



OFFICE OF THE COUNTY AUDITOR
COMPLIANCE REVIEW OFFICE
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MEMORANDUM

DATE: December 1, 2025

FROM: Melinda Bolling, Chief Compliance Review Officer

TO: Purchasing Administrator

SUBJECT: Sole Source Request – B2Gnow

AskReply Inc, dba B2Gnow, of Phoenix, AZ provides the software utilized by the Compliance Review Office to oversee compliance requirements related to MBE/WBE subcontractor utilization on contracts with assigned goals. This software provides a platform through which contractors report payments made to certified MBE and/or WBE subcontractors as required by Chapter 6 of the Jackson County code. Furthermore, subcontractors verify the payments reported by the prime contractors through the same platform. The software also keeps spend data, subcontractor utilization information, and maintains a file for each project.

B2Gnow was initially purchased in December of 2021 through the County's term and supply contract with SHI and was implemented throughout the 2022 fiscal year. The contract was approved as a purchase utilizing a contract which was competitively bid by another government entity.

The Compliance Review Office requests the one-year renewal of \$48,179.10 to be considered a sole source purchase. To bid and implement new software would be cost prohibitive from both the financial and human capital perspective.

Account: 001-0302-56663
General Fund – Compliance Review Office – Software As A Service