



August 25th, 2009

Ms. Rochelle Neal
Jackson County
415 E. 12th Street
Kansas City, MO 64106
USA

Proposal Number: 775H7750279

**Subject: JACKSON COUNTY SYSTEM MAINTENANCE AGREEMENT AND
LENEL SUSP**

Dear Rochelle

We are pleased to offer this proposal to address the following security system objectives you recently shared with us.

- **Renewal of your System Maintenance Agreement and Lenel Software Upgrade and Support Plan on your Access Control, CCTV and Intercom Systems. The proposal this year includes the Jackson County Department of Corrections coverage for their Lenel Access Control system, with specific exceptions (see attachment A), as it comes out of warranty.**

Proposed Niscayah Solution

Niscayah will provide system maintenance the following integrated security system technologies:

- Access Control
- Wireless Access Control
- Video Surveillance
- Intrusion Detection
- Intercom Systems

The proposed integrated security system will augment and improve **System Quality** at **JACKSON COUNTY's multiple facilities**. The proposed solution will provide the following:

- **Service term of March 1st, 2010 to February 28th, 2011.**
- **Lenel Software Upgrade and Support Plan renewal.**
- **Upgrade of the Lenel Software to a current version.**
- **One Preventative Maintenance visit to each site per covered period.**
- **Covers all parts (listed in equipment matrix) and labor Monday – Friday, 8:00 AM to 4:00 PM only.**
- **Discount of 6% on non-covered service and additions.**
- **Preferred response of 4 hours on emergency service and next business day on non-emergency service.**

Niscayah, Inc.
Address: 8901 Washington Street, Kansas City, Missouri 64114-3533
Phone (816) 333-6299 Ext. 126 Fax: (816) 333-2796
www.niscayah.us

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JACKSON COUNTY - JACKSON COUNTY SYSTEM MAINTENANCE AGREEMENT AND LENEL SUSP

FILED

APR 23 2010

MARY JO SPINO
COUNTY CLERK



Investment Detail

Niscayah will complete the project as outlined in the previous section including the Clarifications listed in Attachment A.

Any material or service that changes the scope of work may require an adjustment to the project fee.

Investment Breakdown:

Lenel SUSP (Software Upgrade and Support Plan) Renewal	\$13,000.00
System Maintenance Agreement	\$42,800.00
Base Project Investment	\$55,800.00

Payment Terms

Payment can be made in advance on a monthly, quarterly or annual basis.

Thank you again for the opportunity to present this proposal for your consideration. I look forward to working with you to help you manage the security and risk issues at **JACKSON COUNTY** through our integrated solution.

Sincerely,

A handwritten signature in black ink that reads 'Philip Meltzer'.

Philip Meltzer

Service Manager



Acceptance

Pursuant to that certain contract, **7750306-0022**, dated as of **March 2006** (the "Agreement"), by and between Niscayah, Inc., and **JACKSON COUNTY**, Niscayah, Inc. hereby submits this Proposal for the services provided herein. The terms and conditions set forth in the Agreement are incorporated by reference and shall supersede any conflicting terms herein, or any additional terms furnished by **JACKSON COUNTY**. Purchase Orders may be issued for billing purposes only and any terms, conditions or changes included in such purchase orders shall have no force or effect. This proposal shall have effect only when signed by Niscayah, Inc and accepted by **JACKSON COUNTY**

JACKSON COUNTY
Signature:

Niscayah, Inc.
Authorized Signature:

By: *Q. Troy Thomas*

By: *Philip Meltzer*

Name: Q. Troy Thomas

Name: Philip Meltzer

Title: Director of Finance & Purchasing

Title: Service Manager

Date: April 15, 2010

Date: 1-21-2009

APPROVED AS TO FORM:

By *William G. Snyder*
William G. Snyder, Acting County Counselor

ATTEST BY:

Mary Jo Spino
Mary Jo Spino, Clerk of the County Legislature

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$ 55,800.⁰⁰ which is hereby authorized.

Date: April 19, 2010

Q. Troy Thomas
Director of Finance and Purchasing

Acct. # 001-5101-56790 \$ 47,339.67
002-5102-56790 \$ 3351.68
004-5104-56790 \$ 2540.42
045-1500-56790 \$ 2568.23

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AGREEMENT AND LENEL SUSP

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Attachment A: Clarifications and Exceptions

The following to be provided or addressed by JACKSON COUNTY or other party:

1. Provide a network and IS environment suitable to support the proposed integrated security system with IP addresses and network ports as required by the system design.
2. Provide a PC system server and of PC client workstations with power back up and network interface per specifications provided by Niscayah.
3. Provide a final connection at fire panel(s); Niscayah will provide the fire alarm interface.
4. Supply, install, and/or repair doors and door hardware.
5. Input cardholder data and access levels.
6. Lighting: Provide consistent lighting in areas monitored by video surveillance per information provided by Niscayah.
7. Paint & Patch Exclusion: We exclude all Painting, Patching, Fire Wall Penetration Sealing and Roof Penetration and Sealing.
8. Asbestos Condition: We assume the areas we will work are asbestos clear. If asbestos is discovered in project work area all work will cease and the customer will assume responsibility to clear the contaminated area.
9. Plywood backboard: Niscayah requires a minimum of 4' x 4' x 3/4" fire treated plywood backboard at each panel location.
10. Permits and Fees
11. Provide a clear and complete list of personnel authorized by the different departments to request service under this agreement.
12. PLC, Locks and Badging Printer, Intercom/Paging systems and CCTV system for Corrections are not covered under this agreement.



Attachment C: Equipment Matrix

JOB NUMBER	JOB DESCRIPTION	FIN DT	TYPE	PRINTER	PRINTER	CAMERA	SOFTWARE	LNL-500	LNL-1000	LNL-1300	LNL-1320	LNL-2000	LNL-2005W	LNL-8000	HID-READER	LNL-ETHLAN	FIX-CAM
7750258	JACO-ASSESSMENT		A/C					1	1	1	2	2			2		1
7750417	JACO-CIRCUIT COURT	7/26/2007	A/C, CCTV					5			18				35		5
7750184	JACO-CIRCUIT COURT							1			2				4		1
7750206	JACO-COLLECTIONS																
7750215	JACO-COURTHOUSE/PKG	11/10/2005	A/C & CCTV														1

0303-003 JACO-COURT-INDEP 7/15/2003 A/C

0303-003 JACO-COURT-INDEP 7/15/2003 A/C

0306-005 JACO-MED EXAM 11/7/2003 CCTV

0107-063A JACO-MIS DEPT 2/7/2002 A/C

0210-063 JACO-MIS DEPT 2/4/2003 A/C

0012-010A JACO-SHERIFFS DEPT 4/23/2001 BADGING 1 ELTRON P310c

0012-010A JACO-SHERIFFS DEPT 4/23/2001 BADGING 1 ELTRON P310c

JACKSON COUNTY - JACKSON COUNTY SYSTEM MAINTENANCE AGREEMENT AND LEVEL SUP



0110-027

JACO-SHERIFFS DEPT 9/4/2002 A/C

JACO-SHERIFFS DEPT 9/4/2002 A/C

JACO-SHERIFFS DEPT 9/4/2002 A/C

JACO-SHERIFFS DEPT 9/4/2002 A/C

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Attachment B: Department Breakdown

DEPARTMENT	PERCENTAGE OF SYSTEM	SUSP AMOUNT	SYSTEM MAINTENANCE AMOUNT	TOTAL SHARE
JACO-ASSESSMENT	4.90%	\$ 637.00	\$ 2,097.20	\$ 2,734.20
JACO-MEDICAL EXAMINER	6.38%	\$ 830.70	\$ 2,734.92	\$ 3,565.62
JACO-MIS	1.13%	\$ 146.90	\$ 483.64	\$ 630.54
JACO-SHERIFF	4.84%	\$ 629.20	\$ 2,071.52	\$ 2,700.72
JACO-COUNTY	4.14%	\$ 538.20	\$ 1,771.92	\$ 2,310.12
JACO-CIRCUIT COURTS	62.10%	\$ 8,073.00	\$ 26,578.80	\$ 34,651.80
JACO-CORRECTIONS	16.50%	\$ 2,145.00	\$ 7,062.00	\$ 9,207.00
		\$ 13,000.00	\$ 42,800.00	\$ 55,800.00

Novasys, Inc.
Address: 2204 Washington Street, Kansas City, Missouri 64114-3333
Phone: 816-234-5398 Ext. 129 Fax: 816-433-2296
www.novasys.com

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