



MICHAEL D. SANDERS

Jackson County Executive

EXECUTIVE ORDER #08-17

**TO: MEMBERS OF THE LEGISLATURE
CLERK OF THE LEGISLATURE**

**FROM: MICHAEL D. SANDERS
JACKSON COUNTY EXECUTIVE**

DATE: October 1, 2008

**RE: COMMUNITY ADVISORY COMMITTEE OF THE HEALTH CARE
FOUNDATION OF GREATER KANSAS CITY APPOINTMENT**

FILED
OCT 02 2008
MARY JO SPINO
COUNTY CLERK

10:34 AM
MS

Brian K Johnson, is appointed to the Community Advisory Committee of the Health Care Foundation of Greater Kansas City to fill the vacancy occasioned by the resignation of Mr. Tom Haley. Mr. Johnson will fulfill Mr. Haley's remaining term beginning immediately and continue through December 2010. A copy of Mr. Johnson's resume is attached.

Michael D. Sanders, County Executive

Date: 10/01/2008



Brian K. Johnson

Vice President

Niko Software Corp.

816.674.7007

Title: Vice President of Sales & Marketing

Organization: Niko Software Corp. 5510 NE Antioch Rd. Suite 221 Kansas City, MO 64119

Focus: Niko Software is a web based software applications provider that excels in delivering usable enterprise level web based applications to a national small business, nonprofit and faith based market.

Details: Duties of the Vice President include creating new business development opportunities, managing sales & marketing strategies, small business and organization consulting and developing ePhilanthropy strategies for the nonprofit sector.

Education: Bachelor of Arts in English Literature from the University of Missouri Kansas City

Background: *Brian K. Johnson, Vice President Sales & Marketing*, is co-founder of Niko Software Corp. Mr. Johnson started his business career in 1986 as a marketing representative with Information Industries Incorporated, an IT staffing agency headquartered in Kansas City, MO. Mr. Johnson has spent much of his career consulting with small business owners on how to effectively use technology in their business to grow sales. Most recently, Mr. Johnson held the position of Director of Technology for the National Council on Alcoholism and Drug Dependence. While in this position, Mr. Johnson was responsible for an agency wide overhaul in organizational processes and procedures. Many of the advances Mr. Johnson brought to the agency were a combination of organizational processes and technological enhancements, some of which are still in use to this day. Mr. Johnson's role with Niko Software started as primarily a marketing and sales role then eventually grew into a much greater role in business development.

Mr. Johnson spent 4 years in the U.S. Army attached to the Headquarters Company 1st Brigade, 1st Infantry Division and served his country in this capacity during Desert Storm before receiving his BA in English Literature from the University of Missouri at Kansas City in 1996. Mayor Kay Barnes honored Mr. Johnson with a certificate of appreciation in 2000 for his outstanding accomplishments and commitment to the quality of life in Kansas City by his service on the Municipal Court DUI Task Force and as a team co-chair for the KC Safe City Initiative and the Westport Initiative. Mr. Johnson has also made worthwhile contributions to the field of education by guest lecturing at various local universities such as CMSU, UMKC, William Jewel and Rockhurst University as well as publishing dozens of web articles on the issue of technology in the small business sector. Additionally, in 2004, Mr. Johnson wrote the textbook *Advanced Issues in Legal Technology for the Paralegal* (Published by the Institute for Paralegal Education, a Division of NBI, Inc.)