

# Amendment to the Software License and Related Professional Services Agreement between Woolpert, Inc., dba as Data Cloud Solutions, a Woolpert Company and Jackson County, Missouri

## Section 1. General

**THIS Amendment**, made and entered into this 21<sup>st</sup> day of April, 2021, by and between Data Cloud Solutions, a Woolpert Company whose address is 1730 N. Limestone Street, Suite A, Springfield, OH 45503 (hereinafter referred to as "DCS") and Jackson County, Missouri, (hereinafter referred to as the "Customer"), provides for Changes under the Software License and Related Professional Services Agreement dated March 20, 2020, such Changes described under Section 2 of this Amendment.

## Section 2. General Description of Services

The additional services to be provided to the Customer are identified below.

Client has requested to purchase twenty (20) additional mobile licenses and five (5) Disto Laser devices. The addition of the mobile licenses will entitle the client to 14 fourteen (14) additional Admin Console licenses. Maintenance fees will be due for the mobile licenses from the date of purchase through 12/31/2021

## Section 3. Compensation to Be Paid

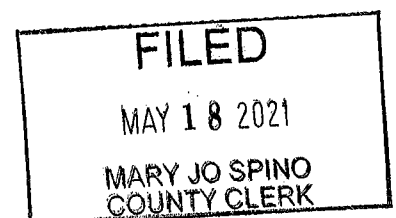
Compensation to be paid by the Customer to DCS for providing the requested Services shall be as follows:

A Not to Exceed Fee of \$63,978.40 for the purchase of the mobile licenses, mobile license maintenance through 12/31/2021 and the Disto laser devices

## Section 4. Schedule for Services

The completion date is extended to 12/31/2021

**All other terms and conditions remain the same. Signatures are on the following page.**





IN WITNESS WHEREOF, this Amendment, which is subject to the terms and conditions of Sections 1 through 4, Attachment(s), and the aforementioned Agreement, is accepted as of the date first written above.

Jackson County, Missouri

*[Handwritten Signature]*

Signed

Bob Crutsinger

Printed Name

Finance Director

Title

Woolpert, Inc.

*[Handwritten Signature]*

Signed

Daniel T. Anderson

Printed Name

Vice President, Practice Leader

Title

APPROVED AS TO FORM

*[Handwritten Signature]*

County Counselor

ATTEST:

*[Handwritten Signature]*

Clerk of the County Legislature



A WOOLPERT COMPANY

# Quote / Estimate

Woolpert, Inc. (DBA: Data Cloud Solutions)  
 Mail Payments to:  
 PO Box 714874  
 Cincinnati, Ohio 45271-4874  
 Office Phone: 888-586-6914  
 accounting@datacloudsolutions.net

**Quote / Estimate Number:** E210210149  
**Quote / Estimate Date:** 04/14/2021  
**Payment Terms:** Payment 30 days after invoice date  
**Quote / Estimate Amount:** 63,978.40

**Billing Address**  
 Jackson County, MO  
 Jackson County Courthouse, Assessment De...  
 415 E. 12th St., 1M  
 Kansas City, MO 64106

**Shipping Address**  
 Jackson County, MO  
 Jackson County Courthouse, Assessment De...  
 415 E. 12th St., 1M  
 Kansas City, MO 64106

Item #	Item Name	Quantity	Unit Price	Total
MA-1	MobileAssessor CAL Client Access License (per Mobile)	20.00	2,900.00	58,000.00
Mnt-CAL1	TA: CAL Maintenance-1 CAL Maintenance through 12/31/2021	20.00	725.00	14,500.00
1018	Misc Discount Client appreciation discount off of licenses	20.00	-500.00	-10,000.00
1003	Pro-rated Total Adjustment to maintenance fees for pro-rated maintenance paying 10 months out of 12 ( $\$725/12 = 60.42 * 2 \text{ months} = \$120.83$ )	20.00	-120.83	-2,416.60
1098	Disto D810	5.00	849.00	4,245.00
1018	Misc Discount Customer appreciation discount on Disto units	5.00	-70.00	-350.00

**Comments:**

Quote for an additional 20 MobileAssessor licenses + Five (5) Disto Devices.

This purchase would entitle Jackson to seven (14) additional Admin Console licenses at no charge.

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Past References:

2018 Agreement Ref: RES. 19800 (March 26, 2018)

FROM: Assessment Fund Reserve: 045-8006

TO: 56835 - Reserve Operating

Non-Departmental: 045-4500

56662 - Software Maint

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Max Parcel Size = 303,500 (increased from 299,500)  
(DCS needs to filter out Inactive parcels from the total of 325,000)

Mobile = 16

Admin Console = 23 Total

(11 AC licenses included with Mobile licenses, 1 for SV, 1 for MRA/DA site, 1 for CP site, 9 included for DTR site with 20 DTR users)

Comp Prop = 11

MRA = 4

SV = 20

DTR = 20

If purchased, these licenses will increase the annual maintenance and support by \$14,500 for the period 01/01/2022 - 12/31/2022.

Subtotal: \$ 63,978.40

Quote / Estimate Amount \$ 63,978.40

R. 20671

**REVENUE CERTIFICATE**

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation of \$63,979.00 which is herein authorized.

5-13-2021  
Date

  
\_\_\_\_\_  
Director of Finance and Purchasing  
Account No. 045 1903 56661  
\$63,979.00




## ASSESSMENT DEPARTMENT

### JACKSON COUNTY

JACKSON COUNTY COURTHOUSE  
415 EAST 12<sup>TH</sup> STREET, FIRST FLOOR MEZZANINE  
KANSAS CITY, MISSOURI 64106  
WWW.JACKSONGOV.ORG

### MEMORANDUM

**FROM:** Jeph BurroughsScanlon, Deputy Director of Assessment   
**TO:** Bob Crutsinger, Director of Finance  
**CC:** Barbara Casamento, Purchasing Administrator  
Mark Lang, Budget Officer  
**DATE:** April 14, 2021  
**RE:** Data Cloud Solutions sole source provider

The Assessment Department has an ongoing need to obtain additional products, licenses and training services related to Mobile Assessor. Mobile Assessor is a product offered by Data Cloud Solutions (DCS); principal, Daniel Anderson. The Jackson County Assessment Department has been actively engaged in the use of this product for several years. This product has helped the Assessment Department increase efficiency and productivity for field and clerical staff; enable supervisors to generate a variety of specific reports; improve staff accountability and credibility; supplement existing processes; enhance sales verification procedures and increase the accuracy of assessments. We are familiar with Daniel Anderson and Data Cloud Solutions. We are unaware of any similar company who can offer the same services in an immediate manner as required for the seamless and consistent work of the ongoing reassessment. I believe it would be an undue burden on the department to seek out a new consultant and to bring that consultant up to speed in the short term. For these reasons we believe Daniel Anderson and Data Cloud Solutions to be a sole source vendor for the specific products and services we need.

We are requesting that the current contract with Data Cloud Solutions of Springfield, Ohio, be amended in order to purchase licenses and equipment in addition to the terms of the current contract. The current contract for Consultation and Training Services and Software Maintenance in regard to the Mobile Assessor software is Resolution 20384, approved on 3/16/2020.

This will be funded by means of a transfer from 045-1903-56661 Reserve – Assessment Systems.