



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING

Statewide Contract Notification

STATEWIDE NEW MOTOR VEHICLES QVL MC250182 SERIES & MC260035 SERIES & MC260148 SERIES

Issuance Date: April 23, 2025
Revised Date: January 8, 2026

| CONTRACT PERIOD/RENEWAL OPTIONS | |
|-----------------------------------|-------------------------------------|
| Current Contract Period: | Date of Award through June 30, 2026 |
| Original Contract Period: | Date of Award through June 30, 2026 |
| Available Renewal Period Options: | 2 |
| Potential Final Expiration Date: | June 30, 2028 |

ALL PURCHASES MADE UNDER THESE CONTRACTS MUST BE FOR PUBLIC (STATE AGENCY) USE ONLY. PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

A state agency shall be defined as a division, section, bureau, office, program, board, regional/district office, etc., that exists within a department of Missouri State Government. For the purposes of this document, this shall also include the Judicial and Legislative branches of the State of Missouri.

| BUYER CONTACT INFORMATION | |
|---------------------------|--|
| Name: | Danielle Gesch |
| Email: | Danielle.Gesch@oa.mo.gov |
| Phone Number: | (573) 751-3331 |



ORGANIZATION

Statewide Contract History
Contract Information
Instructions and Information
Contract Scope of Work
Appendix A – Satisfactory Survey

Attachment 1, Motor Vehicle Price Quote Request Form (Separate Document)
Attachment 2, Motor Vehicle Price Quote Request Form Award Record (Separate Document)
Attachment 3, Domestic Products Procurement Act (Separate Document)



STATEWIDE CONTRACT HISTORY

The following table summarizes actions related to this Notification of Statewide Contract:

| ACTION ISSUE DATE | SUMMARY OF CHANGES |
|-------------------------|---|
| 01/08/26 | Updated contact information for MC260035006. |
| 12/4/2025 | Reassigned MC260035001 to MC260035009 |
| 11/18/2025 | Added contract MC260035002. |
| 10/31/2025 | Reassigned MC260035003 to MC260035008 with new MissouriBUYS number and initial issuance of MC260148 series contracts. |
| 10/6/2025 | Added contract MC260035001. |
| 9/25/2025 | Updated Attachment 1, Price Quote Request Form. |
| 9/17/2025 | Contract information changes. |
| 9/10/2025 | Initial issuance of MC260035 series contracts. |
| 7/29/2025 | Name change for MC250182001. |
| 4/23/2025 | Initial issuance of MC250182 series contracts. |



CONTRACT INFORMATION

| MC250182001 | | | |
|---|---------|--|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00130340/1008223 | | | |
| Contractor Name: Behlmann Chrysler Dodge Jeep Ram | | | |
| Contractor Address: 175 Turnbull Trail Troy, MO 63379 | | | |
| Contact Information: | | Michael S. Benz 636-775-2900 ext. 448 mikeb@behlmann.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC250182002 | | | |
|--|---------|--|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00089574/1001766 | | | |
| Contractor Name: Broadway Ford Truck Sales, Inc. | | | |
| Contractor Address: 812 E. Taylor Ave St. Louis, MO 63147 | | | |
| Contact Information: | | Jeff Houston 314-241-9140 jhouston@broadwaytruck.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC250182003 | | | |
|---|--|---|--|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00185030/1004045 | | | |
| Contractor Name: CFLR Auto | | | |
| Contractor Address: 1740 US HWY 60 E Republic, MO 65738 | | | |
| Contact Information: | | Steve Forrester 417-350-5083 sforrester@corwinauto.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |



| | | | |
|--|---------|----------|------------------------------|
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |
| MC250182004 | | | |
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00128217/1004046 | | | |
| Contractor Name: Corwin Motors of Springfield | | | |
| Contractor Address: 3306 E. Kearney Street Springfield, MO 65803 | | | |
| Contact Information: Steve Forrester 417-350-5083 sforrester@corwinauto.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| | | | |
|---|---------|----------|------------------------------|
| MC250182005 | | | |
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00089555/1001907 | | | |
| Contractor Name: Don Brown Chevrolet, Inc. | | | |
| Contractor Address: 2244 South Kingshighway St Louis, MO 63110 | | | |
| Contact Information: Dave Helterbrand 314-772-1400 dave@donbrownchevrolet.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| | | | |
|---|---------|----------|------------------------------|
| MC250182006 | | | |
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00133454/1003719 | | | |
| Contractor Name: Gary Crossley Ford | | | |
| Contractor Address: 8050 N Church Rd Kansas City, MO 64158 | | | |
| Contact Information: Phil Englander 816-883-2208 phil@garycrossleyford.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| MC250182007 | | | |
|---|---------|--|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00095149/1004754 | | | |
| Contractor Name: Joe Machens Ford Lincoln | | | |
| Contractor Address: 1911 W. Worley P.O. Box 1078 Columbia, MO 65203 | | | |
| Contact Information: | | Braden Schlueter 573-777-1089 bschlueter@machens.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC250182008 | | | |
|--|---------|---|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00091580/1003276 | | | |
| Contractor Name: Midway Ford Truck Center, Inc. | | | |
| Contractor Address: 7601 NE 38 th Street Kansas City, MO 64161 | | | |
| Contact Information: | | Sidney Miller 913-406-3949 sidney@midwaytrucks.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC250182009 | | | |
|---|---------|---|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00111484/1000569 | | | |
| Contractor Name: NROUTE Enterprises, LLC | | | |
| Contractor Address: 6102 North 23 rd Street Ozark, MO 65721 | | | |
| Contact Information: | | Will Reynolds 417-731-2900 motorsports@nroutellc.com | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| MC250182010 | | | |
|---|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00214063/1008513 | | | |
| Contractor Name: Scott Able Group, LLC | | | |
| Contractor Address: 400 Chesterfield Center Suite 400 Chesterfield, MO, 63017 | | | |
| Contact Information: Jasmine Conway 636-395-2248 jasmine@scottablegroup.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC250182011 | | | |
|--|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00126520/1003494 | | | |
| Contractor Name: Weber Granite City Ford, LLC | | | |
| Contractor Address: 3465 Progress Pkwy Granite City, IL, 62040 | | | |
| Contact Information: Anthony Feole 618-616-2803 afeole@geoweber.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC260035002 | | | |
|--|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00196670/1015256 | | | |
| Contractor Name: Ed Morse Ford | | | |
| Contractor Address: 260 W. Elm St. Lebanon, MO 65536 | | | |
| Contact Information: Scott Green 417-955-0772 ScottGreen@edmorse.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| MC260035004 | | | |
|---|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00089820/1004630 | | | |
| Contractor Name: Landmark Dodge | | | |
| Contractor Address: 1857 S Noland Rd Independence, MO 65109 | | | |
| Contact Information: Larry Wilson 816-651-6767 landmarkdodge1@yahoo.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC260035005 | | | |
|---|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00112224/1014837 | | | |
| Contractor Name: Reed Chevrolet, LLC | | | |
| Contractor Address: 4200 Commonwealth Ct. St. Joseph, MO 64503 | | | |
| Contact Information: Grant Karr 816-233-3485 grant.karr@reedauto.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC260035006 | | | |
|---|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00169042/1002944 | | | |
| Contractor Name: Reed Motors STJ, LLC | | | |
| Contractor Address: 4525 Commons Drive St. Joseph, MO 64503 | | | |
| Contact Information: Mike Walczuk 816-955-0667 mike.walczuk@reedauto.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| MC260035007 | | | |
|--|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00104932/1009282 | | | |
| Contractor Name: Sam Scism Motors, Inc. | | | |
| Contractor Address: 5019 Flat River Road Farmington, MO 63640 | | | |
| Contact Information: Matthew Eaton 573-431-7634 meaton@scismford.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC260035008 | | | |
|---|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00205467/1003769 | | | |
| Contractor Name: Capital City CDJR | | | |
| Contractor Address: 3201 Missouri Blvd Jefferson City, MO 65109 | | | |
| Contact Information: Braden Schlueter 573-777-1089 bschlueter@machens.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC260035009 (Previously MC260035001) | | | |
|--|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00187285/1016680 | | | |
| Contractor Name: Ed Morse Chevrolet | | | |
| Contractor Address: 285 W Elm St. Lebanon, MO 65536 | | | |
| Contact Information: Scott Green 417-955-0772 ScottGreen@edmorse.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



| MC260148001 | | | |
|---|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00205383/1012398 | | | |
| Contractor Name: Olathe Ford Sales, Inc. | | | |
| Contractor Address: 1845 E. Santa Fe Olathe, KS 66062 | | | |
| Contact Information: Sandra Gonzalez 505-850-5504 sgonzalez@olathefleet.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |

| MC260148002 | | | |
|---|---------|----------|------------------------------|
| MissouriBUYS SYSTEM ID/MOVERS SYSTEM ID: MB00181584/1005044 | | | |
| Contractor Name: GRD 2033 Inc. dba Rusty Drowing Chevrolet Buick GMC Cadillac | | | |
| Contractor Address: 3201 Missouri Blvd Jefferson City, MO 65109 | | | |
| Contact Information: Sandy Hale 573-634-2324 Shale@drowingauto.com | | | |
| MBE, WBE, SDVE, BLIND/SHELTERED WORKSHOP PARTICIPATION | | | |
| MBE: No | WBE: No | SDVE: No | Blind/Sheltered Workshop: No |



INSTRUCTIONS AND INFORMATION



1. **MANDATORY USE:** The contractor shall provide services on an as needed, if needed basis. The State of Missouri does not guarantee any usage of the contract whatsoever. However, any state agency needing the services shall be required to use the contract unless an exemption is granted by the Division of Purchasing. In addition, the contractor shall agree and understand that the contract shall not be construed as an exclusive arrangement and if it is in the best interest of the State of Missouri and approved by the Division of Purchasing, a state agency may obtain alternate services elsewhere.

2. **DEFINITIONS:**
 - a. **Domestic Products Procurement Act (Buy American)** – Attachment 3, this must be sent out with all PQF forms and the responses must be included in your evaluation and determination of the lowest vendor's response.
 - b. **Fleet Purchases Only** – The QVL contractor must provide the specific motor vehicle requested in the Price Quote Request Form, including all specified additional options identified in the Price Quote Request Form, unless the QVL contractor provides documentation from the manufacturer indicating the additional option is not available at the time of the Price Quote Request Form request. A new fleet motor_vehicle available off the QVL contractor's lot shall mean a vehicle which has never been owned except by a manufacturer, distributor or dealer and has never been registered, and of the current model year of the vehicle.
 - c. **Fleet Vehicles** – Manufacturer designated fleet vehicles defined as the vehicles purchased through the manufacturers' fleet program.
 - d. **Motor Vehicle Price Quote Request Form (PQF)** – Attachment 1, utilized for requesting price quotes from the awarded contractors.
 - e. **Motor Vehicle Price Quote Request Form Award Record** – Attachment 2, used to record the evaluation of the price quotes received from the awarded contractors.
 - f. **OA Fleet Management** – Office of Administration – Fleet Management, the pre-approval authority for all state agencies (except where special delegation exists). Any anticipated vehicle purchases must be pre-approved by OA Fleet Management prior to attempting to make a purchase.
 - g. **Off the Lot Purchases Only** – If a QVL contractor has a vehicle located on a lot that



meets the requirements of the specific motor vehicle requested in the PQF, but the vehicle may also include additional options not requested by the agency. In which case the vendor should provide a PQF response that specifies the additional options already installed on the vehicle that the state agency did not request. A new motor vehicle available off the QVL contractor’s lot shall mean a vehicle which has never been owned except by a manufacturer, distributor or dealer and has never been registered, regardless of the model year of the vehicle.

- h. **Qualified Vendor’s List (QVL)** – Qualified Vendor’s List (contractors CC240138001-011), an established supply channel for acquiring new motor vehicles and manufacturer designated fleet vehicles for various state agencies located throughout the state of Missouri.
- i. **State Agency** – defined as a division, section, bureau, office, program, board, regional/district office, etc., that exists within a department of Missouri State Government. For the purposes of this document, this shall also include the public Universities and the Judicial and Legislative branches of the State of Missouri.

3. **Vehicle Categories Included Within this Contract:**

| Motor Vehicle Categories |
|-------------------------------|
| Passenger Vehicles (25101503) |
| Light Duty Trucks (25101507) |
| Medium Duty Trucks (25181602) |
| Work Vans (25101505) |
| Cargo Vans (25101505) |
| Patrol Vehicles (25101702) |

4. **Awarded Categories by Contractor:**

| Contract Number | Off the Lot Vehicles | Fleet Motor Vehicles |
|---|----------------------|----------------------|
| MC250182001 – Belkoh II, Inc. | All Categories | All Categories |
| MC250182002 – Broadway Ford Truck Sales Inc | All Categories | All Categories |
| MC250182003 – CFLR Auto | All Categories | All Categories |
| MC250182004 – Corwin Motors of Springfield | All Categories | All Categories |
| MC250182005 – Don Brown Chevrolet, Inc. | All Categories | All Categories |
| MC250182006 – Gary Crossley Ford | All Categories | All Categories |
| MC250182007 – Joe Machens Ford Lincoln | All Categories | All Categories |



| Contract Number | Off the Lot Vehicles | Fleet Motor Vehicles |
|---|--|--|
| MC250182008 – Midway Ford Truck Center, Inc. | Passenger Vehicles Light Duty Trucks Medium Duty Trucks Work Vans Cargo Vans | Passenger Vehicles Light Duty Trucks Medium Duty Trucks Work Vans Cargo Vans |
| MC250182009 – NROUTE Enterprises, LLC | All Categories | All Categories |
| MC250182010 – Scott Able Group, LLC | Passenger Vehicles Light Duty Trucks Medium Duty Trucks Work Vans Cargo Vans | All Categories |
| MC250182011 – Weber Granite City Ford, LLC | All Categories | All Categories |
| MC260035001 – Ed Morse Chevrolet | All Categories | All Categories |
| MC260035002 – Ed Morse Ford | All Categories | All Categories |
| MC260035004 – Landmark Dodge | N/A | All Categories |
| MC260035005 – Reed Chevrolet, LLC | Passenger Vehicles Light Duty Trucks Work Vans Patrol Vehicles | Passenger Vehicles Light Duty Trucks Work Vans Patrol Vehicles |
| MC260035006 – Reed Motors STJ, LLC | All Categories | All Categories |
| MC260035007 – Sam Scism Motors, Inc. | All Categories | All Categories |
| MC260035008 – Joe Machens Ford Lincoln dba Capital City CDJR | All Categories | All Categories |
| MC260148001 – Olathe Ford Sales, Inc. | All Categories | All Categories |
| MC260148002 - Rusty Drewing Chevrolet Buick GMC Cadillac | Passenger Vehicles Light Duty Trucks Work Vans Cargo Vans Patrol Vehicles | Passenger Vehicles Light Duty Trucks Work Vans Cargo Vans Patrol Vehicles |



5. Email distribution lists by category to utilize when issuing your Price Quote Forms to the contractors:

| Motor Vehicle Categories | Email Distribution for Off the Lot | Email Distribution for Fleet |
|---|--|--|
| Passenger Vehicles Passenger Vehicles (continued) | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; grant.karr@reedauto.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; landmarkdodge1@yahoo.com ; grant.karr@reedauto.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com |
| Light Duty Trucks | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; grant.karr@reedauto.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; landmarkdodge1@yahoo.com ; grant.karr@reedauto.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com |
| Medium Duty Trucks | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; |



| Motor Vehicle Categories | Email Distribution for Off the Lot | Email Distribution for Fleet |
|---|--|--|
| | motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com | motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; landmarkdodge1@yahoo.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com |
| <p>Work Vans</p> <p>Work Vans (continued)</p> | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; grant.karr@reedauto.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; landmarkdodge1@yahoo.com ; grant.karr@reedauto.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com |
| <p>Cargo Vans</p> | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; sidney@midwaytrucks.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; landmarkdodge1@yahoo.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com |



| Motor Vehicle Categories | Email Distribution for Off the Lot | Email Distribution for Fleet |
|--------------------------|--|--|
| | | Shale@drewingauto.com |
| Patrol Vehicles | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; afeole@geoweber.com ; grant.karr@reedauto.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com ; | mikeb@behlmann.com ; jhouston@broadwaytruck.com ; sforrester@corwinauto.com ; dave@donbrownchevrolet.com ; bschlueter@machens.com ; motorsports@nroutellc.com ; phil@garycrossleyford.com ; afeole@geoweber.com ; jasmine@scottablegroup.com ; landmarkdodge1@yahoo.com ; grant.karr@reedauto.com ; roger.auxier@reedauto.com ; meaton@scismford.com ; ScottGreen@edmorse.com ; sgonzalez@olathefleet.com ; Shale@drewingauto.com |

NOTE: Steve Forrester is the representative for both CFLR Auto and Corwin Motors of Springfield.

Braden Schlueter is the representative for both Joe Machens Ford Lincoln and Joe Machens Ford Lincoln dba Capital City CDJR.

- PRICE QUOTE FORM (PQF) Requirements (see section 2.6 of the Scope of Work for additional details)** – The state agency will contact all QVL contractor(s) via email (which includes a pre-filled out Attachment 1, PQF) who were awarded the requested motor vehicle category(ies) to obtain firm, fixed price quotes. All applicable fields to the agency should be filled out prior to sending the request to the contractors. In addition, the quote request will include the specifications required and the quantity of vehicles required. The state agency’s quote request will also indicate if the state agency desires or requires any additional options or features (upgrades) to be included with the motor vehicle in addition to the base model vehicle defined.

NOTE: 1) If additional options and features are already installed on the vehicle then the QVL contractor shall price the vehicle as one total dollar amount for the motor vehicle that includes the already installed options and features. 2) If the PQF requests or requires options and features that are not currently installed on the vehicle proposed by the QVL contractor, then the QVL contractor must price those items separately to ensure the vehicle proposed meets the requirements identified in the PQF.

Agencies are also required to provide a blank Attachment 3, Domestic Product Procurement Act (Buy American) Preference with the PQF form to all contractors at the



time of issuing a PQF form. Contractors must fill out Attachment 3 and return it with their PQF response in order to be considered for the award of the purchase order.

7. **EVALUATION OF THE PQF (see section 2.7 of the Scope of Work for additional details)** – Since multiple contracts exist, the state agency shall evaluate and record the total cost provided in each contractor’s PQF response utilizing Attachment 2, Motor Vehicles Price Quote Form Award Record, to determine the lowest-priced contractor. Agencies will need to process the steps outlined in section 2.7.4 of the Scope of Work. The state agency shall determine the lowest-priced contractor by determining each contractor’s total cost for the requested vehicle based upon the specifications, anticipated options required, quantity(ies) and the prices quoted on the PQF form. In the event the lowest-priced contractor is unable to provide the required vehicle due to unavailability, the state agency shall contact the next lowest-priced contractor as determined by processing the steps in section 2.7.4 of the Scope of Work. If additional contracts exist, and the first two lowest-priced contractors were unable to provide the vehicles, the state agency shall continue to use the same criteria for selecting a contractor until the needs of the state agency are met. All pricing shall include all shipping, and freight charges **FOB Destination, Freight Prepaid and Allowed**. The State of Missouri shall not make additional payments or pay add-on charges for freight or shipping.

State agencies shall make every attempt to process an award of a PQF within forty-eight (48) hours of the PQF deadline date. Any delays in the forty-eight (48) hour timeframe must be communicated to the QVL contractors that submitted a response to a PQF. QVL contractors shall not face consequences for selling a vehicle off the lot to another customer in the event an award has not been made within the forty-eight (48) hour timeframe and failure of the agency to communicate a delay occurs.

The PQF shall be awarded to the lowest and best QVL contractor defined herein as the specification-compliant QVL contractor who scores the highest number of evaluation points considering:

- a. The specifications and contents included on the PQF form and Attachment 2, Motor Vehicles Price Quote For Award Record;
- b. Cost, including the Missouri Domestic Products Procurement Act preference; and
- c. As applicable, when alternative fuel vehicles are bid, a life cycle cost evaluation must be performed based on the requirements stated in Chapter 414.415 RSMo. The evaluation of cost shall be completed as a life cycle cost analysis based on the quoted firm, fixed vehicle base price included in the response to the PQF using the following: (a) an average life span of 120,000 miles for the vehicle; (b) the combined city/highway fuel mileage rating for the vehicle; and (c) the fuel cost per gallon on the date the PQF



responses are due as published in the most recent Missouri Energy Bulletin. The state agency will use the following formula to determine the life cycle cost:

$$LCC = UP + \frac{(LV \times GC)}{MPG}$$

LCC = Life Cycle Cost

UP = Unit Price of vehicle proposed

LV = Life of vehicle is 120,000 miles

GC = Gasoline cost per gallon for this PQF response will be the current average price for Mid-Missouri on the due date of the PQF

MPG = Miles per gallon, combined city/highway mileage as stated by the vendor for each model

NOTE: If there is an inconsistency between vendor responses for the combined city/highway mileage, the state agency shall contact the manufacturer representative for all models quoted for that line item to verify the information. If the combined city/highway mileage is not provided by the vendor for the model proposed, the state agency reserves the right to use the EPA combined city/highway mileage as state at www.fueleconomy.gov when determining the life cycle cost per model. If the combined city/highway mileage is not available at www.fueleconomy.gov, the state agency reserves the right to contact the manufacturer to receive the combined city/highway mileage.

The state agency will provide all responding QVL contractors of the results of the PQF awarded by providing a copy of the completed Attachment 2, Motor Vehicle Price Quote Request Form (PQF) Award Record.

- 8. Purchase Order Requirements** – The state agency must also provide authorization to proceed through issuance of a purchase order or specific written authorization to ship.

Note to State Agencies: Prior to making a vehicle purchase, the state agency must complete a vehicle pre-approval form and submit to Kelly Ocheskey, OA - Fleet Management. The pre-approval form can be found at the following website address:

<https://oa.mo.gov/general-services/state-fleet-management/vehicle-preapproval-process-and-vehicle-credits>

Once the state agency receives approval from OA - Fleet Management, the agency shall issue its own PGQ (Quick Price Agreement) order in SAMII or a requisition within MissouriBUYS.



NOTE (Cooperative Procurement Members Only): The Vehicle Pre-Approval Form does not apply to cooperative procurement members – only to State of Missouri agencies. State agencies must use the following Line Item/Commodity (UNSPSC) code combinations when issuing their purchase orders (these line items and codes are the same for all contracts):

| | | |
|-------------|----------|--|
| Line item 1 | 25101503 | Automobiles or Cars |
| Line item 2 | 25101505 | Minivans or Vans |
| Line item 3 | 25101507 | Light Trucks or Sport Utility Vehicles |
| Line item 4 | 25101702 | Police Vehicles |
| Line item 5 | 25181602 | Trucks Chassis |

9. **Delivery** – Delivery for all vehicles shall be due as indicated by the state agency on the PQF form prior to issuing the PQF. The QVL contractor who was awarded the PQF shall only deliver upon receipt of an authorized purchase order. The QVL contractor must call the state agency 24 hours prior to making an appointment for delivery. Delivery must be made between the hours of 8:00 a.m. and 12:00 Noon or 1:00 p.m. and 4:00 p.m., Monday through Friday, Central Time. Deliveries shall not be made on state holidays. Each delivered vehicle shall be clean, lubricated, serviced and ready for immediate service. This shall include installation of all required options and accessories and removal of all plastic and signage (e.g. window sticker) from the interior and exterior of the vehicle. The window sticker may be left in the “glove box” or included with other documentation. Each vehicle delivered shall include a proper form to apply for Missouri title and license including the Manufacturer’s State of Origin and invoice, an owner’s manual, and warranty. The title and invoice for all alternative fuel vehicles must clearly indicate the vehicle is alternative fuel (flex fuel (FFV) or E-85).

The Manufacturer’s Standard Factory Warranty shall apply to all vehicles. The warranty shall not become effective until the vehicle is delivered to and accepted by the state agency.

Within forty-eight (48) hours of delivery, the state agency shall fully inspect the vehicle’s interior and exterior, including any options required on the vehicle. The state agency must notify the dealer within forty-eight (48) hours of any unacceptability relating to the delivered vehicle. If the state agency fails to notify the dealer of any unacceptability within the forth-eight (48) hour timeframe, the dealer reserves the right to deem the vehicle as acceptable. Agencies are advised to ensure the proper measures are taken as it relates to insuring vehicles beyond the forty-eight (48) hour acceptance timeframe.

10. **Potential Recall or Manufacturer Initiated Customer Service Action/Notification Requirement:** The contractor shall be responsible for accessing potential recall notices



from the National Highway Traffic Safety Administration (NHTSA), as well as any manufacturer initiated customer service actions prior to delivering the vehicles to the state agency location. If a recall or customer service action is found for the vehicle being delivered to the state agency, the contractor should, to the best of their ability, complete the necessary action(s) prior to delivery. If the contractor is unable to address the required recall or customer service action(s) prior to delivery, the contractor must inform the state agency of the “open” recall or customer service action upon delivery. The contractor shall then assist the state agency in getting the recall or customer service action(s) completed as quickly as possible.

11. **SCOPE OF WORK** – Due to the large amount of information included in the contract’s Scope of Work, the information is not included in the Statewide Contract Notification. The information is available through the Awarded Bid & Contract Document Search at <https://oa.mo.gov/purchasing/bidding-contracts/awarded-bid-contract-document-search> or through MissouriBUYS at <https://missouribuys.mo.gov/>

12. **CONTRACT MANAGEMENT:**
 - a. The state agency should monitor, measure, and manage the contractor’s performance of services and delivery of products according to the contractual requirements. Please refer to the Contract Management Guide: <https://oapurch.state.mo.us/procurementsources.shtm>
 - b. In the event your state agency encounters any issues or has any concerns or questions regarding the contract, please contact the Division of Purchasing in writing to the attention of the buyer shown on the front page of this document.
 - c. To assist the Division of Purchasing in monitoring the performance of the contractors and ensuring quality services are provided to state agencies, state agencies are strongly encouraged to submit documentation regarding the contract and contractor performance to the Division of Purchasing to the attention of the buyer listed on the front page of this document.

13. **SATISFACTION SURVEY:** Customer service is a top priority. The Division of Purchasing desires to work with state agencies to identify solutions if there are any contract concerns. State agencies are encouraged to complete the Satisfaction Survey, Appendix A, regarding their experience with the contract. Please submit your completed survey to the Division of Purchasing to the attention of the buyer shown on the front page of this document.



Appendix A Satisfaction Survey



This satisfaction survey is provided for users to report good and/or poor contractor performance. Any contract user may complete the survey and return it to the buyer identified on page one of this notice.

Users are advised that serious contractor performance issues should be immediately reported to the buyer identified on page one of this notice.

| GENERAL CONTRACT INFORMATION | |
|--|--|
| Contractor Information | Contract Number: Contractor Name: |
| Does the contract meet the needs of your state agency? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| How could the contract be improved? | |

Please complete the following form to document your agency's experience with the contractor.

| PRODUCT RATING | EXPLANATION |
|---|--|
| Do the products meets the needs of your agency: | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |



| | |
|---|--|
| Do the products meet the contract specifications? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
|---|--|

| CONTRACTOR PERFORMANCE | EXPLANATION |
|---|--|
| Did the contractor deliver products in accordance with the delivery timelines in the contract? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| Has your agency encountered any problems with the contractor? If so, how would you rate their ability to resolve the problem? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| Were the contractor's employees courteous? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |
| Did the contractor handle recall notices effectively? | Yes: <input type="checkbox"/> No: <input type="checkbox"/> If no, please explain: |

| SURVEY COMPLETED BY: |
|----------------------|
| Name: |
| State Agency: |
| Email: |
| Date: |

Please submit your completed survey to the Division of Purchasing to the attention of the buyer shown on the front page of this document.