

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/Ord No.: 4805

Sponsor(s): Alfred Jordan

Date: November 30, 2015

SUBJECT	<p>Action Requested <input type="checkbox"/> Resolution <input checked="" type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Requesting an Ordinance appropriating \$300,575.00 from the Undesignated Fund Balance of the Anti-Drug Fund, transferring \$35,000.00 within the Department of Correction's budget and awarding a Contract for the Cell Door Renovation Project for the Department of Corrections to Cornerstone Detention Products of Madison, Alabama under the Terms and Conditions of Request for Proposal No. 69-15.</u></p>																						
BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i>	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right;">\$725,000.00</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td style="text-align: right;">\$725,000.00</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td style="text-align: right;">\$725,000.00</td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> <tr> <td>Appropriating From: 008-2810 Anti-Drug Fund, Undesignated Balance</td> <td style="text-align: right;">\$300,575.00</td> </tr> <tr> <td>Appropriating To: 008-2701-58020 Anti-Drug Fund, Corrections, Buildings & Improvements</td> <td style="text-align: right;">\$300,575.00</td> </tr> <tr> <td>Transfer From: 002-2701-56510 Health Fund, Corrections, Maintenance & Repair Buildings</td> <td style="text-align: right;">\$ 35,000.00</td> </tr> <tr> <td>Transfer To: 002-2701-58020 Health Fund, Corrections, Buildings & Improvements</td> <td style="text-align: right;">\$ 35,000.00</td> </tr> <tr> <td>001-2701-58020 General Fund, Corrections, Buildings and Improvements</td> <td style="text-align: right;">\$389,425.00</td> </tr> <tr> <td>TOTAL</td> <td style="text-align: right;">\$725,000.00</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is:</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: _____ Estimated Use: \$ _____</p> <p>Prior Year Budget (if applicable): _____ Prior Year Actual Amount Spent (if applicable): _____</p>	Amount authorized by this legislation this fiscal year:	\$725,000.00	Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:	\$725,000.00	Amount budgeted for this item * (including transfers):	\$725,000.00	Source of funding (name of fund) and account code number:		Appropriating From: 008-2810 Anti-Drug Fund, Undesignated Balance	\$300,575.00	Appropriating To: 008-2701-58020 Anti-Drug Fund, Corrections, Buildings & Improvements	\$300,575.00	Transfer From: 002-2701-56510 Health Fund, Corrections, Maintenance & Repair Buildings	\$ 35,000.00	Transfer To: 002-2701-58020 Health Fund, Corrections, Buildings & Improvements	\$ 35,000.00	001-2701-58020 General Fund, Corrections, Buildings and Improvements	\$389,425.00	TOTAL	\$725,000.00
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PRIOR LEGISLATION	<p>Prior ordinances and (date): _____ Prior resolutions and (date): _____</p>																						
CONTACT INFORMATION	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>																						
REQUEST SUMMARY	<p>The Jackson County Detention Center requires the renovation of the facilities cell doors. The existing cell doors are beyond repair and need to be renovated to ensure the safety and security of the inmate population and the employees of the Detention Center. The Purchasing Department issued Request for Proposal No. 69-15 in response to these requirements.</p> <p>A total of fifteen notifications were distributed and three responses were received and evaluated as follows:</p> <table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th>Description</th> <th>DH Pace Overland Park, KS</th> <th>Willo Products Decatur, AL</th> <th>Cornerstone Madison, AL</th> </tr> </thead> <tbody> <tr> <td>Proposed Method of Performance (25 Points Possible)</td> <td style="text-align: center;">23</td> <td style="text-align: center;">20</td> <td style="text-align: center;">25</td> </tr> <tr> <td>Experience, Qualifications and References (25 Points Possible)</td> <td style="text-align: center;">15</td> <td style="text-align: center;">20</td> <td style="text-align: center;">25</td> </tr> <tr> <td>Pricing (50 Points Possible)</td> <td style="text-align: center;">30</td> <td style="text-align: center;">50</td> <td style="text-align: center;">45</td> </tr> <tr> <td>Total</td> <td style="text-align: center;">68</td> <td style="text-align: center;">90</td> <td style="text-align: center;">95</td> </tr> </tbody> </table>	Description	DH Pace Overland Park, KS	Willo Products Decatur, AL	Cornerstone Madison, AL	Proposed Method of Performance (25 Points Possible)	23	20	25	Experience, Qualifications and References (25 Points Possible)	15	20	25	Pricing (50 Points Possible)	30	50	45	Total	68	90	95		
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Pricing for this project is as follows:

Re-built Cell Doors:

Willo Products, Decatur, AL	\$ 5,894.63 per cell
Cornerstone Detention Products, Madison, AL	\$ 5,867.00 per cell
DH Pace of Olathe, KS	\$10,612.88 per cell

Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of a contract for the Cell Door Renovation Project for the Department of Corrections to Cornerstone Detention Products of Madison, AL as the best proposal received.

The Director of Finance and Purchasing requests the appropriation of \$300,575.00 from the Undesignated Fund Balance of the Anti-Drug Fund:

	FROM:	TO:
008-2810 Anti-Drug Fund, Undesignated Balance	\$300,575.00	
008-2701-58020 Anti-Drug Fund, Corrections, Buildings & Improvements		\$300,575.00

The Director of Finance and Purchasing requests the transfer of \$35,000.00 within the Department of Corrections as follows:

	FROM:	TO:
002-2701-56510 Health Fund, Corrections, Maintenance & Repair, Buildings	\$ 35,000.00	
002-2701-58020 Health Fund, Corrections, Buildings & Improvements		\$ 35,000.00

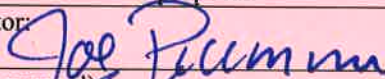
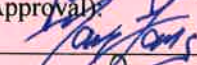
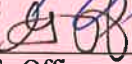
CLEARANCE

- Tax Clearance Completed (Purchasing & Department) N/A
- Business License Verified (Purchasing & Department) N/A
- Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)

ATTACHMENTS

Abstract of Bids, Recommendation Memorandum from Craig Mosher, Department of Corrections and the pertinent pages of Cornerstone's proposal.

REVIEW

Department Director: 	Date: 11-24-15
Finance (Budget Approval): If applicable 	Date: 11/24/15
Division Manager: 	Date: 11/25/15
County Counselor's Office:	Date:

Supplemental Appropriation Request Jackson County, Missouri

Fiscal Note:

Funds sufficient for this appropriation are available from the source indicated below.

Date:	November 24, 2015	ORD # 4805
Department / Division	Character/Description	From To
Anti Drug Sales Tax Fund - 008		
2810	Undesignated Fund Balance	300,575
2701 - Corrections	58020 - Buildings & Improvements	300,575

Funds sufficient for this transfer are available from the sources indicated below.

Health Fund - 002		
2701 - Corrections	56510 - Maint & Repair Buildings	35,000
2701 - Corrections	58020 - Buildings & Improvements	35,000

This expenditure was included in the Annual Budget.

General Fund - 001		
2701 - Corrections	58020 - Buildings & Improvements	389,425
		725,000


 Budgeting

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

ABSTRACT OF BIDS

BID NO: RFP: 69-15
 DATE: 11/17/15
 COMMODITY: Cell Door Renovation Project

Ord. 4805

NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
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See Proposal

See proposal

See proposal

See proposal

Cornerstone
 Detention
 Products

Willio
 Products
 Company, Inc.

DH Pace
 Company, Inc.

CERTIFICATION OF BID OPENING
 BIDS WERE PUBLICLY
 OPENED AND RECORDED

ON: 11-17-15, BY

Shirley Carter
 CLERK OF THE LEGISLATURE
 PURCHASING



JACKSON COUNTY DEPT. OF CORRECTIONS
1300 CHERRY
KANSAS CITY, MISSOURI 64106

TO: Barbara Casamento, Purchasing
FROM: Craig Mosher, Facility Administrator
DATE: November 23, 2015
RE: Cell Door Recommendation

After careful consideration of the Requests for Proposal 69-15: Cell Door Renovation Project, Department of Corrections recommends award to Cornerstone Detention Products. Below is the matrix used to evaluate each vendor based on the established requirements.

Highest Ranking = Most Favorable	DH Pace	Willow Products	Cornerstone Detention
25% - Proposed method of Performance (25pts)	23	20	25
25% - Experience, Qualifications and References (25pts.)	15	20	25
50% - Pricing (50 pts.)	30	50	45
Total	68	90	95

Cornerstone Detention's method of performance would be to utilize employees to perform the installation of the cell operators. The other vendors would hire temporary local staff or sub-contract the project. It is desired that the project be completed by trained installers who are familiar with the product.

All the vendors have good experience and qualifications, however, the information provided by Cornerstone Detention highlights that detention products are the focus of their business. Cornerstone Detention has built a business around correction facility upgrades and renovations and that experience is needed for this project. Cornerstone is familiar with jail security and inmate security because of their business model.

Although Cornerstone Detention's pricing is higher than the other bidders they provide Jackson County Detention Center with new, not re-built, cell door operators which are proven effective in correctional institutions. A major benefit to this option is that Cornerstone is able to utilize the existing door and install the new product in the available housing.

Please indicate in the RLA that the total project cost will be \$725,000. The source of funding will be \$389,425 from 001-2701-8020, \$300,575 from Undesignated Fund Balance of Anti-Drug 008-2810, and \$35,000 from 002-2701-6510.

At a price point of \$5,867 per cell, Cornerstone Detention will be able to renovate 123 cell doors. With this available funding, nearly 25% of the total sliding cell doors in the Detention Center will be renovated.



Proposed Options and Pricing:

(Pricing only included in the original proposal)

Cornerstone appreciates the opportunity to submit our solution and pricing for this project. After attending the walk-thru and understanding the complexities of this project Cornerstone would like to present the two options for repair that we have formulated. Please, keep in mind that all security devices and a majority of the parts are engineered and manufactured per order. Stock parts are not available for the existing devices. The quantity of the order can greatly reduce material costs for the project. We will break out the pricing options for you in both options. Mainly, to help you see that by doing more openings we can reduce the cost for the entire project.

Option One (1): Rebuild of Old Devices:

Option 1: consists of rebuilding the Stewart Decatur IEM Sliding Devices. We would have all the original parts remade to fit into the existing housing and cabinetry. Cornerstone would provide a new track, new wheel bar and new cam assembly, new motor mounting bracket and a new motor. Along, with re-using or replacing the manual release mechanism that is in place, along with the wiring harness and necessary limit switches. All of the new parts will function per the request of the owner as identified in the response to the scope of work previously discussed in the proposal. This option is understanding that we can repair what is in place with parts that have worked for a long time. These parts will have to be specialty engineered and made. A positive to this options is that the facility staff is familiar with the devices that are in place and should be able to perform maintenance on these devices without much further training.

Pricing for Option (1) as follows:

Quantity of (8) Devices Total Price: \$ 72, 000.00
Unit Price for (10) or less: \$9,000.00

Quantity of (50) Devices Total Price: \$ 300,000.00
Unit Price for (50-119) Devices: \$ 6,000.00

Quantity of (190) Devices Total Price: \$ 1,027,900.00
Unit Price for (120+) Devices: \$ 5,410.00

Bottom Tracks will be a unit price of \$ 400.00 per opening.

Option Two (2): Rip and Replace with New Devices & Cabinetry

Option 2 consists of removing the existing Stewart Decatur IEM devices and replace these devices with an Airteq Motorglide sliding device. Cornerstone would utilize the existing door and housing for this device. Cornerstone would be able to utilize the existing manual release cabinets and make adjustments as needed. The idea behind this option is that you would have a completely different device in place. A device in which you could obtain parts for with ease. Cornerstone owns Airteq so we would be installing our own product. We provide a standard one year warranty on all of our devices. We have technicians that services detention facilities all around the country. If you have warranty issues or have further service needs we can provide that for you.

Pricing for Option (2) as follows:

Quantity of (8) Devices Total Price: \$ 83,200.00

Unit Price for (10) or less: \$ 10,400

Quantity of (50) Devices Total Price: \$ 370,000.00

Unit Price for (50-119) Devices: \$ 7,400

Quantity of (190) Devices Total Price: \$ 1,114,730.00

Unit Price for (120+) Devices: \$ 5,867.00

Bottom Tracks will be a unit price of \$ 400.00 per opening.