

Joe Hudson

816-719-8461 ~ HudsonStrategiesLLC@gmail.com

Profile

Seasoned workforce development professional with comprehensive government and contractor relations, economic development and political experience. Strong background in the construction industry, with firsthand knowledge of the construction market. Includes eight years of hands-on field work that included overseeing multiple construction projects that were delivered on time and under budget. Proven ability to build lasting, strategic relationships, manage high profile development projects and problem solve under pressure.

Highlighted Achievements

- Negotiated and implemented several transformative Project Labor Agreements including the \$350 million-dollar Kansas City Streetcar, the \$300 million-dollar Loews Hotel and the \$1.5 Billion-dollar new KCI Airport terminal.
- Led advocacy efforts resulting in a prevailing wage requirement for all incentivized projects in Kansas City, Missouri.
- Used institutional knowledge and on-the-ground experience in political power, organizing and real estate markets to increase market share in the wood and light commercial markets, resulting in a 25% increase in man-hours for contractors and the carpenters' union membership over a two-year period.
- Managed a multimillion-dollar PAC account that averages 87% win rate per election cycle, including victories at every level of government on both sides of the isle and in multiple states.
- Maintained a strong network of local, state, and national labor community contacts that has delivered the ability to be at the front end of any conversation in politics and development.
- Held leadership positions within the union including managing, at times more than 10 staff, serving as a delegate to union and political conventions, and on a variety of advisory committees.

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Professional Experience

Mid-America Carpenters Regional Council

July 2010 – December 2023

Political Director/Business Development Director

Carpenters' District Council of Kansas City & Vicinity

November 1998 - July 2010

Business Agent - Political Director

General Motors Fairfax

March 1995 - July 1998

Production Line Worker with goal to reach Skilled Trades Department

Carpenter/Forman for Multiple Union Construction Contractors

May 1990 - March 1998

Apprentice and Journeyman Carpenter advancing to Foreman

Boards and Commissions Roles

- KC-CORO - Board Member - 2004-2009
- Kansas Workers Compensation Advisory Council – Board Member
- UBC's Carpenters Legislative Improvement Committee (CLIC) Convention Board Member – UBC Convention 2010
- Centurions' leadership program – 2012
- Professional Martial Arts Second – Awarded by the State of Missouri 2012
- UBC Leadership: Building Teams for a Stronger Future Certificate 2014
- KC E-Tax Campaign – Vice Chair – 2016
- Labor Management Council of KC - Board Member – 2014-2023
- Kansas City and North Kansas City Chamber of Commerce Member (board member of KC Chamber political board)
- Kansas City Area Transportation Authority – Financial Task Force - Board Member
- Lee's Summit Tax Increment Financing Commission – Commissioner (Jackson County) - 2011-Present
- Missouri Governor Mark Parson's Interagency Task Force on Worker Classification – Board Member Representing Workers - 2020-Present
- Kansas City, Missouri US Conference of Mayors Planning Committee Board of Directors, 2023-2024

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Education

PENN VALLEY METROPOLITAN COMMUNITY COLLEGE

Construction Management Course work, Aug. 1996 - GPA: 4.0

Advanced Blueprint reading

OSHA – Site Security

Accident Prevention / Loss Control

Concentration: Construction Management

Construction Law

Concentration: Construction Management

UNITED STATES DEPT. OF LABOR

Bureau of Apprenticeship and Training

Carpenter/Millwright Joint Apprenticeship and Training Program

Journeyman Certificate, Awarded November 1st, 1994

Concentration: Carpentry