

Request for Legislative Action

Res. #21484
Sponsor: Megan L. Marshall
Date: December 4, 2023

Completed by County Counselor's Office			
Action Requested:	Resolution	Res.Ord No.:	21484
Sponsor(s):	Megan L. Marshall	Legislature Meeting Date:	12/4/2023

Introduction
Action Items: ['Authorize']
Project/Title:
A RESOLUTION authorizing a payment for annual software maintenance to AskReply, Inc dba B2Gnow of Phoenix, AZ for use by the Compliance Review Office at an annual actual cost to the County in the amount of \$38,570.00 as a sole source purchase.

Request Summary
<p>AskReply Inc, dba B2Gnow, of Phoenix, AZ provides the software utilized by the Compliance Review Office to oversee compliance requirements related to MBE/WBE subcontractor utilization on contracts with assigned goals. This software provides a platform through which contractors report payments made to certified MBE and/or WBE subcontractors as required by Chapter 6 of the Jackson County code. Furthermore, subcontractors verify the payments reported by the prime contractors through the same platform. The software also keeps spend data, subcontractor utilization information, and maintains a file for each project.</p> <p>B2Gnow was initially purchased in December of 2021 through the County's term and supply contract with SHI and was implemented throughout the 2022 fiscal year. The contract was approved as a purchase utilizing a contract which was competitively bid by another government entity.</p> <p>Pursuant to Section 1030.1 of the Jackson County Code, the Compliance Office requests the payment of \$38,570.00 for the annual software maintenance of B2Gnow be approved as a sole source purchase. B2Gnow is a sole source as they are the original developer and owner of the software. Maintenance services cannot be purchased elsewhere.</p>

Contact Information			
Department:	Legislative Auditor	Submitted Date:	11/17/2023
Name:	Melinda K. Bolling	Email:	MBolling@jacksongov.org
Title:	Chief Compliance Review Officer	Phone:	816-881-6399

Budget Information	
Amount authorized by this legislation this fiscal year:	\$38,570
Amount previously authorized this fiscal year:	\$ 0

Request for Legislative Action

Total amount authorized after this legislative action:			\$38,570
Is it transferring fund?			No
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
001 (General Fund)	0302 (Legislature - Compliance)	56663 (Software As A Service)	\$38,570

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:
21112	December 5, 2022

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Sole Source
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Not Applicable
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals Not Applicable for following reason: Sole Source	
MBE:	.00%
WBE:	.00%
VBE:	.00%
Prevailing Wage	
Not Applicable	

Fiscal Information	
<ul style="list-style-type: none"> Funds sufficient for this appropriation and/or transfer are available from the source indicated on the budget information tab. 	

Request for Legislative Action

History

Submitted by Legislative Auditor requestor: Melinda K. Bolling on 11/17/2023. Comments:

Approved by Department Approver Cindy L. Wallace on 11/17/2023 3:50:36 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 11/20/2023 11:22:18 AM. Comments:

Approved by Compliance Office Approver Ikeela Alford on 11/20/2023 11:33:22 AM. Comments:

Approved by Budget Office Approver David B. Moyer on 11/20/2023 12:19:32 PM. Comments:

Approved by Executive Office Approver Sylvya Stevenson on 11/20/2023 12:46:29 PM. Comments:

Approved by Counselor's Office Approver Jamesia Manning on 11/30/2023 12:02:03 PM. Comments:

B2Gnow/AskReply, Inc.
725 W. McDowell Rd
Phoenix, AZ 85007
+1 6023259277
accounting@b2gnow.com
www.b2gnow.com



BILL TO
Jackson County
415 E 12th St, Room 105
Kansas City, MO 64106

SHIP TO
Jackson County
415 E 12th St, Room 105
Kansas City, MO 64106

INVOICE # 23111704
DATE 11/17/2023
DUE DATE 12/17/2023
TERMS Net 30

EFFECTIVE START DATE
01/01/2024

EFFECTIVE END DATE
12/31/2024

DATE	DESCRIPTION	QTY	RATE	AMOUNT
	B2Gnow Service Fee	1	34,548.00	34,548.00
	B2Gnow System Annual Service Fee			
	Baseline System & Vendor Management Module			
	Contract Compliance Module - Up to 200 Monitored Contracts			
	Goal Setting Module - Up to 200 contract goals			
	Certified Directory Connection - Up to 4 Certified Directories			
	Utilization Plan Module - Up to 200 Plansets			
	B2Gnow Implementation	1	4,022.00	4,022.00
	B2Gnow Implementation			
	Utilization Plan Module - One time Configuration			
	Sales Tax	1	0.00	0.00
	Sales Tax calculated by AvaTax on Fri 17 Nov 18:56:22 UTC 2023			

ACH Information
Webster Bank
Name: AskReply Inc/B2Gnow
Routing # 211170101
Acct # 24156901

BALANCE DUE

\$38,570.00

Remit email: accounting@b2gnow.com



OFFICE OF THE COUNTY AUDITOR
COMPLIANCE REVIEW OFFICE
415 E 12TH STREET, 2ND FLOOR
KANSAS CITY, MISSOURI 64106

(816) 881-3302
FAX (816) 881-3340
CRO@JACKSONGOV.ORG
WWW.JACKSONGOV.ORG/AUDITOR

MEMORANDUM

DATE: November 17, 2023
FROM: Melinda Bolling, Chief Compliance Review Officer MB
TO: Barbara Casamento, Purchasing Administrator
SUBJECT: Sole Source Request – B2Gnow

AskReply Inc, dba B2Gnow, of Phoenix, AZ provides the software utilized by the Compliance Review Office to oversee compliance requirements related to MBE/WBE subcontractor utilization on contracts with assigned goals. This software provides a platform through which contractors report payments made to certified MBE and/or WBE subcontractors as required by Chapter 6 of the Jackson County code. Furthermore, subcontractors verify the payments reported by the prime contractors through the same platform. The software also keeps spend data, subcontractor utilization information, and maintains a file for each project.

B2Gnow was initially purchased in December of 2021 through the County's term and supply contract with SHI and was implemented throughout the 2022 fiscal year. The contract was approved as a purchase utilizing a contract which was competitively bid by another government entity.

The Compliance Review Office requests the one-year renewal of \$38,570.00 be considered a sole source purchase. To bid and implement new software would be cost prohibitive from both the financial and human capital perspective.

Account: 001-0302-56663
General Fund – Compliance Review Office – Software As A Service