

**REQUEST FOR LEGISLATIVE ACTION**

**Version 6/10/19**

Completed by County Counselor's Office:

Res/Ord No.: 20493

Sponsor(s): Tony Miller

Date: September 21, 2020

<p><b>SUBJECT</b></p>	<p>Action Requested</p> <p><input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Authorizing the Forty-Eight Month Lease of 2021 Golf Carts, Beverage Cart, Range Picker and Accessories for the Parks - Rec Department to EZ-Go Division of Textron, Inc. of August, GA under the terms and conditions set forth in the National IGA (National Intergovernmental Purchasing Alliance) Contract No. 161101, an existing governmental contract, with financing carried by PNC Equipment Finance of Cincinnati, Ohio effective January 1, 2021.</u></p>															
<p><b>BUDGET INFORMATION</b> <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td></td> <td>\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td></td> <td>\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> <td>\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> <td>\$</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p><b>OTHER FINANCIAL INFORMATION:</b></p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: _____ Estimated Use: _____</p> <p>This lease will become effective January 1, 2021 and will be a Forty-Eight Month Lease subject to annual budget appropriation. Monthly payments will be \$4,739 for 76 Model 2021 Golf Carts, Range Picker, Beverage Cart and Accessories. Annual Amount: \$56,868 48 Month Total: \$227,472</p> <p>Prior Year Budget (if applicable): _____ Prior Year Actual Amount Spent (if applicable): _____</p>	Amount authorized by this legislation this fiscal year:		\$	Amount previously authorized this fiscal year:			Total amount authorized after this legislative action:		\$	Amount budgeted for this item * (including transfers):		\$	Source of funding (name of fund) and account code number:		\$
Amount authorized by this legislation this fiscal year:		\$														
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Total amount authorized after this legislative action:		\$														
Amount budgeted for this item * (including transfers):		\$														
Source of funding (name of fund) and account code number:		\$														
<p><b>PRIOR LEGISLATION</b></p>	<p>Prior ordinances and (date): _____ Prior resolutions and (date): 19264 dated 1/26/16 and 19614 dated 10/16/17</p>															
<p><b>CONTACT INFORMATION</b></p>	<p>RLA drafted by (name, title, &amp; phone): Barbara Casamento, Purchasing Administrator, 881-3253</p>															
<p><b>REQUEST SUMMARY</b></p>	<p>The Parks + Rec Department requires a contract for the lease of 2021 Golf Carts, Range Picker, Beverage Cart and Accessories for use by the Fred Arbanas Golf Course and would like to use the National IPA Contract, an existing, competitively bid government contract.</p> <p>Pursuant to Section 1030.4 of the Jackson County Code, the Parks + Rec Department and the Purchasing Department recommend a Forty-Eight Month Lease of 76 Golf Carts, Range Picker, Beverage Cart and Accessories from EZ-Go Division of Textron, Inc. of Augusta, GA under the terms and conditions of the National IPA Contract No. 161101, an existing government contract in the aggregate annual amount of \$56,868 with financing carried by PNC Equipment Finance LLC of Cincinnati, OH. Financing options were included in the National IPA Contract.</p> <p>The Purchasing Department recommends the lease agreement be made under this competitively bid government contract due to the higher volume discounts offered to larger government entities and/or buying groups.</p>															

CLEARANCE

- Tax Clearance Completed (Purchasing & Department) N/A
- Business License Verified (Purchasing & Department) N/A
- Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)

COMPLIANCE

- MBE Goals
  - WBE Goals
  - VBE Goals
- No goals assigned

ATTACHMENTS

Recommendation Memorandum from Bob McMillin, Superintendent of Golf and Marinas, Quotation from EZ-Go and the pertinent pages of the National IPA Contract No. 161101

REVIEW

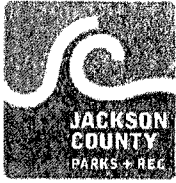
Department Director:	<i>Michelle Newman</i>	Date: Sept. 8, 2020
Finance (Budget Approval): <i>If applicable</i>	<b>APPROVED</b> By Mark Lang at 9:49 am, Sep 10, 2020	Date:
Division Manager:	<i>Gray M. Schutte</i>	Date: 9-16-2020
County Counselor's Office:	<i>Bryan Coush</i>	Date: 9/17/20

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be ~~more~~ appropriated \_\_\_\_\_ In the county's 2021 and future years' budgets.
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



**JACKSON COUNTY  
Parks + Rec**

22807 Woods Chapel Road  
Blue Springs, Missouri 64015  
MakeYourDayHere.com

Michele Newman, Director  
(816) 503-4800  
Fax: (816) 795-1234

## MEMORANDUM

August 7, 2020

Barb,

The current EZ-GO Textron four year Golf Cart Lease Agreement ends December 31, 2020. Jackson County Parks + Rec recommends using the NIPA/OMNIA Partners agreement through EZ-GO Textron Company, to lease 76 TXT Gas golf carts. This agreement will also include a Hauler 1200X Range Picker and Hauler 1200X Beverage cart, all to be used at the Fred Arbanas Golf Course. Throughout our relationship with EZ-GO, their Representative and Service Tech have always been very responsive to our needs and available when cart issues arose.

The current lease fleet payments are to PNC in a monthly amount of \$4,461.09 for 76 carts, 1 Range Picker and 1 Beverage cart. The new monthly four year Lease Agreement proposed amount would be \$4,738.60 for the 76 golf carts and two 1200 Haulers. This is an exceptional price, as it is only an increase of \$277.51. We would be receiving an all new fleet of carts with added technology for fuel savings and performance.

Upon acceptance of the new Lease Proposal, the Fred Arbanas Golf Course's current payment schedule will be terminated after the October 2020 payment has been made. All costs for November & December will be forgiven, saving the Arbanas Golf Course \$8,922.18 in our 2020 budget. The new fleet would be delivered late October or early November, with first payment due January 2021.

Thank you,

**Bob McMillin**  
*Superintendent of Golf & Marina's*  
Jackson County Parks + Rec  
11100 View High Drive  
Kansas City, Missouri 64134  
Office: 816-765-8405  
Email: [bmemilline@jacksongov.org](mailto:bmemilline@jacksongov.org)  
Web: [www.MakeYourDayHere.com](http://www.MakeYourDayHere.com)



*Frank White, Jr., County Executive*

# Pricing

August 3, 2020

## Fred Arbanas GC

QTY	MODEL	YEAR	TERMS	PRICE	EXTENDED PRICE
76	TXT Gas	2021	48 Mth FMV Lease	\$62.35	\$4,738.60

INCLUDED ACCESSORIES			
Color: TBD Color	Sun Canopy Top	Windshield Fold-Down	Message Holder
Fuel Oil Gauge	Hubcaps	Logo	Numbers
Hauler 1200X RANGE	Hauler 1200X BEVERAGE	NIPA Contract	

Any change to the accessory list must be obtained in writing at least 45 days prior to production date.

### TRADE INFORMATION

MANUFACTURER	QTY	MODEL	YEAR	TRADE AMOUNT
E-Z-GO	68	TXT G	2017	Current Lease
E-Z-GO	8	TXT G	2018	Current Lease
Cushman	2	Hauler 1200XG	2017	Current Lease
		None		

### LEASE PROGRAM DETAILS

Payment schedule: **48 Mth Straight Pay FMV Lease** Payment months: **January - December**  
 Delivery: **Late October Early November 2020** First pay: **January 2021**

### CURRENT LEASE CONDITIONS

Upon acceptance of this proposal, Fred Arbanas GC's current lease schedule(s) **200517000 209845000** will be terminated after the **October 2020** payment has been made provided the lease is current and in good standing.

### SPECIAL CONSIDERATIONS

E-Z-GO at its discretion reserves the right to offer an early fleet roll option. Fred Arbanas GC must enter into a new lease or purchase agreement with E-Z-GO and the existing lease must be current and in good standing.

New Range Ball Cage and New Beverage Insert

**NOTE:** All goods ordered in error by the Customer or goods the Customer wishes to return are subject to a restock fee. The restock fee is 3% of the original invoice value of the goods. Prices quoted above are those currently in effect and are guaranteed subject to acceptance within 45 days of the date of this proposal. Applicable state taxes, local taxes, and insurance are not included. Lease rates may change if alternate financing is required. Payment schedule(s) does not include any finance, documentation, or initiation fees that may be included with the first payment. All lease cars and trades must be in running condition and a fleet inspection will be performed prior to pick up. It is the club's responsibility to either repair damages noted or pay for the repairs to be completed. All electric cars must have a working charger. All pricing and trade values are contingent upon management approval.

Fred Arbanas GC

E-Z-GO Division of Textron Inc.

Accepted by: \_\_\_\_\_

Accepted by: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_





### Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

EZ-Go, Division of Textron Inc. hereby provides notice of the following update to  
(Vendor Name)

Contract number: R16101 for golf, utility, Hospitality Carts on this date 10/9/19  
parts, accessories, supplies + Related Services

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
VLF Supporting Documentation

**Products/Services**  
\_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here; (attach another page if necessary).

Industrial vehicles on contract (Cushman) base model  
pricing has been reduced, 9% discount needs to be reduced  
on contract from 30.90 to 10%

Submitted By: Victoria Ferreira

**Approved Date** 10/14/2019

Title: Government Sales

**Denied Date** \_\_\_\_\_

Contact Number: 706-772-5982

Email Address: vferreira@textron.com

DocuSigned by:  
Robert Engelmann  
Region 4 ESC: \_\_\_\_\_  
081033880130480

625110	TXT 48V - Fleet Car	42%
625111	TXT Gas - Fleet Car	42%
654601	TXT Electric ELITE 2.0 - Fleet Car	30%
654601	TXT Electric ELITE 3.0 - Fleet Car	28%
654601	TXT Electric ELITE 4.0 - Fleet Car	26%
625112	TXT Freedom Electric	29%
625113	TXT Freedom Gas	25%
654601	TXT Freedom ELITE 2.0	31%
654601	TXT Freedom Electric ELITE 3.0	23%
654601	TXT Freedom Electric ELITE 4.0	23%
TFMGPS	Textron Fleet Management GPS Screenless Shield (36)	25%
TFMGPS	Textron Fleet Management GPS Screenless Shield (48)	25%
TFMGPS	Textron Fleet Management GPS Screenless Shield (60)	25%
TFMGPS	Textron Fleet Management GPS TKV 7 (36)	25%
TFMGPS	Textron Fleet Management GPS TKV 7 (48)	25%
TFMGPS	Textron Fleet Management GPS TKV 7 (60)	25%
TFMGPS	Textron Fleet Management GPS TKV 7EX (36)	25%
TFMGPS	Textron Fleet Management GPS TKV 7EX (48)	25%
TFMGPS	Textron Fleet Management GPS TKV 7EX (60)	25%
TFMGPS	Textron Fleet Management GPS TKV 10EX (36)	25%
TFMGPS	Textron Fleet Management GPS TKV 10EX (48)	25%
TFMGPS	Textron Fleet Management GPS TKV 10EX (60)	25%
628444	TXT Valor Gas	10%
643509	2FIVE LSV - 4 Passenger	15%
661576	TXT Freedom 72 Volt	42%
689750	Express S4 72V	10%
657074	Express S4 Gas	10%
696369	Express S4 Electric ELITE 2.0	10%
671124	Express L6 72V	10%
657075	Express L6 - Gas	10%
696375	Express L6 ELITE 3.0	10%
682718	Express 4x4 72V Electric	10%

## Textron Off Road New Additions

A2018KSB2BUSR	ALTERRA DVX 90	10%
A2018KXB2BUST	ALTERRA 90	10%
A2018KYC2BUST	ALTERRA 150	10%
A2018KAF2BUSG	Alterra 300	5%
A2018KAF2BUSR	Alterra 300	5%
A2018KAK4CUSR	ALTERRA 500	5%
A2018KAK4CUSG	ALTERRA 500	5%
A2018XAT4EUSR	ALTERRA 700	10%
A2018XCT1PUSI	ALTERRA 700 XT EPS	10%
A2018XCT1PUSH	ALTERRA 700 XT EPS	10%
A2018IBT4EUSP	ALTERRA VLX 700	5%
A2018IBT4EUSH	ALTERRA VLX 700	5%
A2018IBT1PUSP	ALTERRA VLX 700 EPS	5%
A2018IBT1PUSH	ALTERRA VLX 700 EPS	5%
A2018MLT1PUSI	ALTERRA MUDPRO 700 LTD EPS	10%
A2018BAT1PUSP	ALTERRA TBX 700 EPS	10%
U2018PAK4CUSR	PROWLER 500	5%
U2018W5T4CUSZ	WILDCAT TRAIL	5%
U2018WCT2PUSW	WILDCAT TRAIL XT EPS	10%
U2018WXT2PUSC	WILDCAT TRAIL LTD EPS	10%



June 27, 2019

Ms. MaryEllen Williams  
Contracts Administrator  
E-Z-GO Division of Textron Inc.  
1451 Marvin Griffin Road  
Augusta, GA 30906  
[mwilliams@textron.com](mailto:mwilliams@textron.com)

Re: Renewal Award of Contract #161101

Dear Ms. Williams:

Per official action taken by the Board of Directors of Education Service Center, Region 4 on June 18, 2019, Region 4 ESC is pleased to announce that E-Z-GO Division of Textron Inc. has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on October 11, 2016, and subsequent performance thereafter:

**Contract**

Golf, Utility and Hospitality Carts, Parts, Accessories, Supplies and Related Services

The contract will expire on December 31, 2020, completing the fourth year of a five-year term contract. The contract is available through OMNIA Partners, Public Sector. Your designated OMNIA Partners, Public Sector contact is Michael Lasley, at (615) 236-9072 or [michael.lasley@omniapartners.com](mailto:michael.lasley@omniapartners.com).

The partnership between E-Z-GO Division of Textron Inc., Region 4 and OMNIA Partners, Public Sector can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,

DocuSigned by:

*Robert Zingelmann*

981033980130400

Robert Zingelmann

Chief Financial Officer, Finance and Operations Services