



## JACKSON COUNTY Assessment Department

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### **MEMORANDUM**

**FROM:** Eric Rabe, Deputy Director of Assessment  
**TO:** Bob Crutsinger, Director of Finance  
**CC:** Keith Allen, Purchasing Administrator  
 Mark Lang, Budget Administrator  
**DATE:** September 10, 2025  
**RE:** J.D. Power – NADA (National Automobile Dealers’ Association) Price Guide

The Assessment Department has an ongoing need for regular daily access to NADA (National Automobile Dealers’ Association) price guide information for valuing vehicles throughout Jackson County for all personal property accounts. The Jackson County Assessment Department has been actively engaged in the use of this product for many years, as required by state statute, RSMo Section 137.115. This product has helped the Assessment Department increase efficiency and productivity for staff; enable supervisors to generate a variety of specific reports; and increase the accuracy of personal property assessments. The Missouri Revised Statute mandated the use of the National Automobile Dealer Association Used Car Guide for vehicle valuation until August 28, 2025. The amended statute now provides that assessors are to use the guide selected by the Missouri State Tax Commission. The Missouri State Tax Commission has stated that their selection will be made in time for the 2027 tax year. Since we have no official selection for tax year 2026, we will maintain the use of the previous mandated guide. Because of the statute requirement, there is no other company that can provide the specific services needed. For these reasons we believe J.D. Power - NADA to be a sole source vendor for the specific products and services we need.

We are requesting a one-year contract with J.D. Power, a Delaware corporation, having an office and place of business at 320 East Big Beaver Road - Suite 500, Troy, Michigan 48083 (“JDP”), with the option of one 12-month extension. This meets the requirement of the Revised Statutes of Missouri, RSMo Section 137.115 Real and personal property, assessment.

Our 2025 expenditure for this contract is not expected to exceed \$170,365.00. This will be funded from 2025 Assessment Department account 045-1902-56040, line-item Appraisal Services (\$170,365.00).

*Frank White, Jr., County Executive*