

**JACKSON COUNTY**
Parks + Rec

22807 Woods Chapel Road
Blue Springs, Missouri 64015
MakeYourDayHere.com

Michele Newman, Director
(816) 503-4800
Fax: (816) 795-1234

TO: KEITH ALLEN, Senior Buyer

FROM: Tina Spallo, Deputy Director, Park Operations

SUBJECT: Recommendation Memo

DATE: October 16, 2025

Pursuant to Section 1030.4 of the Jackson County Code, the Parks + Rec Department, in coordination with the Finance and Purchasing Department, recommends the lease of three (3) Wide Area Mowers and two (2) Zero-Turn Mowers, as well as a three-year lease-to-own agreement for one (1) 5105M Tractor with one (1) 15' Land Pride Brush Cutter. These units would be supplied annually by Van Wall Equipment of Lenexa, Kansas, for a three-year term, subject to annual appropriation, under the terms and conditions of Sourcewell Ag Tractors Contract No. 082923-DAC and Sourcewell Grounds Maintenance Contract No. 112624-DAC, both existing competitively bid government contracts. The total cost to the County will be \$115,584.36 annually for three years. The leased equipment will replace five (5) outdated Toro Mowers that are beyond effective repair, and the tractor will replace a stolen 1998 John Deere 5510 Tractor.

Parks + Rec is responsible for weekly mowing (March-October) within the Park System, e.g. three full-service campgrounds, 35+ Park shelters, three full-service marinas, Historic Sites, open green space, trailheads and along improved trail shoulders, and approximately 31 miles of Park Road right-of-way. This requires Park's staff to have reliable mowers to fulfill the mission of providing clean, well-maintained space for park patrons. The new equipment will operate more efficiently, be better for the environment and will replace mowers that are well beyond cost effective repairs. The Tractor will be used to complete 15-foot mowing along trails, park roads, and fields. Downtime for staff will decrease significantly, e.g. not having constant breakdowns of equipment in the field. The length of the lease is designed to return the equipment to the dealer during the time frame when major, high-cost repairs begin to occur and downtime for the equipment goes up significantly. The tractor and brush cutter will be purchased over a three-year period by entering a Lease-to-Own Contract. Unlike a standard lease, **the Parks Department will own the tractor and brush cutter at the end of the term**, so it's an investment that still results in ownership without a large upfront impact to the budget.

Funding is available for the mower lease and the lease to own tractor and brush cutter within the Department's approved 2025 budget, Account 1010-003-58202.



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