

REQUEST FOR LEGISLATIVE ACTION


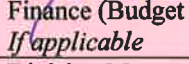
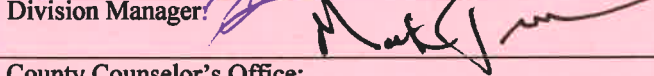
Completed by County Counselor's Office:

Res/Ord No.: 19393

Sponsor(s): Tony Miller

Date: February 27, 2017

SUBJECT	<p>Action Requested</p> <p><input checked="" type="checkbox"/> Resolution</p> <p><input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Eight Year Term and Supply Contract for the Agriculture Lease Program for the Parks + Rec Department to Mershon Cattle of Lee's Summit, MO and Barker Farms of Lone Jack, MO under the terms and conditions of Request for Proposal No. 59-16</u></p>																																																						
BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input checked="" type="checkbox"/> No budget impact (no fiscal note required) – Vendor pays County</p> <p><input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: _____ Estimated Use: \$ _____</p> <p>Prior Year Budget (if applicable): _____ Prior Year Actual Amount Spent (if applicable): _____</p>	Amount authorized by this legislation this fiscal year:	\$	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$	Amount budgeted for this item * (including transfers):	\$	Source of funding (name of fund) and account code number:																																													
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PRIOR LEGISLATION	<p>Prior ordinances and (date): _____</p> <p>Prior resolutions and (date): _____</p>																																																						
CONTACT INFORMATION	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>																																																						
REQUEST SUMMARY	<p>The Parks + Rec Department has several parcels of land that they would like to sub-lease under their Agricultural Lease Program that will improve the condition of the land, reduce the Parks + Rec maintenance responsibilities and provide an income stream for re-investment in the parks system.</p> <p>The Purchasing Department issued Request for Proposal No. 59-16 to meet these requirements. A total of 25 notifications were distributed and 4 proposals were received and were evaluated as follows:</p> <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th>No.</th> <th>Description</th> <th>Mershon</th> <th>Sapp</th> <th>Barker</th> <th>Jack's Cattle</th> </tr> </thead> <tbody> <tr> <td>01</td> <td>Blue Springs Lake</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> </tr> <tr> <td>02</td> <td>Longview Lake</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> </tr> <tr> <td>03</td> <td>Blue and Gray Parks</td> <td>N/B</td> <td>N/B</td> <td>\$11.73/acre</td> <td>N/B</td> </tr> <tr> <td>04</td> <td>William L. Landahl Park</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> </tr> <tr> <td>05</td> <td>Monkey Mountain Park</td> <td>\$38.20/acre</td> <td>\$32.11/per acre</td> <td>N/B</td> <td>\$32.09/acre</td> </tr> <tr> <td>06</td> <td>Little Blue Trace – Trail</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> </tr> <tr> <td>07</td> <td>Little Blue Trace – McCune</td> <td>\$26.30</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> </tr> <tr> <td>09</td> <td>Lake Jacomo</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> <td>N/B</td> </tr> </tbody> </table> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends award of eight year Term and Supply Contracts as follows:</p> <p>Item No. 3 to Barker Farms as the best proposal received Items No. 5 and 7 to Mershon Cattle as the best proposal received. There will be no award on Items 1, 2, 4, 6, and 8</p>	No.	Description	Mershon	Sapp	Barker	Jack's Cattle	01	Blue Springs Lake	N/B	N/B	N/B	N/B	02	Longview Lake	N/B	N/B	N/B	N/B	03	Blue and Gray Parks	N/B	N/B	\$11.73/acre	N/B	04	William L. Landahl Park	N/B	N/B	N/B	N/B	05	Monkey Mountain Park	\$38.20/acre	\$32.11/per acre	N/B	\$32.09/acre	06	Little Blue Trace – Trail	N/B	N/B	N/B	N/B	07	Little Blue Trace – McCune	\$26.30	N/B	N/B	N/B	09	Lake Jacomo	N/B	N/B	N/B	N/B
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CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office) N/A	
ATTACHMENTS	Abstract of Bids, Recommendation Memorandum from John Johnson, Parks + Rec Department and the pertinent pages of Mershon and Barker's proposals.	
REVIEW	Department Director: 	Date: 2-10-17
	Finance (Budget Approval): If applicable 	Date: 02/13/17
	Division Manager: 	Date: 2/2/17
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



JACKSON COUNTY
Parks + Rec

22807 Woods Chapel Road
 Blue Springs, Missouri 64015
 MakeYourDayHere.com

Michele Newman, Director
 (816) 503-4800
 Fax: (816) 795-1234

MEMORANDUM

TO: Barb Casamento, Purchasing Supervisor
FROM: John Johnson, Superintendent, Park Operations
DATE: February 6, 2017
SUBJECT: Hay Lease No. 59-16

The Parks + Rec Department recommends award of the bid for the Agricultural Lease Program to the following:

Mershon Cattle LLC	Monkey Mountain (136)	\$38.20/acre	\$5,195.20/annual
Mershon Cattle LLC	Little Blue Trace-McCune (47)	\$26.30/acre	\$1,236.10/annual
Barker Farms	Blue & Gray Park (94)	\$11.73/acre	\$1,102.62/annual

The variation in per acre revenue is due to several factors such as the physical condition of the fields/grounds and the amount of preparation work, e.g. treatment for invasive species, fertilization, clearing of saplings, brush - required by the bidder to begin harvesting quality hay. Those with the higher per acre bids are locations where the grounds have been well maintained as agricultural fields.

The term of the contract will be eight (8) years and will be in effect from the execution date until December 31, 2024.



Frank White Jr., County Executive

QUOTATION SHEET

Area	Location	Price Per Acre – Hay	Total Area Proposal
1	Blue Springs Lake Area (+/- 56 ac)*	\$	\$
2	Longview Lake Areas (+/- 342 ac)*	\$	\$
3	Blue and Gray Park (+/- 94 ac)	\$	\$
4	William L. Landahl Park (+/- 143 ac)*	\$	\$
5	Monkey Mountain Park (+/- 136 ac)	\$ 38.2	\$ 5,195.20
6	Little Blue Trace Trail Areas (+/- 85 ac)	\$	\$
7	Little Blue Trace – McCune (+/- 47 ac)	\$ 26.3	\$ 1,236.10
8	Lake Jacomo (+/-187 ac)*	\$	\$

*properties that have one year payment exemption for restoration purposes

Note: Respondent may propose to lease one or more areas. A separate amount must be quoted for each area. If Respondent is not interested in an area signify by placing "N/A" in quotation. Lump sump proposals covering multiple areas will be REJECTED.

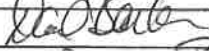
Signature: <i>J. Bruce Mershon</i>	Date: 12/19/16
Printed Name: J. Bruce Mershon	Phone: 816-289-3765
Title: owner/manager	Fax: 913-748-4346
Company Name: Mershon Cattle LLC	Email: bmershon@leasingtradegroup.com

QUOTATION SHEET

Area	Location	Price Per Acre – Hay	Total Area Proposal
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Signature: 	Date: 12-20-16
Printed Name: DAVID BARBER	Phone: 816-616-6880
Title: Partner	Fax: 1-816-566-9924
Company Name: BARBER FARMS	Email: bfarmsmad@aol.com