



JACKSON COUNTY Public Works Department

Jackson County Technical Center
303 West Walnut Street
Independence, Missouri 64050
jacksongov.org

(816) 881-4530
Fax: (816) 881-4448

Memorandum

To: Keith Allen, Senior Buyer
From: Robert Rives, Deputy Director Facilities Management
Date: January 15, 2025
RE: ITB- 24-087 Calcium Chloride Pellets & Rock Salt Supplies

Keith,

As a result of the competitive invitation to bid #24-087, to provide Calcium Chloride Pellets & Rock Salt Supplies for snow and ice control, I would like to recommend the bid be awarded to Nu-Life Labs Inc.

Nu-Life Labs Inc. submitted their package which illustrated their expertise and experience with providing Calcium Chloride Pellets & Rock Salt Supplies. Our previous experience with this locally based company has met or exceeded our expectations and this is expected to continue. Having a local supplier for these commodities ensures the County will have quick access to adequate stock when needed. This recommendation will ensure the County has the appropriate commodities to manage our snow and ice control activities.

Facilities anticipates an annual spend of \$50,000-100,000 annually for these necessary items.

Thank you for your consideration of the above recommendation.

Respectfully,

Robert Rives



Office of the JACKSON COUNTY SHERIFF

Sheriff Darryl Forté

INTER-OFFICE MEMO

TO: Purchasing
FROM: Beth Money, Office Administrator
RE: Recommendation Memo 24-087 Calcium Chloride Pellets
Date: January 13, 2025

The Sheriff's Office has an ongoing need for vendors to provide Calcium Chloride Pellets. We have reviewed the bids submitted by Humana Chemicals, Inc., Nu-Life Labs, Inc. and Van Diest Supply Company. We recommend awarding the contract to Humana Chemicals, Inc. as their pricing, products and service will best suit our needs.

The Sheriff's Office will spend approximately \$2,500 annually using this contract via line item 001-4201-57450 General Fund – Sheriff – Salt & Sand.