

**IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI**

**A RESOLUTION** awarding a twenty-four month term and supply contract with one twelve-month option to extend, for the furnishing of calcium chloride pellets and rock salt for use by various County departments to Nu-Life Laboratories, Inc., of Prairie Village, KS, under the terms and conditions of Invitation to Bid 52-11.

**RESOLUTION #17697**, October 17, 2011

**INTRODUCED BY** Scott Burnett, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited bids on Invitation to Bid No. 52-11 for the furnishing of calcium chloride pellets and rock salt for use by various County departments for the upcoming twenty-four month period; and,

WHEREAS, a total of thirteen notifications were distributed, and two responses were received, as follows:

<b>BIDDER</b>	<b>CALCIUM CHLORIDE</b>	<b>ROCK SALT 50lb</b>	<b>ROCK SALT 25lb</b>
Controlled Environment Products, Inc. Kansas City(Clay County), MO	\$15.00	\$7.50	\$4.00
Nu-Life Laboratories, Inc. Prairie Village, KS	\$11.99	\$4.09	\$3.79

WHEREAS, following evaluation of the bids submitted, the Director recommends that

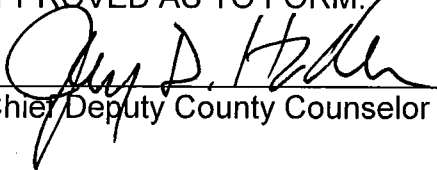
the contract be awarded to Nu-Life Laboratories, Inc., of Prairie Village, KS, under the terms and conditions of Invitation to Bid No. 52-11, as the bidder submitting the lowest and best bid; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on the contracts, to the extent that sufficient appropriations to the using spending agency have been made in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

  
\_\_\_\_\_  
Chief Deputy County Counselor

  
\_\_\_\_\_  
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution #17697 of October 17, 2011, was duly passed on October 24, 2011 by the Jackson County Legislature.

The votes thereon were as follows:


Yeas 7

Nays 0

Abstaining 0

Absent 2

10.24.11  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Mary Jo Spino, Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.

October 13, 2011  
\_\_\_\_\_  
Date

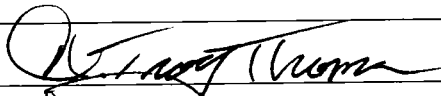
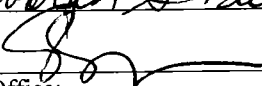
  
\_\_\_\_\_  
Director of Finance and Purchasing

# REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res. Ord. No.: 17697  
 Sponsor(s): Scott Burnett  
 Date: Oct. 17, 2011

<b>SUBJECT</b>	Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance  Project/Title: <u>Awarding a Twenty-Four Month Term and Supply Contract with One Twelve Month Option to Extend for the furnishing of Calcium Chloride Pellets and Rock Salt for Various County Departments to Nu-Life Laboratories of Prairie Village, Kansas under the Terms and Conditions of Invitation to Bid No. 52-11.</u>																								
<b>BUDGET INFORMATION</b> <i>To be completed By Requesting Department and Finance</i>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;">Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right;">\$26,000.00</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td style="text-align: right;">\$26,000.00</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number; FROM / TO</td> <td>FROM ACCT  TO ACCT</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p><b>OTHER FINANCIAL INFORMATION:</b></p> <p><input type="checkbox"/> No budget impact (no fiscal note required)</p> <p><input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:</p> <table style="width: 100%;"> <tr> <td style="width: 40%;">Department:</td> <td style="text-align: right;">Estimated Use: \$</td> </tr> <tr> <td>Facilities Management</td> <td style="text-align: right;">\$12,000.00</td> </tr> <tr> <td>Department of Corrections</td> <td style="text-align: right;">\$10,000.00</td> </tr> <tr> <td>Parks and Recreation</td> <td style="text-align: right;">\$ 3,000.00</td> </tr> <tr> <td>Sheriff's Office</td> <td style="text-align: right;">\$ 500.00</td> </tr> <tr> <td>Public Works</td> <td style="text-align: right;">\$ 500.00</td> </tr> <tr> <td>Total</td> <td style="text-align: right;">\$26,000.00</td> </tr> </table> <p>The RLA only approves the Term and Supply Contract; the funds were already appropriated through the annual budget adoption. Figures included in the background section are for informational purposes to provide an estimate of Contract value.</p> <p>Prior Year Budget (if applicable):                  Prior Year Actual Amount Spent (if applicable):</p>	Amount authorized by this legislation this fiscal year:	\$26,000.00	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$26,000.00	Amount budgeted for this item * (including transfers):	\$	Source of funding (name of fund) and account code number; FROM / TO	FROM ACCT  TO ACCT	Department:	Estimated Use: \$	Facilities Management	\$12,000.00	Department of Corrections	\$10,000.00	Parks and Recreation	\$ 3,000.00	Sheriff's Office	\$ 500.00	Public Works	\$ 500.00	Total	\$26,000.00
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<b>PRIOR LEGISLATION</b>	Prior ordinances and (date): Prior resolutions and (date):																								
<b>CONTACT INFORMATION</b>	RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253																								
<b>REQUEST SUMMARY</b>	The County requires a Term and Supply Contract for Calcium Chloride Pellets and Rock Salt for the treatment of sidewalks and parking lots during winter conditions. Invitation to Bid No. 52-11 was issued August 4, 2011.  A total of thirteen notifications were distributed and three responses were received, one of which was a "No Bid". The other two responses were evaluated as follows: <table style="width: 100%; margin-top: 10px;"> <thead> <tr> <th></th> <th style="text-align: center;">CEP Kansas City, MO</th> <th style="text-align: center;">Nu-Life Prairie Village, KS</th> </tr> </thead> <tbody> <tr> <td>Calcium Chloride Pellets</td> <td style="text-align: center;">\$15.00</td> <td style="text-align: center;">\$11.99</td> </tr> <tr> <td>Rock Salt, 50lb</td> <td style="text-align: center;">\$ 7.50</td> <td style="text-align: center;">\$ 4.09</td> </tr> <tr> <td>Rock Salt, 25lb</td> <td style="text-align: center;">\$ 4.00</td> <td style="text-align: center;">\$ 3.79</td> </tr> </tbody> </table>		CEP Kansas City, MO	Nu-Life Prairie Village, KS	Calcium Chloride Pellets	\$15.00	\$11.99	Rock Salt, 50lb	\$ 7.50	\$ 4.09	Rock Salt, 25lb	\$ 4.00	\$ 3.79												
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	<p>Pursuant to Section 1054.6 of the Jackson County Code, 1984, the Director of Finance and Purchasing recommends the award for the furnishing of Calcium Chloride Pellets and Rock Salt for Various County Departments to Nu-Life Laboratories of Prairie Village, Kansas under the Terms and Conditions of Invitation to Bid No. 52-11 as the lowest and best bid received.</p> <p>This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amounts. The availability of funds for specific purchases is subject to annual appropriations.</p>	
CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)	
ATTACHMENTS	The Abstract of Bids, Recommendation Memorandums from Using Departments and the pertinent pages of Nu-Life's bid.	
REVIEW	Department Director: 	Date: 10/11/2011
	Finance (Budget Approval): If applicable Deborah A. Ball N/A	Date: 10-11-11
	Division Manager: 	Date: 10/11/11
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_.
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

ABSTRACT OF BIDS

BID NO: 52-11				Central Salt	Controlled	Nu-Life		
OPENING DATE: 8/30/11					Environment	Laboratories,		
COMMODITY: Calcium Chloride &					Products	Inc.		
Rock Salt					Inc			
NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
1	Calcium Chloride Pellets, 50 Lb Bag			<i>No bid</i>	15.00	11.99		
2	# 1 Rock Salt, 50 lb Bag				7.50	4.09		
3	# 1 Rock Salt, 25 lb Bag				4.00	3.79		

ABSTRACT OF BIDS

BID NO: 52-11 OPENING DATE: 8/30/11 COMMODITY: Calcium Chloride & Rock Salt	Central Salt	Controlled Environment Products Inc	Nu-Life Laboratories, Inc.	AMOUNT	AMOUNT
NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT
CERTIFICATION OF BID OPENING BIDS WERE PUBLICLY OPENED AND RECORDED					
ON: <u>August 30 2011</u> BY <u><i>[Signature]</i></u>					
CLERK OF THE LEGISLATURE <u><i>Dolores Cavendish</i></u> PURCHASING					





# PURCHASING DEPARTMENT

JACKSON COUNTY COURTHOUSE  
415 EAST 12TH STREET  
KANSAS CITY, MISSOURI 64106

816-881-3267  
Fax 816-881-3268

## MEMORANDUM

September 2, 2011

To: Capt. Campbell, Sheriff's Office  
 J.D. Ingram, Parks and Recreation  
 Kaye Merkel, Public Works  
 Craig Mosher, Facilities Management ✓  
 Marvin Walker, Corrections

From: Barbara Casamento *BC*  
 Purchasing Supervisor

Reference: Jackson County, MO ITB No. 52-11  
 Calcium Chloride Pellets and Rock Salt

The above referenced ITB opened August 30, 2011. Out of 13 notifications mailed, we received 3 responses, 1 of which was a "No Bid". Attached is a copy of the Recap of Bids Received and the pertinent bid pages from the apparent low bidder.

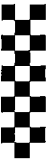
Please return a copy of this memorandum or a memorandum of your own with your recommendations with your anticipated annual budget for these services. If you have any questions, please feel free to call me at 861-3253.

*Preferred Vendor is Nu-Life. We have purchased ice melt from them in past years and received good service. Facilities Mgmt. estimated Budget for ice melt and rock salt is \$9,000.*

*10-6-11 Marilyn Scottorne*

BC/bjc

Attachments





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September 2, 2011

To: Capt. Campbell, Sheriff's Office  
J.D. Ingram, Parks and Recreation  
Kaye Merkel, Public Works  
Craig Mosher, Facilities Management  
Marvin Walker, Corrections ✓

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Purchasing Supervisor *BC*

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*9/6/11*  
Corrections anticipates spending approximately \$5,000 utilizing account 001-1210-57570. Corrections has successfully worked with Nu-Life in the past and considers this the lowest and best bid.  
BC/bjc  
*C. Scott*

Attachments

SEP 12 11 AM 7:41

**Barbara J. Casamento**

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**From:** Kaye Merkle

**Sent:** Monday, September 12, 2011 11:27 AM

**To:** Barbara J. Casamento

**Subject:** Bld 52-11 Calcium Chloride Pellets and Rock Salt

Ms. Barbara, I recommend Nu-Life Labs as the best bid received for the above reference commodity. I will spend approximately \$180.00 from 1506-57230.

*Kaye Merkle  
PW Road Maintenance*



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### MEMORANDUM

September 2, 2011

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BC/bjc

Attachments

*This bid appears acceptable  
not budget for this part \$500.00*

SEP 16 11 AM 8:10



**JACKSON COUNTY  
Parks and Recreation**

22807 Woods Chapel Road  
Blue Springs, Missouri 64015  
www.jacksongov.org

*Administration  
Historic Sites  
Ranger Station  
Leisure Services  
(816) 503-4800  
Fax (816) 795-1234*

*Kemper Outdoor  
Education Center  
(816) 229-8980*

*Fred Arbanas  
Golf Course at  
Longview Lake  
(816) 761-9445*

*Blue Springs Marina  
(816) 795-1112*

*Jacomo Marina  
(816) 795-8888*

*Longview Marina  
(816) 966-0131*

*Special Population  
Services  
(816) 763-5130*

**MEMORANDUM**

**TO:** Teddy Ballard, Purchasing, Senior Buyer  
**FROM:** Wayne Shipley, Utilities & Special Project Coordinator  
**DATE:** October 10, 2011  
**SUBJECT:** Jackson County Mo ITB NO 52-11 Calcium Chloride Pellets and Salt

The Parks Department recommendation is to award the bid to Nu-Life.

Our **projected usage** during the next twelve months is \$ 3,000.

003 - 1602 - 57450 - \$3000

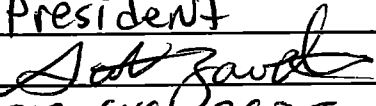
*Michael D. Sanders, County Executive*

**QUESTIONS**

All questions regarding this Invitation to Bid must be in writing and emailed as detailed under General Conditions, Item Number Five on Page Ten of this Invitation to Bid by August 23, 2011. Point of Contact for the Purchasing Department is Barbara Casamento @ [bcasamento@jacksongov.org](mailto:bcasamento@jacksongov.org). All questions will be answered in the form of Addenda and posted on the County's website. **FAILURE TO FOLLOW THIS PROCEDURE WILL RESULT IN THE REJECTION OF YOUR BID.**

**QUOTATION SHEET**

No	Description	Est. Quantity	Unit Price	Total Price
01	Calcium Chloride Pellets, 50 lb Bag	1865	\$ 11.99	\$ 22,361.35
02	#1 Rock Salt, 50 lb Bag	275	\$ 4.09	\$ 1,124.75
03	#1 Rock Salt, 25 lb Bag	475	\$ <del>3.99</del> / 3.19	\$ 1,800.25

Bidder's Name	NU-Life Laboratories Inc
Authorized Representative:	SCOTT ZAVALO
Title:	President
Signature:	
Phone Number:	913 649 2625
Fax Number:	913 649 2625 OR 816 953 2994
Cell Number:	816 289 1500
Email Address:	scottz@nu-lifelabs.com
Web Address:	www.NU-Life Labs