ 95.70	\$ 95.67	\$ 96.95
Total Montly Cost	\$ 257.17	\$ 200.70	\$ 346.67	\$ 251.73

Estimated Montly Totals

County Legislature				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 153.00	\$ 112.00	\$ 221.00	\$ 161.86
Estimated Cost of Monthly Copy Charges	\$ 12.76	\$ 10.86	\$ 10.83	\$ 12.10
Total Montly Cost	\$ 165.76	\$ 122.86	\$ 231.83	\$ 173.96
Emergency Prep				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 101.00	\$ 82.00	\$ 132.00	\$ 103.73
Estimated Cost of Monthly Copy Charges	\$ 7.43	\$ 6.33	\$ 6.31	\$ 7.06
Total Montly Cost	\$ 108.43	\$ 88.33	\$ 138.31	\$ 110.79
Facilities MGMT				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 56.00	\$ 16.00	\$ 42.00	\$ 32.81
Estimated Cost of Monthly Copy Charges	\$ 3.68	\$ 3.13	\$ 3.13	\$ 3.49
Total Montly Cost	\$ 59.68	\$ 19.13	\$ 45.13	\$ 36.30
Family Support				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 1,145.00	\$ 899.00	\$ 1,390.00	\$ 1,095.78
Estimated Cost of Monthly Copy Charges	\$ 102.13	\$ 86.97	\$ 86.72	\$ 96.91
Total Montly Cost	\$ 1,247.13	\$ 985.97	\$ 1,476.72	\$ 1,192.69
Finance				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 332.00	\$ 253.00	\$ 442.00	\$ 354.33
Estimated Cost of Monthly Copy Charges	\$ 109.65	\$ 96.92	\$ 96.74	\$ 104.05
Total Montly Cost	\$ 441.65	\$ 349.92	\$ 538.74	\$ 458.38

Estimated Montly Totals

Human Resources				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 122.00	\$ 97.00	\$ 128.00	\$ 120.51
Estimated Cost of Monthly Copy Charges	\$ 54.98	\$ 46.82	\$ 46.69	\$ 52.17
Total Montly Cost	\$ 176.98	\$ 143.82	\$ 174.69	\$ 172.68

Jackson County Drug Task Force				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 114.00	\$ 51.00	\$ 178.00	\$ 108.84
Estimated Cost of Monthly Copy Charges	\$ 8.41	\$ 7.16	\$ 7.14	\$ 7.98
Total Montly Cost	\$ 122.41	\$ 58.16	\$ 185.14	\$ 116.82

JC Election Board				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 274.00	\$ 212.00	\$ 380.00	\$ 272.96
Estimated Cost of Monthly Copy Charges	\$ 33.35	\$ 28.40	\$ 28.32	\$ 31.65
Total Montly Cost	\$ 307.35	\$ 240.40	\$ 408.32	\$ 304.61

Medical Examiner				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 322.00	\$ 238.00	\$ 514.00	\$ 331.38
Estimated Cost of Monthly Copy Charges	\$ 214.88	\$ 200.00	\$ 199.90	\$ 203.90
Total Montly Cost	\$ 536.88	\$ 438.00	\$ 713.90	\$ 535.28

MIS				
	Ricoh	Knighon	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 245.00	\$ 155.00	\$ 317.00	\$ 263.82
Estimated Cost of Monthly Copy Charges	\$ 65.58	\$ 60.76	\$ 60.73	\$ 62.23
Total Montly Cost	\$ 310.58	\$ 215.76	\$ 377.73	\$ 326.05

Estimated Montly Totals

Municipal Court				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 137.00	\$ 104.00	\$ 141.00	\$ 147.09
Estimated Cost of Monthly Copy Charges	\$ 16.25	\$ 13.84	\$ 13.80	\$ 15.42
Total Montly Cost	\$ 153.25	\$ 117.84	\$ 154.80	\$ 162.51
OHRCC				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 50.00	\$ 16.00	\$ 42.00	\$ 21.67
Estimated Cost of Monthly Copy Charges	\$ 2.83	\$ 2.41	\$ 2.40	\$ 2.68
Total Montly Cost	\$ 52.83	\$ 18.41	\$ 44.40	\$ 24.35
Parks and Recreation				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 618.00	\$ 348.00	\$ 759.00	\$ 504.81
Estimated Cost of Monthly Copy Charges	\$ 103.13	\$ 87.83	\$ 87.58	\$ 97.86
Total Montly Cost	\$ 721.13	\$ 435.83	\$ 846.58	\$ 602.67
Population Control				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 56.00	\$ 16.00	\$ 42.00	\$ 32.81
Estimated Cost of Monthly Copy Charges				
Total Montly Cost	\$ 56.00	\$ 16.00	\$ 42.00	\$ 32.81
Prosecuting Attorney				
	Ricoh	Knighton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 1,156.00	\$ 852.00	\$ 1,557.00	\$ 1,071.81
Estimated Cost of Monthly Copy Charges	\$ 210.43	\$ 179.20	\$ 178.69	\$ 199.68
Total Montly Cost	\$ 1,366.43	\$ 1,031.20	\$ 1,735.69	\$ 1,271.49

Estimated Montly Totals

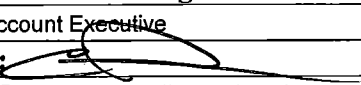
Public Administration				
	Ricoh	Knighnton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 244.00	\$ 194.00	\$ 256.00	\$ 241.02
Estimated Cost of Monthly Copy Charges	\$ 34.76	\$ 29.60	\$ 29.52	\$ 32.98
Total Montly Cost	\$ 278.76	\$ 223.60	\$ 285.52	\$ 274.00
Public Works				
	Ricoh	Knighnton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 699.00	\$ 497.00	\$ 1,095.00	\$ 715.13
Estimated Cost of Monthly Copy Charges	\$ 245.52	\$ 227.58	\$ 227.45	\$ 232.97
Total Montly Cost	\$ 944.52	\$ 724.58	\$ 1,322.45	\$ 948.10
Records				
	Ricoh	Knighnton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 411.00	\$ 312.00	\$ 423.00	\$ 441.27
Estimated Cost of Monthly Copy Charges	\$ 44.42	\$ 37.83	\$ 37.72	\$ 42.15
Total Montly Cost	\$ 455.42	\$ 349.83	\$ 460.72	\$ 483.42
Sheriffs Department				
	Ricoh	Knighnton	Toshiba	GFI
MontlyEstimated Cost of New Equipment	\$ 536.00	\$ 371.00	\$ 687.00	\$ 564.88
Estimated Cost of Monthly Copy Charges	\$ 103.18	\$ 90.92	\$ 90.75	\$ 97.91
Total Montly Cost	\$ 639.18	\$ 461.92	\$ 777.75	\$ 662.79
Total County				
	Ricoh	Knighnton	Toshiba	GFI
Estimated Montly Cost for New Equipment	\$ 11,230.00	\$ 8,106.00	\$ 14,413.00	\$ 10,929.77
Estimated Montly Cost for Copy Charges	\$ 2,985.59	\$ 2,652.89	\$ 2,648.39	\$ 2,833.04
Estimated Total Cost for 1 Month	\$ 14,215.59	\$ 10,758.89	\$ 17,061.39	\$ 13,762.81
12 Month Total	\$ 170,587.10	\$ 129,106.69	\$ 204,736.65	\$ 165,153.75

9.0 QUOTATION SHEET

No.	Description	Lease Price Per Machine Per Month
	Copier-Based Multi-Function Equipment	
01	16 PPM, Black/White, Console, Print & Scan, ADF, AD, Collate/Sort, 250 Sheet PT, 50 Sheet By-Pass	\$ 16.00
	Fax Option for this Equipment	\$ INCLUDED
	E-Fax Option for this Equipment	\$ INCLUDED
02	21 PPM, Black/White, Console, Print & Scan, 50 Sheet ADF, AD, Collate/Sort, 2 250 Sheet PT, 100 Sheet By-Pass	\$ 16.00
	Fax Option for this Equipment	\$ INCLUDED
	E-Fax Option for this Equipment	\$ INCLUDED
03	25 PPM Black/White, Console, Print & Scan, 50 Sheet ADF, AD, Collate/Sort, 2 250 Sheet PT, 100 Sheet By-Pass	\$ 47.00
	Fax Option for this Equipment	\$ 7.00
	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 10.00
	LCT Option for this Equipment	\$ 18.00
04	40 PPM, Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass	\$ 69.00
	Fax Option for this Equipment	\$ 7.00
	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 10.00
	LCT Option for this Equipment	\$ 18.00
05	50 PPM, Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass	\$ 77.00
	Fax Option for this Equipment	\$ 7.00
	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 10.00
	LCT Option for this Equipment	\$ 18.00
06	60 PPM, Black/White, Console, Print & Scan, 100 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet By-Pass	\$ 161.00
	Fax Option for this Equipment	\$ 7.00
	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 24.00
	LCT Option for this Equipment	\$ 21.00
07	70 PPM, Black/White, Console, Print & Scan, 100 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet by-Pass	\$ 172.00
	Fax Option for this Equipment	\$ 7.00

	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 24.00
	LCT Option for this Equipment	\$ 21.00
08	25 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass	\$ 42.00
	Fax Option for this Equipment	\$ 7.00
	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 9.00
	LCT Option for this Equipment	\$ 10.00
09	30 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass	\$ 59.00
	Fax Option for this Equipment	\$ 7.00
	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 9.00
	LCT Option for this Equipment	\$ 10.00
10	35 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 500 Sheet PT, 100 Sheet By-Pass	\$ 88.00
	Fax Option for this Equipment	\$ 7.00
	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 10.00
	LCT Option for this Equipment	\$ 28.00
11	45 PPM, Color and Black/White, Console, Print & Scan, 80 Sheet ADF, AD, Collate/Sort, 2 550 Sheet PT, 100 Sheet By-Pass	\$ 124.00
	Fax Option for this Equipment	\$ 7.00
	E-Fax Option for this Equipment	\$ INCLUDED
	Stapler Option for this Equipment	\$ 10.00
	LCT Option for this Equipment	\$ 28.00
	Copy Charges for all Equipment	
12	Black and White Copy Charges, per copy	\$ 0.0035
13	Color Copy Chargers, per copy	\$ 0.039

If you would like to offer additional options on equipment, please attach additional sheets detailing the option, which pieces of equipment the option is available on and the monthly price per machine for each option.

Company Name: Knighton Business Solutions	Web Site Address: www.knightonkc.com
Person Authorized to Sign Bid: Chad J Duckers	Telephone Number: 913-747-2818
Title: Account Executive	Fax Number: 913-397-7751
Signature: 	Email Address: cduckers@knightonkc.com
Street Address: 9120 Nieman Road	
City, State and Zip Code: Overland Park, KS 66214	