

**IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI**

**A RESOLUTION** awarding a twelve-month term and supply contract, with three twelve-month extension options, for the furnishing of property casualty insurance for use countywide to Lockton Companies, LLC., of Kansas City, MO, under the terms and conditions of Invitation to Bid No. 32-10.

**RESOLUTION #17367**, September 13, 2010

**INTRODUCED BY** Scott Burnett, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited bids on Invitation to Bid No. 32-10 for the furnishing of property insurance for use by the Finance Department; and,

WHEREAS, a total of twenty-one (21) solicitations were distributed and two responses were received, as follows:

<u>BIDDER</u>	<u>ANNUAL PREMIUM</u>	<u>DEDUCTIBLE</u>
Lockton Companies Broker for Travelers Indemnity Co. Kansas City (Jackson County), MO	\$341,500	\$150,000
Lockton Companies Broker for Lexington Insurance Kansas City (Jackson County), MO	\$477,000	\$150,000

and,

WHEREAS, following evaluation of the bids submitted, the Director of Finance and Purchasing recommends award to Lockton Companies of Kansas City (Jackson County), MO, broker for Travelers Indemnity Co., as the lowest and best bidder; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that the award be made as recommended and that the Director of Finance and Purchasing be and hereby is authorized to execute for the County any documents, including future options to extend, necessary for the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of the Department of Finance is authorized to make all payments, including final payment on the contract, to the extent that sufficient appropriations are contained in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Jim D. Hoden  
Chief Deputy County Counselor

[Signature]  
Acting County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution #17367 of September 13, 2010 was duly passed on September 20, 2010 by the Jackson County Legislature. The votes thereon were as follows:

Yeas 9

Nays 0

Abstaining 0

Absent 0

9.21.10  
Date

Mary Jo Spino  
Mary Jo Spino, Clerk of the Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.

September 7, 2010  
Date


[Signature]  
Director of the Department of Finance

**REQUEST FOR LEGISLATIVE ACTION**

Completed by County Counselor's Office:

Res/~~Ord~~ No.: 17367  
 Sponsor(s): Scott Burnett  
 Date: September 13, 2010

<p><b>SUBJECT</b></p>	<p>Action Requested  <input type="checkbox"/> Resolution  <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twelve-Month Term and Supply Contract with three Twelve-Month Options to Extend to provide PROPERTY INSURANCE to Lockton Companies, LLC (Jackson County) of Kansas City, MO; under the terms and conditions of Invitation to Bid No. 32-10.</u></p>										
<p><b>BUDGET INFORMATION</b>  <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number; FROM / TO</td> <td>FROM ACCT  TO ACCT</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p><b>OTHER FINANCIAL INFORMATION:</b></p> <p><input type="checkbox"/> No budget impact (no fiscal note required)</p> <p><input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:          Department: Finance Estimated Use: \$422,500.00</p> <p>The \$341,500 annual premium will be paid in 2 installments: \$170,750 each due on October 2, 2010 and April 2, 2011. An additional \$81,000.00 for Arrowhead Stadium becomes due upon expiration of the Builders Risk Policy; the additional amount is at the same rate of \$100 of reported values.</p> <p>Prior Year Budget (if applicable): \$511,475.00          Prior Year Actual Amount Spent (if applicable): \$511,475.00</p>	Amount authorized by this legislation this fiscal year:	\$	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$	Amount budgeted for this item * (including transfers):	\$	Source of funding (name of fund) and account code number; FROM / TO	FROM ACCT  TO ACCT
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Source of funding (name of fund) and account code number; FROM / TO	FROM ACCT  TO ACCT										
<p><b>PRIOR LEGISLATION</b></p>	<p>Prior ordinances and (date): N/A</p> <p>Prior resolutions and (date): 16025, September 25, 2006</p>										
<p><b>CONTACT INFORMATION</b></p>	<p>RLA drafted by (name, title, &amp; phone): Teddy Ballard, Senior Buyer, 881-3465</p>										
<p><b>REQUEST SUMMARY</b></p>	<p>The current Property Insurance Policy expires September 30, 2010. Upon receiving a request to bid the property insurance, Purchasing issued Invitation to Bid 32-10.</p> <p>A total of 21 notifications were distributed. The following response was received:</p> <table border="1"> <thead> <tr> <th>BIDDER</th> <th>ANNUAL PREMIUM</th> <th>DEDUCTIBLE</th> </tr> </thead> <tbody> <tr> <td>Lockton Companies, LLC (Jackson County) of Kansas City Broker for Traveler's</td> <td>\$341,500</td> <td>\$150,000</td> </tr> <tr> <td>Broker for Lexington</td> <td>\$477,000</td> <td>\$150,000</td> </tr> </tbody> </table>	BIDDER	ANNUAL PREMIUM	DEDUCTIBLE	Lockton Companies, LLC (Jackson County) of Kansas City Broker for Traveler's	\$341,500	\$150,000	Broker for Lexington	\$477,000	\$150,000	
BIDDER	ANNUAL PREMIUM	DEDUCTIBLE									
Lockton Companies, LLC (Jackson County) of Kansas City Broker for Traveler's	\$341,500	\$150,000									
Broker for Lexington	\$477,000	\$150,000									

	<p>Pursuant to Section 1054.6 of the Jackson County Code, 1984, the Director of Finance and Purchasing recommends the award for the furnishing of Property Insurance to Lockton Companies, LLC (Jackson County), Kansas City, MO; under the Terms and Conditions of Invitation to Bid No. 32-10</p> <p>This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.</p>	
CLEARANCE	<input checked="" type="checkbox"/> Tax Clearance Completed (Purchasing & Department) <input checked="" type="checkbox"/> Business License Verified (Purchasing & Department) <input type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)	
ATTACHMENTS	Abstract of Bids; Evaluation Memo from Mr. Pat Hughes, Risk Manager; and Pertinent Bid Documents submitted by Lockton	
REVIEW	Department Director: 	Date: 9/7/10
	Finance (Budget Approval): <i>If applicable</i>	Date:
	Division Manager:	Date:
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

Fiscal Information (to be verified by Budget Office in Finance Department)

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- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
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ABSTRACT OF BIDS

BID NO: 32-10 OPENING DATE: 08/24/10 COMMODITY: Broker to Provide Property Insurance	NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT
		Corporate Insurance Group Inc.				
		Lockton				
		Hays Companies				
		Thomas McGee				
	1	Total Base Bid				
		NB			341,500.00	
		alt.			477,000.00	
		NB				
		NB				
		NB				

CERTIFICATION OF BID OPENING  
 BIDS WERE PUBLICLY  
 OPENED AND RECORDED  
 ON 8/24/10  
 BY: *[Signature]*  
 CLERK OF THE LEGISLATURE  
 PURCHASING



## Barbara J. Casamento

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**From:** Patrick L. Hughes  
**Sent:** Thursday, September 02, 2010 11:35 AM  
**To:** Barbara J. Casamento  
**Cc:** Troy Thomas  
**Subject:** 2010 Property Bid results

**Attachments:** 2010 Prop Bid results.pdf



2010 Prop Bid  
results.pdf (154...

Barb, after examination of the two bids received, I advise that we renew with Travelers on 10-1-10 with a quoted annual premium of \$341,500. They will allow us to make 2 installment payments (\$170,750 on 10-1-10 and the second installment of \$170,750 on April 1, 2011). Last year our annual premium was \$511,475, so we are enjoying a substantial decrease.

Arrowhead stadium is still on a Builders Risk policy written by Thomas McGee L.C. in the amount of \$225,000,000. Travelers will add this amount to our policy when we are notified. The additional amount is at the same rate/\$100 of value, so the annual premium for the additional will be \$81,000 annually. This amount will be pro-rata from the date it is added. Please make provisions for this event. Thank you.

PATRICK L. HUGHES C.I.C.  
Risk Manager, Jackson County Mo.  
415 E. 12th Room 105  
Kansas City Missouri 64106  
(816)881-3202 Fax (816)881-3877

# Jackson County, Missouri Property Quotation

	RFP	Travelers	Lexington
<b>Total Insured Values</b>	<b>\$ 948,376,568</b>	<b>\$ 948,376,568</b>	<b>\$ 958,372,568</b>
<b>Limits/Sublimits</b>			
Blanket Real and Personal Property Loss Limit	750,000,000	1,000,000,000	750,000,000
Terrorism	300,000,000	500,000,000	Included
Loss of Rents (Sports Complex Only)	10,000,000	10,000,000	10,000,000
Miscellaneous Unscheduled Locations	5,000,000	5,000,000	5,000,000
Automatic Coverage (Newly Acquired) minimum	10,000,000	25,000,000	25,000,000
Demolition and ICC	25,000,000	25,000,000	25,000,000
Debris Removal	25% of loss, up to policy limit, plus 500,000	25% of loss, up to policy limit, + 500,000	25% of loss, up to policy limit
Undamaged Portion of Building	Included	Included	Included
Flood	100,000,000	100,000,000	100,000,000
Flood Zone A		1,000,000	10,000,000
Earth Movement	100,000,000	100,000,000	100,000,000
Errors and Omission (excluding Flood and Quake)	5,000,000	5,000,000	5,000,000
Extra Expense	10,000,000	10,000,000	10,000,000
Boller (Independence Square Courthouse and Annex)	Policy Limit	300,000,000	300,000,000
Ammonia Contamination		250,000	100,000
Off Premises Service Interruption		10,000,000	250,000
Consequential Damage (Spillage)		250,000	100,000
*EDP Media and Equipment	25,000,000	25,000,000	25,000,000
*EDP Media and Reconstruction	Included	Included	Included
*Accounts Receivable	10,000,000	10,000,000	10,000,000
*Valuable Papers and Records	10,000,000	10,000,000	10,000,000
Transit—Per Occurrence	1,000,000	1,000,000	1,000,000
<b>Additional Coverages</b>			
Ingress—Egress		1,000,000	1,000,000
Computer Virus		100,000	N/A
Fine Arts		1,000,000	1,000,000
Leasehold Interest		1,000,000	1,000,000
Loss Adjustment Expense		25,000	25,000
Pollution Cleanup and Removal		100,000	100,000
Data Claim Expense		25,000	25,000
Property In Course of Construction—All Coverages Combined		See Builder's Risk	25,000,000
Utility Services Direct/Indirect		10,000,000	10,000,000
Trees, Shrubs, Plants and Land Improvements—Per Occurrence		Included	Included
Trees, Shrubs, Plants and Land Improvements—Per Item		Included	Included
Arrowhead Stadium Scoreboard		6,000,000	6,000,000
Kauffman Stadium Main Scoreboard and Sony Video Display		8,000,000	8,000,000
Personal Effects		100,000	100,000
Electronic Vandallism		1,000,000	N/A



# Jackson County, Missouri Property Quotation

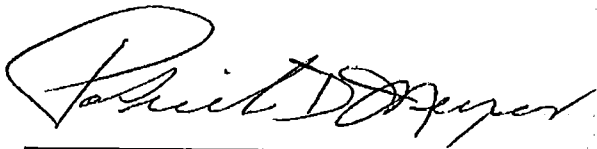
	RFP	Travelers	Lexington
Bullder's Risk—Frame		500,000	See property in course of construction
Bullder's Risk—Other than Frame		25,000,000	See property in course of construction
Contractor's Equipment		250,000	N/A
Outdoor Property		500,000	500,000
Deductible—All Coverages, Except	150,000	150,000	150,000
Deductible—Flood Zone A	NFIP Limit	NFIP Limit	1,000,000
Deductible—Named Storm	150,000	150,000	250,000
Deductible—Rental Values		48 Hours	48 Hours
Deductible—Extra Expense		48 Hours	48 Hours
Deductible—Utility Services		48 Hours	48 Hours
Notice of Cancellation		60 Days	60 Days
		10 Days for Non Payment	10 Days for Non Payment
<b>Time Limits</b>			
Extended Business Income/Rental Value		90 Days	Not Covered
Ingress/Egress		30 Days	30 Days
Newly Acquired Property		120 Days	120 Days
Civil Authority		30 Days	30 Days
Rate Per \$100 of Reported Values *		.036	.0497
<b>Premium</b>	\$	\$ 341,500	\$ 477,000

## Travelers:

Optional loss limit of \$750,000,000

Terrorism: \$300,000,000

Annual Premium: \$341,500



Patrick D. Meyers  
Senior Executive Vice President, Producer  
Lockton Companies, LLC

\* rate applies to Annualized values, when added

