

Request for Legislative Action

Res. #21368

Sponsor: Megan L. Marshall

Date: August 14, 2023

Completed by County Counselor's Office

Action Requested:	Resolution	Res.Ord No.:	21368
Sponsor(s):	Megan L. Marshall	Legislature Meeting Date:	8/14/2023

Introduction

Action Items: ['Award']

Project/Title:

Awarding a split contract for a Twelve (12) Month Term and Supply Contract with Two (2) Twelve Month Option to Extend for the furnishing of Environmental Management Services for use by various County Departments to New Horizons of Kansas City, MO and EcoSafe Environmental Services of Kansas City, MO under the terms and conditions of Invitation to Bid No.23-027.

Request Summary

Various County Departments require a Term and Supply Contract for the furnishing of Environmental Management Services. The Purchasing Department issued Invitation to Bid No. 23-027 in response to those requirements. A total of 255 notifications were distributed, eleven (11) document takers with three (3) responses received and evaluated. An Executive Summary of the Invitation to Bid, including the Contractor's Quotations and the using departments Recommendation Memos are attached. Responses were received by:

- B&R Insulation (Lenexa, Kansas)
- EcoSafe Environmental Services (Kansas City, MO)
- New Horizon (Kansas City, MO)

Pursuant to Section 1054.6 of the Jackson County Code, the Purchasing Department recommends a split award of a Twelve (12) Month Term and Supply Contract with Two (2) Twelve Month Option to Extend for the furnishing of Environmental Management Services to New Horizons of Kansas City, MO and EcoSafe Environmental Services of Kansas City, MO under the terms and conditions of Invitation to Bid No.23-027 as the best qualified bids received. A split award is recommended by Parks + Rec for this service which will allow getting work completed given the nature of the illegal dumping of hazardous materials in the Parks + Rec system.

The using County Departments state an annual estimated usage of \$40,000. The award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.

Certificate of Compliance current

Contact Information

Department:	Finance	Submitted Date:	8/3/2023
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Request for Legislative Action

Name:	Keith E. Allen	Email:	keallen@jacksongov.org
Title:	Senior Buyer	Phone:	816-881-3465

Budget Information			
Amount authorized by this legislation this fiscal year:			\$ 0
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$
Is it transferring fund?			No
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
			!Unexpected End of Formula

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:
19867	May 21, 2018

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Formal Bid
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals Not Applicable for following reason: Less than \$50000	
MBE:	.00%
WBE:	.00%
VBE:	.00%

Request for Legislative Action

Prevailing Wage

Not Applicable

Fiscal Information

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.

History

Submitted by Finance requestor: Keith E. Allen on 8/3/2023. Comments:

Approved by Department Approver Bob Crutsinger on 8/3/2023 5:05:17 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 8/4/2023 11:29:12 AM. Comments:

Approved by Compliance Office Approver Melinda K. Bolling on 8/4/2023 1:09:59 PM. Comments:

Approved by Budget Office Approver David B. Moyer on 8/4/2023 1:17:59 PM. Comments:

Approved by Executive Office Approver Sylva Stevenson on 8/6/2023 2:13:14 PM. Comments:

Approved by Counselor's Office Approver Jamesia Manning on 8/10/2023 12:25:58 PM. Comments:



JACKSON COUNTY
Parks + Rec

22807 Woods Chapel Road
Blue Springs, Missouri 64015
MakeYourDayHere.com

Michele Newman, Director
(816) 503-4800
Fax: (816) 795-1234

MEMORANDUM

TO: Keith Allen, Senior Buyer

FROM: John Johnson, Superintendent of Park Operations

DATE: July 28, 2023

SUBJECT: Term & Supply Contract No. 23-027, Environmental Management Services

The Parks + Rec Department's recommendation is to split award to New Horizons as the primary Environmental Management Services contractor and to EcoSafe Environmental as the secondary service provider.

New Horizons is the incumbent T&S contractor and has performed well when needed. They are the low bidder out of the three bids received. EcoSafe was second low, for the categories that Parks may need assistance with.

Given that illegal dumping of hazardous materials within the park system's 21,000+ acres is unpredictable, having two companies available to perform abatement work is essential.

Both recommended contractors had good references and well-qualified staff.

Parks + Rec projected usage during the next twelve months is \$15,000, subject budget approval/availability.



Frank White, Jr., County Executive



JACKSON COUNTY Facilities Management Division

Jackson County Courthouse
415 East 12th Street, Third Floor Mezzanine
Kansas City, Missouri 64106
jacksongov.org

(816) 881-3258
Fax: (816) 881-3583

MEMORANDUM

From: Rick Gerla, Facilities Management Administrator

To: Keith Allen, Senior Buyer, Purchasing Department

Date: 8/1/2023

Subject: Bid 23-027 – Environmental Management Services,
Term and Supply Contract Recommendation

Keith,

This memorandum is being prepared and submitted in response to your request for feedback regarding the above contract being awarded by Jackson County for Environmental Management Services on a Term and Supply basis.

The Facilities Management Division would like to recommend New Horizons moving forward as the vendor who applied for this contract. New Horizons will provide a wide variety of services and inspections for environmental management to cover the Facilities Management Division's needs. Their competitive pricing and experience with both municipal and private customers around Jackson County led me to recommend them. Annual spending for Facilities could be around \$25,000.00.

Thank you,

Rick Gerla
Facilities Management Administrator

Frank White, Jr., County Executive



23-027 - Environmental Management Services

Project Overview

Project Details	
Reference ID	23-027
Project Name	Environmental Management Services
Project Owner	Keith Allen
Project Type	ITB
Department	Facilities Management
Budget	\$0.00 - \$0.00
Project Description	Jackson County, Missouri is seeking a Twelve (12) Month Term and Supply Contract with Two (2) Twelve Month Options to Extend for the furnishing of Environmental Management Services for use by the Facilities Management Division of Public Works.
Open Date	Jun 21, 2023 12:00 PM CDT
Intent to Bid Due	Jul 11, 2023 1:30 PM CDT
Close Date	Jul 11, 2023 2:00 PM CDT

Highest Scoring Supplier	Score
New Horizons	91 pts



Seal status

Requested Information	Unsealed on	Unsealed by
Addenda	Jul 11, 2023 2:08 PM CDT	Keith Allen
Affidavit	Jul 11, 2023 2:08 PM CDT	Keith Allen
Certificate of Compliance	Jul 11, 2023 2:08 PM CDT	Keith Allen
Exhibit F - Exceptions	Jul 11, 2023 2:08 PM CDT	Keith Allen
References	Jul 11, 2023 2:08 PM CDT	Keith Allen
Statement of Contractor's Qualifications	Jul 11, 2023 2:08 PM CDT	Keith Allen
Term and Supply Contract Page	Jul 11, 2023 2:08 PM CDT	Keith Allen
Quotation Sheet	Jul 11, 2023 2:08 PM CDT	Keith Allen
Participation Affidavit	Jul 11, 2023 2:08 PM CDT	Keith Allen
Greater Kansas City Metro Area Memo	Jul 11, 2023 2:08 PM CDT	Keith Allen



Scoring Summary

Active Submissions

	Total	A - Purchasing Score	A-1 - Addenda	A-2 - Affidavit	A-3 - Certificate of Compliance
Supplier	/ 100 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
New Horizons	91 pts	0 pts	Pass	Pass	Pass
EcoSafe Environmental Services	80.5 pts	0 pts	Pass	Pass	Pass
B&R Insulation	73.5 pts	0 pts	Pass	Pass	Pass

	A-4 - Exhibit F - Bidder's Exceptions	A-5 - Statement of Contractor's Qualifications	A-6 - Term and Supply Contract Page	A-7 - Attachment 1 - Bidder's Quotation Sheet	A-8 - Greater KC Metro Area Memo
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail



	A-4 - Exhibit F - Bidder's Exceptions	A-5 - Statement of Contractor's Qualifications	A-6 - Term and Supply Contract Page	A-7 - Attachment 1 - Bidder's Quotation Sheet	A-8 - Greater KC Metro Area Memo
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
New Horizons	Pass	Pass	Pass	Pass	Pass
EcoSafe Environmental Services	Pass	Pass	Pass	Pass	Pass
B&R Insulation	Pass	Pass	Pass	Pass	Pass

	B - Department Score	B-1 - References	B-2 - Exhibit F - Bidder's Exceptions	B-3 - Statement of Contractor's Qualifications	C - Pricing
Supplier	/ 40 pts	/ 10 pts	/ 5 pts	/ 25 pts	/ 60 pts
New Horizons	36 pts	9.5 pts	5 pts	21.5 pts	55 pts
EcoSafe Environmental	31.5 pts	8 pts	4.5 pts	19 pts	49 pts



	B - Department Score	B-1 - References	B-2 - Exhibit F - Bidder's Exceptions	B-3 - Statement of Contractor's Qualifications	C - Pricing
Supplier	/ 40 pts	/ 10 pts	/ 5 pts	/ 25 pts	/ 60 pts
Services					
B&R Insulation	33.5 pts	8.5 pts	5 pts	20 pts	40 pts

	C-1 - Attachment 1 - Bidder's Quotation Sheet
Supplier	/ 60 pts
New Horizons	55 pts
EcoSafe Environmental Services	49 pts
B&R Insulation	40 pts

**ATTACHMENT 1
BIDDER'S QUOTATION SHEET**

- **Straight Time:** 7:00 am – 5:00 pm, Monday through Friday
- **Overtime:** 5:01 pm – 6:59 am, Monday through Friday and all day on Saturdays
- **Premium Time:** All day on Sundays or a Federally recognized legal holiday
- **Labor Rates must include all overhead expenses**

Title/Class	Straight Time Rate	Overtime Rate	Premium Time Rate
Asbestos Inspector	\$75.00	\$112.50	150.00
Asbestos Management Planner	\$95.00	142.50	190.00
Asbestos Project Designer	\$95.00	142.50	190.00
Asbestos Supervisor	101.40	140.14	196.27
Asbestos Worker	97.53	134.33	171.15
(CDL) Driver	67.23	88.90	110.56
Equipment Operator	84.71	115.12	145.58
Laborer	71.87	95.85	119.83
Project Manager	95.00	118.75	148.20
Insulator			
Mold Management Planner	95.00	142.50	190.00
Mold Project Designer	95.00	142.50	190.00
Mold Supervisor	85.00	127.50	170.00
Mold Worker	64.21	96.18	128.42
Lead Paint Management Planner	95.00	142.50	190.00
Lead Paint Designer	95.00	142.50	190.00
Lead Paint Supervisor	74.96	100.50	126.03
Lead Paint Worker	71.87	95.85	119.83
Average Wage Rate (Sum of hourly wages in straight time column, divided by the number of straight time entries)	11458.78 ÷ 17 = \$85.88	\$128.70	\$171.62

Abatement and Disposal Rates

Asbestos Containing Material	UNIT	Straight Time Rate	Overtime Rate	Premium Time Rate
Acoustic Ceiling Tile	Square Feet	2.25	4.00	5.50
Air Quality Testing/Monitoring	Per Test	\$650 Avg (6 Samples)	\$975	\$1,300 -
Asbestos (Disposal Only)	Cubic Yard	36.87	—	—
Asbestos Debris	Square Feet	2.00	3.75	7.50
Asphalt Shingle	Square Feet	1.50	2.25	3.00
Backing Paper	Square Feet	4.00	6.00	8.00
Ceiling Texture	Square Feet	12.25	17.80	34.30
Composite Roof Membrane	SQFT	6.00	9.00	12.00
Cover Base with Mastic	Linear Foot	1.75	3.00	5.50
Fire Safety Doors	Each	125	180	350
Flooring Material and Mastic	Square Feet	4.25	7.75	13.50
Gaskets	Each	150	225	300
Glue Dots	Square Feet	2.25	3.25	4.50
Lead Remediation	Square Feet	8.25	12.50	17.00
Mud Jacket Fittings	Each	45	62.50	100
Mold Remediation	Square Feet	VARIES EST. 57.50	11.25	\$15.00
Plaster	Square Feet	3.75	5.25	7.25

	Square Feet			
Rolled Roofing	Square Feet	2.50	3.75	4.75
Roof Flashing	Square Feet	3.75	5.00	7.25
Roof Seam Sealant	Square Feet	4.50	6.75	9.00
Sheetrock	Square Feet	2.50	3.75	4.75
Special Waste – 55 Gallon	Drum	32.00	—	—
Special Waste	Ton	185	—	—
Stucco	Square Feet	1.50	2.25	3.00
Thermal System Insulation (TSI) Breaching/Boiler	Square Feet	18.50	27.75	37.00
Transite Siding	Square Feet	2.00	3.00	4.00
TSI – Pipe Insulation	Linear Foot	30.00	45.00	60.00
Window Caulk/Glazing	Linear Foot	1.75	2.50	3.25
Total Abatement and Disposal (Straight Time Only)				

- Percentage markup on materials of net cost as reflected on supplier's invoices of parts, equipment, materials, and supplies must include all delivery charges.

20 %

- NOTE: Percentage mark-up for parts, equipment, materials, and supplies furnished by the subcontractors of the Successful Contractor shall be paid by the County only once and directly to the Successful Contractor and shall not exceed the percentage quoted above. The County will not pay rental fees to the successful contractor for equipment, parts and supplies that are customarily used in the operation of the Successful Contractor's business.

- Delivery Charge, if any, for parts: \$ 150

- Hours of Service

- Normal Service Days and Hours of availability:

- Monday - Friday, 7am - 5pm

- After Hours/Emergency Service Days and Hours of availability:

- 5:00 pm - 7:00 pm

- Contact Information

- Name: Sarah Scherr
- Contact Number: (816) 216-4115
- Email Address: sarah@ecosafehc.com

**ATTACHMENT 1
BIDDER'S QUOTATION SHEET**

- **Straight Time:** 7:00 am – 5:00 pm, Monday through Friday
- **Overtime:** 5:01 pm – 6:59 am, Monday through Friday and all day on Saturdays
- **Premium Time:** All day on Sundays or a Federally recognized legal holiday
- **Labor Rates must include all overhead expenses**

Title/Class	Straight Time Rate	Overtime Rate	Premium Time Rate
Asbestos Inspector	\$75.00	\$75.00	\$75.00
Asbestos Management Planner	\$75.00	\$75.00	\$75.00
Asbestos Project Designer	\$90.00	\$90.00	\$90.00
Asbestos Supervisor	\$65.00	\$72.50	\$90.00
Asbestos Worker	\$65.00	\$72.50	\$90.00
(CDL) Driver	\$103.64	\$155.46	\$207.27
Equipment Operator	\$119.98	\$179.98	\$239.97
Laborer	\$55.00	\$67.50	\$85.00
Project Manager	\$100.00	\$100.00	\$100.00
Insulator	\$65.00	\$72.50	\$90.00
Mold Management Planner	\$65.00	\$65.00	\$65.00
Mold Project Designer	\$65.00	\$65.00	\$65.00
Mold Supervisor	\$65.00	\$72.50	\$90.00
Mold Worker	\$65.00	\$72.50	\$90.00
Lead Paint Management Planner	\$65.00	\$65.00	\$65.00
Lead Paint Designer	\$65.00	\$65.00	\$65.00
Lead Paint Supervisor	\$65.00	\$72.50	\$90.00
Lead Paint Worker	\$65.00	\$72.50	\$90.00
Average Wage Rate (Sum of hourly wages in straight time column, divided by the number of straight time entries)	\$74.09		

Abatement and Disposal Rates

Asbestos Containing Material	UNIT	Straight Time Rate	Overtime Rate	Premium Time Rate
Acoustic Ceiling Tile	Square Feet	\$5.60	\$6.44	\$7.40
Air Quality Testing/Monitoring	Per Test	\$210.00	\$241.50	277.00
Asbestos (Disposal Only)	Cubic Yard	\$81.50	\$93.75	107.80
Asbestos Debris	Square Feet	\$25.00	\$28.75	\$33.00
Asphalt Shingle	Square Feet	\$7.00	\$8.00	\$9.20
Backing Paper	Square Feet	\$7.00	\$8.00	\$9.20
Ceiling Texture	Square Feet	\$7.00	\$8.00	\$9.20
Composite Roof Membrane	SQFT	\$8.00	\$9.20	\$10.58
Cover Base with Mastic	Linear Foot	\$2.50	\$2.87	\$2.65
Fire Safety Doors	Each	\$200.00	\$230.00	\$264.50
Flooring Material and Mastic	Square Feet	\$2.75	\$3.16	\$3.56
Gaskets	Each	\$500.00	\$575.00	\$661.25
Glue Dots	Square Feet	\$4.00	\$4.60	\$5.29
Lead Remediation	Square Feet	\$25.00	\$28.75	\$33.00
Mud Jacket Fittings	Each	\$25.00	\$28.75	\$33.00
Mold Remediation	Square Feet	\$10.00	\$11.50	\$13.22
Plaster	Square Feet	\$7.00	\$8.00	\$9.20

	Square Feet			
Rolled Roofing	Square Feet	\$7.00	\$8.00	\$9.20
Roof Flashing	Square Feet	\$7.00	\$8.00	\$9.20
Roof Seam Sealant	Square Feet	\$7.00	\$8.00	\$9.20
Sheetrock	Square Feet	\$5.00	\$5.75	\$6.60
Special Waste – 55 Gallon	Drum	\$355.00	408.00	469.00
Special Waste	Ton	CBC	CBC	CBC
Stucco	Square Feet	\$7.00	\$8.00	\$9.20
Thermal System Insulation (TSI) Breaching/Boiler	Square Feet	\$25.00	\$28.75	\$33.00
Transite Siding	Square Feet	\$4.00	\$4.60	\$5.29
TSI – Pipe Insulation	Linear Foot	\$25.00	\$28.75	\$33.00
Window Caulk/Glazing	Linear Foot	\$21.00	\$24.15	\$27.77
Total Abatement and Disposal (Straight Time Only)		\$1,590.35		

- Percentage markup on materials of net cost as reflected on supplier's invoices of parts, equipment, materials, and supplies must include all delivery charges.

15 _____ %

- NOTE: Percentage mark-up for parts, equipment, materials, and supplies furnished by the subcontractors of the Successful Contractor shall be paid by the County only once and directly to the Successful Contractor and shall not exceed the percentage quoted above. The County will not pay rental fees to the successful contractor for equipment, parts and supplies that are customarily used in the operation of the Successful Contractor's business.

- Delivery Charge, if any, for parts: \$ 0.00 _____

- Hours of Service

- Normal Service Days and Hours of availability:

- Monday-Friday 7:00am-3:30pm _____

- After Hours/Emergency Service Days and Hours of availability:

- 4:00pm-12:00am After Hours/7:00am-7:00am Monday-Sunday _____

- Contact Information

- Name: Scott Stewart _____
- Contact Number: 816-569-5256 _____
- Email Address: scott@newhorizons-llc.com _____