

# REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/~~Ord~~ No.: 19266

Sponsor(s): Tony Miller

Date: September 26, 2016

SUBJECT	<p>Action Requested  <input checked="" type="checkbox"/> Resolution  <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Authorizing the Purchase of Lawn Maintenance Equipment for the Parks + Rec Department from Deere &amp; Company of Cary, NC under the terms and conditions set forth in the National Joint Powers Alliance Contract No. 070313-DAC, an existing government contract.</u></p>												
<p>BUDGET INFORMATION  <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$44,900.32</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$44,900.32</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> <tr> <td>300-5300-58170 Park Fund, Non-Departmental-Enterprise; Other Equipment</td> <td>\$44,900.32</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required)  <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:  Department: Estimated Use: \$</p> <p>Prior Year Budget (if applicable): N/A  Prior Year Actual Amount Spent (if applicable): N/A</p>	Amount authorized by this legislation this fiscal year:	\$44,900.32	Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:	\$44,900.32	Amount budgeted for this item * (including transfers):		Source of funding (name of fund) and account code number:		300-5300-58170 Park Fund, Non-Departmental-Enterprise; Other Equipment	\$44,900.32
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Source of funding (name of fund) and account code number:													
300-5300-58170 Park Fund, Non-Departmental-Enterprise; Other Equipment	\$44,900.32												
PRIOR LEGISLATION	<p>Prior ordinances and (date):  Prior resolutions and (date):</p>												
CONTACT INFORMATION	<p>RLA drafted by (name, title, &amp; phone): Jessica Johnson, Senior Buyer, 816-881-3465</p>												
REQUEST SUMMARY	<p>The Parks + Rec Department is requesting approval to purchase lawn maintenance equipment for use at Adair Park.</p> <table border="1"> <thead> <tr> <th>Description</th> <th>Lawn &amp; Leisure-Lee's Summit</th> </tr> </thead> <tbody> <tr> <td>Cost of Equipment</td> <td>\$50,411.46</td> </tr> <tr> <td>Less Discount</td> <td>\$5,511.14</td> </tr> <tr> <td>Net Equipment Cost</td> <td>\$44,900.32</td> </tr> </tbody> </table> <p>Pursuant to Section 1030.4 of the Jackson County Code, the Director of Finance and Purchasing recommends the purchase of lawn maintenance equipment for the Parks + Rec Department from Deere &amp; Company of Cary, NC under the terms and conditions of the National Joint Powers Alliance Contract No. 070313-DAC, an existing government contract in the amount of \$44,900.32.</p> <p>The Director of Finance and Purchasing recommends the purchase be made under this contract due to the higher volume discounts offered to larger government entities and/or buying groups.</p>	Description	Lawn & Leisure-Lee's Summit	Cost of Equipment	\$50,411.46	Less Discount	\$5,511.14	Net Equipment Cost	\$44,900.32				
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CLEARANCE	<p><input type="checkbox"/> Tax Clearance Completed (Purchasing &amp; Department) N/A  <input type="checkbox"/> Business License Verified (Purchasing &amp; Department) N/A  <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>												
ATTACHMENTS	<p>A Memorandum from Tina Spallo of the Parks + Rec Department; the quote from Lawn &amp; Leisure-Lee's Summit, delivering dealer for Deere &amp; Company; the pertinent pages of the National Joint Powers Alliance</p>												

	Contract.	
REVIEW	Department Director:	Date:
	<i>Michelle Jensen</i>	<i>9-29-16</i>
	Finance (Budget Approval): If applicable	Date:
	<i>Mary Rasmussen</i>	<i>9/20/16</i>
Division Manager:	Date:	
<i>Mary Jane Bibun</i>	<i>9/21/16</i>	
County Counselor's Office:	Date:	

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

**Fiscal Note:**

This expenditure was included in the Annual Budget.

PC# \_\_\_\_\_

Date: September 20, 2016

RES # 19266

<u>Department / Division</u>	<u>Character/Description</u>	<u>Not to Exceed</u>
<b>Park Enterprise Fund - 300</b>		
5300 - Non Departmental	58170 - Other Equipment	44,901.00
		44,901

*Mary Rasmussen*  
Budgeting

**Quote Id:** 13917069

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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

LAWN & LEISURE - LEES SUMMIT  
706 Se Blue Parkway  
Lees Summit, MO 64063  
816-524-6695  
KraftS@LawnandLeisure.com

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Prepared For:  
**Jackson County Parks**

**Lawn & Leisure**

www.lawnandleisure.com  
SALES SERVICE & PARTS  
SINCE 1975

*Two locations to serve you.  
Lee's Summit-Blue Springs*



**Proposal For:**  
**Jackson County Parks**

**Delivering Dealer:**

W.r. Vietze

LAWN & LEISURE - LEES SUMMIT

706 Se Blue Parkway  
Lees Summit, MO 64063

816-524-6695

KraftS@LawnandLeisure.com

**Quote Prepared By:**

w.r. vietze

816-590-9424

vietzee@lawnandleisure.com

## MEMORANDUM

To: Jessica Johnson, Purchasing

From: Tina Spallo, Parks + Rec

Re: Adair Park Equipment Purchase

Date: August 29, 2016

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The Parks + Rec Department recommend the purchase of the following equipment from Deere & Company based upon pricing provided through NJPA Landscaping and Grounds Contract 070313-DAC (PG NB).

- John Deere Z997R Commercial L.C. Diesel W 60" 7-Gauge Side Discharge Deck
- Agrimental Fairway Aerator with 3 point hitch
- Bunker Rake and Field Finisher

Total price is \$44,900.32 and will be funded from 300-5300-58170.



Res. 19266

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LAWN & LEISURE - LEES SUMMIT  
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816-524-6695  
KraftS@LawnandLeisure.com

Quote Summary

Prepared For:  
Jackson County Parks  
MO

Delivering Dealer:  
LAWN & LEISURE - LEES SUMMIT  
W.r. Vietze  
706 Se Blue Parkway  
Lees Summit, MO 64063  
Phone: 816-524-6695  
Mobile: 816-590-9424  
vietzee@lawnandleisure.com

Quote ID: 13917069  
Created On: 23 August 2016  
Last Modified On: 24 August 2016  
Expiration Date: 23 September 2016

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE Z997R DIESEL W 60" 7-GUAGE SIDE DISCHARGE DECK Contract: NJPA Landscaping and Grounds 070313-DAC (PG NB) Price Effective Date: August 23, 2016	\$ 44,900.32 X	1 =	\$ 44,900.32
<b>Equipment Total</b>			<b>\$ 44,900.32</b>

\* Includes Fees and Non-contract items

Quote Summary	
Equipment Total	\$ 44,900.32
Trade In	
SubTotal	\$ 44,900.32
Total	\$ 44,900.32
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 44,900.32</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



# Selling Equipment

Quote Id: 13917069      Customer Name:

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**  
 Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**  
 LAWN & LEISURE - LEES SUMMIT  
 706 Se Blue Parkway  
 Lees Summit, MO 64063  
 816-524-6695  
 KraftS@LawnandLeisure.com

## JOHN DEERE Z997R DIESEL W 60" 7-GUAGE SIDE DISCHARGE DECK

Hours:

Stock Number:

Contract: NJPA Landscaping and Grounds 070313-DAC  
 (PG NB)

Selling Price \*  
 \$ 44,900.32

Price Effective Date: August 23, 2016

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
0910TC	Z997R Commercial L. C. Diesel Max-Frame Z-Trak with 60 In. Side Discharge 7-Iron PRO Deck	1	\$ 23,335.00	23.00	\$ 5,367.05	\$ 17,967.95	\$ 17,967.95
<b>Standard Options - Per Unit</b>							
001A	United States/Canada	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
2011	Comfort Adjust Suspension Seat with Armrests	1	\$ 375.00	23.00	\$ 86.25	\$ 288.75	\$ 288.75
<b>Standard Options Total</b>			<b>\$ 375.00</b>		<b>\$ 86.25</b>	<b>\$ 288.75</b>	<b>\$ 288.75</b>
<b>Dealer Attachments/Non-Contract/Open Market</b>							
BTC10674	Rear Bumper Kit	1	\$ 251.46	23.00	\$ 57.84	\$ 193.62	\$ 193.62
FA720TP	Allied, Agrimetel Fairway Aerator, 3 point	1	\$ 7,950.00	0.00	\$ 0.00	\$ 7,950.00	\$ 7,950.00
1200A	Non-Contract , Bunker rake and field finisher	1	\$ 18,500.00	0.00	\$ 0.00	\$ 18,500.00	\$ 18,500.00
<b>Dealer Attachments Total</b>			<b>\$ 26,701.46</b>		<b>\$ 57.84</b>	<b>\$ 26,643.62</b>	<b>\$ 26,643.62</b>
<b>Suggested Price</b>						<b>\$ 44,900.32</b>	
<b>Total Selling Price</b>			<b>\$ 50,411.46</b>		<b>\$ 5,511.14</b>	<b>\$ 44,900.32</b>	<b>\$ 44,900.32</b>



**ANNUAL RENEWAL OF AGREEMENT**

Made by and Between

**Deere & Company (Vendor)**  
2000 John Deere Run  
Cary, NC 27513

and

**National Joint Powers Alliance® (NJPA)**  
202 12<sup>th</sup> Street NE  
Staples, MN 56479  
Phone: (218) 894-1930

Whereas:

"Vendor" and "NJPA" have entered into an "Acceptance and Award #070313-DAC" for the procurement of Grounds Maintenance with Related Equipment, Accessories and Supplies, and having a maturity date of August 20, 2017, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contract for the period of August 20, 2016 to August 20, 2017.

National Joint Powers Alliance® (NJPA)

By:  \_\_\_\_\_, Its: Executive Director/CEO

Name printed or typed: Chad Coquette

Date: 7/12/16

Deere & Company

By:  \_\_\_\_\_, Its: Mgr. Government Sales

Name printed or typed: Collin Jones

Date: 7/12/14

If you do not desire to extend contract, please sign below and return this agreement.  
**Discontinue: We desire to discontinue the contract.**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

must show John Deere Company as the vendor and reference the contract number.

Expand All Collapse All

**Contract Details**

**Quotes** Quotes are valid for 30 days from the creation date of the quote. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.

**Allied (Non-Deere)** Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Allied.

Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.

**Credit Cards** Not allowed on this contract.

**Demo** Not allowed on this contract.

**Fees** An optional delivery charge of \$4 per loaded mile is allowed for the delivering dealer. If charged, the fee must appear on the quote or purchase order.

**Financing** The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.

Allowed. The John Deere Municipal Lease or a third party type municipal lease (if applicable) is allowed.

**Multiple Unit Discount**

Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
9 units or more	4%

Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount but do not count as a unit.

Frontier Equipment is excluded from the Multiple Unit Discount.

**Non-Contract (Deere)**

Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Non-Contract.

Non-contract items are John Deere manufactured Order Zone products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.

**Rental**

Not allowed on this contract.

**Special Delivery Obligations**

None.

**Substitutions** Not allowed on this contract.

**Trade-Ins** Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

**Miscellaneous** Shipping charges apply for Alaska and Hawaii.

For deliveries to Alaska or Hawaii, factory freight to the delivering dealer will be paid by the NJPA member. The equipment will be FOB origin. Factory freight is known at the time of quoting, and will be included on the quote to the NJPA member.

For all other deliveries within the continental US, the equipment will be FOB destination (the NJPA member will NOT be charged factory freight to the delivering dealer).

**Price Structure**

**\*\*Please include the NJPA member number on the dealer quote or on the NJPA Member's purchase order.\*\***

<b>Price Page Tabs</b>	<b>Product Descriptions</b>	<b>Discounts off MSRP</b>	<b>Price Page Dates</b>
L21	Residential Zero-Turn-Radius Mowers & Equipment	0%	Current
L25	Lawn Tractors (D100's only) & Equipment	0%	Current
L25	Lawn Tractors (X300s only) & Equipment	18%	Current

L30	Garden Tractors & Equipment	18%	Current
L35	Equipment for Lawn & Garden Tractors	18%	Current
C10	Commercial Walk-Behind Mowers & Equipment	13%	Current
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current
C15	Commercial Front Mowers & Equipment	23%	Current
C18	Commercial Wide Area Mowers & Equipment	23%	Current
C20	Compact Utility Tractors & Equipment	17%	Current
C21	Equipment for Commercial Mowing Products	23%	Current
C25	Equipment for Compact Utility Tractors	17%	Current
C39	Recreational Utility Vehicles & Equipment	16%	Current
C40	Mid Duty Crossover Utility Vehicles & Equipment	16%	Current
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	16%	Current
C42	Traditional Utility Vehicles & Equipment	16%	Current
C47	HPX Utility Vehicles & Equipment	16%	Current
G10	Reel Mowers & Equipment	22%	Current

G15	Special Application Mowers & Equipment	22%	Current
G20	Special Application Vehicles & Equipment	22%	Current
G25	Aeration & Equipment	22%	Current
G30	Debris Maintenance & Equipment	22%	Current
<b>Frontier</b>	Cutting & Mowing	18%	Current
	Hay & Forage	18%	Current
	Landscaping	18%	Current
	Material Handling	18%	Current
	Planting & Seeding	18%	Current
	Snow	18%	Current