

August 25th, 2009

Proposal Number: 775H7750279

Ms. Rochelle Neal Jackson County 415 E. 12th Street Kansas City, MO 64106 USA

Subject: JACKSON COUNTY SYSTEM MAINTENANCE AGREEMENT AND LENEL SUSP

Dear Rochelle

We are pleased to offer this proposal to address the following security system objectives you recently shared with us.

 Renewal of your System Maintenance Agreement and Lenel Software Upgrade and Support Plan on your Access Control, CCTV and Intercom Systems. The proposal this year includes the Jackson County Department of Corrections coverage for their Lenel Access Control system, with specific exceptions (see attachment A), as it comes out of warranty.

Proposed Niscayah Solution

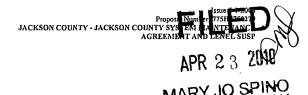
Niscayah will provide system maintenance the following integrated security system technologies:

- Access Control
- · Wireless Access Control
- Video Surveillance
- Intrusion Detection
- · Intercom Systems

The proposed integrated security system will augment and improve **System Quality** at **JACKSON COUNTY's multiple facilities**. The proposed solution will provide the following:

- Service term of March 1st, 2010 to February 28th, 2011.
- · Lenel Software Upgrade and Support Plan renewal.
- . Upgrade of the Lenel Software to a current version.
- One Preventative Maintenance visit to each site per covered period.
- Covers all parts (listed in equipment matrix) and labor Monday Friday, 8:00 AM to 4:00 PM only.
- · Discount of 6% on non-covered service and additions.
- Preferred response of 4 hours on emergency service and next business day on nonemergency service.

Niscayah, Inc. Address: 8901 Washington Street, Kansas City, Missouri 64114-3533 Phone⊕816) 333-6299 Ext. 126 Fax: (816) 333-2796 www.niscayah.us





Investment Detail

Niscayah will complete the project as outlined in the previous section including the Clarifications listed in Attachment A.

Any material or service that changes the scope of work may require an adjustment to the project fee.

Investment Breakdown:

Lenel SUSP (Software Upgrade and Support Plan) Renewal

\$13,000.00

System Maintenance Agreement

\$42,800.00

Base Project Investment

\$55,800.00

Payment Terms

Payment can be made in advance on a monthly, quarterly or annual basis.

Thank you again for the opportunity to present this proposal for your consideration. I look forward to working with you to help you manage the security and risk issues at **JACKSON COUNTY** though our integrated solution.

Sincerely,

Philip Meltzer

Service Manager



Acceptance

Pursuant to that certain contract, 7750306-0022, dated as of March 2006 (the "Agreement"), by and between Niscayah, Inc., and JACKSON COUNTY, Niscayah, Inc. hereby submits this Proposal for the services provided herein. The terms and conditions set forth in the Agreement are incorporated by reference and shall supersede any conflicting terms herein, or any additional terms furnished by JACKSON COUNTY. Purchase Orders may be issued for billing purposes only and any terms, conditions or changes included in such purchase orders shall have no force or effect. This proposal shall have effect only when signed by Niscayah, Inc and accepted by JACKSON COUNTY

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| JACKSON COUNTY Signature: | Niscayah, Inc. Authorized Signature: |
| By: Diwy (Com | By: Thicknetzer |
| Name: | Name: |
| Q.Troy Thomas | Philip Meltzer |
| Title: Director of Finance & Purchasing | Title: Service Manager |
| Date: April 15 2010 | Date: /- 2/-2009 |
| APPROVED AS TO FORM: | |
| By William G Snyder, Acting County Co | ounselor |
| ATTEST BY: | |
| Mary Jo Spino, Clerk of the County Leg | islature |

| REVENUE CERTIFICATE |
|---|
| I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$ 55,800. Which is hereby authorized. Director of Finance and Purchasing Acct. # 001-5101-56790 \$ 47,339.67 |
| Niscayah, Inc. Address: 8901 Washington Street, Kansas City, Missouri 64114-3533 004 570 |



Attachment A: Clarifications and Exceptions

The following to be provided or addressed by JACKSON COUNTY or other party:

- Provide a network and IS environment suitable to support the proposed integrated security system with IP addresses and network ports as required by the system design.
- 2. Provide a PC system server and of PC client workstations with power back up and network interface per specifications provided by Niscayah.
- 3. Provide a final connection at fire panel(s); Niscayah will provide the fire alarm interface.
- 4. Supply, install, and/or repair doors and door hardware.
- 5. Input cardholder data and access levels.
- 6. Lighting: Provide consistent lighting is areas monitored by video surveillance per information provided by Niscayah.
- 7. Paint & Patch Exclusion: We exclude all Painting, Patching, Fire Wall Penetration Sealing and Roof Penetration and Sealing.
- 8. Asbestos Condition: We assume the areas we will work are asbestos clear. If asbestos is discovered in project work area all work will cease and the customer will assume responsibility to clear the contaminated area.
- 9. Plywood backboard: Niscayah requires a minimum of 4' x 4' x 3/4" fire treated plywood backboard at each panel location.
- 10. Permits and Fees
- 11. Provide a clear and complete list of personnel authorized by the different departments to request service under this agreement.
- 12. PLC, Locks and Badging Printer, Intercom/Paging systems and CCTV system for Corrections are not covered under this agreement.



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