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Supplier Diversity



What is Grainger's Supplier Diversity Program?

Grainger supports the growth of historically underrepresented businesses. We are committed to giving these companies the opportunity to compete for our business. The Supplier Diversity Program provides quality products in every category with items like cleaning, safety, hardware, tools, fasteners, cutting tools, trash bags and more.

During the federal government's fiscal year ending September 30, 2022, Grainger spent more than \$2.1 billion on products from small businesses, including woman, minority, veteran, hub zone, LGBTQ, disabled, and disadvantaged businesses. Grainger's Supplier Diversity Program includes over 6,500 small and/or diverse suppliers.



Products provided by Diverse Suppliers are identified within the Grainger catalog and at www.grainger.com with the Supplier Diversity symbol.

Supplier Diversity: Products

Learn about the types of products provided by Diverse Suppliers.

Supplier Diversity: Requirements

Discover what it takes to become a Diverse Supplier for Grainger.

How do we identify Diverse Suppliers?

Participants in the Supplier Diversity Program must meet strict criteria. Each supplier must be a U.S. citizen who satisfies the ownership requirements as small, woman, minority, veteran, hub zone, LGBTQ, disabled, or a disadvantaged individual and/or group. The diverse owner must own, control and operate 51% of the business and be able to verify diversity status.

Chat with an Agent

Participants in the Supplier Diversity Program must meet strict criteria. Each supplier must be a U.S. citizen who satisfies the ownership requirements as small, woman, minority, veteran, hub zone, LGBTQ, disabled, or a disadvantaged individual and/or group. The diversity principal business owner must own, control and operate 51% of the business and be able to verify diversity status. Grainger utilizes several channels to identify appropriate, diverse suppliers:

- Product Line Reviews
 - During periodic Product Line Reviews, we reference a variety of councils, websites, and other resources to identify potential diverse suppliers of products.
 - Piloting incorporating supplier diversity information into the category review process
- Highlight products in our offering that we purchase from small & diverse suppliers
- Third party verification of small & diverse classified suppliers
- Diversity Business Opportunity Fairs
 - We participate in local and national trade associations to meet prospective suppliers and identify candidates for specific RFP opportunities.
- Indirect Procurement
 - We utilize the same resources to identify suppliers of goods and services we can use to run our business.

Expand your distribution network and enhance your diversity and sustainability efforts when you partner with us.



Become a Supplier


Take the first step toward joining our supplier network.



Become a Carrier

Complete our prospective carrier form here.



 Chat with an Agent



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Supplier Diversity

Learn how we help support underrepresented businesses.



Sustainability

Supporting commitments to our environment.

Are you interested in becoming a Diverse Supplier to Grainger?

Certification is preferred through one of the following gencies/organizations to become a Diverse Supplier to Grainger:



- [Small Business Administration \(SBA\) \(8a\)](#)
- [National Minority Supplier Development Council \(NMSDC\)](#)
- [Women's Business Enterprise National Council \(WBENC\)](#)

