



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING

Statewide Contract Notification

Law Enforcement Public Safety Gear Qualified Vendor List (QVL) CC250070 Series

Issuance Date: November 21, 2024

Revised Date: August 8, 2025

| CONTRACT PERIOD/RENEWAL OPTIONS |
|---|
| Current Contract Period: November 15, 2025 through October 31, 2026 |
| Original Contract Period: November 15, 2024 through October 31, 2025 |
| Available Renewal Period Options: 2 |
| Potential Final Expiration Date: October 31, 2028 |

ALL PURCHASES MADE UNDER THESE CONTRACTS MUST BE FOR PUBLIC (STATE AGENCY) USE ONLY. PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

A state agency shall be defined as a division, section, bureau, office, program, board, regional/district office, etc., that exists within a department of Missouri State Government. For the purposes of this document, this shall also include the Judicial and Legislative branches of the State of Missouri.

It shall be noted that Show Me Business Group, LLP qualifies as a Missouri Service-Disabled Veteran Business Enterprise (SDVE) and state agencies must include the SDVE three (3) bonus points when evaluating quotes from contracted vendors.

It shall be noted that NROUTE Enterprises, LLC has identified that an employee has a conflict of interest. Therefore, NROUTE Enterprises, LLC must offer the lowest quote for a state agency to issue a purchase order to NROUTE Enterprises, LLC.

Contingent upon Dana Safety Supply, Inc. providing all business requirements documentation required by the RFP, this vendor shall not be authorized or invited to respond to quote requests until the outstanding business compliance documentation is provided to the Division of Purchasing, and the Division of Purchasing issues a contract amendment removing the contingency provision.



**Law Enforcement Public Safety Gear Qualified Vendor List (QVL)
CC250070 Series**

| BUYER CONTACT INFORMATION | |
|---------------------------|--|
| Name: | Halle Henson |
| Email: | Halle.Henson@oa.mo.gov |
| Phone Number: | (573) 526-1860 |



ORGANIZATION

Statewide Contract History
Contract Information
Instructions and Information
Awarded Category
Appendix A – Satisfactory Survey



STATEWIDE CONTRACT HISTORY

The following table summarizes actions related to this Notification of Statewide Contract:

| ACTION ISSUE DATE | SUMMARY OF CHANGES |
|-------------------------|--|
| 12/5/24 | Added table for Awarded Category per Contract/Vendor |
| 11/21/24 | Initial issuance of eleven (11) new statewide contracts. |



CONTRACT INFORMATION

| | | | |
|---|----------------|---|-------------------------------------|
| CONTRACT NUMBER: CC250070001 | | | |
| MissouriBUYS SYSTEM ID: | | MB00178650 | |
| Contractor Name: | | Baysinger Police Supply, Inc. d/b/a Baysinger Uniforms and Equipment | |
| Contractor Address: | | 430 E. Central Ave. Wichita, KS 67202 | |
| Contact Information: | | Name: Brian Carduff Phone Number: 316-262-5663 Fax Number: N/A Email Address: brian@baysingers.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| | | | |
|---|----------------|--|-------------------------------------|
| CONTRACT NUMBER: CC250070002 | | | |
| MissouriBUYS SYSTEM ID: | | MB00099603 | |
| Contractor Name: | | Brewer & Associates, LLC d/b/a American Police Supply | |
| Contractor Address: | | 669 Emmett Creek P.O. Box 24084 Lexington, KY40515 | |
| Contact Information: | | Name: Craig Brewer Phone Number: 872-529-6001 Fax Number: N/A Email Address: craig.brewer@americanpolicesupply.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| | | | |
|---|----------------|--|-------------------------------------|
| CONTRACT NUMBER: CC250070003 | | | |
| MissouriBUYS SYSTEM ID: | | MB00205011 | |
| Contractor Name: | | Con10gency Consulting, LLC | |
| Contractor Address: | | 3855 SW 153rd Dr. Beaverton, OR 97003 | |
| Contact Information: | | Name: Norm Voshall Phone Number: 855-590-4065 Fax Number: N/A Email Address: sales@con10gency.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| | | | |
|--|----------------|---|-------------------------------------|
| CONTRACT NUMBER: CC250070004 Contingent Award | | | |
| MissouriBUYS SYSTEM ID: | | MB00081719 | |
| Contractor Name: | | Dana Safety Supply, Inc. | |
| Contractor Address: | | 316 North Cedar St. North Little Rock, AR 72114 | |
| Contact Information: | | Name: Jonathan Sizemore Phone Number: 813-348-4866 Fax Number: N/A Email Address: bids@danasafetysupply.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| CONTRACT NUMBER: CC250070005 | | | |
|--|----------------|--|-------------------------------------|
| MissouriBUYS SYSTEM ID: | | MB00090360 | |
| Contractor Name: | | Ed Roehr Auto Radio Company Dba Ed Roehr Safety Products Co. | |
| Contractor Address: | | 2550 St. Louis Ave. St. Louis, MO 63106 | |
| Contact Information: | | Name: Duane Wall Phone Number: 314-533-9344 Fax Number: N/A Email Address: dwall@edroehrsafety.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| CONTRACT NUMBER: CC250070006 | | | |
|--|----------------|---|-------------------------------------|
| MissouriBUYS SYSTEM ID: | | MB00090278 | |
| Contractor Name: | | Galls, LLC | |
| Contractor Address: | | 1340 Russell Cave Rd. Lexington, KY 40505 | |
| Contact Information: | | Name: Tara Beulak Phone Number: 713-397-9240 Fax Number: N/A Email Address: beulah-tara@galls.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| | | | |
|---|----------------|--|-------------------------------------|
| CONTRACT NUMBER: CC250070007 | | | |
| MissouriBUYS SYSTEM ID: | | MB00085121 | |
| Contractor Name: | | G T Distributors, Inc. | |
| Contractor Address: | | 1124 New Meister Ln. Ste. 100 Pflugerville, TX 78660 | |
| Contact Information: | | Name: David Curtis Phone Number: 512-451-8298 Fax Number: N/A Email Address: txbids@gtdist.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| | | | |
|---|----------------|--|-------------------------------------|
| CONTRACT NUMBER: CC250070008 | | | |
| MissouriBUYS SYSTEM ID: | | MB00019084 | |
| Contractor Name: | | Lawmen's and Shooters' Supply, Inc. | |
| Contractor Address: | | 701 Columbia Blvd Titusville, FL 32780 | |
| Contact Information: | | Name: Gail Walker-Kenn Phone Number: 321-360-3038 Fax Number: N/A Email Address: bids@lawmens.net | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| | | | |
|---|----------------|--|-------------------------------------|
| CONTRACT NUMBER: CC250070009 | | | |
| MissouriBUYS SYSTEM ID: | | MB00111484 | |
| Contractor Name: | | NROUTE Enterprises, L.L.C. | |
| Contractor Address: | | 6102 N. 23rd St. Ozark, MO 65721 | |
| Contact Information: | | Name: William Reynolds Phone Number: 417-731-2900 Fax Number: N/A Email Address: sales@nroutellc.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| | | | |
|---|----------------|--|-------------------------------------|
| CONTRACT NUMBER: CC250070010 | | | |
| MissouriBUYS SYSTEM ID: | | MB00208425 | |
| Contractor Name: | | Show Me Business Group LLP | |
| Contractor Address: | | 23035 Ruth Ln. Waynesville, MO 65583 | |
| Contact Information: | | Name: Mike Unruh Phone Number: 808-347-1815 Fax Number: N/A Email Address: mike@smbgservices.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: Yes | Blind/Sheltered Workshop: No |



| | | | |
|---|----------------|--|-------------------------------------|
| CONTRACT NUMBER: CC250070011 | | | |
| MissouriBUYS SYSTEM ID: | | MB00179064 | |
| Contractor Name: | | United Shield International, L.L.C. | |
| Contractor Address: | | 891 Hughes Drive Traverse City, MI 49696 | |
| Contact Information: | | Name: Brian Banducci Phone Number: 231-933-1179 Fax Number: N/A Email Address: bbanducci@unitedshield.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



INSTRUCTIONS AND INFORMATION



1. **PREFERRED USE:** Products will be purchased on an as needed, if needed basis. This is as a preferred use contract but shall not be construed as an exclusive arrangement. Preferred use means that any state agency requiring the services should use the established contracts unless it is determined to be in the best interest of the State of Missouri for a state agency to obtain alternate services elsewhere.
2. **SCOPE OF WORK:** Due to the large amount of information included in the contract's Scope of Work, the information is not included in the Statewide Contract Notification. The information is available through the Awarded Bid & Contract Document Search at <https://oa.mo.gov/purchasing/bidding-contracts/awarded-bid-contract-document-search> or through MissouriBUYS at <https://missouribuy.mo.gov/>.
3. **PURPOSE:** The Division of Purchasing has awarded the above referenced contract for law enforcement public safety gear with various contractors as cooperative contracts.
4. **COOPERATIVE PROCUREMENT:** Contracts may be utilized by all members of the cooperative procurement program.
5. **QUALIFIED VENDOR'S LIST UTILIZATION AND REQUIREMENTS:** The state agency should only request quotes of law enforcement public safety gear based on the awarded category line items that have been approved by the Division of Purchasing's Notice of Contract Award or by a properly executed contract amendment by the Division of Purchasing.
6. **QUOTE REQUEST:** In order to fulfill the state's procurement obligation to make awards to the lowest and best vendor, the state agency will seek quotes from at least three (3) of the contractors to obtain firm, fixed pricing based off of the vendor's current catalog/price list. The contractors who were awarded a contract for the material handling equipment required by the state agency will be contacted via email and presented with a request for pricing.



In requesting quotes from the contractors, the state agency will be instructed to identify the following in their quote request to the contractors:

- 1) Requesting Entity Name/Address;
- 2) Product(s) Needed;
- 3) Quantities Needed;
- 4) Quote Request Issue Date;
- 5) Quote Response Due Date;
- 6) Delivery Timeframe Requested;
- 7) Specific Delivery Requirements (if needed); and
- 8) Contact Name and Email Address or Fax Number for Quote Submission.

7. **DOMESTIC PRODUCTS PROCUREMENT ACT (BUY AMERICAN) PREFERENCE:** In accordance with the Buy American Act, the contractor must provide proof of compliance with section 34.353, RSMo. Therefore, the state agency will request the contractor(s) to complete and return Attachment 1, Domestic Product Procurement Act (Buy American) Preference, certifying proof of compliance. This document must be thoroughly completed for each quote request. Quote requests may be changed by the state agency but the state agency will be required to notify all of the contractors from which they requested quotes of the change(s).

The state agency reserves the right to request a blanket price that will be applied to products as a firm, fixed price for a specific timeframe. In the event a state agency requests a blanket price, the blanket price request shall not exceed a timeframe of thirty (30) calendar days from the date of request. The contractor must indicate whether the price proposed in response to a blanket price would be firm, fixed for the timeframe specified.

8. **QUOTE RESPONSE:** The contractor shall complete and return the request by the specified deadline in order for the contractor's quoted firm, fixed price to be considered. If awarded the quote, the contractor's firm, fixed price quoted for the specific purchase shall be contractually binding for that specific order placement and fulfillment.

The contractors shall price the specific products or equipment based on the requested quantity, unit of measure, the mandatory specifications, and any additional requirements requested by the state agency.

The state shall not pay nor be liable for any other additional costs including but not limited to taxes, shipping charges, insurance, interest, penalties, termination payments, attorney fees, liquidated damages, etc.



9. **Product Specification Sheets:** The contractors should include a copy of the product specification sheets for the specific products being offered when responding to a request for quote. If the specification sheets are not furnished with the quote response, then the specification sheets must be provided upon request. If requested, the specification sheets must be furnished within the timeframe stated by the state agency. A vendor failing to provide the specification sheets within the required timeframe may result in the contractor's price quote response being removed from consideration.

The contractors may be required to submit samples of the products offered in their price quote response. If requested, samples shall be submitted within the timeframe stated by the state agency at no additional cost to the State of Missouri and will not be returned. Contractors failing to submit samples within the required timeframe may result in the contractor's price quote response being removed from consideration.

If a contractor is unavailable to provide the quote-requested product(s) or equipment in the specified timeframe needed, the contractor should identify the timeframes in which they could provide the product(s) or equipment.

In the event a contractor cannot provide the product or equipment requested by the state agency, the contractor should return a response to the state agency indicating a "No Bid" response.

The contractor must respond to the state agency quote requests in writing by the timeframe indicated by the state agency. If quotes are not submitted within the timeframe requested, the state agency may consider the contractor's absence of a response as a "no bid" if they need to move forward with an order. Repeated "no bids" from the contractor without approved justification may be considered as the contractor's lack of desire to continue participation under the contract.

10. **QUOTE EVALUATION:** State agencies shall make every attempt to process an award of a price quote request within forty-eight (48) hours of the requested deadline date. For each quote response, the state agency shall confirm the quote response meets the minimum specifications and requirements as stated in the quote request. For those responses which meet the state agency's minimum specifications and requirements, the state agency shall consider (1) price, including the Missouri Domestic Products Procurement Act (Buy American) preference, (2) how well the proposed product meets their needs, and (3) any preference considerations identified in the contract award for the individual contractors by the Division of Purchasing in determining the "lowest and best" quote received.



11. **PURCHASE ORDERS:** In MissouriBUYS utilize off-catalog when entering a request and purchase orders can be emailed to the contractor's point of contract list above in the contract information section.
12. **DELIVERY:** At the time the state agency issues a quote request to the contractors, the vendors will also be required to state a specific delivery timeframe for the specific order. The delivery must be stated in calendar days after receipt of the order (ARO). The delivery days quoted shall be contractually binding on the contractor for that specific order.
13. **INVOICES:** The contractor shall invoice the purchasing entity only after delivery of all products ordered and completion and acceptance of all services. Invoices shall be sent to the address provided by the purchasing entity.
14. **PAYMENT:** The contractor shall partner solely with the purchasing entity for payment of all amounts that may be due under this contract. Payment is due from the purchasing entity within 45 calendar days after the date of the invoice. Payments must be sent to the address specified in the contractor's invoice.
15. **MANUFACTURER AND PRODUCT WARRANTIES:** The contractor must represent and warrant all products. The contractor shall have all manufacturer warranties covering the products and component parts transferred to the purchasing entity at time of delivery at no charge.
16. **CONTRACT MANAGEMENT:**
 - 16.1. The state agency should monitor, measure, and manage the contractor's performance of services and delivery of products according to the contractual requirements. Please refer to the Contract Management Guide: <https://oapurch.state.mo.us/procurementsources.shtm>.
 - 16.2. In the event your state agency encounters any issues or has any concerns or questions regarding the contract, please contact the Division of Purchasing in writing to the attention of the buyer shown on the front page of this document.
 - 16.3. To assist the Division of Purchasing in monitoring the performance of the contractors and ensuring quality services are provided to state agencies, state agencies are strongly encouraged to submit documentation regarding the contract and contractor performance to the Division of Purchasing to the attention of the buyer listed on the front page of this document.



17. **SATISFACTION SURVEY:** Customer service is a top priority. The Division of Purchasing desires to work with state agencies to identify solutions if there are any contract concerns. State agencies are encouraged to complete the Satisfaction Survey, Appendix A, regarding their experience with the contract. Please submit your completed survey to the Division of Purchasing to the attention of the buyer shown on the front page of this document.



AWARDED CATEGORY

| LINE PRODUCT | STATEWIDE LAW ENFORCEMENT PUBLIC SAFETY GEAR CATEGORIES | CC250070001 BAYSINGER POLICE SUPPLY, INC. | CC250070002 BREWER & ASSOCIATES, LLC | CC250070003 CON10GENY CONSULTING, LLC | CC250070004 (CONTINGENCY AWARD) DANA SAFETY SUPPLY, INC. |
|--------------|--|--|---|--|--|
| 1 | Apparel Outerwear | X | X | | X |
| 2 | Duty Gear | X | X | X | X |
| 3 | Duty Tools | X | X | X | X |
| 4 | First Responder and Emergency Medical Gear/Supplies | X | X | X | X |
| 5 | Rescue Gear/Supplies | X | X | X | X |
| 6 | Restraint Gear | X | X | | X |
| 7 | Swat Team Gear/Supplies | X | X | X | X |
| 8 | Police Vehicle Equipment and Accessories (Excludes LED Light Bars, Sirens and Warning Lights) | X | X | | X |

| LINE PRODUCT | STATEWIDE LAW ENFORCEMENT PUBLIC SAFETY GEAR CATEGORIES | CC250070005 ED ROEHR SAFETY PRODUCT COMPANY | CC250070006 GALLS, LLC | CC250070007 GT DISTRIBUTORS, INC. | CC250070008 LAWMEN'S AND SHOOTERS' SUPPLY, INC. |
|--------------|--|---|---------------------------|--|---|
| 1 | Apparel Outerwear | X | X | X | |
| 2 | Duty Gear | X | X | X | X |
| 3 | Duty Tools | X | X | X | X |
| 4 | First Responder and Emergency Medical Gear/Supplies | X | X | X | |
| 5 | Rescue Gear/Supplies | | X | X | |
| 6 | Restraint Gear | X | X | X | X |
| 7 | Swat Team Gear/Supplies | X | X | X | X |
| 8 | Police Vehicle Equipment and Accessories (Excludes LED Light Bars, Sirens and Warning Lights) | X | X | X | |



AWARDED CATEGORY

| LINE PRODUCT | STATEWIDE LAW ENFORCEMENT PUBLIC SAFETY GEAR CATEGORIES | CC250070009 NROUTE ENTERPRISES, LLC | CC250070010 SHOW ME BUSINESS GROUP | CC250070011 UNITED SHIELD INTERNATIONAL, LLC |
|-----------------|--|--|---|---|
| 1 | Apparel Outerwear | | X | |
| 2 | Duty Gear | | X | |
| 3 | Duty Tools | | X | |
| 4 | First Responder and Emergency Medical Gear/Supplies | | X | |
| 5 | Rescue Gear/Supplies | | X | |
| 6 | Restraint Gear | | X | |
| 7 | Swat Team Gear/Supplies | | X | X |
| 8 | Police Vehicle Equipment and Accessories (Excludes LED Light Bars, Sirens and Warning Lights) | X | X | |



Appendix A Satisfaction Survey



This satisfaction survey is provided for users to report good and/or poor contractor performance. Any contract user may complete the survey and return it to the buyer identified on page one of this notice.

Users are advised that serious contractor performance issues should be immediately reported to the buyer identified on page one of this notice.

| GENERAL CONTRACT INFORMATION | |
|--|--|
| Contract Number and Contractor Name | Contract Number: Contractor Name: |
| Does the contract meet the needs of your state agency? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| How could the contract be improved? | |



Appendix A
Satisfaction Survey

| PRODUCT RATING | EXPLANATION |
|--|--|
| Does the product meet the needs of your agency: | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| Does the product the meet the contract specifications? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |

| CONTRACTOR PERFORMANCE | EXPLANATION |
|---|--|
| Did the contractor deliver products in accordance with the delivery timelines in the contract? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| Describe the responsiveness of the contractor to inquiries. | Please explain: : |
| Has your agency encountered any problems with the contractor? If so, how would you rate their ability to resolve the problem? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| Were the contractor's employees courteous? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| Did the contractor handle recall notices effectively? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |



Appendix A
Satisfaction Survey

| SURVEY COMPLETED BY: | |
|----------------------|--|
| Name: | |
| State Agency: | |
| Email: | |
| Date: | |

Please submit your completed survey to the Division of Purchasing to the attention of the buyer shown on the front page of this document.