#### IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION transferring \$80,967.00 within the 2011 General Fund and awarding a contract for audiovisual equipment and systems for use by the Office of Communications to Sound Products, Inc., of Lenexa, KS, under the terms and conditions of Request for Proposals No. 48-10, at a cost to the County not to exceed \$80,967.00.

**RESOLUTION #17578,** April 25, 2011

INTRODUCED BY Scott Burnett, County Legislator

WHEREAS, the Director of Purchasing has solicited formal written bids on Request for Proposals No. 48-10 for audiovisual equipment and systems for use by the Office of Communications; and,

WHEREAS, a total of 37 notifications were distributed and bids were received from the following:

#### **BIDDER**

Sound Products, Inc. Lenexa, KS

Allied Theatre Crafts Kansas City (Jackson County), MO

and,

WHEREAS, after an evaluation of the bids submitted, the Director of Finance and Purchasing determined that Sound Products, Inc., of Lenexa, KS had submitted the

lowest and best bid; and,

WHEREAS, to bring the purchase within budget, the Office of Communications requested Sound Products, Inc., to submit its best and final offer on various options; and,

WHEREAS, the Director has recommended that award be made to Sound Products, Inc., of Lenexa, KS, for the reason that it has submitted the lowest and overall best bid; and,

WHEREAS, in order to fund this award, a transfer is necessary; and,

WHEREAS, the County Executive recommends said transfer; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that the following transfer within the 2011 General Fund be and hereby is made:

DEPARTMENT/DIVISION	CHARACTER/DESCRIPTION	FROM	<u>TO</u>
General Fund Office of Communications 001-1221 001-1221 001-1221 001-1221	55025 - Part-time Salaries 56790 - Other Contractual Svcs 57230 - Other Operating Supplies 58170 - Other Equipment	\$10,399 \$62,313 \$\$ 8,255	\$80,967
001-1221			φου, <del>σ</del> ο <i>τ</i>

and,

BE IT FURTHER RESOLVED that the County Executive be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments, including final payment on the contract.

Effective Date: This Res majority of the Legislatur	solution shall be effective immediately upon its passage by a
APPROVED AS TO FOR Chief Deputy County Co	en W. Stylley Mykon
Certificate of Passage	
I hereby certify that the was duly passed on	ne attached resolution, Resolution #17578 of April 25, 2011, 2011 by the Jackson County nereon were as follows:
Yeas7	Nays
Abstaining	Absent 2
4.26.11	Mary Jospens
Date	Mary Jo Spino, <sup>L</sup> Clerk of Legislature
Funds sufficient for this to	ransfer are available from the sources indicated below.
ACCOUNT NUMBER: ACCOUNT TITLE:	001 1221 55025 General Fund Office of Communications Part-time Salaries
NOT TO EXCEED:	\$10,399.00
ACCOUNT NUMBER: ACCOUNT TITLE: NOT TO EXCEED:	001 1221 56790 General Fund Office of Communications Other Contractual Services \$62,313.00
ACCOUNT NUMBER:	001 1221 57230
ACCOUNT TITLE:	General Fund Office of Communications Other Operating Supplies
NOT TO EXCEED:	\$8,255.00

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER:

001 1221 58170

ACCOUNT TITLE:

General Fund

Office of Communications

Other Equipment

NOT TO EXCEED:

\$80,967.00

<u>April 20,201</u>

Director of Finance and Purchasing

### REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office: Res/Qrd No.: 17578

Sponsor(s):
Date:

17578 Scott Burnett Apirl 25, 2011

	T						
SUBJECT	Action Requested						
	☐ Resolution	·					
	Ordinance						
	Project/Title: Transferring \$80,967.00 within the Office of Communication	ns' budget and authorizing the					
,	purchase of Audio Visual Systems from Sound Products Inc. of Lenexa, Ka	insas, under the Terms and					
	Conditions of Request for Proposal No. 48-10 in an amount not to exceed \$	80,967.00.					
BUDGET		<b>#</b> 00.067.00					
INFORMATION	Amount authorized by this legislation this fiscal year:	\$80,967.00					
To be completed	Amount previously authorized this fiscal year:	\$ \$0.067.00					
By Requesting	Total amount authorized after this legislative action:	\$80,967.00					
Department and	Amount budgeted for this item * (including transfers):	\$80,967.00					
Finance	Source of funding (name of fund) and account code number;						
	FROM ACCT	FROM ACCT					
	G 15 1 Office of Government and Post Times Solonies	001-1221-55025, \$10,399.00					
	General Fund, Office of Communications, Part Time Salaries General Fund, Office of Communications, Other Contractual Services	001-1221-56790, \$62,313.00					
	General Fund, Office of Communications, Other Operating Supplies	001-1221-570790, \$62,515.00					
	General Fund, Office of Communications, Other Operating Supplies	001-1221-37230, ψ0,233.00					
	TO ACCT	TO ACCT					
	General Fund, Office of Communications, Other Equipment	001-1221-58170, \$80,967.00					
	* If account includes additional funds for other expenses, total budgeted in the account is: \$						
	OTHER FINANCIAL INFORMATION:						
	No budget impact (no fiscal note required)  Term and Supply Contract (funds approved in the annual budget); estim  Department: Estimated Use: \$	nated value and use of contract:					
	Prior Year Budget (if applicable): N/A						
	Prior Year Actual Amount Spent (if applicable): N/A						
PRIOR	Prior ordinances and (date): N/A	-					
LEGISLATION	Prior resolutions and (date): N/A						
CONTACT	Thorresolutions and (date), 1971						
INFORMATION	RLA drafted by (name, title, & phone): Teddy Ballard, Senior Buyer, 881-	3465					
REQUEST							
SUMMARY	To save time, money, and resources, the Kansas City Missouri Parks & Rectogether for a cooperative bid. Purchasing issued Request for Proposal No.	reation and the County joined 48-10.					
	A total of 37 notices were distributed and two (2) responses were received a	and evaluated as follows:					
	BIDDER	TOTAL BASE BID					
	Sound Products, Lenexa, KS	\$145,207.38					
	Allied Theatre Crafts (Jackson County), Kansas City	\$169,828.00					
		,					
	Each respondent was responsive to the Terms and Conditions of the Reques qualifications and references, and illustrated the understanding of the project	t well. All things being equal, the					
	deciding factor was price. The Office of Communications and Kansas City	Parks requested Sound Products					

	submit their best and final offer on various options. The Office of Communications reattached quotation received from Sound Products. The Kansas City Missouri Parks & proceeding with award to Sound Products based on the final quote they received.	
	Pursuant to Section 1054.6 of the Jackson County Code, 1984, the Director of Finance recommends the award of a Contract for the furnishing Audio Visual Systems for the to Sound Products Inc. of Lenexa, Kansas, in an amount not to exceed \$80,967.00, und Conditions of Request for Proposal No. 48-10, as the most qualified respondent meeting	Office of Communications der the Terms and
	The Director of Finance and Purchasing also requests the transfer of \$80,967.00 within Communications' budget as follows:	n the Office of
	From Account:	
r	\$10,399.00 001-1221-55025 General Fund, Office of Communications, Part Time S \$62,313.00 001-1221-56790 General Fund, Office of Communications, Other Contr \$8,255.00 001-1221-57230 General Fund, Office of Communications, Other Opera	actual Services
	\$80,967.00 Total Transfer	
	To Account:  001-1221-58170 General Fund, Office of Communications, Other Equipment	
CLEARANCE	Tax Clearance Completed (Purchasing & Department)	
	<ul> <li>☐ Business License Verified (Purchasing &amp; Department)</li> <li>☐ Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's O</li> </ul>	ffice)
ATTACHMENTS	Evaluation memo from Ms. Angie Jeffries of the Office of Communications, Pertinent Product's Quotation.	
REVIEW	Department Director	Date: 4/19/2011
	Finance (Budget Approva): If applicable	Date: 24/19/11
	Division Manager:	Date: 4 G Zell
	County Counselor's Office Lucy	Date: //9/2011
	$\omega$	1 . 1

# Fiscal Note: Jackson County, Missouri

Funds sufficient for this transfer are available from the sources indicated below. PC# 12212011001

Date:	April 8, 2011	G# 12212011001	RES <u># 17578</u>		
Depart	ment / Division	Character/Description	From	То	
General Fund	I - 001				
1221 - Office o	of Communications	55025 - Part Time Salaries	10,399		
1221 - Office o	of Communications	56790 - Other Contractual Svcs	62,313		
1221 - Office o	of Communications	57230 - Other Operating Supplies	8,255		
1221 - Office o	of Communications	58170 - Other Equipment		80,967	
		· · ·			
			<del> </del>		
	)				

Jackson County, Missouri Request for Proposal No. 48-10, Page 2 of 42

CONTRACT on the Purchase and Installation of Audio Visual Systems for the Jackson County Legislative Assembly Areas.

A Contract between Jackson County Missouri ("County") and the undersigned ("Contractor"), collectively referred to as the "parties". The term "offer" as used herein refers to Contractor's offer made in response to this Bid Number. The parties agree as follows in consideration of the mutual covenants contained herein.

This Contract shall be binding when it is signed by the County's Purchasing Officer and/or Accounting Officer as required by SEC. 50.660 RSMo., and shall run from such date when the purchase and installation of Emergency Equipment is accepted unless it is sooner terminated as provided elsewhere herein.

This Contract consist of: (1) Contractor's offer, including those papers which Contractor submitted with or expressly incorporated in its offer as a part thereof, to the extent the terms of such papers were expressly or impliedly accepted by the County, or were modified in writing with the express or implied consent of the parties; (2) written modification to this Contract signed by the County's Purchasing Officer and consented to expressly or impliedly by Contractor. This Contract represents the entire agreement between the parties in regard to this Bid Number. All modifications to this Contract must be in writing signed by the County's Purchasing Officer.

The laws of the State of Missouri and Jackson County, Missouri govern this Contract. This Contract shall be binding upon and to the benefit of the successor and assignees of the parties. The Contractor shall not assign this Contract or any monies payable hereunder without the prior written consent of the County. Contractor is an independent contractor of the County and shall indemnify the County for loss, damage or liability which the County incurs to the extent that such results proximately from the negligence or violation of Contractor or its employees, agents or subcontractors.

In regard to any goods which are included in the sale hereunder, Contractor makes to the County the warranties provided in Article Two of the Uniform Commercial Code of the State of Missouri to the extent that they apply by the terms thereof.

The County gives each of its employees an employee identification card having thereon a photograph of the employee. The County will not pay for any goods and/or services delivered by Contractor to any persons who did not present to Contractor at the time of delivery their County Identification Cards and who were not in fact authorized to receive delivery.

The County will pay to Contractor the applicable pricing quoted by Contractor in its offer for any goods and/or services whose purchase was ordered by the County's Purchasing Officer in consequence of the County's acceptance of Contractor's offer. The County will make good faith effort to make payment within thirty (30) days after the latest of: (1) the date of proper delivery to the County; (2) the date of acceptance by the County; (3) the date when the receiving department has received from the Contractor a correct and complete invoice showing the pertinent County Purchase Order Number(s). Payment may be withheld by the County to protect itself from actual or potential loss which has resulted or may result from the Contractor's non-performance of any of its duties required hereunder.

Contractor warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this contract.

If the County awarded you the proposed Contract, would you sell under the prices and terms of this Contract to any Municipal, County, Public Utility, Hospital, or Educational Institution having membership in the Mid-America Council of Public Purchasing and located within the greater Kansas City Metropolitan Trade Area? (All deliveries are to be F.O.B. Destination and there shall be no obligation on the part of any member of such Council to utilize this Contract).

	Programme and the second secon
(Check one) Yes No Initials Minimum or o	ler, if applicable \$
ALL PAGES OF THIS INVITATION TO BID ARE EXPRES	SLY MADE A PART OF THIS CONTRACT. CO.
The second person in Cold Person person of	ontract can be awarded.
CONTRACTOR'S NAME: Sound Praduct	
CONTRACTOR'S NAME: TV= du	S Inc PHONE NO: 913-599-3666
ADDRESS: ITXUS LI SEE CLast I	
TICANIE OF ALLED IN INTEREST ALTERNI INFINE TIMAN TO FAST IT	<b>~</b> ~ ~ ~ ~ ~ <del>~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ </del>
E-MAIL ADDRESS: Mrau @ sound products ic.	S RAW DATE: 2-7-2011
SICNIATION OF A CONTRACT OF A	com
SIGNATURE OF AGENT:	THE P. C. LAND
FEDERAL ID NO: 48 - 10 77797 and/or	SOCIAL SECTIONS AND
SPECIFY: MINORITY OWNED (MBE): WOMAN C	SOCIAL SECURITY NO.
* * * * * * * * * * * * * * * * * * *	WNED (WBE): (Check If Applicable)
	* * * * * * * * * * * * * * * * * * *
JACKSON COUNTY MISSOURI BY Q. TROY THOMAS, D	IRECTOR OF FINANCE AND PURCHASING
SIGNATURE OF Q. TROY THOMAS:	
	DATE:



# JACKSON COUNTY Office of Communications

22807 Woods Chapel Road Blue Springs, Missouri 64015 www.jacksongov.org

#### MEMORANDUM ON REQUEST FOR PROPOSAL NO. 48-10

April 13, 2011

February 8, 2011 was the open date for the Request for Proposal No. 48-10 concerning audiovisual equipment, installation, and staff training in two locations within Jackson County and one location at Kansas City Parks & Recreation. To save time, money and resources, Kansas City Parks joined Jackson County on this bid. Jackson County Purchasing Department received two bids from contractors that were present at the mandatory meeting. The Purchasing Department gave the information contained in the RFP to the Office of Communications, the Information Technology Department and the Kansas City Parks & Recreation Department for evaluation.

The two bids were from Sound Products, Inc of Lenexa, Kansas and Allied Theatre Crafts of Kansas City, Missouri. Both contractors included the equipment and scope of work in the RFP. Sound Products' prices were significantly lower than those of Allied Theatre. In addition, Sound Products had given Jackson County and Kansas City varied options in the system design by suggesting alternate products that would accomplish our goals while saving dollars. Sound Products demonstrated knowledge about the equipment, how it would come together into a working system, and how it could improve the quality of the video produced on a weekly basis.

To further drive down the costs, Jackson County and Kansas City asked Sound Products to provide pricing of a number of different products. They did so and the Office of Communications is confident that the bid that Sound Products has submitted will accomplish all of Jackson County's audiovisual needs that were outlined in the RFP. Kansas City Parks & Recreation has already accepted their portion of the bid from Sound Products and is moving ahead on their purchase currently.

Sincerely

Angie Jeffries Director (816) 503-4830

Mary Koenig Graphic Arts Specialist (816) 503-4827

Tara Pollard Multimedia Production Specialist (816) 503-4811

Jeff Stead Multimedia Production Specialist (816) 503-4868

Joe Loudon Web Designer (816) 881-4337

Fax: (816) 503-4885

Angie Jeffries,

Director, Jackson County Office of Communications

# SYSTEM DESIGN

# Downtown Base Bid – Optional Equipment

Qty.	Mfg.	Supplier	Part #	Description	Sale Price
3	Vaddio	Vaddio	999-2704-000	WallView SD Camera 18x Optical Zoom	\$4,741.80
1	Roland	Roland	LVS-800	SD Video Mixer and Live Switcher	\$3,984.75
1	Vaddio	Vaddio	998-5300-000	ProductionView Super Joystick Camera Controller	\$1,815.80
4	Dynex	J&R	DX-15L150A11	Dynex 15" LCD Monitor	\$834.40
2	Shure	Shure	SCM800	8 input Microphone Mixer	\$1,470.00
1	BiAmp	BiAmp	RED1F	Remote Control	\$418.60
1	Extron	Extron	DA6 RGBHV	6 Channel RGB Video Distribution Amplifier	\$1,134.00
1	Datavideo	Datavideo	MP6000	DVD R/W Recorder	\$1,120.00
1	EZ DUPE	FDW	RK5TDVDSAMB	DVD/CD Duplication System Rack Mounted	\$753.20
1	· MA	MA	MDV-CNR3	Video Studio Furniture Corner Desk	\$680.72
2	MA	MA	MDV-R12	Video Studio Furniture Side Rack	\$453.80
1	MA	MA	MDV-OB4	Video Studio Furniture Side Rack Overbridge	\$129.65
10	Shure	Shure	MX418D/S	18" Super Cardioid Gooseneck Wired Microphone	\$3,010.00
1	Tascam	Tascam	CD-RW900SL	CD Recorder	\$643.99
1	Vaddio	Vaddio	Cable Pkg	Assorted Cables	\$329.00
1	Rapco	Rapco	Cable Pkg	Assorted AV Cables	\$196.00
1	Gator	Gator	GAV-LTOFFICE-W	Soft Sided Wheeled Laptop Transport Bag	\$109.70
300	wc	wc	Cat5e-P	Category 5 Cable Plenum Jacket	\$77.70
1	Installation	n Materials			\$558.48
,	<u> </u>		``	Total Sale Price	\$22,461.58
				Shipping and Handling	\$795.95
			· ·	Customer Training	\$400.00
			Installation and Programming		
		Ī		Grand Total	\$28,137,54

# **Downtown Projection System**

Qty.	Mfg.	Supplier	Part #	Description	Sale Price
1	Sanyo	Sanyo	PLC-XU116	4500 ANSI Lunen 4x3 Projector	\$2,373.00
1	Sanyo	Sanyo	6103339740	Replacement Lamp	\$434.00
2	Rapco	Rapco	Custom	Wall Plate with HD-15, RGB, Y and Audio	\$126.00
1	Dalite	<u>Dalite</u>	94270L	Cosmopolitan Electrol 54x96 HDTV Format with LV 1.5' Black	\$1,041.60
1	Dalite	Dalite	40932	6" Wall Mount Brackets	\$14.00
11	Peerless	Peerless	PPF-W	Ceiling Projector Mount	\$60.66
1	Extron	Extron	60-569-01	IN1508 8 input Video Scaler/Switcher	\$1,503.60
<u>1 ·                                     </u>	Logitech	FDW	R800	Presentation Remote Mouse with Pointer	\$86.80
1	Rapco	Rapco	Cable Pkg	Assorted AV Cables	\$315.00
_1	Installatio	on Materials			\$127.60
		Į		Total Sale Price	\$6,082.26
				Shipping and Handling	\$215.86
		Į.		Electrical Installation	\$2,295.50
		·		Installation and Programming	\$2,560.00
				Grand Total	\$11,153.62

## Downtown Wireless as Spec

Qty.	Mfg.	Supplier	Part #	Description	Sale Price
2	Shure	Shure	SLX4L	Wireless Receiver for MX890	\$725.20
2	Shure	Shure	MX890	Wireless Base Transmitter	\$837.20
2	Shure	Shure	MX410/S	10" Super Cardioid Gooseneck Microphone	\$568.40
1	Shure	Shure	UA221	Antenna Combiner	\$141.40
1	Shure	Shure	SLX24/BETA58	Wireless Receiver with Handheld Microphone	\$631.40
1	Installati	ion Materials			\$62.22
				Total Sale Price	\$2,965.82
				Shipping and Handling	\$105.26
				Installation and Programming	\$480.00
				Grand Total	\$3,551.08

## Independence Wireless as Spec

Qty.	Mfg.	Supplier	Part #	Description	Sale Price
1	Shure	Shure	SLX24/BETA58	Wireless Receiver with Handheld Microphone	\$631.40
1	Installatio	on Materials			\$13.53
				Total Sale Price	\$644.93
·			Shipping and Handling	\$22.89	
				Installation and Programming	\$160.00
			·	Grand Total	\$827.82

### Independence Base Bid – Optional Equipment

Qty.	Mfg.	Supplier	Part #	Description	Sale Price
3	Vaddio	Vaddio	999-2704-000	WallView SD Camera 18x Optical Zoom	\$4,741.80
1	Roland	Roland	LVS-800	SD Video Mixer and Live Switcher	\$3,984.75
1	Vaddio	Vaddio	998-5300-000	ProductionView Super Joystick Camera Controller	\$1,815.80
3	BiAmp	BiAmp	IP-2	Audia Input Card	\$730.80
2	BiAmp	BiAmp	OP-2e	Audia Output Cárd	\$299.60
1	BiAmp	BiAmp	RED1	Remote Control	\$418.60
1	Extron	Extron	DA6 RGBHV	6 Channel RGB Video Distribution Amplifier	\$1,134.00
1	Datavideo	Datavideo	MP6000	. DVD R/W Recorder	\$1,120.00
1	EZ DUPE	FDW	RK5TDVDSAMB	DVD/CD Duplication System Rack Mounted	\$753.20
1	Sony	FDW	HVR-M25AU	Digital Videocassette Recorder DVCAM	\$3,325.87
1	MA	MA	MDV-CNR3	Video Studio Furniture Corner Desk	\$680.72
2	MA	MA	MDV-R12	Video Studio Furniture Side Rack	\$453.80
1	MA	MA	MDV-OB4	Video Studio Furniture Side Rack Overbridge	\$129.65
11	Shure	Shure	MX418D/S	18" Super Cardioid Gooseneck Wired Microphone	\$3,311.00
1	Vaddio	Vaddio	Cable Pkg	Assorted Cables	\$329.00
. 1	Rapco	Rapco	Cable Pkg	Assorted AV Cables	\$196.00
300	wc	wc	Cat5e-P	Category 5 Cable Plenum Jacket	\$77.70
1	Installation	n Materials			\$529.22
				Total Sale Price	\$24,031.51
		Į		Shipping and Handling	\$537.16
		Ĺ	Customer Training		
				Installation and Programming	\$4,480.00
			1	Grand Total	\$29,448.67

### Independence Projection System – Optional Equipment

Qty.	Mfg.	Supplier	Part #	Description	Sale Price
1	Sanyo	Sanyo	PLC-XU116	4500 ANSI Lunen 4x3 Projector	\$2,373.00
. 1	Sanyo	Sanyo	6103339740	Replacement Lamp	\$434.00
1	Peerless	Peerless	PPF-W	Ceiling Projector Mount	\$60.66
1	Peerless	Peerless	CMJ455	Ceiling Projector Mount Plate	\$80.83
2	Rapco	Rapco	Custom	Wall Plate with HD-15, RGB, Y and Audio	\$126.00
1	Extron	Extron	60-569-01	IN1508 8 input Video Scaler/Switcher	\$1,503.60
1	Rapco	Rapco	Cable Pkg	Assorted AV Cables	\$315.00
1	Installatio	n Materials			\$104.64
				Total Sale Price	\$4,997.73
			<u> </u>	Shipping and Handling	\$177.01
				Electrical Installation	\$753.50
		_		Installation and Programming	\$1,920.00
				Grand Total	\$7,848.24

**Jackson County Project Totals:** 

Downtown Independence

\$ 42,842.24

\$ 38,124.73 \$ 80,966.97

#### **Teddy Ballard**

From:

Thomas J. Wyrsch

Sent:

Tuesday, April 12, 2011 9:41 AM

To:

Teddy Ballard

Subject:

RE: compliance status request - Sound Products Inc.

Will enter data and they will be in compliance. Renewal date 12/31/2011. Thanks.

----Original Message----

From: Teddy Ballard

Sent: Monday, April 11, 2011 11:14 AM

To: Thomas J. Wyrsch

Subject: compliance status request - Sound Products Inc.

Tom,

Please send compliance status for the following vendor:

Sound Products Inc. 14849 West 95th Street Lenexa, KS 66215

Attached please find first report.

Teddy Ext 13465