## REQUEST FOR LEGISLATIVE ACTION

REQUEST FO	OR LEGISLATIVE ACTION				
	Completed by County Counsel Res/@mkNo.: 18376 Sponsor(s): Dennis Waits Date: January 27,				
SUBJECT	Action Requested  Resolution  Ordinance	2021			
	Project/Title: A RESOLUTION authorizing the Chairman of the Legisl Agreements with Midwest Mediation & Consulting, LLC – Phil LaVota KTCo, LLC – Kim Tuttle in the amount of \$12,500, to serve as intergor at an actual aggregate cost to the County not to exceed \$25,000	<u>a in the amount of \$12,500 &amp;</u>			
BUDGET	A	#25 000 l			
INFORMATION  To be completed	Amount authorized by this legislation this fiscal year:  Amount previously authorized this fiscal year:	\$25,000			
By Requesting	Total amount authorized after this legislative action:	\$25,000			
Department and	Amount budgeted for this item * (including transfers):	\$25,000			
Finance	Source of funding (name of fund) and account code number; FROM/TO ***Detailed on Back Page***	FROM ACCT TO ACCT			
	* If account includes additional funds for other expenses, total budgeted in the account is: \$ OTHER FINANCIAL INFORMATION:				
	No budget impact (no fiscal note required) Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Estimated Use: \$				
	Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable):				
PRIOR LEGISLATION CONTACT	Prior ordinances and (date): Prior resolutions and (date):				
INFORMATION	RLA drafted by (name, title, & phone Dennis Waits – Legislator – 3 <sup>rd</sup> District 881-4441				
REQUEST SUMMARY	Funds are being requested to contract with two consultants who will serve as Assistant Lobbyists to the Legislature, to assess the political climate in Jefferson City, to advise the County on pertinent State legislative issues and to provide lobbying efforts as requested by the Legislature. These consultants will work as Assistant Lobbyists to Fred Dreiling the Chief Lobbyist.				
	The County has received several proposals for legislative lobbying services in Jefferson City, MO. The proposals from Midwest Mediation & Consulting, LLC and KTCo, LLC are in the County's best interest to assess the current political climate in the State of Missouri. The consultants will recommend appropriate strategies that would benefit the County, inform the County on all pertinent legislative issues and provide lobbying service as requested, especially concerning health, parks and recreation, land use, road and bridge and other transportation related matters.				
	Details regarding the scope of services are attached.				
CLEARANCE	Tax Clearance Completed (Purchasing & Department)  Business License Verified (Purchasing & Department)  Chapter 6 Compliance Affirmative Action/Provailing Wage (County Auditor's Office)				
ATTACHMENTS	Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)  Proposals Attached				
REVIEW	Department Director: Demnia Waits Sy ap.	Date:			
	Finance (Budget Approval):  If applicable XLLV Lah & Ball	Date: 1-22-14			
	Division Manager:	Date: 1/23/11/			

_	•	be verified by Budget Office in Finance Department)				
This expenditure was included in the annual budget.						
Funds for	Funds for this were encumbered from the Fund in					
is chargea	There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.					
Funds suff	ficient for	this expenditure will be/were appropriated by Ordinance #				
		appropriate of Community				
		this appropriation are available from the source indicated below.				
			Amount Not to Exceed:			

## **Fiscal Note:**

This expenditure was included in the Annual Budget.

	PC#	
Date: January 22, 2014		RES# 18376
Department / Division	Character/Description	Not to Exceed
General Fund - 001	- -	
5101 - Non-Departmental	56080 - Other Professional Services	14,250
Health Fund - 002		
5102 - Non-Departmental	56080 - Other Professional Services	3,000
Park Fund - 003		
5103 - Non-Departmental	56080 - Other Professional Services	3,250
Road and Bridge - 004		·
5104 - Non-Departmental	56080 - Other Professional Services	3,250
Assessment Fund - 045	· <u></u>	
4500 - Non-Departmental	56080 - Other Professional Services	1,250
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	<del>-</del>	
		25,000.00

XlebuahBall 1-22-14 Budgeting

# EVALUATION CRITERIA IN RESPONSE TO RFP FOR LEGISLATIVE SERVICES FOR THE COUNTY OF JACKSON

## **SECTION 1: FIRM EXPERIENCE:**

The Law Offices of Phil LeVota, LLC, DBA Midwest Mediation and Consulting has provided the government relations contract for the city of Independence for the past three years. MMC has provided both lobbyists and attorneys with substantive knowledge, experience and access to key government decision-makers on behalf of governmental and non-profit clients. We have provided innovative solutions that are responsive to the city's concerns.

MMC's lobbyists and attorneys utilize established networks and creative thinking to help resolve our clients' complex issues involving state government. Such issues often require unique, multifaceted strategies. We understand how the state government impacts the businesses, trade associations, municipalities, local and state governmental agencies, and individuals that we represent. We have crafted strategies based on our knowledge, experience, and ability to influence the state government's decision-making processes. Our staff has proven their capabilities in courts, the legislative branch as well as the executive branch. There is no other firm that has the access, knowledge, and experience in state government as an advocate for Jackson County that MMC has.

Midwest Mediation & Consulting has lobbyists with decades of experience in Jefferson City and with substantial relationships with elected officials on both sides of the aisle as well as with the governor's office and our local congressional delegation. Also, MMC lobbyists have decades long relationships with US Senators Claire McCaskill and Roy Blunt, US Representatives Emanuel Cleaver II, Sam Graves, Russ Carnahan, and many others as well as Governor Jay Nixon, Attorney General Chris Koster, State Treasurer Clint Zweifel, and Secretary of State Jason Kander. Further, MMC has long standing successful relationships with all members of the local state delegation as well as many across the state including the Speaker of the House, Senate Pro Tem, and minority leadership members.

Further, MMC is also one of the only lobbying firms that has the full time services of experienced government relations legal counsel. MMC will utilize the legal services of attorney Phil A. LeVota for legal analysis and consulting on lobbying efforts and legislation review. There are very few attorney/lobbyists currently in practice in the state of Missouri.

The Director of Government Relations for MMC is attorney Phil LeVota. LeVota was born and raised in Jackson County and has a vast amount of knowledge of Jackson County issues both civically and politically. LeVota was a Jackson County prosecutor for over a decade hired by US Senator Claire McCaskill working to improve and promote the county. Further experience for Phil LeVota attached in resume and bio form.

In the most recent Missouri Legislative Session, Phil worked with clients to create a legislative agenda and then to implement and pass several key laws and components for a successful session for clients.

Previous members of the firm include Missouri State Senator Paul LeVota who in the last legislative session provided enormous collaboration and leadership in promoting and furthering client's issues. We fully anticipate calling on Senator LeVota's effectiveness as a former member of the Missouri House and current member of the Missouri Senate in our efforts representing Jackson County.

### **SECTION 2: NAMES AND QUALIFICATIONS OF LOBBYIST:**

Jackson County staff will have 24 hour accessibility to the Director of Government Relations Phil LeVota by cell phone, e-mail, and voicemail. Legislative issues are not confined to a 9=5 business day and MMC has showed in the last 3 years that their lobbyists are available for short conversations or longer discussions/strategy sessions/information updates at any time of day. MMC has strived to be accessible and feels that previous clients would attest to the professional and quick response time in the past years of representation. Further, MMC has amazing working relationships with other lobbyists that may be contracted with by MMC from time to time on client issues.

### Phil A. LeVota - Experience

Midwest Mediation & Consulting, LLC

2006 to present

-Government Relations & Campaign Consultation

The Law Offices of Phil LeVota, LLC

-Various legal services provided to variety of clients:

1996 to present

City of Lee's Summit, Missouri

-Part-time municipal Prosecuting Attorney:

2006 to present

**Jackson County Prosecuting Attorney's office** 

1996 to 2006

-Assistant Prosecuting Attorney and responsible for some state legislative issues and drafting bills successfully passed by legislature and signed by governor:

- -Elected member of the Missouri Democratic Committee
- -Elected member and former Chair of the Jackson County Democratic Committee

#### Phil LeVota - Education

Juris Doctorate/Law Degree:

UMKC School of Law

Masters of Science in Management:

Baker University

Bachelors Degree:

Central Missouri State University

## SECTION 3: SCOPE OF SERVICES PROVIDED & ABILITY TO PERFORM:

MMC will provide the following services of providing consulting, advising and lobbying services to the City on an as-needed basis, as county deems appropriate. Among the services to be provided are:

- MMC will act as an advocate for and representing the county before the State Legislature and other state-wide elected officials and any state departments;
- MMC will be able to not only pursue the passage and defeat of state legislation, but can be instrumental in access to behind the scenes information and access to decision makers;
- MMC will provide to the county a weekly report of any legislation of interest to the County's legislative priorities in a county approved format;
- The firm will provide a weekly (possibly dally, depending on the issue) report to the county of the activities the firm has engaged in to further the legislative priorities of the County of Jackson;
- MMC will provide advice and assistance on special projects that may arise during the year that entails lobbying or access to State Officials;
- Attend Legislative meetings to brief county on activities at least twice during the contract year and more often as the county sees fit for such briefings and dialogue are necessary;
- Monitoring and analyzing legislation filed in the General Assembly that affects Jackson County's interests;
- Be available to county staff to help draft legislation and assist in finding elected officials to propose such legislation.

## SECTION 4: CONFLICT OF INTEREST ISSUES

Contractor has prior representation of other governmental entities and the Contractor is a licensed member of the Missouri bar so will utilize the legal profession's duty of loyalty owed to a client that prohibits an attorney from representing any other party with interests adverse to those of a current client. If any conflict may arise, Contractor will discuss the issue with the county to resolve. There may be exceptions that would require consent from all affected clients or, with the county utilizing several different lobbyists, a possibility to segregate any affected lobbyists from actively working on the specific issue. Whatever the resolution, it would be one that is governed and decided solely by the county.

## **SECTION 5: COST OF SERVICES**

Contractor shall provide services offered for a flat fee of twenty thousand dollars (\$20,000.00) for the first year of the contract and twenty five thousand (\$25,000.00) for the second contract year. This fee is all inclusive and MMC will not receive any additional funds. All travel expenses, office expenses, and business related expenses are the responsibility of the MMC and are to be covered by the flat fee per year amount.

### **SECTION 6: EXAMPLES OF LEGISLATIVE ISSUES**

MMC has had many successful legislative and government relations issues over the past few years but here are just a few in the recent session:

#### Missouri HB 103:

The crime statistics for the city of Independence included the reporting of license plate tab theft as crimes on the same level as the theft of an automobile. In the state of Missouri if a person's tab is stolen, they are able to receive a free replacement tab upon a showing of a police report of the theft to the Missouri Department of Motor Vehicles. This meant that people had to make an extra trip to the police department to file a report. As the police department is required to report these as crimes, the crime statistics for the city were not realistic and the city believed it had a negative impact. MMC drafted new legislation to remove the requirement of having to produce a police report but to require the person to sign an affidavit with the DMV. MMC obtained a senator and a state representative to offer the bill in both chambers, MMC testified at the legislative hearings, and MMC lobbied for its support as it was voted successfully by the Missouri Senate and the Missouri House. On July 9, 2013, Governor Jay Nixon signed it in to law and now the crime statistics for Independence and all cities across the state are more realistic.

#### Missouri SB 106 & 117:

One of the city of Independence's issues on the legislative agenda was to address the problem of lost revenue from out of state car purchases from avoiding the city fees. MMC helped draft and lobbied for legislation that would allow out of state vehicle purchases to be taxed at the local level where the person lives thereby allowing the city to achieve local sales tax on those purchases usually made in Kansas. Governor Jay Nixon signed the legislation in to law in July 2013.

#### Missouri SB 99:

Independence Mayor Don Reimal had been interested in the recent "Remember Veterans Flag" that has been allowed in several states but not Missouri. The legislation did not pass in recent years. After adding it to the legislative agenda this year, this city proposed legislation was introduced and passed, and signed by the governor to allow the "Remember Veterans" flag to fly in state parks along with the American and Missouri flag.

## Independence Events Center and Department of Revenue Issue:

At the Independence Events Center, the Missouri Department of Revenue made allegations of improper actions of placement of signs and vehicles by some city advertisers. City staff were faced with a seemingly hostile, over-zealous revenue officer with unreasonable actions. When asked to assist by the city, MMC was able to speak directly with the management of the Department of Revenue to resolve the issue at the upper level to alleviate any future incidents relating to that issue.

## ATTACHMENT 1: Biographical Summary

## Phil A. LeVota

Phil LeVota is a life-long resident of Jackson County, Missouri. Phil attended Truman High School in Independence and received a Bachelor of Science degree from Central Missouri State University in Warrensburg in 1988. He was a member of Sigma Phi Epsilon fraternity and held many leadership roles in the organization.

After college, Phil worked for the State of Missouri in the Division of Child Support Enforcement for four years. In the position of Manager and Public Awareness Director, Phil was responsible for the supervision of a team of investigators and office staff in enforcing state administrative law. He also was appointed to the Governor's Public Relations Task Force as well as representing the agency in media interviews and speaking engagements. During this period, Phil was elected to the Board of Directors of the Missouri Child Support Enforcement Association. In 1994, he received his Masters degree in Management from Baker University, which he had completed while working full-time.

Phil was then able to pursue his lifelong dream of being an attorney. In Phil's first year of law school, he was ranked in the top fifteen percent of his class. While attending the University of Missouri-Kansas City Law School, Phil was a member of Law Review, was selected to the UMKC National Trial Team, and was listed in "Who's Who of American Law Students" twice. During law school, Phil was employed as an Administrative Hearing Officer dealing with administrative law issues for the Department of Social Services. In his last year of law school, Phil worked in the Jackson County Prosecuting Attorney's office in Kansas City, Missouri as a legal intern licensed to practice law in Missouri courts. Even before graduation, Phil had numerous court appearances and was involved in eight jury trials prosecuting criminals on behalf of the State of Missouri.

After graduating from law school, Jackson County Prosecutor Claire McCaskill appointed Phil as an assistant prosecuting attorney in the criminal trial division. As a trial attorney, Phil has tried numerous jury trials ranging from murder and assault to drug cases. He also has argued successfully before the Missouri Court of Appeals. Further, Phil specialized in prosecuting gang violence as the designated Gang Prosecutor for the Kansas City Police Department. Phil has served on the County Homicide Case Review Committee, as well as the Jackson County Prosecutor's Death Penalty Review Committee.

Phil LeVota served under four different state prosecutors as the Trial Team Leader within the Community Justice Unit of the office. His duties ranged from homicide prosecution to media contact and office spokesman as well as coordinating several law enforcement and community task forces and committees. In 2006, Phil went into private practice and opened his own law firm; *The Law Offices of Phil LeVota, L.L.C.*. The firm's practice is diverse in areas of state/local government practice, plaintiff litigation in wrongful death/personal injury, professional/motivational speaking, criminal defense, and campaign consulting. Phil is also a certified court mediator and is involved in mediation and arbitration in referrals from many courts in the Midwest.

In his personal time, Phil worked with citizens concerned about the release of prisoners. Phil was the co-author of, and lobbied for, the passage of the Jake's Law bill that was signed into law. Phil also worked with the Missouri General Assembly for passage of a "Child Enticement" law to protect

children on the Internet and in neighborhoods among many, many other laws as a lobbyist in Jefferson City.

Phil is licensed to practice in Missouri, Kansas, and Federal District Courts. He serves as Legal Advisor for the Eastern Jackson County Youth Court Program and serves on the Board of Directors of Hope House Shelter for Battered Women and Children. Phil is a former board member of KKFI 90.1 FM - Blues & Jazz Community Radio Station. He was also a member of the Paseo Corridor Safe Neighborhood Grant Advisory Council and the Executive Director of the "SHOW-ME" Council for Accountability & Responsibility in Government. Phil has participated as a speaker in over 100 DARE graduations in elementary schools in Jackson County. Phil also was appointed by the Independence Police Department as a board member of the Juvenile Law Enforcement Coalition Committee. Phil was also member of the United States Attorney's Weed & Seed Steering Committee responsible for the administration of law enforcement and community grants in Kansas City, Missouri.

Phil has extensive experience in training and speaking for different organizations. Phil is active as a speaker, instructor, and trainer for the Missouri Bar Association in moderating and teaching continuing legal education seminars, the International Homicide Investigators Association, and the Midwest Gang Investigators Association. He also has experience as a trainer and presenter for the U.S. Department of Justice Law Enforcement Education Program and as an instructor for both the Kansas City Police Department Crime Scene Investigation Academy and the Kansas City Police Officer Academy. Phil was also on the training staff of the Missouri Office of Prosecution Services conducting training for prosecutors across the state of Missouri. Phil is also a popular conference speaker and trainer across the country and travels from West Virginia to California to give presentations to many groups.

Phil received the honor of being selected by the National District Attorney's Association to be a member of the faculty at the Department of Justice's National Advocacy Center in Columbia, South Carolina. Phil was one of only 40 prosecutors across the entire nation selected to participate in training at the Office of Legal Education's new state of the art training and technology center. After Phil attended an Advanced Trial Advocacy course as a student, he was nominated by the faculty to be a teaching member of the faculty and then taught a variety of subjects to prosecutors across the country. As a faculty member, Phil instructed courses ranging from Trial Advocacy to Cross Examination.

Phil has been involved in politics at the local, state, and national level for over twenty five years and has held many elected positions. Phil is also involved in the media business and has been the host of the critically acclaimed radio talk show, "Dialogue With Phil LeVota," as well as hosting the award winning "The Power of Kansas City" television program showcasing our local area even was honored to receive an Emmy Award for his work on the program. Phil was elected to the Board of Governors to the Mid-America Chapter of the National Association of Television Arts and Sciences. Phil is a monthly columnist for Home in the Northland, Lifestyle, and North magazines with his award winning column, "The Last Word With Phil LeVota."

Phil serves as a part-time municipal prosecutor for the City of Lee's Summit, Missouri and is a member of many other organizations including the International Association of Fire Fighters Local # 42, the K.C. Metro Bar Association, American Mensa Association, Missouri & Kansas Bar Associations, UMKC Law School Mentor Program, ABA, and the American Trial Lawyers Association.

## Phil A. LeVota

Post Office Box 3314 ■ Independence, Missouri 64055 ■ Phone: (816) 590-0028 ■ plevota@yahoo.com

#### PROFESSIONAL EXPERIENCE

## The Law Offices of Phil LeVota, L.L.C. – <u>www.levotalaw.com</u> - 2006 to Present Attorney/Managing Partner/Court Certified Mediator

- Director of Government Relations for Midwest Mediation & Consulting
- Lobbying, Mediation and Arbitration Services
- State and Local Government Practice
- Plaintiff Litigation; Wrongful Death/Personal Injury
- Criminal Defense and Family Law
- Political Campaign Consultation

## City of Lee's Summit, Missouri – 2006 to 2011 (Part-time as needed by city) Assistant Municipal Prosecutor

• Part-time position prosecuting municipal ordinances

## County of Jackson, Missouri – 2006 to Present (Part-time as needed by court) Special Jackson County Prosecuting Attorney

Appointed by Court to prosecute conflict of interest felony cases

#### Jackson County Prosecuting Attorney's Office: 1996-2006

Trial Team Leader - Community Justice Unit, 1999 to 2006

- Supervised and trained attorneys in prosecution trial work
- Tried over 40 jury trials including murder, assault, drug cases
- Media contact and office spokesman / representative
- Constituent and citlzen contact officer
- Worked on a variety of legislation with Missouri State Legislature

#### Assistant Prosecutor / Trial Attorney, 1996 to 1999

- Member of Prosecutor's Death Penalty Review Committee
- Designated as Kansas City Police Department Gang Unit Prosecutor
- Experienced in domestic violence, general crime, & case initiation
- Jackson County Prosecutor's Homicide Review Committee
- Argued successfully before the Missouri Court of Appeals

## State of Missouri - Division of Legal Services:

Administrative Hearing Officer, 1995 to 1996

- Quasi-judicial position presiding over administrative hearings
- · Conducted evidentiary hearings dealing with social services administrative law

## State of Missouri - Division of Child Support Enforcement:

Supervisor: 1990 to 1994

- Supervised investigators in application of state administrative law
- Represented DCSE in public relations, media interviews, & speaking engagements

## Phil A. LeVota

Post Office Box 3314 ■ Independence, Missouri 64055 ■ Phone: (816) 590-0028 ■ plevota@yahoo.com

#### **EDUCATION**

University of Missouri-Kansas City School of Law, Kansas City, Missouri Juris Doctor, 1997

- UMKC Law School Law Review
- National Trial Team
- Top 10% First Year Law School Class

Baker University, Baldwin, Kansas Master of Science, Business Management 1994

**Central Missouri State University,** Warrensburg, Missouri Bachelor of Science, Criminal Justice Administration 1988

#### PROFESSIONAL ASSOCIATIONS AND AFFILIATIONS

- KC Metropolitan Bar Association, Local Government Committee
- U.S. Dept. of Justice Education Program trainer/presenter
- National District Attorney's Association faculty member
- KC Police Dept. Crime Scene Investigation Academy Instructor
- Missouri Bar Association; Instructor & Moderator for continuing legal education.
- Missouri Office of Prosecution Services: Trainer / Presenter
- Eastern Jackson County Youth Court Program Legal advisor
- International Homicide Investigators Association Member
- Midwest Gang Investigators Association Member.
- Member, Mensa Association
- Kansas Bar Association, Criminal committee
- American Bar Association
- Missouri Association of Trial Attorneys
- UMKC School of Law Mentor Program volunteer Mentor
- Annual Missouri High School Mock Trial Competition Coach and Judge
- Member of International Association of Fire Fighters, Local 42

## CIVIC AND COMMUNITY INVOLVEMENT

- Hope House Shelter for Battered Women, Board of Directors
- Governor's Public Relations Task Force, Former Chairman
- Board of Directors; Missouri Child Support Enforcement Association
- Commentator, "Monday Morning Political Match-up," KCMO 710 AM Talk Radio
- Commentator, 980 KMBZ Radio, Kansas City, Missouri
- Emmy Award winning host, "The Power of KC" television program = www.thepowerofkc.com
- Writer/Columnist for Home in the Northland, Lifestyle, and North magazines
- KKFI 90.1 FM Blues & Jazz Community Radio, former Board of Directors
- COMBAT Strategic Planning & Research Committee
- Paseo Corridor Safe Neighborhood Grant Advisory Council
- Drug Awareness Resistance Education (DARE) graduation speaker for six years

## KTCo LLC

286 Meadowbrook CC Estates Ballwin, MO 63011 314-640-2007 cell

January 10, 2014

Jackson County Legislature 415 E. 12<sup>th</sup> Street Kansas City, MO 64106

To Whom It May Concern:

My name is Kim Tuttle, President of KTCo LLC, a governmental consulting firm in the state of Missouri with offices in St. Louis and Jefferson City. It has come to my attention that the Jackson County Legislature may have an interest in procuring a governmental consulting firm to provide legislative services for the 2014 Missouri legislative session.

I have been actively engaged in the political and governmental consulting and lobbying arena for over 10 years in the state of Missouri. I have the pleasure of representing clients such as the Associated General Contractors of St. Louis for over 6 years and represented the St. Louis Regional Chamber and Commerce Association for over 8 years. In addition to other clients, I also have the privilege of lobbying on behalf of the Missouri Community College Association and the Missouri Association of Rehabilitation Facilities, who provide community services to developmentally disabled population.

Throughout my career I have continued to develop and currently have great working relationships on a bi-partisan basis with members of the Missouri General Assembly as well as key persons in various state departments and in the executive branch. These include current and past members of the Jackson County delegation including former Sen. Victor Callahan and Sen. Jolie Justus (D – Kansas City), Senate Minority Leader, as well as Representatives Noel Torpey (D – Independence), Mike Cierpiot (R – Lee's Summit) and Kevin McManus (D – Kansas City).

I have also attached my biography for your review. I would be very interested in further discussing what assistance I may provide to the Jackson County Legislature in this 2014 Missouri legislative session. I look forward to hearing from you.

Sincerely,

Kim Tuttle President, KTCo, LLC

## Kim Tuttle

Kim Tuttle began her career in politics in 1998 in Missouri as a fundraiser for numerous federal and Missouri state candidates, including former U.S. Sen. Christopher S. (Kit) Bond, former U.S. Senator James M. Talent and former Missouri State Senator Charlie Shields (R – St. Joseph).

She established KtCo LLC in March of 2002, a governmental consulting and lobbying firm providing legislative consulting services to numerous clients. Kim Tuttle holds a Bachelors Degree in Marketing from Texas Tech University. Before moving to St. Louis, Ms. Tuttle worked as a District Sales Manager for the CIT Group in Chicago, Illinois.